

Lexington-Bluegrass

Association of Realtors®

Nov-13

Statistical Report Residential Condo, & Townhouses

MONTHLY SUMMARY	November-12		November-13		% CHANGE
New Listings		998		956	-4%
Month Inventory		8.0		7.4	-8%
% of List Price		95.02		95.82	1%
<u>Residential</u>					
Sales	620	\$104,212,089	686	\$114,629,519	11%
Avg Sales Price		\$168,084		\$167,098	-1%
Median Sales Price		\$143,000		\$137,750	-4%
Avg Days on Market		93		81	-13%
<u>Townhouses/Condos</u>					
Sales	53	\$7,992,347	39	\$6,007,566	-26%
Avg Sales Price		\$150,799		\$154,040	2%
Median Sales Price		\$109,000		\$124,500	14%
Avg Days on Market		117		111	-5%
Total Activity	673	\$112,204,436	725	\$120,637,085	8%

CUMMULATIVE SUMMARY	Jan 12 - Nov 12		Jan 13 - Nov 13		% CHANGE
New Listings		14,967		15,840	6%
<u>Residential</u>					
Sales	7,196	\$1,233,575,557	8,632	\$1,488,892,154	20%
Avg Sales Price		\$171,425		\$172,485	1%
Median Sales Price		\$142,000		\$143,000	1%
Avg Days on Market		92		80	-13%
<u>Townhouses/Condos</u>					
Sales	518	\$79,494,756	640	\$107,330,650	24%
Avg Sales Price		\$153,465		\$167,704	9%
Median Sales Price		\$122,000		\$125,500	3%
Avg Days on Market		126		102	-19%
Total Activity	7,714	\$1,313,070,313	9,272	\$1,596,222,804	20%

Total Active by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	5098	5312	5445	5813	5890	5991	6033	5970	5901	5680	5330	
2012	5611	5694	5969	6103	6191	6112	6071	5974	5841	5575	5358	5054
2011	5975	6273	6492	6742	6776	6772	6716	6635	6545	6374	5914	5503

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	706	711	909	977	1091	940	957	864	756	725	615	
2012	556	650	753	816	855	832	833	876	670	721	582	468
2011	456	515	652	648	753	648	621	669	527	570	568	427

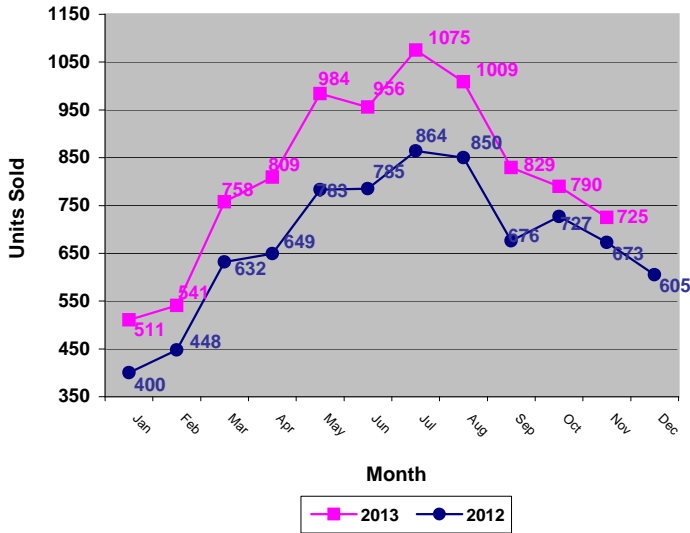
Total Sales by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	511	541	758	809	984	956	1075	1009	829	790	725	
2012	400	448	632	649	783	785	864	850	676	727	673	605
2011	328	352	520	586	657	720	614	713	610	512	552	596

Lexington-Bluegrass Association of Realtors™

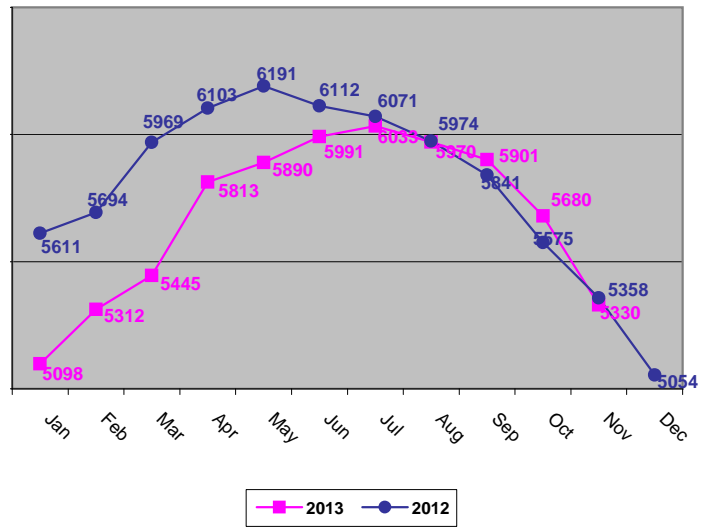
All Residential SALES and INVENTORY with PENDING

Nov-13							Current Pending Inventory	Nov Pending		
			Sales			Current Inventory				
Price Range			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Single Units	Single Units
49,999	OR	UNDER	23	38	5	66	272	4.1	82	62
50,000	-	99,999	36	89	15	140	1003	7.2	188	124
100,000	-	119,999	11	53	14	78	512	6.6	96	72
120,000	-	139,999	10	64	19	93	651	7.0	104	65
140,000	-	159,999	1	56	14	71	470	6.6	108	71
160,000	-	179,999	3	32	19	54	386	7.1	55	38
180,000	-	199,999	2	20	16	38	309	8.1	68	29
200,000	-	249,999	6	33	29	68	474	7.0	143	56
250,000	-	299,999	2	14	32	48	410	8.5	96	46
300,000	-	499,999	1	19	37	57	512	9.0	113	39
500,000	-	749,999	0	1	5	6	170	28.3	16	8
750,000	-	999,999	0	0	3	3	95	31.7	5	3
1,000,000	-	1,249,999	0	0	1	1	15	15.0	3	2
1,250,000	-	1,499,999	0	0	1	1	18	18.0	1	0
1,500,000	-	1,999,999	0	0	1	1	21	21.0	0	0
2,000,000	-	OVER	0	0	0	0	12	12.0	0	0
Total			95	419	211	725	5330	7.4	1078	615
Median Price			\$82,000	\$129,000	\$210,000	\$137,000	\$149,900		\$154,900	
Average Price			\$93,723	\$138,793	\$248,820	\$164,909	\$214,758		\$184,267	

Sales 12 vs 13



Inventory 12 vs 13



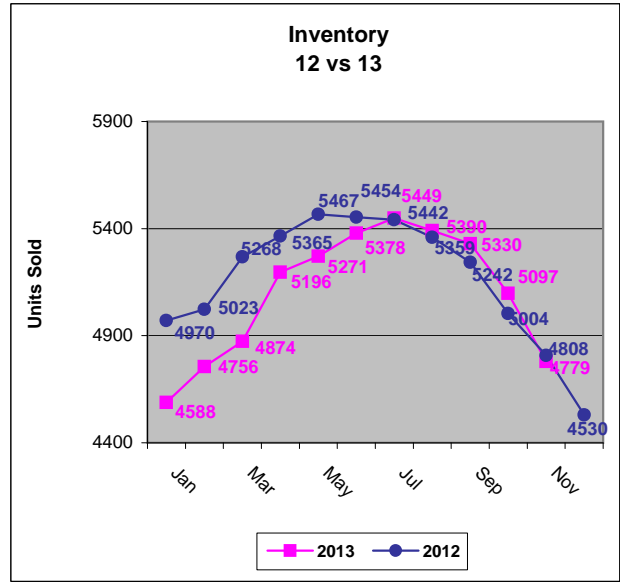
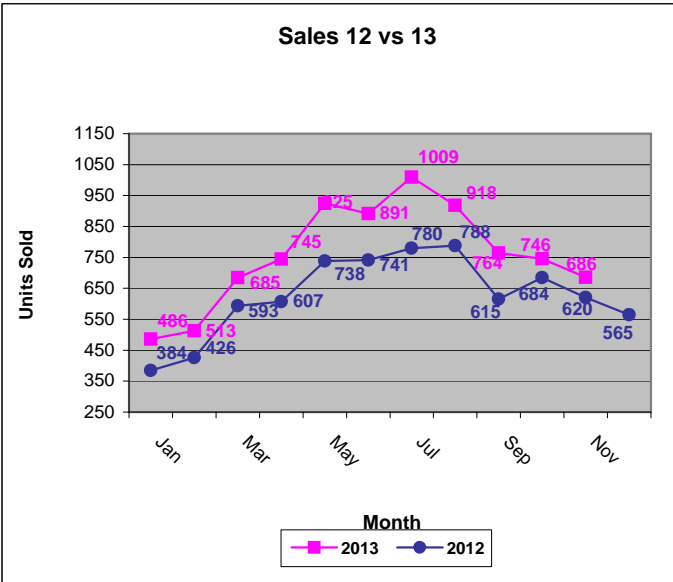
Lexington-Bluegrass

Association of Realtors®

Single Family SALES and INVENTORY and PENDING

Nov-13

Price Range		Sales			Current Inventory			
		0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR UNDER	21	38	5	64	253	4.0	79
50,000	- 99,999	25	87	15	127	866	6.8	173
100,000	- 119,999	10	51	14	75	451	6.0	93
120,000	- 139,999	7	63	19	89	599	6.7	97
140,000	- 159,999	1	54	14	69	430	6.2	104
160,000	- 179,999	0	32	19	51	345	6.8	52
180,000	- 199,999	2	19	16	37	274	7.4	64
200,000	- 249,999	4	32	29	65	422	6.5	133
250,000	- 299,999	1	10	31	42	356	8.5	83
300,000	- 499,999	1	18	36	55	464	8.4	99
500,000	- 749,999	0	1	5	6	164	27.3	16
750,000	- 999,999	0	0	3	3	90	30.0	5
1,000,000	- 1,249,999	0	0	1	1	15	15.0	3
1,250,000	- 1,499,999	0	0	1	1	17	17.0	1
1,500,000	- 1,999,999	0	0	1	1	21	21.0	0
2,000,000	- OVER	0	0	0	0	12	12.0	0
Total		72	405	209	686	4779	7.0	1002
Median Price		\$75,500	\$128,500	\$207,000	\$137,500	\$149,900		\$154,700
Average Price		\$88,284	\$136,989	\$248,259	\$165,777	\$219,066		\$182,898



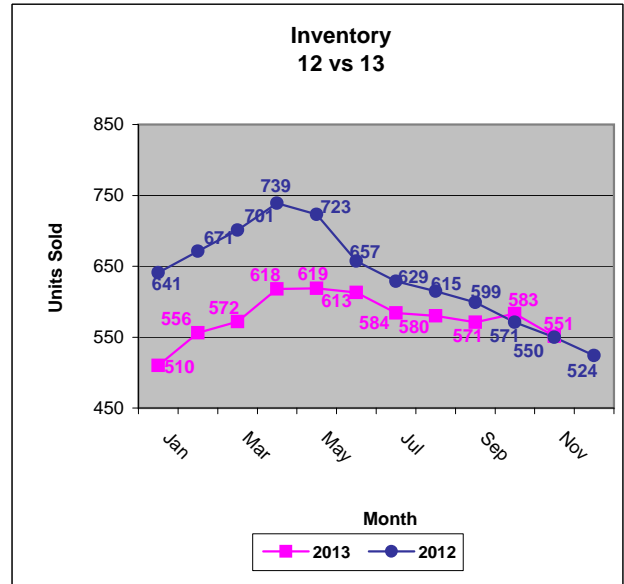
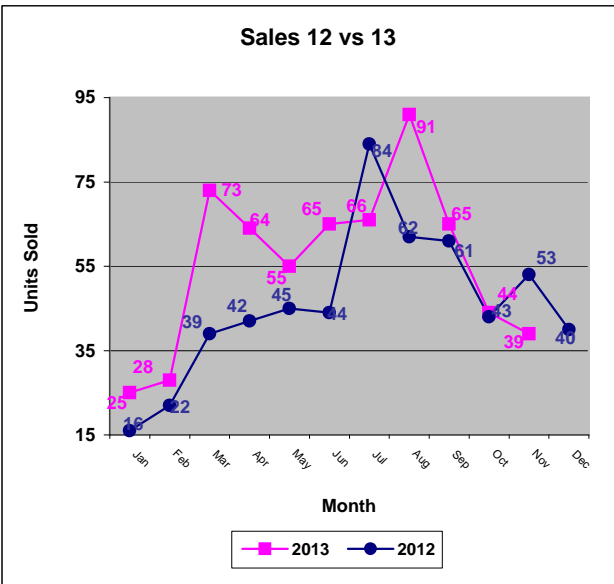
Lexington-Bluegrass

Association of Realtors®

Townhouse and Condo SALES and INVENTORY and PENDING

Nov-13

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	2	0	0	2	19	9.5	3
50,000	-	99,999	11	2	0	13	137	10.5	15
100,000	-	119,999	1	2	0	3	61	20.3	3
120,000	-	139,999	3	1	0	4	52	13.0	7
140,000	-	159,999	0	2	0	2	40	20.0	4
160,000	-	179,999	3	0	0	3	41	13.7	3
180,000	-	199,999	0	1	0	1	35	35.0	4
200,000	-	249,999	2	1	0	3	52	17.3	10
250,000	-	299,999	1	4	1	6	54	9.0	13
300,000	-	499,999	0	1	1	2	48	24.0	14
500,000	-	749,999	0	0	0	0	6	6.0	0
750,000	-	999,999	0	0	0	0	5	5.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			23	14	2	39	551	14.1	76
Median Price			\$95,000	\$170,000	\$307,500	\$126,500	\$142,900		\$192,400
Average Price			\$110,751	\$190,998	\$307,500	\$149,647	\$177,390		\$202,313

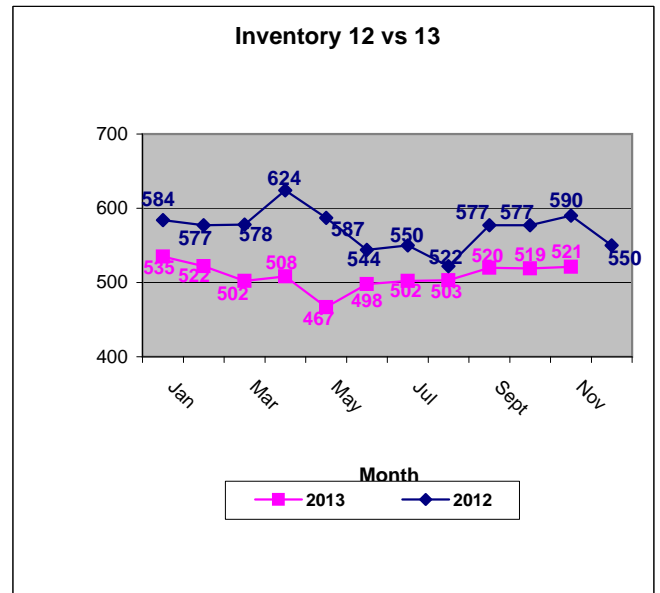
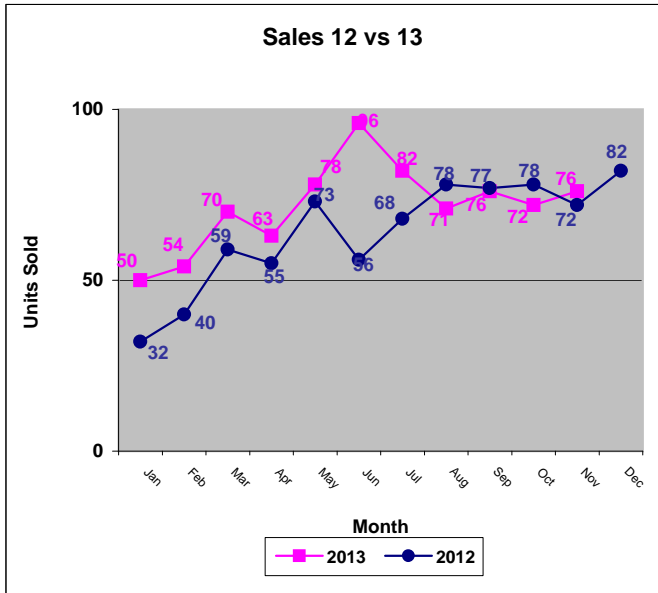


Lexington-Bluegrass Association of Realtors®

New Construction SALES and INVENTORY and PENDING

Nov-13

Price Range			Current			Sales Total Units	Inventory Single Units	Months Inv.	Pending
			0-2 Bedrm	3 Bedrm	4+ Bedrm				
49,999	OR	UNDER	0	0	0	0	0	0.0	0
50,000	-	99,999	0	0	0	0	4	4.0	0
100,000	-	119,999	0	1	0	1	20	20.0	2
120,000	-	139,999	0	3	0	3	38	12.7	12
140,000	-	159,999	0	9	0	9	59	6.6	20
160,000	-	179,999	2	11	0	13	48	3.7	21
180,000	-	199,999	0	4	3	7	34	4.9	27
200,000	-	249,999	0	9	8	17	106	6.2	79
250,000	-	299,999	0	3	9	12	100	8.3	56
300,000	-	499,999	0	9	5	14	71	5.1	58
500,000	-	749,999	0	0	0	0	28	28.0	8
750,000	-	999,999	0	0	0	0	7	7.0	1
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	3	3.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
Total			2	49	25	76	521	6.9	284
Median Price			\$166,933	\$180,000	\$252,839	\$212,492	\$231,760		\$239,847
Average Price			\$166,933	\$213,424	\$263,438	\$228,652	\$272,065		\$256,419

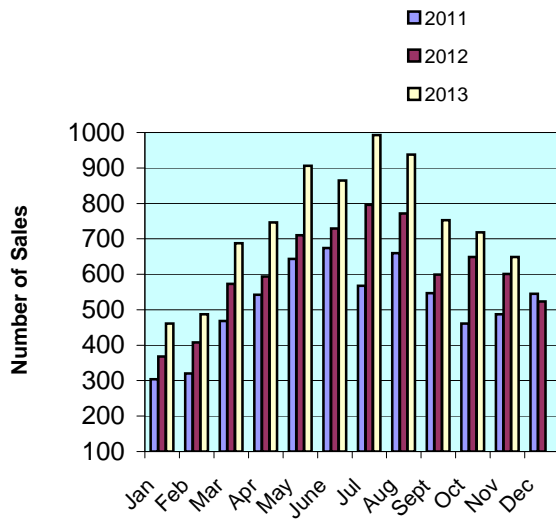


Existing Homes Sales

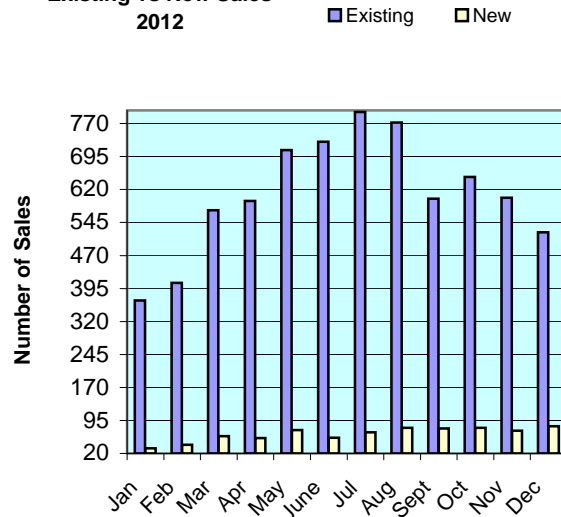
	<u>2011</u>	<u>2012</u>	<u>2013</u>
Jan	304	368	461
Feb	320	408	487
Mar	468	573	688
Apr	542	594	746
May	643	710	906
June	674	729	865
Jul	568	796	993
Aug	660	772	938
Sept	547	599	753
Oct	461	649	718
Nov	487	601	649
Dec	545	523	

New Construction Sales

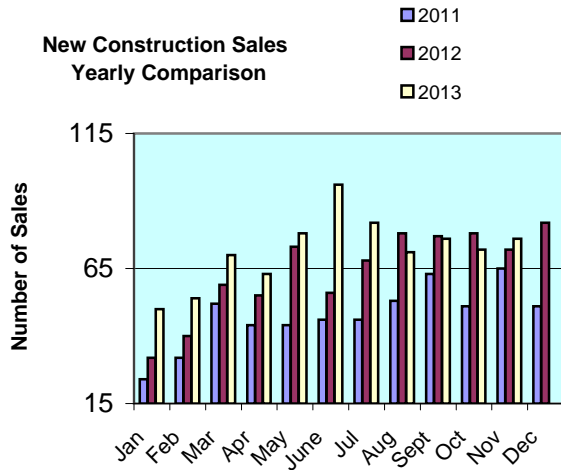
	<u>2011</u>	<u>2012</u>	<u>2013</u>
Jan	24	32	50
Feb	32	40	54
Mar	52	59	70
Apr	44	55	63
May	44	73	78
June	46	56	96
Jul	46	68	82
Aug	53	78	71
Sept	63	77	76
Oct	51	78	72
Nov	65	72	76
Dec	51	82	



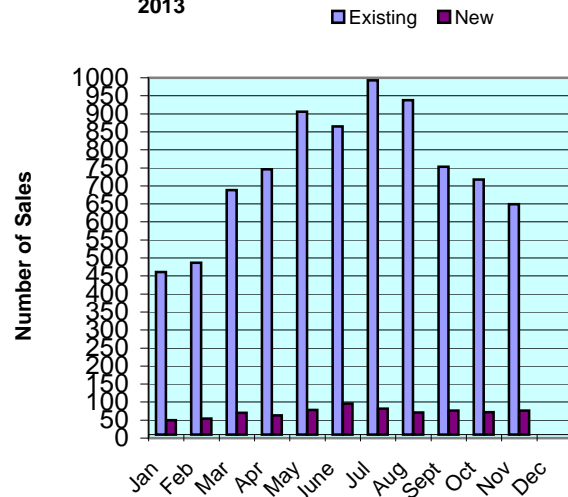
Existing vs New Sales
2012



New Construction Sales
Yearly Comparison



Existing vs New Sales
2013



Median Price by County

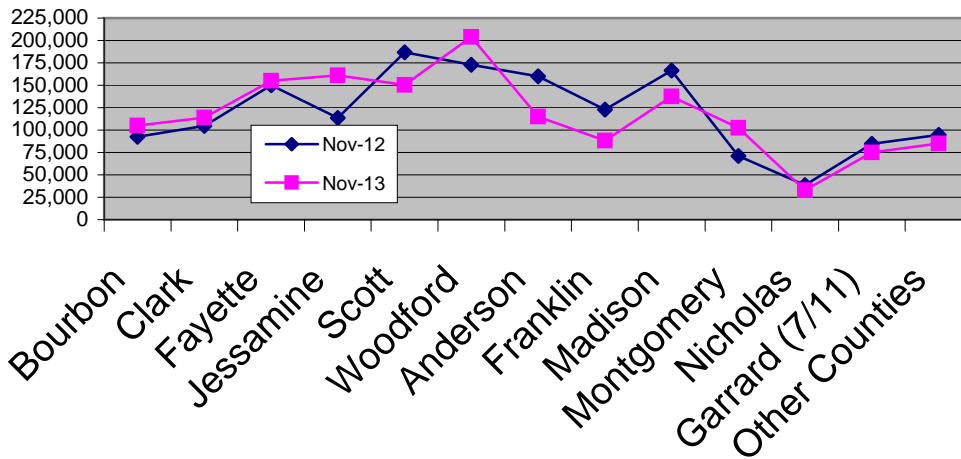
	Nov-12		Nov-13	
<u>County</u>	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	92,500	7	105,000	20
Clark	104,500	28	114,000	19
Fayette	150,000	333	155,000	315
Jessamine	113,535	50	161,250	38
Scott	186,913	50	150,248	80
Woodford	173,000	21	204,000	26
Anderson	160,000	15	115,000	13
Franklin	123,000	31	88,200	32
Madison	166,500	55	137,500	66
Montgomery	71,002	16	102,450	18
Nicholas	38,750	6	33,000	3
Garrard (7/11)	84,575	10	75,000	11
Other Counties	94,564	<u>51</u>	85,000	<u>84</u>
		673		725

	Year to Date 11/30/12		Year to Date 11/30/13	
<u>County</u>	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	92,900	138	93,500	162
Clark	120,000	292	120,000	358
Fayette	157,000	3755	159,000	4467
Jessamine	134,000	499	136,500	603
Scott	149,500	639	150,000	809
Woodford	178,000	217	181,000	290
Anderson	131,750	175	124,000	219
Franklin	116,000	383	119,800	462
Madison	145,000	597	145,900	681
Montgomery	83,500	233	106,000	229
Nicholas	41,250	32	75,000	33
Garrard (7/11)	102,400	100	116,950	146
Other Counties	74,750	<u>654</u>	77,000	<u>813</u>
		7714		9272

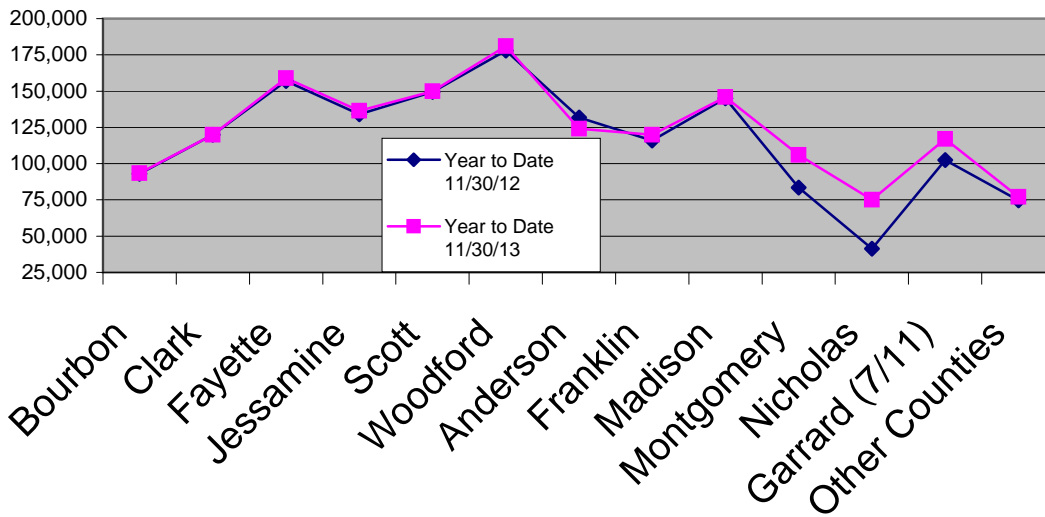


Median Price by County

Nov 12 vs Nov 13 Median



Year to date 11/30/12 vs 11/30/13 Median



Lexington-Bluegrass

Association of Realtors™

Nov-13

Statistical Report Residential Condo, & Townhouses

Financing of Sales

CASH	163	FmHA	9	LA-Fixed	0	Owner Finance	1
CONV	359	FLB	0	L/A-Variable	0	VA	44
EXCH	2	FNMA	0	L/A + 2nd	0	Wrap Around	1
FHA	89	L/A Escalated	0	SBA	0	Other	57

Other Statistics

	Fayette	Anderson	Bourbon	Clark	Franklin	Garrard	Jess	Mad	Montg	Nich	Scott	Woodford	Others	TOTAL
Out of County Buyer	68	4	6	7	6	5	15	13	4	0	25	10	26	189
Out of State Buyer	38	3	1	1	2	1	4	7	3	0	6	4	9	79
Seller Leaving County	96	5	7	5	2	1	15	8	8	0	17	10	20	194
Seller leaving State	66	2	2	5	0	0	8	6	4	0	5	3	8	109
New Construction	36	1	1	0	0	0	5	5	2	0	18	4	4	76
First Time Buyer	67	1	2	2	2	0	8	5	4	0	17	3	9	120
Listing FSBO	12	0	1	1	0	0	0	1	0	0	0	0	8	23
YTD Listing FSBO	162	4	5	16	6	2	18	8	4	0	10	7	24	266

Lexington-Bluegrass

Association of Realtors®

Nov-13

Statistical Report Residential, Condo, & Townhouses

ANDERSON COUNTY

MONTHLY SUMMARY	November-12		November-13		% CHANGE
New Listings	26		33		27%
Month Inventory	11.7		13.7		17%
% of List Price	93.00		94.16		
Residential					
Sales	16	\$2,740,130	13	\$1,626,000	-19%
Avg Sales Price		\$171,258		\$125,077	-27%
Median Sales Price		\$163,000		\$115,000	-29%
Avg Days on Market		88		110	25%

CUMMULATIVE SUMMARY	Jan 12 - Nov 12		Jan 13 - Nov 13		% CHANGE
New Listings	409		433		6%
Residential					
Sales	176	\$23,900,862	219	\$27,910,016	24%
Avg Sales Price		\$135,800		\$127,443	-6%
Median Sales Price		\$131,875		\$124,000	-6%
Avg Days on Market		121		119	-2%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	22	19	30	24	21	23	21	21	24	13	27	
2012	13	12	19	12	13	20	21	36	17	24	24	6
2011	15	20	13	22	16	21	24	22	16	13	20	9

Lexington-Bluegrass

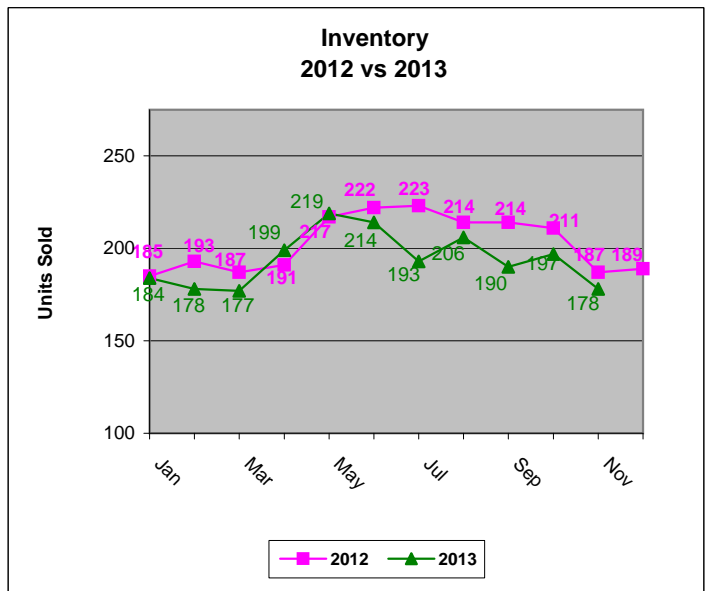
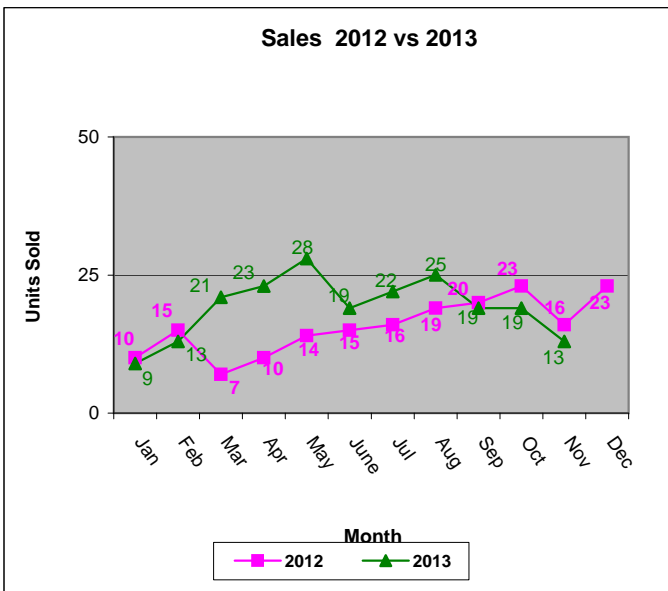
Association of Realtors®

Single Family SALES and INVENTORY and PENDING

Nov-13

ANDERSON COUNTY

Price Range				Sales	Current Inventory		
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999 OR UNDER	0	1	0	1	15	15.0	5
50,000 - 99,999	2	0	0	2	44	22.0	7
100,000 - 119,999	1	3	1	5	18	3.6	6
120,000 - 139,999	0	1	0	1	31	31.0	3
140,000 - 159,999	0	2	0	2	15	7.5	3
160,000 - 179,999	0	0	0	0	10	10.0	2
180,000 - 199,999	0	0	0	0	11	11.0	5
200,000 - 249,999	0	1	0	1	8	8.0	3
250,000 - 299,999	0	0	1	1	13	13.0	1
300,000 - 499,999	0	0	0	0	9	9.0	0
500,000 - 749,999	0	0	0	0	2	2.0	1
750,000 - 999,999	0	0	0	0	1	1.0	0
1,000,000 - 1,249,999	0	0	0	0	1	1.0	0
1,250,000 - 1,499,999	0	0	0	0	0	0.0	0
1,500,000 - 1,999,999	0	0	0	0	0	0.0	0
2,000,000 - OVER	0	0	0	0	0	0.0	0
Total	3	8	2	13	178	13.7	36
Median Price	\$82,000	\$126,500	\$198,000	\$115,000	\$129,900		\$124,400
Average Price	\$81,500	\$123,188	\$198,000	\$125,077	\$157,675		\$141,910



Lexington-Bluegrass

Association of Realtors®

Nov-13

Statistical Report Residential, Condo, & Townhouses

BOURBON COUNTY

MONTHLY SUMMARY	November-12		November-13		% CHANGE
New Listings	17		17		0%
Month Inventory	15.0		5.0		-67%
% of List Price	92.00		90.17		
Residential					
Sales	7	\$702,100	20	\$2,069,804	186%
Avg Sales Price		\$100,300		\$103,490	3%
Median Sales Price		\$92,500		\$105,000	14%
Avg Days on Market		77		94	22%

CUMMULATIVE SUMMARY	Jan 12 - Nov 12		Jan 13 - Nov 13		% CHANGE
New Listings	280		293		5%
Residential					
Sales	138	\$16,257,163	162	\$18,759,358	17%
Avg Sales Price		\$117,806		\$115,799	-2%
Median Sales Price		\$92,900		\$93,500	1%
Avg Days on Market		93		97	4%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	15	12	18	16	8	8	24	17	16	16	14	
2012	13	7	15	11	13	18	19	21	7	10	10	10
2011	6	11	11	9	10	9	13	8	17	10	13	7

Lexington-Bluegrass

Association of Realtors®

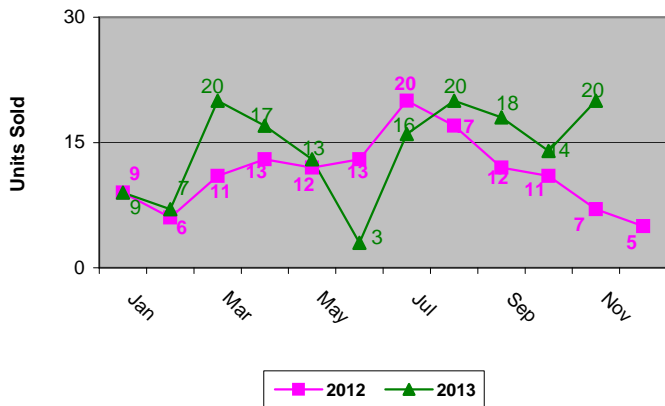
Single Family SALES and INVENTORY and PENDING

Nov-13

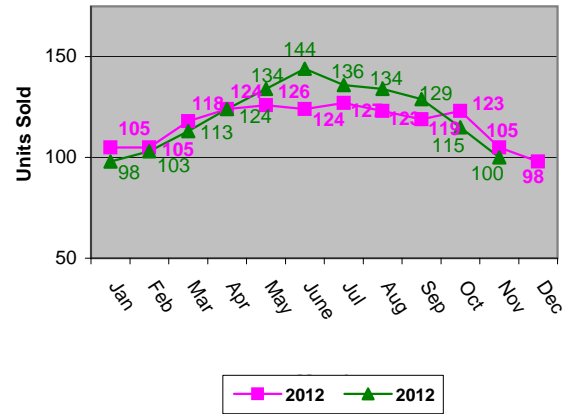
BOURBON COUNTY

Price Range	Sales			Current Inventory			Pending
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	
49,999 OR UNDER	1	2	1	4	7	1.8	4
50,000 - 99,999	0	5	0	5	30	6.0	2
100,000 - 119,999	0	2	1	3	6	2.0	3
120,000 - 139,999	1	2	0	3	5	1.7	2
140,000 - 159,999	0	3	0	3	4	1.3	1
160,000 - 179,999	0	0	0	0	8	8.0	1
180,000 - 199,999	0	0	0	0	4	4.0	0
200,000 - 249,999	0	0	2	2	5	2.5	0
250,000 - 299,999	0	0	0	0	17	17.0	2
300,000 - 499,999	0	0	0	0	3	3.0	1
500,000 - 749,999	0	0	0	0	8	8.0	0
750,000 - 999,999	0	0	0	0	0	0.0	0
1,000,000 - 1,249,999	0	0	0	0	0	0.0	0
1,250,000 - 1,499,999	0	0	0	0	1	1.0	0
1,500,000 - 1,999,999	0	0	0	0	2	2.0	0
2,000,000 - OVER	0	0	0	0	0	0.0	0
Total	2	14	4	20	100	5.0	16
Median Price	\$85,000	\$104,900	\$225,750	\$117,000	\$136,900		\$119,000
Average Price	\$85,000	\$128,069	\$253,625	\$157,789	\$232,778		\$138,076

Sales 2012 vs 2013



Inventory 2012 vs 2013



Lexington-Bluegrass

Association of Realtors®

Nov-13

Statistical Report Residential Condo, & Townhouses CLARK COUNTY

MONTHLY SUMMARY	November-12		November-13		% CHANGE
New Listings	38		43		13%
Month Inventory	9.9		14.5		46%
% of List Price	82.48		96.15		
<u>Residential</u>					
Sales	28	\$3,506,200	19	\$2,443,881	-32%
Avg Sales Price		\$125,221		\$128,625	3%
Median Sales Price		\$104,500		\$114,000	9%
Avg Days on Market		193		99	-49%

CUMMULATIVE SUMMARY	Jan 12 - Nov 12		Jan 13 - Nov 13		% CHANGE
New Listings	619		664		7%
<u>Residential</u>					
Sales	292	\$38,947,849	358	\$47,572,563	23%
Avg Sales Price		\$133,383		\$132,884	0%
Median Sales Price		\$120,000		\$120,000	0%
Avg Days on Market		137		132	-4%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	36	38	25	28	46	32	39	40	43	26	28	
2012	14	21	26	38	40	34	39	33	28	27	18	21
2011	12	19	17	18	25	24	29	39	23	20	19	16

Lexington-Bluegrass

Association of RealtorsSM

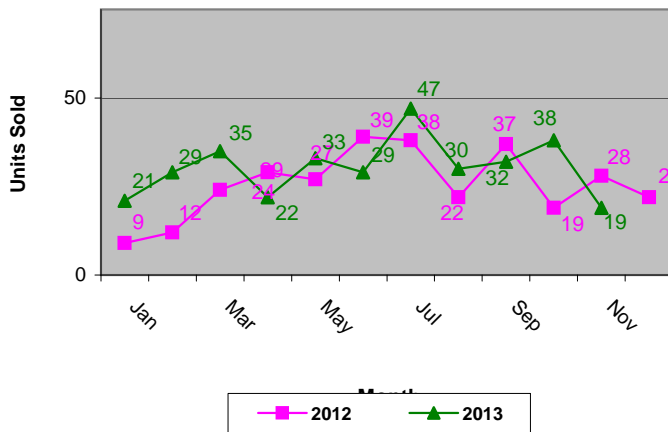
Single Family SALES and INVENTORY and PENDING

Nov-13

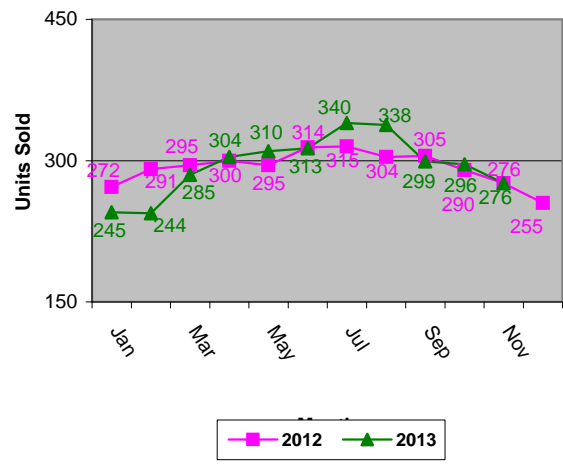
CLARK COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	1	0	2	14	7.0	7
50,000	-	99,999	2	3	1	6	74	12.3	20
100,000	-	119,999	0	1	1	2	32	16.0	3
120,000	-	139,999	0	3	0	3	33	11.0	8
140,000	-	159,999	0	1	0	1	25	25.0	3
160,000	-	179,999	0	0	0	0	21	21.0	2
180,000	-	199,999	0	0	1	1	11	11.0	3
200,000	-	249,999	1	2	0	3	14	4.7	1
250,000	-	299,999	0	0	1	1	22	22.0	0
300,000	-	499,999	0	0	0	0	20	20.0	1
500,000	-	749,999	0	0	0	0	5	5.0	0
750,000	-	999,999	0	0	0	0	5	5.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			4	11	4	19	276	14.5	48
Median Price			\$60,276	\$120,500	\$152,000	\$114,000	\$129,950		\$86,000
Average Price			\$97,113	\$127,039	\$164,500	\$128,625	\$171,691		\$106,490

Sales 2012 vs 2013



Inventory 2012 vs 2013



Lexington-Bluegrass

Association of Realtors®

Nov-13

Statistical Report Residential Condo, & Townhouses

FAYETTE COUNTY

MONTHLY SUMMARY	November-12		November-13		% CHANGE
New Listings		456		413	-9%
Month Inventory		5.8		5.8	0%
% of List Price		96.51		96.51	
<u>Residential</u>					
Sales	333	\$60,378,965	316	\$62,009,853	-5%
Avg Sales Price		\$181,318		\$196,234	8%
Median Sales Price		\$150,000		\$155,500	4%
Avg Days on Market		67		67	0%

CUMMULATIVE SUMMARY	Jan 12 - Nov 12		Jan 13 - Nov 13		% CHANGE
New Listings		6,960		7,193	3%
<u>Residential</u>					
Sales	3,755	\$726,372,181	4,468	\$868,914,559	19%
Avg Sales Price		\$193,441		\$194,475	1%
Median Sales Price		\$157,000		\$159,015	1%
Avg Days on Market		75		62	-17%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	323	343	478	480	533	489	472	382	328	346	252	
2012	253	325	410	424	394	412	418	404	310	342	263	224
2011	227	263	326	344	370	317	286	285	206	239	263	182

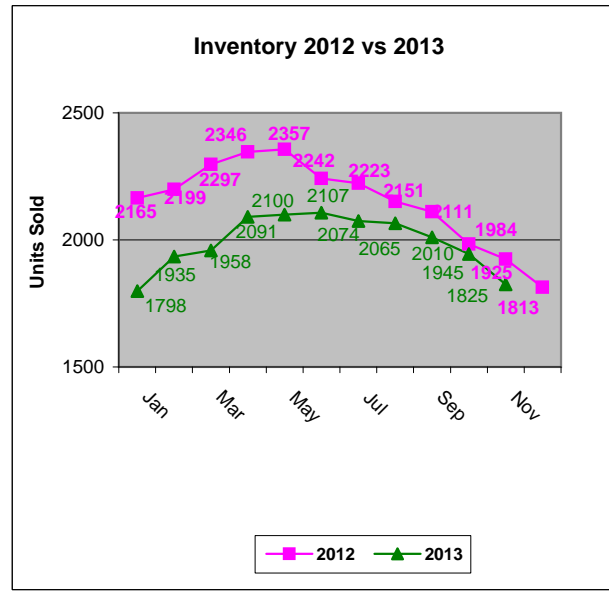
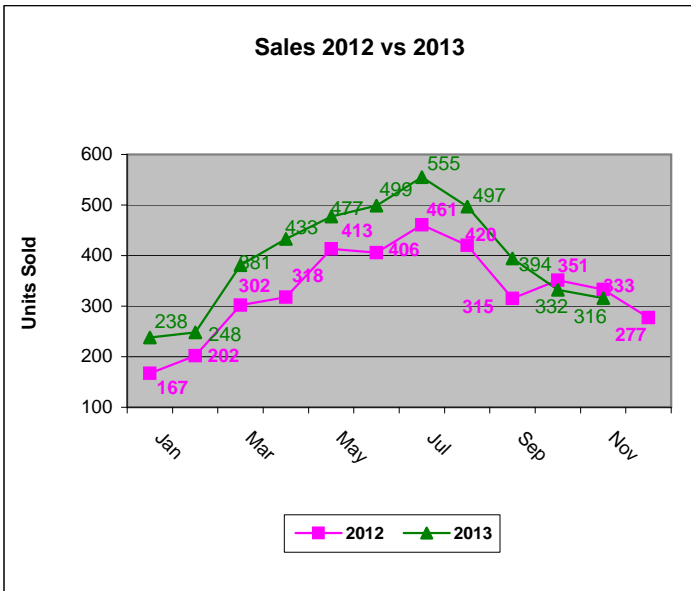
Lexington-Bluegrass Association of Realtors®

Single Family SALES and INVENTORY and PENDING

Nov-13

FAYETTE COUNTY

Price Range				Sales	Current Inventory		
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999 OR UNDER	5	6	1	12	35	2.9	13
50,000 - 99,999	16	25	7	48	257	5.4	51
100,000 - 119,999	5	24	5	34	185	5.4	35
120,000 - 139,999	7	28	7	42	223	5.3	36
140,000 - 159,999	1	23	6	30	172	5.7	41
160,000 - 179,999	2	14	7	23	131	5.7	23
180,000 - 199,999	1	13	6	20	112	5.6	31
200,000 - 249,999	4	18	15	37	174	4.7	82
250,000 - 299,999	2	8	14	24	160	6.7	67
300,000 - 499,999	1	11	24	36	213	5.9	81
500,000 - 749,999	0	1	5	6	81	13.5	11
750,000 - 999,999	0	0	2	2	45	22.5	5
1,000,000 - 1,249,999	0	0	0	0	6	6.0	3
1,250,000 - 1,499,999	0	0	1	1	11	11.0	1
1,500,000 - 1,999,999	0	0	1	1	11	11.0	0
2,000,000 - OVER	0	0	0	0	9	9.0	0
Total	44	171	101	316	1825	5.8	480
Median Price	\$104,500	\$141,500	\$245,000	\$155,500	\$165,500		\$209,900
Average Price	\$117,583	\$159,720	\$292,317	\$196,234	\$253,895		\$231,740



Lexington-Bluegrass

Association of Realtors®

Nov-13

Statistical Report Residential, Condo, & Townhouses

FRANKLIN COUNTY

MONTHLY SUMMARY	November-12		November-13		% CHANGE
New Listings		85		54	-36%
Month Inventory		12.1		12.5	3%
% of List Price		93.69		94.81	
Residential					
Sales	31	\$4,026,835	32	\$3,928,351	3%
Avg Sales Price		\$129,898		\$122,761	-5%
Median Sales Price		\$123,000		\$88,200	-28%
Avg Days on Market		78		87	12%

CUMMULATIVE SUMMARY	Jan 12 - Nov 12		Jan 13 - Nov 13		% CHANGE
New Listings		1,132		929	-18%
Residential					
Sales	383	\$48,444,547	462	\$58,667,053	21%
Avg Sales Price		\$126,487		\$126,985	0%
Median Sales Price		\$116,000		\$119,800	3%
Avg Days on Market		108		109	1%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	43	31	47	53	57	49	48	48	37	41	29	
2012	44	39	35	39	47	40	39	57	31	40	34	26
2011	24	20	29	24	32	31	21	27	30	23	25	23

Lexington-Bluegrass

Association of Realtors®

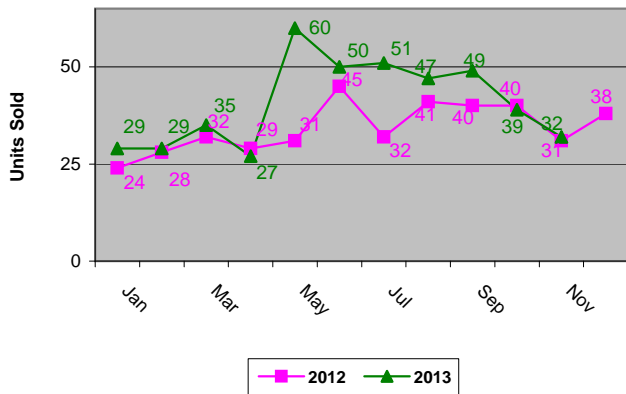
Single Family SALES and INVENTORY and PENDING

Nov-13

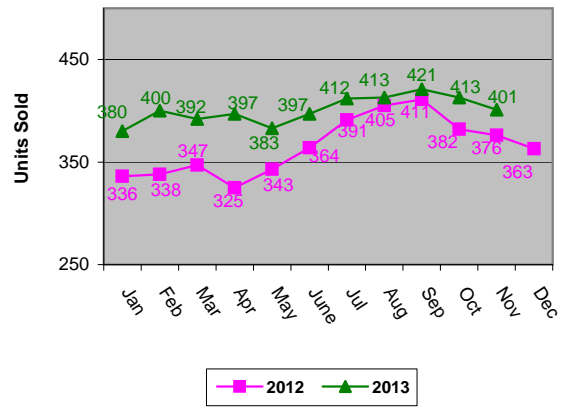
Franklin County

Price Range	Sales			Current Inventory			Pending
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	
49,999 OR UNDER	2	2	0	4	33	8.3	5
50,000 - 99,999	3	8	2	13	109	8.4	16
100,000 - 119,999	1	1	1	3	46	15.3	5
120,000 - 139,999	1	2	0	3	61	20.3	6
140,000 - 159,999	0	1	2	3	33	11.0	2
160,000 - 179,999	0	0	1	1	17	17.0	0
180,000 - 199,999	0	0	0	0	23	23.0	5
200,000 - 249,999	0	1	0	1	38	38.0	3
250,000 - 299,999	0	0	1	1	18	18.0	1
300,000 - 499,999	0	1	2	3	18	6.0	1
500,000 - 749,999	0	0	0	0	2	2.0	0
750,000 - 999,999	0	0	0	0	2	2.0	0
1,000,000 - 1,249,999	0	0	0	0	0	0.0	0
1,250,000 - 1,499,999	0	0	0	0	0	0.0	0
1,500,000 - 1,999,999	0	0	0	0	0	0.0	0
2,000,000 - OVER	0	0	0	0	1	1.0	0
Total	7	16	9	32	401	12.5	44
Median Price	\$62,000	\$87,150	\$142,500	\$88,200	\$124,900		\$109,450
Average Price	\$70,043	\$105,331	\$194,750	\$122,761	\$153,642		\$122,116

Sales 2012 vs 2013



Inventory 2012 vs 2013



Lexington-Bluegrass

Association of Realtors[®]

Nov-13 Statistical Report Residential, Condo, & Townhouses GARRARD COUNTY

MONTHLY SUMMARY	November-12		November-13		% CHANGE
New Listings		16		11	-31%
Month Inventory		15.0		13.7	-9%
% of List Price		86.36		95.44	
<u>Residential</u>					
Sales	10	\$964,250	11	\$1,257,811	10%
Avg Sales Price		\$96,425		\$114,346	19%
Median Sales Price		\$84,575		\$75,000	-11%
Avg Days on Market		195		105	-46%

CUMMULATIVE SUMMARY	Jan 12 - Nov 12		Jan 13 - Nov 13		% CHANGE
New Listings		287		312	9%
<u>Residential</u>					
Sales	100	\$11,770,051	146	\$18,548,947	46%
Avg Sales Price		\$117,701		\$127,048	8%
Median Sales Price		\$102,400		\$116,950	14%
Avg Days on Market		106		124	17%

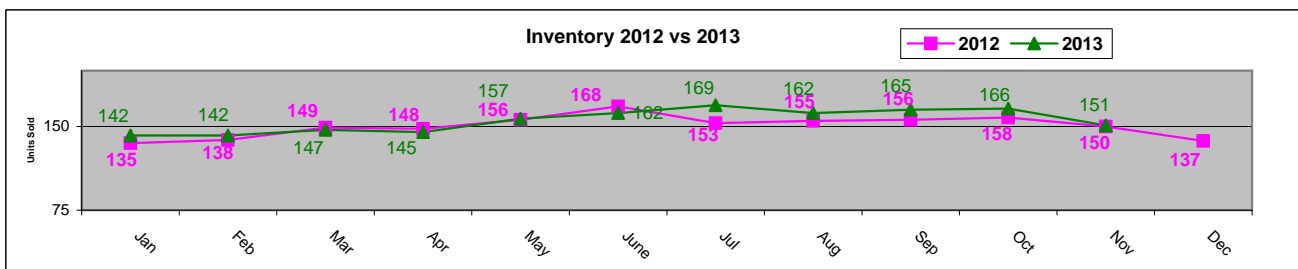
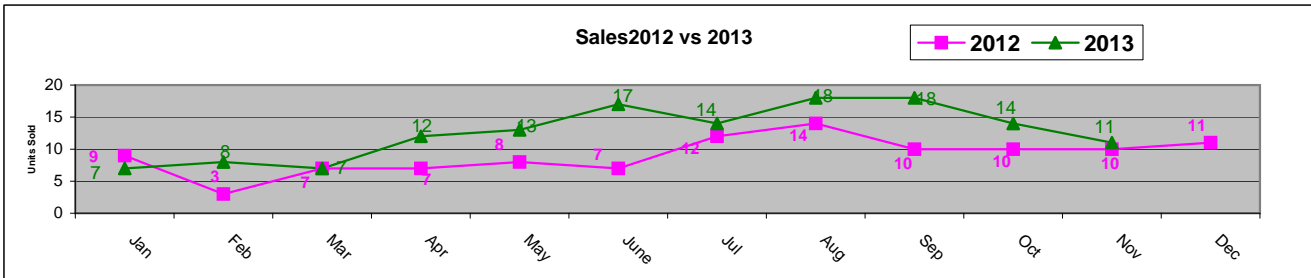
*Started 7/11 Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	10	10	9	18	9	15	18	17	14	11	9	
2012	5	5	7	9	9	14	14	14	11	7	8	4
2011	*	*	*	*	*	*	10	10	7	8	9	11

Single Family SALES and INVENTORY and PENDING

Nov-13

GARRARD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	2	0	2	9	4.5	1
50,000	-	99,999	0	3	1	4	42	10.5	3
100,000	-	119,999	0	0	0	0	21	21.0	3
120,000	-	139,999	0	1	0	1	17	17.0	1
140,000	-	159,999	0	3	0	3	14	4.7	0
160,000	-	179,999	0	0	0	0	5	5.0	1
180,000	-	199,999	0	0	0	0	8	8.0	1
200,000	-	249,999	0	0	0	0	12	12.0	4
250,000	-	299,999	0	0	0	0	8	8.0	1
300,000	-	499,999	0	1	0	1	13	13.0	1
500,000	-	749,999	0	0	0	0	2	2.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			0	10	1	11	151	13.7	16
Median Price			\$0	\$106,000	\$70,000	\$75,000	\$124,900		\$153,000
Average Price			\$0	\$118,781	\$70,000	\$114,346	\$158,055		\$160,799



Lexington-Bluegrass

Association of Realtors™

Nov-13 Statistical Report Residential, Condo, & Townhouses JESSAMINE COUNTY

MONTHLY SUMMARY	November-12		November-13		% CHANGE
New Listings		65		59	-9%
Month Inventory		7.3		9.7	33%
% of List Price		94.26		97.33	
<u>Residential</u>					
Sales	50	\$8,182,428	40	\$8,415,030	-20%
Avg Sales Price		\$163,649		\$210,376	29%
Median Sales Price		\$113,535		\$161,250	42%
Avg Days on Market		112		81	-28%

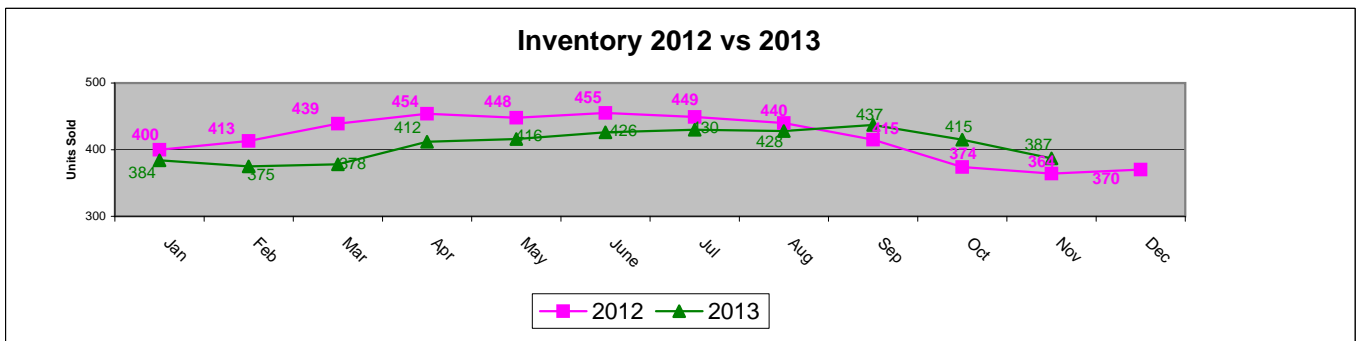
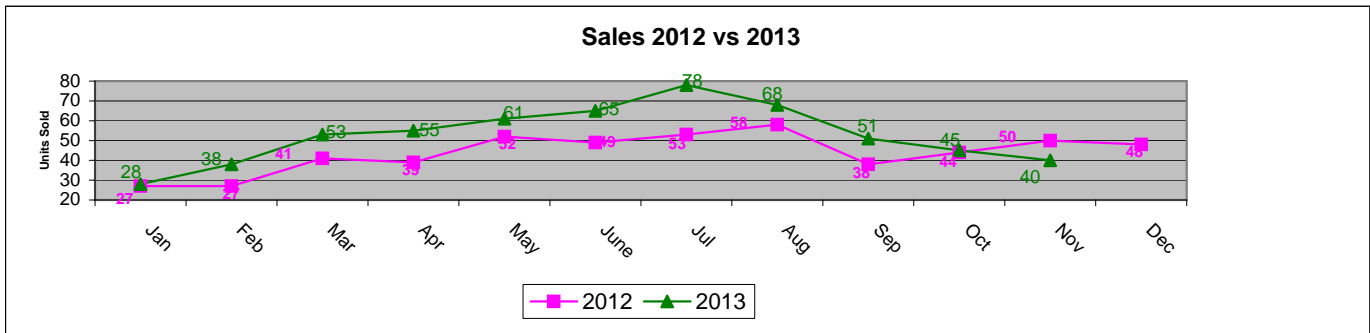
CUMMULATIVE SUMMARY	Jan 12 - Nov 12		Jan 13 - Nov 13		% CHANGE
New Listings		1,068		1,122	5%
<u>Residential</u>					
Sales	500	\$92,143,031	605	\$117,278,294	21%
Avg Sales Price		\$184,286		\$193,848	5%
Median Sales Price		\$134,000		\$136,500	2%
Avg Days on Market		90		77	-14%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	54	48	68	61	78	68	73	52	42	40	44	
2012	29	46	39	60	68	52	56	47	45	41	42	29
2011	31	31	55	48	53	47	41	45	55	38	46	21

Nov-13

Single Family SALES and INVENTORY and PENDING
JESSAMINE COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	0	0	1	9	9.0	4
50,000	-	99,999	2	3	1	6	75	12.5	18
100,000	-	119,999	0	3	1	4	43	10.8	11
120,000	-	139,999	0	4	3	7	41	5.9	8
140,000	-	159,999	0	1	1	2	36	18.0	3
160,000	-	179,999	0	1	4	5	22	4.4	4
180,000	-	199,999	0	0	1	1	9	9.0	1
200,000	-	249,999	0	2	1	3	31	10.3	4
250,000	-	299,999	0	2	6	8	18	2.3	2
300,000	-	499,999	0	1	0	1	35	35.0	7
500,000	-	749,999	0	0	0	0	37	37.0	1
750,000	-	999,999	0	0	1	1	19	19.0	1
1,000,000	-	1,249,999	0	0	1	1	6	6.0	0
1,250,000	-	1,499,999	0	0	0	0	3	3.0	0
1,500,000	-	1,999,999	0	0	0	0	3	3.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			3	17	20	40	387	9.7	64
Median Price			\$57,000	\$130,000	\$184,125	\$161,250	\$155,000		\$119,700
Average Price			\$50,000	\$163,926	\$273,915	\$210,376	\$282,275		\$167,046



Lexington-Bluegrass

Association of Realtors[®]

Nov-13 Statistical Report Residential, Condo, & Townhouses MADISON COUNTY

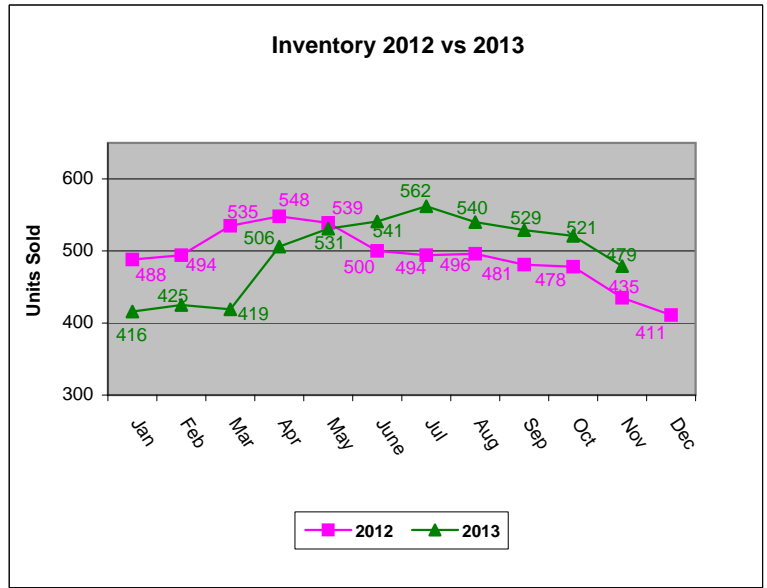
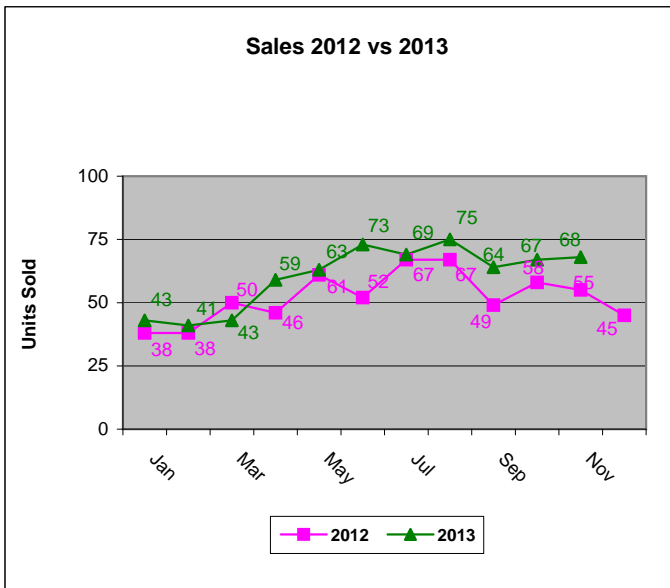
MONTHLY SUMMARY	November-12		November-13		% CHANGE
New Listings		67		83	24%
Month Inventory		7.9		7.0	-11%
% of List Price		94.89		95.91	
<u>Residential</u>					
Sales	55	\$10,279,700	68	\$9,662,918	24%
Avg Sales Price		\$186,904		\$142,102	-24%
Median Sales Price		\$166,500		\$137,500	-17%
Avg Days on Market		125		97	-22%

CUMMULATIVE SUMMARY	Jan 12 - Nov 12		Jan 13 - Nov 13		% CHANGE
New Listings		1,128		1,261	12%
<u>Residential</u>					
Sales	597	\$97,437,035	683	\$112,144,561	14%
Avg Sales Price		\$163,211		\$164,194	1%
Median Sales Price		\$145,000		\$145,900	1%
Avg Days on Market		122		96	-21%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	44	35	56	50	86	51	64	58	61	52	52	
2012	39	41	47	50	70	62	47	59	48	62	48	36
2011	30	31	37	39	69	47	44	48	41	52	50	32

Single Family SALES and INVENTORY and PENDING
Nov-13
MADISON COUNTY

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	3	0	0	3	11	3.7	5
50,000	-	99,999	2	7	3	12	67	5.6	20
100,000	-	119,999	4	6	2	12	40	3.3	10
120,000	-	139,999	0	8	3	11	76	6.9	10
140,000	-	159,999	0	9	3	12	56	4.7	9
160,000	-	179,999	0	3	0	3	48	16.0	4
180,000	-	199,999	1	1	2	4	32	8.0	4
200,000	-	249,999	0	4	3	7	42	6.0	6
250,000	-	299,999	0	0	1	1	45	45.0	2
300,000	-	499,999	0	0	3	3	52	17.3	4
500,000	-	749,999	0	0	0	0	5	5.0	1
750,000	-	999,999	0	0	0	0	4	4.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			10	38	20	68	479	7.0	75
Median Price			\$99,325	\$138,450	\$153,500	\$137,500	\$158,000		\$129,000
Average Price			\$87,545	\$136,547	\$179,933	\$142,102	\$192,786		\$145,614



Lexington-Bluegrass

Association of Realtors[®]

Nov-13

Statistical Report Residential, Condo, & Townhouses MONTGOMERY COUNTY

MONTHLY SUMMARY	November-12		November-13		% CHANGE
New Listings		36		36	0%
Month Inventory		13.2		10.9	-17%
% of List Price		94.04		89.08	
<u>Residential</u>					
Sales	16	\$1,575,003	18	\$2,127,950	13%
Avg Sales Price		\$98,438		\$118,219	20%
Median Sales Price		\$71,002		\$102,450	44%
Avg Days on Market		128		98	-23%

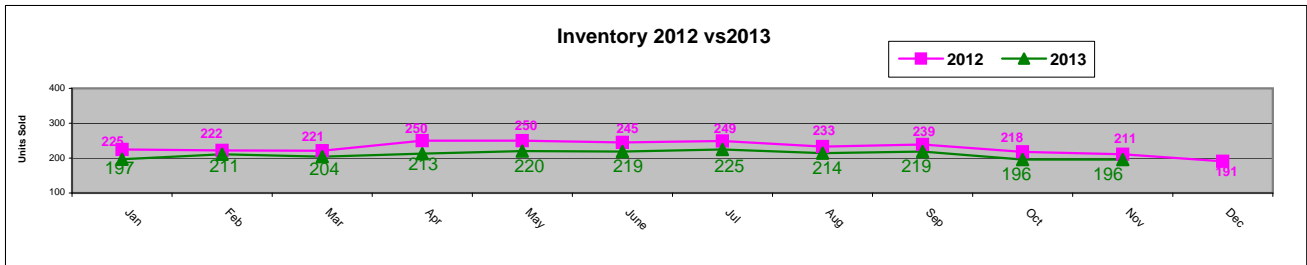
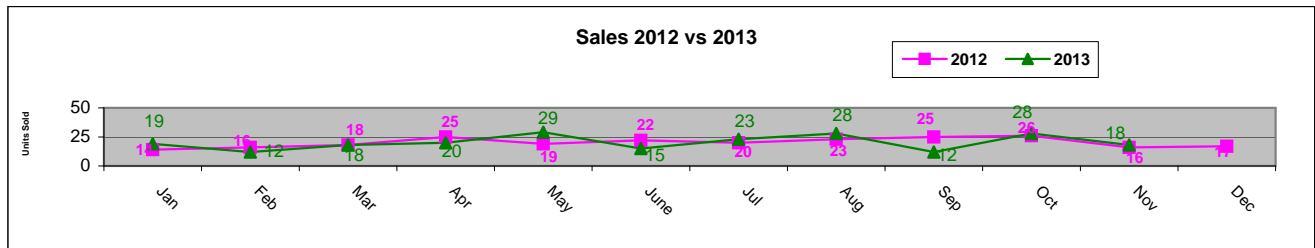
CUMMULATIVE SUMMARY	Jan 12 - Nov 12		Jan 13 - Nov 13		% CHANGE
New Listings		459		442	-4%
<u>Residential</u>					
Sales	233	\$24,313,704	229	\$26,409,029	-2%
Avg Sales Price		\$104,351		\$115,323	11%
Median Sales Price		\$83,500		\$106,000	27%
Avg Days on Market		116		113	-3%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	14	19	23	24	18	23	16	21	20	22	26	
2012	22	13	30	17	32	23	22	27	18	16	22	17
2011	21	15	22	20	24	17	16	24	14	30	10	15

Lexington-Bluegrass Association of Realtors®

Single Family SALES and INVENTORY and PENDING Nov-13 MONTGOMERY COUNTY

Price Range				Sales		Current Inventory		Months Inv.	Pending
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units				
49,999	OR	UNDER	1	2	0	3	29	9.7	6
50,000	-	99,999	3	3	0	6	50	8.3	7
100,000	-	119,999	0	2	1	3	26	8.7	4
120,000	-	139,999	0	1	1	2	21	10.5	4
140,000	-	159,999	0	2	0	2	12	6.0	7
160,000	-	179,999	0	0	0	0	13	13.0	1
180,000	-	199,999	0	0	0	0	12	12.0	1
200,000	-	249,999	0	1	0	1	15	15.0	2
250,000	-	299,999	0	0	0	0	5	5.0	1
300,000	-	499,999	0	0	1	1	8	8.0	0
500,000	-	749,999	0	0	0	0	2	2.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			4	11	3	18	196	10.9	33
Median Price			\$89,625	\$112,564	\$203,750	\$118,219	\$151,340		\$116,388
Average Price			\$76,000	\$105,000	\$130,000	\$102,450	\$118,500		\$119,900



Lexington-Bluegrass

Association of Realtors[®]

Nov-13 Statistical Report Residential, Condo, & Townhouses NICHOLAS COUNTY

MONTHLY SUMMARY	November-12		November-13		% CHANGE
New Listings	7		5		-29%
Month Inventory	9.5		10.0		5%
% of List Price	73.58		86.24		
<u>Residential</u>					
Sales	6	\$318,000	3	\$85,553	-50%
Avg Sales Price		\$53,000		\$28,518	-46%
Median Sales Price		\$38,750		\$33,000	-15%
Avg Days on Market		256		65	-75%

CUMMULATIVE SUMMARY	Jan 12 - Nov 12		Jan 13 - Nov 13		% CHANGE
New Listings	87		65		-25%
<u>Residential</u>					
Sales	32	\$1,869,000	33	\$2,660,076	3%
Avg Sales Price		\$58,406		\$80,608	38%
Median Sales Price		\$41,250		\$75,000	82%
Avg Days on Market		178		136	-24%

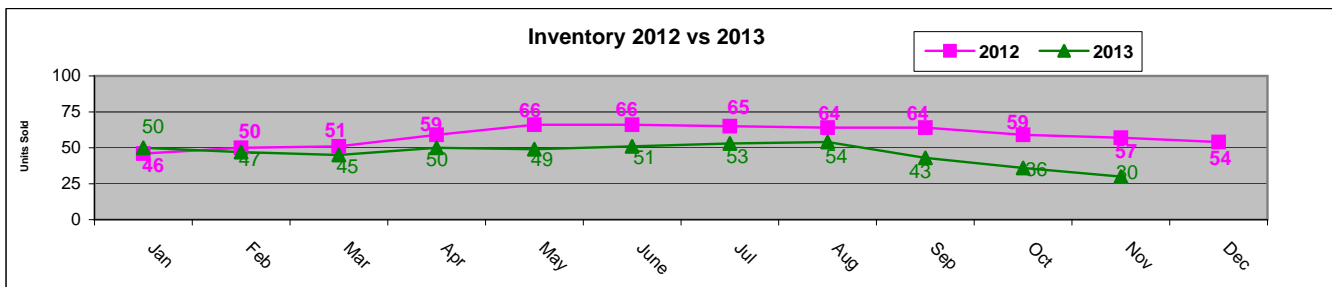
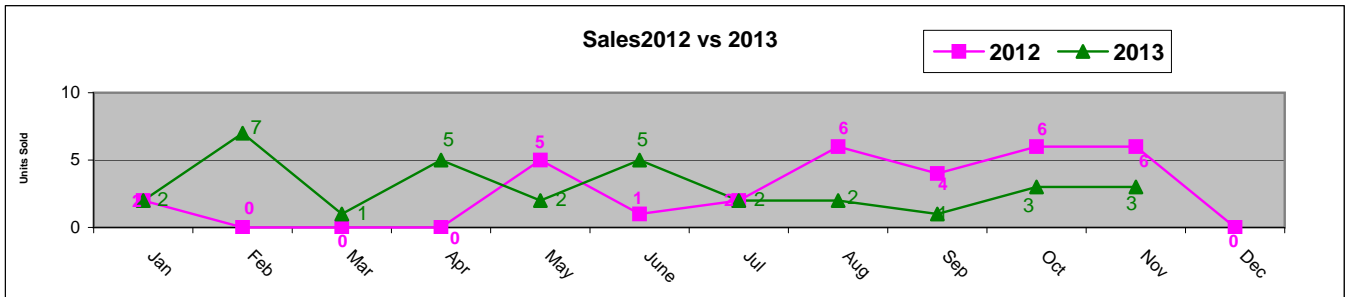
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	2	7	4	2	5	0	4	0	4	4	3	
2012	0	1	0	2	1	3	5	5	4	2	4	2
2011	0	3	2	4	6	9	5	5	1	2	3	1

Single Family SALES and INVENTORY and PENDING

Nov-13

NICHOLAS COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	3	0	3	8	2.7	2
50,000	-	99,999	0	0	0	0	8	8.0	3
100,000	-	119,999	0	0	0	0	1	1.0	0
120,000	-	139,999	0	0	0	0	3	3.0	0
140,000	-	159,999	0	0	0	0	2	2.0	1
160,000	-	179,999	0	0	0	0	5	5.0	0
180,000	-	199,999	0	0	0	0	0	0.0	1
200,000	-	249,999	0	0	0	0	1	1.0	0
250,000	-	299,999	0	0	0	0	2	2.0	0
300,000	-	499,999	0	0	0	0	0	0.0	0
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			0	3	0	3	30	10.0	7
Median Price			\$0	\$33,000	\$0	\$33,000	\$87,250		\$59,000
Average Price			\$0	\$28,518	\$0	\$28,518	\$109,025		\$91,471



Lexington-Bluegrass

Association of Realtors[®]

Nov-13

Statistical Report Residential, Condo, & Townhouses

SCOTT COUNTY

MONTHLY SUMMARY	November-12		November-13		% CHANGE
New Listings		75		88	17%
Month Inventory		9.3		5.5	-41%
% of List Price		97.50		98.31	
<u>Residential</u>					
Sales	50	\$10,002,173	82	\$12,813,029	64%
Avg Sales Price		\$200,043		\$156,256	-22%
Median Sales Price		\$186,913		\$150,248	-20%
Avg Days on Market		97		93	-4%

CUMMULATIVE SUMMARY	Jan 12 - Nov 12		Jan 13 - Nov 13		% CHANGE
New Listings		1,248		1,420	14%
<u>Residential</u>					
Sales	639	\$111,138,490	811	\$141,188,677	27%
Avg Sales Price		\$173,926		\$174,092	0%
Median Sales Price		\$149,500		\$150,000	0%
Avg Days on Market		108		91	-16%

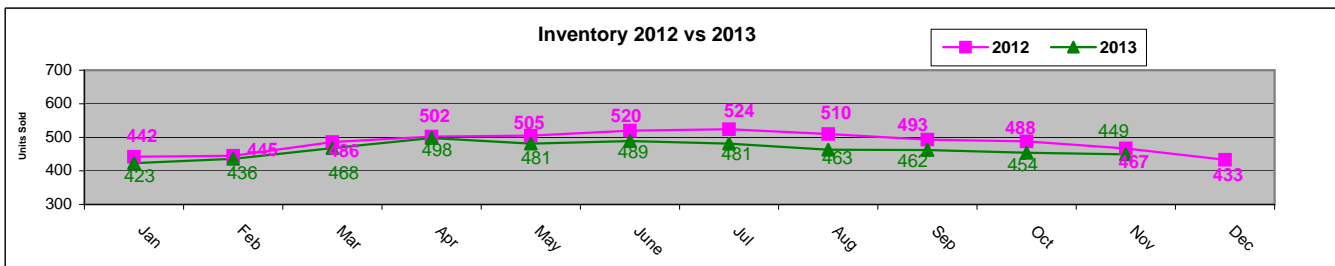
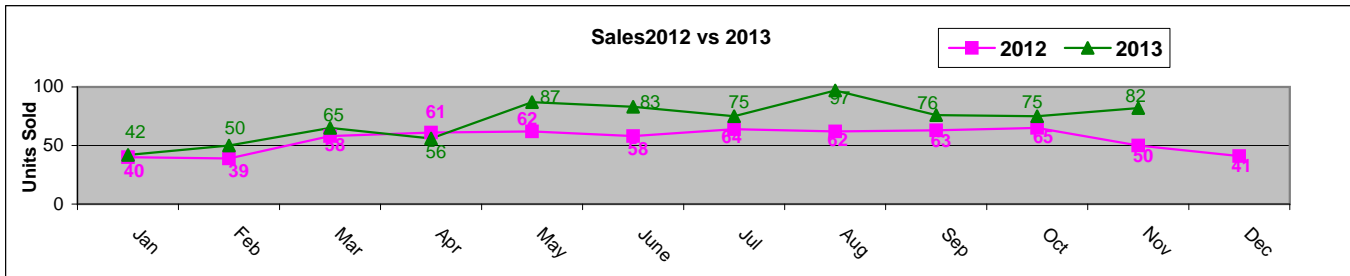
Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	71	66	69	105	101	70	88	93	76	59	57	
2012	49	60	63	64	70	64	64	93	65	57	45	35
2011	35	42	50	46	60	44	59	61	48	56	42	54

Single Family SALES and INVENTORY and PENDING

Nov-13

SCOTT COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	2	1	0	3	10	3.3	0
50,000	-	99,999	3	9	1	13	33	2.5	10
100,000	-	119,999	0	3	1	4	30	7.5	14
120,000	-	139,999	0	12	2	14	69	4.9	16
140,000	-	159,999	0	8	1	9	41	4.6	19
160,000	-	179,999	1	9	5	15	53	3.5	10
180,000	-	199,999	0	3	5	8	37	4.6	9
200,000	-	249,999	0	3	3	6	64	10.7	24
250,000	-	299,999	0	1	6	7	45	6.4	10
300,000	-	499,999	0	0	3	3	57	19.0	10
500,000	-	749,999	0	0	0	0	5	5.0	0
750,000	-	999,999	0	0	0	0	4	4.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			6	49	27	82	449	5.5	122
Median Price			\$63,250	\$139,900	\$188,500	\$150,248	\$174,999		\$165,425
Average Price			\$68,727	\$137,475	\$209,792	\$156,256	\$210,531		\$183,114



Lexington-Bluegrass

Association of Realtors[®]

Nov-13

Statistical Report Residential, Condo, & Townhouses

WOODFORD COUNTY

MONTHLY SUMMARY	November-12		November-13		% CHANGE
New Listings		24		35	46%
Month Inventory		7.7		6.7	-13%
% of List Price		92.80		95.98	
<u>Residential</u>					
Sales	21	\$3,830,375	26	\$5,268,192	24%
Avg Sales Price		\$182,399		\$202,623	11%
Median Sales Price		\$173,000		\$204,000	18%
Avg Days on Market		120		92	-23%

CUMMULATIVE SUMMARY	Jan 12 - Nov 12		Jan 13 - Nov 13		% CHANGE
New Listings		451		512	14%
<u>Residential</u>					
Sales	217	\$41,800,850	290	\$57,780,495	34%
Avg Sales Price		\$192,631		\$199,243	3%
Median Sales Price		\$178,000		\$181,000	2%
Avg Days on Market		101		91	-10%

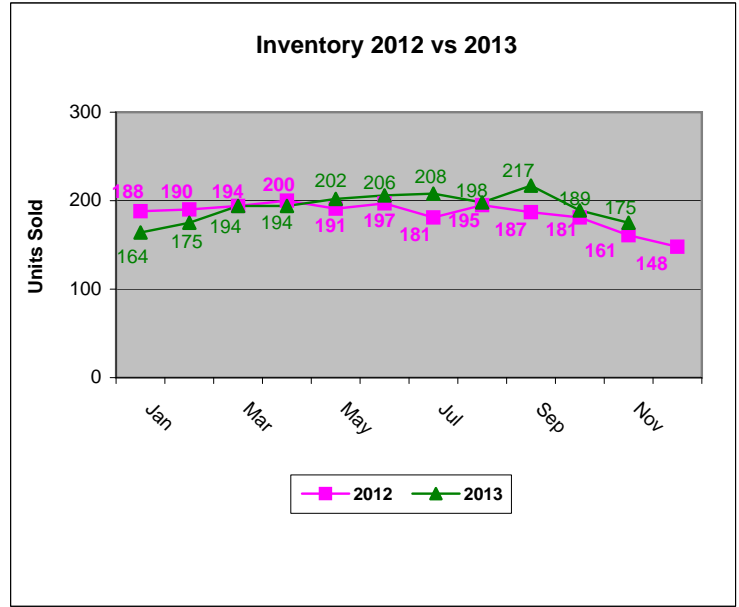
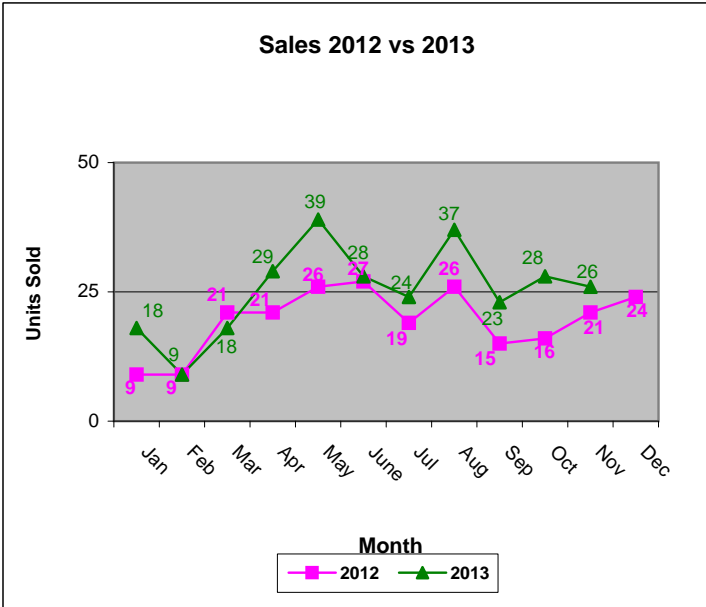
Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	19	31	23	33	34	31	24	25	20	22	24	
2012	17	21	14	23	31	20	28	25	26	23	17	21
2011	10	15	24	14	26	20	17	21	21	27	14	6

Lexington-Bluegrass

Association of Realtors[®]

Single Family SALES and INVENTORY and PENDING
Nov-13
WOODFORD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	1	1.0	2
50,000	-	99,999	1	4	0	5	18	3.6	2
100,000	-	119,999	0	3	0	3	18	6.0	0
120,000	-	139,999	0	1	0	1	14	14.0	2
140,000	-	159,999	0	1	0	1	17	17.0	6
160,000	-	179,999	0	1	1	2	13	6.5	2
180,000	-	199,999	0	1	0	1	10	10.0	2
200,000	-	249,999	0	0	5	5	23	4.6	9
250,000	-	299,999	0	1	2	3	19	6.3	5
300,000	-	499,999	0	3	2	5	20	4.0	0
500,000	-	749,999	0	0	0	0	9	9.0	1
750,000	-	999,999	0	0	0	0	8	8.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	2	2.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
Total			1	15	10	26	175	6.7	31
Median Price			\$61,450	\$136,000	\$242,042	\$204,000	\$194,000		\$190,000
Average Price			\$61,450	\$176,537	\$255,869	\$202,623	\$288,723		\$201,490



Lexington-Bluegrass

Association of Realtors[®]

Nov-13

Statistical Report Residential, Condo, & Townhouses

OTHER COUNTIES

MONTHLY SUMMARY	November-12		November-13		% CHANGE
New Listings		102		81	-21%
Month Inventory		12.3		8.1	-34%
% of List Price		91.22		89.68	
<u>Residential</u>					
Sales	53	\$5,205,747	84	\$8,961,543	58%
Avg Sales Price		\$98,222		\$106,685	9%
Median Sales Price		\$80,750		\$85,000	5%
Avg Days on Market		131		98	-25%

CUMMULATIVE SUMMARY	Jan 12 - Nov 12		Jan 13 - Nov 13		% CHANGE
New Listings		1,376		1,595	16%
<u>Residential</u>					
Sales	656	\$68,590,690	813	\$82,544,206	24%
Avg Sales Price		\$104,559		\$101,530	-3%
Median Sales Price		\$74,750		\$77,000	3%
Avg Days on Market		116		101	-13%

Total Pending by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	57	52	59	83	99	81	66	89	75	74	51	
2012	57	61	51	72	59	72	70	56	60	69	47	39
2011	51	48	67	61	66	62	60	74	51	56	55	54

Single Family SALES and INVENTORY and PENDING
Nov-13
OTHER COUNTIES

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	7	18	3	28	85	3.0	32
50,000	-	99,999	2	20	0	22	199	9.0	29
100,000	-	119,999	0	5	0	5	45	9.0	4
120,000	-	139,999	1	2	3	6	57	9.5	5
140,000	-	159,999	0	3	1	4	45	11.3	9
160,000	-	179,999	0	4	1	5	41	8.2	3
180,000	-	199,999	0	2	1	3	37	12.3	5
200,000	-	249,999	1	2	1	4	50	12.5	1
250,000	-	299,999	0	2	1	3	34	11.3	5
300,000	-	499,999	0	2	2	4	66	16.5	3
500,000	-	749,999	0	0	0	0	13	13.0	0
750,000	-	999,999	0	0	0	0	5	5.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
Total			11	60	13	84	680	8.1	96
Median Price			\$32,801	\$84,750	\$150,000	\$85,000	\$125,000		\$72,250
Average Price			\$61,446	\$101,860	\$167,235	\$106,685	\$172,728		\$101,323

