

Lexington-Bluegrass

Association of Realtors®

Jan-13

Statistical Report Residential Condo, & Townhouses

MONTHLY SUMMARY	January-12		January-13		% CHANGE
New Listings		1211		1376	14%
Month Inventory		14.0		10.0	-29%
% of List Price		95.20		96.10	1%
<u>Residential</u>					
Sales	384	\$58,299,875	486	\$74,853,702	27%
Avg Sales Price		\$151,823		\$154,020	1%
Median Sales Price		\$127,500		\$128,000	0%
Avg Days on Market		101		94	-7%
<u>Townhouses/Condos</u>					
Sales	16	\$2,660,529	25	\$3,772,913	56%
Avg Sales Price		\$166,283		\$150,917	-9%
Median Sales Price		\$130,000		\$113,900	-12%
Avg Days on Market		90		100	11%
Total Activity	400	\$60,960,404	511	\$78,626,615	28%

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Total Active by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	5098											
2012	5611	5694	5969	6103	6191	6112	6071	5974	5841	5575	5358	5054
2011	5975	6273	6492	6742	6776	6772	6716	6635	6545	6374	5914	5503

Total Pending by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	706											
2012	556	650	753	816	855	832	833	876	670	721	582	468
2011	456	515	652	648	753	648	621	669	527	570	568	427

Total Sales by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	511											
2012	400	448	632	649	783	785	864	850	676	727	673	605
2011	328	352	520	586	657	720	614	713	610	512	552	596

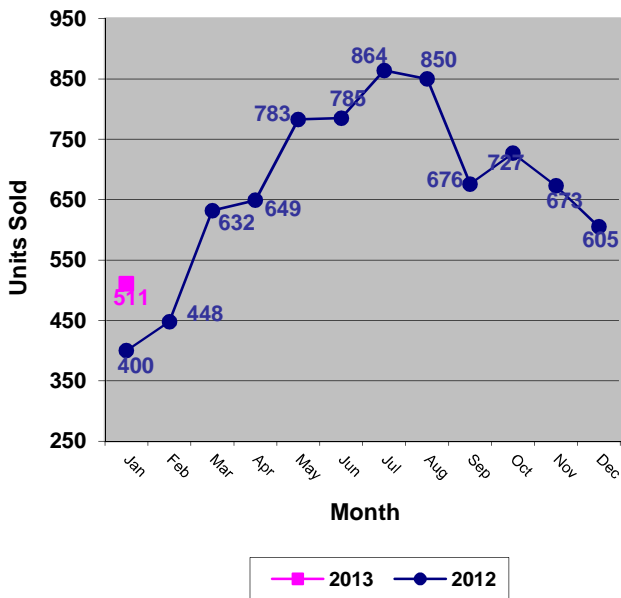
Lexington-Bluegrass

Association of Realtors®

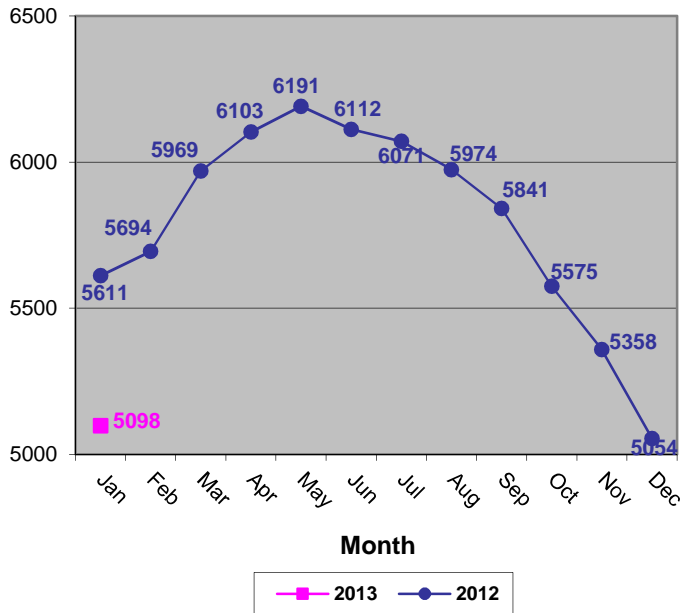
All Residential SALES and INVENTORY with PENDING

Jan-13							Current	Current	Current	Jan
			Sales				Inventory		Inventory	Pending
Price Range			0-2	3	4+	Total	Single	Months	Single	Single
			Bedrm	Bedrm	Bedrm	Units	Units	Inv.	Units	Units
49,999	OR	UNDER	25	37	9	71	238	3.4	127	84
50,000	-	99,999	17	73	7	97	915	9.4	217	130
100,000	-	119,999	3	39	9	51	461	9.0	113	63
120,000	-	139,999	3	56	7	66	689	10.4	140	89
140,000	-	159,999	1	32	5	38	478	12.6	119	61
160,000	-	179,999	2	20	12	34	362	10.6	98	53
180,000	-	199,999	2	9	17	28	277	9.9	78	40
200,000	-	249,999	1	23	22	46	491	10.7	179	72
250,000	-	299,999	1	12	19	32	365	11.4	93	44
300,000	-	499,999	0	9	35	44	466	10.6	90	53
500,000	-	749,999	0	0	2	2	179	89.5	24	13
750,000	-	999,999	0	0	2	2	94	47.0	6	4
1,000,000	-	1,249,999	0	0	0	0	21	21.0	2	0
1,250,000	-	1,499,999	0	0	0	0	24	24.0	0	0
1,500,000	-	1,999,999	0	0	0	0	21	21.0	0	0
2,000,000	-	OVER	0	0	0	0	17	17.0	0	0
Total			55	310	146	511	5098	10.0	1286	706
Median Price			\$70,000	\$122,450	\$212,700	\$128,000	\$149,900		\$149,900	
Average Price			\$72,028	\$126,923	\$239,147	\$153,079	\$223,626		\$173,999	

Sales 12 vs 13



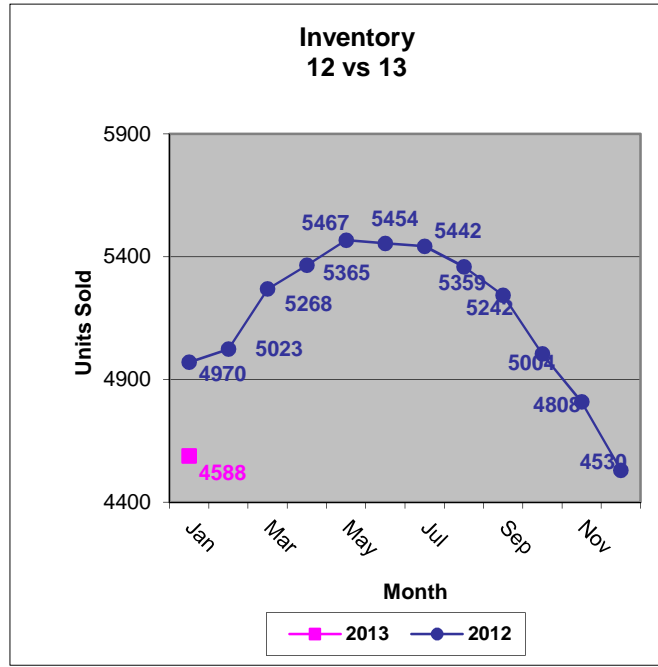
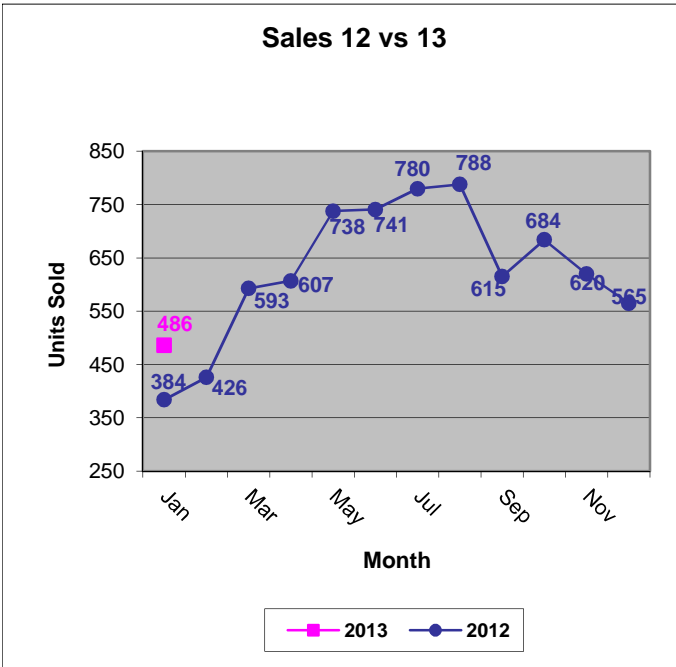
Inventory 12 vs 13



Lexington-Bluegrass Association of Realtors®

Single Family SALES and INVENTORY and PENDING Jan-13

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	25	36	9	70	216	3.1	122
50,000	-	99,999	9	71	7	87	794	9.1	197
100,000	-	119,999	1	39	9	49	412	8.4	106
120,000	-	139,999	2	55	7	64	640	10.0	130
140,000	-	159,999	1	32	5	38	443	11.7	116
160,000	-	179,999	2	18	12	32	324	10.1	91
180,000	-	199,999	1	8	17	26	247	9.5	74
200,000	-	249,999	0	22	22	44	438	10.0	170
250,000	-	299,999	1	11	19	31	322	10.4	89
300,000	-	499,999	0	7	34	41	412	10.0	75
500,000	-	749,999	0	0	2	2	165	82.5	24
750,000	-	999,999	0	0	2	2	92	46.0	6
1,000,000	-	1,249,999	0	0	0	0	21	21.0	2
1,250,000	-	1,499,999	0	0	0	0	24	24.0	0
1,500,000	-	1,999,999	0	0	0	0	21	21.0	0
2,000,000	-	OVER	0	0	0	0	17	17.0	0
Total			42	299	145	486	4588	9.4	1202
Median Price			\$36,450	\$122,000	\$212,400	\$128,000	\$150,000		\$149,900
Average Price			\$62,514	\$125,090	\$237,397	\$153,190	\$227,859		\$173,425



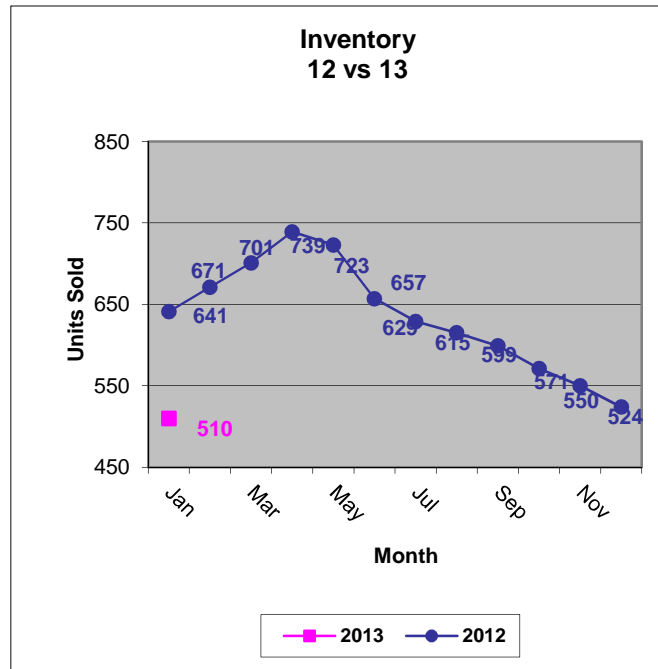
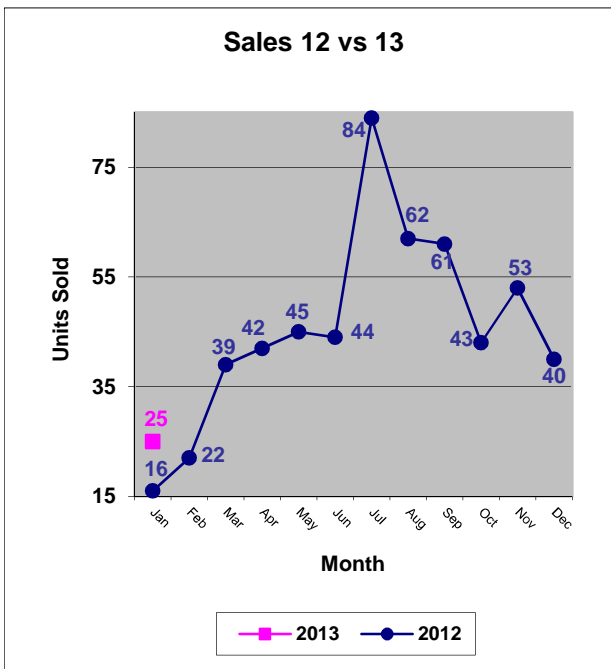
Lexington-Bluegrass

Association of Realtors®

Townhouse and Condo SALES and INVENTORY and PENDING

Jan-13

Price Range		Sales			Current Inventory			
		0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR UNDER	0	1	0	1	22	22.0	5
50,000	- 99,999	8	2	0	10	121	12.1	20
100,000	- 119,999	2	0	0	2	49	24.5	7
120,000	- 139,999	1	1	0	2	49	24.5	10
140,000	- 159,999	0	0	0	0	35	35.0	3
160,000	- 179,999	0	2	0	2	38	19.0	7
180,000	- 199,999	1	1	0	2	30	15.0	4
200,000	- 249,999	1	1	0	2	53	26.5	9
250,000	- 299,999	0	1	0	1	43	43.0	4
300,000	- 499,999	0	2	1	3	54	18.0	15
500,000	- 749,999	0	0	0	0	14	14.0	0
750,000	- 999,999	0	0	0	0	2	2.0	0
1,000,000	- 1,249,999	0	0	0	0	0	0.0	0
1,250,000	- 1,499,999	0	0	0	0	0	0.0	0
1,500,000	- 1,999,999	0	0	0	0	0	0.0	0
2,000,000	- OVER	0	0	0	0	0	0.0	0
Total		13	11	1	25	510	20.4	84
Median Price		\$76,000	\$172,500	\$492,912	\$113,900	\$149,000		\$142,400
Average Price		\$102,765	\$176,732	\$492,912	\$150,917	\$185,548		\$182,220



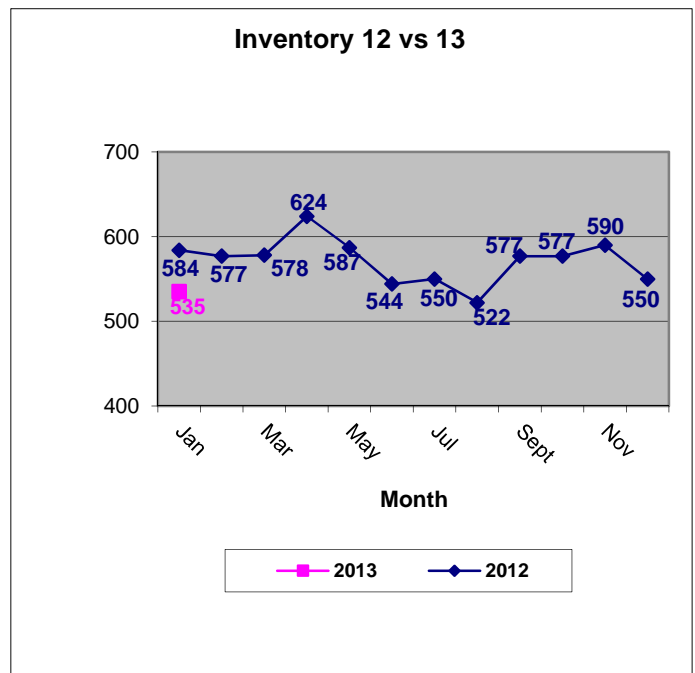
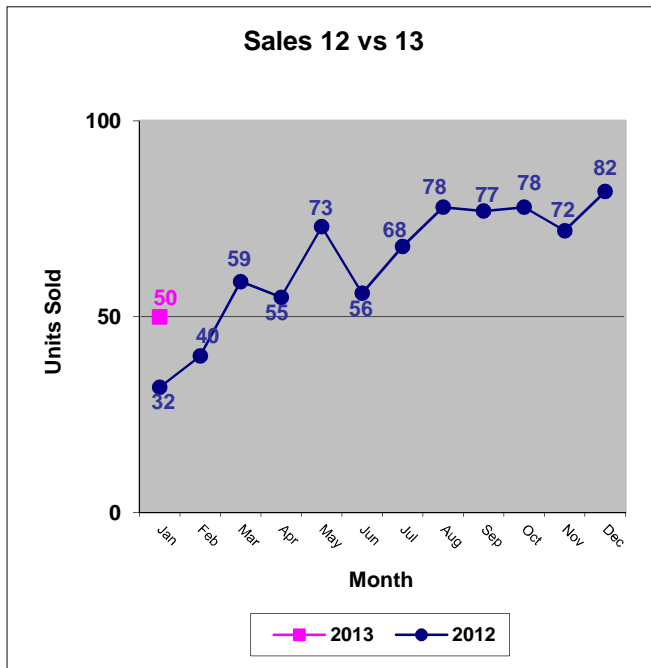
Lexington-Bluegrass

Association of Realtors®

New Construction SALES and INVENTORY and PENDING

Jan-13

Price Range		Sales			Current Inventory		Months Inv.	Pending
		0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		
49,999	OR UNDER	0	0	0	0	0	0.0	0
50,000	- 99,999	0	1	0	1	6	6.0	4
100,000	- 119,999	0	2	0	2	17	8.5	6
120,000	- 139,999	0	5	0	5	59	11.8	16
140,000	- 159,999	0	5	0	5	59	11.8	35
160,000	- 179,999	0	5	1	6	50	8.3	35
180,000	- 199,999	0	2	0	2	43	21.5	25
200,000	- 249,999	0	7	6	13	130	10.0	104
250,000	- 299,999	0	5	5	10	72	7.2	41
300,000	- 499,999	0	1	5	6	58	9.7	22
500,000	- 749,999	0	0	0	0	28	28.0	8
750,000	- 999,999	0	0	0	0	10	10.0	0
1,000,000	- 1,249,999	0	0	0	0	1	1.0	0
1,250,000	- 1,499,999	0	0	0	0	0	0.0	0
1,500,000	- 1,999,999	0	0	0	0	2	2.0	0
2,000,000	- OVER	0	0	0	0	0	0.0	0
Total		0	33	17	50	535	10.7	296
Median Price		\$0	\$170,475	\$261,541	\$208,713	\$214,950		\$209,645
Average Price		\$0	\$186,871	\$279,564	\$218,366	\$259,187		\$225,637

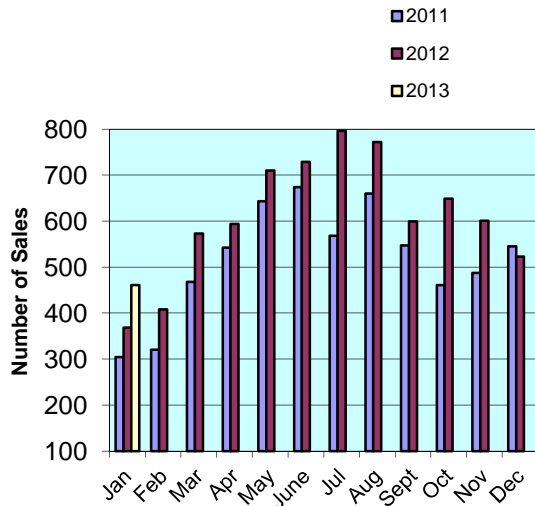


Existing Homes Sales

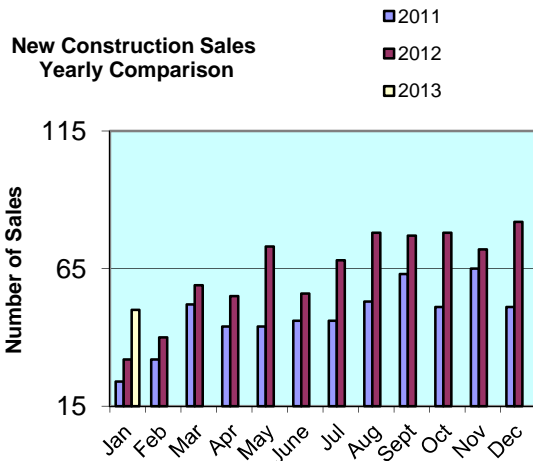
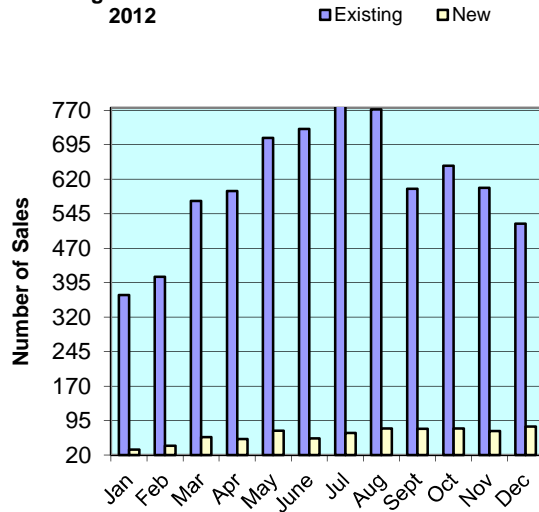
	<u>2011</u>	<u>2012</u>	<u>2013</u>
Jan	304	368	461
Feb	320	408	
Mar	468	573	
Apr	542	594	
May	643	710	
June	674	729	
Jul	568	796	
Aug	660	772	
Sept	547	599	
Oct	461	649	
Nov	487	601	
Dec	545	523	

New Construction Sales

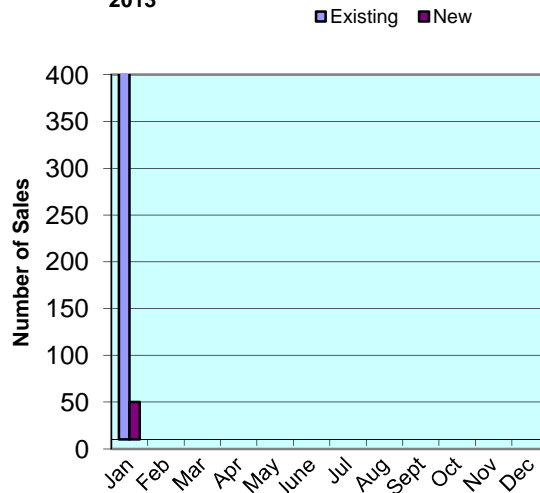
	<u>2011</u>	<u>2012</u>	<u>2013</u>
Jan	24	32	50
Feb	32	40	
Mar	52	59	
Apr	44	55	
May	44	73	
June	46	56	
Jul	46	68	
Aug	53	78	
Sept	63	77	
Oct	51	78	
Nov	65	72	
Dec	51	82	



Existing vs New Sales 2012



Existing vs New Sales 2013



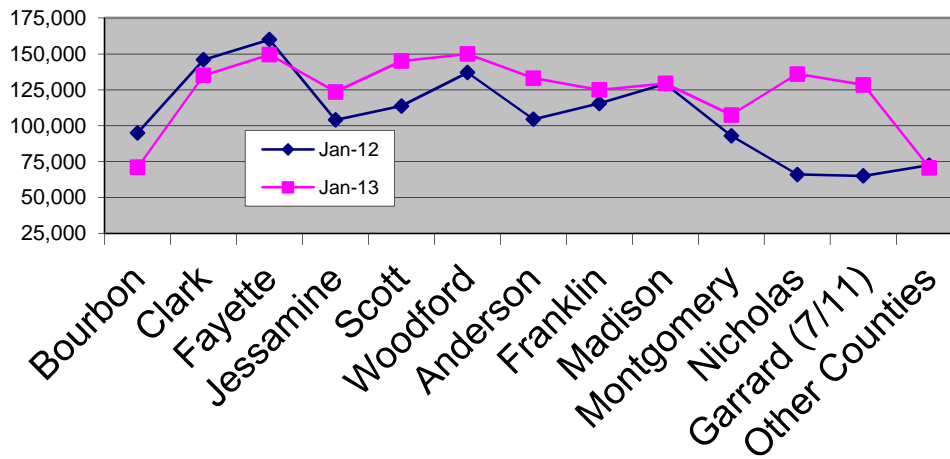
Median Price by County

<u>County</u>	Jan-12		Jan-13	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	95,000	9	71,000	9
Clark	146,000	9	135,000	21
Fayette	160,000	167	149,500	238
Jessamine	104,000	27	123,500	28
Scott	113,700	40	145,000	42
Woodford	137,000	9	150,000	18
Anderson	104,500	10	133,100	9
Franklin	115,500	24	125,000	29
Madison	129,250	38	129,500	43
Montgomery	93,000	14	107,500	19
Nicholas	66,000	2	136,000	2
Garrard (7/11)	65,000	9	128,500	7
Other Counties	72,500	<u>42</u>	70,750	<u>46</u>
		400		511



Median Price by County

Jan 12 vs Jan 13 Median



Lexington-Bluegrass

Association of Realtors™

Jan-13

Statistical Report Residential Condo, & Townhouses

Financing of Sales

CASH	125	FmHA	1	LA-Fixed	0	Owner Finance	0
CONV	236	FLB	0	L/A-Variable	0	VA	31
EXCH	0	FNMA	0	L/A + 2nd	0	Wrap Around	0
FHA	85	L/A Escalated	0	SBA	0	Other	33

Other Statistics

	Fayette	Anderson	Bourbon	Clark	Franklin	Jess	Madison	Montg	Nicholas	Scott	Woodford	Others	TOTAL
Out of County Buyer	66	5	1	7	6	8	9	7	2	13	8	12	144
Out of State Buyer	30	0	0	2	4	2	2	1	0	4	0	5	50
Seller Leaving County	70	1	0	9	5	8	6	5	1	10	5	12	132
Seller leaving State	49	1	0	2	4	6	4	4	1	3	2	3	79
New Construction	23	2	0	1	1	2	5	2	0	9	3	2	50
First Time Buyer	54	3	1	5	5	7	3	0	2	5	3	4	92
Listing FSBO	4	0	1	0	0	1	0	1	0	0	0	0	7
YDT Listing FSBO	4	0	1	0	0	1	0	1	0	0	0	0	7

Lexington-Bluegrass

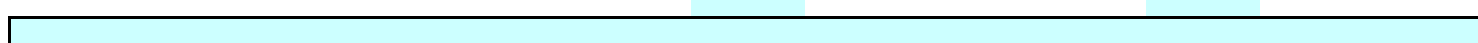
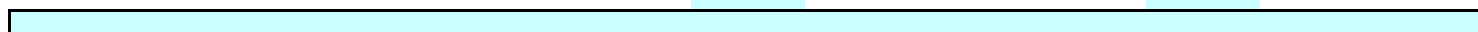
Association of Realtors®

Jan-13

Statistical Report Residential, Condo, & Townhouses

ANDERSON COUNTY

MONTHLY SUMMARY	January-12		January-13		% CHANGE
New Listings	38		52		37%
Month Inventory	18.5		20.4		10%
% of List Price	95.41		94.15		
<u>Residential</u>					
Sales	10	\$1,104,650	9	\$924,140	-10%
Avg Sales Price		\$110,465		\$102,682	-7%
Median Sales Price		\$104,500		\$133,100	27%
Avg Days on Market		142		161	13%



Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	22											
2012	13	12	19	12	13	20	21	36	17	24	24	6
2011	15	20	13	22	16	21	24	22	16	13	20	9

Lexington-Bluegrass Association of Realtors®

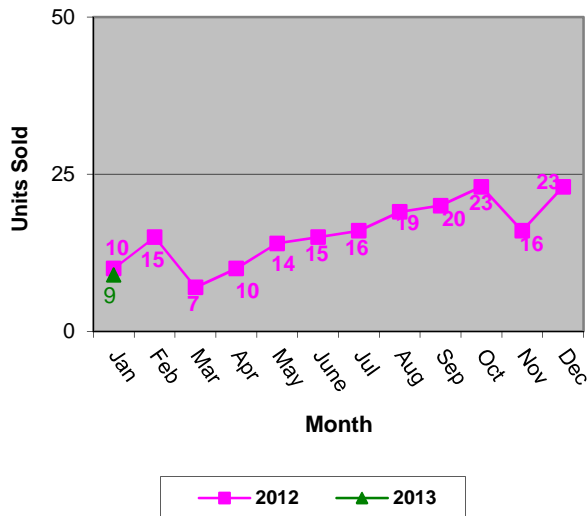
Single Family SALES and INVENTORY and PENDING

Jan-13

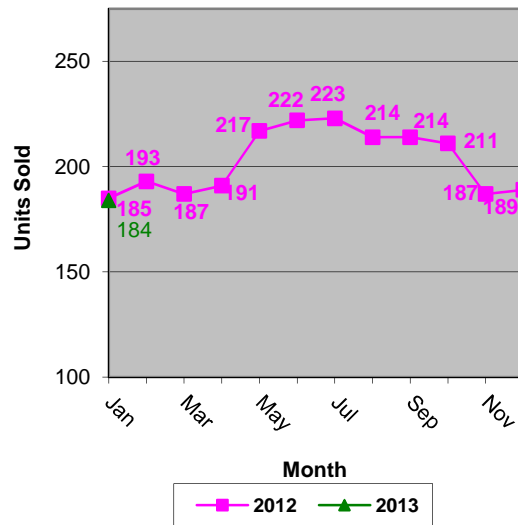
ANDERSON COUNTY

Price Range	Sales			Current Inventory		Months Inv.	Pending
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		
49,999 OR UNDER	2	1	0	3	4	1.3	8
50,000 - 99,999	1	0	0	1	38	38.0	8
100,000 - 119,999	0	0	0	0	26	26.0	5
120,000 - 139,999	0	1	0	1	38	38.0	7
140,000 - 159,999	0	2	0	2	17	8.5	3
160,000 - 179,999	0	2	0	2	15	7.5	1
180,000 - 199,999	0	0	0	0	13	13.0	3
200,000 - 249,999	0	0	0	0	13	13.0	1
250,000 - 299,999	0	0	0	0	11	11.0	2
300,000 - 499,999	0	0	0	0	7	7.0	0
500,000 - 749,999	0	0	0	0	1	1.0	0
750,000 - 999,999	0	0	0	0	0	0.0	0
1,000,000 - 1,249,999	0	0	0	0	1	1.0	0
1,250,000 - 1,499,999	0	0	0	0	0	0.0	0
1,500,000 - 1,999,999	0	0	0	0	0	0.0	0
2,000,000 - OVER	0	0	0	0	0	0.0	0
Total	3	6	0	9	184	20.4	38
Median Price	\$62,750	\$110,000	\$135,000	\$104,500	\$147,000		\$134,900
Average Price	\$62,750	\$117,650	\$130,300	\$110,465	\$172,762		\$134,474

Sales 2012 vs 2013



Inventory 2012 vs 2013



Lexington-Bluegrass

Association of Realtors®

Jan-13

Statistical Report Residential, Condo, & Townhouses BOURBON COUNTY

MONTHLY SUMMARY	January-12		January-13		% CHANGE
New Listings	29		23		-21%
Month Inventory	11.7		10.9		-7%
% of List Price	96.01		95.78		
<u>Residential</u>					
Sales	9	\$1,144,650	9	\$517,001	0%
Avg Sales Price		\$127,183		\$57,445	-55%
Median Sales Price		\$95,000		\$71,000	-25%
Avg Days on Market		76		12	-84%

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Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	15											
2012	13	7	15	11	13	18	19	21	7	10	10	10
2011	6	11	11	9	10	9	13	8	17	10	13	7

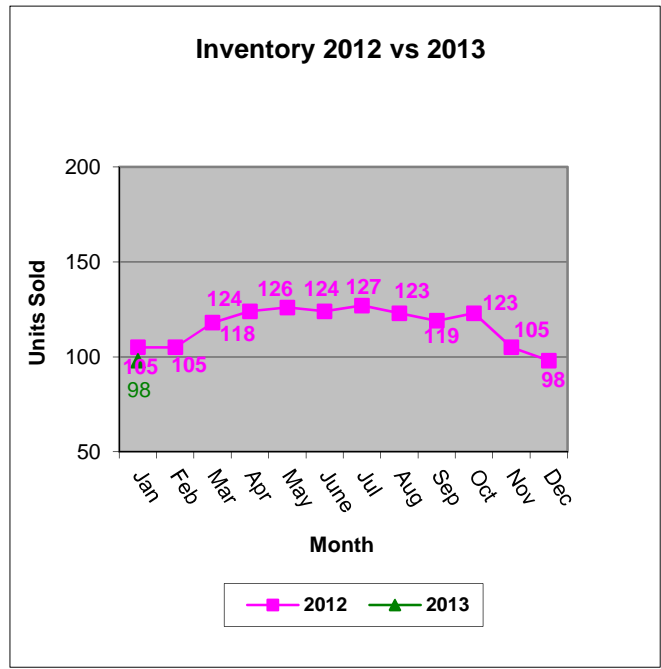
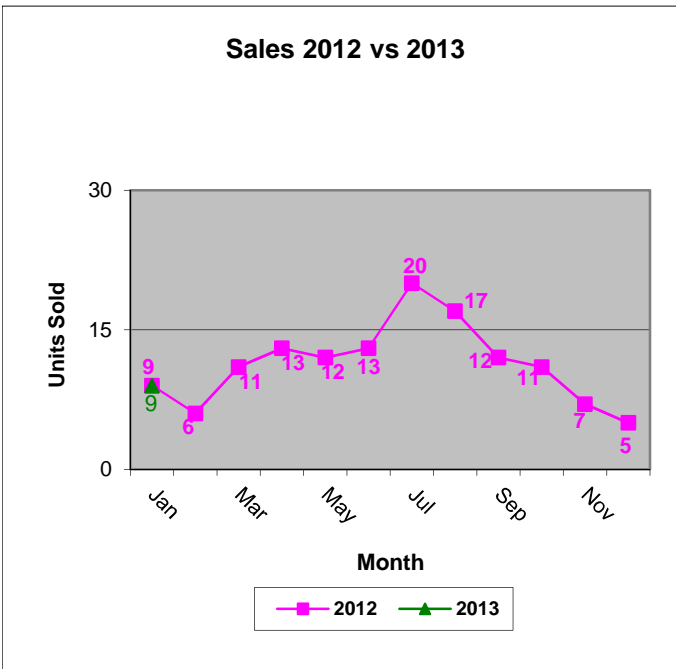
Lexington-Bluegrass Association of Realtors®

Single Family SALES and INVENTORY and PENDING

Jan-13

BOURBON COUNTY

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	1	1	2	4	13	3.3	8
50,000	-	99,999	4	0	0	4	25	6.3	11
100,000	-	119,999	0	1	0	1	8	8.0	2
120,000	-	139,999	0	0	0	0	6	6.0	3
140,000	-	159,999	0	0	0	0	4	4.0	2
160,000	-	179,999	0	0	0	0	4	4.0	1
180,000	-	199,999	0	0	0	0	5	5.0	1
200,000	-	249,999	0	0	0	0	10	10.0	1
250,000	-	299,999	0	0	0	0	4	4.0	0
300,000	-	499,999	0	0	0	0	11	11.0	0
500,000	-	749,999	0	0	0	0	4	4.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	3	3.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			5	2	2	9	98	10.9	29
Median Price			\$71,000	\$67,851	\$36,000	\$71,000	\$134,200		\$84,900
Average Price			\$61,860	\$67,851	\$36,000	\$57,445	\$229,334		\$93,190



Lexington-Bluegrass

Association of Realtors®

Jan-13

Statistical Report Residential Condo, & Townhouses

CLARK COUNTY

MONTHLY SUMMARY	January-12		January-13		% CHANGE
New Listings	54		48		-11%
Month Inventory	30.2		11.7		-61%
% of List Price	95.7		93.98		
<u>Residential</u>					
Sales	9	\$1,155,050	21	\$3,071,651	133%
Avg Sales Price		\$128,339		\$146,269	14%
Median Sales Price		\$146,000		\$135,000	-8%
Avg Days on Market		151		100	-34%

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Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	36											
2012	14	21	26	38	40	34	39	33	28	27	18	21
2011	12	19	17	18	25	24	29	39	23	20	19	16

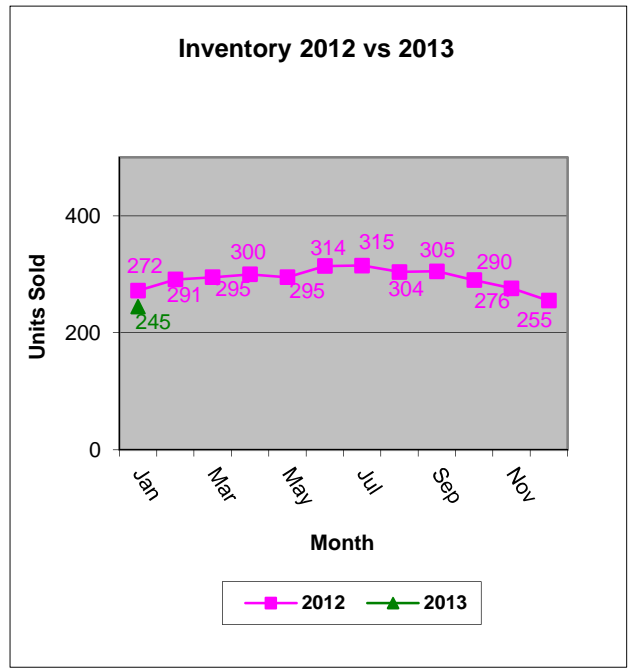
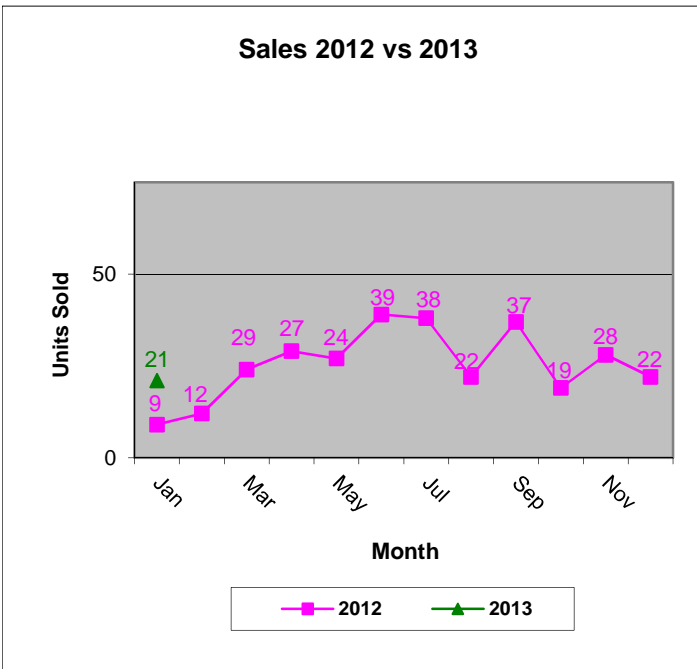
Lexington-Bluegrass Association of Realtors®

Single Family SALES and INVENTORY and PENDING

Jan-13

CLARK COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	2	0	2	15	7.5	10
50,000	-	99,999	0	5	0	5	54	10.8	15
100,000	-	119,999	0	1	0	1	23	23.0	7
120,000	-	139,999	0	2	1	3	37	12.3	4
140,000	-	159,999	0	2	1	3	16	5.3	3
160,000	-	179,999	0	1	0	1	24	24.0	4
180,000	-	199,999	0	1	0	1	9	9.0	4
200,000	-	249,999	0	1	1	2	18	9.0	4
250,000	-	299,999	0	0	1	1	20	20.0	1
300,000	-	499,999	0	2	0	2	19	9.5	2
500,000	-	749,999	0	0	0	0	4	4.0	0
750,000	-	999,999	0	0	0	0	5	5.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			0	17	4	21	245	11.7	54
Median Price			\$0	\$124,000	\$199,450	\$135,000	\$139,900		\$112,950
Average Price			\$0	\$133,456	\$200,725	\$146,269	\$183,610		\$120,099



Lexington-Bluegrass

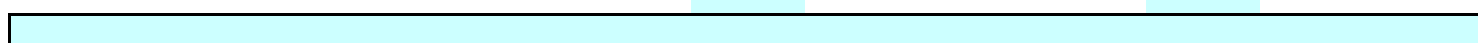
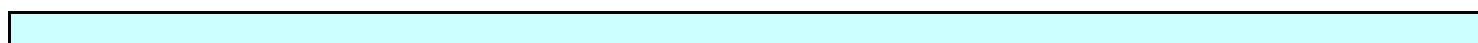
Association of Realtors®

Jan-13

Statistical Report Residential Condo, & Townhouses

FAYETTE COUNTY

MONTHLY SUMMARY	January-12		January-13		% CHANGE
New Listings	538		605		12%
Month Inventory	13.0		7.6		-42%
% of List Price	95.88		96.69		
<u>Residential</u>					
Sales	167	\$32,431,755	238	\$42,324,694	43%
Avg Sales Price		\$194,202		\$177,835	-8%
Median Sales Price		\$160,000		\$149,500	-7%
Avg Days on Market		88		74	-16%



Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	323											
2012	253	325	410	424	394	412	418	404	310	342	263	224
2011	227	263	326	344	370	317	286	285	206	239	263	182

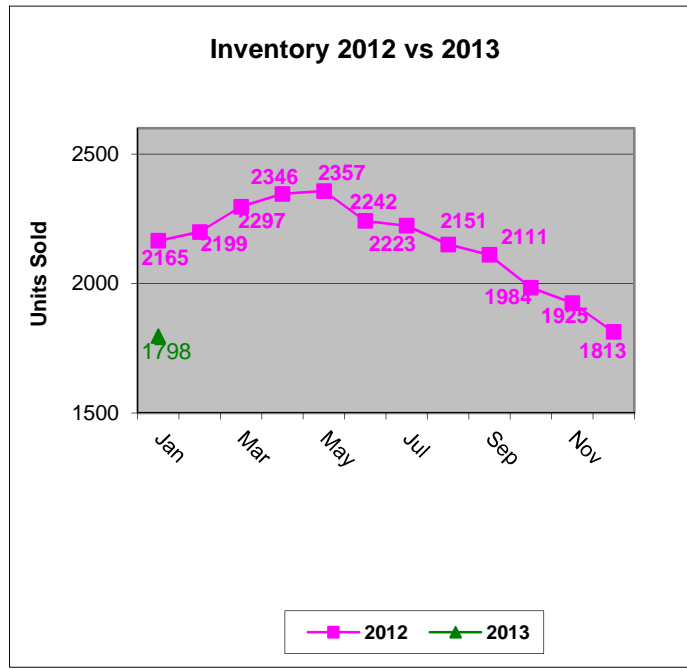
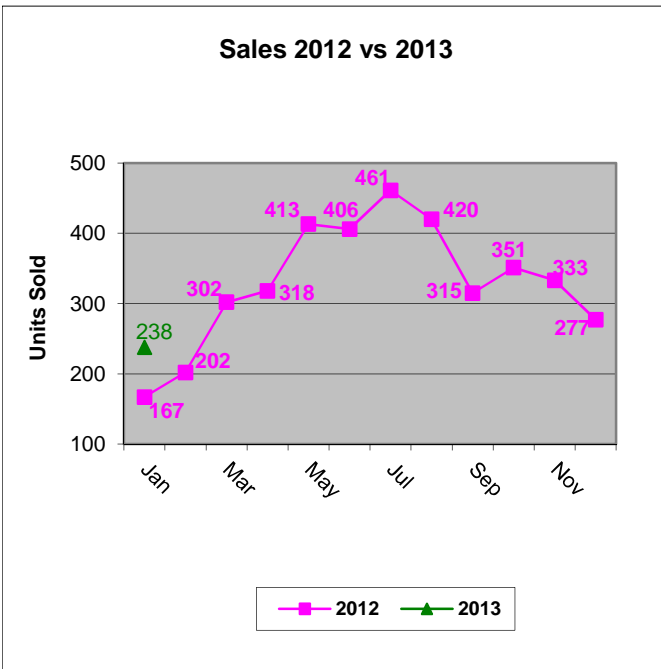
Lexington-Bluegrass Association of Realtors®

Single Family SALES and INVENTORY and PENDING

Jan-13

FAYETTE COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	8	11	2	21	47	2.2	34
50,000	-	99,999	6	32	4	42	227	5.4	64
100,000	-	119,999	3	15	3	21	188	9.0	54
120,000	-	139,999	1	23	2	26	254	9.8	56
140,000	-	159,999	0	14	4	18	162	9.0	55
160,000	-	179,999	1	12	7	20	124	6.2	45
180,000	-	199,999	2	2	10	14	95	6.8	37
200,000	-	249,999	1	12	12	25	189	7.6	112
250,000	-	299,999	1	5	11	17	148	8.7	61
300,000	-	499,999	0	6	24	30	185	6.2	56
500,000	-	749,999	0	0	2	2	89	44.5	17
750,000	-	999,999	0	0	2	2	43	21.5	4
1,000,000	-	1,249,999	0	0	0	0	12	12.0	1
1,250,000	-	1,499,999	0	0	0	0	9	9.0	0
1,500,000	-	1,999,999	0	0	0	0	12	12.0	0
2,000,000	-	OVER	0	0	0	0	14	14.0	0
Total			23	132	83	238	1798	7.6	596
Median Price			\$74,550	\$124,250	\$237,000	\$149,500	\$165,000		\$174,648
Average Price			\$88,987	\$136,017	\$268,961	\$177,835	\$264,497		\$202,816



Lexington-Bluegrass

Association of Realtors®

Jan-13

Statistical Report Residential, Condo, & Townhouses

FRANKLIN COUNTY

MONTHLY SUMMARY	January-12	January-13	% CHANGE
New Listings	71	99	39%
Month Inventory	14.0	13.1	-6%
% of List Price	94.20	95.69	

Residential

Sales	24	\$3,161,875	29	\$4,069,812	21%
Avg Sales Price		\$131,745		\$140,338	7%
Median Sales Price		\$115,500		\$125,000	8%
Avg Days on Market		121		119	-2%

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Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	43											
2012	44	39	35	39	47	40	39	57	31	40	34	26
2011	24	20	29	24	32	31	21	27	30	23	25	23

Lexington-Bluegrass

Association of Realtors[®]

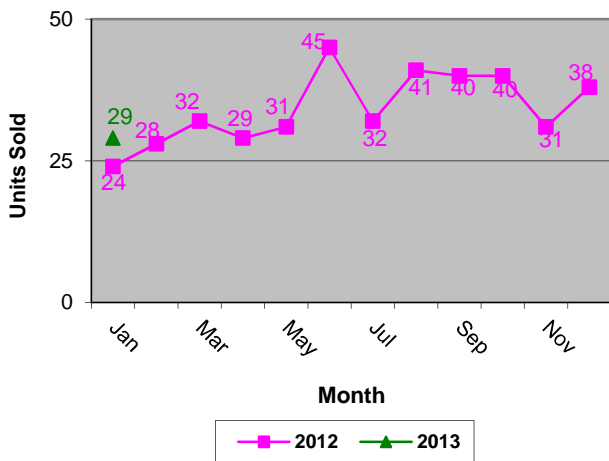
Single Family SALES and INVENTORY and PENDING

Jan-13

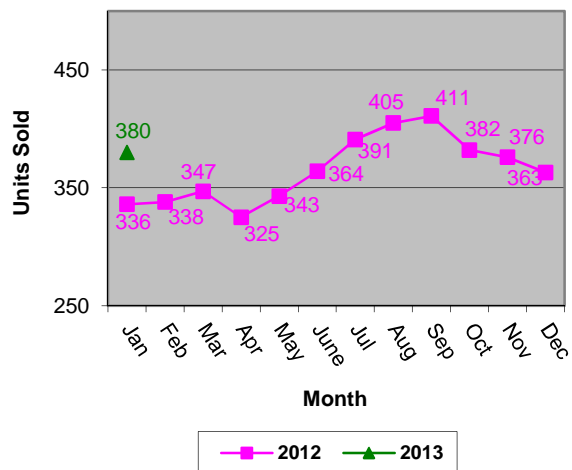
Franklin County

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	3	3	0	6	27	4.5	10
50,000	-	99,999	1	3	0	4	85	21.3	17
100,000	-	119,999	0	4	0	4	41	10.3	8
120,000	-	139,999	1	1	2	4	55	13.8	6
140,000	-	159,999	0	2	0	2	38	19.0	3
160,000	-	179,999	0	1	0	1	24	24.0	4
180,000	-	199,999	0	1	1	2	31	15.5	2
200,000	-	249,999	0	1	0	1	34	34.0	4
250,000	-	299,999	0	2	0	2	21	10.5	1
300,000	-	499,999	0	0	3	3	20	6.7	0
500,000	-	749,999	0	0	0	0	2	2.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
Total			5	18	6	29	380	13.1	55
Median Price			\$17,262	\$117,350	\$242,000	\$125,000	\$134,900		\$100,000
Average Price			\$50,792	\$132,322	\$239,008	\$140,338	\$164,508		\$109,466

Sales 2012 vs 2013



Inventory 2012 vs 2013



Lexington-Bluegrass

Association of Realtors[®]

Jan-13

Statistical Report Residential, Condo, & Townhouses

GARRARD COUNTY

MONTHLY SUMMARY	January-12	January-13	% CHANGE
New Listings	22	28	27%
Month Inventory	15.0	20.3	35%
% of List Price	90.53	94.63	

Residential

Sales	9	\$1,005,800	7	\$1,001,400	-22%
Avg Sales Price		\$111,756		\$143,057	28%
Median Sales Price		\$65,000		\$128,500	98%
Avg Days on Market		78		133	71%

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*Started 7/11 Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	10											
2012	5	5	7	9	9	14	14	14	11	7	8	4
2011	*	*	*	*	*	*	10	10	7	8	9	11

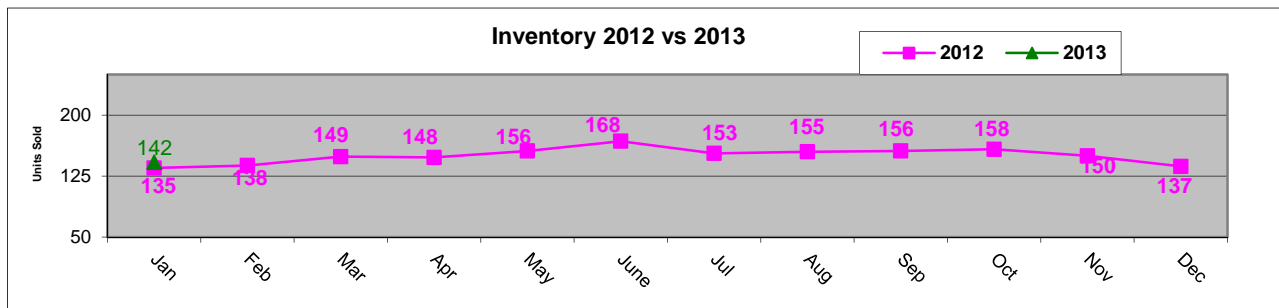
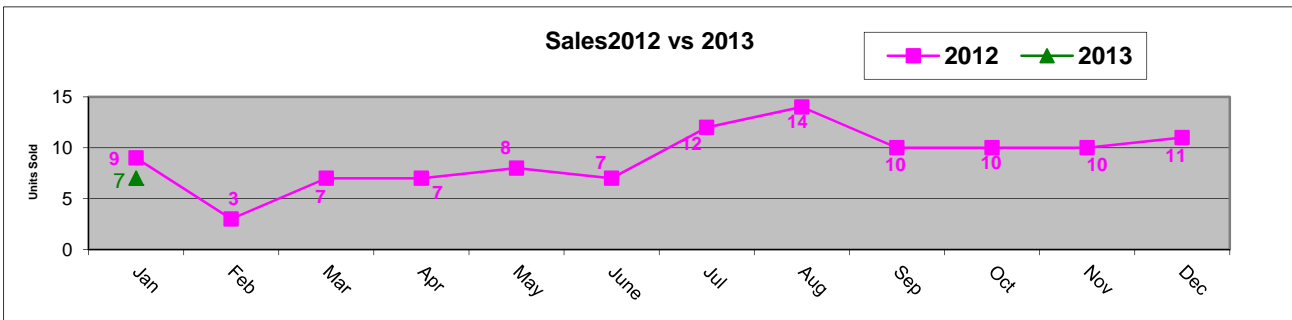
Lexington-Bluegrass Association of Realtors[®]

Single Family SALES and INVENTORY and PENDING

Jan-13

GARRARD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	1	0	1	9	9.0	2
50,000	-	99,999	1	0	0	1	37	37.0	4
100,000	-	119,999	0	0	0	0	12	12.0	0
120,000	-	139,999	0	2	0	2	16	8.0	3
140,000	-	159,999	0	1	0	1	8	8.0	2
160,000	-	179,999	0	0	0	0	17	17.0	2
180,000	-	199,999	0	1	0	1	5	5.0	1
200,000	-	249,999	0	0	0	0	20	20.0	1
250,000	-	299,999	0	1	0	1	3	3.0	3
300,000	-	499,999	0	0	0	0	11	11.0	0
500,000	-	749,999	0	0	0	0	4	4.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			1	6	0	7	142	20.3	18
Median Price			\$93,000	\$141,250	\$0	\$128,500	\$139,900		\$143,750
Average Price			\$93,000	\$151,400	\$0	\$143,057	\$170,266		\$140,175



Lexington-Bluegrass

Association of Realtors[®]

Jan-13 Statistical Report Residential, Condo, & Townhouses JESSAMINE COUNTY

MONTHLY SUMMARY	January-12	January-13	% CHANGE
New Listings	86	114	33%
Month Inventory	14.8	13.7	-7%
% of List Price	94.23	96.10	
<u>Residential</u>			
Sales	27	\$3,087,185	28
		\$3,749,106	4%
Avg Sales Price	\$114,340	\$133,897	17%
Median Sales Price	\$104,000	\$123,500	19%
Avg Days on Market	56	83	48%

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Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	54											
2012	29	46	39	60	68	52	56	47	45	41	42	29
2011	31	31	55	48	53	47	41	45	55	38	46	21

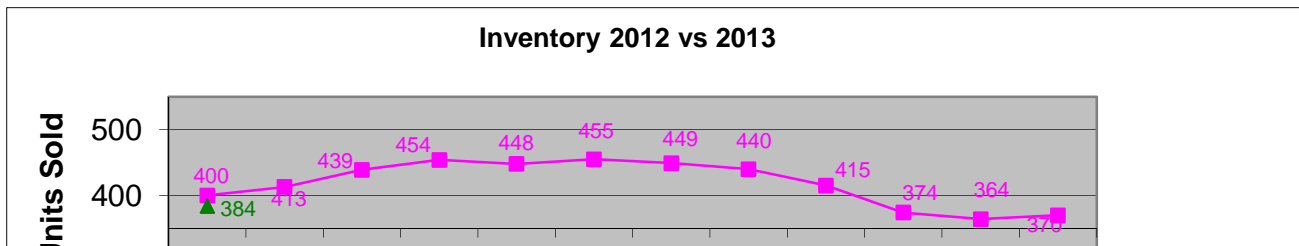
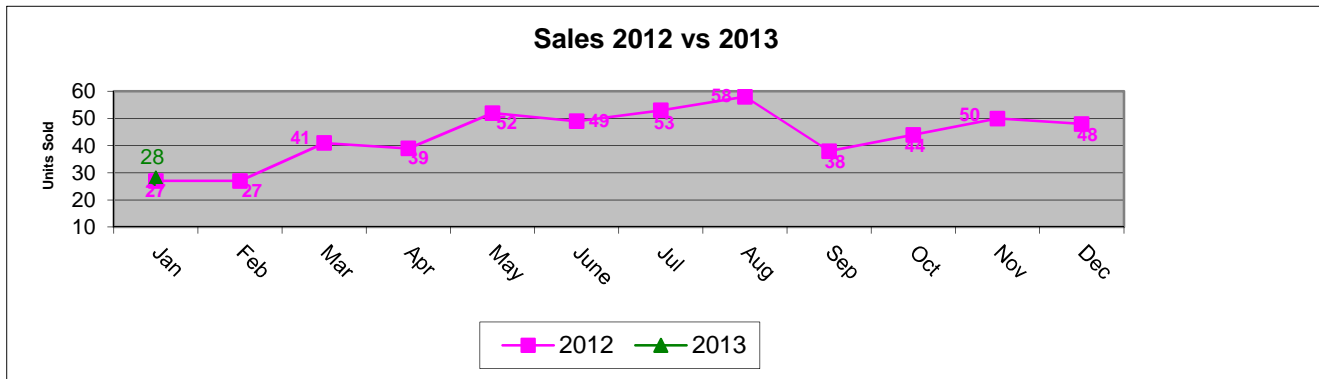
Lexington-Bluegrass

Association of Realtors®

Jan-13

Single Family SALES and INVENTORY and PENDING
JESSAMINE COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	2	0	3	11	3.7	6
50,000	-	99,999	1	5	0	6	81	13.5	22
100,000	-	119,999	0	2	2	4	32	8.0	12
120,000	-	139,999	0	5	1	6	31	5.2	11
140,000	-	159,999	0	1	0	1	34	34.0	6
160,000	-	179,999	0	1	1	2	18	9.0	2
180,000	-	199,999	0	0	2	2	12	6.0	4
200,000	-	249,999	0	1	1	2	39	19.5	6
250,000	-	299,999	0	1	0	1	22	22.0	3
300,000	-	499,999	0	0	1	1	33	33.0	6
500,000	-	749,999	0	0	0	0	31	31.0	4
750,000	-	999,999	0	0	0	0	24	24.0	2
1,000,000	-	1,249,999	0	0	0	0	6	6.0	1
1,250,000	-	1,499,999	0	0	0	0	8	8.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			2	18	8	28	384	13.7	85
Median Price			\$74,003	\$118,950	\$176,000	\$123,500	\$164,400		\$122,500
Average Price			\$74,003	\$116,644	\$187,688	\$133,897	\$298,508		\$192,290



Lexington-Bluegrass

Association of Realtors®

Jan-13 Statistical Report Residential, Condo, & Townhouses MADISON COUNTY

MONTHLY SUMMARY	January-12		January-13		% CHANGE
New Listings	82		95		16%
Month Inventory	12.8		9.7		-24%
% of List Price	94.97		95.89		
<u>Residential</u>					
Sales	38	\$5,890,752	43	\$6,414,421	13%
Avg Sales Price		\$155,020		\$149,173	-4%
Median Sales Price		\$129,250		\$129,500	0%
Avg Days on Market		121		120	-1%

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Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	44											
2012	39	41	47	50	70	62	47	59	48	62	48	36
2011	30	31	37	39	69	47	44	48	41	52	50	32

Lexington-Bluegrass

Association of Realtors®

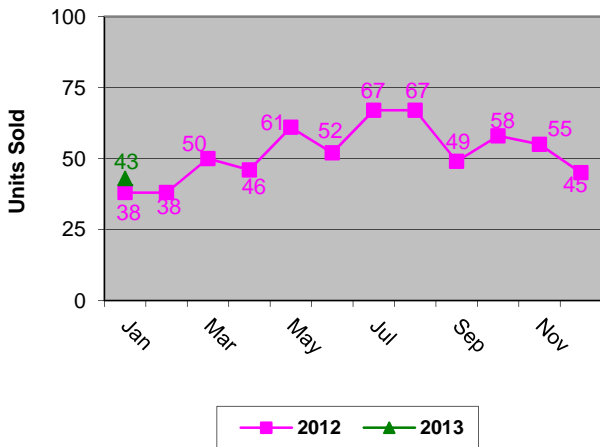
Single Family SALES and INVENTORY and PENDING

Jan-13

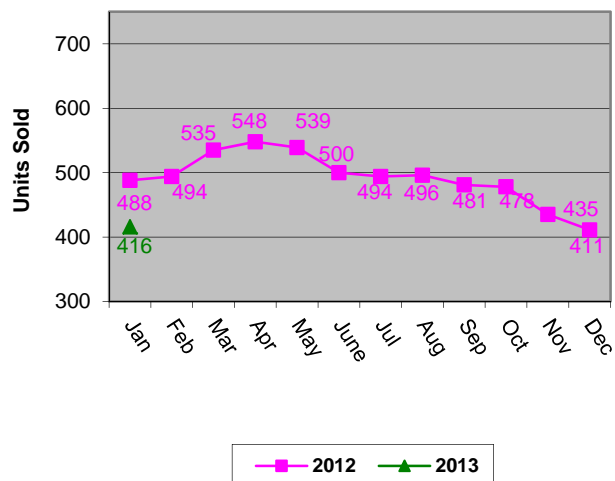
MADISON COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	2	1	4	4	1.0	6
50,000	-	99,999	0	9	1	10	61	6.1	13
100,000	-	119,999	0	3	2	5	24	4.8	3
120,000	-	139,999	0	7	0	7	67	9.6	13
140,000	-	159,999	0	2	0	2	51	25.5	15
160,000	-	179,999	0	1	1	2	40	20.0	8
180,000	-	199,999	0	1	1	2	31	15.5	4
200,000	-	249,999	0	2	2	4	42	10.5	8
250,000	-	299,999	0	3	2	5	32	6.4	7
300,000	-	499,999	0	0	2	2	44	22.0	12
500,000	-	749,999	0	0	0	0	12	12.0	1
750,000	-	999,999	0	0	0	0	8	8.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			1	30	12	43	416	9.7	90
Median Price			\$45,000	\$131,558	\$201,891	\$149,173	\$206,033		\$181,361
Average Price			\$45,000	\$126,950	\$213,500	\$129,500	\$161,250		\$155,450

Sales 2012 vs 2013



Inventory 2012 vs 2013



Lexington-Bluegrass

Association of Realtors[®]

Jan-13

Statistical Report Residential, Condo, & Townhouses MONTGOMERY COUNTY

MONTHLY SUMMARY	January-12		January-13		% CHANGE
New Listings	42		46		10%
Month Inventory	16.1		10.4		-35%
% of List Price	94.11		90.38		
<u>Residential</u>					
Sales	14	\$1,491,500	19	\$1,920,674	36%
Avg Sales Price		\$106,536		\$101,088	-5%
Median Sales Price		\$93,000		\$107,500	16%
Avg Days on Market		101		101	0%

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Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	14											
2012	22	13	30	17	32	23	22	27	18	16	22	17
2011	21	15	22	20	24	17	16	24	14	30	10	15

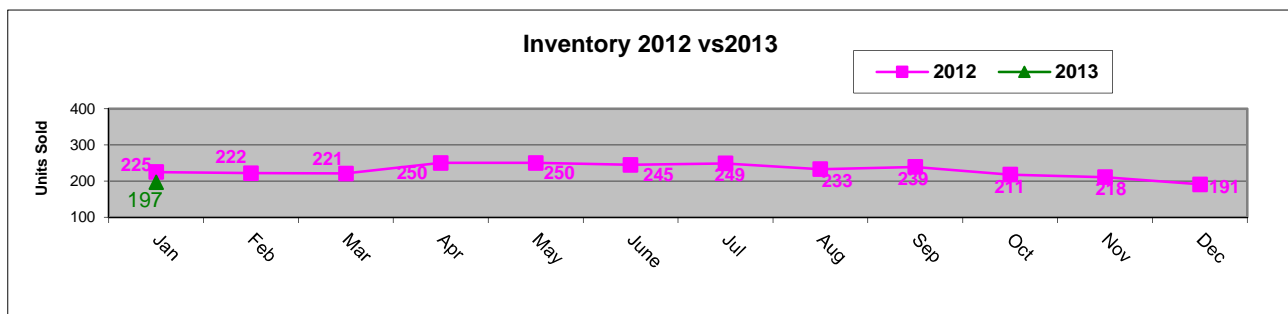
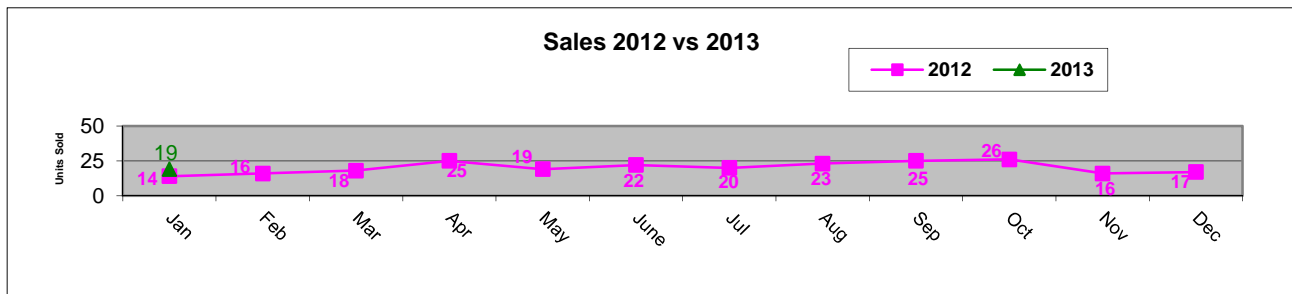
Lexington-Bluegrass Association of Realtors®

Single Family SALES and INVENTORY and PENDING

Jan-13

MONTGOMERY COUNTY

Price Range			Current Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	2	3	1	6	12	2.0	6
50,000	-	99,999	0	2	0	2	56	28.0	6
100,000	-	119,999	0	2	0	2	16	8.0	4
120,000	-	139,999	0	4	0	4	32	8.0	5
140,000	-	159,999	0	3	0	3	24	8.0	2
160,000	-	179,999	0	0	0	0	15	15.0	0
180,000	-	199,999	0	1	0	1	7	7.0	2
200,000	-	249,999	0	0	0	0	11	11.0	1
250,000	-	299,999	0	0	1	1	10	10.0	0
300,000	-	499,999	0	0	0	0	9	9.0	1
500,000	-	749,999	0	0	0	0	2	2.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			2	15	2	19	197	10.4	27
Median Price			\$32,250	\$122,400	\$163,000	\$107,500	\$129,000		\$109,900
Average Price			\$32,250	\$102,012	\$163,000	\$101,088	\$162,891		\$115,309



Lexington-Bluegrass

Association of Realtors[®]

Jan-13
Statistical Report Residential, Condo, & Townhouses
NICHOLAS COUNTY

MONTHLY SUMMARY	January-12		January-13		% CHANGE
New Listings	4		4		0%
Month Inventory	23.0		25.0		9%
% of List Price	80.24		93.34		
<u>Residential</u>					
Sales	2	\$132,000	2	\$272,000	0%
Avg Sales Price		\$66,000		\$136,000	106%
Median Sales Price		\$66,000		\$136,000	106%
Avg Days on Market		301		126	-58%

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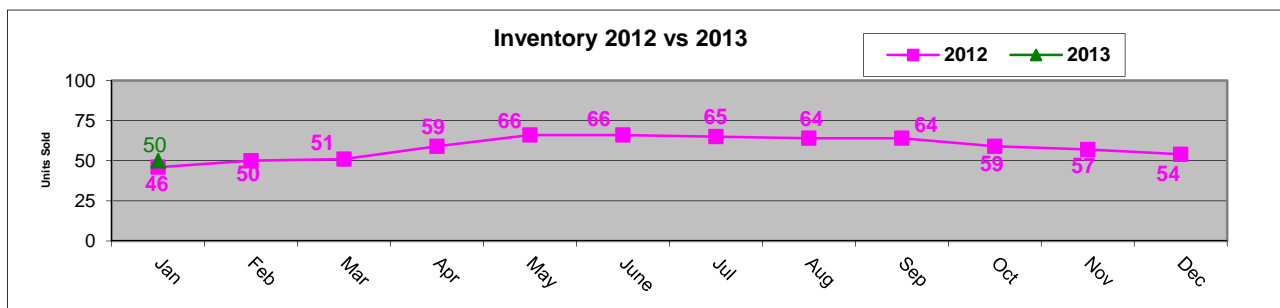
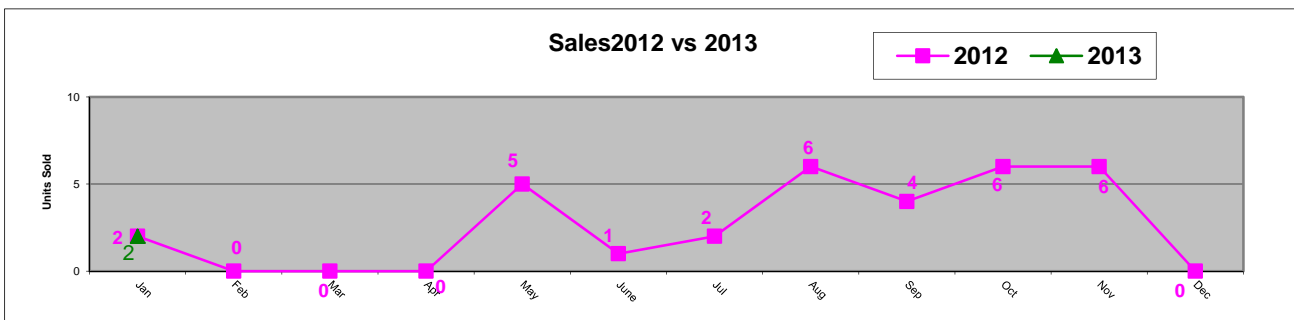
Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	2											
2012	0	1	0	2	1	3	5	5	4	2	4	2
2011	0	3	2	4	6	9	5	5	1	2	3	1

Single Family SALES and INVENTORY and PENDING

Jan-13

NICHOLAS COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	7	7.0	1
50,000	-	99,999	0	0	0	0	19	19.0	1
100,000	-	119,999	0	0	0	0	5	5.0	0
120,000	-	139,999	0	0	1	1	5	5.0	0
140,000	-	159,999	1	0	0	1	5	5.0	0
160,000	-	179,999	0	0	0	0	4	4.0	0
180,000	-	199,999	0	0	0	0	1	1.0	0
200,000	-	249,999	0	0	0	0	2	2.0	0
250,000	-	299,999	0	0	0	0	1	1.0	0
300,000	-	499,999	0	0	0	0	0	0.0	0
500,000	-	749,999	0	0	0	0	1	1.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			1	0	1	2	50	25.0	2
Median Price			\$144,000	\$0	\$128,000	\$136,000	\$99,450		\$52,450
Average Price			\$144,000	\$0	\$128,000	\$136,000	\$118,832		\$52,450



Lexington-Bluegrass

Association of Realtors[®]

Jan-13

Statistical Report Residential, Condo, & Townhouses

OTHER COUNTIES

MONTHLY SUMMARY	January-12		January-13		% CHANGE
New Listings	112		118		5%
Month Inventory	15.1		13.1		-13%
% of List Price	93.44		91.39		
<u>Residential</u>					
Sales	42	\$2,712,251	47	\$4,013,370	12%
Avg Sales Price	\$88,387		\$85,391		-3%
Median Sales Price	\$72,000		\$70,000		-3%
Avg Days on Market	120		119		-1%

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Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	57											
2012	57	61	51	72	59	72	70	56	60	69	47	39
2011	51	48	67	61	66	62	60	74	51	56	55	54

Lexington-Bluegrass

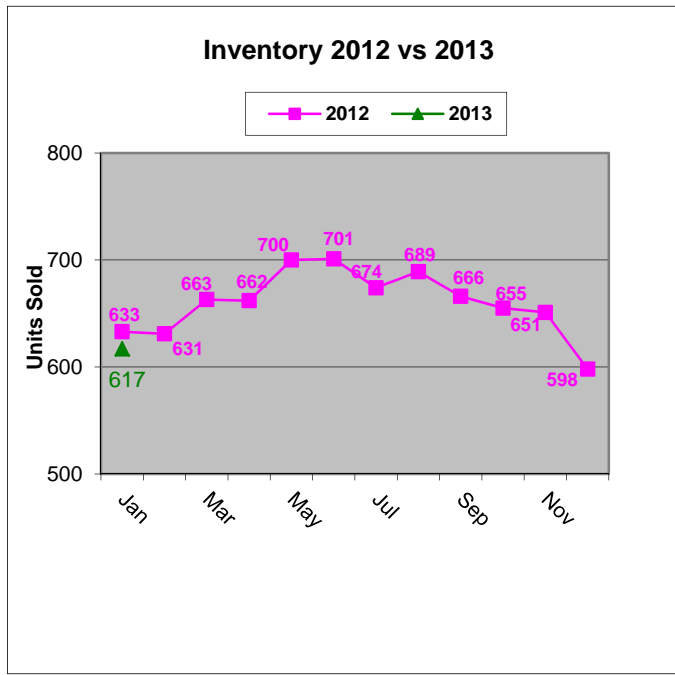
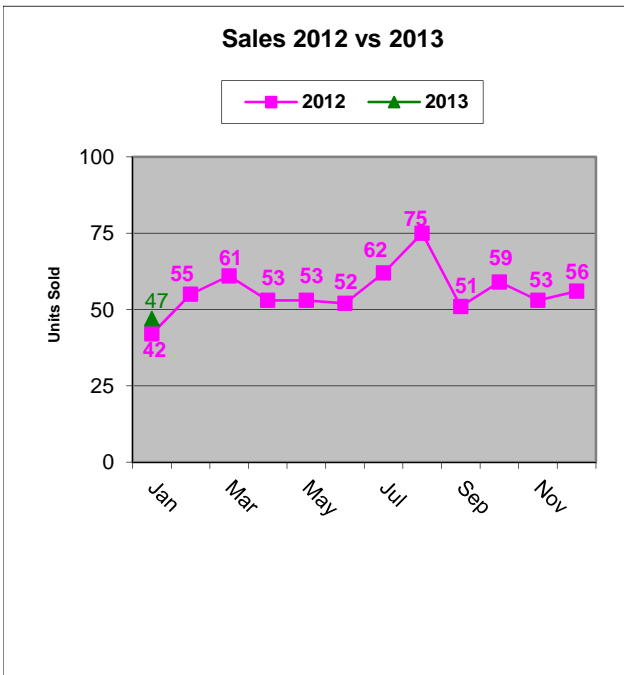
Association of Realtors[®]

Single Family SALES and INVENTORY and PENDING

Jan-13

OTHER COUNTIES

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	7	9	3	19	79	4.2	32
50,000	-	99,999	3	7	1	11	179	16.3	38
100,000	-	119,999	0	3	2	5	47	9.4	4
120,000	-	139,999	0	5	0	5	56	11.2	7
140,000	-	159,999	0	2	0	2	50	25.0	6
160,000	-	179,999	1	0	1	2	32	16.0	6
180,000	-	199,999	0	1	0	1	32	32.0	5
200,000	-	249,999	0	0	0	0	39	39.0	2
250,000	-	299,999	0	0	1	1	32	32.0	5
300,000	-	499,999	0	0	1	1	48	48.0	5
500,000	-	749,999	0	0	0	0	13	13.0	0
750,000	-	999,999	0	0	0	0	6	6.0	0
1,000,000	-	1,249,999	0	0	0	0	2	2.0	0
1,250,000	-	1,499,999	0	0	0	0	2	2.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			11	27	9	47	617	13.1	110
Median Price			\$30,900	\$71,500	\$115,000	\$70,000	\$124,900		\$79,950
Average Price			\$53,409	\$82,803	\$132,244	\$85,391	\$167,384		\$109,701



Lexington-Bluegrass

Association of Realtors[®]

Jan-13 Statistical Report Residential, Condo, & Townhouses SCOTT COUNTY

MONTHLY SUMMARY	January-12		January-13		% CHANGE
New Listings	94		105		12%
Month Inventory	11.1		10.1		-9%
% of List Price	96.64		98.60		
<u>Residential</u>					
Sales	40	\$5,235,536	42	\$7,149,467	5%
Avg Sales Price		\$130,888		\$170,225	30%
Median Sales Price		\$113,700		\$145,000	28%
Avg Days on Market		120		99	-18%

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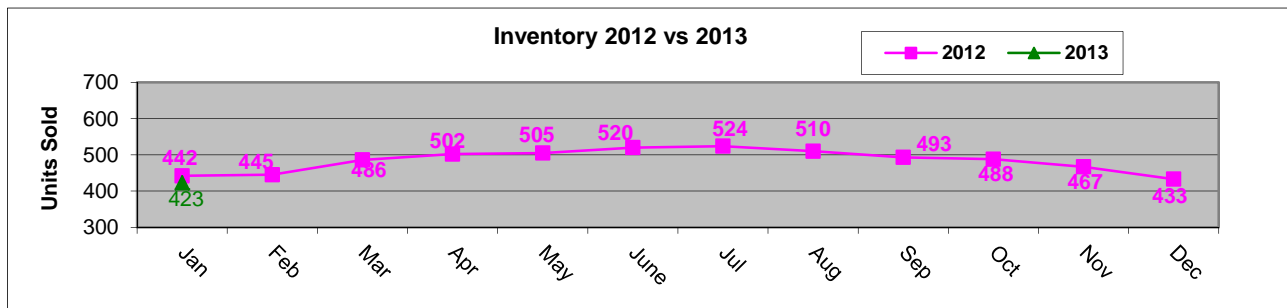
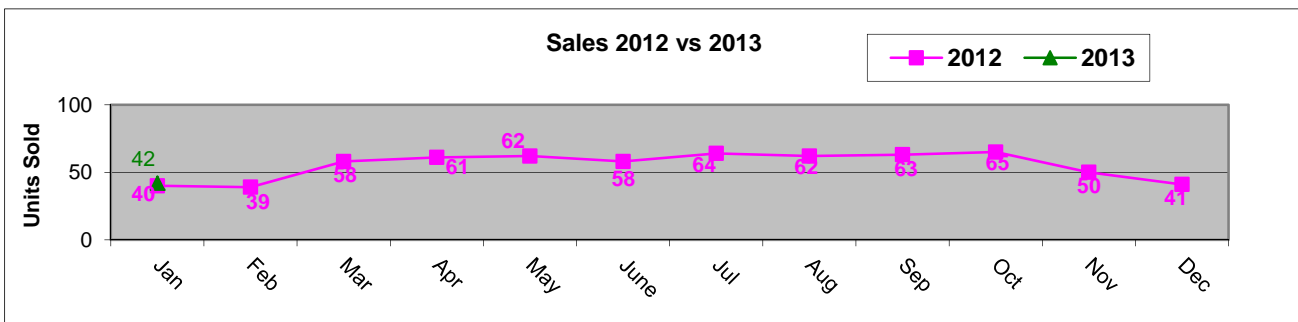
Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	71											
2012	49	60	63	64	70	64	64	93	65	57	45	35
2011	35	42	50	46	60	44	59	61	48	56	42	54

Single Family SALES and INVENTORY and PENDING

Jan-13

SCOTT COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	1	0	1	8	8.0	2
50,000	-	99,999	0	8	0	8	28	3.5	15
100,000	-	119,999	0	7	0	7	29	4.1	11
120,000	-	139,999	0	4	0	4	76	19.0	28
140,000	-	159,999	0	3	0	3	52	17.3	17
160,000	-	179,999	0	1	1	2	37	18.5	21
180,000	-	199,999	0	1	2	3	25	8.3	10
200,000	-	249,999	0	5	4	9	50	5.6	19
250,000	-	299,999	0	0	1	1	41	41.0	8
300,000	-	499,999	0	1	3	4	68	17.0	5
500,000	-	749,999	0	0	0	0	5	5.0	0
750,000	-	999,999	0	0	0	0	3	3.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
Total			0	31	11	42	423	10.1	136
Median Price			\$0	\$119,900	\$240,000	\$145,000	\$169,900		\$151,180
Average Price			\$0	\$135,296	\$268,662	\$170,225	\$214,437		\$166,069



Lexington-Bluegrass

Association of Realtors[®]

Jan-13

Statistical Report Residential, Condo, & Townhouses

WOODFORD COUNTY

MONTHLY SUMMARY	January-12		January-13		% CHANGE
New Listings	39		43		10%
Month Inventory	20.9		9.1		-56%
% of List Price	91.70		100.41		
<u>Residential</u>					
Sales	9	\$1,318,400	18	\$2,811,879	100%
Avg Sales Price		\$146,489		\$156,216	7%
Median Sales Price		\$137,000		\$150,000	9%
Avg Days on Market		52		163	213%

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Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	19											
2012	17	21	14	23	31	20	28	25	26	23	17	21
2011	10	15	24	14	26	20	17	21	21	27	14	6

Lexington-Bluegrass Association of Realtors®

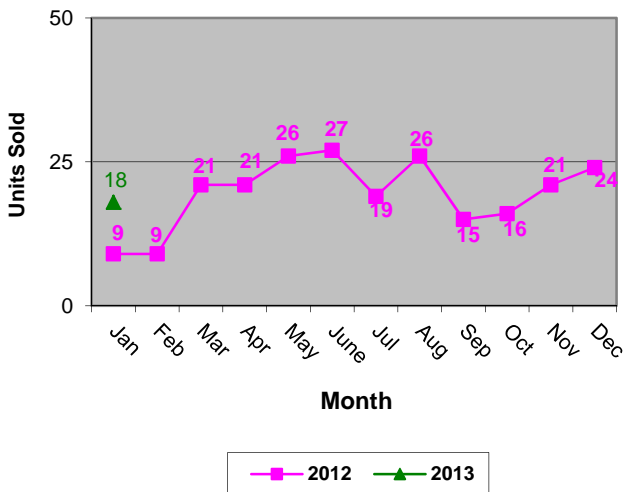
Single Family SALES and INVENTORY and PENDING

Jan-13

WOODFORD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	1	0	2	4	2.0	1
50,000	-	99,999	0	2	1	3	28	9.3	5
100,000	-	119,999	0	1	0	1	12	12.0	1
120,000	-	139,999	1	2	0	3	14	4.7	1
140,000	-	159,999	0	0	0	0	16	16.0	5
160,000	-	179,999	0	1	1	2	8	4.0	4
180,000	-	199,999	0	0	1	1	11	11.0	6
200,000	-	249,999	0	1	2	3	23	7.7	22
250,000	-	299,999	0	0	2	2	18	9.0	4
300,000	-	499,999	0	0	1	1	11	11.0	2
500,000	-	749,999	0	0	0	0	10	10.0	2
750,000	-	999,999	0	0	0	0	3	3.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	4	4.0	0
2,000,000	-	OVER	0	0	0	0	2	2.0	0
Total			2	8	8	18	164	9.1	53
Median Price			\$79,030	\$122,000	\$227,901	\$150,000	\$182,400		\$205,580
Average Price			\$79,030	\$111,841	\$219,886	\$156,216	\$290,532		\$215,788

Sales 2012 vs 2013



Inventory 2012 vs 2013

