

# Lexington-Bluegrass

Association of Realtors®

Apr-13

## Statistical Report Residential Condo, & Townhouses

MONTHLY SUMMARY	April-12		April-13		% CHANGE
New Listings		1542		1732	12%
Month Inventory		9.4		7.2	-23%
% of List Price		95.75		96.01	0%
<b><u>Residential</u></b>					
Sales	607	\$99,638,550	745	\$132,493,044	23%
Avg Sales Price		\$164,149		\$177,843	8%
Median Sales Price		\$135,000		\$145,500	8%
Avg Days on Market		102		84	-18%
<b><u>Townhouses/Condos</u></b>					
Sales	42	\$5,692,137	64	\$10,484,295	52%
Avg Sales Price		\$135,527		\$163,817	21%
Median Sales Price		\$111,500		\$113,000	1%
Avg Days on Market		179		108	-40%
<b>Total Activity</b>	<b>649</b>	<b>\$105,330,687</b>	<b>809</b>	<b>\$142,977,339</b>	<b>25%</b>

CUMMULATIVE SUMMARY	Jan 12 - Apr 12		Jan 13 - Apr 13		% CHANGE
New Listings		5,635		5,878	4%
<b><u>Residential</u></b>					
Sales	2,042	\$323,991,897	2,492	\$419,709,063	22%
Avg Sales Price		\$158,664		\$168,423	6%
Median Sales Price		\$131,000		\$139,900	7%
Avg Days on Market		101		87	-14%
<b><u>Townhouses/Condos</u></b>					
Sales	122	\$17,916,101	192	\$31,755,770	57%
Avg Sales Price		\$146,853		\$165,395	13%
Median Sales Price		\$121,500		\$123,500	2%
Avg Days on Market		153		101	-34%
<b>Total Activity</b>	<b>2,164</b>	<b>\$341,907,998</b>	<b>2,684</b>	<b>\$451,464,833</b>	<b>24%</b>

Total Active by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	5098	5312	5445	5813								
2012	5611	5694	5969	6103	6191	6112	6071	5974	5841	5575	5358	5054
2011	5975	6273	6492	6742	6776	6772	6716	6635	6545	6374	5914	5503

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	706	711	909	977								
2012	556	650	753	816	855	832	833	876	670	721	582	468
2011	456	515	652	648	753	648	621	669	527	570	568	427

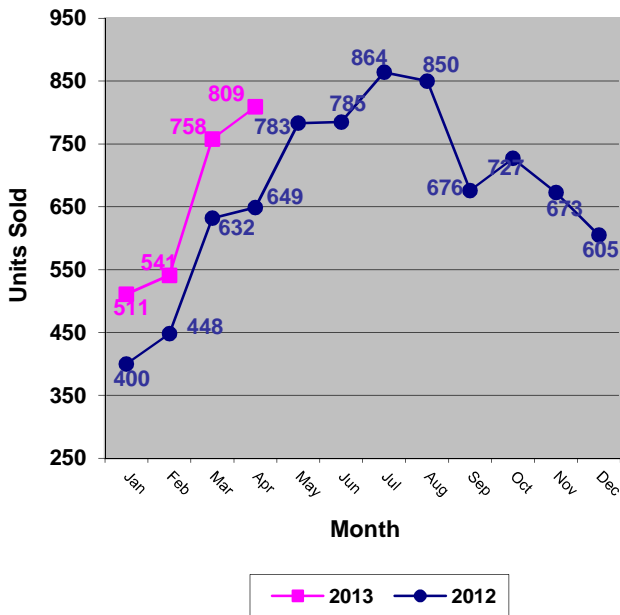
Total Sales by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	511	541	758	809								
2012	400	448	632	649	783	785	864	850	676	727	673	605
2011	328	352	520	586	657	720	614	713	610	512	552	596

# Lexington-Bluegrass Association of Realtors®

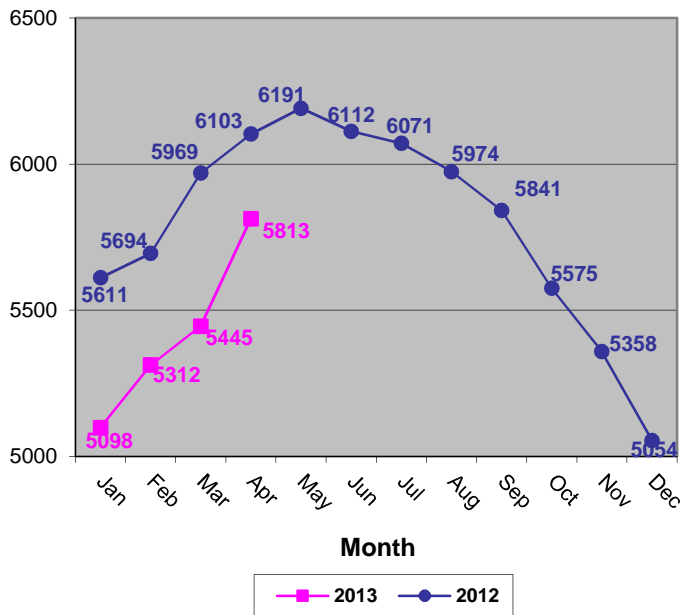
All Residential SALES and INVENTORY with PENDING

Apr-13							Current	Current	Current	April
						Sales	Inventory	Inventory	Pending	
Price Range			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Single Units	Single Units
49,999	OR	UNDER	29	37	5	71	274	3.9	116	85
50,000	-	99,999	27	95	11	133	986	7.4	267	144
100,000	-	119,999	12	55	8	75	566	7.5	139	99
120,000	-	139,999	14	79	13	106	741	7.0	194	117
140,000	-	159,999	2	58	25	85	568	6.7	169	100
160,000	-	179,999	1	36	27	64	430	6.7	132	71
180,000	-	199,999	2	26	23	51	327	6.4	104	69
200,000	-	249,999	1	30	42	73	568	7.8	238	99
250,000	-	299,999	4	10	42	56	377	6.7	135	84
300,000	-	499,999	0	14	56	70	581	8.3	126	88
500,000	-	749,999	0	2	19	21	207	9.9	35	16
750,000	-	999,999	0	0	3	3	101	33.7	10	3
1,000,000	-	1,249,999	0	0	1	1	22	22.0	2	1
1,250,000	-	1,499,999	0	0	0	0	23	23.0	3	1
1,500,000	-	1,999,999	0	0	0	0	23	23.0	0	0
2,000,000	-	OVER	0	0	0	0	19	19.0	1	0
<b>Total</b>			<b>92</b>	<b>442</b>	<b>275</b>	<b>809</b>	<b>5813</b>	<b>7.2</b>	<b>1671</b>	<b>977</b>
<b>Median Price</b>			<b>\$70,000</b>	<b>\$129,000</b>	<b>\$227,000</b>	<b>\$143,500</b>	<b>\$152,500</b>		<b>\$155,000</b>	
<b>Average Price</b>			<b>\$86,302</b>	<b>\$136,226</b>	<b>\$266,285</b>	<b>\$174,759</b>	<b>\$229,835</b>		<b>\$186,116</b>	

**Sales 12 vs 13**



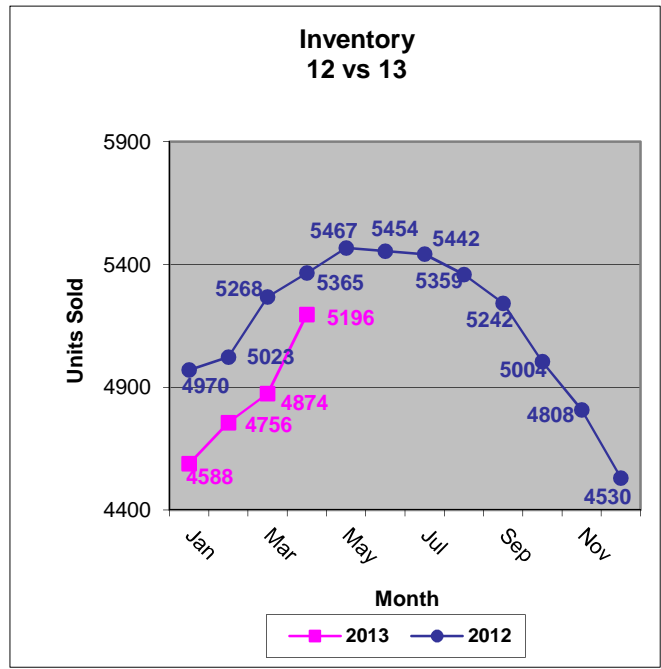
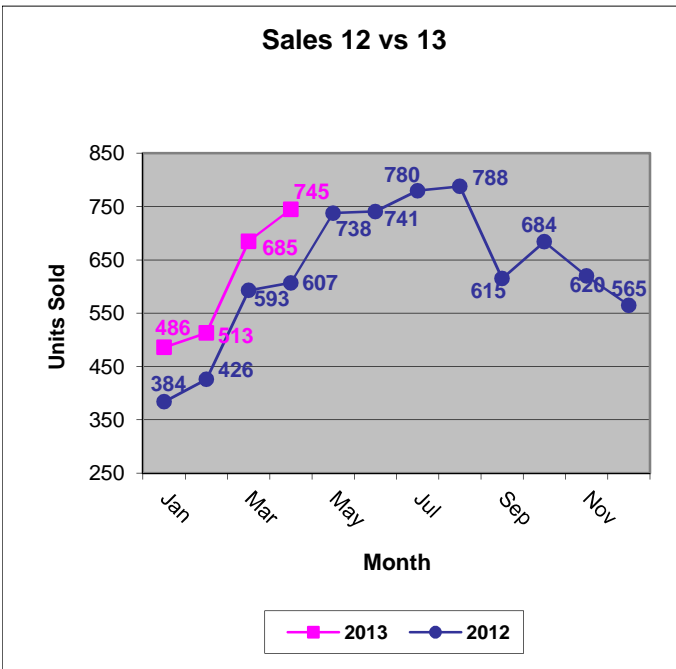
**Inventory 12 vs 13**



# Lexington-Bluegrass Association of Realtors®

## Single Family SALES and INVENTORY and PENDING Apr-13

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	25	34	5	64	254	4.0	110
50,000	-	99,999	14	89	11	114	845	7.4	252
100,000	-	119,999	5	54	8	67	502	7.5	134
120,000	-	139,999	8	75	13	96	670	7.0	186
140,000	-	159,999	1	57	25	83	528	6.4	163
160,000	-	179,999	1	35	27	63	395	6.3	124
180,000	-	199,999	1	26	23	50	275	5.5	102
200,000	-	249,999	1	29	42	72	516	7.2	214
250,000	-	299,999	0	9	41	50	323	6.5	128
300,000	-	499,999	0	10	53	63	508	8.1	109
500,000	-	749,999	0	0	19	19	194	10.2	35
750,000	-	999,999	0	0	3	3	99	33.0	10
1,000,000	-	1,249,999	0	0	1	1	22	22.0	2
1,250,000	-	1,499,999	0	0	0	0	23	23.0	3
1,500,000	-	1,999,999	0	0	0	0	23	23.0	0
2,000,000	-	OVER	0	0	0	0	19	19.0	1
<b>Total</b>			<b>56</b>	<b>418</b>	<b>271</b>	<b>745</b>	<b>5196</b>	<b>7.0</b>	<b>1573</b>
<b>Median Price</b>			<b>\$59,776</b>	<b>\$128,950</b>	<b>\$224,500</b>	<b>\$146,000</b>	<b>\$154,000</b>		<b>\$154,900</b>
<b>Average Price</b>			<b>\$71,386</b>	<b>\$132,575</b>	<b>\$264,718</b>	<b>\$176,044</b>	<b>\$235,147</b>		<b>\$185,623</b>



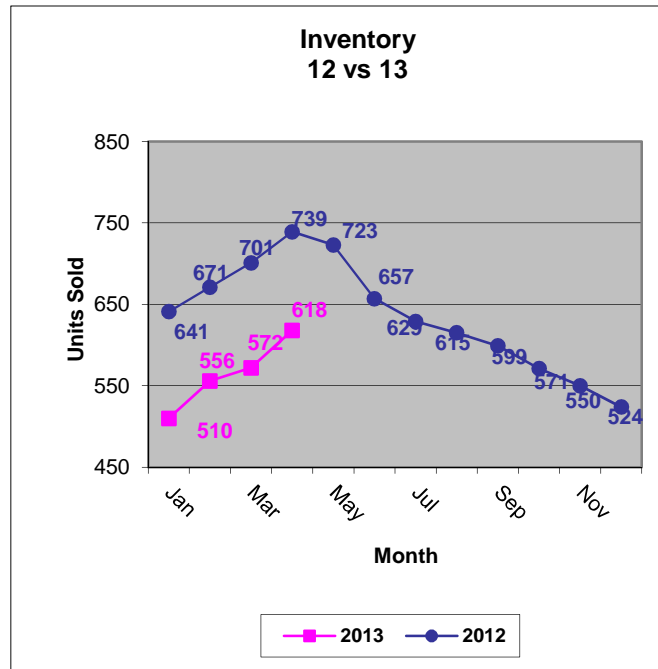
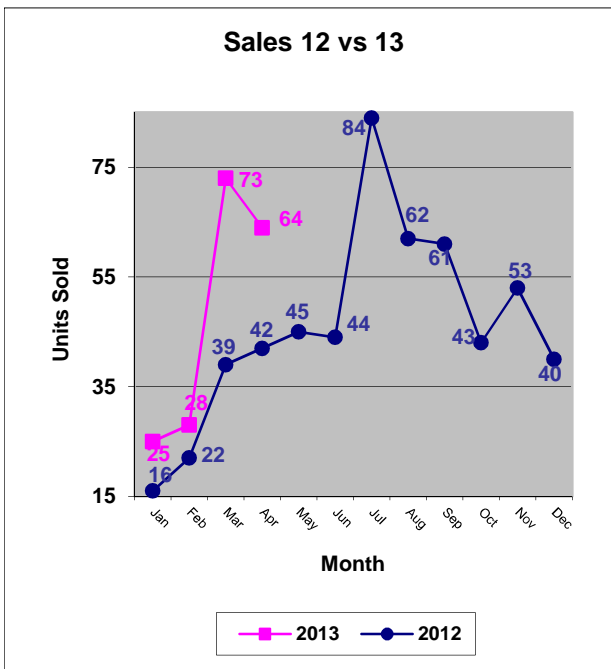
# Lexington-Bluegrass

Association of Realtors®

## Townhouse and Condo SALES and INVENTORY and PENDING

Apr-13

Price Range		Sales			Current Inventory			
		0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR UNDER	4	3	0	7	20	2.9	6
50,000	- 99,999	13	6	0	19	143	7.5	15
100,000	- 119,999	7	1	0	8	64	8.0	5
120,000	- 139,999	6	4	0	10	71	7.1	8
140,000	- 159,999	1	1	0	2	39	19.5	7
160,000	- 179,999	0	1	0	1	35	35.0	8
180,000	- 199,999	1	0	0	1	52	52.0	2
200,000	- 249,999	0	1	0	1	52	52.0	24
250,000	- 299,999	4	1	1	6	54	9.0	7
300,000	- 499,999	0	4	3	7	73	10.4	17
500,000	- 749,999	0	2	0	2	13	6.5	0
750,000	- 999,999	0	0	0	0	2	2.0	0
1,000,000	- 1,249,999	0	0	0	0	0	0.0	0
1,250,000	- 1,499,999	0	0	0	0	0	0.0	0
1,500,000	- 1,999,999	0	0	0	0	0	0.0	0
2,000,000	- OVER	0	0	0	0	0	0.0	0
<b>Total</b>		<b>36</b>	<b>24</b>	<b>4</b>	<b>64</b>	<b>618</b>	<b>9.7</b>	<b>99</b>
<b>Median Price</b>		<b>\$101,500</b>	<b>\$139,900</b>	<b>\$370,000</b>	<b>\$113,000</b>	<b>\$147,675</b>		<b>\$180,000</b>
<b>Average Price</b>		<b>\$109,506</b>	<b>\$199,825</b>	<b>\$372,450</b>	<b>\$159,809</b>	<b>\$184,829</b>		<b>\$193,632</b>



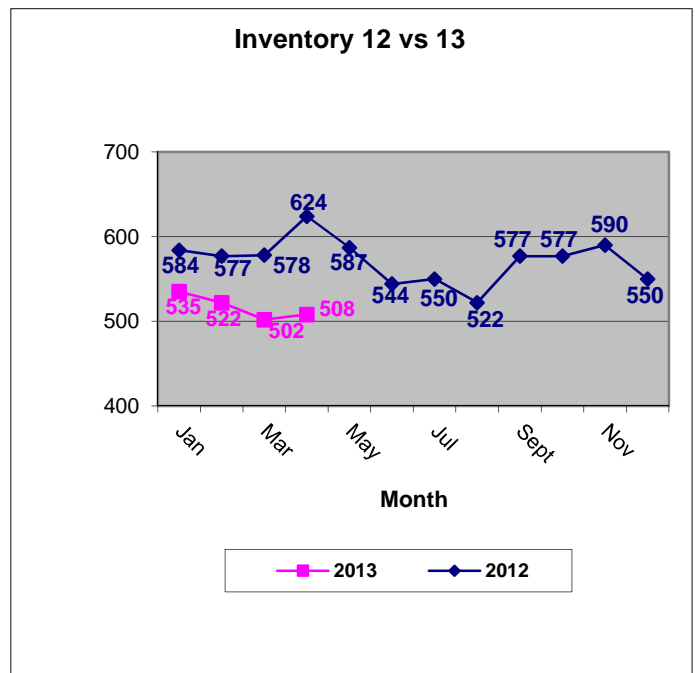
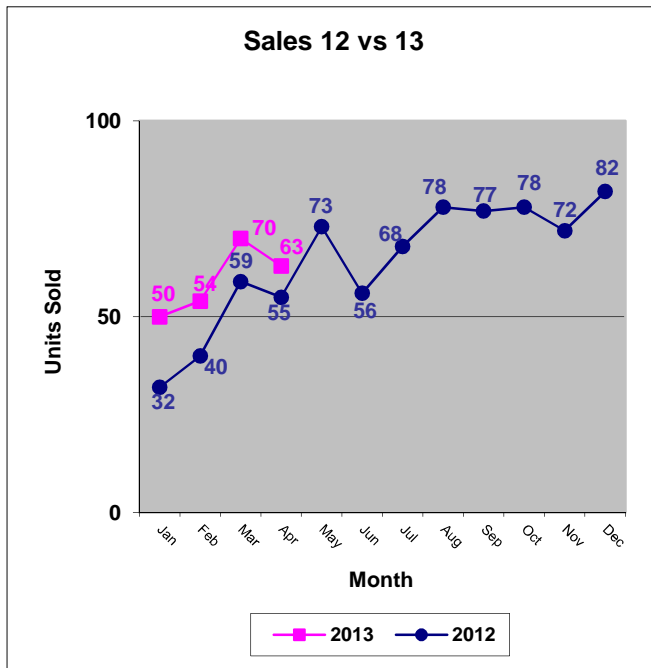
# Lexington-Bluegrass

Association of Realtors®

## New Construction SALES and INVENTORY and PENDING

Apr-13

Price Range	Sales			Current Inventory		Months Inv.	Pending
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		
49,999 OR UNDER	0	0	0	0	0	0.0	0
50,000 - 99,999	0	0	0	0	8	8.0	4
100,000 - 119,999	0	3	1	4	23	5.8	7
120,000 - 139,999	1	7	0	8	48	6.0	21
140,000 - 159,999	0	7	1	8	51	6.4	39
160,000 - 179,999	0	4	1	5	41	8.2	32
180,000 - 199,999	1	5	0	6	37	6.2	33
200,000 - 249,999	0	0	7	7	121	17.3	117
250,000 - 299,999	1	3	7	11	77	7.0	57
300,000 - 499,999	0	3	6	9	65	7.2	24
500,000 - 749,999	0	2	3	5	27	5.4	8
750,000 - 999,999	0	0	0	0	7	7.0	1
1,000,000 - 1,249,999	0	0	0	0	1	1.0	0
1,250,000 - 1,499,999	0	0	0	0	0	0.0	0
1,500,000 - 1,999,999	0	0	0	0	2	2.0	0
2,000,000 - OVER	0	0	0	0	0	0.0	0
<b>Total</b>	<b>3</b>	<b>34</b>	<b>26</b>	<b>63</b>	<b>508</b>	<b>8.1</b>	<b>343</b>
<b>Median Price</b>	<b>\$187,500</b>	<b>\$159,450</b>	<b>\$260,060</b>	<b>\$209,900</b>	<b>\$221,321</b>		<b>\$215,000</b>
<b>Average Price</b>	<b>\$200,800</b>	<b>\$210,658</b>	<b>\$321,029</b>	<b>\$255,738</b>	<b>\$261,301</b>		<b>\$225,542</b>

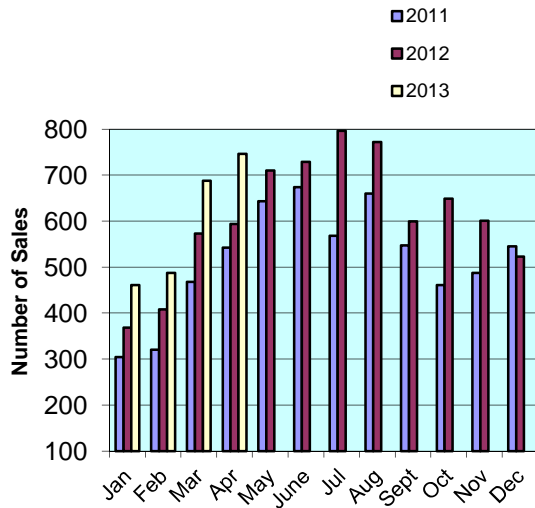


## Existing Homes Sales

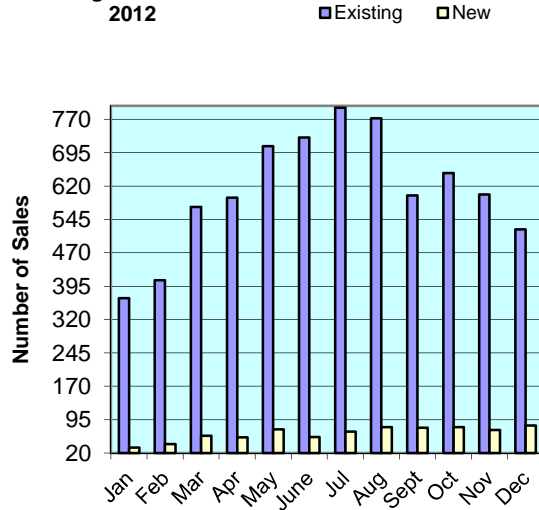
	<u>2011</u>	<u>2012</u>	<u>2013</u>
Jan	304	368	461
Feb	320	408	487
Mar	468	573	688
Apr	542	594	746
May	643	710	
June	674	729	
Jul	568	796	
Aug	660	772	
Sept	547	599	
Oct	461	649	
Nov	487	601	
Dec	545	523	

## New Construction Sales

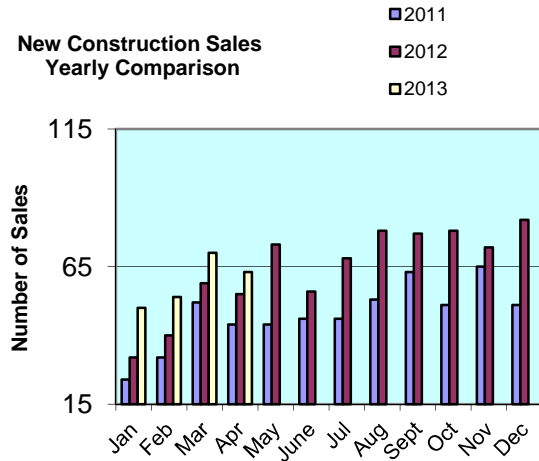
	<u>2011</u>	<u>2012</u>	<u>2013</u>
Jan	24	32	50
Feb	32	40	54
Mar	52	59	70
Apr	44	55	63
May	44	73	
June	46	56	
Jul	46	68	
Aug	53	78	
Sept	63	77	
Oct	51	78	
Nov	65	72	
Dec	51	82	



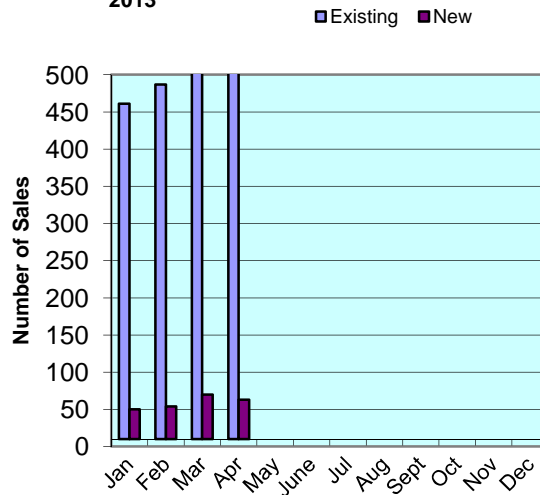
Existing vs New Sales 2012



New Construction Sales Yearly Comparison



Existing vs New Sales 2013



### Median Price by County

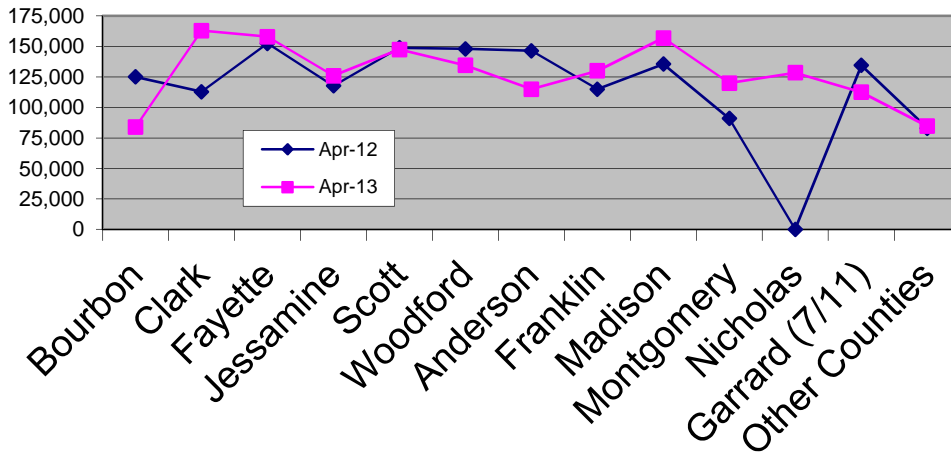
<u>County</u>	Apr-12		Apr-13	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	125,000	13	84,000	17
Clark	112,800	29	162,950	22
Fayette	152,500	318	158,000	433
Jessamine	117,701	38	126,000	55
Scott	149,000	61	147,450	56
Woodford	148,000	21	134,500	29
Anderson	146,500	10	115,000	23
Franklin	115,000	29	130,000	27
Madison	135,500	45	157,000	59
Montgomery	91,000	25	120,000	20
Nicholas	0	0	128,500	5
Garrard (7/11)	134,500	7	112,500	12
Other Counties	82,909	<u>53</u>	84,650	<u>51</u>
		<b>649</b>		<b>809</b>

<u>County</u>	Year to Date 4/30/12		Year to Date 4/30/13	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	93,000	40	80,000	55
Clark	116,000	74	118,000	112
Fayette	151,000	997	160,000	1322
Jessamine	119,950	136	124,000	181
Scott	137,700	202	145,000	217
Woodford	148,950	62	142,500	76
Anderson	130,900	43	120,000	67
Franklin	115,000	115	115,000	124
Madison	135,000	172	145,500	190
Montgomery	87,000	76	105,338	70
Nicholas	66,000	2	115,000	15
Garrard (7/11)	120,000	27	125,000	35
Other Counties	70,000	<u>218</u>	77,799	<u>220</u>
		<b>2164</b>		<b>2684</b>

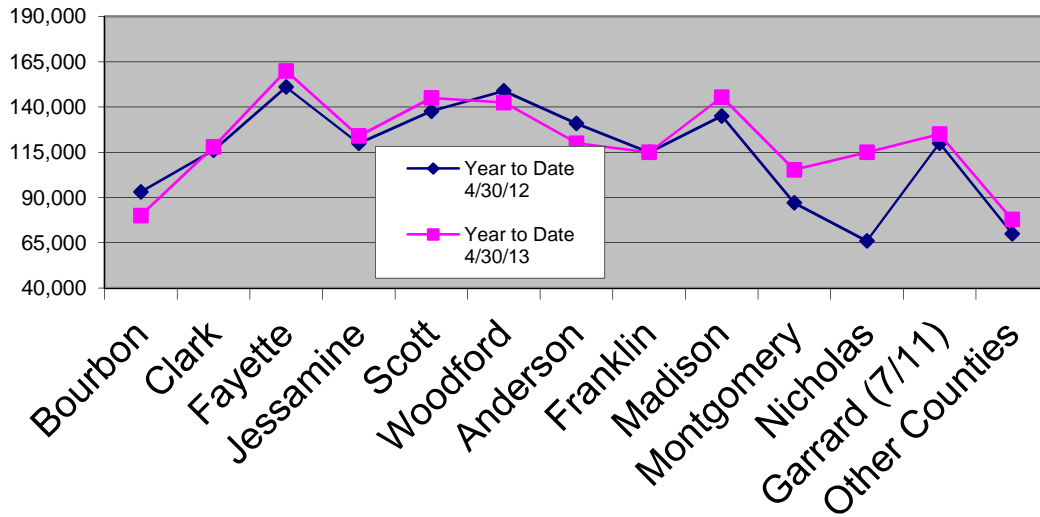


## Median Price by County

### Mar 12 vs Mar 13 Median



### Year to date 3/31/12 vs 3/31/13 Median





# Lexington-Bluegrass

Association of Realtors™

Apr-13

## Statistical Report Residential Condo, & Townhouses

### Financing of Sales

CASH	176	FmHA	3	LA-Fixed	0	Owner Finance	0
CONV	394	FLB	0	L/A-Variable	0	VA	36
EXCH	2	FNMA	0	L/A + 2nd	0	Wrap Around	1
FHA	132	L/A Escalated	0	SBA	0	Other	65

### Other Statistics

	Fayette	Anderson	Bourbon	Clark	Franklin	Garrard	Jess	Mad	Montg	Nich	Scott	Woodford	Others	TOTAL
Out of County Buyer	77	6	6	10	5	3	19	14	9	1	20	8	20	198
Out of State Buyer	40	2	3	6	0	1	7	8	2	0	5	4	4	82
Seller Leaving County	112	5	6	7	6	2	18	9	6	3	16	6	11	207
Seller leaving State	72	1	3	3	3	1	7	6	4	1	11	5	7	124
New Construction	39	1	0	1	1	0	2	8	3	0	5	2	1	63
First Time Buyer	94	3	3	4	3	3	16	2	5	1	13	6	8	161
Listing FSBO	15	1	0	2	0	0	0	0	0	0	0	2	3	23
YDT Listing FSBO	46	1	1	4	3	0	4	2	1	0	4	2	7	75

# Lexington-Bluegrass

Association of Realtors®

**Apr-13**

## Statistical Report Residential, Condo, & Townhouses

### ANDERSON COUNTY

MONTHLY SUMMARY	April-12		April-13		% CHANGE
New Listings	33		45		36%
Month Inventory	19.1		8.7		-54%
% of List Price	98.17		94.28		

**Residential**

Sales	10	\$1,531,150	23	\$2,573,601	130%
Avg Sales Price		\$153,115		\$111,896	-27%
Median Sales Price		\$146,500		\$115,000	-22%
Avg Days on Market		115		98	-15%

CUMMULATIVE SUMMARY	Jan 12 - Apr 12		Jan 13 - Apr 13		% CHANGE
New Listings	142		175		23%

**Residential**

Sales	43	\$5,227,690	67	\$8,057,951	56%
Avg Sales Price		\$121,574		\$120,268	-1%
Median Sales Price		\$130,900		\$120,000	-8%
Avg Days on Market		127		128	1%

#### Total Pendings by Month

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	22	19	30	24								
2012	13	12	19	12	13	20	21	36	17	24	24	6
2011	15	20	13	22	16	21	24	22	16	13	20	9

# Lexington-Bluegrass

Association of Realtors®

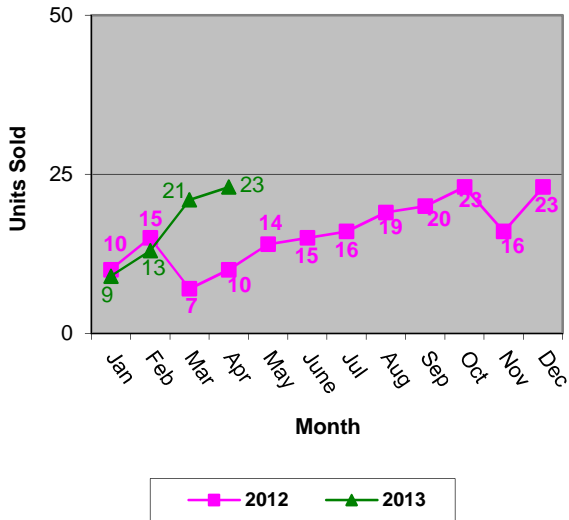
## Single Family SALES and INVENTORY and PENDING

Apr-13

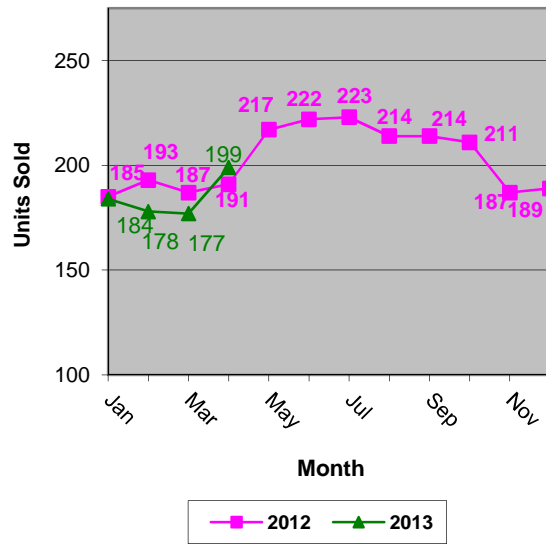
### ANDERSON COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	1	0	1	5	5.0	2
50,000	-	99,999	1	8	0	9	42	4.7	7
100,000	-	119,999	0	3	0	3	28	9.3	8
120,000	-	139,999	0	2	0	2	38	19.0	10
140,000	-	159,999	0	3	1	4	18	4.5	1
160,000	-	179,999	0	0	1	1	16	16.0	3
180,000	-	199,999	0	0	2	2	13	6.5	4
200,000	-	249,999	0	0	1	1	13	13.0	6
250,000	-	299,999	0	0	0	0	13	13.0	3
300,000	-	499,999	0	0	0	0	10	10.0	0
500,000	-	749,999	0	0	0	0	1	1.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>1</b>	<b>17</b>	<b>5</b>	<b>23</b>	<b>199</b>	<b>8.7</b>	<b>44</b>
<b>Median Price</b>			<b>\$75,000</b>	<b>\$89,000</b>	<b>\$180,000</b>	<b>\$115,000</b>	<b>\$136,500</b>		<b>\$127,400</b>
<b>Average Price</b>			<b>\$75,000</b>	<b>\$94,418</b>	<b>\$178,700</b>	<b>\$111,896</b>	<b>\$163,439</b>		<b>\$146,441</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors®

**Apr-13**

## Statistical Report Residential, Condo, & Townhouses

### BOURBON COUNTY

MONTHLY SUMMARY	April-12		April-13		% CHANGE
New Listings	33		35		6%
Month Inventory	9.5		7.3		-23%
% of List Price	91.85		92.82		
<b>Residential</b>					
Sales	13	\$1,539,949	17	\$2,206,424	31%
Avg Sales Price		\$118,458		\$129,790	10%
Median Sales Price		\$125,000		\$84,000	-33%
Avg Days on Market		147		87	-41%

CUMMULATIVE SUMMARY	Jan 12 - Apr 12		Jan 13 - Apr 13		% CHANGE
New Listings	110		106		-4%
<b>Residential</b>					
Sales	40	\$5,353,119	55	\$5,485,199	38%
Avg Sales Price		\$133,828		\$99,731	-25%
Median Sales Price		\$93,000		\$80,000	-14%
Avg Days on Market		104		74	-29%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	15	12	18	16								
2012	13	7	15	11	13	18	19	21	7	10	10	10
2011	6	11	11	9	10	9	13	8	17	10	13	7

# Lexington-Bluegrass

Association of Realtors®

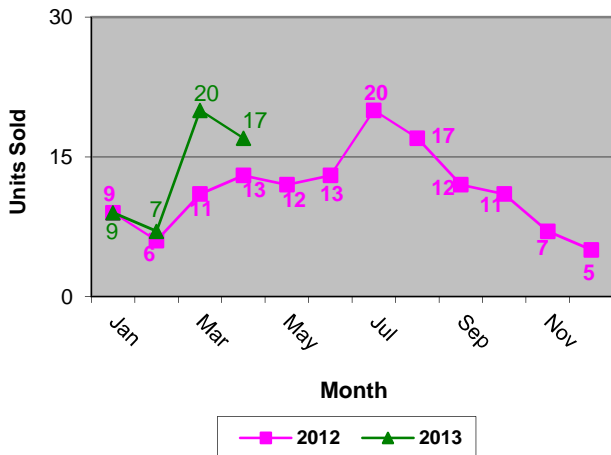
## Single Family SALES and INVENTORY and PENDING

Apr-13

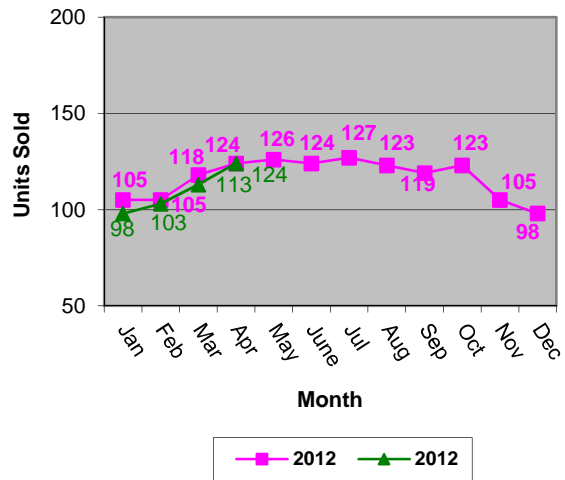
BOURBON COUNTY

Price Range			Sales			Current Inventory		Months Inv.	Pending
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		
49,999	OR	UNDER	2	2	0	4	15	3.8	5
50,000	-	99,999	2	3	0	5	24	4.8	6
100,000	-	119,999	0	1	0	1	10	10.0	2
120,000	-	139,999	0	1	0	1	10	10.0	3
140,000	-	159,999	0	0	0	0	6	6.0	0
160,000	-	179,999	0	0	1	1	7	7.0	1
180,000	-	199,999	0	0	0	0	3	3.0	0
200,000	-	249,999	0	2	1	3	11	3.7	1
250,000	-	299,999	0	0	1	1	10	10.0	1
300,000	-	499,999	0	0	1	1	15	15.0	2
500,000	-	749,999	0	0	0	0	6	6.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	2	2.0	0
1,250,000	-	1,499,999	0	0	0	0	2	2.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>4</b>	<b>9</b>	<b>4</b>	<b>17</b>	<b>124</b>	<b>7.3</b>	<b>21</b>
<b>Median Price</b>			<b>\$57,501</b>	<b>\$84,000</b>	<b>\$259,000</b>	<b>\$84,000</b>	<b>\$149,500</b>		<b>\$99,900</b>
<b>Average Price</b>			<b>\$56,875</b>	<b>\$106,769</b>	<b>\$254,500</b>	<b>\$129,790</b>	<b>\$256,501</b>		<b>\$130,314</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors®

Apr-13

## Statistical Report Residential Condo, & Townhouses

### CLARK COUNTY

MONTHLY SUMMARY	April-12		April-13		% CHANGE
New Listings	59		78		32%
Month Inventory	10.3		13.8		34%
% of List Price	94.48		95.87		
<b>Residential</b>					
Sales	29	\$3,319,649	22	\$3,683,300	-24%
Avg Sales Price	\$114,471		\$167,423		46%
Median Sales Price	\$112,800		\$162,950		44%
Avg Days on Market	145		123		-15%

CUMMULATIVE SUMMARY	Jan 12 - Apr 12		Jan 13 - Apr 13		% CHANGE
New Listings	217		240		11%
<b>Residential</b>					
Sales	74	\$9,209,961	112	\$14,523,200	51%
Avg Sales Price	\$124,459		\$129,671		4%
Median Sales Price	\$116,000		\$118,000		2%
Avg Days on Market	135		104		-23%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	36	38	25	28								
2012	14	21	26	38	40	34	39	33	28	27	18	21
2011	12	19	17	18	25	24	29	39	23	20	19	16

# Lexington-Bluegrass

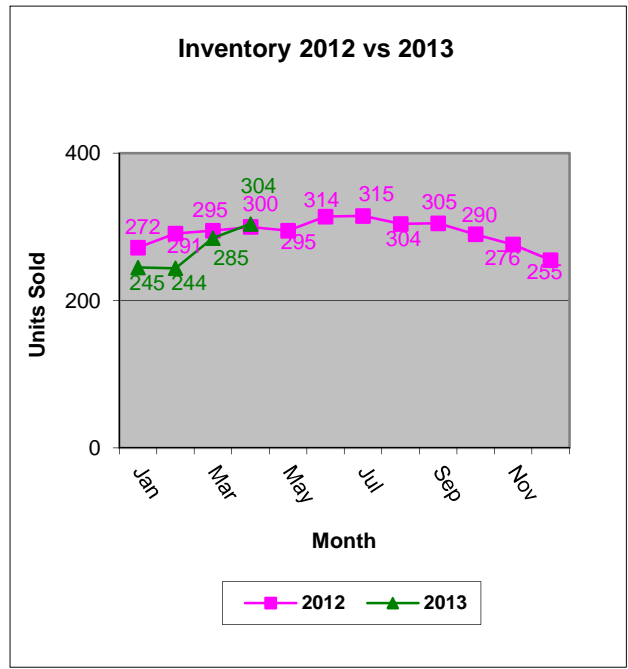
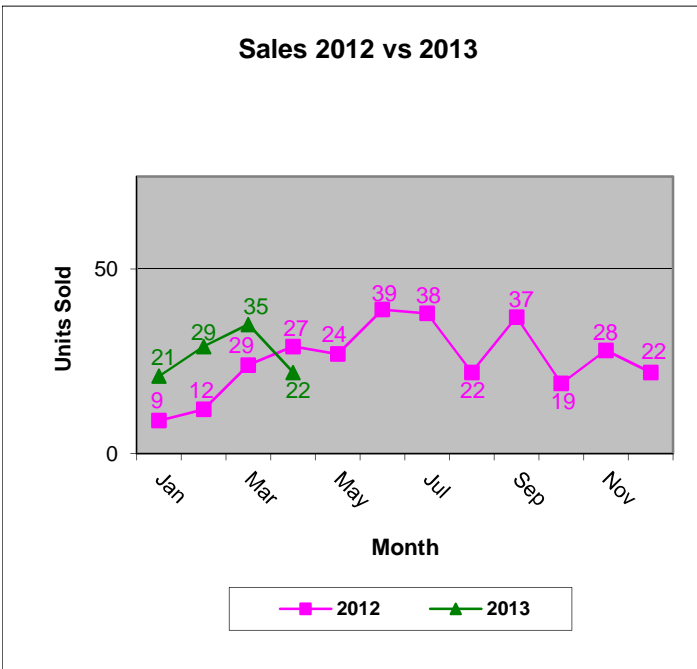
Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

Apr-13

CLARK COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	17	17.0	10
50,000	-	99,999	0	3	2	5	64	12.8	7
100,000	-	119,999	0	0	0	0	38	38.0	6
120,000	-	139,999	0	3	2	5	43	8.6	11
140,000	-	159,999	0	1	0	1	28	28.0	3
160,000	-	179,999	0	2	1	3	27	9.0	2
180,000	-	199,999	0	0	1	1	12	12.0	1
200,000	-	249,999	0	3	2	5	18	3.6	3
250,000	-	299,999	0	0	1	1	24	24.0	2
300,000	-	499,999	0	0	1	1	20	20.0	0
500,000	-	749,999	0	0	0	0	7	7.0	1
750,000	-	999,999	0	0	0	0	5	5.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>0</b>	<b>12</b>	<b>10</b>	<b>22</b>	<b>304</b>	<b>13.8</b>	<b>46</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$144,450</b>	<b>\$177,500</b>	<b>\$162,950</b>	<b>\$135,000</b>		<b>\$121,200</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$150,033</b>	<b>\$188,290</b>	<b>\$167,423</b>	<b>\$179,976</b>		<b>\$129,550</b>



# Lexington-Bluegrass

Association of Realtors®

Apr-13

## Statistical Report Residential Condo, & Townhouses FAYETTE COUNTY

MONTHLY SUMMARY	April-12		April-13		% CHANGE
New Listings	711		805		13%
Month Inventory	7.4		4.8		-35%
% of List Price	96.65		97.41		
<b><u>Residential</u></b>					
Sales	318	\$59,015,590	433	\$83,901,422	36%
Avg Sales Price		\$185,584		\$193,768	4%
Median Sales Price		\$152,500		\$158,000	4%
Avg Days on Market		84		69	-18%

CUMMULATIVE SUMMARY	Jan 12 - Apr 12		Jan 13 - Apr 13		% CHANGE
New Listings	2,669		2,770		4%
<b><u>Residential</u></b>					
Sales	997	\$185,026,017	1,322	\$252,513,333	33%
Avg Sales Price		\$185,583		\$191,009	3%
Median Sales Price		\$151,000		\$160,000	6%
Avg Days on Market		87		70	-20%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	323	343	478	480								
2012	253	325	410	424	394	412	418	404	310	342	263	224
2011	227	263	326	344	370	317	286	285	206	239	263	182



# Lexington-Bluegrass Association of Realtors<sup>®</sup>

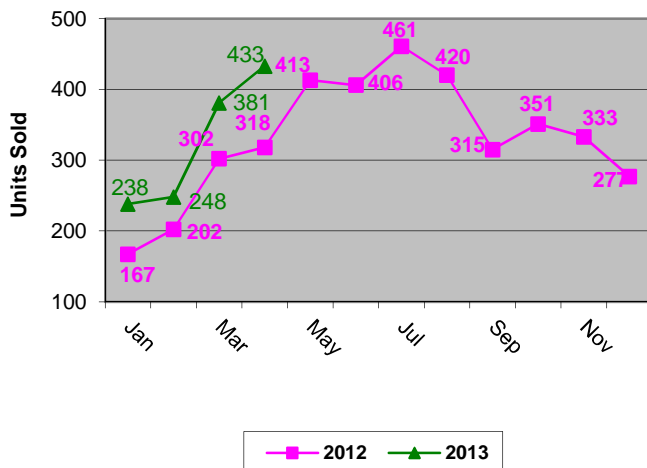
## Single Family SALES and INVENTORY and PENDING

Apr-13

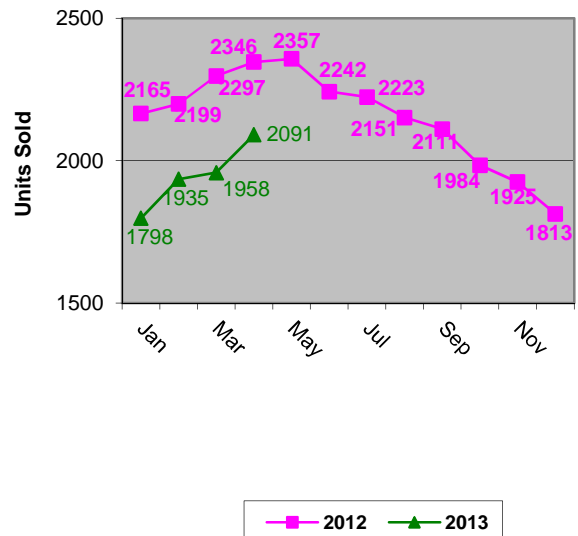
### FAYETTE COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	16	11	3	30	46	1.5	25
50,000	-	99,999	15	37	3	55	261	4.7	102
100,000	-	119,999	9	28	5	42	238	5.7	58
120,000	-	139,999	12	37	4	53	271	5.1	78
140,000	-	159,999	1	27	11	39	201	5.2	96
160,000	-	179,999	1	19	15	35	150	4.3	81
180,000	-	199,999	1	16	13	30	139	4.6	56
200,000	-	249,999	1	20	26	47	209	4.4	132
250,000	-	299,999	4	3	29	36	144	4.0	81
300,000	-	499,999	0	11	37	48	239	5.0	84
500,000	-	749,999	0	2	14	16	100	6.3	23
750,000	-	999,999	0	0	1	1	43	43.0	6
1,000,000	-	1,249,999	0	0	1	1	11	11.0	2
1,250,000	-	1,499,999	0	0	0	0	13	13.0	1
1,500,000	-	1,999,999	0	0	0	0	11	11.0	0
2,000,000	-	OVER	0	0	0	0	15	15.0	0
<b>Total</b>			<b>60</b>	<b>211</b>	<b>162</b>	<b>433</b>	<b>2091</b>	<b>4.8</b>	<b>825</b>
<b>Median Price</b>			<b>\$95,500</b>	<b>\$136,000</b>	<b>\$252,500</b>	<b>\$158,000</b>	<b>\$165,000</b>		<b>\$174,900</b>
<b>Average Price</b>			<b>\$96,913</b>	<b>\$150,981</b>	<b>\$285,369</b>	<b>\$193,768</b>	<b>\$264,589</b>		<b>\$206,845</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors®

Apr-13

## Statistical Report Residential, Condo, & Townhouses

### FRANKLIN COUNTY

MONTHLY SUMMARY	April-12		April-13		% CHANGE
New Listings	84		85		1%
Month Inventory	11.2		14.7		31%
% of List Price	91.54		92.13		
<b>Residential</b>					
Sales	29	\$3,181,246	27	\$3,607,374	-7%
Avg Sales Price		\$109,698		\$133,606	22%
Median Sales Price		\$115,000		\$130,000	13%
Avg Days on Market		135		137	1%

CUMMULATIVE SUMMARY	Jan 12 - Apr 12		Jan 13 - Apr 13		% CHANGE
New Listings	296		341		15%
<b>Residential</b>					
Sales	115	\$13,911,766	124	\$15,072,190	8%
Avg Sales Price		\$120,972		\$121,550	0%
Median Sales Price		\$115,000		\$115,000	0%
Avg Days on Market		118		121	3%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	43	31	47	53								
2012	44	39	35	39	47	40	39	57	31	40	34	26
2011	24	20	29	24	32	31	21	27	30	23	25	23

# Lexington-Bluegrass

Association of Realtors®

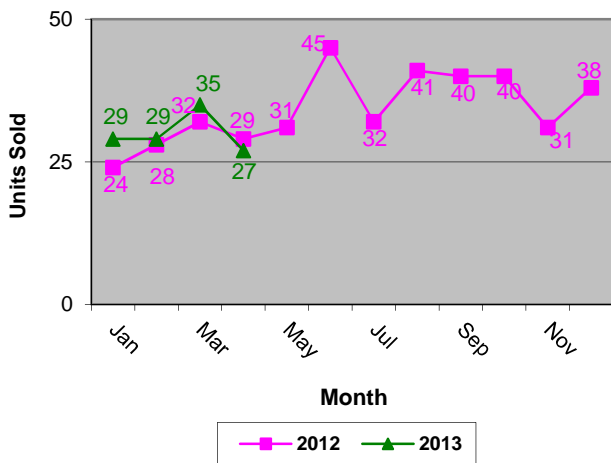
## Single Family SALES and INVENTORY and PENDING

Apr-13

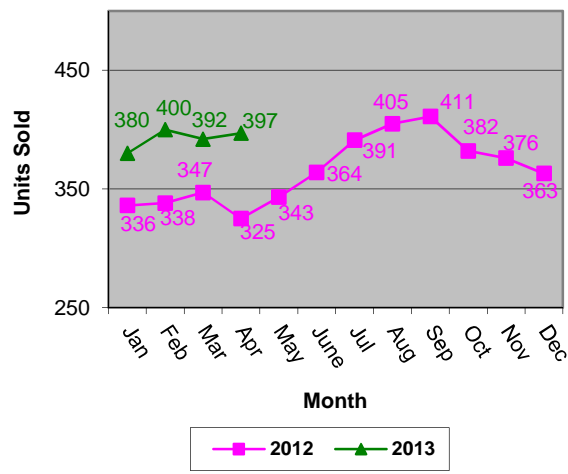
Franklin County

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	1	0	1	2	25	12.5	17
50,000	-	99,999	2	4	0	6	103	17.2	18
100,000	-	119,999	0	1	2	3	44	14.7	8
120,000	-	139,999	1	4	1	6	55	9.2	13
140,000	-	159,999	0	2	0	2	36	18.0	8
160,000	-	179,999	0	2	0	2	24	12.0	6
180,000	-	199,999	0	2	1	3	24	8.0	9
200,000	-	249,999	0	0	0	0	35	35.0	5
250,000	-	299,999	0	2	1	3	18	6.0	3
300,000	-	499,999	0	0	0	0	27	27.0	0
500,000	-	749,999	0	0	0	0	3	3.0	0
750,000	-	999,999	0	0	0	0	2	2.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
<b>Total</b>			<b>4</b>	<b>17</b>	<b>6</b>	<b>27</b>	<b>397</b>	<b>14.7</b>	<b>87</b>
<b>Median Price</b>			<b>\$69,500</b>	<b>\$139,000</b>	<b>\$117,450</b>	<b>\$130,000</b>	<b>\$129,900</b>		<b>\$122,000</b>
<b>Average Price</b>			<b>\$68,313</b>	<b>\$145,824</b>	<b>\$142,521</b>	<b>\$133,606</b>	<b>\$166,367</b>		<b>\$121,285</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Apr-13 Statistical Report Residential, Condo, & Townhouses GARRARD COUNTY

MONTHLY SUMMARY	April-12		April-13		% CHANGE
New Listings	26		28		8%
Month Inventory	21.1		12.1		-43%
% of List Price	89.96		94.88		
<b><u>Residential</u></b>					
Sales	7	\$1,036,300	12	\$1,289,900	71%
Avg Sales Price		\$148,043		\$107,492	-27%
Median Sales Price		\$134,500		\$112,500	-16%
Avg Days on Market		133		114	-14%

CUMMULATIVE SUMMARY	Jan 12 - Apr 12		Jan 13 - Apr 13		% CHANGE
New Listings	99		113		14%
<b><u>Residential</u></b>					
Sales	27	\$3,356,675	35	\$4,584,300	30%
Avg Sales Price		\$124,321		\$130,980	5%
Median Sales Price		\$120,000		\$125,000	4%
Avg Days on Market		106		141	33%

*Started 7/11 Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	10	10	9	18								
2012	5	5	7	9	9	14	14	14	11	7	8	4
2011	*	*	*	*	*	*	10	10	7	8	9	11

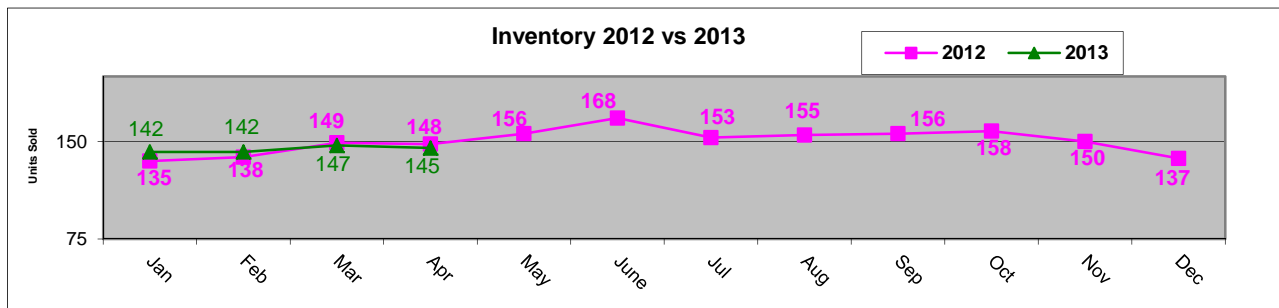
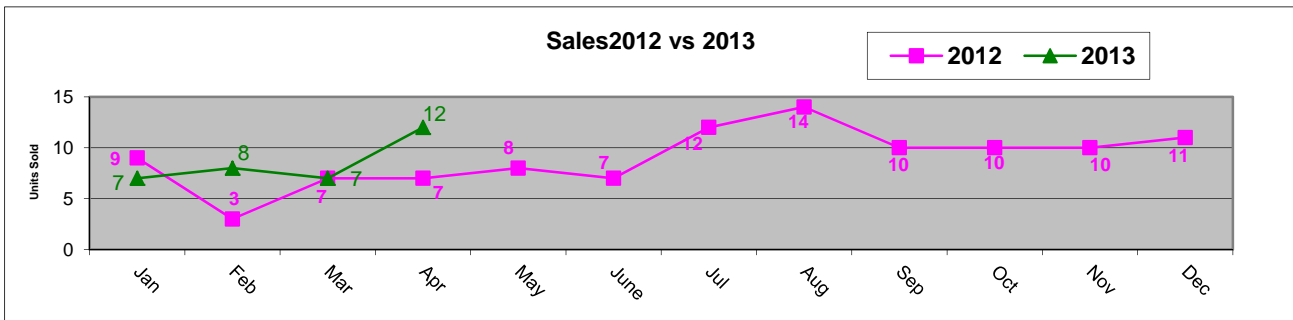
# Lexington-Bluegrass Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

Apr-13

### GARRARD COUNTY

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	0	2	0	2	8	4.0	2
50,000	-	99,999	0	2	1	3	42	14.0	9
100,000	-	119,999	1	1	0	2	9	4.5	1
120,000	-	139,999	0	1	0	1	15	15.0	3
140,000	-	159,999	0	0	2	2	12	6.0	2
160,000	-	179,999	0	1	1	2	12	6.0	4
180,000	-	199,999	0	0	0	0	6	6.0	0
200,000	-	249,999	0	0	0	0	19	19.0	2
250,000	-	299,999	0	0	0	0	5	5.0	1
300,000	-	499,999	0	0	0	0	13	13.0	1
500,000	-	749,999	0	0	0	0	4	4.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>1</b>	<b>7</b>	<b>4</b>	<b>12</b>	<b>145</b>	<b>12.1</b>	<b>25</b>
<b>Median Price</b>			<b>\$115,000</b>	<b>\$91,000</b>	<b>\$159,000</b>	<b>\$112,500</b>	<b>\$139,900</b>		<b>\$121,500</b>
<b>Average Price</b>			<b>\$115,000</b>	<b>\$89,200</b>	<b>\$137,625</b>	<b>\$107,492</b>	<b>\$169,708</b>		<b>\$126,760</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Apr-13 Statistical Report Residential, Condo, & Townhouses JESSAMINE COUNTY

MONTHLY SUMMARY	April-12		April-13		% CHANGE
New Listings	94		116		23%
Month Inventory	11.6		7.5		-35%
% of List Price	96.45		95.97		
<b><u>Residential</u></b>					
Sales	39	\$6,291,501	55	\$10,618,323	41%
Avg Sales Price		\$161,321		\$193,060	20%
Median Sales Price		\$117,900		\$126,000	7%
Avg Days on Market		77		76	-1%

CUMMULATIVE SUMMARY	Jan 12 - Apr 12		Jan 13 - Apr 13		% CHANGE
New Listings	410		410		0%
<b><u>Residential</u></b>					
Sales	137	\$22,400,371	181	\$33,728,824	32%
Avg Sales Price		\$163,506		\$186,347	14%
Median Sales Price		\$120,000		\$124,000	3%
Avg Days on Market		80		77	-4%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	54	48	68	61								
2012	29	46	39	60	68	52	56	47	45	41	42	29
2011	31	31	55	48	53	47	41	45	55	38	46	21

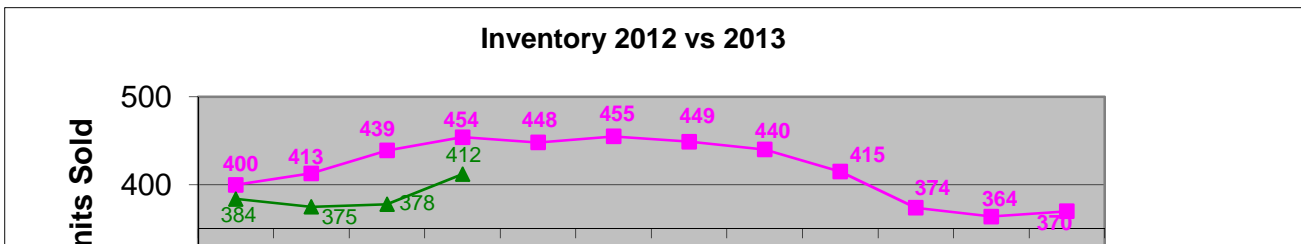
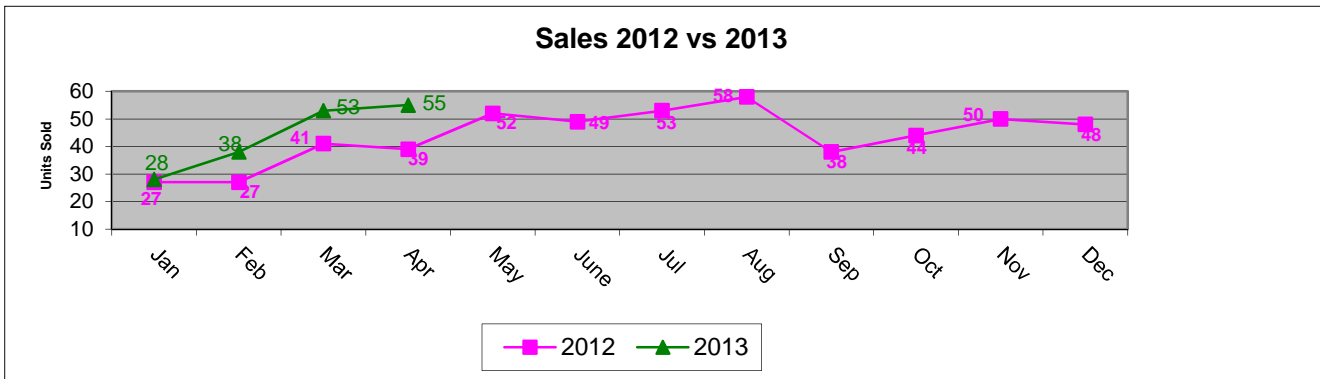
# Lexington-Bluegrass

Association of Realtors®

Apr-13

Single Family SALES and INVENTORY and PENDING  
JESSAMINE COUNTY

Price Range			Sales			Current Inventory		Months Inv.	Pending
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		
49,999	OR	UNDER	2	3	0	5	9	1.8	1
50,000	-	99,999	0	12	0	12	77	6.4	26
100,000	-	119,999	1	4	0	5	39	7.8	15
120,000	-	139,999	0	6	2	8	42	5.3	11
140,000	-	159,999	0	4	2	6	35	5.8	6
160,000	-	179,999	0	2	2	4	25	6.3	6
180,000	-	199,999	0	2	2	4	13	3.3	5
200,000	-	249,999	0	1	2	3	39	13.0	7
250,000	-	299,999	0	1	0	1	19	19.0	7
300,000	-	499,999	0	1	1	2	31	15.5	5
500,000	-	749,999	0	0	3	3	39	13.0	5
750,000	-	999,999	0	0	2	2	32	16.0	4
1,000,000	-	1,249,999	0	0	0	0	4	4.0	0
1,250,000	-	1,499,999	0	0	0	0	5	5.0	1
1,500,000	-	1,999,999	0	0	0	0	3	3.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>3</b>	<b>36</b>	<b>16</b>	<b>55</b>	<b>412</b>	<b>7.5</b>	<b>99</b>
<b>Median Price</b>			<b>\$44,400</b>	<b>\$115,100</b>	<b>\$206,200</b>	<b>\$126,000</b>	<b>\$165,000</b>		<b>\$129,500</b>
<b>Average Price</b>			<b>\$59,133</b>	<b>\$127,817</b>	<b>\$364,970</b>	<b>\$193,060</b>	<b>\$299,097</b>		<b>\$211,778</b>



# Lexington-Bluegrass

Association of Realtors®

## Apr-13 Statistical Report Residential, Condo, & Townhouses MADISON COUNTY

MONTHLY SUMMARY	April-12		April-13		% CHANGE
New Listings	140		150		7%
Month Inventory	11.9		8.6		-28%
% of List Price	94.83		94.55		
<b><u>Residential</u></b>					
Sales	46	\$7,577,399	59	\$10,639,423	28%
Avg Sales Price		\$164,726		\$180,329	9%
Median Sales Price		\$135,275		\$157,000	16%
Avg Days on Market		156		94	-40%

CUMMULATIVE SUMMARY	Jan 12 - Apr 12		Jan 13 - Apr 13		% CHANGE
New Listings	443		443		0%
<b><u>Residential</u></b>					
Sales	173	\$25,919,270	190	\$31,997,502	10%
Avg Sales Price		\$149,822		\$168,408	12%
Median Sales Price		\$135,000		\$145,500	8%
Avg Days on Market		142		106	-25%

Total Pending by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	44	35	56	50								
2012	39	41	47	50	70	62	47	59	48	62	48	36
2011	30	31	37	39	69	47	44	48	41	52	50	32



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

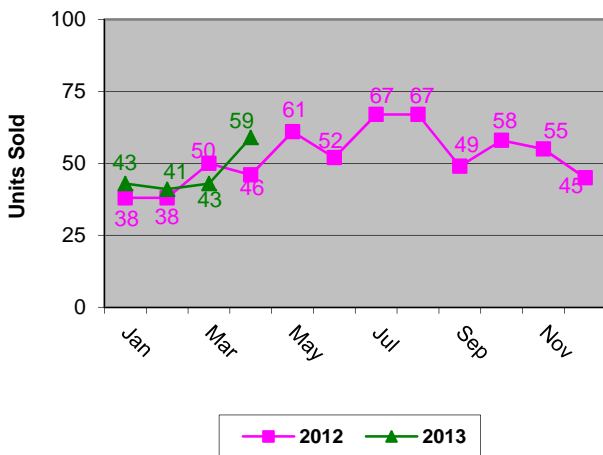
Single Family SALES and INVENTORY and PENDING

Apr-13

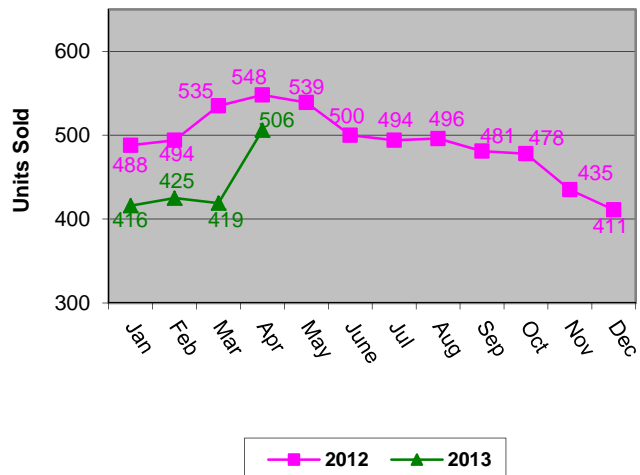
MADISON COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	2	1	4	10	2.5	4
50,000	-	99,999	1	4	0	5	68	13.6	16
100,000	-	119,999	0	4	0	4	28	7.0	8
120,000	-	139,999	0	7	1	8	71	8.9	14
140,000	-	159,999	0	6	4	10	64	6.4	13
160,000	-	179,999	0	4	2	6	54	9.0	6
180,000	-	199,999	1	4	2	7	26	3.7	3
200,000	-	249,999	0	1	3	4	63	15.8	13
250,000	-	299,999	0	1	1	2	53	26.5	3
300,000	-	499,999	0	0	7	7	55	7.9	10
500,000	-	749,999	0	0	2	2	8	4.0	4
750,000	-	999,999	0	0	0	0	6	6.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>3</b>	<b>33</b>	<b>23</b>	<b>59</b>	<b>506</b>	<b>8.6</b>	<b>94</b>
<b>Median Price</b>			<b>\$62,500</b>	<b>\$137,500</b>	<b>\$215,170</b>	<b>\$157,000</b>	<b>\$164,900</b>		<b>\$149,900</b>
<b>Average Price</b>			<b>\$97,567</b>	<b>\$138,596</b>	<b>\$251,002</b>	<b>\$180,329</b>	<b>\$199,925</b>		<b>\$185,769</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

Apr-13

## Statistical Report Residential, Condo, & Townhouses MONTGOMERY COUNTY

MONTHLY SUMMARY	April-12		April-13		% CHANGE
New Listings	51		36		-29%
Month Inventory	10.0		10.7		7%
% of List Price	94.01		95.12		
<b><u>Residential</u></b>					
Sales	25	\$2,433,217	20	\$2,520,550	-20%
Avg Sales Price		\$97,329		\$126,028	29%
Median Sales Price		\$91,000		\$120,000	32%
Avg Days on Market		172		134	-22%

CUMMULATIVE SUMMARY	Jan 12 - Apr 12		Jan 13 - Apr 13		% CHANGE
New Listings	171		145		-15%
<b><u>Residential</u></b>					
Sales	76	\$7,620,399	70	\$7,825,723	-8%
Avg Sales Price		\$100,268		\$111,796	11%
Median Sales Price		\$87,000		\$105,338	21%
Avg Days on Market		129		122	-5%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	14	19	23	24								
2012	22	13	30	17	32	23	22	27	18	16	22	17
2011	21	15	22	20	24	17	16	24	14	30	10	15

# Lexington-Bluegrass

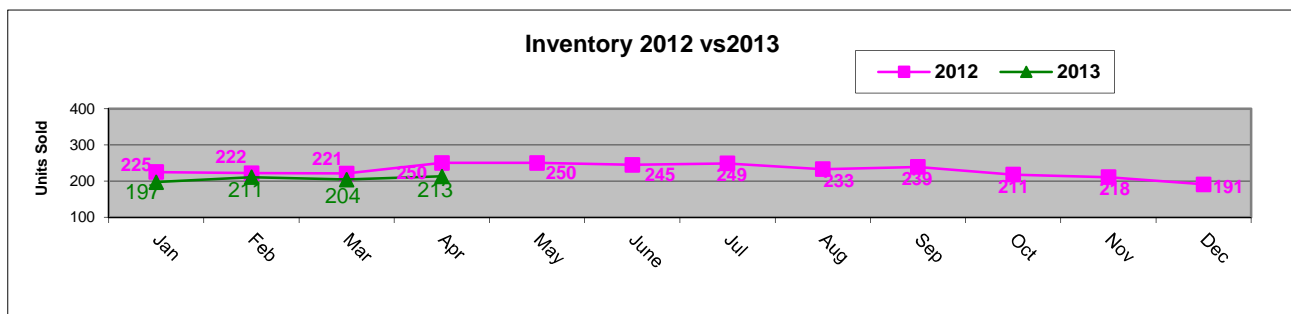
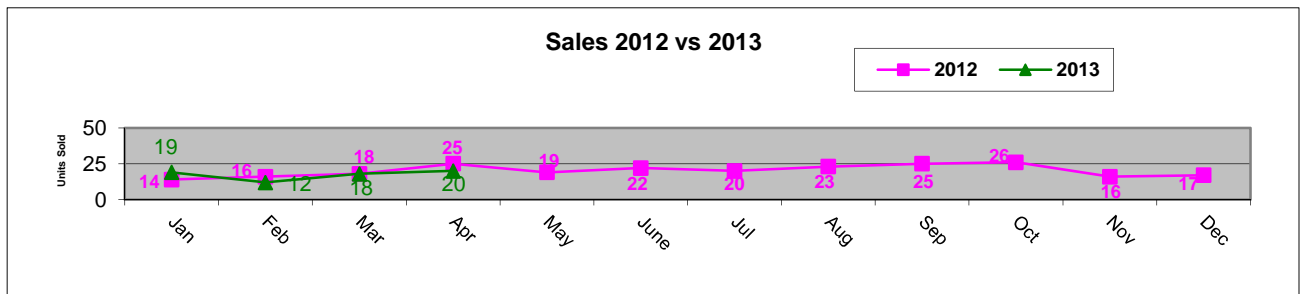
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Apr-13

MONTGOMERY COUNTY

Price Range			Current Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	1	0	1	21	21.0	9
50,000	-	99,999	0	6	0	6	50	8.3	10
100,000	-	119,999	0	3	0	3	24	8.0	5
120,000	-	139,999	0	1	1	2	35	17.5	4
140,000	-	159,999	0	2	1	3	19	6.3	3
160,000	-	179,999	0	0	1	1	14	14.0	3
180,000	-	199,999	0	0	1	1	9	9.0	1
200,000	-	249,999	0	0	2	2	13	6.5	3
250,000	-	299,999	0	0	1	1	10	10.0	0
300,000	-	499,999	0	0	0	0	13	13.0	0
500,000	-	749,999	0	0	0	0	2	2.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>0</b>	<b>13</b>	<b>7</b>	<b>20</b>	<b>213</b>	<b>10.7</b>	<b>38</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$87,000</b>	<b>\$187,250</b>	<b>\$120,000</b>	<b>\$129,000</b>		<b>\$104,950</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$92,715</b>	<b>\$187,893</b>	<b>\$126,028</b>	<b>\$163,307</b>		<b>\$106,847</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Apr-13 Statistical Report Residential, Condo, & Townhouses NICHOLAS COUNTY

MONTHLY SUMMARY	April-12	April-13	% CHANGE
New Listings	16	5	-69%
Month Inventory	59.0	10.0	-83%
% of List Price	0.00	90.28	
<b><u>Residential</u></b>			
Sales	0	5	\$662,500
Avg Sales Price	\$0	\$132,500	
Median Sales Price	\$0	\$128,500	
Avg Days on Market	0	118	

CUMMULATIVE SUMMARY	Jan 12 - Apr 12	Jan 13 - Apr 13	% CHANGE
New Listings	31	25	-19%
<b><u>Residential</u></b>			
Sales	2	15	\$1,413,073
Avg Sales Price	\$132,000	\$94,205	43%
Median Sales Price	\$66,000	\$115,000	74%
Avg Days on Market	301	104	-65%

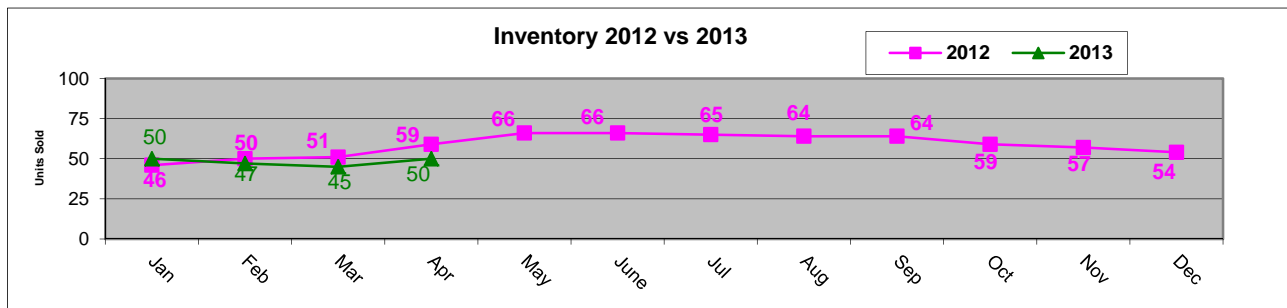
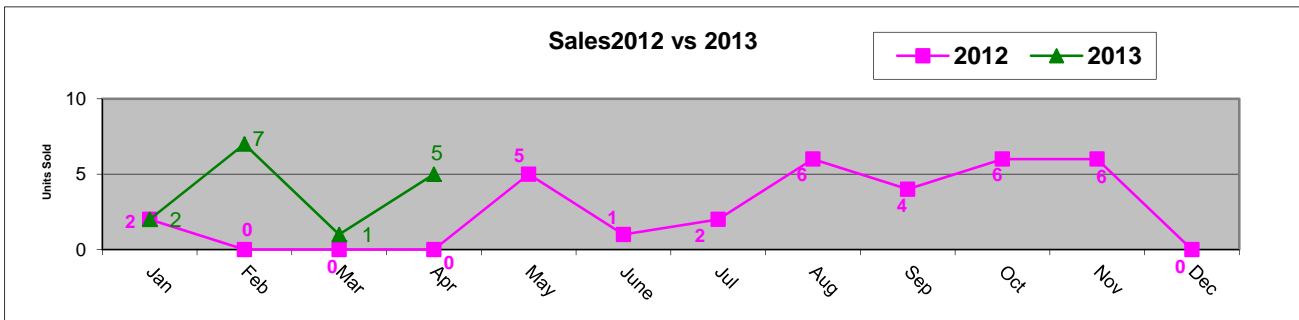
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	2	7	4	2								
2012	0	1	0	2	1	3	5	5	4	2	4	2
2011	0	3	2	4	6	9	5	5	1	2	3	1

## Single Family SALES and INVENTORY and PENDING

Apr-13

NICHOLAS COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	13	13.0	2
50,000	-	99,999	0	0	0	0	23	23.0	1
100,000	-	119,999	0	2	0	2	2	1.0	1
120,000	-	139,999	0	2	0	2	1	0.5	0
140,000	-	159,999	0	0	0	0	2	2.0	1
160,000	-	179,999	0	1	0	1	3	3.0	0
180,000	-	199,999	0	0	0	0	2	2.0	0
200,000	-	249,999	0	0	0	0	2	2.0	0
250,000	-	299,999	0	0	0	0	0	0.0	0
300,000	-	499,999	0	0	0	0	2	2.0	0
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>0</b>	<b>5</b>	<b>0</b>	<b>5</b>	<b>50</b>	<b>10.0</b>	<b>5</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$128,500</b>	<b>\$0</b>	<b>\$128,500</b>	<b>\$77,500</b>		<b>\$99,500</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$132,500</b>	<b>\$0</b>	<b>\$132,500</b>	<b>\$98,998</b>		<b>\$86,700</b>



# Lexington-Bluegrass

Association of Realtors®

## Apr-13 Statistical Report Residential, Condo, & Townhouses SCOTT COUNTY

MONTHLY SUMMARY	April-12		April-13		% CHANGE
New Listings	120		145		21%
Month Inventory	8.2		8.9		9%
% of List Price	96.88		96.11		
<b><u>Residential</u></b>					
Sales	61	\$10,743,293	56	\$10,109,643	-8%
Avg Sales Price		\$176,120		\$180,529	3%
Median Sales Price		\$149,000		\$147,450	-1%
Avg Days on Market		126		118	-6%

CUMMULATIVE SUMMARY	Jan 12 - Apr 12		Jan 13 - Apr 13		% CHANGE
New Listings	472		507		7%
<b><u>Residential</u></b>					
Sales	202	\$32,177,857	217	\$37,929,918	7%
Avg Sales Price		\$159,296		\$174,792	10%
Median Sales Price		\$137,700		\$145,000	5%
Avg Days on Market		112		108	-4%

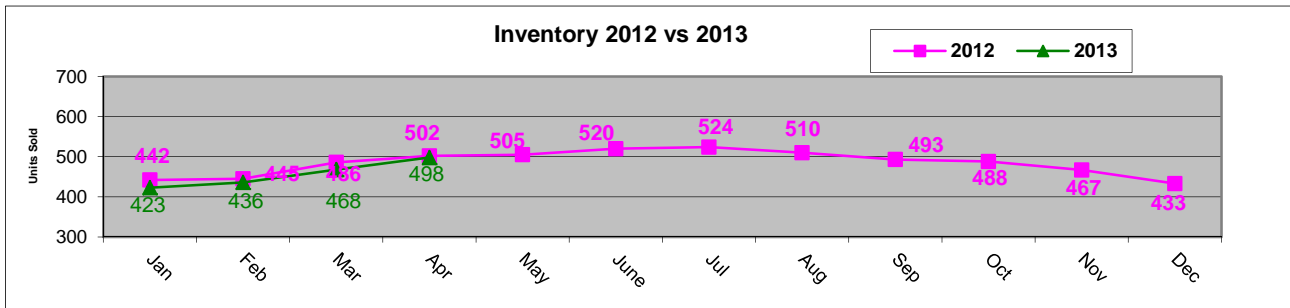
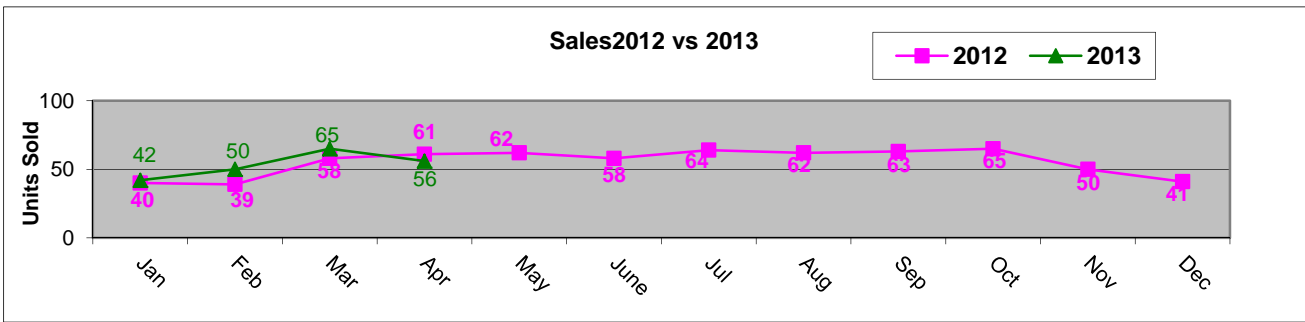
Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	71	66	69	105								
2012	49	60	63	64	70	64	64	93	65	57	45	35
2011	35	42	50	46	60	44	59	61	48	56	42	54

## Single Family SALES and INVENTORY and PENDING

Apr-13

SCOTT COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	0	0	1	8	8.0	0
50,000	-	99,999	0	6	2	8	32	4.0	13
100,000	-	119,999	0	4	0	4	44	11.0	15
120,000	-	139,999	0	10	1	11	82	7.5	27
140,000	-	159,999	1	5	3	9	66	7.3	30
160,000	-	179,999	0	2	3	5	42	8.4	13
180,000	-	199,999	0	1	1	2	36	18.0	17
200,000	-	249,999	0	2	2	4	70	17.5	33
250,000	-	299,999	0	1	4	5	33	6.6	18
300,000	-	499,999	0	1	6	7	77	11.0	16
500,000	-	749,999	0	0	0	0	6	6.0	0
750,000	-	999,999	0	0	0	0	2	2.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	1
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>2</b>	<b>32</b>	<b>22</b>	<b>56</b>	<b>498</b>	<b>8.9</b>	<b>183</b>
<b>Median Price</b>			<b>\$87,800</b>	<b>\$129,950</b>	<b>\$228,450</b>	<b>\$147,450</b>	<b>\$169,900</b>		<b>\$169,900</b>
<b>Average Price</b>			<b>\$87,800</b>	<b>\$141,342</b>	<b>\$245,959</b>	<b>\$180,529</b>	<b>\$206,207</b>		<b>\$198,024</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Apr-13 Statistical Report Residential, Condo, & Townhouses WOODFORD COUNTY

MONTHLY SUMMARY	April-12		April-13		% CHANGE
New Listings	43		54		26%
Month Inventory	9.6		6.7		-30%
% of List Price	97.94		97.09		
<b><u>Residential</u></b>					
Sales	21	\$3,752,348	29	\$4,281,360	38%
Avg Sales Price		\$178,683		\$147,633	-17%
Median Sales Price		\$148,000		\$134,500	-9%
Avg Days on Market		109		87	-20%

CUMMULATIVE SUMMARY	Jan 12 - Apr 12		Jan 13 - Apr 13		% CHANGE
New Listings	156		189		21%
<b><u>Residential</u></b>					
Sales	62	\$9,925,697	76	\$12,474,799	23%
Avg Sales Price		\$160,092		\$164,142	3%
Median Sales Price		\$148,950		\$142,500	-4%
Avg Days on Market		101		105	4%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	19	31	23	33								
2012	17	21	14	23	31	20	28	25	26	23	17	21
2011	10	15	24	14	26	20	17	21	21	27	14	6



# Lexington-Bluegrass

Association of Realtors®

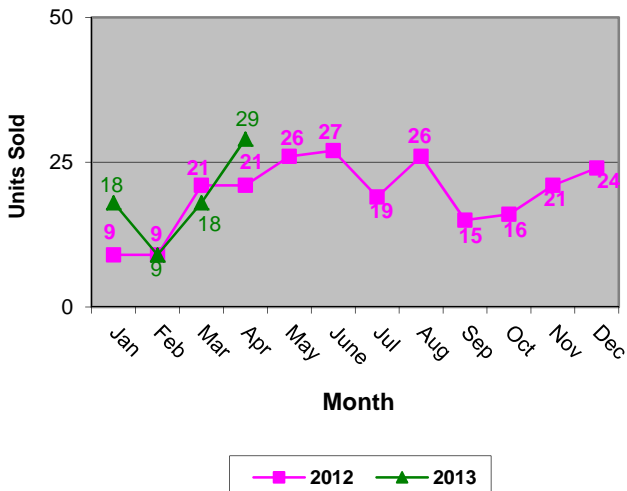
## Single Family SALES and INVENTORY and PENDING

Apr-13

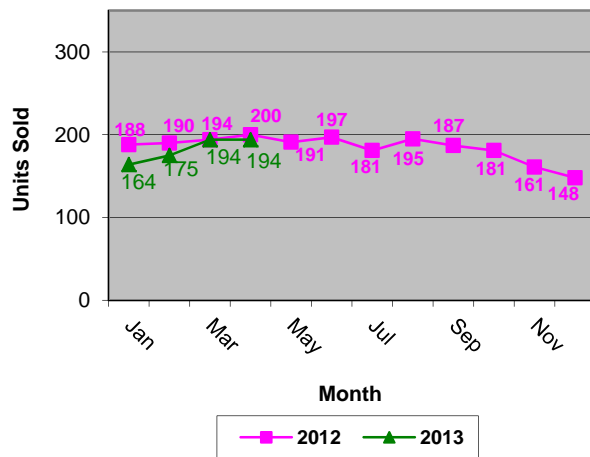
WOODFORD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	1	0	2	2	1.0	4
50,000	-	99,999	4	2	1	7	24	3.4	5
100,000	-	119,999	1	3	0	4	17	4.3	2
120,000	-	139,999	0	2	0	2	11	5.5	2
140,000	-	159,999	0	5	0	5	21	4.2	2
160,000	-	179,999	0	1	0	1	16	16.0	5
180,000	-	199,999	0	0	0	0	10	10.0	3
200,000	-	249,999	0	0	3	3	27	9.0	27
250,000	-	299,999	0	0	4	4	22	5.5	10
300,000	-	499,999	0	0	1	1	17	17.0	6
500,000	-	749,999	0	0	0	0	13	13.0	2
750,000	-	999,999	0	0	0	0	5	5.0	0
1,000,000	-	1,249,999	0	0	0	0	2	2.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	4	4.0	0
2,000,000	-	OVER	0	0	0	0	3	3.0	1
<b>Total</b>			<b>6</b>	<b>14</b>	<b>9</b>	<b>29</b>	<b>194</b>	<b>6.7</b>	<b>69</b>
<b>Median Price</b>			<b>\$61,666</b>	<b>\$133,700</b>	<b>\$254,000</b>	<b>\$134,500</b>	<b>\$193,950</b>		<b>\$216,475</b>
<b>Average Price</b>			<b>\$65,316</b>	<b>\$122,861</b>	<b>\$241,046</b>	<b>\$147,633</b>	<b>\$463,330</b>		<b>\$266,039</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Apr-13 Statistical Report Residential, Condo, & Townhouses OTHER COUNTIES

MONTHLY SUMMARY	April-12		April-13		% CHANGE
New Listings	133		152		14%
Month Inventory	12.5		13.4		7%
% of List Price	93.96		93.74		
<b><u>Residential</u></b>					
Sales	53	\$4,590,545	52	\$5,497,473	-2%
Avg Sales Price		\$86,614		\$105,721	22%
Median Sales Price		\$82,909		\$84,650	2%
Avg Days on Market		110		109	-1%

CUMMULATIVE SUMMARY	Jan 12 - Apr 12		Jan 13 - Apr 13		% CHANGE
New Listings	509		536		5%
<b><u>Residential</u></b>					
Sales	218	\$20,375,426	221	\$22,395,681	1%
Avg Sales Price		\$93,465		\$101,338	8%
Median Sales Price		\$70,000		\$77,799	11%
Avg Days on Market		118		109	-8%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	57	52	59	83								
2012	57	61	51	72	59	72	70	56	60	69	47	39
2011	51	48	67	61	66	62	60	74	51	56	55	54

# Lexington-Bluegrass

Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Apr-13

OTHER COUNTIES

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	5	14	0	19	93	4.9	38
50,000	-	99,999	2	8	2	12	180	15.0	50
100,000	-	119,999	0	1	1	2	50	25.0	10
120,000	-	139,999	1	3	1	5	67	13.4	15
140,000	-	159,999	0	3	1	4	60	15.0	6
160,000	-	179,999	0	2	0	2	36	18.0	4
180,000	-	199,999	0	1	0	1	38	38.0	5
200,000	-	249,999	0	1	1	2	49	24.5	4
250,000	-	299,999	0	2	0	2	28	14.0	6
300,000	-	499,999	0	1	2	3	66	22.0	3
500,000	-	749,999	0	0	0	0	18	18.0	0
750,000	-	999,999	0	0	0	0	6	6.0	0
1,000,000	-	1,249,999	0	0	0	0	2	2.0	0
1,250,000	-	1,499,999	0	0	0	0	2	2.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>8</b>	<b>36</b>	<b>8</b>	<b>52</b>	<b>696</b>	<b>13.4</b>	<b>141</b>
<b>Median Price</b>			<b>\$26,375</b>	<b>\$80,000</b>	<b>\$140,000</b>	<b>\$84,650</b>	<b>\$129,000</b>		<b>\$81,000</b>
<b>Average Price</b>			<b>\$49,588</b>	<b>\$99,985</b>	<b>\$187,663</b>	<b>\$105,721</b>	<b>\$175,071</b>		<b>\$102,219</b>

