

Lexington-Bluegrass

Association of Realtors®

Aug-13

Statistical Report Residential Condo, & Townhouses

MONTHLY SUMMARY	August-12		August-13		% CHANGE
New Listings		1468		1472	0%
Month Inventory		7.0		5.9	-16%
% of List Price		95.53		96.33	1%
<u>Residential</u>					
Sales	788	\$139,684,350	918	\$158,930,659	16%
Avg Sales Price		\$177,264		\$173,127	-2%
Median Sales Price		\$143,100		\$143,250	0%
Avg Days on Market		89		75	-16%
<u>Townhouses/Condos</u>					
Sales	62	\$9,019,879	91	\$14,319,143	47%
Avg Sales Price		\$145,482		\$157,353	8%
Median Sales Price		\$127,000		\$107,000	-16%
Avg Days on Market		130		118	-9%
Total Activity	850	\$148,704,229	1,009	\$173,249,802	19%

CUMMULATIVE SUMMARY	Jan 12 - Aug 12		Jan 13 - Aug 13		% CHANGE
New Listings		11,462		12,347	8%
<u>Residential</u>					
Sales	5,184	\$891,271,777	6,350	\$1,108,289,333	22%
Avg Sales Price		\$171,927		\$174,534	2%
Median Sales Price		\$141,000		\$145,000	3%
Avg Days on Market		93		81	-13%
<u>Townhouses/Condos</u>					
Sales	365	\$54,903,769	481	\$81,730,657	32%
Avg Sales Price		\$150,421		\$169,918	13%
Median Sales Price		\$125,000		\$126,950	2%
Avg Days on Market		133		100	-25%
Total Activity	5,549	\$946,175,546	6,831	\$1,190,019,990	23%

Total Active by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	5098	5312	5445	5813	5890	5991	6033	5970				
2012	5611	5694	5969	6103	6191	6112	6071	5974	5841	5575	5358	5054
2011	5975	6273	6492	6742	6776	6772	6716	6635	6545	6374	5914	5503

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	706	711	909	977	1091	940	957	864				
2012	556	650	753	816	855	832	833	876	670	721	582	468
2011	456	515	652	648	753	648	621	669	527	570	568	427

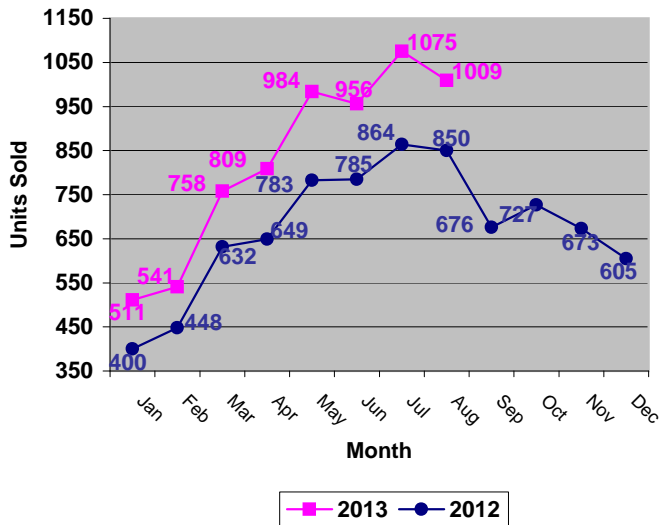
Total Sales by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	511	541	758	809	984	956	1075	1009				
2012	400	448	632	649	783	785	864	850	676	727	673	605
2011	328	352	520	586	657	720	614	713	610	512	552	596

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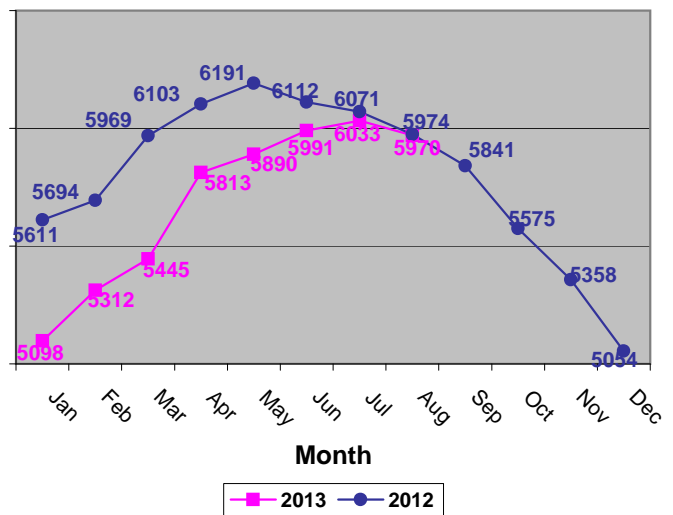
All Residential SALES and INVENTORY with PENDING

Aug-13								Current Pending Inventory	Aug Pending	
Price Range			Sales			Current Inventory		Single Units	Single Units	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units			Months Inv.
49,999	OR	UNDER	22	49	7	78	262	3.4	111	91
50,000	-	99,999	49	111	16	176	1075	6.1	227	153
100,000	-	119,999	17	87	12	116	589	5.1	137	93
120,000	-	139,999	7	96	20	123	747	6.1	131	91
140,000	-	159,999	6	82	23	111	572	5.2	121	78
160,000	-	179,999	2	56	13	71	395	5.6	107	72
180,000	-	199,999	4	27	21	52	339	6.5	100	59
200,000	-	249,999	7	44	62	113	532	4.7	189	89
250,000	-	299,999	3	26	32	61	463	7.6	117	51
300,000	-	499,999	3	19	71	93	604	6.5	130	68
500,000	-	749,999	0	1	9	10	212	21.2	25	16
750,000	-	999,999	0	1	1	2	105	52.5	8	3
1,000,000	-	1,249,999	0	0	2	2	23	11.5	4	0
1,250,000	-	1,499,999	0	0	1	1	15	15.0	0	0
1,500,000	-	1,999,999	0	0	0	0	25	25.0	0	0
2,000,000	-	OVER	0	0	0	0	12	12.0	0	0
Total			120	599	290	1009	5970	5.9	1407	864
Median Price			\$90,050	\$131,500	\$223,000	\$142,000	\$150,000		\$159,000	
Average Price			\$106,948	\$140,314	\$254,257	\$169,094	\$218,543		\$183,518	

Sales 12 vs 13



Inventory 12 vs 13



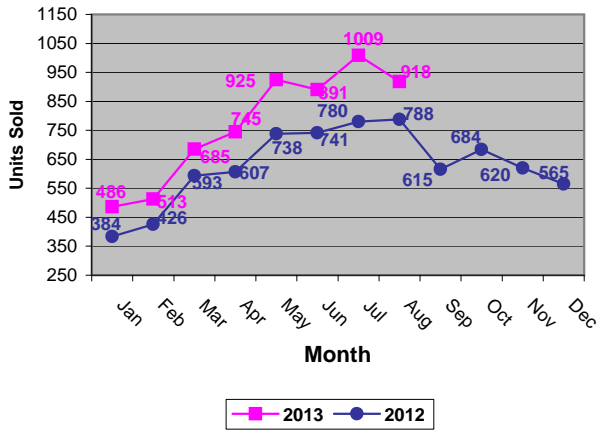
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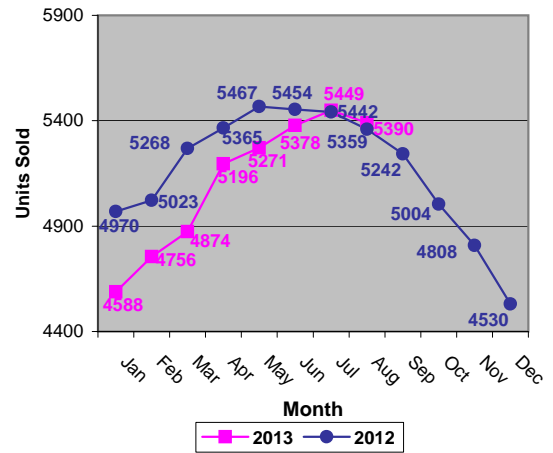
Single Family SALES and INVENTORY and PENDING
Aug-13

Price Range	Sales			Current Inventory			
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999 OR UNDER	18	48	6	72	248	3.4	107
50,000 - 99,999	26	101	16	143	929	6.5	205
100,000 - 119,999	11	86	12	109	524	4.8	129
120,000 - 139,999	3	91	20	114	685	6.0	122
140,000 - 159,999	5	79	23	107	530	5.0	117
160,000 - 179,999	0	55	13	68	352	5.2	97
180,000 - 199,999	2	25	21	48	294	6.1	100
200,000 - 249,999	2	40	61	103	481	4.7	176
250,000 - 299,999	1	22	32	55	412	7.5	109
300,000 - 499,999	0	16	68	84	549	6.5	113
500,000 - 749,999	0	1	9	10	208	20.8	25
750,000 - 999,999	0	1	1	2	103	51.5	8
1,000,000 - 1,249,999	0	0	2	2	23	11.5	4
1,250,000 - 1,499,999	0	0	1	1	15	15.0	0
1,500,000 - 1,999,999	0	0	0	0	25	25.0	0
2,000,000 - OVER	0	0	0	0	12	12.0	0
Total	68	565	285	918	5390	5.9	1312
Median Price	\$88,500	\$131,000	\$223,000	\$143,250	\$152,900		\$159,000
Average Price	\$89,432	\$138,931	\$254,392	\$171,110	\$223,603		\$183,315

Sales 12 vs 13



Inventory 12 vs 13



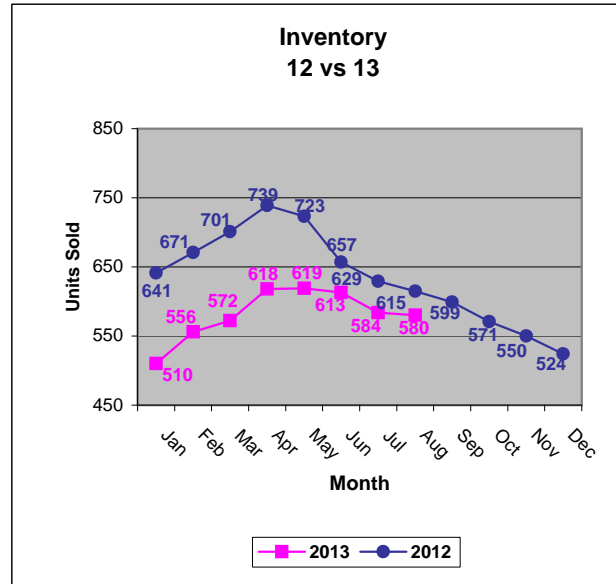
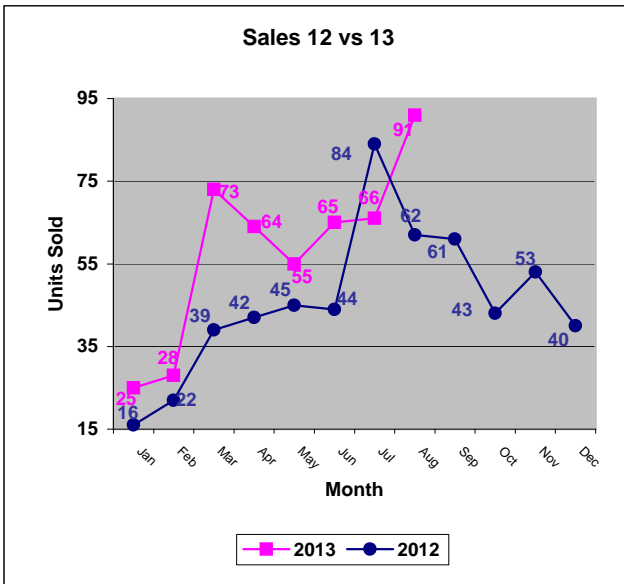
Lexington-Bluegrass

Association of Realtors®

Townhouse and Condo SALES and INVENTORY and PENDING

Aug-13

Price Range	Sales			Current Inventory			
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999 OR UNDER	4	1	1	6	14	2.3	4
50,000 - 99,999	23	10	0	33	146	4.4	22
100,000 - 119,999	6	1	0	7	65	9.3	8
120,000 - 139,999	4	5	0	9	62	6.9	9
140,000 - 159,999	1	3	0	4	42	10.5	4
160,000 - 179,999	2	1	0	3	43	14.3	10
180,000 - 199,999	2	2	0	4	45	11.3	0
200,000 - 249,999	5	4	1	10	51	5.1	13
250,000 - 299,999	2	4	0	6	51	8.5	8
300,000 - 499,999	3	3	3	9	55	6.1	17
500,000 - 749,999	0	0	0	0	4	4.0	0
750,000 - 999,999	0	0	0	0	2	2.0	0
1,000,000 - 1,249,999	0	0	0	0	0	0.0	0
1,250,000 - 1,499,999	0	0	0	0	0	0.0	0
1,500,000 - 1,999,999	0	0	0	0	0	0.0	0
2,000,000 - OVER	0	0	0	0	0	0.0	0
Total	52	34	5	91	580	6.4	95
Median Price	\$96,915	\$143,500	\$335,000	\$117,500	\$142,700		\$163,500
Average Price	\$129,855	\$163,294	\$246,563	\$148,761	\$171,528		\$186,327

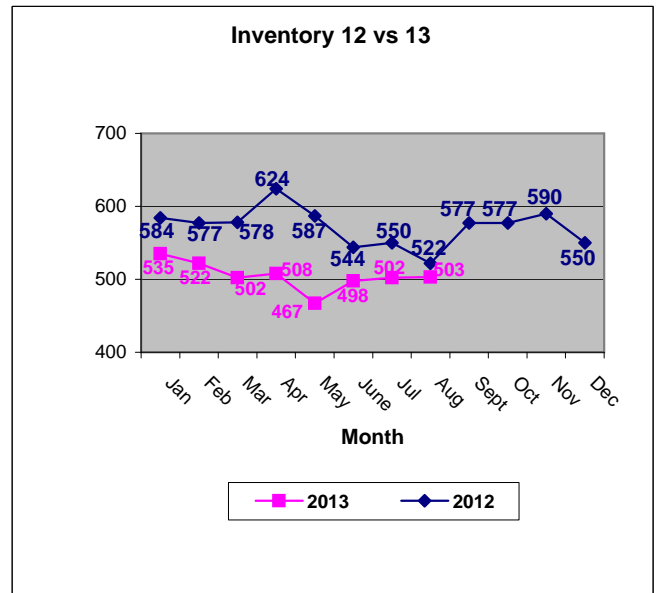
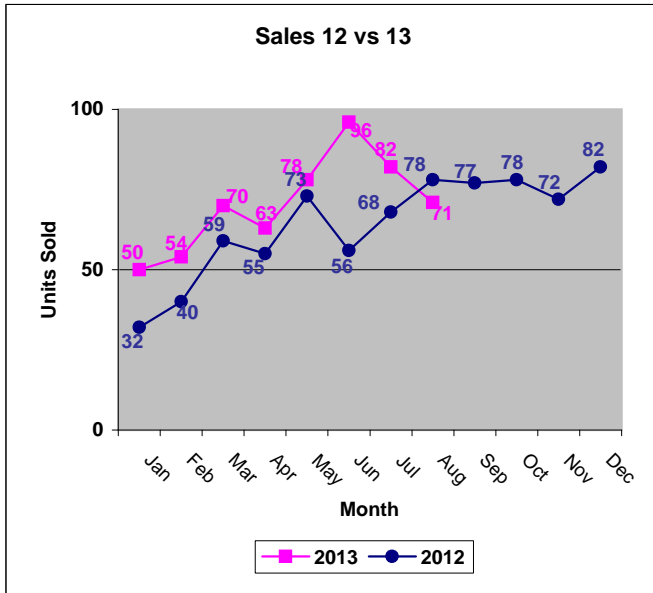


Lexington-Bluegrass Association of Realtors®

New Construction SALES and INVENTORY and PENDING

Aug-13

Price Range	Sales			Current Inventory			Pending
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	
49,999 OR UNDER	0	0	0	0	0	0.0	0
50,000 - 99,999	0	0	0	0	5	5.0	0
100,000 - 119,999	0	2	0	2	19	9.5	7
120,000 - 139,999	0	4	0	4	44	11.0	15
140,000 - 159,999	0	11	0	11	51	4.6	29
160,000 - 179,999	0	9	0	9	40	4.4	36
180,000 - 199,999	0	2	0	2	41	20.5	36
200,000 - 249,999	3	7	4	14	104	7.4	92
250,000 - 299,999	0	9	5	14	92	6.6	69
300,000 - 499,999	0	4	9	13	73	5.6	48
500,000 - 749,999	0	0	0	0	25	25.0	9
750,000 - 999,999	0	1	0	1	4	4.0	0
1,000,000 - 1,249,999	0	0	0	0	1	1.0	1
1,250,000 - 1,499,999	0	0	1	1	2	2.0	0
1,500,000 - 1,999,999	0	0	0	0	1	1.0	0
2,000,000 - OVER	0	0	0	0	1	1.0	0
Total	3	49	19	71	503	7.1	342
Median Price	\$231,400	\$174,050	\$300,000	\$231,400	\$225,895		\$224,450
Average Price	\$231,603	\$211,934	\$347,580	\$249,065	\$266,818		\$243,812

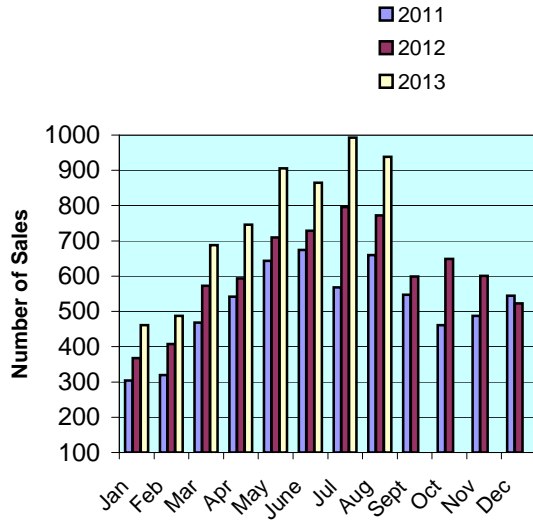


Existing Homes Sales

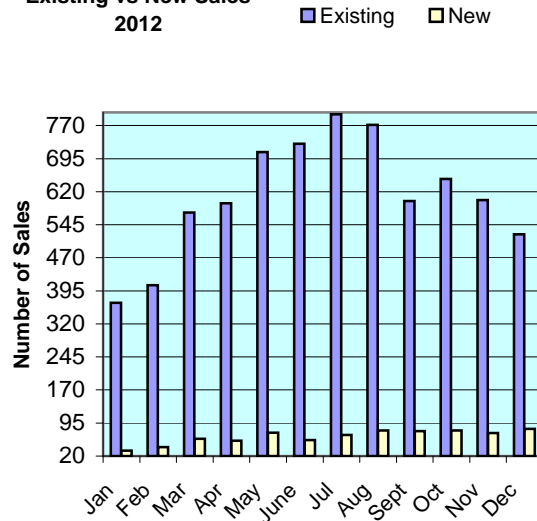
	<u>2011</u>	<u>2012</u>	<u>2013</u>
Jan	304	368	461
Feb	320	408	487
Mar	468	573	688
Apr	542	594	746
May	643	710	906
June	674	729	865
Jul	568	796	993
Aug	660	772	938
Sept	547	599	
Oct	461	649	
Nov	487	601	
Dec	545	523	

New Construction Sales

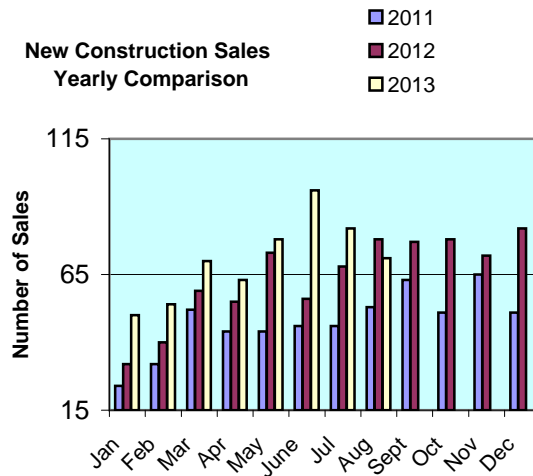
	<u>2011</u>	<u>2012</u>	<u>2013</u>
Jan	24	32	50
Feb	32	40	54
Mar	52	59	70
Apr	44	55	63
May	44	73	78
June	46	56	96
Jul	46	68	82
Aug	53	78	71
Sept	63	77	
Oct	51	78	
Nov	65	72	
Dec	51	82	



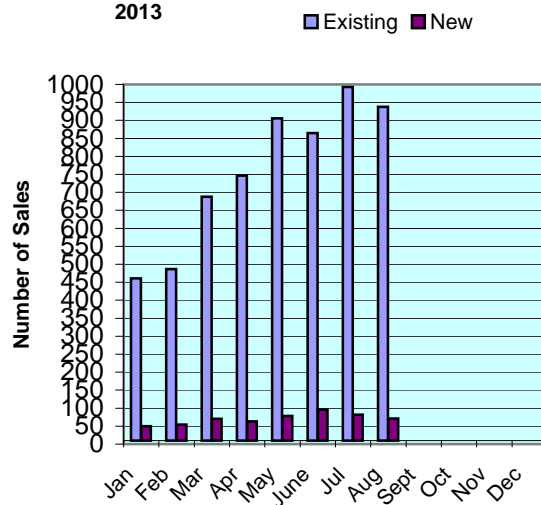
Existing vs New Sales
2012



New Construction Sales
Yearly Comparison



Existing vs New Sales
2013



Median Price by County

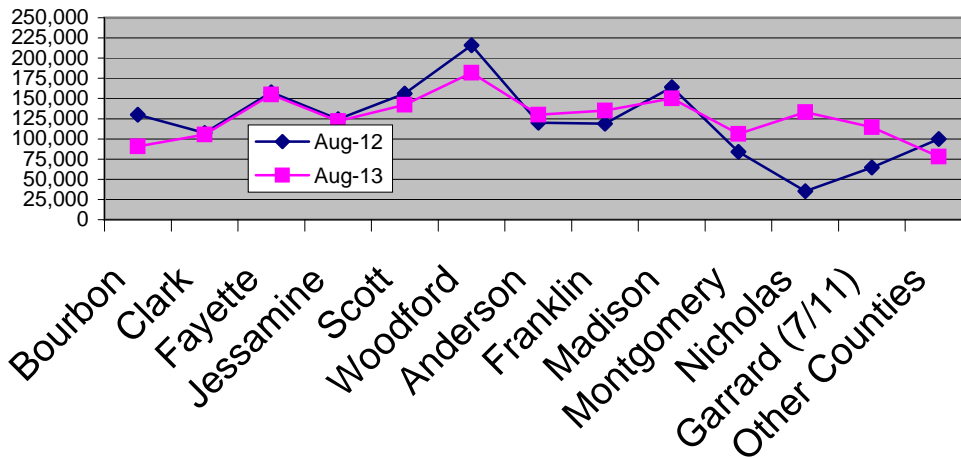
<u>County</u>	Aug-12		Aug-13	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	130,000	17	90,750	20
Clark	107,500	22	105,290	30
Fayette	157,500	420	155,000	497
Jessamine	124,500	58	122,000	68
Scott	156,250	62	142,334	97
Woodford	215,950	26	182,000	37
Anderson	120,000	19	130,000	25
Franklin	119,000	41	135,000	47
Madison	164,000	67	150,000	75
Montgomery	84,000	23	106,000	28
Nicholas	35,250	6	133,000	2
Garrard (7/11)	64,500	14	114,450	18
Other Counties	100,000	<u>75</u>	78,000	<u>65</u>
		850		1009

<u>County</u>	Year to Date 8/31/12		Year to Date 8/31/13	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	115,000	103	85,000	109
Clark	125,000	205	120,500	258
Fayette	156,700	2728	160,000	3395
Jessamine	137,750	360	129,500	464
Scott	146,500	455	150,000	566
Woodford	176,500	162	179,900	209
Anderson	124,600	112	124,000	167
Franklin	117,000	269	120,000	338
Madison	142,250	428	150,000	481
Montgomery	87,000	164	107,000	169
Nicholas	41,250	16	88,500	26
Garrard (7/11)	98,000	69	115,000	99
Other Counties	72,750	<u>478</u>	80,000	<u>550</u>
		5549		6831

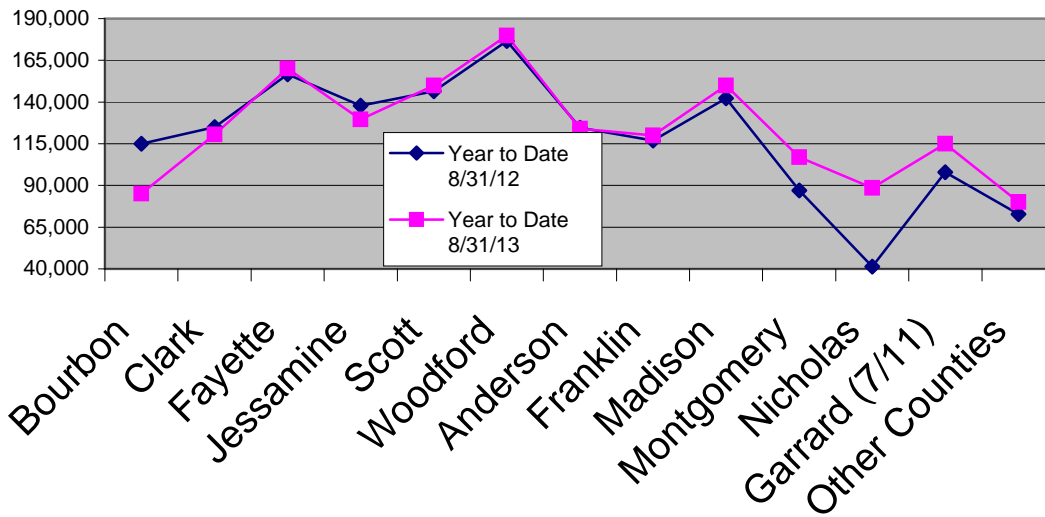


Median Price by County

July 12 vs July 13 Median



Year to date 7/31/12 vs 7/31/13 Median



Lexington-Bluegrass

Association of Realtors

Aug-13

Statistical Report Residential Condo, & Townhouses

Financing of Sales

CASH	212	FmHA	1	LA-Fixed	0	Owner Finance	0
CONV	519	FLB	0	L/A-Variable	0	VA	53
EXCH	0	FNMA	0	L/A + 2nd	0	Wrap Around	0
FHA	144	L/A Escalated	0	SBA	0	Other	80

Other Statistics

	Fayette	Anderson	Bourbon	Clark	Franklin	Garrard	Jess	Mad	Montg	Nich	Scott	Woodford	Others	TOTAL
Out of County Buyer	102	6	7	10	8	8	22	16	10	1	33	20	24	267
Out of State Buyer	55	4	4	4	2	1	7	5	2	1	6	4	9	104
Seller Leaving County	151	10	7	11	10	7	22	9	9	0	26	11	14	287
Seller leaving State	96	4	3	4	3	4	11	4	1	0	6	7	7	150
New Construction	42	0	0	0	0	0	2	6	2	0	15	3	1	71
First Time Buyer	110	5	4	6	4	3	15	6	7	0	31	5	8	204
Listing FSBO	18	1	0	2	0	0	4	1	0	0	1	1	1	29
YDT Listing FSBO	122	3	3	10	5	1	16	4	3	0	6	6	11	190

Lexington-Bluegrass

Association of Realtors™

Aug-13

Statistical Report Residential, Condo, & Townhouses

ANDERSON COUNTY

MONTHLY SUMMARY	August-12		August-13		% CHANGE
New Listings	52		41		-21%
Month Inventory	11.3		8.2		-27%
% of List Price	94.21		96.51		
Residential					
Sales	19	\$2,554,900	25	\$3,579,776	32%
Avg Sales Price		\$134,468		\$143,191	6%
Median Sales Price		\$120,000		\$130,000	8%
Avg Days on Market		108		113	5%

CUMMULATIVE SUMMARY	Jan 12 - Aug 12		Jan 13 - Aug 13		% CHANGE
New Listings	322		292		-9%
Residential					
Sales	112	\$14,053,060	167	\$21,624,821	49%
Avg Sales Price		\$125,474		\$129,490	3%
Median Sales Price		\$124,600		\$124,000	0%
Avg Days on Market		121		123	2%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	22	19	30	24	21	23	21	21				
2012	13	12	19	12	13	20	21	36	17	24	24	6
2011	15	20	13	22	16	21	24	22	16	13	20	9

Lexington-Bluegrass Association of Realtors[®]

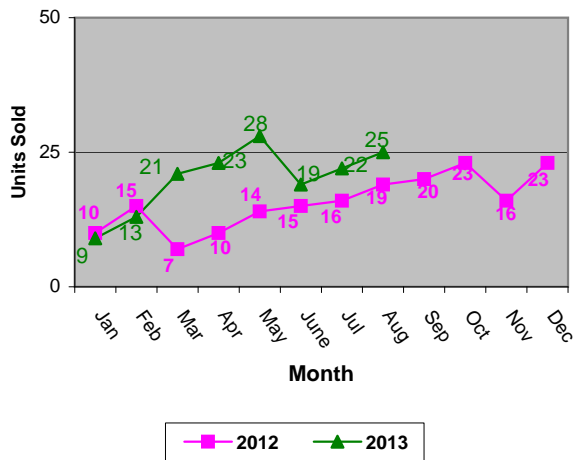
Single Family SALES and INVENTORY and PENDING

Aug-13

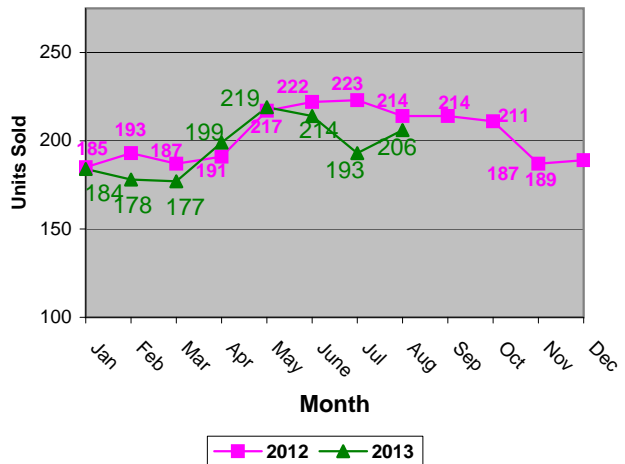
ANDERSON COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	2	2	1	5	11	2.2	2
50,000	-	99,999	0	1	0	1	48	48.0	5
100,000	-	119,999	0	5	0	5	25	5.0	0
120,000	-	139,999	0	3	1	4	35	8.8	7
140,000	-	159,999	0	1	0	1	27	27.0	4
160,000	-	179,999	0	1	2	3	12	4.0	3
180,000	-	199,999	0	0	1	1	11	11.0	2
200,000	-	249,999	0	0	1	1	11	11.0	1
250,000	-	299,999	0	1	1	2	13	6.5	0
300,000	-	499,999	0	0	2	2	9	4.5	0
500,000	-	749,999	0	0	0	0	2	2.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			2	14	9	25	206	8.2	24
Median Price			\$31,875	\$115,450	\$194,900	\$130,000	\$132,200		\$134,900
Average Price			\$31,875	\$119,521	\$204,747	\$143,191	\$158,725		\$129,258

Sales 2012 vs 2013



Inventory 2012 vs 2013



Lexington-Bluegrass

Association of Realtors®

Aug-13

Statistical Report Residential, Condo, & Townhouses

BOURBON COUNTY

MONTHLY SUMMARY	August-12		August-13		% CHANGE
New Listings		25		26	4%
Month Inventory		7.2		6.7	-7%
% of List Price		93.49		94.81	
Residential					
Sales	17	\$2,378,951	20	\$2,548,955	18%
Avg Sales Price		\$139,938		\$127,448	-9%
Median Sales Price		\$130,000		\$90,750	-30%
Avg Days on Market		117		144	23%

CUMMULATIVE SUMMARY	Jan 12 - Aug 12		Jan 13 - Aug 13		% CHANGE
New Listings		213		225	6%
Residential					
Sales	103	\$13,330,715	109	\$12,421,160	6%
Avg Sales Price		\$129,424		\$113,956	-12%
Median Sales Price		\$115,000		\$85,000	-26%
Avg Days on Market		91		93	2%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	15	12	18	16	8	8	24	17				
2012	13	7	15	11	13	18	19	21	7	10	10	10
2011	6	11	11	9	10	9	13	8	17	10	13	7

Lexington-Bluegrass

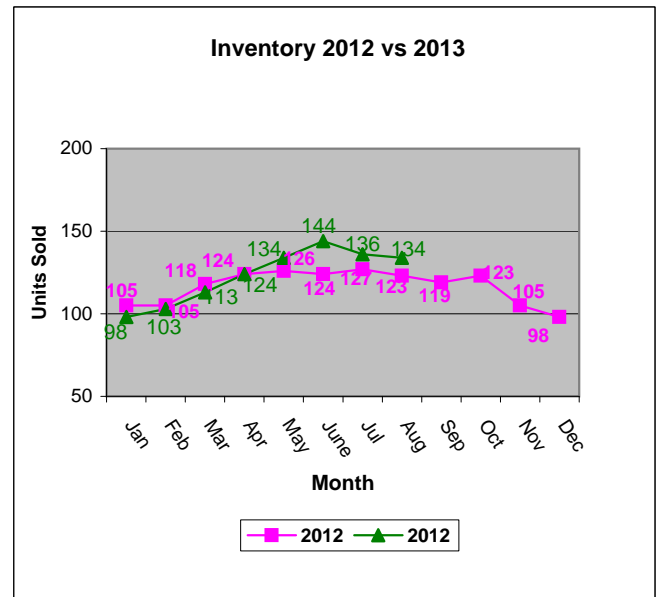
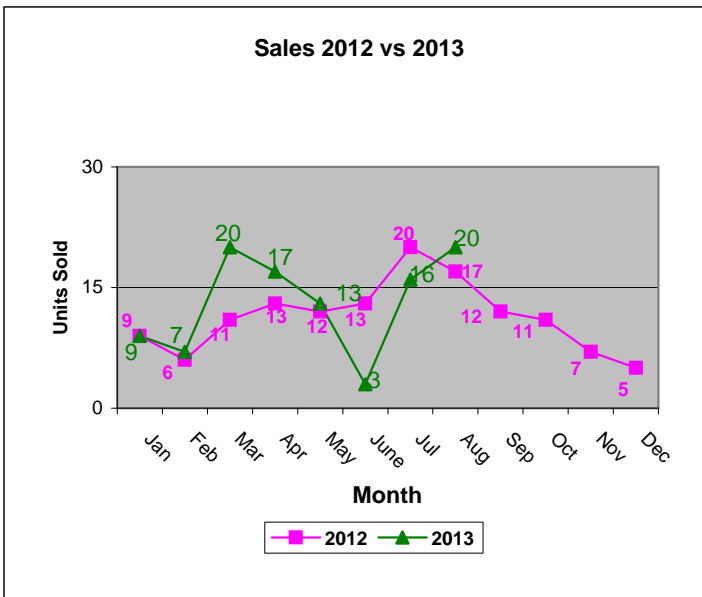
Association of Realtors[®]

Single Family SALES and INVENTORY and PENDING

Aug-13

BOURBON COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	4	1	6	6	1.0	7
50,000	-	99,999	1	4	0	5	29	5.8	6
100,000	-	119,999	0	0	0	0	17	17.0	2
120,000	-	139,999	0	2	0	2	10	5.0	1
140,000	-	159,999	1	0	0	1	7	7.0	1
160,000	-	179,999	0	1	1	2	4	2.0	2
180,000	-	199,999	0	0	0	0	3	3.0	2
200,000	-	249,999	0	0	2	2	10	5.0	2
250,000	-	299,999	0	0	0	0	18	18.0	1
300,000	-	499,999	0	2	0	2	14	7.0	3
500,000	-	749,999	0	0	0	0	9	9.0	0
750,000	-	999,999	0	0	0	0	4	4.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			3	13	4	20	134	6.7	27
Median Price			\$62,000	\$85,000	\$193,250	\$90,750	\$155,000		\$104,900
Average Price			\$86,667	\$128,497	\$154,625	\$127,448	\$259,535		\$136,000



Lexington-Bluegrass

Association of Realtors[®]

Aug-13

Statistical Report Residential Condo, & Townhouses

CLARK COUNTY

MONTHLY SUMMARY	August-12		August-13		% CHANGE
New Listings		66		72	9%
Month Inventory		13.8		11.3	-18%
% of List Price		95.11		93.61	
Residential					
Sales	22	\$2,917,551	30	\$3,284,035	36%
Avg Sales Price		\$132,616		\$109,468	-17%
Median Sales Price		\$107,500		\$105,290	-2%
Avg Days on Market		110		82	-25%

CUMMULATIVE SUMMARY	Jan 12 - Aug 12		Jan 13 - Aug 13		% CHANGE
New Listings		477		527	10%
Residential					
Sales	205	\$28,338,086	258	\$34,247,387	26%
Avg Sales Price		\$138,235		\$132,742	-4%
Median Sales Price		\$125,000		\$120,500	-4%
Avg Days on Market		128		110	-14%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	36	38	25	28	46	32	39	40				
2012	14	21	26	38	40	34	39	33	28	27	18	21
2011	12	19	17	18	25	24	29	39	23	20	19	16

Lexington-Bluegrass Association of Realtors®

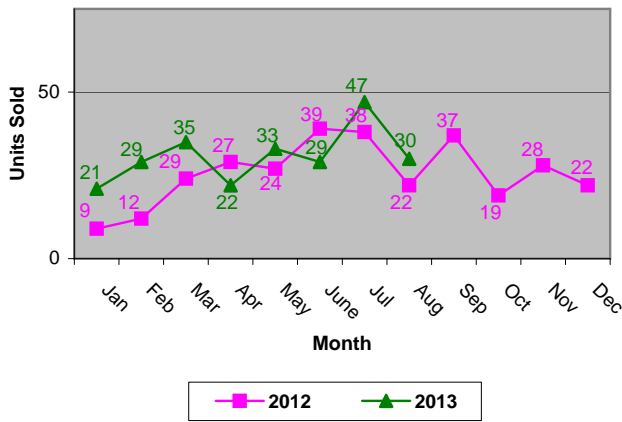
Single Family SALES and INVENTORY and PENDING

Aug-13

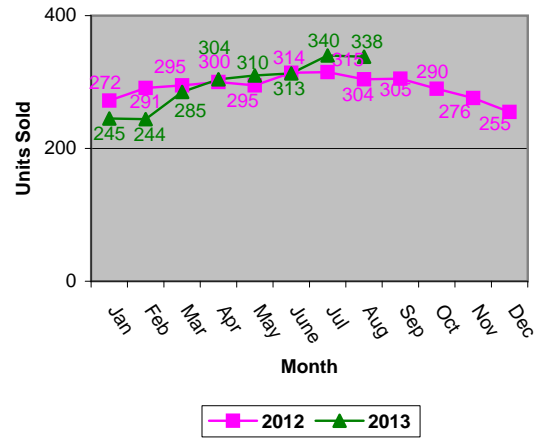
CLARK COUNTY

Price Range				Sales	Current Inventory			
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending	
49,999 OR UNDER	1	4	0	5	20	4.0	6	
50,000 - 99,999	0	7	2	9	81	9.0	14	
100,000 - 119,999	0	2	1	3	36	12.0	9	
120,000 - 139,999	0	3	1	4	47	11.8	4	
140,000 - 159,999	0	1	1	2	27	13.5	5	
160,000 - 179,999	0	2	2	4	29	7.3	4	
180,000 - 199,999	0	0	0	0	18	18.0	0	
200,000 - 249,999	0	2	0	2	16	8.0	2	
250,000 - 299,999	1	0	0	1	22	22.0	3	
300,000 - 499,999	0	0	0	0	27	27.0	0	
500,000 - 749,999	0	0	0	0	10	10.0	0	
750,000 - 999,999	0	0	0	0	5	5.0	1	
1,000,000 - 1,249,999	0	0	0	0	0	0.0	0	
1,250,000 - 1,499,999	0	0	0	0	0	0.0	0	
1,500,000 - 1,999,999	0	0	0	0	0	0.0	0	
2,000,000 - OVER	0	0	0	0	0	0.0	0	
Total	2	21	7	30	338	11.3	48	
Median Price	\$135,750	\$89,900	\$120,000	\$105,290	\$134,900		\$109,500	
Average Price	\$135,750	\$102,328	\$123,379	\$109,468	\$176,346		\$134,416	

Sales 2012 vs 2013



Inventory 2012 vs 2013



Lexington-Bluegrass

Association of Realtors[®]

Aug-13

Statistical Report Residential Condo, & Townhouses

FAYETTE COUNTY

MONTHLY SUMMARY	August-12		August-13		% CHANGE
New Listings		651		614	-6%
Month Inventory		5.1		4.2	-18%
% of List Price		96.01		96.63	
Residential					
Sales	420	\$83,172,578	497	\$92,418,700	18%
Avg Sales Price		\$198,030		\$185,953	-6%
Median Sales Price		\$157,500		\$155,000	-2%
Avg Days on Market		71		54	-24%

CUMMULATIVE SUMMARY	Jan 12 - Aug 12		Jan 13 - Aug 13		% CHANGE
New Listings		5,341		5,673	6%
Residential					
Sales	2,728	\$529,835,167	3,395	\$663,269,653	24%
Avg Sales Price		\$194,221		\$195,367	1%
Median Sales Price		\$156,700		\$160,000	2%
Avg Days on Market		80		62	-23%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	323	343	478	480	533	489	472	382				
2012	253	325	410	424	394	412	418	404	310	342	263	224
2011	227	263	326	344	370	317	286	285	206	239	263	182

Lexington-Bluegrass

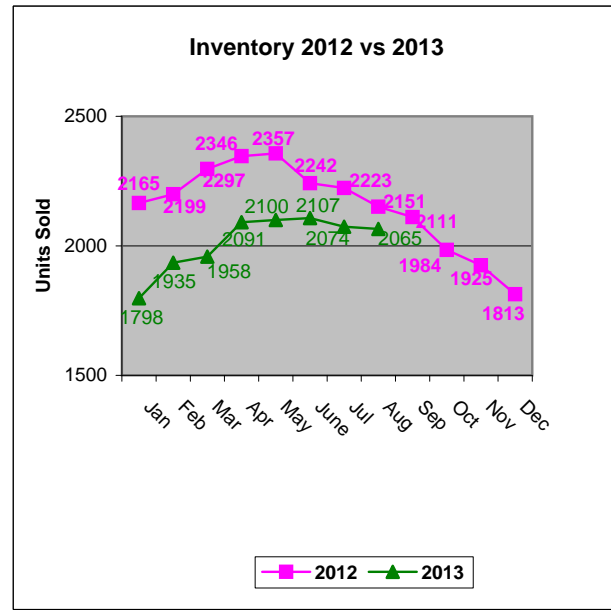
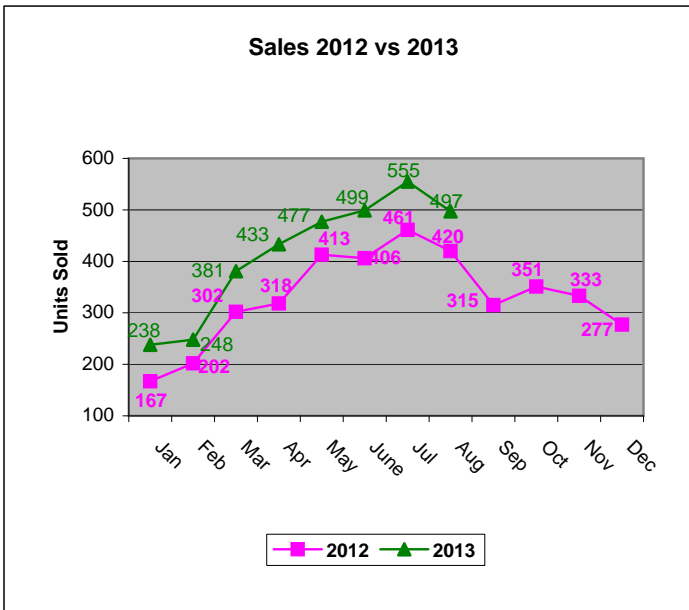
Association of Realtors[®]

Single Family SALES and INVENTORY and PENDING

Aug-13

FAYETTE COUNTY

Price Range				Sales	Current Inventory		Pending
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	
49,999 OR UNDER	8	12	1	21	33	1.6	21
50,000 - 99,999	34	36	4	74	273	3.7	79
100,000 - 119,999	13	42	2	57	216	3.8	60
120,000 - 139,999	7	43	8	58	281	4.8	50
140,000 - 159,999	4	39	8	51	199	3.9	39
160,000 - 179,999	2	36	5	43	137	3.2	54
180,000 - 199,999	3	12	13	28	131	4.7	54
200,000 - 249,999	4	21	33	58	193	3.3	97
250,000 - 299,999	2	13	24	39	176	4.5	78
300,000 - 499,999	3	10	46	59	241	4.1	81
500,000 - 749,999	0	1	5	6	91	15.2	18
750,000 - 999,999	0	1	1	2	45	22.5	5
1,000,000 - 1,249,999	0	0	1	1	15	15.0	2
1,250,000 - 1,499,999	0	0	0	0	9	9.0	0
1,500,000 - 1,999,999	0	0	0	0	14	14.0	0
2,000,000 - OVER	0	0	0	0	11	11.0	0
Total	80	266	151	497	2065	4.2	638
Median Price	\$95,000	\$139,625	\$250,000	\$155,000	\$164,900		\$187,900
Average Price	\$117,108	\$152,867	\$280,711	\$185,953	\$256,541		\$213,116



Lexington-Bluegrass

Association of Realtors®

Aug-13

Statistical Report Residential, Condo, & Townhouses FRANKLIN COUNTY

MONTHLY SUMMARY	August-12		August-13		% CHANGE
New Listings		101		99	-2%
Month Inventory		9.9		8.8	-11%
% of List Price		96.19		94.77	
Residential					
Sales	41	\$5,095,606	47	\$6,889,350	15%
Avg Sales Price		\$124,283		\$146,582	18%
Median Sales Price		\$119,000		\$135,000	13%
Avg Days on Market		109		90	-17%

CUMMULATIVE SUMMARY	Jan 12 - Aug 12		Jan 13 - Aug 13		% CHANGE
New Listings		665		705	6%
Residential					
Sales	269	\$33,837,818	338	\$43,492,496	26%
Avg Sales Price		\$125,791		\$128,676	2%
Median Sales Price		\$117,000		\$120,000	3%
Avg Days on Market		117		113	-3%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	43	31	47	53	57	49	48	48				
2012	44	39	35	39	47	40	39	57	31	40	34	26
2011	24	20	29	24	32	31	21	27	30	23	25	23

Lexington-Bluegrass

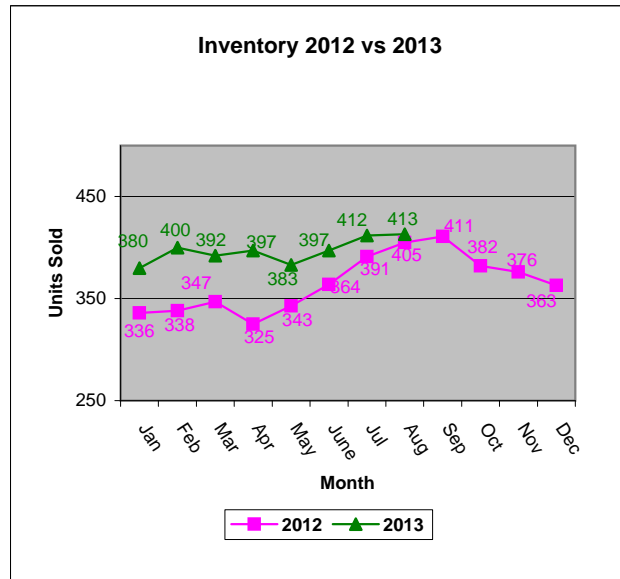
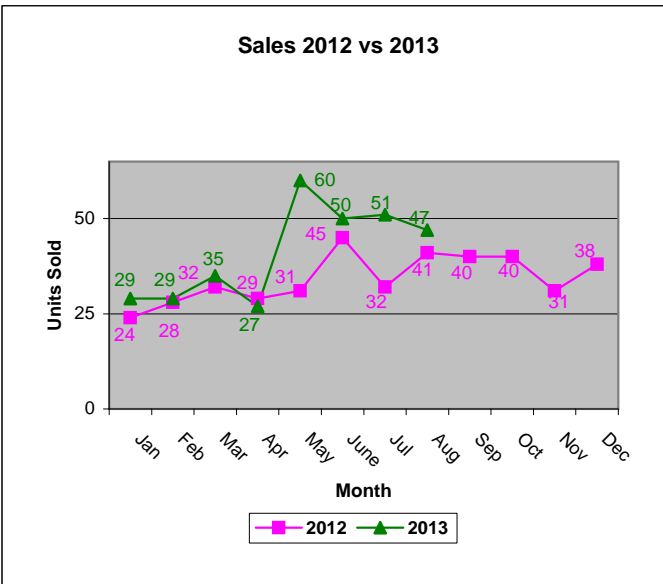
Association of Realtors®

Single Family SALES and INVENTORY and PENDING

Aug-13

Franklin County

Price Range		Sales			Current Inventory			
		0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR UNDER	0	4	0	4	28	7.0	11
50,000	- 99,999	1	5	1	7	106	15.1	22
100,000	- 119,999	0	2	1	3	46	15.3	6
120,000	- 139,999	0	8	3	11	53	4.8	6
140,000	- 159,999	0	5	2	7	39	5.6	4
160,000	- 179,999	0	1	0	1	19	19.0	1
180,000	- 199,999	0	2	1	3	25	8.3	4
200,000	- 249,999	1	2	4	7	42	6.0	2
250,000	- 299,999	0	2	1	3	21	7.0	3
300,000	- 499,999	0	0	1	1	29	29.0	2
500,000	- 749,999	0	0	0	0	3	3.0	0
750,000	- 999,999	0	0	0	0	2	2.0	0
1,000,000	- 1,249,999	0	0	0	0	0	0.0	0
1,250,000	- 1,499,999	0	0	0	0	0	0.0	0
1,500,000	- 1,999,999	0	0	0	0	0	0.0	0
2,000,000	- OVER	0	0	0	0	0	0.0	0
Total		2	31	14	47	413	8.8	61
Median Price		\$151,425	\$131,500	\$171,000	\$135,000	\$129,500		\$92,000
Average Price		\$151,425	\$131,318	\$179,689	\$146,582	\$158,493		\$114,203



Lexington-Bluegrass

Association of Realtors[®]

Aug-13 Statistical Report Residential, Condo, & Townhouses GARRARD COUNTY

MONTHLY SUMMARY	August-12		August-13		% CHANGE
New Listings		31		33	6%
Month Inventory		11.1		9.0	-19%
% of List Price		93.32		93.40	
<u>Residential</u>					
Sales	14	\$1,515,550	18	\$2,128,250	29%
Avg Sales Price		\$108,254		\$118,236	9%
Median Sales Price		\$64,500		\$114,450	77%
Avg Days on Market		55		132	140%

CUMMULATIVE SUMMARY	Jan 12 - Aug 12		Jan 13 - Aug 13		% CHANGE
New Listings		214		250	17%
<u>Residential</u>					
Sales	69	\$7,822,151	99	\$12,605,675	43%
Avg Sales Price		\$113,365		\$127,330	12%
Median Sales Price		\$98,000		\$115,000	17%
Avg Days on Market		90		121	34%

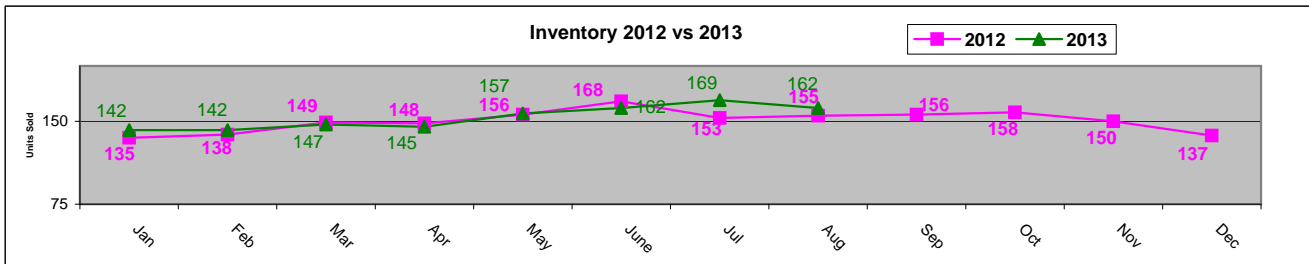
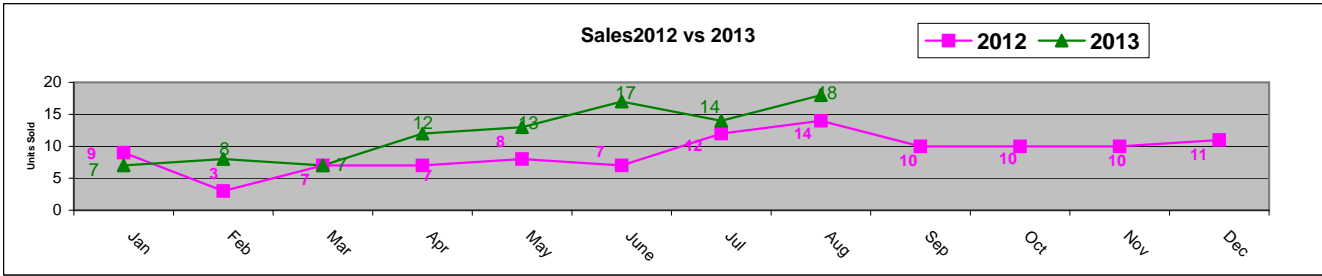
*Started 7/11 Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	10	10	9	18	9	15	18	17				
2012	5	5	7	9	9	14	14	14	11	7	8	4
2011	*	*	*	*	*	*	10	10	7	8	9	11

Single Family SALES and INVENTORY and PENDING

Aug-13

GARRARD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	2	0	3	11	3.7	0
50,000	-	99,999	1	3	0	4	45	11.3	13
100,000	-	119,999	0	3	0	3	15	5.0	1
120,000	-	139,999	0	1	1	2	15	7.5	3
140,000	-	159,999	0	2	1	3	14	4.7	3
160,000	-	179,999	0	1	0	1	8	8.0	2
180,000	-	199,999	0	1	0	1	8	8.0	1
200,000	-	249,999	0	0	0	0	19	19.0	4
250,000	-	299,999	0	1	0	1	13	13.0	1
300,000	-	499,999	0	0	0	0	12	12.0	1
500,000	-	749,999	0	0	0	0	2	2.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			2	14	2	18	162	9.0	29
Median Price			\$69,375	\$114,450	\$145,550	\$114,450	\$139,900		\$129,500
Average Price			\$69,375	\$121,314	\$145,550	\$118,236	\$162,410		\$137,088



Lexington-Bluegrass

Association of Realtors™

Aug-13 Statistical Report Residential, Condo, & Townhouses JESSAMINE COUNTY

MONTHLY SUMMARY	August-12		August-13		% CHANGE
New Listings	101		114		13%
Month Inventory	7.6		6.3		-17%
% of List Price	95.24		96.41		
<u>Residential</u>					
Sales	58	\$11,062,216	68	\$12,250,181	17%
Avg Sales Price		\$190,728		\$180,150	-6%
Median Sales Price		\$124,500		\$122,000	-2%
Avg Days on Market		100		86	-14%

CUMMULATIVE SUMMARY	Jan 12 - Aug 12		Jan 13 - Aug 13		% CHANGE
New Listings	834		904		8%
<u>Residential</u>					
Sales	360	\$70,032,944	464	\$86,052,882	29%
Avg Sales Price		\$194,536		\$185,459	-5%
Median Sales Price		\$137,750		\$129,500	-6%
Avg Days on Market		83		75	-10%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	54	48	68	61	78	68	73	52				
2012	29	46	39	60	68	52	56	47	45	41	42	29
2011	31	31	55	48	53	47	41	45	55	38	46	21

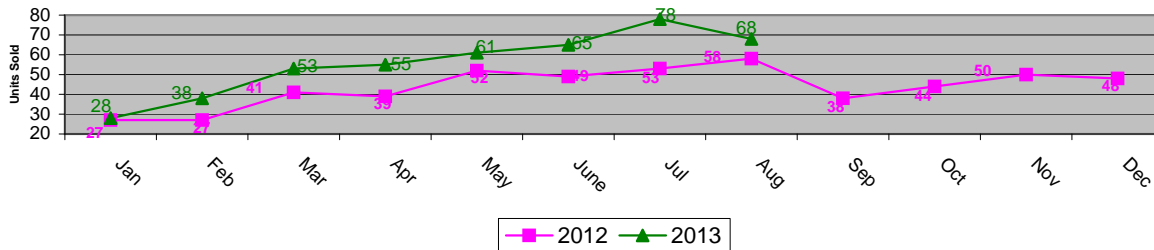
Lexington-Bluegrass Association of Realtors®

Aug-13

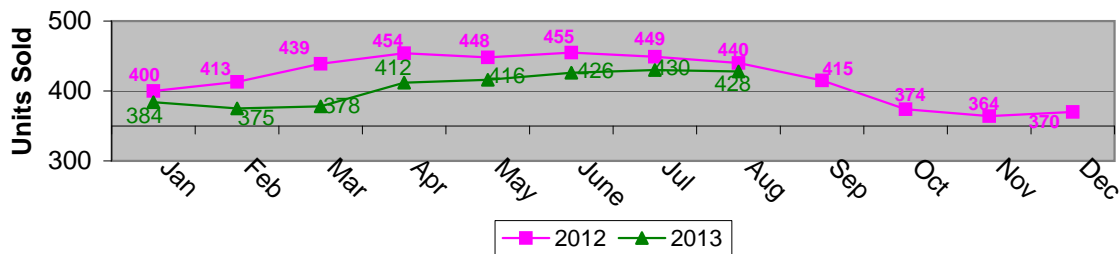
Single Family SALES and INVENTORY and PENDING
JESSAMINE COUNTY

Price Range			Sales			Current Inventory		Months Inv.	Pending
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		
49,999	OR	UNDER	2	1	1	4	8	2.0	4
50,000	-	99,999	2	13	2	17	72	4.2	14
100,000	-	119,999	0	8	4	12	43	3.6	8
120,000	-	139,999	0	5	1	6	44	7.3	10
140,000	-	159,999	0	4	3	7	38	5.4	5
160,000	-	179,999	0	1	0	1	30	30.0	6
180,000	-	199,999	0	3	1	4	13	3.3	2
200,000	-	249,999	0	1	4	5	32	6.4	10
250,000	-	299,999	0	0	2	2	26	13.0	7
300,000	-	499,999	0	0	7	7	37	5.3	9
500,000	-	749,999	0	0	2	2	45	22.5	4
750,000	-	999,999	0	0	0	0	29	29.0	2
1,000,000	-	1,249,999	0	0	0	0	5	5.0	1
1,250,000	-	1,499,999	0	0	1	1	4	4.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			4	36	28	68	428	6.3	82
Median Price			\$61,000	\$114,450	\$216,000	\$122,000	\$165,000		\$162,400
Average Price			\$60,475	\$114,210	\$282,026	\$180,150	\$296,486		\$227,119

Sales 2012 vs 2013



Inventory 2012 vs 2013



Lexington-Bluegrass

Association of Realtors[®]

Aug-13 Statistical Report Residential, Condo, & Townhouses MADISON COUNTY

MONTHLY SUMMARY	August-12		August-13		% CHANGE
New Listings	98		98		0%
Month Inventory	7.4		7.2		-3%
% of List Price	95.92		96.15		
<u>Residential</u>					
Sales	67	\$10,986,910	75	\$12,798,370	12%
Avg Sales Price	\$163,984		\$170,645		4%
Median Sales Price	\$164,000		\$150,000		-9%
Avg Days on Market	96		79		-18%

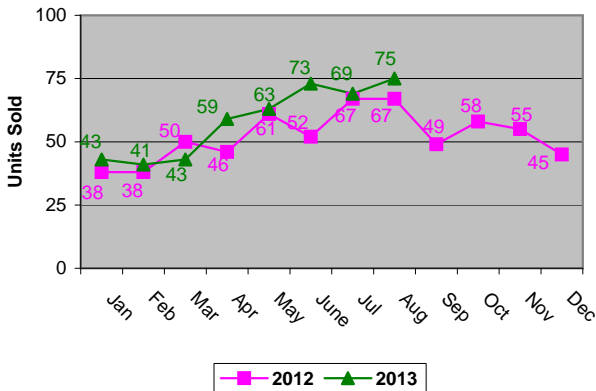
CUMMULATIVE SUMMARY	Jan 12 - Aug 12		Jan 13 - Aug 13		% CHANGE
New Listings	864		961		11%
<u>Residential</u>					
Sales	428	\$67,692,205	481	\$82,382,018	12%
Avg Sales Price	\$158,159		\$171,272		8%
Median Sales Price	\$142,250		\$150,000		5%
Avg Days on Market	121		95		-21%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	44	35	56	50	86	51	64	58				
2012	39	41	47	50	70	62	47	59	48	62	48	36
2011	30	31	37	39	69	47	44	48	41	52	50	32

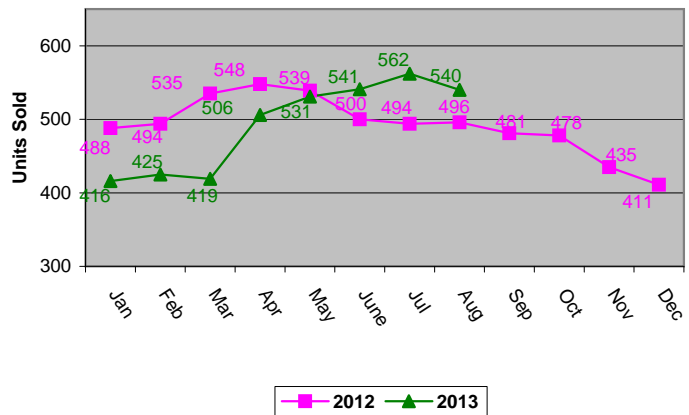
Single Family SALES and INVENTORY and PENDING
Aug-13
MADISON COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	2	3	0	5	11	2.2	6
50,000	-	99,999	3	5	1	9	75	8.3	16
100,000	-	119,999	0	8	2	10	42	4.2	12
120,000	-	139,999	0	6	0	6	91	15.2	9
140,000	-	159,999	0	11	3	14	73	5.2	12
160,000	-	179,999	0	5	0	5	48	9.6	5
180,000	-	199,999	0	2	3	5	23	4.6	11
200,000	-	249,999	1	5	4	10	51	5.1	9
250,000	-	299,999	0	2	2	4	58	14.5	2
300,000	-	499,999	0	1	5	6	57	9.5	10
500,000	-	749,999	0	0	1	1	9	9.0	1
750,000	-	999,999	0	0	0	0	2	2.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			6	48	21	75	540	7.2	93
Median Price			\$85,185	\$143,450	\$219,000	\$150,000	\$154,900		\$143,900
Average Price			\$91,962	\$145,496	\$250,610	\$170,645	\$190,372		\$165,151

Sales 2012 vs 2013



Inventory 2012 vs 2013



Lexington-Bluegrass

Association of Realtors[®]

Aug-13 Statistical Report Residential, Condo, & Townhouses MONTGOMERY COUNTY

MONTHLY SUMMARY	August-12		August-13		% CHANGE
New Listings		32		36	13%
Month Inventory		10.1		7.6	-25%
% of List Price		93.19		93.26	
<u>Residential</u>					
Sales	23	\$2,360,874	28	\$3,038,969	22%
Avg Sales Price		\$102,647		\$108,535	6%
Median Sales Price		\$84,000		\$106,000	26%
Avg Days on Market		93		141	52%

CUMMULATIVE SUMMARY	Jan 12 - Aug 12		Jan 13 - Aug 13		% CHANGE
New Listings		340		324	-5%
<u>Residential</u>					
Sales	164	\$17,375,767	169	\$19,083,841	3%
Avg Sales Price		\$105,950		\$112,922	7%
Median Sales Price		\$87,000		\$107,000	23%
Avg Days on Market		121		119	-2%

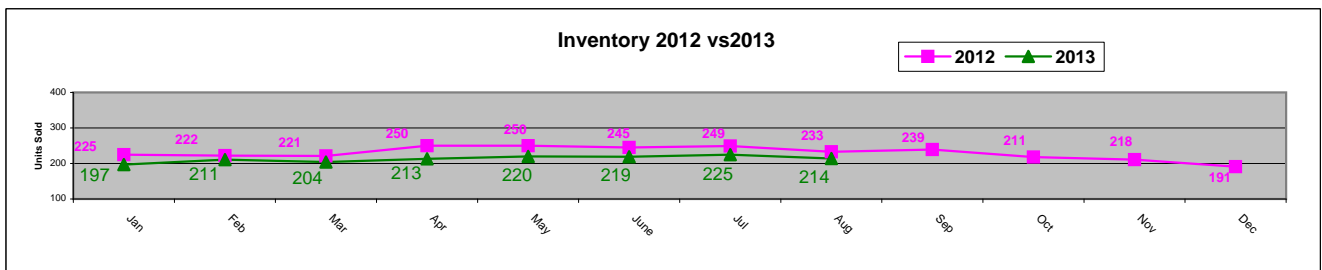
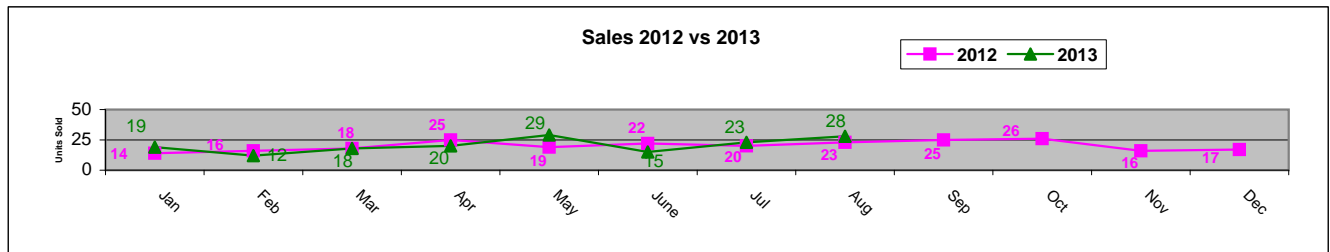
Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	14	19	23	24	18	23	16	21				
2012	22	13	30	17	32	23	22	27	18	16	22	17
2011	21	15	22	20	24	17	16	24	14	30	10	15

Lexington-Bluegrass

Association of Realtors®

Single Family SALES and INVENTORY and PENDING
Aug-13
MONTGOMERY COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	3	0	4	15	3.8	6
50,000	-	99,999	0	8	1	9	65	7.2	2
100,000	-	119,999	1	4	0	5	19	3.8	5
120,000	-	139,999	0	2	1	3	26	8.7	5
140,000	-	159,999	0	2	1	3	25	8.3	1
160,000	-	179,999	0	2	0	2	7	3.5	2
180,000	-	199,999	0	0	0	0	14	14.0	1
200,000	-	249,999	0	1	0	1	19	19.0	3
250,000	-	299,999	0	1	0	1	9	9.0	0
300,000	-	499,999	0	0	0	0	9	9.0	1
500,000	-	749,999	0	0	0	0	3	3.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			2	23	3	28	214	7.6	26
Median Price			\$71,500	\$105,000	\$125,000	\$106,000	\$125,000		\$122,200
Average Price			\$71,500	\$110,035	\$121,722	\$108,535	\$163,270		\$126,773



Lexington-Bluegrass

Association of Realtors[®]

Aug-13 Statistical Report Residential, Condo, & Townhouses NICHOLAS COUNTY

MONTHLY SUMMARY	August-12		August-13		% CHANGE
New Listings	10		10		0%
Month Inventory	10.7		27.0		152%
% of List Price	87.63		90.63		
<u>Residential</u>					
Sales	6	\$329,500	2	\$266,000	-67%
Avg Sales Price		\$54,917		\$133,000	142%
Median Sales Price		\$35,250		\$133,000	277%
Avg Days on Market		183		58	-68%

CUMMULATIVE SUMMARY	Jan 12 - Aug 12		Jan 13 - Aug 13		% CHANGE
New Listings	67		57		-15%
<u>Residential</u>					
Sales	16	\$999,900	26	\$2,263,023	63%
Avg Sales Price		\$62,494		\$87,039	39%
Median Sales Price		\$41,250		\$88,500	115%
Avg Days on Market		199		128	-36%

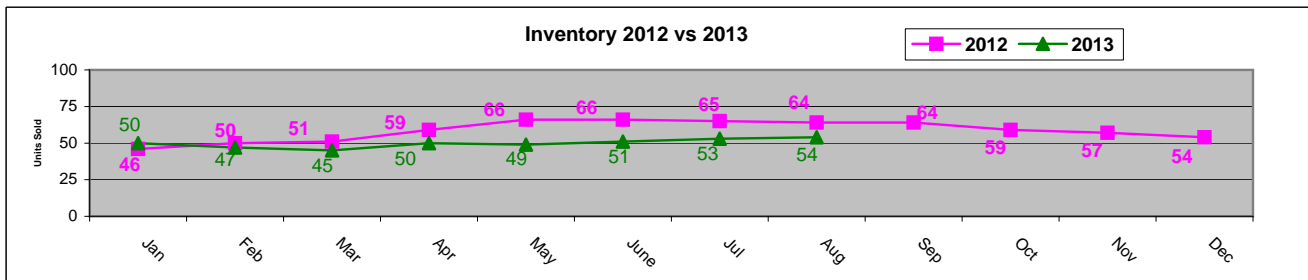
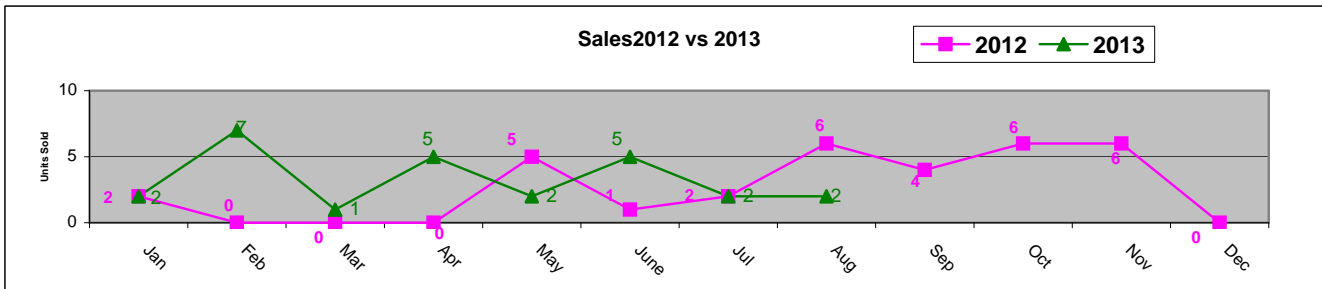
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	2	7	4	2	5	0	4	0				
2012	0	1	0	2	1	3	5	5	4	2	4	2
2011	0	3	2	4	6	9	5	5	1	2	3	1

Single Family SALES and INVENTORY and PENDING

Aug-13

NICHOLAS COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	14	14.0	0
50,000	-	99,999	0	0	1	1	15	15.0	0
100,000	-	119,999	0	0	0	0	5	5.0	0
120,000	-	139,999	0	0	0	0	5	5.0	0
140,000	-	159,999	0	0	0	0	4	4.0	1
160,000	-	179,999	0	0	0	0	4	4.0	0
180,000	-	199,999	0	0	0	0	3	3.0	0
200,000	-	249,999	0	0	1	1	2	2.0	0
250,000	-	299,999	0	0	0	0	2	2.0	0
300,000	-	499,999	0	0	0	0	0	0.0	0
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			0	0	2	2	54	27.0	1
Median Price			\$0	\$0	\$133,000	\$133,000	\$93,500		\$155,000
Average Price			\$0	\$0	\$133,000	\$133,000	\$108,398		\$155,000



Lexington-Bluegrass

Association of Realtors[®]

Aug-13 Statistical Report Residential, Condo, & Townhouses SCOTT COUNTY

MONTHLY SUMMARY	August-12		August-13		% CHANGE
New Listings		124		131	6%
Month Inventory		8.2		4.8	-41%
% of List Price		96.91		98.02	
<u>Residential</u>					
Sales	62	\$11,167,921	97	\$16,143,384	56%
Avg Sales Price		\$180,128		\$166,427	-8%
Median Sales Price		\$156,250		\$142,334	-9%
Avg Days on Market		108		96	-11%

CUMMULATIVE SUMMARY	Jan 12 - Aug 12		Jan 13 - Aug 13		% CHANGE
New Listings		956		1,068	12%
<u>Residential</u>					
Sales	455	\$76,801,923	566	\$100,878,846	24%
Avg Sales Price		\$168,795		\$178,231	6%
Median Sales Price		\$146,500		\$150,000	2%
Avg Days on Market		106		97	-8%

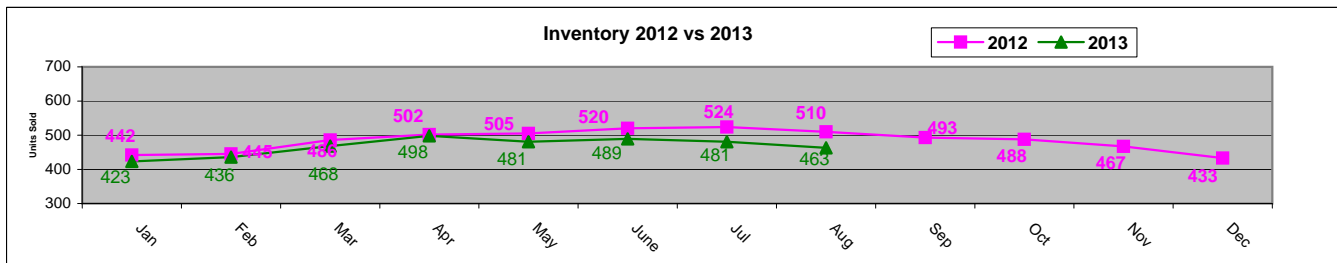
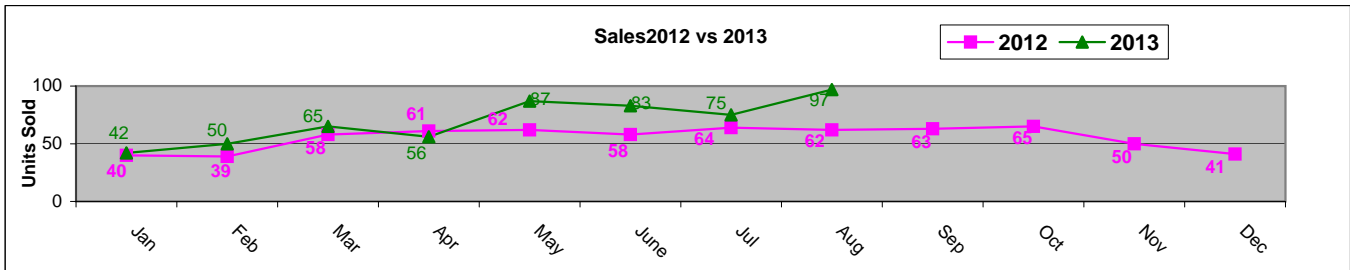
Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	71	66	69	105	101	70	88	93				
2012	49	60	63	64	70	64	64	93	65	57	45	35
2011	35	42	50	46	60	44	59	61	48	56	42	54

Single Family SALES and INVENTORY and PENDING

Aug-13

SCOTT COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	1	0	1	6	6.0	3
50,000	-	99,999	3	9	1	13	26	2.0	14
100,000	-	119,999	3	9	1	13	39	3.0	22
120,000	-	139,999	0	16	3	19	72	3.8	23
140,000	-	159,999	0	15	2	17	55	3.2	35
160,000	-	179,999	0	2	3	5	41	8.2	19
180,000	-	199,999	0	2	1	3	35	11.7	15
200,000	-	249,999	1	6	6	13	58	4.5	35
250,000	-	299,999	0	4	2	6	53	8.8	11
300,000	-	499,999	0	2	4	6	69	11.5	8
500,000	-	749,999	0	0	1	1	6	6.0	1
750,000	-	999,999	0	0	0	0	2	2.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			7	66	24	97	463	4.8	186
Median Price			\$105,000	\$137,500	\$204,950	\$142,334	\$179,500		\$159,641
Average Price			\$110,321	\$150,134	\$227,596	\$166,427	\$213,632		\$176,075



Lexington-Bluegrass

Association of Realtors[®]

Aug-13 Statistical Report Residential, Condo, & Townhouses WOODFORD COUNTY

MONTHLY SUMMARY	August-12		August-13		% CHANGE
New Listings		55		39	-29%
Month Inventory		7.5		5.4	-28%
% of List Price		95.49		96.54	
<u>Residential</u>					
Sales	26	\$5,756,086	37	\$8,071,049	42%
Avg Sales Price		\$221,388		\$218,136	-1%
Median Sales Price		\$215,950		\$182,000	-16%
Avg Days on Market		136		106	-22%

CUMMULATIVE SUMMARY	Jan 12 - Aug 12		Jan 13 - Aug 13		% CHANGE
New Listings		355		388	9%
<u>Residential</u>					
Sales	162	\$31,214,276	209	\$41,953,831	29%
Avg Sales Price		\$192,681		\$200,736	4%
Median Sales Price		\$176,500		\$179,900	2%
Avg Days on Market		107		99	-7%

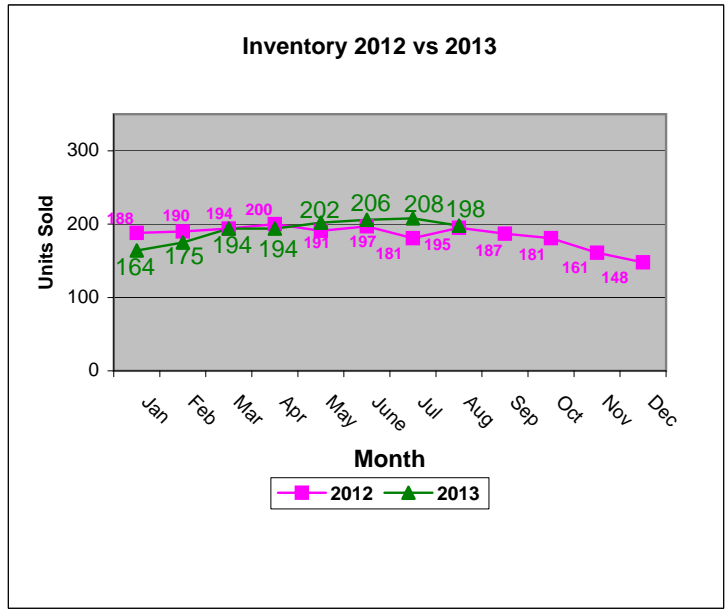
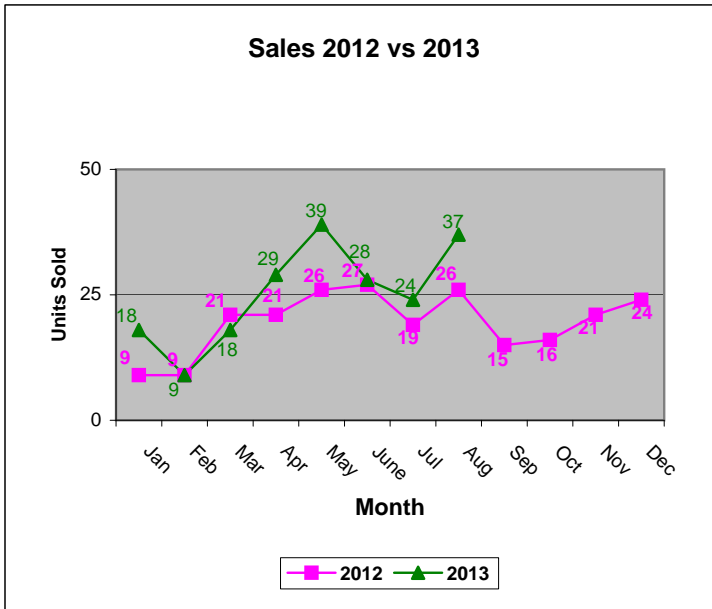
Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	19	31	23	33	34	31	24	25				
2012	17	21	14	23	31	20	28	25	26	23	17	21
2011	10	15	24	14	26	20	17	21	21	27	14	6

Single Family SALES and INVENTORY and PENDING

Aug-13

WOODFORD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	2	2.0	2
50,000	-	99,999	1	6	1	8	23	2.9	5
100,000	-	119,999	0	1	0	1	18	18.0	4
120,000	-	139,999	0	3	0	3	18	6.0	1
140,000	-	159,999	0	1	2	3	19	6.3	5
160,000	-	179,999	0	3	0	3	12	4.0	5
180,000	-	199,999	0	3	1	4	15	3.8	4
200,000	-	249,999	0	4	3	7	25	3.6	16
250,000	-	299,999	0	1	0	1	18	18.0	7
300,000	-	499,999	0	1	5	6	20	3.3	6
500,000	-	749,999	0	0	0	0	13	13.0	1
750,000	-	999,999	0	0	0	0	8	8.0	0
1,000,000	-	1,249,999	0	0	1	1	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	3	3.0	0
2,000,000	-	OVER	0	0	0	0	2	2.0	0
Total			1	23	13	37	198	5.4	56
Median Price			\$80,900	\$171,900	\$243,000	\$182,000	\$188,500		\$203,458
Average Price			\$80,900	\$164,149	\$324,210	\$218,136	\$303,190		\$208,062



Lexington-Bluegrass

Association of Realtors[®]

Aug-13

Statistical Report Residential, Condo, & Townhouses

OTHER COUNTIES

MONTHLY SUMMARY	August-12		August-13		% CHANGE
New Listings	123		161		31%
Month Inventory	9.2		11.6		26%
% of List Price	90.93		94.13		
<u>Residential</u>					
Sales	75	\$8,460,527	66	\$7,358,619	-12%
Avg Sales Price		\$112,807		\$111,494	-1%
Median Sales Price		\$100,000		\$79,000	-21%
Avg Days on Market		140		116	-17%

CUMMULATIVE SUMMARY	Jan 12 - Aug 12		Jan 13 - Aug 13		% CHANGE
New Listings	1,033		1,218		18%
<u>Residential</u>					
Sales	478	\$48,734,289	551	\$57,342,647	15%
Avg Sales Price		\$101,955		\$104,070	2%
Median Sales Price		\$72,750		\$80,000	10%
Avg Days on Market		117		106	-9%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	57	52	59	83	99	81	66	89				
2012	57	61	51	72	59	72	70	56	60	69	47	39
2011	51	48	67	61	66	62	60	74	51	56	55	54

Single Family SALES and INVENTORY and PENDING
Aug-13
OTHER COUNTIES

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	4	13	3	20	96	4.8	47
50,000	-	99,999	3	14	2	19	212	11.2	42
100,000	-	119,999	0	3	1	4	68	17.0	8
120,000	-	139,999	0	4	1	5	55	11.0	7
140,000	-	159,999	1	2	0	3	49	16.3	6
160,000	-	179,999	0	1	0	1	42	42.0	5
180,000	-	199,999	1	2	0	3	39	13.0	5
200,000	-	249,999	0	2	4	6	57	9.5	6
250,000	-	299,999	0	1	0	1	37	37.0	3
300,000	-	499,999	0	3	1	4	80	20.0	6
500,000	-	749,999	0	0	0	0	20	20.0	0
750,000	-	999,999	0	0	0	0	6	6.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			9	45	12	66	763	11.6	135
Median Price			\$60,500	\$80,000	\$115,500	\$79,000	\$124,900		\$71,900
Average Price			\$70,944	\$110,494	\$145,656	\$111,494	\$172,265		\$101,891

