

# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

Dec-13

## Statistical Report Residential Condo, & Townhouses

MONTHLY SUMMARY	December-12		December-13		% CHANGE
New Listings		774		712	-8%
Month Inventory		8.4		8.0	-5%
% of List Price		94.63		96.72	2%
<b><u>Residential</u></b>					
Sales	565	\$97,907,124	573	\$95,715,957	1%
Avg Sales Price		\$173,287		\$167,044	-4%
Median Sales Price		\$147,000		\$140,000	-5%
Avg Days on Market		93		82	-12%
<b><u>Townhouses/Condos</u></b>					
Sales	40	\$6,097,548	45	\$8,636,279	13%
Avg Sales Price		\$152,439		\$191,917	26%
Median Sales Price		\$142,250		\$151,500	7%
Avg Days on Market		219		97	-56%
<b>Total Activity</b>	<b>605</b>	<b>\$104,004,672</b>	<b>618</b>	<b>\$104,352,236</b>	<b>2%</b>

CUMMULATIVE SUMMARY	Jan 12 - Dec 12		Jan 13 - Dec 13		% CHANGE
New Listings		15,741		16,552	5%
<b><u>Residential</u></b>					
Sales	7,770	\$1,331,898,381	9,235	\$1,589,893,612	19%
Avg Sales Price		\$171,415		\$172,160	0%
Median Sales Price		\$142,500		\$143,000	0%
Avg Days on Market		92		80	-13%
<b><u>Townhouses/Condos</u></b>					
Sales	578	\$86,069,054	690	\$116,988,995	19%
Avg Sales Price		\$148,908		\$169,549	14%
Median Sales Price		\$122,000		\$127,500	5%
Avg Days on Market		135		101	-25%
<b>Total Activity</b>	<b>8,348</b>	<b>\$1,417,967,435</b>	<b>9,925</b>	<b>\$1,706,882,607</b>	<b>19%</b>

Total Active by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	5098	5312	5445	5813	5890	5991	6033	5970	5901	5680	5330	4925
2012	5611	5694	5969	6103	6191	6112	6071	5974	5841	5575	5358	5054
2011	5975	6273	6492	6742	6776	6772	6716	6635	6545	6374	5914	5503

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	706	711	909	977	1091	940	957	864	756	725	615	478
2012	556	650	753	816	855	832	833	876	670	721	582	468
2011	456	515	652	648	753	648	621	669	527	570	568	427

Total Sales by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	511	541	758	809	984	956	1075	1009	829	790	725	618
2012	400	448	632	649	783	785	864	850	676	727	673	605
2011	328	352	520	586	657	720	614	713	610	512	552	596

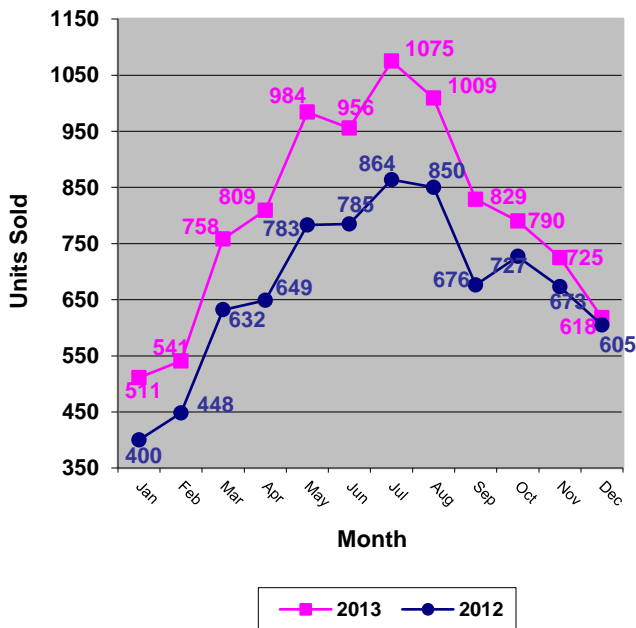
# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

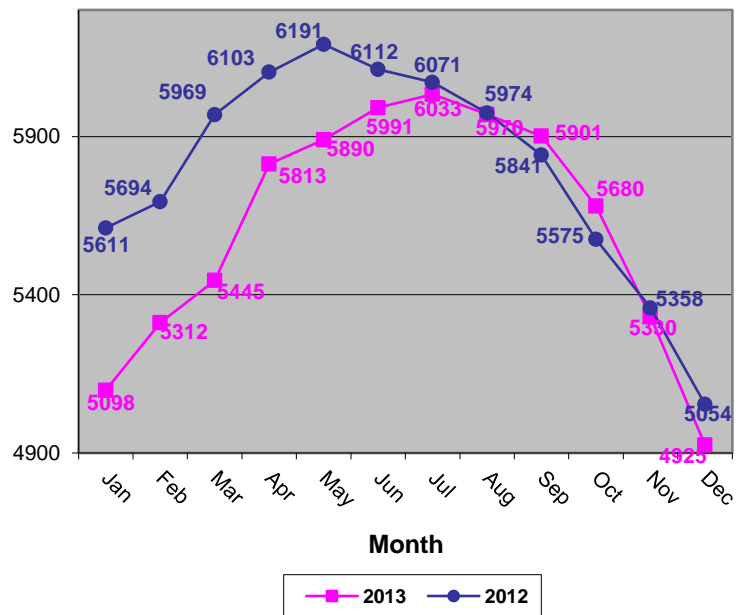
All Residential SALES and INVENTORY with PENDING

Dec-13				Current			Current	Dec			
				Sales	Inventory		Inventory	Pending			
Price Range				Total	Single	Months	Single	Single			
				Units	Units	Inv.	Units	Units			
				0-2	3	4+					
				Bedrm	Bedrm	Bedrm					
49,999	OR	UNDER		25	34	4	63	250	4.0	87	59
50,000	-	99,999		19	84	8	111	945	8.5	170	103
100,000	-	119,999		7	52	6	65	486	7.5	75	48
120,000	-	139,999		4	55	7	66	607	9.2	88	63
140,000	-	159,999		2	61	11	74	423	5.7	84	47
160,000	-	179,999		2	28	12	42	375	8.9	56	29
180,000	-	199,999		4	21	9	34	264	7.8	56	23
200,000	-	249,999		3	18	43	64	432	6.8	135	43
250,000	-	299,999		4	12	25	41	377	9.2	92	25
300,000	-	499,999		2	13	30	45	476	10.6	105	34
500,000	-	749,999		0	2	8	10	142	14.2	18	3
750,000	-	999,999		0	0	0	0	90	90.0	4	0
1,000,000	-	1,249,999		0	0	1	1	12	12.0	1	0
1,250,000	-	1,499,999		0	0	2	2	18	9.0	0	1
1,500,000	-	1,999,999		0	0	0	0	17	17.0	0	0
2,000,000	-	OVER		0	0	0	0	11	11.0	0	0
<b>Total</b>				<b>72</b>	<b>380</b>	<b>166</b>	<b>618</b>	<b>4925</b>	<b>8.0</b>	<b>971</b>	<b>478</b>
<b>Median Price</b>				<b>\$70,500</b>	<b>\$127,500</b>	<b>\$236,000</b>	<b>\$141,000</b>	<b>\$149,500</b>		<b>\$155,000</b>	
<b>Average Price</b>				<b>\$101,132</b>	<b>\$134,697</b>	<b>\$262,365</b>	<b>\$165,079</b>	<b>\$212,189</b>		<b>\$182,760</b>	

**Sales 12 vs 13**



**Inventory 12 vs 13**



# Lexington-Bluegrass

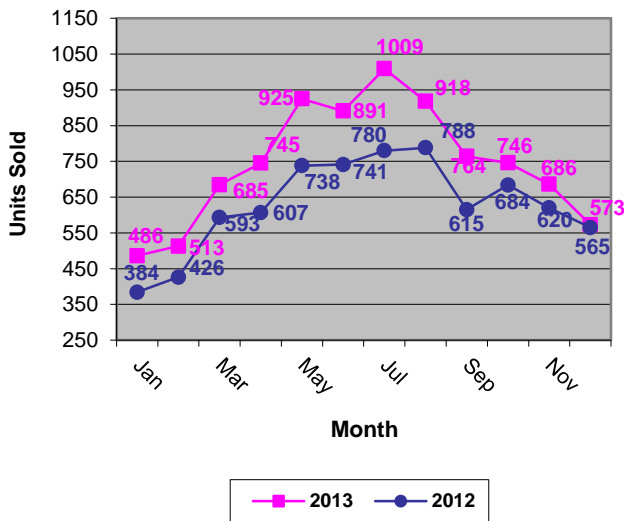
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## Single Family SALES and INVENTORY and PENDING

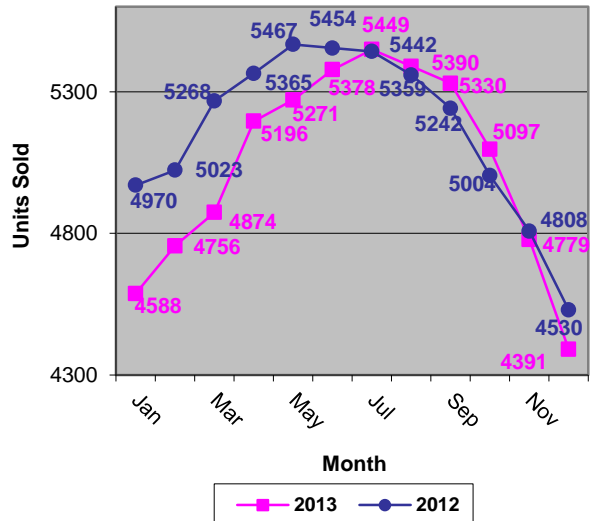
Dec-13

Price Range	Sales			Current Inventory			Pending
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	
49,999 OR UNDER	23	34	4	61	232	3.8	83
50,000 - 99,999	14	81	8	103	821	8.0	156
100,000 - 119,999	5	51	6	62	425	6.9	70
120,000 - 139,999	1	54	7	62	558	9.0	81
140,000 - 159,999	0	57	11	68	388	5.7	82
160,000 - 179,999	2	28	12	42	339	8.1	52
180,000 - 199,999	2	21	8	31	227	7.3	54
200,000 - 249,999	1	14	43	58	376	6.5	129
250,000 - 299,999	2	6	25	33	321	9.7	83
300,000 - 499,999	1	10	29	40	426	10.7	93
500,000 - 749,999	0	2	8	10	137	13.7	18
750,000 - 999,999	0	0	0	0	84	84.0	4
1,000,000 - 1,249,999	0	0	1	1	12	12.0	1
1,250,000 - 1,499,999	0	0	2	2	17	8.5	0
1,500,000 - 1,999,999	0	0	0	0	17	17.0	0
2,000,000 - OVER	0	0	0	0	11	11.0	0
<b>Total</b>	<b>51</b>	<b>358</b>	<b>164</b>	<b>573</b>	<b>4391</b>	<b>7.7</b>	<b>906</b>
<b>Median Price</b>	<b>\$57,000</b>	<b>\$124,750</b>	<b>\$236,000</b>	<b>\$139,500</b>	<b>\$149,900</b>		<b>\$154,950</b>
<b>Average Price</b>	<b>\$81,991</b>	<b>\$129,636</b>	<b>\$262,442</b>	<b>\$163,406</b>	<b>\$215,757</b>		<b>\$182,381</b>

Sales 12 vs 13



Inventory 12 vs 13



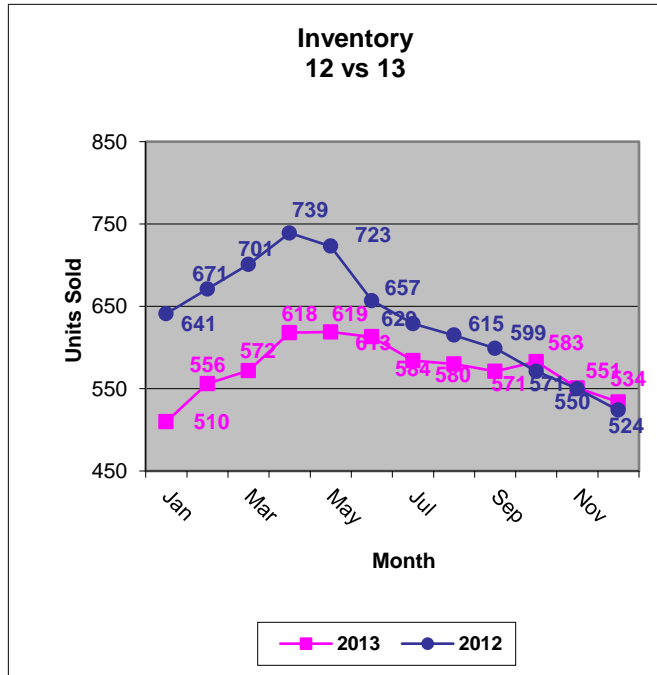
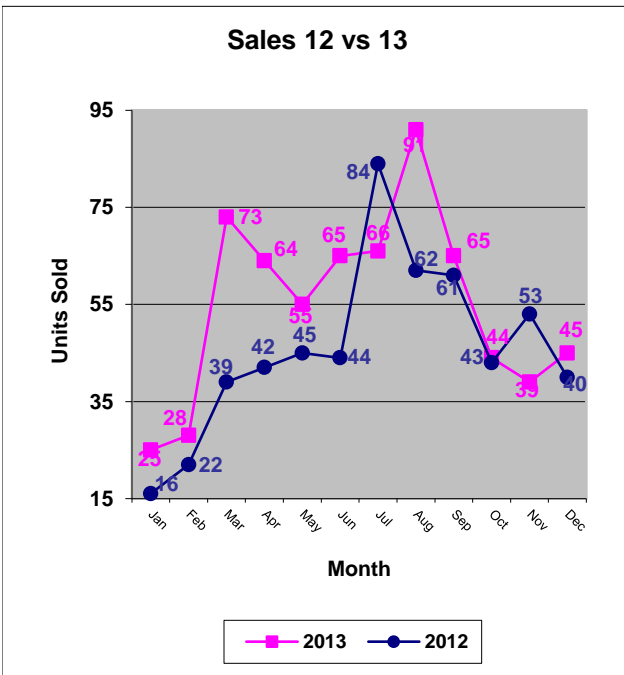
# Lexington-Bluegrass

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## Townhouse and Condo SALES and INVENTORY and PENDING

Dec-13

Price Range			Current Inventory			Sales Total Units	Single Units	Months Inv.	Pending
			0-2 Bedrm	3 Bedrm	4+ Bedrm				
49,999	OR	UNDER	2	0	0	2	18	9.0	4
50,000	-	99,999	5	3	0	8	124	15.5	14
100,000	-	119,999	2	1	0	3	61	20.3	5
120,000	-	139,999	3	1	0	4	49	12.3	7
140,000	-	159,999	2	4	0	6	35	5.8	2
160,000	-	179,999	0	0	0	0	36	36.0	4
180,000	-	199,999	2	0	1	3	37	12.3	2
200,000	-	249,999	2	4	0	6	56	9.3	6
250,000	-	299,999	2	6	0	8	56	7.0	9
300,000	-	499,999	1	3	1	5	50	10.0	12
500,000	-	749,999	0	0	0	0	5	5.0	0
750,000	-	999,999	0	0	0	0	6	6.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>21</b>	<b>22</b>	<b>2</b>	<b>45</b>	<b>534</b>	<b>11.9</b>	<b>65</b>
<b>Median Price</b>			<b>\$130,000</b>	<b>\$217,435</b>	<b>\$256,000</b>	<b>\$159,900</b>	<b>\$144,900</b>		<b>\$164,900</b>
<b>Average Price</b>			<b>\$147,615</b>	<b>\$217,062</b>	<b>\$256,000</b>	<b>\$186,384</b>	<b>\$182,847</b>		<b>\$188,042</b>



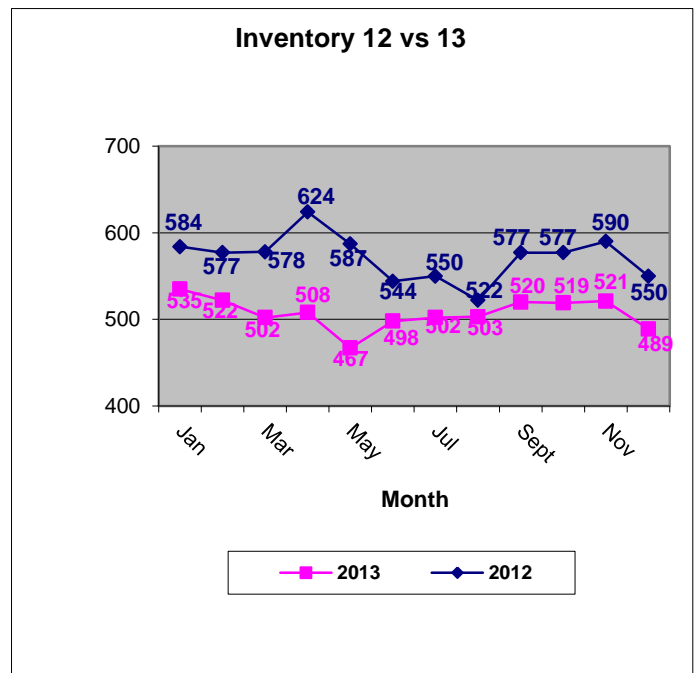
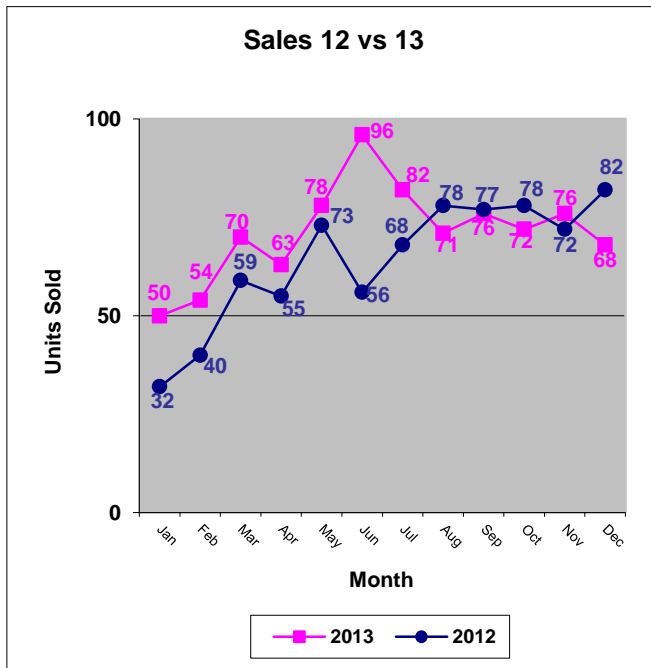
# Lexington-Bluegrass

Association of Realtors®

## New Construction SALES and INVENTORY and PENDING

Dec-13

Price Range	Current Inventory			Sales Total Units	Single Units	Months Inv.	Pending
	0-2 Bedrm	3 Bedrm	4+ Bedrm				
49,999 OR UNDER	0	0	0	0	0	0.0	0
50,000 - 99,999	0	0	0	0	3	3.0	0
100,000 - 119,999	0	2	0	2	17	8.5	2
120,000 - 139,999	0	3	0	3	37	12.3	7
140,000 - 159,999	0	11	1	12	49	4.1	15
160,000 - 179,999	0	8	0	8	41	5.1	16
180,000 - 199,999	1	3	0	4	30	7.5	24
200,000 - 249,999	0	4	10	14	102	7.3	72
250,000 - 299,999	0	6	8	14	105	7.5	53
300,000 - 499,999	0	5	4	9	69	7.7	52
500,000 - 749,999	0	0	2	2	22	11.0	10
750,000 - 999,999	0	0	0	0	8	8.0	1
1,000,000 - 1,249,999	0	0	0	0	2	2.0	0
1,250,000 - 1,499,999	0	0	0	0	1	1.0	0
1,500,000 - 1,999,999	0	0	0	0	1	1.0	0
2,000,000 - OVER	0	0	0	0	2	2.0	0
<b>Total</b>	<b>1</b>	<b>42</b>	<b>25</b>	<b>68</b>	<b>489</b>	<b>7.2</b>	<b>252</b>
<b>Median Price</b>	<b>\$185,000</b>	<b>\$175,511</b>	<b>\$254,900</b>	<b>\$220,435</b>	<b>\$235,900</b>		<b>\$240,525</b>
<b>Average Price</b>	<b>\$185,000</b>	<b>\$203,124</b>	<b>\$289,062</b>	<b>\$234,452</b>	<b>\$280,591</b>		<b>\$263,351</b>

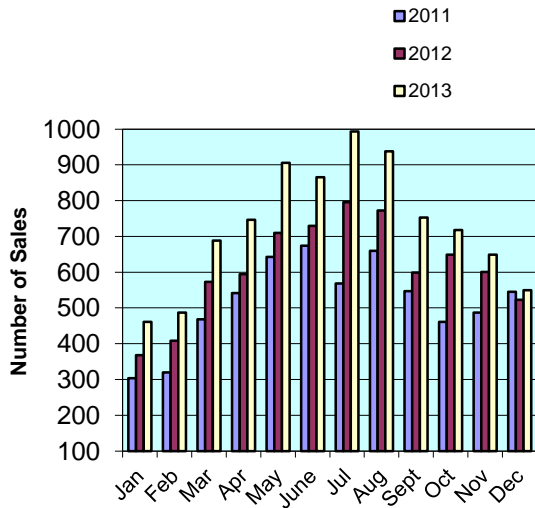


## Existing Homes Sales

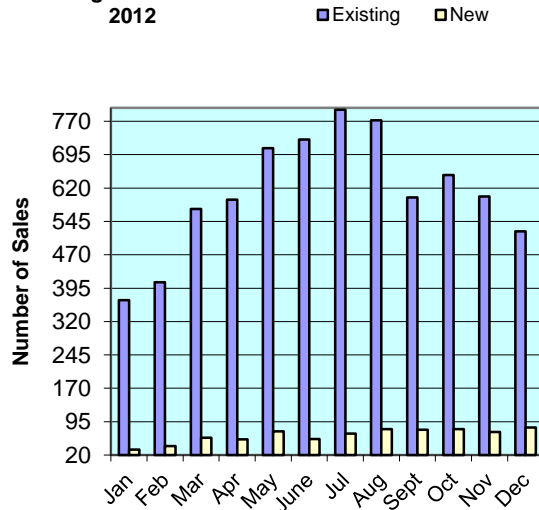
	<u>2011</u>	<u>2012</u>	<u>2013</u>
Jan	304	368	461
Feb	320	408	487
Mar	468	573	688
Apr	542	594	746
May	643	710	906
June	674	729	865
Jul	568	796	993
Aug	660	772	938
Sept	547	599	753
Oct	461	649	718
Nov	487	601	649
Dec	545	523	550

## New Construction Sales

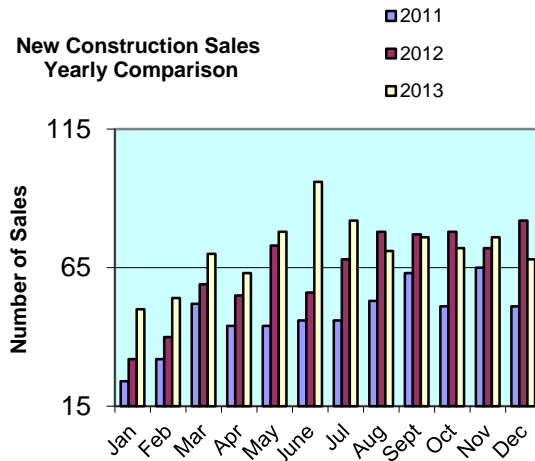
	<u>2011</u>	<u>2012</u>	<u>2013</u>
Jan	24	32	50
Feb	32	40	54
Mar	52	59	70
Apr	44	55	63
May	44	73	78
June	46	56	96
Jul	46	68	82
Aug	53	78	71
Sept	63	77	76
Oct	51	78	72
Nov	65	72	76
Dec	51	82	68



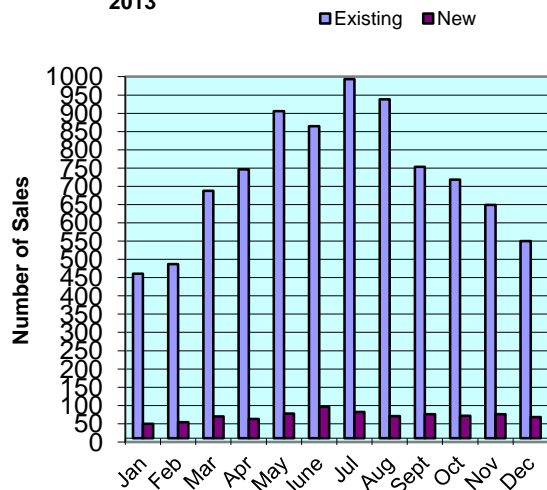
Existing vs New Sales  
2012



New Construction Sales  
Yearly Comparison



Existing vs New Sales  
2013



### Median Price by County

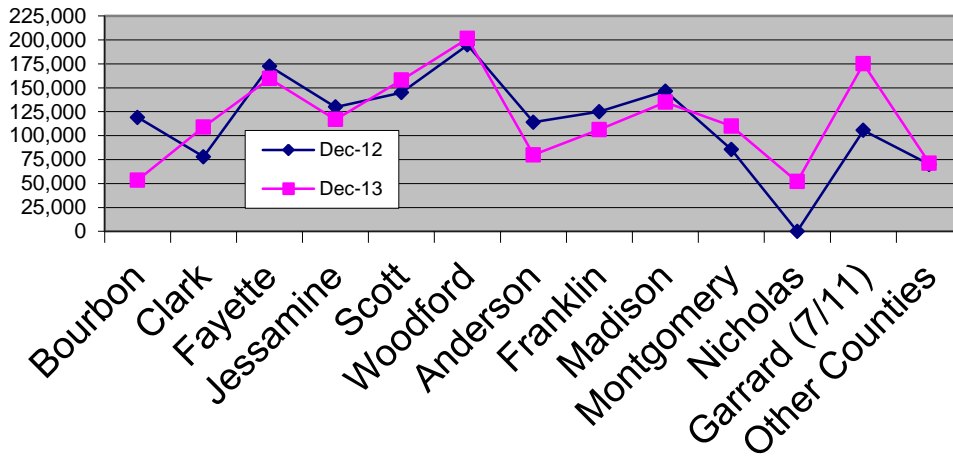
	Dec-12		Dec-13	
<u>County</u>	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	119,000	5	53,500	8
Clark	78,000	22	109,000	33
Fayette	172,500	277	159,700	272
Jessamine	129,950	48	116,950	40
Scott	145,000	41	158,000	59
Woodford	194,741	24	201,450	22
Anderson	114,000	23	80,000	14
Franklin	125,000	37	106,394	31
Madison	146,500	45	134,900	43
Montgomery	85,550	17	110,000	23
Nicholas	0	0	52,000	5
Garrard (7/11)	105,500	11	175,000	10
Other Counties	69,900	<u>55</u>	71,202	<u>58</u>
		<b>605</b>		<b>618</b>

	Year to Date 12/31/12		Year to Date 12/31/13	
<u>County</u>	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	94,000	142	90,000	171
Clark	117,600	313	120,000	391
Fayette	158,000	4041	159,500 #	4753
Jessamine	134,000	549	135,500	647
Scott	149,650	684	150,000	870
Woodford	178,000	241	183,250	314
Anderson	130,450	200	123,500	234
Franklin	117,750	422	119,000	496
Madison	145,000	642	145,000	728
Montgomery	83,251	252	106,500	254
Nicholas	41,250	32	73,350	38
Garrard (7/11)	103,400	111	118,900	155
Other Counties	75,000	<u>719</u>	76,750	<u>874</u>
		<b>8348</b>		<b>9925</b>

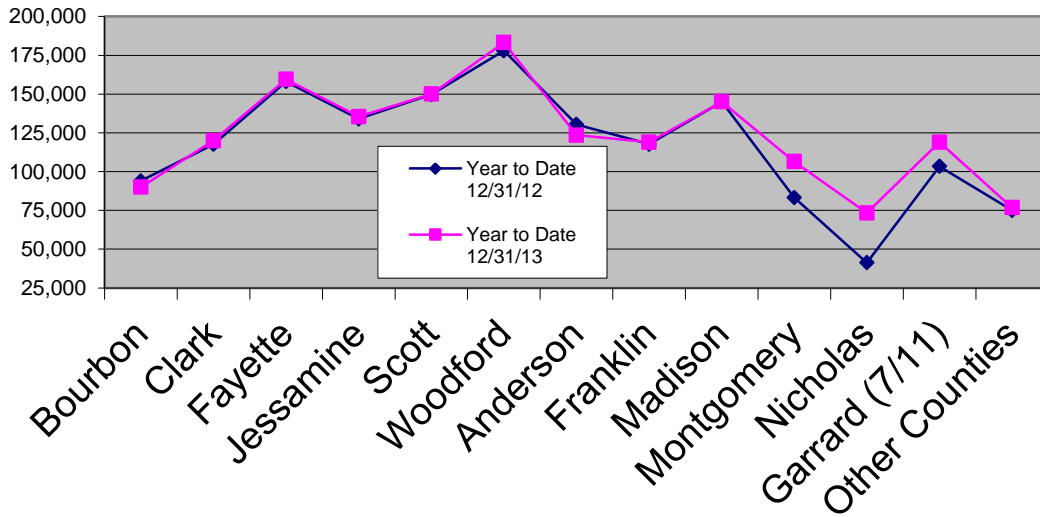


## Median Price by County

### Dec 12 vs Dec 13 Median



### Year to date 12/31/12 vs 12/31/13 Median





# Lexington-Bluegrass

Association of Realtors™

Dec-13

## Statistical Report Residential Condo, & Townhouses

### Financing of Sales

CASH	165	FmHA	4	LA-Fixed	0	Owner Finance	3
CONV	283	FLB	1	L/A-Variable	0	VA	35
EXCH	0	FNMA	0	L/A + 2nd	0	Wrap Around	0
FHA	73	L/A Escalated	0	SBA	0	Other	54

### Other Statistics

	Fayette	Anderson	Bourbon	Clark	Franklin	Garrard	Jess	Mad	Montg	Nich	Scott	Woodford	Others	TOTAL
Out of County Buyer	59	5	2	13	6	6	16	10	7	1	21	13	15	174
Out of State Buyer	29	3	1	3	1	2	4	7	2	1	3	4	6	66
Seller Leaving County	78	2	0	10	5	5	15	9	8	2	11	6	12	163
Seller leaving State	54	1	0	3	1	2	5	5	5	0	6	1	4	87
New Construction	34	2	0	0	0	0	1	1	1	0	23	4	2	68
First Time Buyer	56	0	1	8	3	0	7	2	6	1	17	2	6	109
Listing FSBO	13	0	0	3	0	0	1	1	0	0	0	0	2	20
YTD Listing FSBO	178	4	5	19	7	2	19	9	4	0	11	9	26	293

# Lexington-Bluegrass

Association of Realtors®

Dec-13

## Statistical Report Residential, Condo, & Townhouses ANDERSON COUNTY

MONTHLY SUMMARY	December-12		December-13		% CHANGE
New Listings	22		19		-14%
Month Inventory	8.2		12.1		48%
% of List Price	94.12		94.97		
<b>Residential</b>					
Sales	23	\$2,722,905	14	\$1,505,400	-39%
Avg Sales Price		\$118,387		\$107,529	-9%
Median Sales Price		\$114,000		\$80,000	-30%
Avg Days on Market		149		82	-45%

CUMMULATIVE SUMMARY	Jan 12 - Dec 12		Jan 13 - Dec 13		% CHANGE
New Listings	431		453		5%
<b>Residential</b>					
Sales	200	\$26,670,267	234	\$29,540,416	17%
Avg Sales Price		\$133,351		\$126,241	-5%
Median Sales Price		\$130,450		\$123,500	-5%
Avg Days on Market		124		117	-6%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	22	19	30	24	21	23	21	21	24	13	27	22
2012	13	12	19	12	13	20	21	36	17	24	24	6
2011	15	20	13	22	16	21	24	22	16	13	20	9

# Lexington-Bluegrass

Association of Realtors®

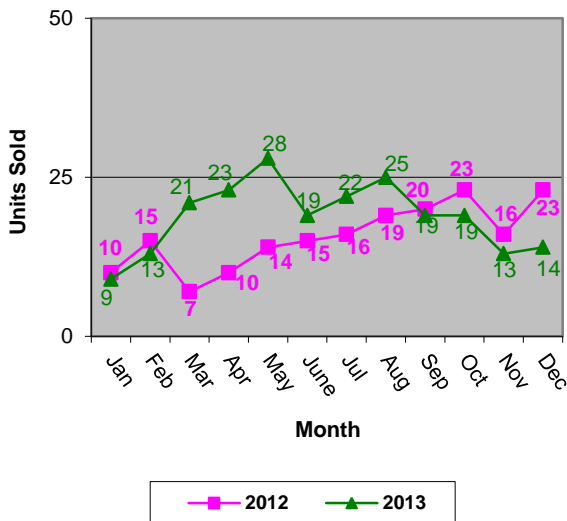
## Single Family SALES and INVENTORY and PENDING

Dec-13

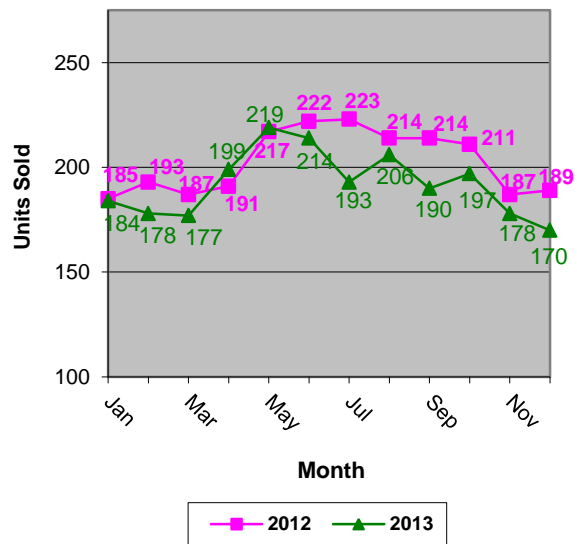
### ANDERSON COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR UNDER		1	5	1	7	11	1.6	5
50,000	- 99,999		0	0	0	0	45	45.0	12
100,000	- 119,999		0	1	0	1	20	20.0	7
120,000	- 139,999		0	1	0	1	32	32.0	3
140,000	- 159,999		0	0	0	0	13	13.0	6
160,000	- 179,999		0	2	0	2	8	4.0	2
180,000	- 199,999		0	1	0	1	9	9.0	3
200,000	- 249,999		0	0	1	1	6	6.0	3
250,000	- 299,999		0	0	1	1	12	12.0	1
300,000	- 499,999		0	0	0	0	11	11.0	0
500,000	- 749,999		0	0	0	0	2	2.0	1
750,000	- 999,999		0	0	0	0	1	1.0	0
1,000,000	- 1,249,999		0	0	0	0	0	0.0	0
1,250,000	- 1,499,999		0	0	0	0	0	0.0	0
1,500,000	- 1,999,999		0	0	0	0	0	0.0	0
2,000,000	- OVER		0	0	0	0	0	0.0	0
<b>Total</b>			<b>1</b>	<b>10</b>	<b>3</b>	<b>14</b>	<b>170</b>	<b>12.1</b>	<b>43</b>
<b>Median Price</b>			<b>\$11,000</b>	<b>\$80,000</b>	<b>\$209,500</b>	<b>\$80,000</b>	<b>\$128,700</b>		<b>\$117,500</b>
<b>Average Price</b>			<b>\$11,000</b>	<b>\$96,290</b>	<b>\$177,167</b>	<b>\$107,529</b>	<b>\$153,945</b>		<b>\$131,121</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors®

Dec-13

## Statistical Report Residential, Condo, & Townhouses

### BOURBON COUNTY

MONTHLY SUMMARY	December-12		December-13		% CHANGE
New Listings	9		15		67%
Month Inventory	19.6		12.6		-36%
% of List Price	85.76		90.51		
<b>Residential</b>					
Sales	5	\$735,000	8	\$500,400	60%
Avg Sales Price		\$147,000		\$62,550	-57%
Median Sales Price		\$119,000		\$53,500	-55%
Avg Days on Market		90		73	-19%

CUMMULATIVE SUMMARY	Jan 12 - Dec 12		Jan 13 - Dec 13		% CHANGE
New Listings	288		309		7%
<b>Residential</b>					
Sales	142	\$16,662,163	171	\$19,298,758	20%
Avg Sales Price		\$117,339		\$112,858	-4%
Median Sales Price		\$94,000		\$90,000	-4%
Avg Days on Market		91		95	4%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	15	12	18	16	8	8	24	17	16	16	14	6
2012	13	7	15	11	13	18	19	21	7	10	10	10
2011	6	11	11	9	10	9	13	8	17	10	13	7

# Lexington-Bluegrass

Association of Realtors®

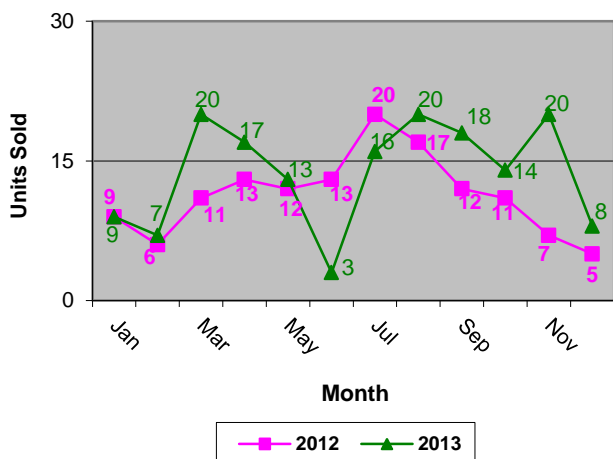
## Single Family SALES and INVENTORY and PENDING

Dec-13

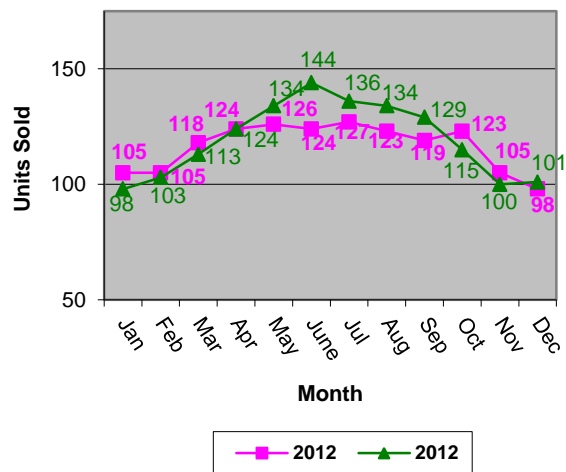
BOURBON COUNTY

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	3	1	0	4	8	2.0	2
50,000	-	99,999	0	2	0	2	28	14.0	3
100,000	-	119,999	0	2	0	2	8	4.0	1
120,000	-	139,999	0	0	0	0	8	8.0	1
140,000	-	159,999	0	0	0	0	6	6.0	1
160,000	-	179,999	0	0	0	0	7	7.0	1
180,000	-	199,999	0	0	0	0	4	4.0	0
200,000	-	249,999	0	0	0	0	4	4.0	0
250,000	-	299,999	0	0	0	0	15	15.0	0
300,000	-	499,999	0	0	0	0	3	3.0	1
500,000	-	749,999	0	0	0	0	6	6.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>3</b>	<b>5</b>	<b>0</b>	<b>8</b>	<b>101</b>	<b>12.6</b>	<b>10</b>
<b>Median Price</b>			<b>\$25,000</b>	<b>\$97,000</b>	<b>\$0</b>	<b>\$53,500</b>	<b>\$138,500</b>		<b>\$103,450</b>
<b>Average Price</b>			<b>\$26,167</b>	<b>\$84,380</b>	<b>\$0</b>	<b>\$62,550</b>	<b>\$221,226</b>		<b>\$123,660</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors®

Dec-13

## Statistical Report Residential Condo, & Townhouses CLARK COUNTY

MONTHLY SUMMARY	December-12		December-13		% CHANGE
New Listings	32		39		22%
Month Inventory	11.6		8.0		-31%
% of List Price	94.2		94.08		
<b><u>Residential</u></b>					
Sales	22	\$2,227,930	33	\$3,808,895	50%
Avg Sales Price		\$101,270		\$115,421	14%
Median Sales Price		\$78,000		\$109,000	40%
Avg Days on Market		113		116	3%

CUMMULATIVE SUMMARY	Jan 12 - Dec 12		Jan 13 - Dec 13		% CHANGE
New Listings	651		704		8%
<b><u>Residential</u></b>					
Sales	313	\$40,664,779	391	\$51,381,458	25%
Avg Sales Price		\$129,919		\$131,410	1%
Median Sales Price		\$117,600		\$120,000	2%
Avg Days on Market		135		110	-19%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	36	38	25	28	46	32	39	40	43	26	28	34
2012	14	21	26	38	40	34	39	33	28	27	18	21
2011	12	19	17	18	25	24	29	39	23	20	19	16

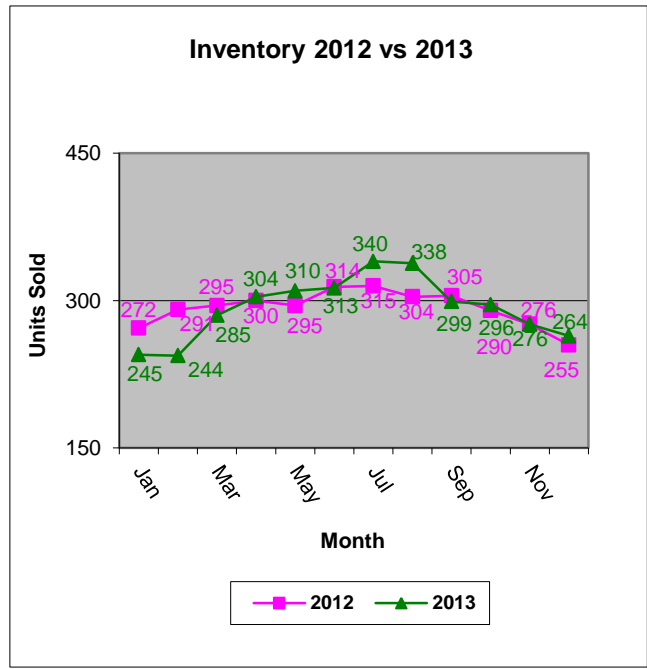
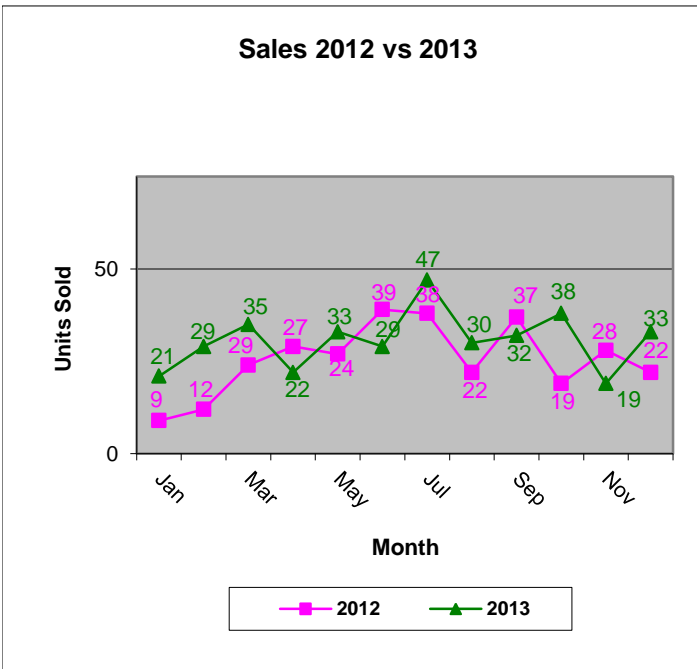
# Lexington-Bluegrass Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

Dec-13

CLARK COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	3	0	4	16	4.0	4
50,000	-	99,999	5	6	0	11	73	6.6	15
100,000	-	119,999	0	4	0	4	29	7.3	5
120,000	-	139,999	0	5	1	6	32	5.3	2
140,000	-	159,999	0	1	0	1	24	24.0	6
160,000	-	179,999	1	1	0	2	20	10.0	2
180,000	-	199,999	0	1	1	2	8	4.0	0
200,000	-	249,999	0	0	1	1	15	15.0	0
250,000	-	299,999	0	0	1	1	23	23.0	1
300,000	-	499,999	0	1	0	1	15	15.0	2
500,000	-	749,999	0	0	0	0	5	5.0	0
750,000	-	999,999	0	0	0	0	4	4.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>7</b>	<b>22</b>	<b>4</b>	<b>33</b>	<b>264</b>	<b>8.0</b>	<b>37</b>
<b>Median Price</b>			<b>\$70,000</b>	<b>\$109,500</b>	<b>\$198,250</b>	<b>\$109,000</b>	<b>\$128,450</b>		<b>\$99,000</b>
<b>Average Price</b>			<b>\$79,000</b>	<b>\$111,018</b>	<b>\$203,375</b>	<b>\$115,421</b>	<b>\$166,898</b>		<b>\$116,878</b>



# Lexington-Bluegrass

Association of Realtors®

Dec-13

## Statistical Report Residential Condo, & Townhouses FAYETTE COUNTY

MONTHLY SUMMARY	December-12		December-13		% CHANGE
New Listings		349		319	-9%
Month Inventory		6.5		6.2	-5%
% of List Price		95.10		97.55	
<b><u>Residential</u></b>					
Sales	277	\$56,029,183	272	\$52,994,972	-2%
Avg Sales Price		\$202,271		\$194,834	-4%
Median Sales Price		\$172,500		\$159,700	-7%
Avg Days on Market		78		65	-17%

CUMMULATIVE SUMMARY	Jan 12 - Dec 12		Jan 13 - Dec 13		% CHANGE
New Listings		7,320		7,529	3%
<b><u>Residential</u></b>					
Sales	4,041	\$783,270,014	4,755	\$925,382,597	18%
Avg Sales Price		\$193,831		\$194,613	0%
Median Sales Price		\$158,000		\$159,500	1%
Avg Days on Market		76		63	-17%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	323	343	478	480	533	489	472	382	328	346	252	186
2012	253	325	410	424	394	412	418	404	310	342	263	224
2011	227	263	326	344	370	317	286	285	206	239	263	182



# Lexington-Bluegrass

Association of Realtors™

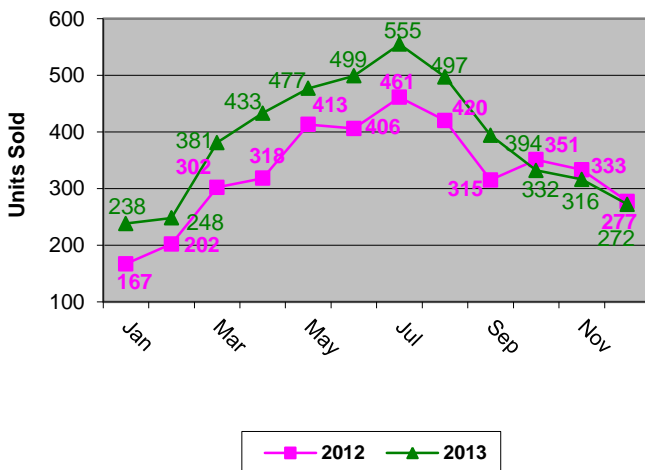
## Single Family SALES and INVENTORY and PENDING

Dec-13

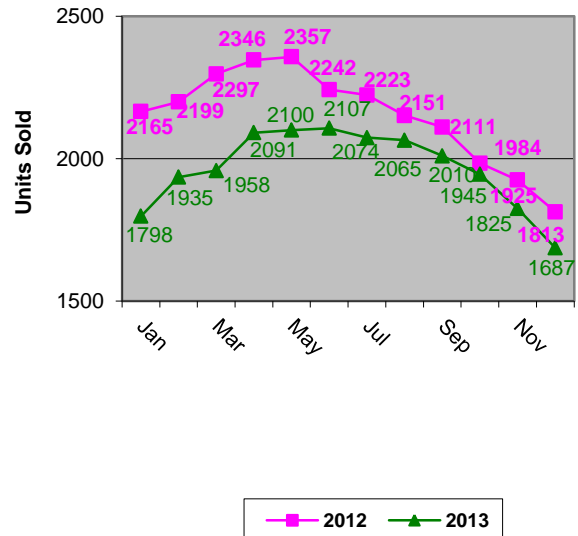
### FAYETTE COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	8	5	0	13	35	2.7	12
50,000	-	99,999	7	21	3	31	235	7.6	47
100,000	-	119,999	4	23	2	29	159	5.5	26
120,000	-	139,999	4	24	3	31	209	6.7	34
140,000	-	159,999	1	26	6	33	153	4.6	23
160,000	-	179,999	0	17	5	22	133	6.0	20
180,000	-	199,999	3	10	4	17	97	5.7	32
200,000	-	249,999	2	10	23	35	169	4.8	71
250,000	-	299,999	4	6	15	25	152	6.1	66
300,000	-	499,999	2	8	19	29	198	6.8	75
500,000	-	749,999	0	1	3	4	71	17.8	13
750,000	-	999,999	0	0	0	0	44	44.0	3
1,000,000	-	1,249,999	0	0	1	1	5	5.0	1
1,250,000	-	1,499,999	0	0	2	2	11	5.5	0
1,500,000	-	1,999,999	0	0	0	0	9	9.0	0
2,000,000	-	OVER	0	0	0	0	7	7.0	0
<b>Total</b>			<b>35</b>	<b>151</b>	<b>86</b>	<b>272</b>	<b>1687</b>	<b>6.2</b>	<b>423</b>
<b>Median Price</b>			<b>\$109,000</b>	<b>\$140,500</b>	<b>\$243,500</b>	<b>\$159,700</b>	<b>\$168,000</b>		<b>\$212,950</b>
<b>Average Price</b>			<b>\$134,000</b>	<b>\$155,633</b>	<b>\$288,423</b>	<b>\$194,834</b>	<b>\$251,122</b>		<b>\$228,997</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors®

Dec-13

## Statistical Report Residential, Condo, & Townhouses FRANKLIN COUNTY

MONTHLY SUMMARY	December-12		December-13		% CHANGE
New Listings	51		30		-41%
Month Inventory	9.6		11.7		22%
% of List Price	93.46		92.14		
<b>Residential</b>					
Sales	38	\$4,964,361	31	\$3,552,995	-18%
Avg Sales Price		\$130,641		\$114,613	-12%
Median Sales Price		\$124,000		\$106,394	-14%
Avg Days on Market		102		115	13%



CUMMULATIVE SUMMARY	Jan 12 - Dec 12		Jan 13 - Dec 13		% CHANGE
New Listings	944		960		2%
<b>Residential</b>					
Sales	423	\$53,608,908	496	\$62,598,548	17%
Avg Sales Price		\$126,735		\$126,207	0%
Median Sales Price		\$117,500		\$119,000	1%
Avg Days on Market		107		109	2%



Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	43	31	47	53	57	49	48	48	37	41	29	26
2012	44	39	35	39	47	40	39	57	31	40	34	26
2011	24	20	29	24	32	31	21	27	30	23	25	23

# Lexington-Bluegrass

Association of Realtors™

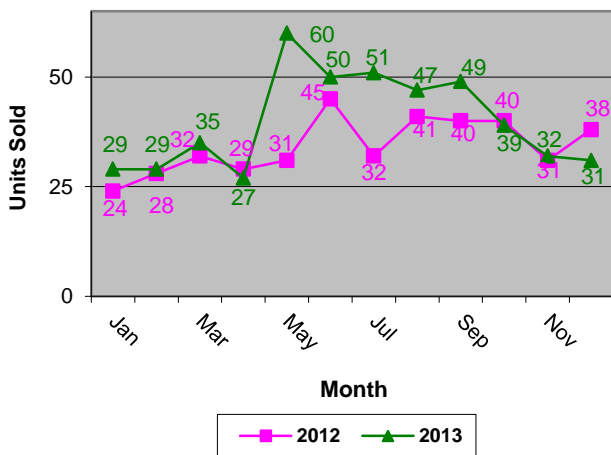
## Single Family SALES and INVENTORY and PENDING

Dec-13

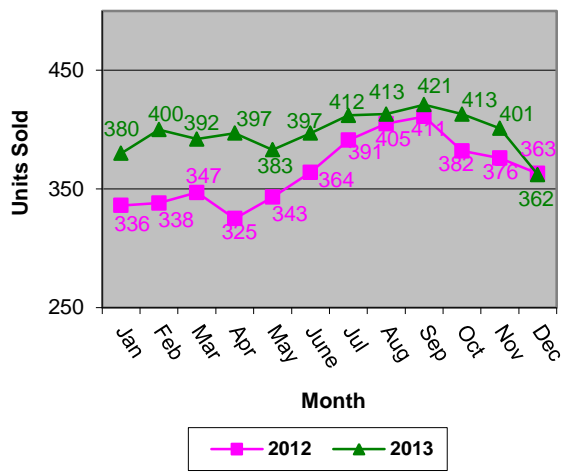
Franklin County

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	2	2	0	4	25	6.3	8
50,000	-	99,999	1	7	2	10	99	9.9	19
100,000	-	119,999	0	5	0	5	46	9.2	2
120,000	-	139,999	0	2	0	2	55	27.5	4
140,000	-	159,999	0	4	0	4	30	7.5	1
160,000	-	179,999	0	1	0	1	18	18.0	1
180,000	-	199,999	0	1	0	1	19	19.0	3
200,000	-	249,999	0	2	2	4	35	8.8	2
250,000	-	299,999	0	0	0	0	16	16.0	1
300,000	-	499,999	0	0	0	0	15	15.0	2
500,000	-	749,999	0	0	0	0	1	1.0	0
750,000	-	999,999	0	0	0	0	2	2.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
<b>Total</b>			<b>3</b>	<b>24</b>	<b>4</b>	<b>31</b>	<b>362</b>	<b>11.7</b>	<b>43</b>
<b>Median Price</b>			<b>\$49,000</b>	<b>\$114,201</b>	<b>\$138,500</b>	<b>\$106,394</b>	<b>\$124,900</b>		<b>\$89,900</b>
<b>Average Price</b>			<b>\$60,000</b>	<b>\$117,441</b>	<b>\$138,600</b>	<b>\$114,613</b>	<b>\$153,367</b>		<b>\$113,470</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors®

## Dec-13 Statistical Report Residential, Condo, & Townhouses GARRARD COUNTY

MONTHLY SUMMARY	December-12		December-13		% CHANGE
New Listings	9		5		-44%
Month Inventory	12.5		12.5		0%
% of List Price	91.59		92.41		
<b>Residential</b>					
Sales	11	\$999,050	10	\$1,728,600	-9%
Avg Sales Price		\$90,823		\$172,860	90%
Median Sales Price		\$105,500		\$175,000	66%
Avg Days on Market		74		115	55%

CUMMULATIVE SUMMARY	Jan 12 - Dec 12		Jan 13 - Dec 13		% CHANGE
New Listings	296		318		7%
<b>Residential</b>					
Sales	111	\$12,769,101	155	\$20,124,547	40%
Avg Sales Price		\$115,037		\$129,836	13%
Median Sales Price		\$103,400		\$118,900	15%
Avg Days on Market		103		124	20%

*Started 7/11 Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	10	10	9	18	9	15	18	17	14	11	9	5
2012	5	5	7	9	9	14	14	14	11	7	8	4
2011	*	*	*	*	*	*	10	10	7	8	9	11

# Lexington-Bluegrass

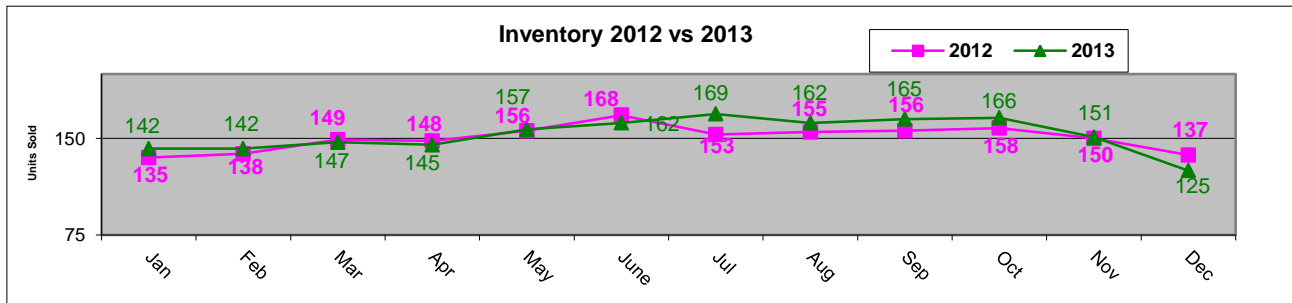
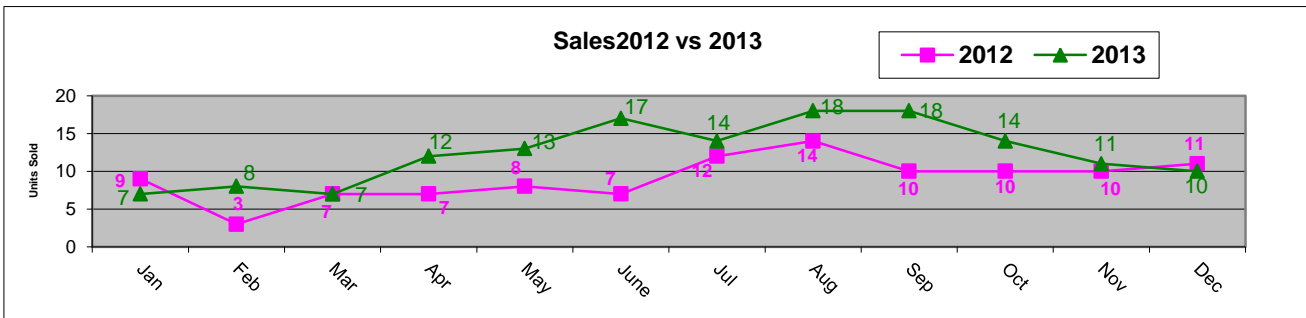
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Dec-13

GARRARD COUNTY

Price Range	Sales			Current Inventory					
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending		
49,999	OR	UNDER	1	0	0	1	6	6.0	4
50,000	-	99,999	0	2	0	2	38	19.0	6
100,000	-	119,999	0	1	0	1	22	22.0	2
120,000	-	139,999	0	0	0	0	16	16.0	2
140,000	-	159,999	0	0	0	0	12	12.0	0
160,000	-	179,999	0	0	1	1	5	5.0	1
180,000	-	199,999	0	0	1	1	5	5.0	0
200,000	-	249,999	0	1	1	2	6	3.0	1
250,000	-	299,999	0	0	0	0	6	6.0	1
300,000	-	499,999	0	2	0	2	8	4.0	0
500,000	-	749,999	0	0	0	0	1	1.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>1</b>	<b>6</b>	<b>3</b>	<b>10</b>	<b>125</b>	<b>12.5</b>	<b>17</b>
<b>Median Price</b>			<b>\$35,000</b>	<b>\$166,800</b>	<b>\$180,000</b>	<b>\$175,000</b>	<b>\$119,000</b>		<b>\$57,900</b>
<b>Average Price</b>			<b>\$35,000</b>	<b>\$183,933</b>	<b>\$196,667</b>	<b>\$172,860</b>	<b>\$145,372</b>		<b>\$98,715</b>



# Lexington-Bluegrass

Association of Realtors®

## Dec-13 Statistical Report Residential, Condo, & Townhouses JESSAMINE COUNTY

MONTHLY SUMMARY	December-12		December-13		% CHANGE
New Listings	76		58		-24%
Month Inventory	7.7		8.4		9%
% of List Price	92.60		95.89		
<b>Residential</b>					
Sales	48	\$8,091,820	41	\$7,313,890	-15%
Avg Sales Price		\$168,580		\$178,388	6%
Median Sales Price		\$129,950		\$114,000	-12%
Avg Days on Market		171		80	-53%

CUMMULATIVE SUMMARY	Jan 12 - Dec 12		Jan 13 - Dec 13		% CHANGE
New Listings	1,145		1,183		3%
<b>Residential</b>					
Sales	549	\$100,454,851	648	\$124,939,035	18%
Avg Sales Price		\$182,978		\$192,807	5%
Median Sales Price		\$134,000		\$135,250	1%
Avg Days on Market		97		77	-21%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	54	48	68	61	78	68	73	52	42	40	44	43
2012	29	46	39	60	68	52	56	47	45	41	42	29
2011	31	31	55	48	53	47	41	45	55	38	46	21

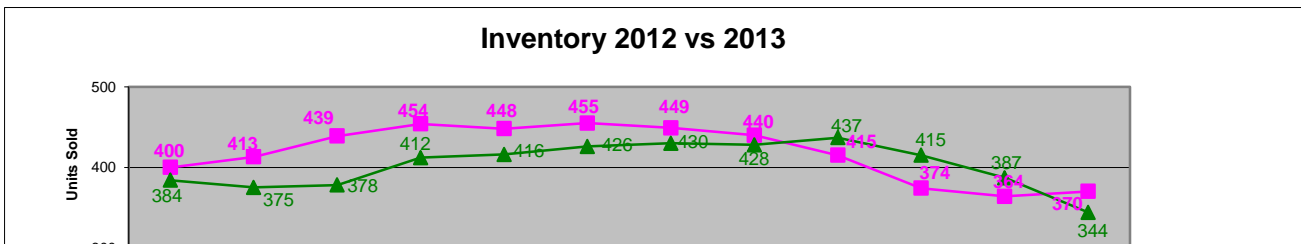
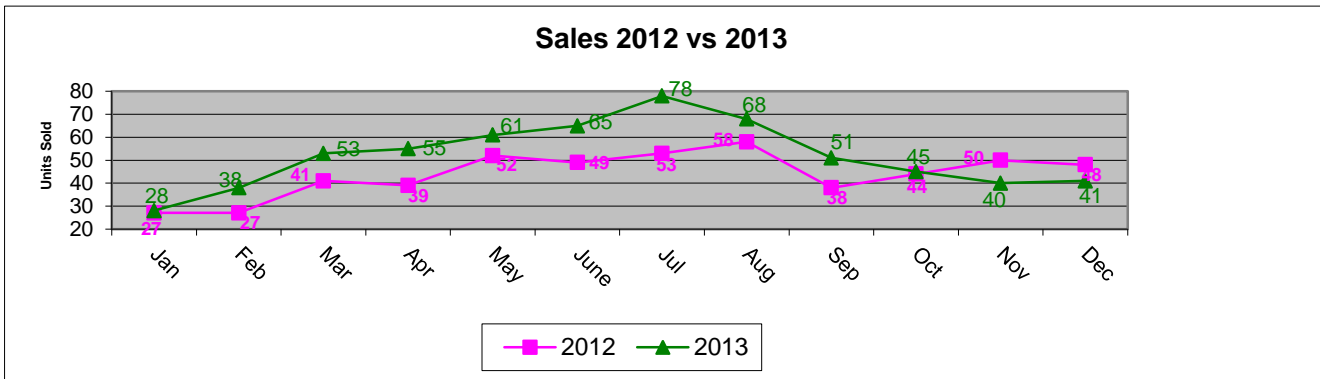
# Lexington-Bluegrass

Association of Realtors®

Dec-13

Single Family SALES and INVENTORY and PENDING  
JESSAMINE COUNTY

Price Range			Sales			Current Inventory		Months Inv.	Pending
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		
49,999	OR	UNDER	1	4	0	5	10	2.0	2
50,000	-	99,999	0	11	0	11	69	6.3	15
100,000	-	119,999	1	4	1	6	41	6.8	9
120,000	-	139,999	0	3	0	3	32	10.7	11
140,000	-	159,999	0	2	2	4	29	7.3	7
160,000	-	179,999	0	0	1	1	21	21.0	2
180,000	-	199,999	0	1	0	1	13	13.0	1
200,000	-	249,999	0	0	3	3	26	8.7	8
250,000	-	299,999	0	0	1	1	16	16.0	2
300,000	-	499,999	0	0	2	2	29	14.5	9
500,000	-	749,999	0	0	4	4	30	7.5	2
750,000	-	999,999	0	0	0	0	18	18.0	0
1,000,000	-	1,249,999	0	0	0	0	4	4.0	0
1,250,000	-	1,499,999	0	0	0	0	3	3.0	0
1,500,000	-	1,999,999	0	0	0	0	3	3.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>2</b>	<b>25</b>	<b>14</b>	<b>41</b>	<b>344</b>	<b>8.4</b>	<b>68</b>
<b>Median Price</b>			<b>\$69,000</b>	<b>\$95,000</b>	<b>\$261,200</b>	<b>\$114,000</b>	<b>\$159,400</b>		<b>\$138,700</b>
<b>Average Price</b>			<b>\$69,000</b>	<b>\$94,380</b>	<b>\$344,029</b>	<b>\$178,388</b>	<b>\$277,471</b>		<b>\$179,780</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

**Dec-13**

## Statistical Report Residential, Condo, & Townhouses

### MADISON COUNTY

MONTHLY SUMMARY	December-12		December-13		% CHANGE
New Listings	44		63		43%
Month Inventory	9.1		10.4		14%
% of List Price	96.31		95.43		
<b><u>Residential</u></b>					
Sales	45	\$7,906,663	43	\$6,687,936	-4%
Avg Sales Price		\$175,704		\$155,533	-11%
Median Sales Price		\$146,500		\$134,900	-8%
Avg Days on Market		88		114	30%

CUMMULATIVE SUMMARY	Jan 12 - Dec 12		Jan 13 - Dec 13		% CHANGE
New Listings	1,176		1,325		13%
<b><u>Residential</u></b>					
Sales	642	\$105,379,598	728	\$118,938,497	13%
Avg Sales Price		\$164,143		\$163,377	0%
Median Sales Price		\$145,000		\$145,000	0%
Avg Days on Market		119		98	-18%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	44	35	56	50	86	51	64	58	61	52	52	33
2012	39	41	47	50	70	62	47	59	48	62	48	36
2011	30	31	37	39	69	47	44	48	41	52	50	32



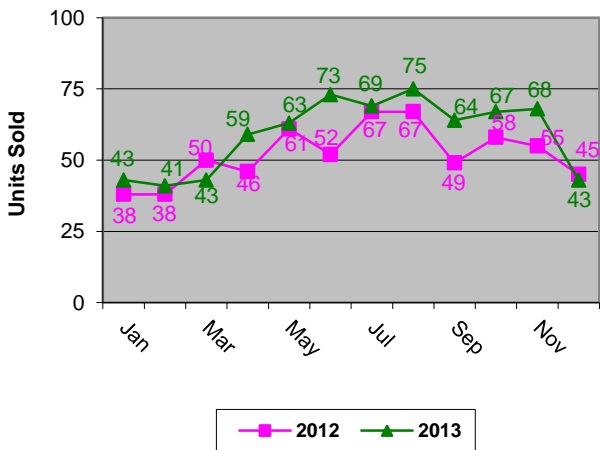
# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

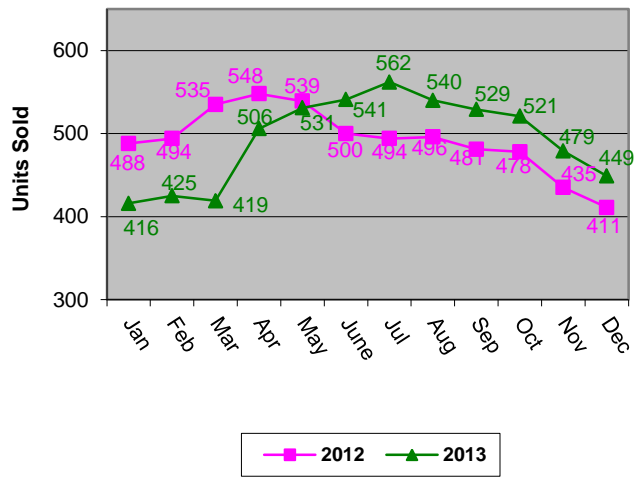
## Single Family SALES and INVENTORY and PENDING Dec-13 MADISON COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	1	0	1	13	13.0	5
50,000	-	99,999	0	10	2	12	62	5.2	7
100,000	-	119,999	0	3	0	3	43	14.3	8
120,000	-	139,999	0	6	1	7	70	10.0	8
140,000	-	159,999	0	6	0	6	51	8.5	11
160,000	-	179,999	0	1	2	3	47	15.7	5
180,000	-	199,999	0	1	1	2	28	14.0	5
200,000	-	249,999	0	0	3	3	37	12.3	7
250,000	-	299,999	0	0	2	2	37	18.5	4
300,000	-	499,999	0	0	4	4	51	12.8	2
500,000	-	749,999	0	0	0	0	5	5.0	1
750,000	-	999,999	0	0	0	0	3	3.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
<b>Total</b>			<b>0</b>	<b>28</b>	<b>15</b>	<b>43</b>	<b>449</b>	<b>10.4</b>	<b>63</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$120,750</b>	<b>\$235,000</b>	<b>\$134,900</b>	<b>\$155,000</b>		<b>\$144,900</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$113,408</b>	<b>\$234,167</b>	<b>\$155,533</b>	<b>\$198,715</b>		<b>\$158,534</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors®

## Dec-13 Statistical Report Residential, Condo, & Townhouses MONTGOMERY COUNTY

MONTHLY SUMMARY	December-12		December-13		% CHANGE
New Listings	22		21		-5%
Month Inventory	11.2		7.7		-31%
% of List Price	88.94		94.51		
<b><u>Residential</u></b>					
Sales	17	\$1,767,251	23	\$2,557,425	35%
Avg Sales Price		\$103,956		\$111,192	7%
Median Sales Price		\$85,550		\$110,000	29%
Avg Days on Market		246		78	-68%

CUMMULATIVE SUMMARY	Jan 12 - Dec 12		Jan 13 - Dec 13		% CHANGE
New Listings	482		463		-4%
<b><u>Residential</u></b>					
Sales	252	\$26,176,705	254	\$29,116,354	1%
Avg Sales Price		\$103,676		\$114,631	11%
Median Sales Price		\$83,251		\$106,500	28%
Avg Days on Market		127		111	-13%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	14	19	23	24	18	23	16	21	20	22	26	16
2012	22	13	30	17	32	23	22	27	18	16	22	17
2011	21	15	22	20	24	17	16	24	14	30	10	15

# Lexington-Bluegrass

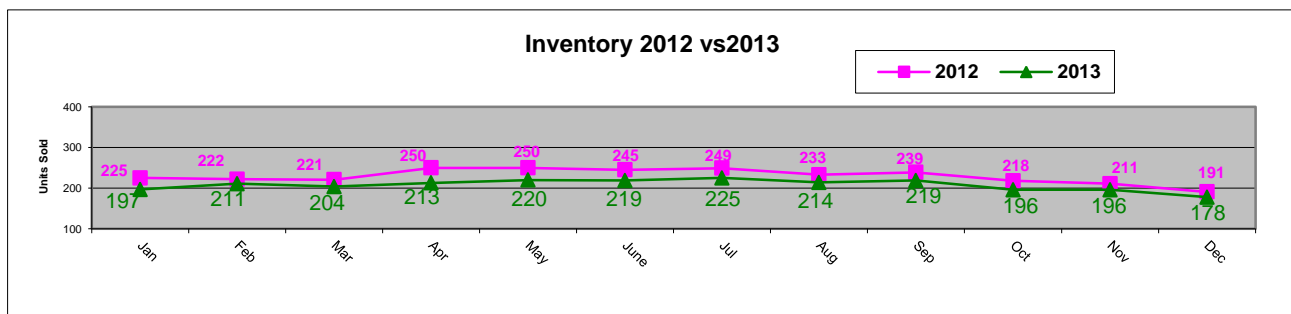
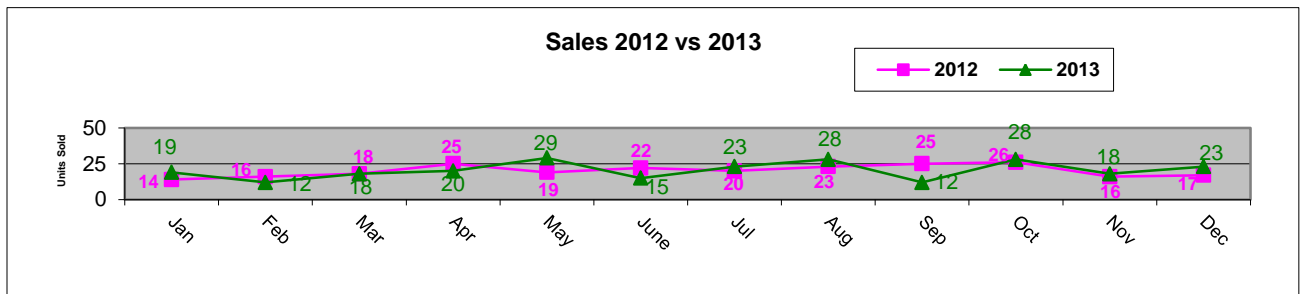
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Dec-13

MONTGOMERY COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	3	1	5	23	4.6	7
50,000	-	99,999	0	4	1	5	46	9.2	2
100,000	-	119,999	0	1	1	2	23	11.5	5
120,000	-	139,999	0	3	0	3	22	7.3	2
140,000	-	159,999	0	4	1	5	11	2.2	3
160,000	-	179,999	0	0	0	0	16	16.0	2
180,000	-	199,999	0	1	0	1	10	10.0	0
200,000	-	249,999	0	0	1	1	10	10.0	4
250,000	-	299,999	0	1	0	1	3	3.0	0
300,000	-	499,999	0	0	0	0	9	9.0	0
500,000	-	749,999	0	0	0	0	2	2.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>1</b>	<b>17</b>	<b>5</b>	<b>23</b>	<b>178</b>	<b>7.7</b>	<b>25</b>
<b>Median Price</b>			<b>\$14,000</b>	<b>\$134,500</b>	<b>\$100,000</b>	<b>\$110,000</b>	<b>\$119,900</b>		<b>\$114,500</b>
<b>Average Price</b>			<b>\$14,000</b>	<b>\$114,724</b>	<b>\$118,625</b>	<b>\$111,192</b>	<b>\$155,426</b>		<b>\$118,344</b>



# Lexington-Bluegrass

Association of Realtors®

Dec-13

## Statistical Report Residential, Condo, & Townhouses

### NICHOLAS COUNTY

MONTHLY SUMMARY	December-12		December-13		% CHANGE
New Listings	6		2		-67%
Month Inventory	54.0		5.4		-90%
% of List Price	0.00		85.64		
<b>Residential</b>					
Sales	0	\$0	5	\$375,360	
Avg Sales Price		\$0		\$75,072	
Median Sales Price		\$0		\$52,000	
Avg Days on Market		0		210	

CUMMULATIVE SUMMARY	Jan 12 - Dec 12		Jan 13 - Dec 13		% CHANGE
New Listings	93		67		-28%
<b>Residential</b>					
Sales	32	\$1,869,000	38	\$3,035,436	19%
Avg Sales Price		\$58,406		\$79,880	37%
Median Sales Price		\$41,250		\$73,350	78%
Avg Days on Market		178		146	-18%

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	2	7	4	2	5	0	4	0	4	4	3	1
2012	0	1	0	2	1	3	5	5	4	2	4	2
2011	0	3	2	4	6	9	5	5	1	2	3	1

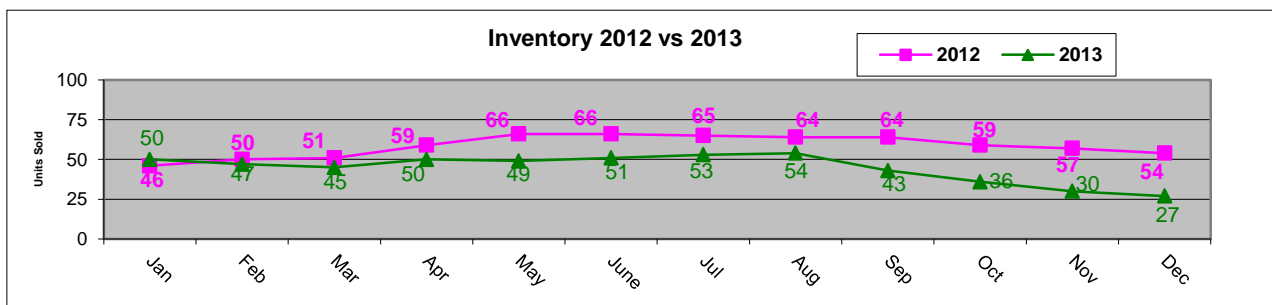
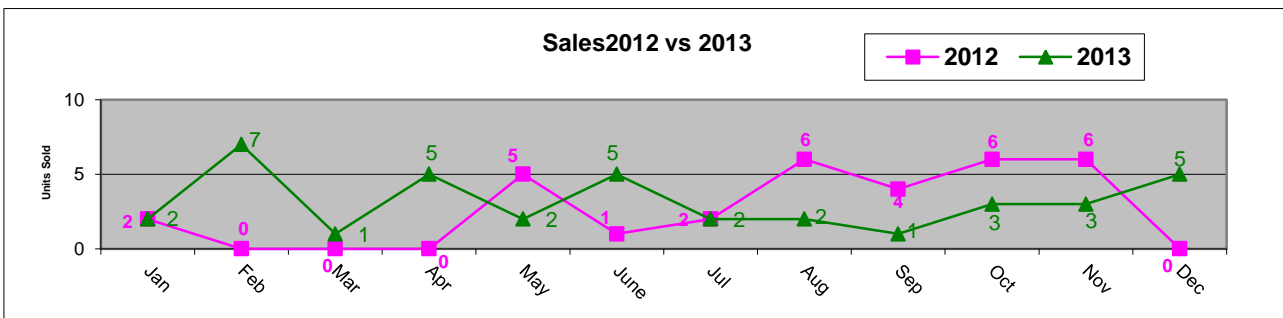
# Lexington-Bluegrass Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

Dec-13

NICHOLAS COUNTY

Price Range			Current			Sales Total Units	Inventory Single Units	Months Inv.	Pending
			0-2 Bedrm	3 Bedrm	4+ Bedrm				
49,999	OR	UNDER	1	1	0	2	7	3.5	2
50,000	-	99,999	1	1	0	2	9	4.5	0
100,000	-	119,999	0	0	0	0	1	1.0	0
120,000	-	139,999	0	0	0	0	2	2.0	0
140,000	-	159,999	0	0	0	0	1	1.0	1
160,000	-	179,999	1	0	0	1	5	5.0	0
180,000	-	199,999	0	0	0	0	0	0.0	0
200,000	-	249,999	0	0	0	0	1	1.0	0
250,000	-	299,999	0	0	0	0	1	1.0	0
300,000	-	499,999	0	0	0	0	0	0.0	0
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>3</b>	<b>2</b>	<b>0</b>	<b>5</b>	<b>27</b>	<b>5.4</b>	<b>3</b>
<b>Median Price</b>			<b>\$72,500</b>	<b>\$48,500</b>	<b>\$0</b>	<b>\$52,000</b>	<b>\$85,000</b>		<b>\$47,000</b>
<b>Average Price</b>			<b>\$92,787</b>	<b>\$48,500</b>	<b>\$0</b>	<b>\$75,072</b>	<b>\$101,976</b>		<b>\$78,033</b>



# Lexington-Bluegrass

Association of Realtors®

## Dec-13 Statistical Report Residential, Condo, & Townhouses SCOTT COUNTY

MONTHLY SUMMARY	December-12		December-13		% CHANGE
New Listings	65		47		-28%
Month Inventory	10.6		7.1		-33%
% of List Price	97.19		99.32		
<b>Residential</b>					
Sales	41	\$7,380,241	59	\$10,353,544	44%
Avg Sales Price		\$180,006		\$175,484	-3%
Median Sales Price		\$145,000		\$158,000	9%
Avg Days on Market		79		76	-4%

CUMMULATIVE SUMMARY	Jan 12 - Dec 12		Jan 13 - Dec 13		% CHANGE
New Listings	1,316		1,468		12%
<b>Residential</b>					
Sales	684	\$119,265,231	870	\$151,727,221	27%
Avg Sales Price		\$174,364		\$174,399	0%
Median Sales Price		\$149,650		\$150,000	0%
Avg Days on Market		106		90	-15%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	71	66	69	105	101	70	88	93	76	59	57	42
2012	49	60	63	64	70	64	64	93	65	57	45	35
2011	35	42	50	46	60	44	59	61	48	56	42	54

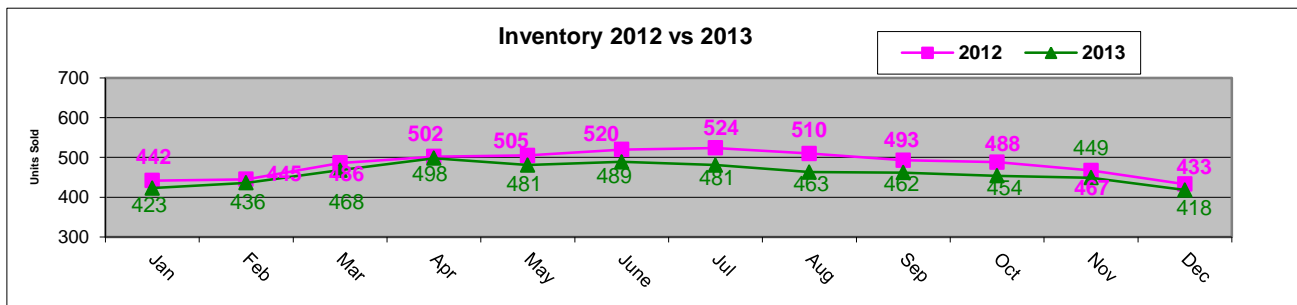
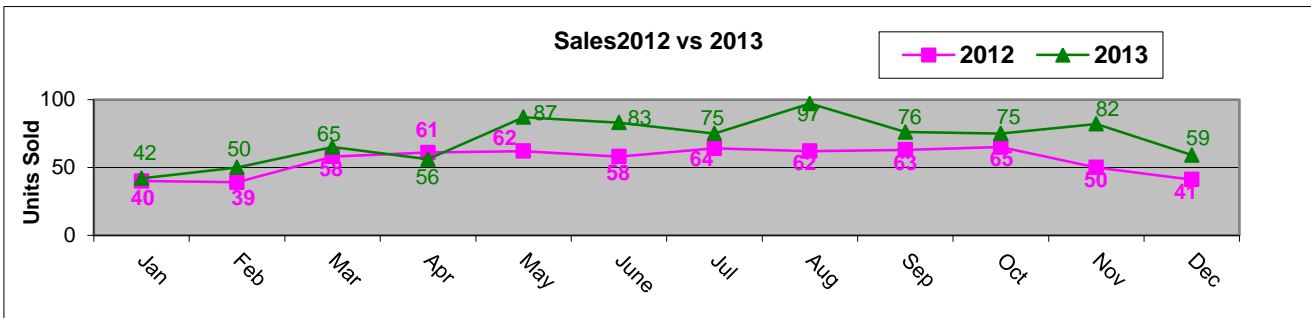
# Lexington-Bluegrass Association of Realtors<sup>SM</sup>

## Single Family SALES and INVENTORY and PENDING

Dec-13

SCOTT COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	10	10.0	0
50,000	-	99,999	0	4	0	4	30	7.5	10
100,000	-	119,999	1	6	0	7	33	4.7	4
120,000	-	139,999	0	6	1	7	62	8.9	15
140,000	-	159,999	0	12	1	13	43	3.3	17
160,000	-	179,999	0	3	2	5	42	8.4	12
180,000	-	199,999	1	4	1	6	27	4.5	8
200,000	-	249,999	0	2	7	9	60	6.7	25
250,000	-	299,999	0	0	5	5	48	9.6	8
300,000	-	499,999	0	0	3	3	56	18.7	12
500,000	-	749,999	0	0	0	0	3	3.0	0
750,000	-	999,999	0	0	0	0	3	3.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>2</b>	<b>37</b>	<b>20</b>	<b>59</b>	<b>418</b>	<b>7.1</b>	<b>111</b>
<b>Median Price</b>			<b>\$145,500</b>	<b>\$145,400</b>	<b>\$242,918</b>	<b>\$158,000</b>	<b>\$174,900</b>		<b>\$177,740</b>
<b>Average Price</b>			<b>\$145,500</b>	<b>\$140,676</b>	<b>\$242,876</b>	<b>\$175,484</b>	<b>\$209,446</b>		<b>\$191,406</b>



# Lexington-Bluegrass

Association of Realtors®

Dec-13

## Statistical Report Residential, Condo, & Townhouses WOODFORD COUNTY

MONTHLY SUMMARY	December-12		December-13		% CHANGE
New Listings		23		14	-39%
Month Inventory		6.2		7.5	21%
% of List Price		95.97		98.76	
<b>Residential</b>					
Sales	24	\$4,898,611	22	\$5,240,539	-8%
Avg Sales Price		\$204,109		\$238,206	17%
Median Sales Price		\$194,741		\$201,450	3%
Avg Days on Market		94		95	1%

CUMMULATIVE SUMMARY	Jan 12 - Dec 12		Jan 13 - Dec 13		% CHANGE
New Listings		479		529	10%
<b>Residential</b>					
Sales	241	\$46,699,461	314	\$63,516,034	30%
Avg Sales Price		\$193,774		\$202,280	4%
Median Sales Price		\$178,000		\$183,250	3%
Avg Days on Market		100		91	-9%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	19	31	23	33	34	31	24	25	20	22	24	5
2012	17	21	14	23	31	20	28	25	26	23	17	21
2011	10	15	24	14	26	20	17	21	21	27	14	6



# Lexington-Bluegrass

Association of Realtors®

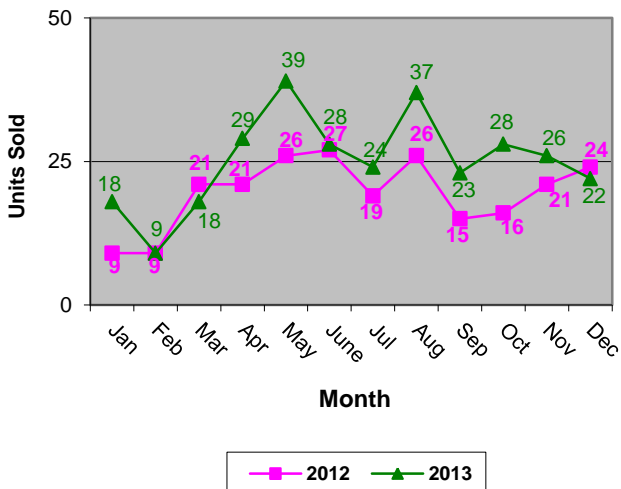
## Single Family SALES and INVENTORY and PENDING

Dec-13

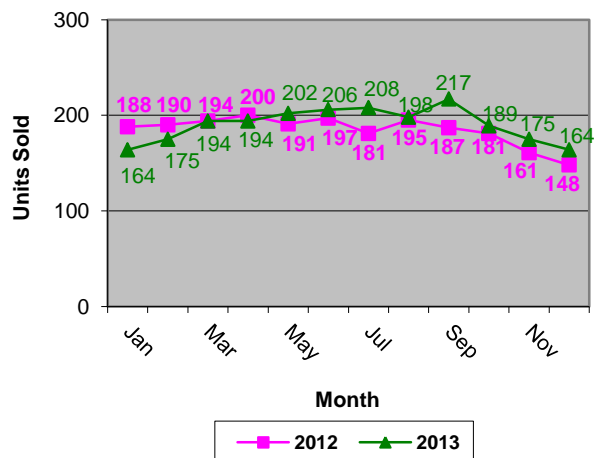
WOODFORD COUNTY

Price Range			Current			Sales Total Units	Inventory Single Units	Months Inv.	Pending
			0-2 Bedrm	3 Bedrm	4+ Bedrm				
49,999	OR	UNDER	0	1	0	1	4	4.0	1
50,000	-	99,999	0	1	0	1	19	19.0	1
100,000	-	119,999	0	1	0	1	18	18.0	0
120,000	-	139,999	0	2	0	2	15	7.5	2
140,000	-	159,999	0	4	0	4	12	3.0	3
160,000	-	179,999	0	1	0	1	11	11.0	1
180,000	-	199,999	0	1	0	1	9	9.0	2
200,000	-	249,999	0	2	1	3	21	7.0	7
250,000	-	299,999	0	3	0	3	18	6.0	5
300,000	-	499,999	0	1	2	3	19	6.3	0
500,000	-	749,999	0	1	1	2	7	3.5	0
750,000	-	999,999	0	0	0	0	6	6.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	2	2.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
<b>Total</b>			<b>0</b>	<b>18</b>	<b>4</b>	<b>22</b>	<b>164</b>	<b>7.5</b>	<b>22</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$162,500</b>	<b>\$362,000</b>	<b>\$201,450</b>	<b>\$186,950</b>		<b>\$207,425</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$205,483</b>	<b>\$385,463</b>	<b>\$238,206</b>	<b>\$277,018</b>		<b>\$195,973</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors®

Dec-13

## Statistical Report Residential, Condo, & Townhouses

### OTHER COUNTIES

MONTHLY SUMMARY	December-12		December-13		% CHANGE
New Listings		66		80	21%
Month Inventory		10.7		10.4	-3%
% of List Price		90.88		92.36	

#### **Residential**

Sales	56	\$5,635,757	60	\$5,957,452	7%
Avg Sales Price		\$100,639		\$99,291	-1%
Median Sales Price		\$70,775		\$71,202	1%
Avg Days on Market		127		99	-22%

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CUMMULATIVE SUMMARY	Jan 12 - Dec 12		Jan 13 - Dec 13		% CHANGE
New Listings		1,448		1,684	16%

#### **Residential**

Sales	720	\$73,032,597	877	\$89,000,658	22%
Avg Sales Price		\$101,434		\$101,483	0%
Median Sales Price		\$75,000		\$77,000	3%
Avg Days on Market		117		100	-15%

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Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	57	52	59	83	99	81	66	89	75	74	51	59
2012	57	61	51	72	59	72	70	56	60	69	47	39
2011	51	48	67	61	66	62	60	74	51	56	55	54

# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

Dec-13

### OTHER COUNTIES

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	6	9	3	18	78	4.3	34
50,000	-	99,999	5	15	0	20	184	9.2	33
100,000	-	119,999	1	1	2	4	43	10.8	4
120,000	-	139,999	0	3	1	4	48	12.0	6
140,000	-	159,999	1	2	1	4	41	10.3	4
160,000	-	179,999	0	2	1	3	43	14.3	5
180,000	-	199,999	0	0	1	1	33	33.0	1
200,000	-	249,999	1	1	0	2	43	21.5	6
250,000	-	299,999	0	2	0	2	31	15.5	5
300,000	-	499,999	0	1	0	1	63	63.0	5
500,000	-	749,999	0	0	1	1	10	10.0	0
750,000	-	999,999	0	0	0	0	6	6.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
<b>Total</b>			<b>14</b>	<b>36</b>	<b>10</b>	<b>60</b>	<b>625</b>	<b>10.4</b>	<b>103</b>
<b>Median Price</b>			<b>\$61,000</b>	<b>\$71,202</b>	<b>\$121,000</b>	<b>\$71,202</b>	<b>\$124,000</b>		<b>\$69,000</b>
<b>Average Price</b>			<b>\$72,329</b>	<b>\$97,097</b>	<b>\$144,935</b>	<b>\$99,291</b>	<b>\$170,766</b>		<b>\$105,946</b>

