

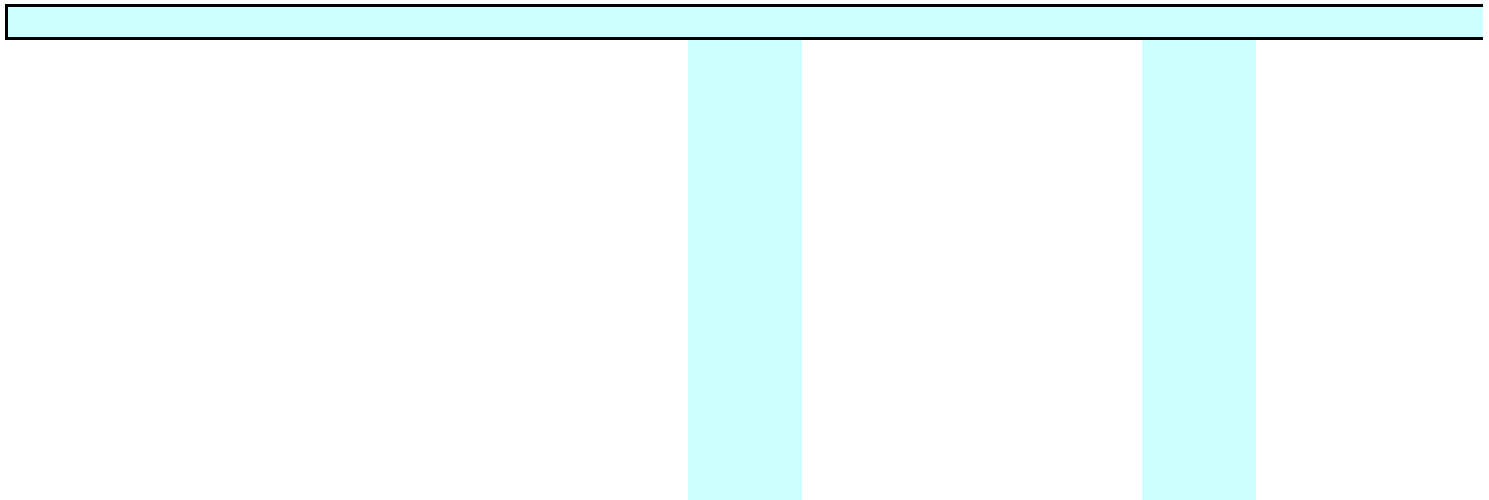
# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

Jan-17

## Statistical Report Residential Condo, & Townhouses

| MONTHLY SUMMARY                 | January-16 |               | January-17 |               | % CHANGE |
|---------------------------------|------------|---------------|------------|---------------|----------|
| New Listings                    |            | 1066          |            | 1246          | 17%      |
| Month Inventory                 |            | 6.6           |            | 4.8           | -27%     |
| % of List Price                 |            | 96.32         |            | 96.53         | 0%       |
| <b><u>Residential</u></b>       |            |               |            |               |          |
| Sales                           | 602        | \$110,192,498 | 714        | \$128,439,553 | 19%      |
| Avg Sales Price                 |            | \$183,044     |            | \$179,887     | -2%      |
| Median Sales Price              |            | \$151,000     |            | \$148,900     | -1%      |
| Avg Days on Market              |            | 77            |            | 68            | -12%     |
| <b><u>Townhouses/Condos</u></b> |            |               |            |               |          |
| Sales                           | 38         | \$6,918,560   | 62         | \$10,975,898  | 63%      |
| Avg Sales Price                 |            | \$182,067     |            | \$177,031     | -3%      |
| Median Sales Price              |            | \$127,000     |            | \$113,500     | -11%     |
| Avg Days on Market              |            | 85            |            | 64            | -25%     |
| Total Activity                  | 640        | \$117,111,058 | 776        | \$139,415,451 | 21%      |



| Total Active by Month |      |      |      |      |      |      |      |      |      |      |      |      |
|-----------------------|------|------|------|------|------|------|------|------|------|------|------|------|
|                       | JAN  | FEB  | MAR  | APR  | MAY  | JUNE | JULY | AUG  | SEPT | OCT  | NOV  | DEC  |
| 2017                  | 3688 |      |      |      |      |      |      |      |      |      |      |      |
| 2016                  | 4207 | 4012 | 4071 | 4101 | 4367 | 4454 | 4622 | 4621 | 4516 | 4279 | 4022 | 3711 |
| 2015                  | 5306 | 5153 | 5284 | 5439 | 5589 | 5666 | 5666 | 5635 | 5436 | 5168 | 4783 | 4417 |

| Total Pending by Month |      |      |      |      |      |      |      |      |      |      |     |     |
|------------------------|------|------|------|------|------|------|------|------|------|------|-----|-----|
|                        | JAN  | FEB  | MAR  | APR  | MAY  | JUNE | JULY | AUG  | SEPT | OCT  | NOV | DEC |
| 2017                   | 1027 |      |      |      |      |      |      |      |      |      |     |     |
| 2016                   | 864  | 1153 | 1459 | 1546 | 1396 | 1404 | 1314 | 1307 | 1137 | 1141 | 954 | 737 |
| 2015                   | 883  | 919  | 1142 | 1392 | 1406 | 1381 | 1260 | 1168 | 1121 | 1003 | 889 | 709 |

| Total Sales by Month |     |     |     |      |      |      |      |      |      |      |      |      |
|----------------------|-----|-----|-----|------|------|------|------|------|------|------|------|------|
|                      | JAN | FEB | MAR | APR  | MAY  | JUNE | JULY | AUG  | SEPT | OCT  | NOV  | DEC  |
| 2017                 | 776 |     |     |      |      |      |      |      |      |      |      |      |
| 2016                 | 640 | 773 | 950 | 1139 | 1313 | 1419 | 1230 | 1338 | 1155 | 1050 | 1012 | 1081 |
| 2015                 | 571 | 651 | 884 | 963  | 1140 | 1346 | 1334 | 1165 | 1072 | 1054 | 815  | 919  |

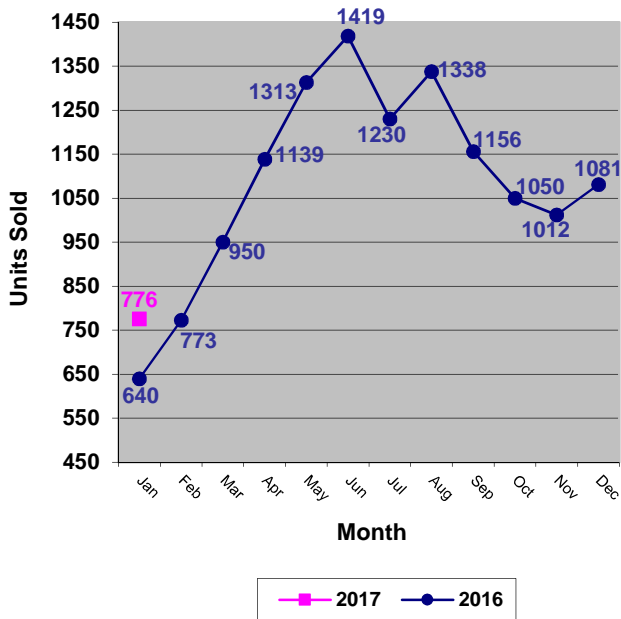
# Lexington-Bluegrass

Association of Realtors®

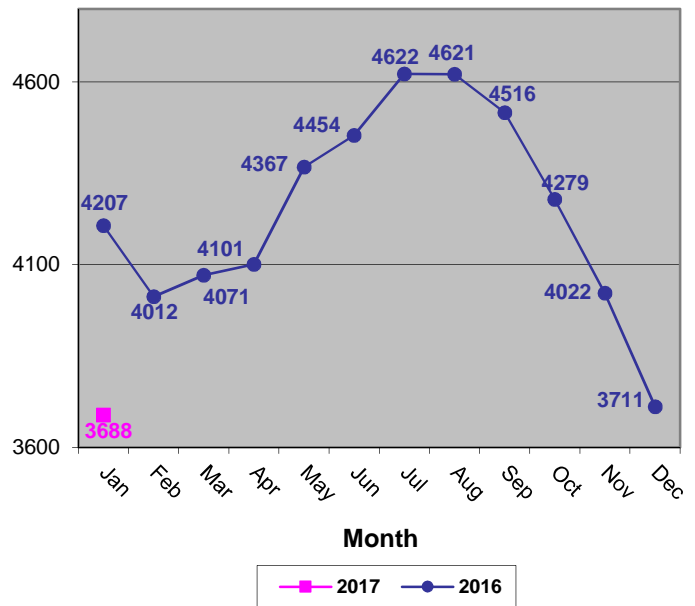
All Residential SALES and INVENTORY with PENDING

| Jan-17               |    |           |                 |                  |                  |                  | Current          | Current    | Current          | Jan         |
|----------------------|----|-----------|-----------------|------------------|------------------|------------------|------------------|------------|------------------|-------------|
|                      |    |           | Sales           |                  |                  | Inventory        |                  |            | Pending          | Pending     |
| Price Range          |    |           | 0-2             | 3                | 4+               | Total            | Single           | Months     | Single           | Single      |
|                      |    |           | Bedrm           | Bedrm            | Bedrm            | Units            | Units            | Inv.       | Units            | Units       |
| 49,999               | OR | UNDER     | 22              | 42               | 2                | 66               | 216              | 3.3        | 84               | 65          |
| 50,000               | -  | 99,999    | 40              | 65               | 14               | 119              | 609              | 5.1        | 278              | 187         |
| 100,000              | -  | 119,999   | 13              | 63               | 11               | 87               | 216              | 2.5        | 130              | 87          |
| 120,000              | -  | 139,999   | 7               | 64               | 13               | 84               | 322              | 3.8        | 182              | 119         |
| 140,000              | -  | 159,999   | 7               | 58               | 9                | 74               | 262              | 3.5        | 176              | 112         |
| 160,000              | -  | 179,999   | 2               | 54               | 16               | 72               | 238              | 3.3        | 162              | 95          |
| 180,000              | -  | 199,999   | 3               | 31               | 14               | 48               | 204              | 4.3        | 107              | 67          |
| 200,000              | -  | 249,999   | 0               | 28               | 48               | 76               | 323              | 4.3        | 202              | 117         |
| 250,000              | -  | 299,999   | 1               | 17               | 32               | 50               | 344              | 6.9        | 198              | 67          |
| 300,000              | -  | 499,999   | 5               | 12               | 62               | 79               | 592              | 7.5        | 238              | 82          |
| 500,000              | -  | 749,999   | 0               | 3                | 13               | 16               | 184              | 11.5       | 44               | 26          |
| 750,000              | -  | 999,999   | 0               | 0                | 2                | 2                | 80               | 40.0       | 11               | 3           |
| 1,000,000            | -  | 1,249,999 | 0               | 0                | 2                | 2                | 19               | 9.5        | 0                | 0           |
| 1,250,000            | -  | 1,499,999 | 0               | 0                | 1                | 1                | 30               | 30.0       | 0                | 0           |
| 1,500,000            | -  | 1,999,999 | 0               | 0                | 0                | 0                | 29               | 29.0       | 3                | 0           |
| 2,000,000            | -  | OVER      | 0               | 0                | 0                | 0                | 20               | 20.0       | 0                | 0           |
| <b>Total</b>         |    |           | <b>100</b>      | <b>437</b>       | <b>239</b>       | <b>776</b>       | <b>3688</b>      | <b>4.8</b> | <b>1815</b>      | <b>1027</b> |
| <b>Median Price</b>  |    |           | <b>\$76,750</b> | <b>\$135,000</b> | <b>\$243,440</b> | <b>\$146,000</b> | <b>\$179,900</b> |            | <b>\$169,900</b> |             |
| <b>Average Price</b> |    |           | <b>\$99,911</b> | <b>\$142,171</b> | <b>\$274,882</b> | <b>\$177,598</b> | <b>\$274,051</b> |            | <b>\$200,908</b> |             |

**Sales 16 vs 17**



**Inventory 16 vs 17**



# Lexington-Bluegrass

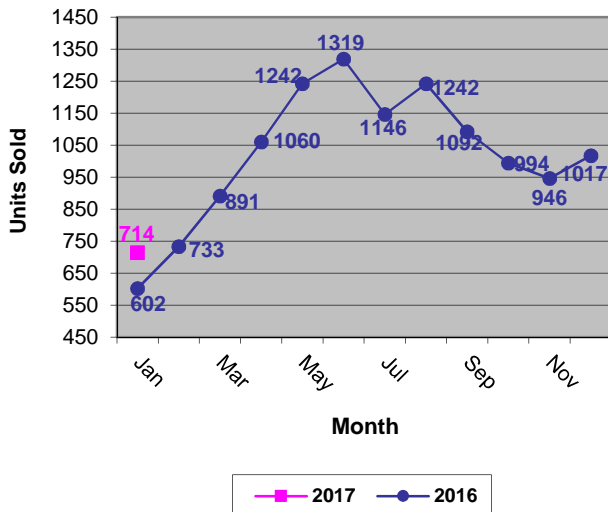
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## Single Family SALES and INVENTORY and PENDING

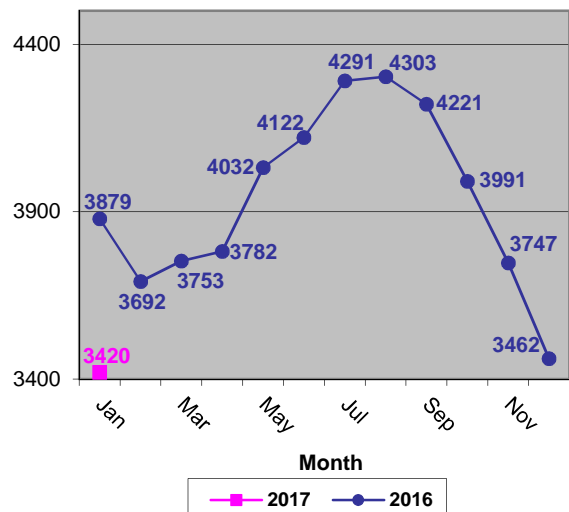
Jan-17

| Price Range          |    |           | Sales           |                  |                  | Current Inventory |                  |             |                  |
|----------------------|----|-----------|-----------------|------------------|------------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm       | 3 Bedrm          | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 20              | 41               | 2                | 63                | 206              | 3.3         | 82               |
| 50,000               | -  | 99,999    | 30              | 65               | 14               | 109               | 577              | 5.3         | 258              |
| 100,000              | -  | 119,999   | 8               | 49               | 11               | 68                | 196              | 2.9         | 110              |
| 120,000              | -  | 139,999   | 3               | 63               | 13               | 79                | 298              | 3.8         | 170              |
| 140,000              | -  | 159,999   | 4               | 57               | 9                | 70                | 250              | 3.6         | 169              |
| 160,000              | -  | 179,999   | 2               | 52               | 16               | 70                | 224              | 3.2         | 158              |
| 180,000              | -  | 199,999   | 1               | 31               | 14               | 46                | 187              | 4.1         | 100              |
| 200,000              | -  | 249,999   | 0               | 25               | 45               | 70                | 297              | 4.2         | 196              |
| 250,000              | -  | 299,999   | 0               | 16               | 32               | 48                | 276              | 5.8         | 187              |
| 300,000              | -  | 499,999   | 2               | 10               | 61               | 73                | 556              | 7.6         | 208              |
| 500,000              | -  | 749,999   | 0               | 1                | 12               | 13                | 175              | 13.5        | 43               |
| 750,000              | -  | 999,999   | 0               | 0                | 2                | 2                 | 80               | 40.0        | 10               |
| 1,000,000            | -  | 1,249,999 | 0               | 0                | 2                | 2                 | 19               | 9.5         | 0                |
| 1,250,000            | -  | 1,499,999 | 0               | 0                | 1                | 1                 | 30               | 30.0        | 0                |
| 1,500,000            | -  | 1,999,999 | 0               | 0                | 0                | 0                 | 29               | 29.0        | 3                |
| 2,000,000            | -  | OVER      | 0               | 0                | 0                | 0                 | 20               | 20.0        | 0                |
| <b>Total</b>         |    |           | <b>70</b>       | <b>410</b>       | <b>234</b>       | <b>714</b>        | <b>3420</b>      | <b>4.8</b>  | <b>1694</b>      |
| <b>Median Price</b>  |    |           | <b>\$70,000</b> | <b>\$135,000</b> | <b>\$243,320</b> | <b>\$148,950</b>  | <b>\$179,000</b> |             | <b>\$169,900</b> |
| <b>Average Price</b> |    |           | <b>\$83,235</b> | <b>\$139,196</b> | <b>\$273,995</b> | <b>\$177,887</b>  | <b>\$278,148</b> |             | <b>\$200,116</b> |

**Sales 16 vs 17**



**Inventory 16 vs 17**



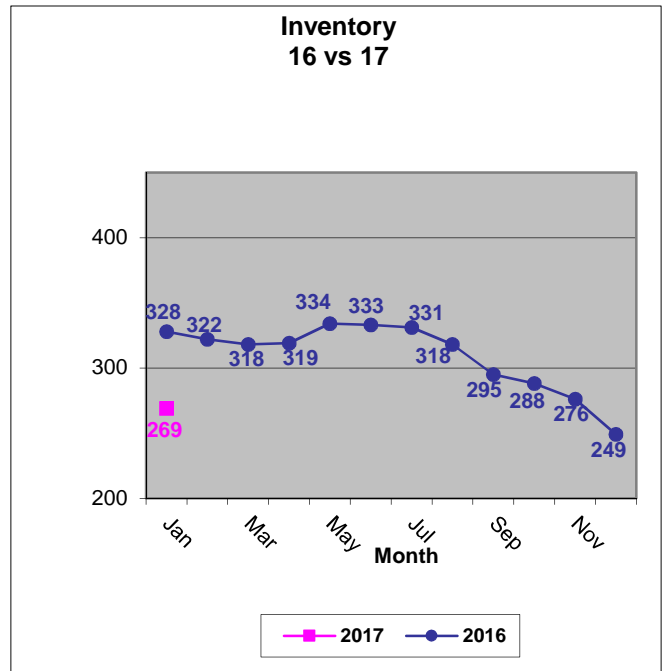
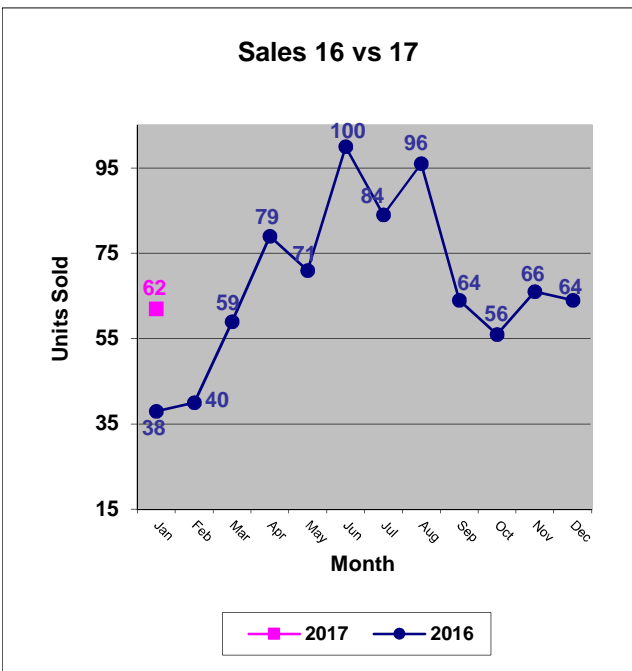
# Lexington-Bluegrass

Association of Realtors®

## Townhouse and Condo SALES and INVENTORY and PENDING

Jan-17

| Price Range          |             | Sales            |                  |                  |                  | Current Inventory |             |                  |
|----------------------|-------------|------------------|------------------|------------------|------------------|-------------------|-------------|------------------|
|                      |             | 0-2 Bedrm        | 3 Bedrm          | 4+ Bedrm         | Total Units      | Single Units      | Months Inv. | Pending          |
| 49,999               | OR UNDER    | 2                | 1                | 0                | 3                | 10                | 3.3         | 2                |
| 50,000               | - 99,999    | 10               | 0                | 0                | 10               | 32                | 3.2         | 20               |
| 100,000              | - 119,999   | 5                | 14               | 0                | 19               | 20                | 1.1         | 20               |
| 120,000              | - 139,999   | 4                | 1                | 0                | 5                | 24                | 4.8         | 12               |
| 140,000              | - 159,999   | 3                | 1                | 0                | 4                | 13                | 3.3         | 7                |
| 160,000              | - 179,999   | 0                | 2                | 0                | 2                | 14                | 7.0         | 4                |
| 180,000              | - 199,999   | 2                | 0                | 0                | 2                | 17                | 8.5         | 7                |
| 200,000              | - 249,999   | 0                | 3                | 3                | 6                | 26                | 4.3         | 6                |
| 250,000              | - 299,999   | 1                | 1                | 0                | 2                | 68                | 34.0        | 11               |
| 300,000              | - 499,999   | 3                | 2                | 1                | 6                | 36                | 6.0         | 30               |
| 500,000              | - 749,999   | 0                | 2                | 1                | 3                | 9                 | 3.0         | 1                |
| 750,000              | - 999,999   | 0                | 0                | 0                | 0                | 0                 | 0.0         | 1                |
| 1,000,000            | - 1,249,999 | 0                | 0                | 0                | 0                | 0                 | 0.0         | 0                |
| 1,250,000            | - 1,499,999 | 0                | 0                | 0                | 0                | 0                 | 0.0         | 0                |
| 1,500,000            | - 1,999,999 | 0                | 0                | 0                | 0                | 0                 | 0.0         | 0                |
| 2,000,000            | - OVER      | 0                | 0                | 0                | 0                | 0                 | 0.0         | 0                |
| <b>Total</b>         |             | <b>30</b>        | <b>27</b>        | <b>5</b>         | <b>62</b>        | <b>269</b>        | <b>4.3</b>  | <b>121</b>       |
| <b>Median Price</b>  |             | <b>\$109,500</b> | <b>\$112,000</b> | <b>\$249,000</b> | <b>\$115,750</b> | <b>\$210,000</b>  |             | <b>\$159,900</b> |
| <b>Average Price</b> |             | <b>\$138,821</b> | <b>\$187,346</b> | <b>\$316,384</b> | <b>\$174,273</b> | <b>\$221,538</b>  |             | <b>\$212,000</b> |



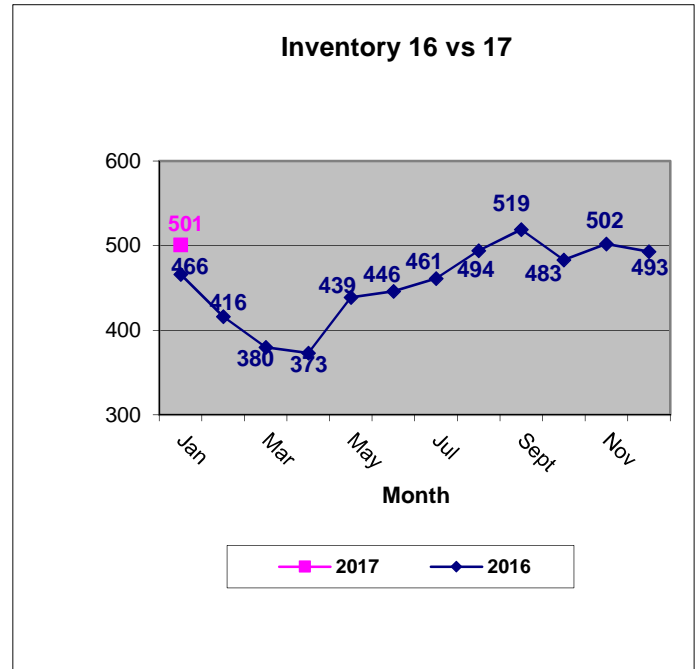
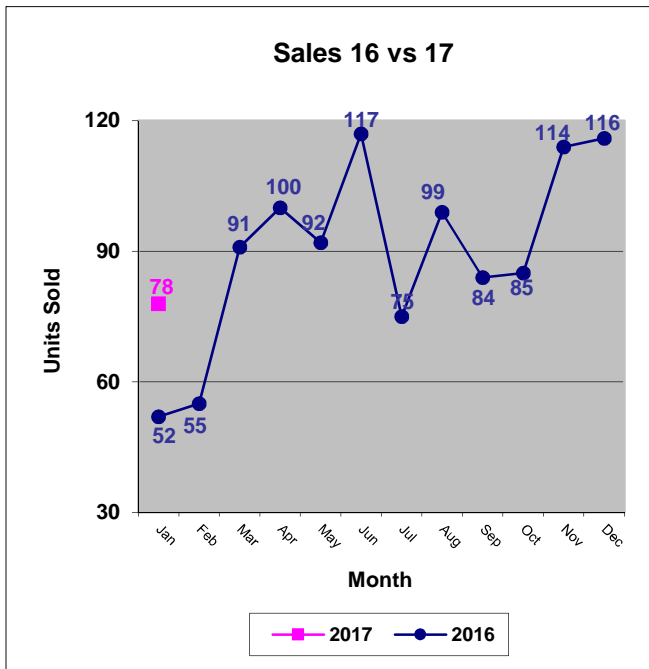
# Lexington-Bluegrass

Association of Realtors®

## New Construction SALES and INVENTORY and PENDING

Jan-17

| Price Range          |             | Sales            |                  |                  | Current Inventory |                  | Months Inv. | Pending          |
|----------------------|-------------|------------------|------------------|------------------|-------------------|------------------|-------------|------------------|
|                      |             | 0-2 Bedrm        | 3 Bedrm          | 4+ Bedrm         | Total Units       | Single Units     |             |                  |
| 49,999               | OR UNDER    | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 50,000               | - 99,999    | 0                | 0                | 0                | 0                 | 3                | 3.0         | 0                |
| 100,000              | - 119,999   | 2                | 0                | 0                | 2                 | 5                | 2.5         | 1                |
| 120,000              | - 139,999   | 0                | 4                | 0                | 4                 | 17               | 4.3         | 22               |
| 140,000              | - 159,999   | 1                | 9                | 0                | 10                | 50               | 5.0         | 31               |
| 160,000              | - 179,999   | 0                | 5                | 0                | 5                 | 44               | 8.8         | 43               |
| 180,000              | - 199,999   | 0                | 10               | 1                | 11                | 31               | 2.8         | 29               |
| 200,000              | - 249,999   | 0                | 2                | 8                | 10                | 75               | 7.5         | 71               |
| 250,000              | - 299,999   | 1                | 7                | 7                | 15                | 117              | 7.8         | 110              |
| 300,000              | - 499,999   | 1                | 2                | 10               | 13                | 121              | 9.3         | 133              |
| 500,000              | - 749,999   | 0                | 2                | 4                | 6                 | 28               | 4.7         | 12               |
| 750,000              | - 999,999   | 0                | 0                | 1                | 1                 | 8                | 8.0         | 5                |
| 1,000,000            | - 1,249,999 | 0                | 0                | 1                | 1                 | 1                | 1.0         | 0                |
| 1,250,000            | - 1,499,999 | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,500,000            | - 1,999,999 | 0                | 0                | 0                | 0                 | 0                | 0.0         | 1                |
| 2,000,000            | - OVER      | 0                | 0                | 0                | 0                 | 1                | 1.0         | 0                |
| <b>Total</b>         |             | <b>5</b>         | <b>41</b>        | <b>32</b>        | <b>78</b>         | <b>501</b>       | <b>6.4</b>  | <b>458</b>       |
| <b>Median Price</b>  |             | <b>\$142,900</b> | <b>\$180,992</b> | <b>\$299,958</b> | <b>\$241,043</b>  | <b>\$267,000</b> |             | <b>\$266,941</b> |
| <b>Average Price</b> |             | <b>\$199,556</b> | <b>\$215,907</b> | <b>\$362,485</b> | <b>\$274,993</b>  | <b>\$286,642</b> |             | <b>\$278,001</b> |

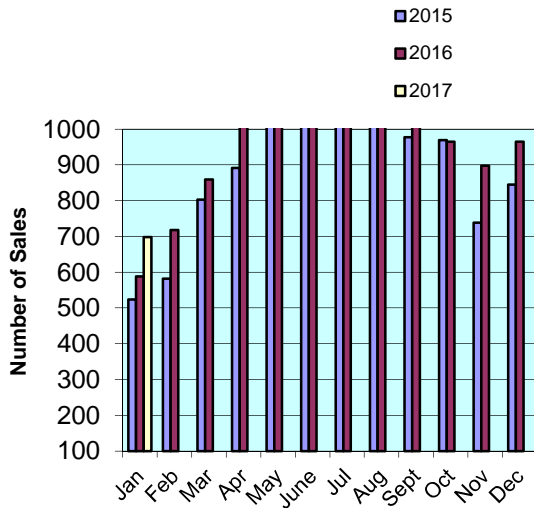


## Existing Homes Sales

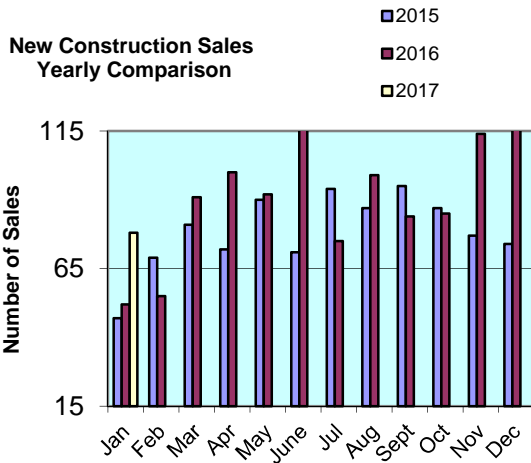
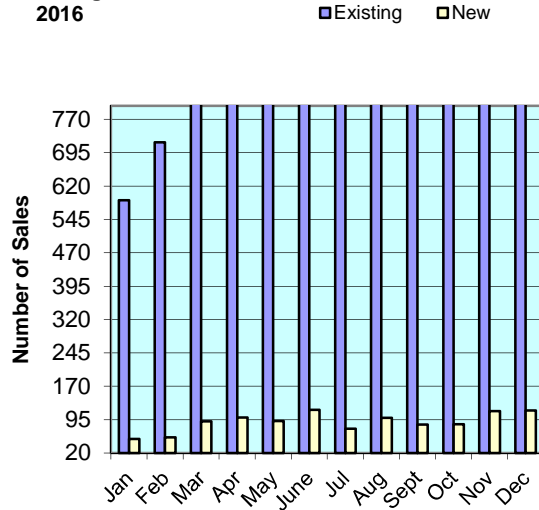
|      | <u>2015</u> | <u>2016</u> | <u>2017</u> |
|------|-------------|-------------|-------------|
| Jan  | 524         | 588         | 698         |
| Feb  | 582         | 718         |             |
| Mar  | 803         | 859         |             |
| Apr  | 891         | 1039        |             |
| May  | 1050        | 1221        |             |
| June | 1275        | 1302        |             |
| Jul  | 1240        | 1155        |             |
| Aug  | 1078        | 1239        |             |
| Sept | 977         | 1072        |             |
| Oct  | 969         | 965         |             |
| Nov  | 738         | 898         |             |
| Dec  | 845         | 965         |             |

## New Construction Sales

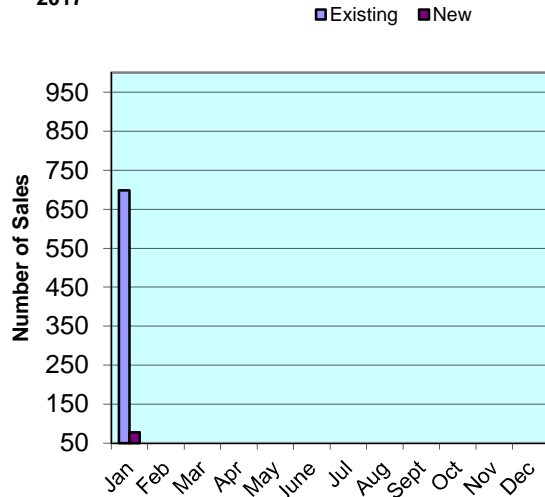
|      | <u>2015</u> | <u>2016</u> | <u>2017</u> |
|------|-------------|-------------|-------------|
| Jan  | 47          | 52          | 78          |
| Feb  | 69          | 55          |             |
| Mar  | 81          | 91          |             |
| Apr  | 72          | 100         |             |
| May  | 90          | 92          |             |
| June | 71          | 117         |             |
| Jul  | 94          | 75          |             |
| Aug  | 87          | 99          |             |
| Sept | 95          | 84          |             |
| Oct  | 87          | 85          |             |
| Nov  | 77          | 114         |             |
| Dec  | 74          | 116         |             |



## Existing vs New Sales 2016



## Existing vs New Sales 2017



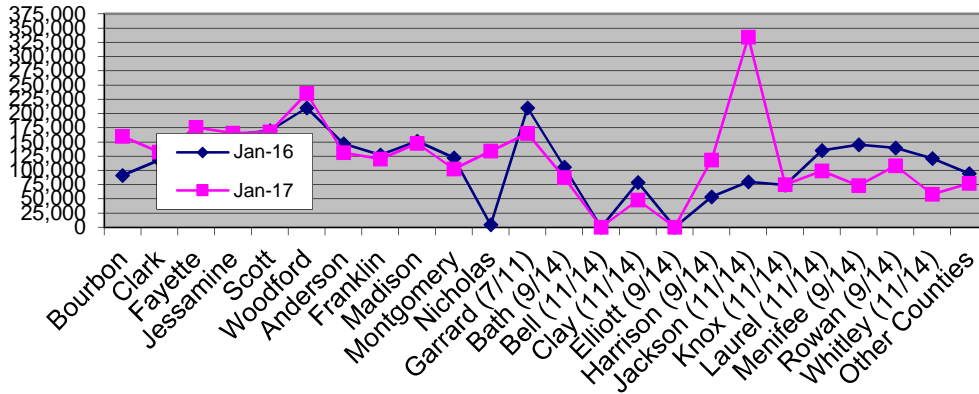
**Median Price by County**

| <u>County</u>   | <b>Jan-16</b>             |              | <b>Jan-17</b>             |              |
|-----------------|---------------------------|--------------|---------------------------|--------------|
|                 | <u>median sales price</u> | <u>Total</u> | <u>median sales price</u> | <u>Total</u> |
| Bourbon         | 91,500                    | 11           | 159,900                   | 5            |
| Clark           | 118,000                   | 25           | 132,500                   | 31           |
| Fayette         | 160,000                   | 241          | 175,500                   | 324          |
| Jessamine       | 162,500                   | 30           | 165,500                   | 36           |
| Scott           | 170,000                   | 65           | 167,950                   | 70           |
| Woodford        | 210,000                   | 25           | 235,000                   | 17           |
| Anderson        | 146,750                   | 18           | 131,000                   | 17           |
| Franklin        | 127,000                   | 33           | 119,900                   | 35           |
| Madison         | 151,505                   | 66           | 147,750                   | 56           |
| Montgomery      | 122,000                   | 13           | 102,750                   | 10           |
| Nicholas        | 4,770                     | 1            | 134,000                   | 5            |
| Garrard (7/11)  | 210,000                   | 6            | 165,000                   | 11           |
| Bath (9/14)     | 105,750                   | 2            | 87,500                    | 2            |
| Bell (11/14)    | 0                         | 0            | 0                         | 0            |
| Clay (11/14)    | 79,000                    | 3            | 48,000                    | 5            |
| Elliott (9/14)  | 0                         | 0            | 0                         | 0            |
| Harrison (9/14) | 53,500                    | 10           | 118,000                   | 11           |
| Jackson (11/14) | 79,750                    | 4            | 334,000                   | 3            |
| Knox (11/14)    | 74,500                    | 6            | 75,000                    | 5            |
| Laurel (11/14)  | 135,000                   | 19           | 99,000                    | 25           |
| Menifee (9/14)  | 145,000                   | 1            | 73,000                    | 5            |
| Rowan (9/14)    | 139,750                   | 8            | 108,000                   | 7            |
| Whitley (11/14) | 121,000                   | 7            | 58,000                    | 9            |
| Other Counties  | 94,500                    | <u>46</u>    | 77,000                    | <u>87</u>    |
|                 |                           | <b>640</b>   |                           | <b>776</b>   |



## Median Price by County

### Jan 16 vs Jan 17 Median





# Lexington-Bluegrass

Association of Realtors™

Jan-17

## Statistical Report Residential Condo, & Townhouses

### Financing of Sales

|      |     |      |    |               |    |               |    |
|------|-----|------|----|---------------|----|---------------|----|
| CASH | 207 | FmHA | 0  | L/A Escalated | 0  | SBA           | 0  |
| CONV | 344 | FLB  | 0  | LA-Fixed      | 0  | Owner Finance | 0  |
| EXCH | 0   | FNMA | 0  | L/A-Variable  | 0  | VA            | 44 |
| FHA  | 120 | KHC  | 12 | L/A + 2nd     | 0  | Wrap Around   | 0  |
|      |     |      |    | RHS           | 34 | Other         | 15 |

### Other Statistics

|                       | Fayette | Ander | Bath | Bell | Bourbon | Clark | Clay | Elliott | Franklin | Garrard | Harrison | Jackson | Jess | TOTAL |
|-----------------------|---------|-------|------|------|---------|-------|------|---------|----------|---------|----------|---------|------|-------|
| Out of County Buyer   | 75      | 4     | 0    | 0    | 1       | 15    | 4    | 0       | 11       | 7       | 5        | 2       | 16   | 140   |
| Out of State Buyer    | 41      | 0     | 0    | 0    | 0       | 4     | 2    | 0       | 3        | 5       | 1        | 0       | 2    | 58    |
| Seller Leaving County | 78      | 8     | 0    | 0    | 2       | 14    | 1    | 0       | 4        | 6       | 2        | 1       | 18   | 134   |
| Seller leaving State  | 40      | 4     | 0    | 0    | 1       | 5     | 1    | 0       | 1        | 1       | 1        | 0       | 7    | 61    |
| New Construction      | 35      | 0     | 0    | 0    | 0       | 1     | 0    | 0       | 0        | 1       | 1        | 0       | 5    | 43    |
| First Time Buyer      | 68      | 5     | 0    | 0    | 1       | 9     | 0    | 0       | 3        | 0       | 5        | 0       | 9    | 100   |
| Listing FSBO          | 16      | 0     | 0    | 0    | 0       | 2     | 0    | 0       | 0        | 0       | 0        | 0       | 0    | 18    |
| YTD Listing FSBO      | 16      | 0     | 0    | 0    | 0       | 2     | 0    | 0       | 0        | 0       | 0        | 0       | 0    | 18    |

|                       | Knox | Laurel | Madison | Meniffee | Montg | Nicholas | Rowan | Scott | Whitley | Woodford | Others | TOTAL | GRAND TOTAL |
|-----------------------|------|--------|---------|----------|-------|----------|-------|-------|---------|----------|--------|-------|-------------|
| Out of County Buyer   | 2    | 8      | 10      | 3        | 2     | 2        | 2     | 31    | 1       | 8        | 23     | 92    | 232         |
| Out of State Buyer    | 2    | 2      | 3       | 1        | 0     | 1        | 2     | 17    | 1       | 5        | 8      | 42    | 100         |
| Seller Leaving County | 0    | 6      | 8       | 4        | 3     | 4        | 1     | 11    | 3       | 7        | 22     | 69    | 203         |
| Seller leaving State  | 1    | 4      | 6       | 3        | 1     | 0        | 0     | 4     | 1       | 4        | 12     | 36    | 97          |
| New Construction      | 0    | 2      | 11      | 0        | 0     | 0        | 0     | 19    | 0       | 3        | 0      | 35    | 78          |
| First Time Buyer      | 0    | 2      | 7       | 0        | 1     | 1        | 2     | 19    | 0       | 4        | 10     | 46    | 146         |
| Listing FSBO          | 1    | 0      | 0       | 0        | 0     | 0        | 0     | 1     | 1       | 2        | 4      | 9     | 27          |
| YTD Listing FSBO      | 1    | 0      | 0       | 0        | 0     | 0        | 0     | 1     | 1       | 2        | 4      | 9     | 27          |

# Lexington-Bluegrass

Association of Realtors®

Jan-17

## Statistical Report Residential, Condo, & Townhouses ANDERSON COUNTY

| MONTHLY SUMMARY    | January-16 |             | January-17 |             | % CHANGE |
|--------------------|------------|-------------|------------|-------------|----------|
| New Listings       | 26         |             | 21         |             | -19%     |
| Month Inventory    | 6.1        |             | 4.2        |             | -31%     |
| % of List Price    | 96.91      |             | 94.39      |             |          |
| <b>Residential</b> |            |             |            |             |          |
| Sales              | 18         | \$2,592,250 | 17         | \$2,616,850 | -6%      |
| Avg Sales Price    |            | \$144,014   |            | \$153,932   | 7%       |
| Median Sales Price |            | \$146,750   |            | \$131,000   | -11%     |
| Avg Days on Market |            | 97          |            | 99          | 2%       |

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| Total Pendings by Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 17  |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 20  | 29  | 35  | 40  | 21  | 31   | 34   | 34  | 44   | 23  | 25  | 24  |
| 2015                    | 22  | 18  | 21  | 29  | 37  | 33   | 34   | 31  | 19   | 38  | 20  | 13  |

# Lexington-Bluegrass

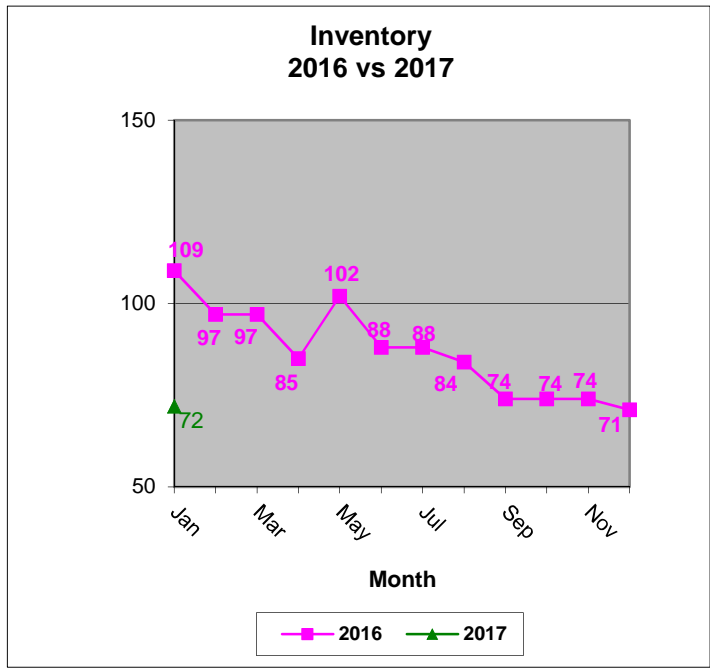
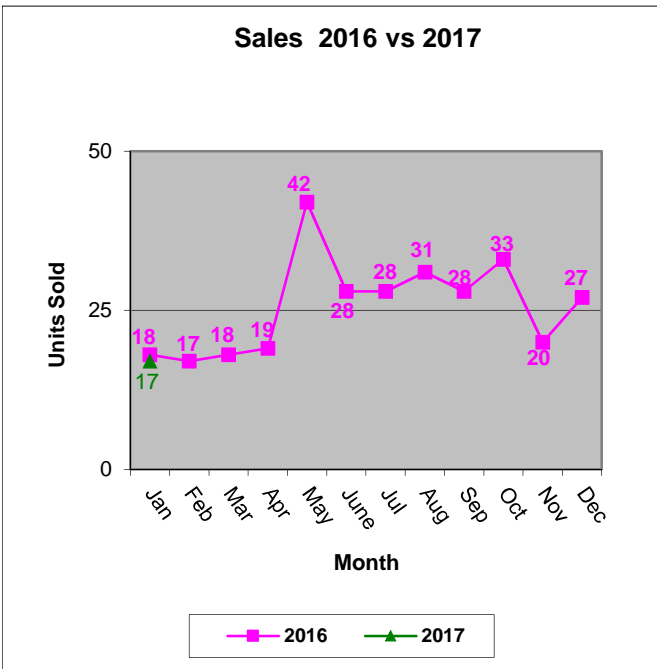
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Jan-17

ANDERSON COUNTY

| Price Range          |    |           | Sales            |                  |                  | Current Inventory |                  | Pending    |                  |
|----------------------|----|-----------|------------------|------------------|------------------|-------------------|------------------|------------|------------------|
|                      |    |           | 0-2 Bedrm        | 3 Bedrm          | 4+ Bedrm         | Total Units       | Single Units     |            | Months Inv.      |
| 49,999               | OR | UNDER     | 0                | 0                | 0                | 0                 | 1                | 1.0        | 3                |
| 50,000               | -  | 99,999    | 0                | 2                | 1                | 3                 | 13               | 4.3        | 15               |
| 100,000              | -  | 119,999   | 0                | 3                | 0                | 3                 | 5                | 1.7        | 3                |
| 120,000              | -  | 139,999   | 0                | 3                | 0                | 3                 | 11               | 3.7        | 4                |
| 140,000              | -  | 159,999   | 0                | 0                | 2                | 2                 | 5                | 2.5        | 2                |
| 160,000              | -  | 179,999   | 1                | 1                | 1                | 3                 | 10               | 3.3        | 2                |
| 180,000              | -  | 199,999   | 0                | 0                | 0                | 0                 | 6                | 6.0        | 3                |
| 200,000              | -  | 249,999   | 0                | 0                | 0                | 0                 | 8                | 8.0        | 3                |
| 250,000              | -  | 299,999   | 0                | 1                | 0                | 1                 | 7                | 7.0        | 2                |
| 300,000              | -  | 499,999   | 0                | 0                | 2                | 2                 | 5                | 2.5        | 2                |
| 500,000              | -  | 749,999   | 0                | 0                | 0                | 0                 | 0                | 0.0        | 0                |
| 750,000              | -  | 999,999   | 0                | 0                | 0                | 0                 | 1                | 1.0        | 0                |
| 1,000,000            | -  | 1,249,999 | 0                | 0                | 0                | 0                 | 0                | 0.0        | 0                |
| 1,250,000            | -  | 1,499,999 | 0                | 0                | 0                | 0                 | 0                | 0.0        | 0                |
| 1,500,000            | -  | 1,999,999 | 0                | 0                | 0                | 0                 | 0                | 0.0        | 0                |
| 2,000,000            | -  | OVER      | 0                | 0                | 0                | 0                 | 0                | 0.0        | 0                |
| <b>Total</b>         |    |           | <b>1</b>         | <b>10</b>        | <b>6</b>         | <b>17</b>         | <b>72</b>        | <b>4.2</b> | <b>39</b>        |
| <b>Median Price</b>  |    |           | <b>\$160,100</b> | <b>\$116,250</b> | <b>\$161,500</b> | <b>\$131,000</b>  | <b>\$167,250</b> |            | <b>\$109,900</b> |
| <b>Average Price</b> |    |           | <b>\$160,100</b> | <b>\$125,375</b> | <b>\$200,500</b> | <b>\$153,932</b>  | <b>\$186,619</b> |            | <b>\$139,271</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses BATH COUNTY

| MONTHLY SUMMARY | January-16 | January-17 | % CHANGE |
|-----------------|------------|------------|----------|
| New Listings    | 3          | 6          | 100%     |
| Month Inventory | 14.0       | 16.5       | 18%      |
| % of List Price | 96.80      | 91.19      |          |

### Residential

|                    |   |           |   |           |      |
|--------------------|---|-----------|---|-----------|------|
| Sales              | 2 | \$211,500 | 2 | \$175,000 | 0%   |
| Avg Sales Price    |   | \$105,750 |   | \$87,500  | -17% |
| Median Sales Price |   | \$105,750 |   | \$87,500  | -17% |
| Avg Days on Market |   | 38        |   | 116       | 205% |

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| Total Pendings By Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 8   |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 6   | 2   | 3   | 9   | 5   | 7    | 5    | 7   | 4    | 6   | 5   | 1   |
| 2015                    | 8   | 3   | 6   | 8   | 4   | 7    | 5    | 3   | 9    | 5   | 3   | 4   |

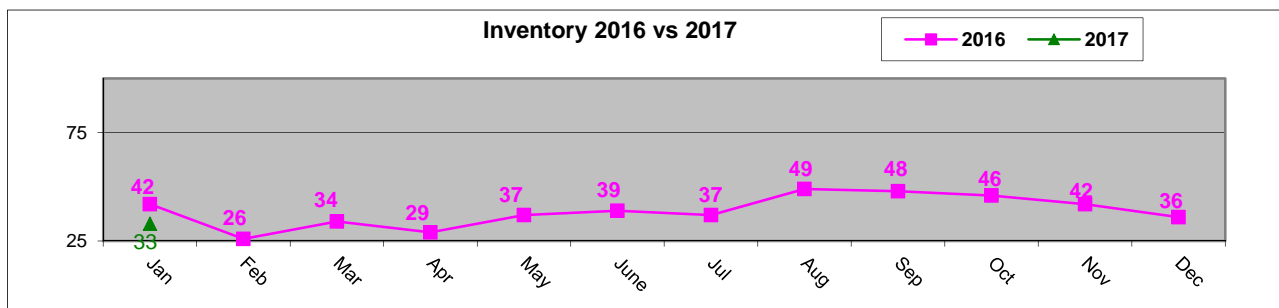
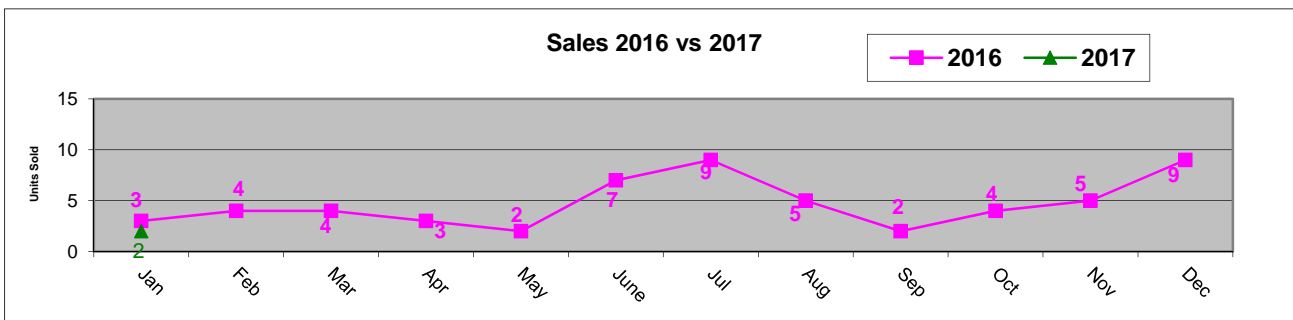
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Jan-17

BATH COUNTY

| Price Range          |    |           | Sales      |                 |            | Current Inventory |                  |             |                  |
|----------------------|----|-----------|------------|-----------------|------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm  | 3 Bedrm         | 4+ Bedrm   | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 0          | 1               | 0          | 1                 | 4                | 4.0         | 2                |
| 50,000               | -  | 99,999    | 0          | 0               | 0          | 0                 | 12               | 12.0        | 2                |
| 100,000              | -  | 119,999   | 0          | 0               | 0          | 0                 | 1                | 1.0         | 0                |
| 120,000              | -  | 139,999   | 0          | 1               | 0          | 1                 | 3                | 3.0         | 2                |
| 140,000              | -  | 159,999   | 0          | 0               | 0          | 0                 | 1                | 1.0         | 0                |
| 160,000              | -  | 179,999   | 0          | 0               | 0          | 0                 | 4                | 4.0         | 2                |
| 180,000              | -  | 199,999   | 0          | 0               | 0          | 0                 | 0                | 0.0         | 0                |
| 200,000              | -  | 249,999   | 0          | 0               | 0          | 0                 | 4                | 4.0         | 1                |
| 250,000              | -  | 299,999   | 0          | 0               | 0          | 0                 | 0                | 0.0         | 0                |
| 300,000              | -  | 499,999   | 0          | 0               | 0          | 0                 | 4                | 4.0         | 0                |
| 500,000              | -  | 749,999   | 0          | 0               | 0          | 0                 | 0                | 0.0         | 0                |
| 750,000              | -  | 999,999   | 0          | 0               | 0          | 0                 | 0                | 0.0         | 0                |
| 1,000,000            | -  | 1,249,999 | 0          | 0               | 0          | 0                 | 0                | 0.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0          | 0               | 0          | 0                 | 0                | 0.0         | 0                |
| 1,500,000            | -  | 1,999,999 | 0          | 0               | 0          | 0                 | 0                | 0.0         | 0                |
| 2,000,000            | -  | OVER      | 0          | 0               | 0          | 0                 | 0                | 0.0         | 0                |
| <b>Total</b>         |    |           | <b>0</b>   | <b>2</b>        | <b>0</b>   | <b>2</b>          | <b>33</b>        | <b>16.5</b> | <b>9</b>         |
| <b>Median Price</b>  |    |           | <b>\$0</b> | <b>\$87,500</b> | <b>\$0</b> | <b>\$87,500</b>   | <b>\$109,500</b> |             | <b>\$120,000</b> |
| <b>Average Price</b> |    |           | <b>\$0</b> | <b>\$87,500</b> | <b>\$0</b> | <b>\$87,500</b>   | <b>\$144,927</b> |             | <b>\$115,889</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses BELL COUNTY

| MONTHLY SUMMARY           | January-16 | January-17 | % CHANGE |
|---------------------------|------------|------------|----------|
| New Listings              | 1          | 0          |          |
| Month Inventory           | 0.0        | 0.0        |          |
| % of List Price           | 0.00       | 0.00       |          |
| <b><u>Residential</u></b> |            |            |          |
| Sales                     | 0          | 0          |          |
| Avg Sales Price           | \$0        | \$0        |          |
| Median Sales Price        | \$0        | \$0        |          |
| Avg Days on Market        | 0          | 0          |          |

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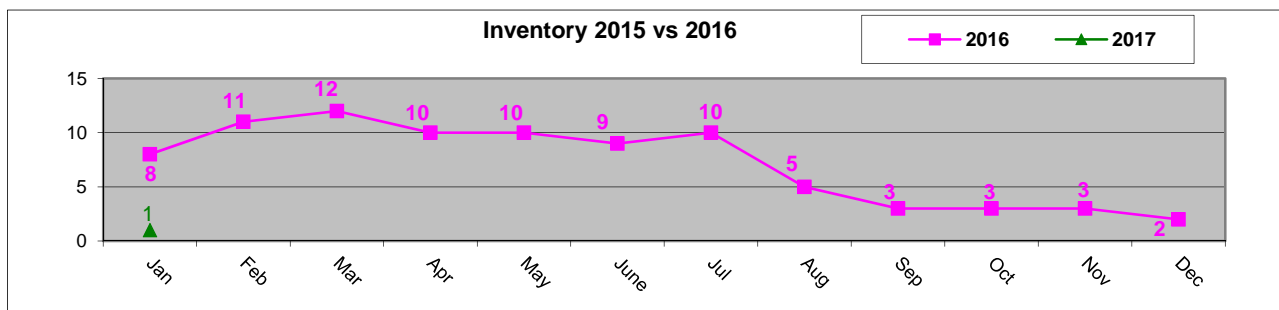
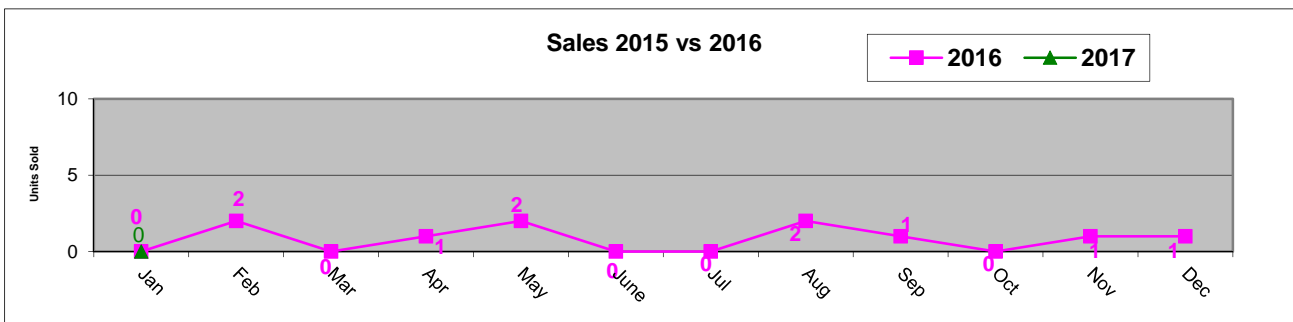
| Total Pendings By Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 1   |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 0   | 1   | 1   | 2   | 0   | 1    | 0    | 1   | 1    | 1   | 1   | 0   |
| 2015                    | 1   | 0   | 1   | 2   | 0   | 0    | 0    | 0   | 1    | 0   | 2   | 2   |

## Single Family SALES and INVENTORY and PENDING

Jan-17

BELL COUNTY

| Price Range          |    |           | Sales      |            |            | Current Inventory |                 | Pending    |             |
|----------------------|----|-----------|------------|------------|------------|-------------------|-----------------|------------|-------------|
|                      |    |           | 0-2 Bedrm  | 3 Bedrm    | 4+ Bedrm   | Total Units       | Single Units    |            | Months Inv. |
| 49,999               | OR | UNDER     | 0          | 0          | 0          | 0                 | 1               | 1.0        | 0           |
| 50,000               | -  | 99,999    | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| 100,000              | -  | 119,999   | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| 120,000              | -  | 139,999   | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| 140,000              | -  | 159,999   | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| 160,000              | -  | 179,999   | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| 180,000              | -  | 199,999   | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| 200,000              | -  | 249,999   | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| 250,000              | -  | 299,999   | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| 300,000              | -  | 499,999   | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| 500,000              | -  | 749,999   | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| 750,000              | -  | 999,999   | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| 1,000,000            | -  | 1,249,999 | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| 1,250,000            | -  | 1,499,999 | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| 1,500,000            | -  | 1,999,999 | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| 2,000,000            | -  | OVER      | 0          | 0          | 0          | 0                 | 0               | 0.0        | 0           |
| <b>Total</b>         |    |           | <b>0</b>   | <b>0</b>   | <b>0</b>   | <b>0</b>          | <b>1</b>        | <b>1.0</b> | <b>0</b>    |
| <b>Median Price</b>  |    |           | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | <b>\$0</b>        | <b>\$19,900</b> |            | <b>\$0</b>  |
| <b>Average Price</b> |    |           | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | <b>\$0</b>        | <b>\$19,900</b> |            | <b>\$0</b>  |



# Lexington-Bluegrass

Association of Realtors®

Jan-17

## Statistical Report Residential, Condo, & Townhouses BOURBON COUNTY

| MONTHLY SUMMARY           | January-16 |             | January-17 |           | % CHANGE |
|---------------------------|------------|-------------|------------|-----------|----------|
| New Listings              | 12         |             | 15         |           | 25%      |
| Month Inventory           | 4.9        |             | 12.2       |           | 149%     |
| % of List Price           | 92.56      |             | 96.55      |           |          |
| <b><u>Residential</u></b> |            |             |            |           |          |
| Sales                     | 11         | \$1,265,270 | 5          | \$830,100 | -55%     |
| Avg Sales Price           |            | \$115,025   |            | \$166,020 | 44%      |
| Median Sales Price        |            | \$91,500    |            | \$159,900 | 75%      |
| Avg Days on Market        |            | 61          |            | 41        | -33%     |

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| Total Pendings by Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 16  |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 10  | 10  | 15  | 15  | 12  | 19   | 14   | 14  | 12   | 20  | 17  | 9   |
| 2015                    | 7   | 11  | 13  | 16  | 18  | 24   | 22   | 11  | 12   | 17  | 11  | 19  |



# Lexington-Bluegrass

Association of Realtors®

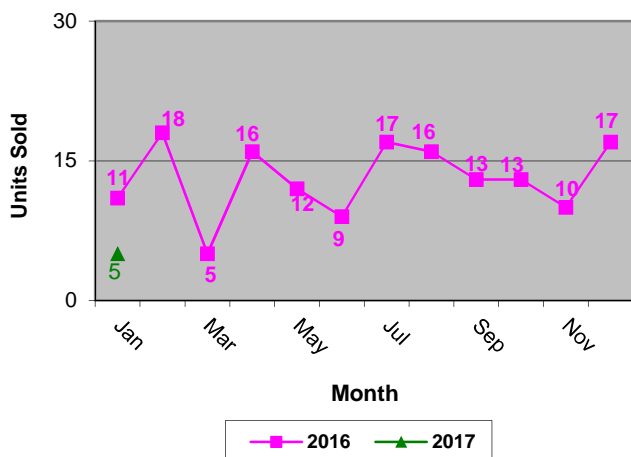
## Single Family SALES and INVENTORY and PENDING

Jan-17

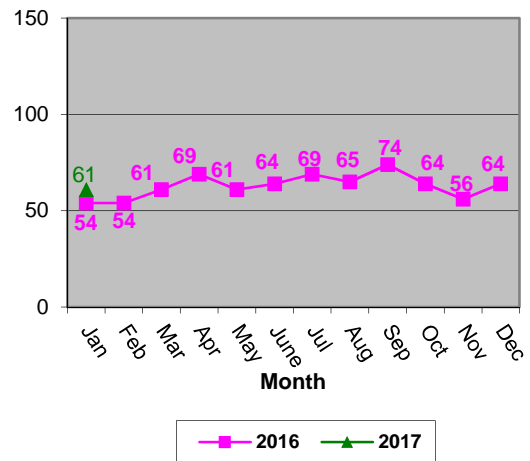
BOURBON COUNTY

| Price Range          |    |           | Sales           |                  |                  | Current Inventory |                  | Pending     |                  |
|----------------------|----|-----------|-----------------|------------------|------------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2<br>Bedrm    | 3<br>Bedrm       | 4+<br>Bedrm      | Total<br>Units    | Single<br>Units  |             | Months<br>Inv.   |
| 49,999               | OR | UNDER     | 0               | 0                | 0                | 0                 | 6                | 6.0         | 4                |
| 50,000               | -  | 99,999    | 1               | 0                | 0                | 1                 | 21               | 21.0        | 2                |
| 100,000              | -  | 119,999   | 0               | 1                | 0                | 1                 | 1                | 1.0         | 2                |
| 120,000              | -  | 139,999   | 0               | 0                | 0                | 0                 | 3                | 3.0         | 3                |
| 140,000              | -  | 159,999   | 0               | 1                | 0                | 1                 | 1                | 1.0         | 1                |
| 160,000              | -  | 179,999   | 0               | 0                | 0                | 0                 | 6                | 6.0         | 0                |
| 180,000              | -  | 199,999   | 0               | 0                | 0                | 0                 | 3                | 3.0         | 1                |
| 200,000              | -  | 249,999   | 0               | 0                | 2                | 2                 | 1                | 0.5         | 1                |
| 250,000              | -  | 299,999   | 0               | 0                | 0                | 0                 | 0                | 0.0         | 2                |
| 300,000              | -  | 499,999   | 0               | 0                | 0                | 0                 | 8                | 8.0         | 3                |
| 500,000              | -  | 749,999   | 0               | 0                | 0                | 0                 | 5                | 5.0         | 1                |
| 750,000              | -  | 999,999   | 0               | 0                | 0                | 0                 | 2                | 2.0         | 0                |
| 1,000,000            | -  | 1,249,999 | 0               | 0                | 0                | 0                 | 1                | 1.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0               | 0                | 0                | 0                 | 1                | 1.0         | 0                |
| 1,500,000            | -  | 1,999,999 | 0               | 0                | 0                | 0                 | 1                | 1.0         | 0                |
| 2,000,000            | -  | OVER      | 0               | 0                | 0                | 0                 | 1                | 1.0         | 0                |
| <b>Total</b>         |    |           | <b>1</b>        | <b>2</b>         | <b>2</b>         | <b>5</b>          | <b>61</b>        | <b>12.2</b> | <b>20</b>        |
| <b>Median Price</b>  |    |           | <b>\$94,500</b> | <b>\$134,950</b> | <b>\$232,850</b> | <b>\$159,900</b>  | <b>\$139,900</b> |             | <b>\$132,450</b> |
| <b>Average Price</b> |    |           | <b>\$94,500</b> | <b>\$134,950</b> | <b>\$232,850</b> | <b>\$166,020</b>  | <b>\$513,038</b> |             | <b>\$183,298</b> |

**Sales 2016 vs 2017**



**Inventory 2016 vs 2017**



# Lexington-Bluegrass

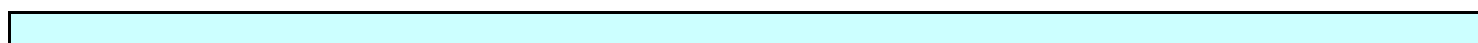
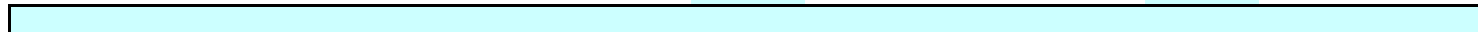
Association of Realtors®

Jan-17

## Statistical Report Residential Condo, & Townhouses

### CLARK COUNTY

| MONTHLY SUMMARY           | January-16 |             | January-17 |             | % CHANGE |
|---------------------------|------------|-------------|------------|-------------|----------|
| New Listings              |            | 39          |            | 54          | 38%      |
| Month Inventory           |            | 7.2         |            | 4.8         | -33%     |
| % of List Price           |            | 95.89       |            | 95.83       |          |
| <b><u>Residential</u></b> |            |             |            |             |          |
| Sales                     | 25         | \$3,442,000 | 31         | \$4,614,550 | 24%      |
| Avg Sales Price           |            | \$137,680   |            | \$148,856   | 8%       |
| Median Sales Price        |            | \$118,000   |            | \$132,500   | 12%      |
| Avg Days on Market        |            | 89          |            | 101         | 13%      |



| Total Pendings by Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 49  |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 32  | 34  | 57  | 51  | 54  | 54   | 44   | 50  | 37   | 35  | 34  | 40  |
| 2015                    | 27  | 34  | 51  | 51  | 41  | 52   | 37   | 31  | 54   | 30  | 34  | 25  |

# Lexington-Bluegrass

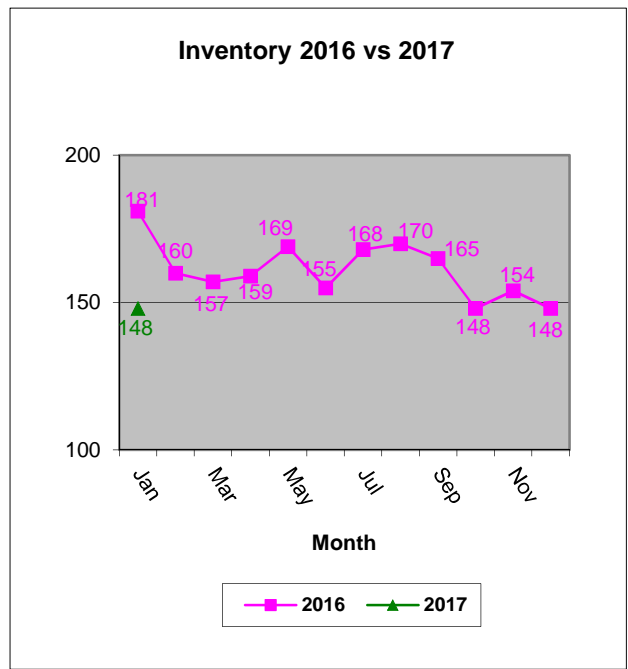
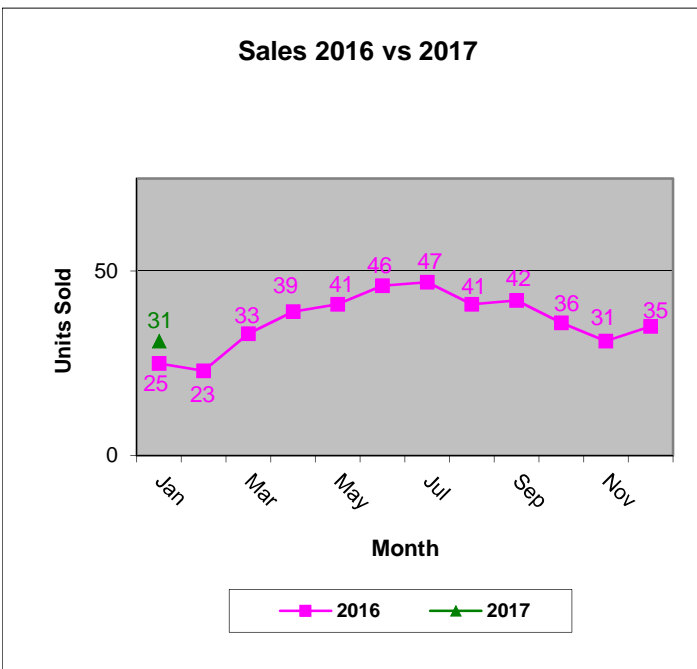
Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

Jan-17

CLARK COUNTY

| Price Range          |    |           | Sales           |                  |                  | Current Inventory |                  |             |                  |
|----------------------|----|-----------|-----------------|------------------|------------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm       | 3 Bedrm          | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 2               | 2                | 0                | 4                 | 10               | 2.5         | 7                |
| 50,000               | -  | 99,999    | 2               | 1                | 1                | 4                 | 22               | 5.5         | 18               |
| 100,000              | -  | 119,999   | 0               | 2                | 1                | 3                 | 10               | 3.3         | 9                |
| 120,000              | -  | 139,999   | 0               | 6                | 0                | 6                 | 17               | 2.8         | 12               |
| 140,000              | -  | 159,999   | 0               | 2                | 1                | 3                 | 15               | 5.0         | 4                |
| 160,000              | -  | 179,999   | 0               | 3                | 0                | 3                 | 9                | 3.0         | 4                |
| 180,000              | -  | 199,999   | 0               | 0                | 1                | 1                 | 11               | 11.0        | 1                |
| 200,000              | -  | 249,999   | 0               | 2                | 1                | 3                 | 8                | 2.7         | 6                |
| 250,000              | -  | 299,999   | 0               | 0                | 3                | 3                 | 14               | 4.7         | 5                |
| 300,000              | -  | 499,999   | 0               | 0                | 1                | 1                 | 23               | 23.0        | 2                |
| 500,000              | -  | 749,999   | 0               | 0                | 0                | 0                 | 7                | 7.0         | 0                |
| 750,000              | -  | 999,999   | 0               | 0                | 0                | 0                 | 1                | 1.0         | 0                |
| 1,000,000            | -  | 1,249,999 | 0               | 0                | 0                | 0                 | 1                | 1.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0               | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,500,000            | -  | 1,999,999 | 0               | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 2,000,000            | -  | OVER      | 0               | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| <b>Total</b>         |    |           | <b>4</b>        | <b>18</b>        | <b>9</b>         | <b>31</b>         | <b>148</b>       | <b>4.8</b>  | <b>68</b>        |
| <b>Median Price</b>  |    |           | <b>\$59,250</b> | <b>\$130,500</b> | <b>\$243,000</b> | <b>\$132,500</b>  | <b>\$159,450</b> |             | <b>\$121,200</b> |
| <b>Average Price</b> |    |           | <b>\$61,100</b> | <b>\$132,731</b> | <b>\$220,111</b> | <b>\$148,856</b>  | <b>\$216,118</b> |             | <b>\$133,988</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses CLAY COUNTY

| MONTHLY SUMMARY           | January-16 |           | January-17 |           | % CHANGE |
|---------------------------|------------|-----------|------------|-----------|----------|
| New Listings              | 10         |           | 5          |           | -50%     |
| Month Inventory           | 8.0        |           | 4.0        |           | -50%     |
| % of List Price           | 89.78      |           | 88.25      |           |          |
| <b><u>Residential</u></b> |            |           |            |           |          |
| Sales                     | 3          | \$363,000 | 5          | \$320,000 | 67%      |
| Avg Sales Price           |            | \$121,000 |            | \$64,000  | -47%     |
| Median Sales Price        |            | \$79,000  |            | \$48,000  | -39%     |
| Avg Days on Market        |            | 27        |            | 75        | 178%     |

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| Total Pendings By Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 3   |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 2   | 2   | 4   | 0   | 5   | 2    | 8    | 2   | 4    | 5   | 4   | 4   |
| 2015                    | 0   | 1   | 2   | 1   | 5   | 1    | 3    | 2   | 5    | 5   | 2   | 2   |

# Lexington-Bluegrass

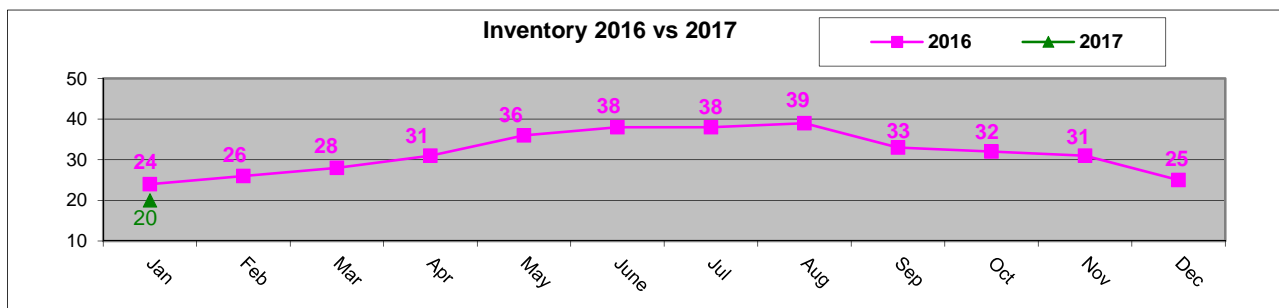
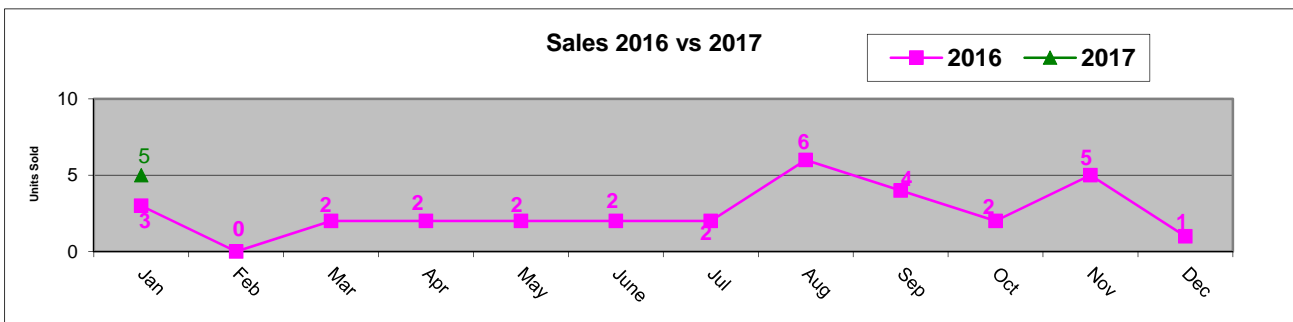
Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Jan-17

CLAY COUNTY

| Price Range          |    |           | Sales           |                 |                 | Current Inventory |                  |             |                  |
|----------------------|----|-----------|-----------------|-----------------|-----------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm       | 3 Bedrm         | 4+ Bedrm        | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 2               | 1               | 0               | 3                 | 2                | 0.7         | 1                |
| 50,000               | -  | 99,999    | 0               | 0               | 1               | 1                 | 7                | 7.0         | 0                |
| 100,000              | -  | 119,999   | 0               | 0               | 0               | 0                 | 0                | 0.0         | 1                |
| 120,000              | -  | 139,999   | 0               | 0               | 0               | 0                 | 4                | 4.0         | 0                |
| 140,000              | -  | 159,999   | 0               | 0               | 0               | 0                 | 2                | 2.0         | 1                |
| 160,000              | -  | 179,999   | 0               | 1               | 0               | 1                 | 1                | 1.0         | 0                |
| 180,000              | -  | 199,999   | 0               | 0               | 0               | 0                 | 0                | 0.0         | 0                |
| 200,000              | -  | 249,999   | 0               | 0               | 0               | 0                 | 1                | 1.0         | 0                |
| 250,000              | -  | 299,999   | 0               | 0               | 0               | 0                 | 1                | 1.0         | 0                |
| 300,000              | -  | 499,999   | 0               | 0               | 0               | 0                 | 2                | 2.0         | 0                |
| 500,000              | -  | 749,999   | 0               | 0               | 0               | 0                 | 0                | 0.0         | 0                |
| 750,000              | -  | 999,999   | 0               | 0               | 0               | 0                 | 0                | 0.0         | 0                |
| 1,000,000            | -  | 1,249,999 | 0               | 0               | 0               | 0                 | 0                | 0.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0               | 0               | 0               | 0                 | 0                | 0.0         | 0                |
| 1,500,000            | -  | 1,999,999 | 0               | 0               | 0               | 0                 | 0                | 0.0         | 0                |
| 2,000,000            | -  | OVER      | 0               | 0               | 0               | 0                 | 0                | 0.0         | 0                |
| <b>Total</b>         |    |           | <b>2</b>        | <b>2</b>        | <b>1</b>        | <b>5</b>          | <b>20</b>        | <b>4.0</b>  | <b>3</b>         |
| <b>Median Price</b>  |    |           | <b>\$45,000</b> | <b>\$90,000</b> | <b>\$50,000</b> | <b>\$48,000</b>   | <b>\$129,500</b> |             | <b>\$112,000</b> |
| <b>Average Price</b> |    |           | <b>\$45,000</b> | <b>\$90,000</b> | <b>\$50,000</b> | <b>\$64,000</b>   | <b>\$145,443</b> |             | <b>\$99,633</b>  |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses ELLIOTT COUNTY

| MONTHLY SUMMARY           | January-16 | January-17 | % CHANGE |
|---------------------------|------------|------------|----------|
| New Listings              | 0          | 0          | 0%       |
| Month Inventory           | 0.0        | 0.0        |          |
| % of List Price           | 0.00       | 0.00       |          |
| <b><u>Residential</u></b> |            |            |          |
| Sales                     | 0          | 0          |          |
| Avg Sales Price           | \$0        | \$0        |          |
| Median Sales Price        | \$0        | \$0        |          |
| Avg Days on Market        | 0          | 0          |          |

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| Total Pendings By Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 0   |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 0   | 0   | 0   | 0   | 0   | 0    | 1    | 1   | 0    | 0   | 0   | 0   |
| 2015                    | 0   | 0   | 0   | 0   | 2   | 1    | 0    | 1   | 0    | 0   | 0   | 1   |

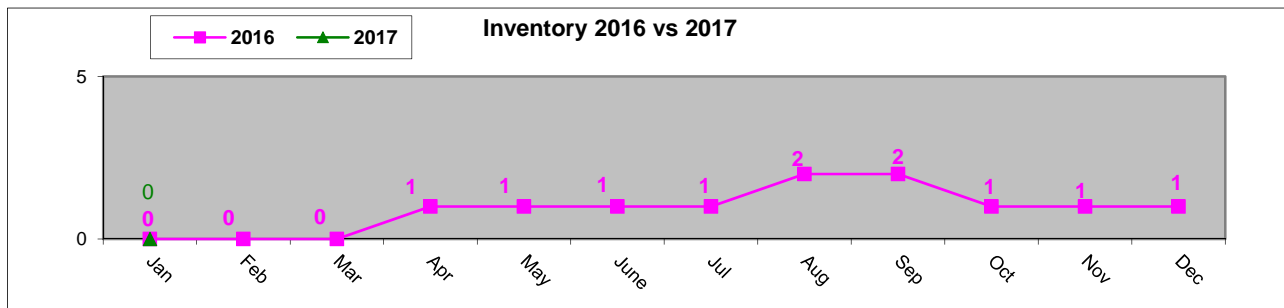
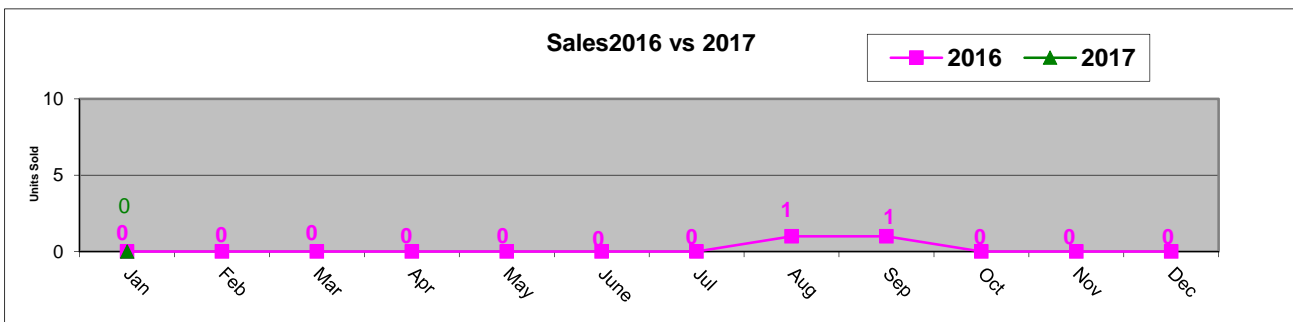
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Jan-17

ELLIOTT COUNTY

| Price Range          |    |           | Sales      |            |            | Current Inventory |                 |             |            |
|----------------------|----|-----------|------------|------------|------------|-------------------|-----------------|-------------|------------|
|                      |    |           | 0-2 Bedrm  | 3 Bedrm    | 4+ Bedrm   | Total Units       | Single Units    | Months Inv. | Pending    |
| 49,999               | OR | UNDER     | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| 50,000               | -  | 99,999    | 0          | 0          | 0          | 0                 | 1               | 1.0         | 0          |
| 100,000              | -  | 119,999   | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| 120,000              | -  | 139,999   | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| 140,000              | -  | 159,999   | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| 160,000              | -  | 179,999   | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| 180,000              | -  | 199,999   | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| 200,000              | -  | 249,999   | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| 250,000              | -  | 299,999   | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| 300,000              | -  | 499,999   | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| 500,000              | -  | 749,999   | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| 750,000              | -  | 999,999   | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| 1,000,000            | -  | 1,249,999 | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| 1,250,000            | -  | 1,499,999 | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| 1,500,000            | -  | 1,999,999 | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| 2,000,000            | -  | OVER      | 0          | 0          | 0          | 0                 | 0               | 0.0         | 0          |
| <b>Total</b>         |    |           | <b>0</b>   | <b>0</b>   | <b>0</b>   | <b>0</b>          | <b>1</b>        | <b>1.0</b>  | <b>0</b>   |
| <b>Median Price</b>  |    |           | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | <b>\$0</b>        | <b>\$89,900</b> |             | <b>\$0</b> |
| <b>Average Price</b> |    |           | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | <b>\$0</b>        | <b>\$89,900</b> |             | <b>\$0</b> |



# Lexington-Bluegrass

Association of Realtors®

Jan-17

## Statistical Report Residential Condo, & Townhouses FAYETTE COUNTY

| MONTHLY SUMMARY           | January-16 |              | January-17 |              | % CHANGE |
|---------------------------|------------|--------------|------------|--------------|----------|
| New Listings              |            | 371          |            | 455          | 23%      |
| Month Inventory           |            | 4.2          |            | 2.5          | -40%     |
| % of List Price           |            | 97.45        |            | 97.46        |          |
| <b><u>Residential</u></b> |            |              |            |              |          |
| Sales                     | 241        | \$47,755,610 | 324        | \$70,400,412 | 34%      |
| Avg Sales Price           |            | \$198,156    |            | \$217,285    | 10%      |
| Median Sales Price        |            | \$160,000    |            | \$175,500    | 10%      |
| Avg Days on Market        |            | 55           |            | 51           | -7%      |

| Total Pendings by Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 390 |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 318 | 476 | 590 | 706 | 584 | 566  | 527  | 474 | 430  | 422 | 365 | 274 |
| 2015                    | 348 | 391 | 482 | 625 | 569 | 578  | 529  | 469 | 423  | 369 | 339 | 256 |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

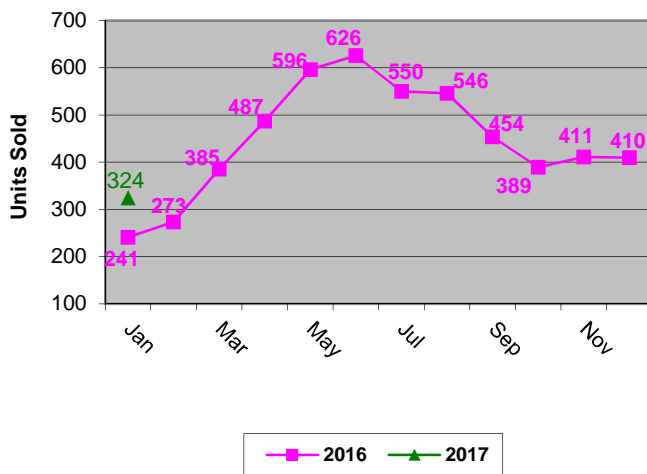
## Single Family SALES and INVENTORY and PENDING

Jan-17

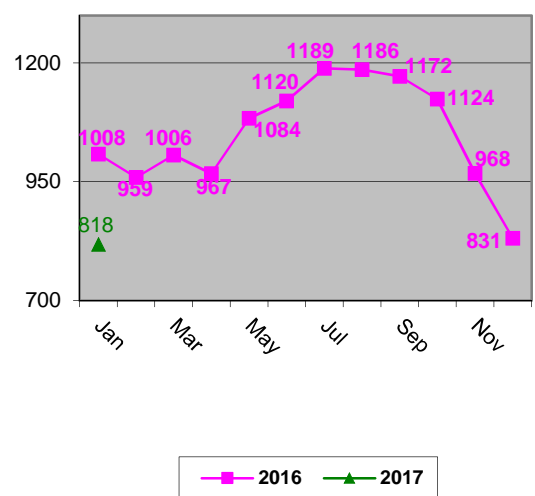
FAYETTE COUNTY

| Price Range          |    |           | Sales            |                  |                  | Current Inventory |                  |             |                  |
|----------------------|----|-----------|------------------|------------------|------------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm        | 3 Bedrm          | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 3                | 7                | 1                | 11                | 7                | 0.6         | 6                |
| 50,000               | -  | 99,999    | 12               | 13               | 3                | 28                | 63               | 2.3         | 52               |
| 100,000              | -  | 119,999   | 7                | 19               | 3                | 29                | 37               | 1.3         | 51               |
| 120,000              | -  | 139,999   | 6                | 27               | 6                | 39                | 44               | 1.1         | 66               |
| 140,000              | -  | 159,999   | 4                | 24               | 2                | 30                | 38               | 1.3         | 63               |
| 160,000              | -  | 179,999   | 0                | 24               | 6                | 30                | 40               | 1.3         | 71               |
| 180,000              | -  | 199,999   | 2                | 13               | 5                | 20                | 35               | 1.8         | 34               |
| 200,000              | -  | 249,999   | 0                | 18               | 22               | 40                | 68               | 1.7         | 86               |
| 250,000              | -  | 299,999   | 0                | 13               | 18               | 31                | 108              | 3.5         | 85               |
| 300,000              | -  | 499,999   | 4                | 8                | 40               | 52                | 207              | 4.0         | 158              |
| 500,000              | -  | 749,999   | 0                | 3                | 7                | 10                | 80               | 8.0         | 30               |
| 750,000              | -  | 999,999   | 0                | 0                | 2                | 2                 | 32               | 16.0        | 7                |
| 1,000,000            | -  | 1,249,999 | 0                | 0                | 1                | 1                 | 8                | 8.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0                | 0                | 1                | 1                 | 20               | 20.0        | 0                |
| 1,500,000            | -  | 1,999,999 | 0                | 0                | 0                | 0                 | 19               | 19.0        | 2                |
| 2,000,000            | -  | OVER      | 0                | 0                | 0                | 0                 | 12               | 12.0        | 0                |
| <b>Total</b>         |    |           | <b>38</b>        | <b>169</b>       | <b>117</b>       | <b>324</b>        | <b>818</b>       | <b>2.5</b>  | <b>711</b>       |
| <b>Median Price</b>  |    |           | <b>\$113,000</b> | <b>\$152,500</b> | <b>\$275,000</b> | <b>\$175,500</b>  | <b>\$289,900</b> |             | <b>\$208,000</b> |
| <b>Average Price</b> |    |           | <b>\$133,769</b> | <b>\$173,342</b> | <b>\$307,883</b> | <b>\$217,285</b>  | <b>\$424,208</b> |             | <b>\$246,441</b> |

**Sales 2016 vs 2017**



**Inventory 2016 vs 2017**



# Lexington-Bluegrass

Association of Realtors®

Jan-17

## Statistical Report Residential, Condo, & Townhouses FRANKLIN COUNTY

| MONTHLY SUMMARY           | January-16 |             | January-17 |             | % CHANGE |
|---------------------------|------------|-------------|------------|-------------|----------|
| New Listings              | 57         |             | 46         |             | -19%     |
| Month Inventory           | 7.8        |             | 5.5        |             | -29%     |
| % of List Price           | 95.67      |             | 96.21      |             |          |
| <b><u>Residential</u></b> |            |             |            |             |          |
| Sales                     | 33         | \$4,887,500 | 35         | \$4,747,730 | 6%       |
| Avg Sales Price           |            | \$148,106   |            | \$135,649   | -8%      |
| Median Sales Price        |            | \$127,000   |            | \$119,900   | -6%      |
| Avg Days on Market        |            | 89          |            | 110         | 24%      |

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| Total Pendings by Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 52  |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 48  | 42  | 52  | 59  | 62  | 72   | 65   | 61  | 59   | 50  | 52  | 35  |
| 2015                    | 40  | 30  | 48  | 57  | 56  | 64   | 54   | 53  | 51   | 58  | 58  | 31  |

# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

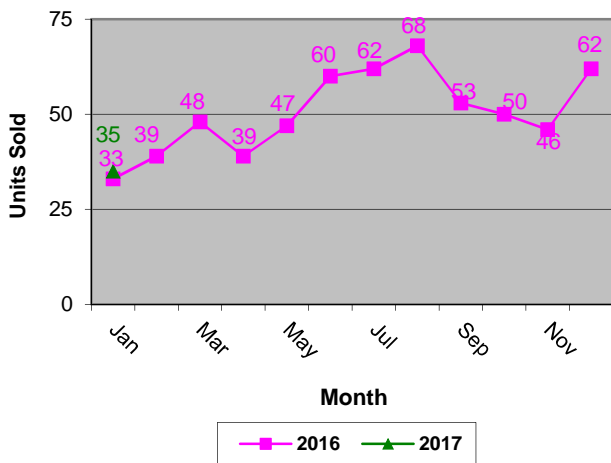
## Single Family SALES and INVENTORY and PENDING

Jan-17

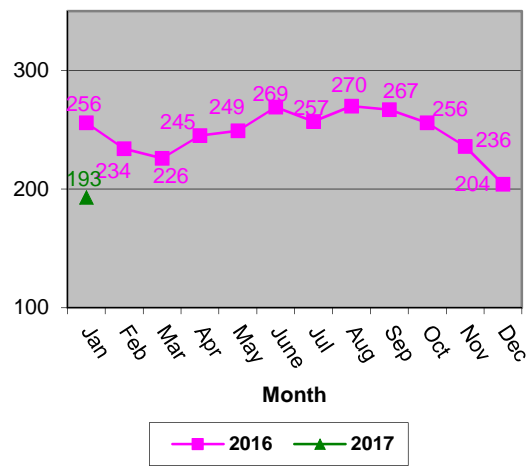
Franklin County

| Price Range          |    |           | Sales           |                  |                  | Current Inventory |                  | Pending    |                  |
|----------------------|----|-----------|-----------------|------------------|------------------|-------------------|------------------|------------|------------------|
|                      |    |           | 0-2 Bedrm       | 3 Bedrm          | 4+ Bedrm         | Total Units       | Single Units     |            | Months Inv.      |
| 49,999               | OR | UNDER     | 3               | 0                | 0                | 3                 | 16               | 5.3        | 3                |
| 50,000               | -  | 99,999    | 3               | 5                | 0                | 8                 | 38               | 4.8        | 18               |
| 100,000              | -  | 119,999   | 1               | 5                | 1                | 7                 | 13               | 1.9        | 11               |
| 120,000              | -  | 139,999   | 0               | 4                | 1                | 5                 | 24               | 4.8        | 11               |
| 140,000              | -  | 159,999   | 0               | 3                | 0                | 3                 | 12               | 4.0        | 5                |
| 160,000              | -  | 179,999   | 0               | 1                | 1                | 2                 | 11               | 5.5        | 5                |
| 180,000              | -  | 199,999   | 0               | 0                | 0                | 0                 | 13               | 13.0       | 7                |
| 200,000              | -  | 249,999   | 0               | 1                | 1                | 2                 | 16               | 8.0        | 4                |
| 250,000              | -  | 299,999   | 1               | 1                | 3                | 5                 | 17               | 3.4        | 2                |
| 300,000              | -  | 499,999   | 0               | 0                | 0                | 0                 | 23               | 23.0       | 3                |
| 500,000              | -  | 749,999   | 0               | 0                | 0                | 0                 | 6                | 6.0        | 0                |
| 750,000              | -  | 999,999   | 0               | 0                | 0                | 0                 | 2                | 2.0        | 0                |
| 1,000,000            | -  | 1,249,999 | 0               | 0                | 0                | 0                 | 0                | 0.0        | 0                |
| 1,250,000            | -  | 1,499,999 | 0               | 0                | 0                | 0                 | 1                | 1.0        | 0                |
| 1,500,000            | -  | 1,999,999 | 0               | 0                | 0                | 0                 | 0                | 0.0        | 0                |
| 2,000,000            | -  | OVER      | 0               | 0                | 0                | 0                 | 1                | 1.0        | 0                |
| <b>Total</b>         |    |           | <b>8</b>        | <b>20</b>        | <b>7</b>         | <b>35</b>         | <b>193</b>       | <b>5.5</b> | <b>69</b>        |
| <b>Median Price</b>  |    |           | <b>\$54,625</b> | <b>\$124,900</b> | <b>\$222,000</b> | <b>\$119,900</b>  | <b>\$152,900</b> |            | <b>\$125,000</b> |
| <b>Average Price</b> |    |           | <b>\$83,366</b> | <b>\$131,415</b> | <b>\$207,500</b> | <b>\$135,649</b>  | <b>\$212,564</b> |            | <b>\$140,430</b> |

**Sales 2016 vs 2017**



**Inventory 2016 vs 2017**



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses GARRARD COUNTY

| MONTHLY SUMMARY           | January-16 |             | January-17 |             | % CHANGE |
|---------------------------|------------|-------------|------------|-------------|----------|
| New Listings              | 18         |             | 17         |             | -6%      |
| Month Inventory           | 14.0       |             | 5.6        |             | -60%     |
| % of List Price           | 95.91      |             | 96.55      |             |          |
| <b><u>Residential</u></b> |            |             |            |             |          |
| Sales                     | 6          | \$1,310,000 | 11         | \$1,838,150 | 83%      |
| Avg Sales Price           |            | \$218,333   |            | \$167,105   | -23%     |
| Median Sales Price        |            | \$210,000   |            | \$165,000   | -21%     |
| Avg Days on Market        |            | 109         |            | 78          | -28%     |

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| Total Pendings By Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 13  |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 9   | 17  | 22  | 18  | 21  | 20   | 14   | 26  | 22   | 17  | 17  | 7   |
| 2015                    | 12  | 14  | 15  | 15  | 18  | 19   | 15   | 20  | 15   | 16  | 10  | 8   |

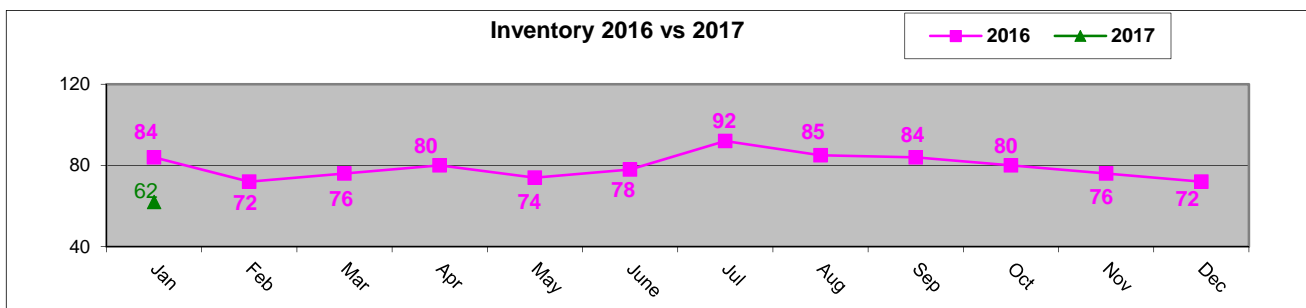
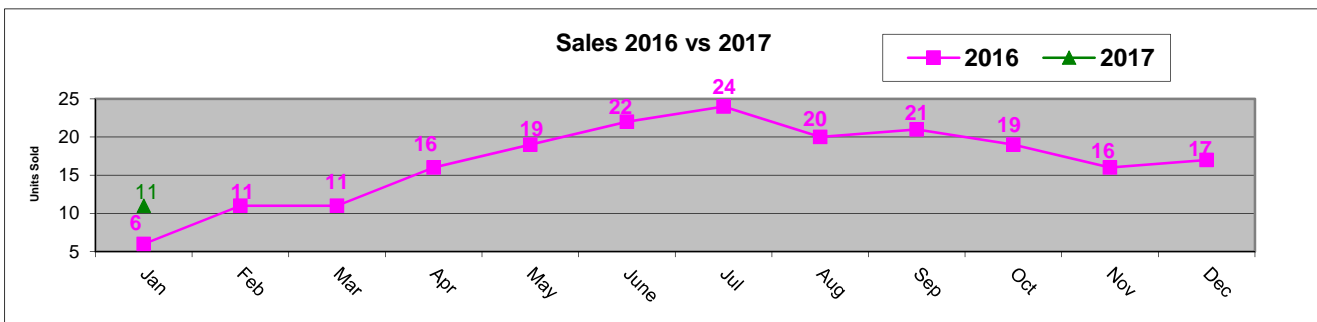
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Jan-17

### GARRARD COUNTY

| Price Range          |    |           | Sales            |                  |                  | Current Inventory |                  |             |                  |
|----------------------|----|-----------|------------------|------------------|------------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm        | 3 Bedrm          | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 0                | 0                | 0                | 0                 | 7                | 7.0         | 0                |
| 50,000               | -  | 99,999    | 0                | 1                | 0                | 1                 | 20               | 20.0        | 6                |
| 100,000              | -  | 119,999   | 1                | 0                | 0                | 1                 | 5                | 5.0         | 3                |
| 120,000              | -  | 139,999   | 0                | 1                | 0                | 1                 | 1                | 1.0         | 3                |
| 140,000              | -  | 159,999   | 0                | 2                | 0                | 2                 | 4                | 2.0         | 2                |
| 160,000              | -  | 179,999   | 0                | 2                | 1                | 3                 | 1                | 0.3         | 2                |
| 180,000              | -  | 199,999   | 0                | 2                | 0                | 2                 | 3                | 1.5         | 2                |
| 200,000              | -  | 249,999   | 0                | 0                | 0                | 0                 | 6                | 6.0         | 2                |
| 250,000              | -  | 299,999   | 0                | 0                | 1                | 1                 | 3                | 3.0         | 0                |
| 300,000              | -  | 499,999   | 0                | 0                | 0                | 0                 | 8                | 8.0         | 2                |
| 500,000              | -  | 749,999   | 0                | 0                | 0                | 0                 | 1                | 1.0         | 1                |
| 750,000              | -  | 999,999   | 0                | 0                | 0                | 0                 | 3                | 3.0         | 0                |
| 1,000,000            | -  | 1,249,999 | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,500,000            | -  | 1,999,999 | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 2,000,000            | -  | OVER      | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| <b>Total</b>         |    |           | <b>1</b>         | <b>8</b>         | <b>2</b>         | <b>11</b>         | <b>62</b>        | <b>5.6</b>  | <b>23</b>        |
| <b>Median Price</b>  |    |           | <b>\$116,000</b> | <b>\$161,875</b> | <b>\$233,500</b> | <b>\$165,000</b>  | <b>\$114,900</b> |             | <b>\$139,900</b> |
| <b>Average Price</b> |    |           | <b>\$116,000</b> | <b>\$156,894</b> | <b>\$233,500</b> | <b>\$167,105</b>  | <b>\$203,181</b> |             | <b>\$173,900</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses HARRISON COUNTY

| MONTHLY SUMMARY | January-16 | January-17 | % CHANGE |
|-----------------|------------|------------|----------|
| New Listings    | 10         | 8          | -20%     |
| Month Inventory | 6.5        | 5.2        | -20%     |
| % of List Price | 94.29      | 96.64      |          |

### Residential

|                    |    |             |    |             |      |
|--------------------|----|-------------|----|-------------|------|
| Sales              | 10 | \$1,003,900 | 11 | \$1,455,750 | 10%  |
| Avg Sales Price    |    | \$100,390   |    | \$132,341   | 32%  |
| Median Sales Price |    | \$53,500    |    | \$118,000   | 121% |
| Avg Days on Market |    | 75          |    | 61          | -19% |

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| Total Pendings By Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 11  |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 7   | 12  | 23  | 16  | 18  | 16   | 17   | 19  | 13   | 14  | 10  | 14  |
| 2015                    | 6   | 7   | 21  | 17  | 18  | 16   | 24   | 19  | 13   | 6   | 10  | 8   |

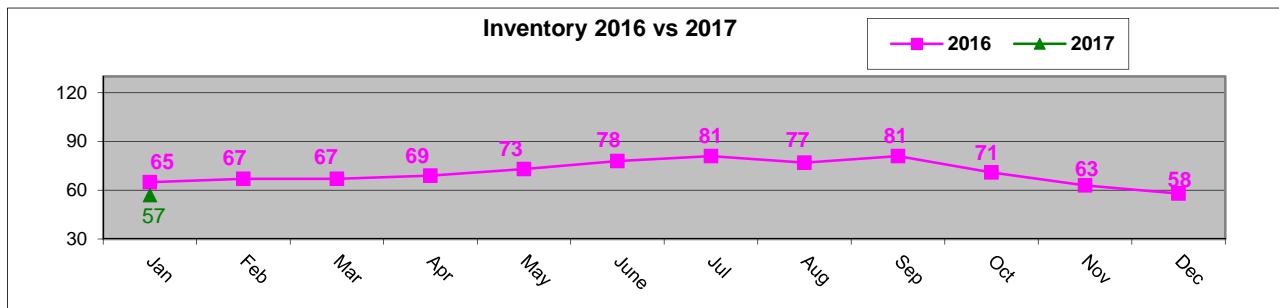
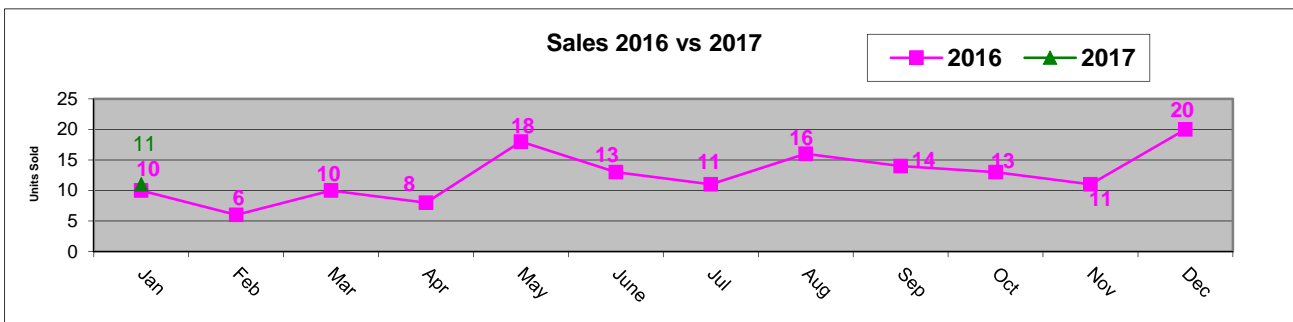
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Jan-17

### HARRISON COUNTY

| Price Range          |    |           | Sales            |                  |                  | Current Inventory |                  |             |                  |
|----------------------|----|-----------|------------------|------------------|------------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm        | 3 Bedrm          | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 0                | 0                | 0                | 0                 | 4                | 4.0         | 7                |
| 50,000               | -  | 99,999    | 1                | 2                | 0                | 3                 | 20               | 6.7         | 5                |
| 100,000              | -  | 119,999   | 0                | 3                | 0                | 3                 | 3                | 1.0         | 2                |
| 120,000              | -  | 139,999   | 0                | 1                | 1                | 2                 | 4                | 2.0         | 2                |
| 140,000              | -  | 159,999   | 1                | 0                | 0                | 1                 | 2                | 2.0         | 2                |
| 160,000              | -  | 179,999   | 0                | 1                | 0                | 1                 | 2                | 2.0         | 1                |
| 180,000              | -  | 199,999   | 0                | 0                | 0                | 0                 | 3                | 3.0         | 0                |
| 200,000              | -  | 249,999   | 0                | 0                | 0                | 0                 | 4                | 4.0         | 0                |
| 250,000              | -  | 299,999   | 0                | 1                | 0                | 1                 | 5                | 5.0         | 1                |
| 300,000              | -  | 499,999   | 0                | 0                | 0                | 0                 | 8                | 8.0         | 1                |
| 500,000              | -  | 749,999   | 0                | 0                | 0                | 0                 | 2                | 2.0         | 0                |
| 750,000              | -  | 999,999   | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,000,000            | -  | 1,249,999 | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,500,000            | -  | 1,999,999 | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 2,000,000            | -  | OVER      | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| <b>Total</b>         |    |           | <b>2</b>         | <b>8</b>         | <b>1</b>         | <b>11</b>         | <b>57</b>        | <b>5.2</b>  | <b>21</b>        |
| <b>Median Price</b>  |    |           | <b>\$112,500</b> | <b>\$117,500</b> | <b>\$129,000</b> | <b>\$118,000</b>  | <b>\$135,000</b> |             | <b>\$89,900</b>  |
| <b>Average Price</b> |    |           | <b>\$112,500</b> | <b>\$137,719</b> | <b>\$129,000</b> | <b>\$132,341</b>  | <b>\$185,368</b> |             | <b>\$104,114</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses JACKSON COUNTY

| MONTHLY SUMMARY           | January-16 |           | January-17 |           | % CHANGE |
|---------------------------|------------|-----------|------------|-----------|----------|
| New Listings              | 3          |           | 7          |           | 133%     |
| Month Inventory           | 7.5        |           | 8.7        |           | 16%      |
| % of List Price           | 104.50     |           | 97.34      |           |          |
| <b><u>Residential</u></b> |            |           |            |           |          |
| Sales                     | 4          | \$362,500 | 3          | \$724,000 | -25%     |
| Avg Sales Price           |            | \$90,625  |            | \$241,333 | 166%     |
| Median Sales Price        |            | \$79,750  |            | \$334,000 | 319%     |
| Avg Days on Market        |            | 108       |            | 95        | -12%     |

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| Total Pendings By Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 4   |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 3   | 3   | 1   | 5   | 2   | 1    | 2    | 5   | 5    | 1   | 4   | 2   |
| 2015                    | 4   | 0   | 5   | 1   | 4   | 2    | 2    | 2   | 3    | 4   | 4   | 4   |



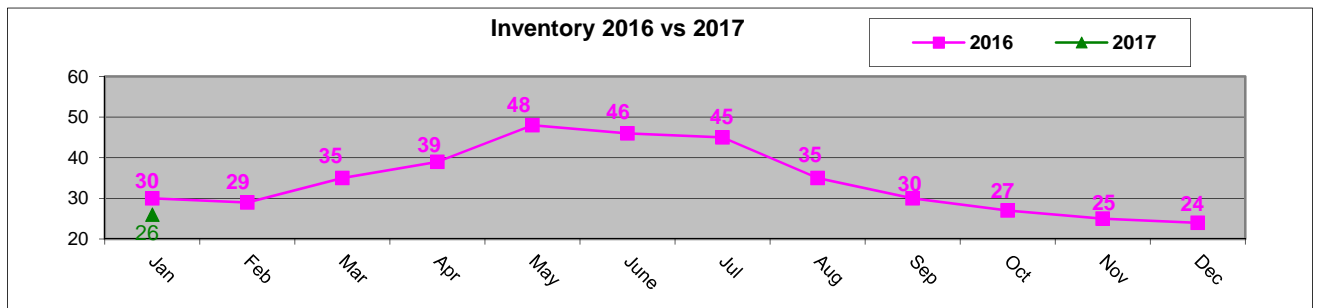
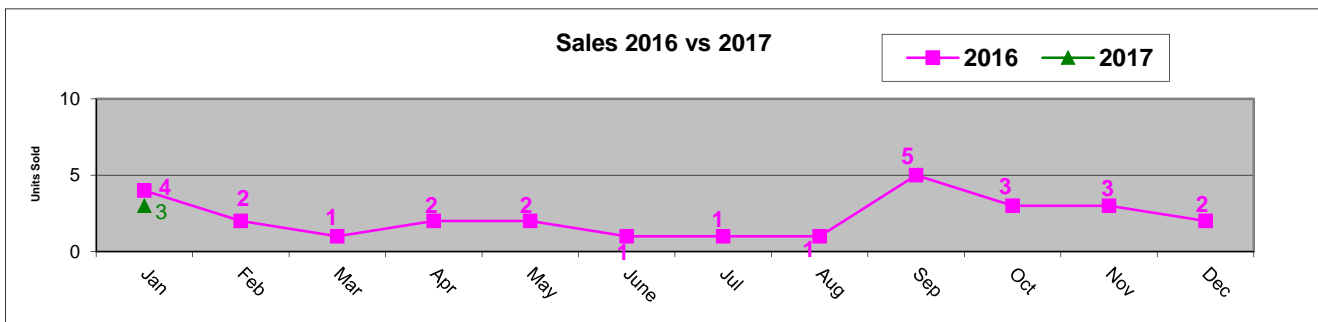
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Jan-17

### JACKSON COUNTY

| Price Range          |    |           | Sales      |                 |                  | Current Inventory |                  |             |                  |
|----------------------|----|-----------|------------|-----------------|------------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm  | 3 Bedrm         | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 0          | 1               | 0                | 1                 | 4                | 4.0         | 0                |
| 50,000               | -  | 99,999    | 0          | 0               | 0                | 0                 | 9                | 9.0         | 3                |
| 100,000              | -  | 119,999   | 0          | 0               | 0                | 0                 | 5                | 5.0         | 0                |
| 120,000              | -  | 139,999   | 0          | 0               | 0                | 0                 | 3                | 3.0         | 0                |
| 140,000              | -  | 159,999   | 0          | 0               | 0                | 0                 | 2                | 2.0         | 1                |
| 160,000              | -  | 179,999   | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| 180,000              | -  | 199,999   | 0          | 0               | 0                | 0                 | 0                | 0.0         | 1                |
| 200,000              | -  | 249,999   | 0          | 0               | 0                | 0                 | 1                | 1.0         | 1                |
| 250,000              | -  | 299,999   | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| 300,000              | -  | 499,999   | 0          | 0               | 2                | 2                 | 2                | 1.0         | 0                |
| 500,000              | -  | 749,999   | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| 750,000              | -  | 999,999   | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| 1,000,000            | -  | 1,249,999 | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| 1,500,000            | -  | 1,999,999 | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| 2,000,000            | -  | OVER      | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| <b>Total</b>         |    |           | <b>0</b>   | <b>1</b>        | <b>2</b>         | <b>3</b>          | <b>26</b>        | <b>8.7</b>  | <b>6</b>         |
| <b>Median Price</b>  |    |           | <b>\$0</b> | <b>\$45,000</b> | <b>\$339,500</b> | <b>\$334,000</b>  | <b>\$102,450</b> |             | <b>\$122,250</b> |
| <b>Average Price</b> |    |           | <b>\$0</b> | <b>\$45,000</b> | <b>\$339,500</b> | <b>\$241,333</b>  | <b>\$121,873</b> |             | <b>\$133,817</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses JESSAMINE COUNTY

| MONTHLY SUMMARY           | January-16 |             | January-17 |             | % CHANGE |
|---------------------------|------------|-------------|------------|-------------|----------|
| New Listings              | 61         |             | 54         |             | -11%     |
| Month Inventory           | 8.3        |             | 5.5        |             | -34%     |
| % of List Price           | 94.59      |             | 95.41      |             |          |
| <b><u>Residential</u></b> |            |             |            |             |          |
| Sales                     | 30         | \$8,281,458 | 36         | \$7,550,050 | 20%      |
| Avg Sales Price           |            | \$276,049   |            | \$209,724   | -24%     |
| Median Sales Price        |            | \$162,500   |            | \$165,500   | 2%       |
| Avg Days on Market        |            | 121         |            | 52          | -57%     |

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| Total Pendings by Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 48  |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 41  | 84  | 82  | 83  | 61  | 76   | 68   | 64  | 53   | 57  | 38  | 43  |
| 2015                    | 54  | 72  | 63  | 82  | 73  | 82   | 76   | 62  | 56   | 48  | 52  | 43  |

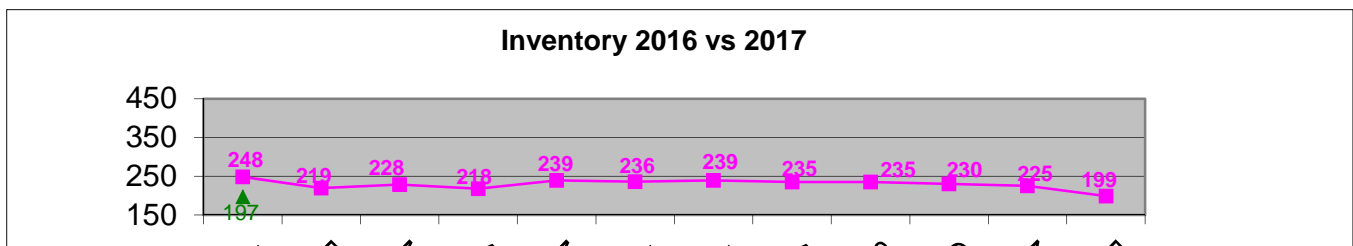
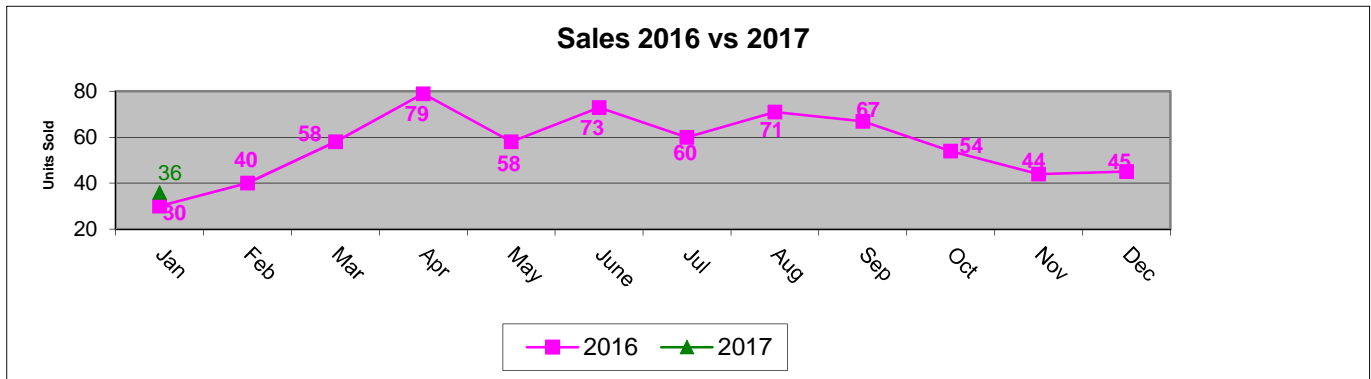
# Lexington-Bluegrass

Association of Realtors®

Jan-17

Single Family SALES and INVENTORY and PENDING  
JESSAMINE COUNTY

| Price Range          |    |           | Sales           |                  |                  | Current Inventory |                  |             |                  |
|----------------------|----|-----------|-----------------|------------------|------------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm       | 3 Bedrm          | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 0               | 1                | 0                | 1                 | 6                | 6.0         | 2                |
| 50,000               | -  | 99,999    | 2               | 3                | 0                | 5                 | 14               | 2.8         | 16               |
| 100,000              | -  | 119,999   | 0               | 4                | 0                | 4                 | 7                | 1.8         | 3                |
| 120,000              | -  | 139,999   | 0               | 3                | 0                | 3                 | 15               | 5.0         | 11               |
| 140,000              | -  | 159,999   | 0               | 2                | 2                | 4                 | 8                | 2.0         | 13               |
| 160,000              | -  | 179,999   | 1               | 5                | 0                | 6                 | 12               | 2.0         | 9                |
| 180,000              | -  | 199,999   | 0               | 3                | 1                | 4                 | 10               | 2.5         | 5                |
| 200,000              | -  | 249,999   | 0               | 1                | 2                | 3                 | 14               | 4.7         | 5                |
| 250,000              | -  | 299,999   | 0               | 0                | 0                | 0                 | 28               | 28.0        | 9                |
| 300,000              | -  | 499,999   | 0               | 1                | 2                | 3                 | 32               | 10.7        | 10               |
| 500,000              | -  | 749,999   | 0               | 0                | 2                | 2                 | 25               | 12.5        | 10               |
| 750,000              | -  | 999,999   | 0               | 0                | 0                | 0                 | 19               | 19.0        | 2                |
| 1,000,000            | -  | 1,249,999 | 0               | 0                | 1                | 1                 | 1                | 1.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0               | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,500,000            | -  | 1,999,999 | 0               | 0                | 0                | 0                 | 3                | 3.0         | 0                |
| 2,000,000            | -  | OVER      | 0               | 0                | 0                | 0                 | 3                | 3.0         | 0                |
| <b>Total</b>         |    |           | <b>3</b>        | <b>23</b>        | <b>10</b>        | <b>36</b>         | <b>197</b>       | <b>5.5</b>  | <b>95</b>        |
| <b>Median Price</b>  |    |           | <b>\$65,000</b> | <b>\$149,500</b> | <b>\$321,450</b> | <b>\$165,500</b>  | <b>\$269,900</b> |             | <b>\$167,000</b> |
| <b>Average Price</b> |    |           | <b>\$95,333</b> | <b>\$145,342</b> | <b>\$392,119</b> | <b>\$209,724</b>  | <b>\$396,618</b> |             | <b>\$235,685</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses KNOX COUNTY

| MONTHLY SUMMARY           | January-16 |           | January-17 |           | % CHANGE |
|---------------------------|------------|-----------|------------|-----------|----------|
| New Listings              | 14         |           | 11         |           | -21%     |
| Month Inventory           | 17.3       |           | 14.8       |           | -14%     |
| % of List Price           | 93.41      |           | 95.90      |           |          |
| <b><u>Residential</u></b> |            |           |            |           |          |
| Sales                     | 6          | \$456,400 | 5          | \$702,500 | -17%     |
| Avg Sales Price           |            | \$76,067  |            | \$140,500 | 85%      |
| Median Sales Price        |            | \$74,500  |            | \$75,000  | 1%       |
| Avg Days on Market        |            | 125       |            | 66        | -47%     |

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| Total Pendings By Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 7   |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 9   | 8   | 16  | 11  | 14  | 10   | 9    | 8   | 18   | 12  | 8   | 4   |
| 2015                    | 8   | 6   | 5   | 9   | 13  | 14   | 12   | 12  | 15   | 13  | 10  | 5   |

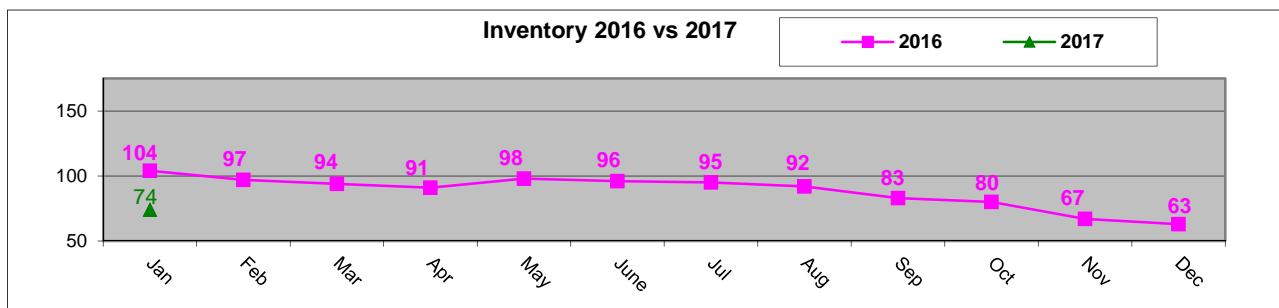
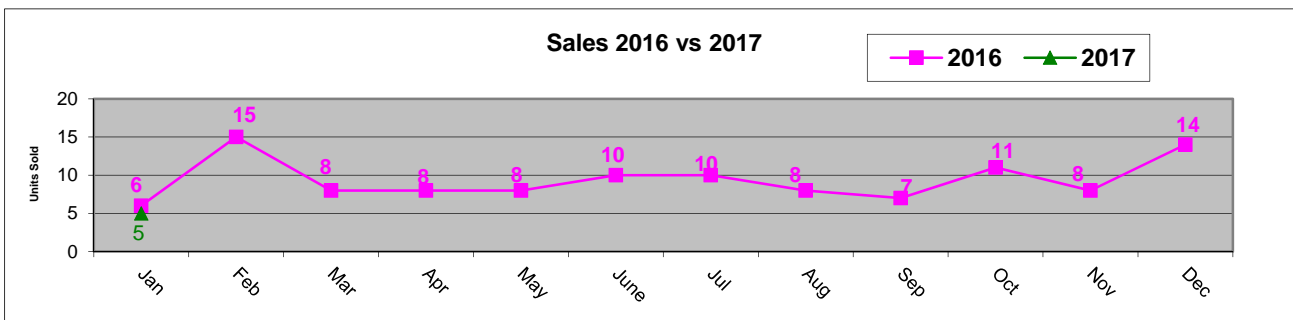
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Jan-17

KNOX COUNTY

| Price Range          |    |           | Sales      |                 |                  | Current Inventory |                  |             |                  |
|----------------------|----|-----------|------------|-----------------|------------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm  | 3 Bedrm         | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 0          | 0               | 0                | 0                 | 7                | 7.0         | 0                |
| 50,000               | -  | 99,999    | 0          | 3               | 0                | 3                 | 14               | 4.7         | 9                |
| 100,000              | -  | 119,999   | 0          | 0               | 1                | 1                 | 5                | 5.0         | 1                |
| 120,000              | -  | 139,999   | 0          | 0               | 0                | 0                 | 10               | 10.0        | 1                |
| 140,000              | -  | 159,999   | 0          | 0               | 0                | 0                 | 7                | 7.0         | 2                |
| 160,000              | -  | 179,999   | 0          | 0               | 0                | 0                 | 8                | 8.0         | 0                |
| 180,000              | -  | 199,999   | 0          | 0               | 0                | 0                 | 5                | 5.0         | 0                |
| 200,000              | -  | 249,999   | 0          | 0               | 0                | 0                 | 8                | 8.0         | 1                |
| 250,000              | -  | 299,999   | 0          | 0               | 0                | 0                 | 2                | 2.0         | 0                |
| 300,000              | -  | 499,999   | 0          | 0               | 1                | 1                 | 6                | 6.0         | 0                |
| 500,000              | -  | 749,999   | 0          | 0               | 0                | 0                 | 1                | 1.0         | 0                |
| 750,000              | -  | 999,999   | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| 1,000,000            | -  | 1,249,999 | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| 1,500,000            | -  | 1,999,999 | 0          | 0               | 0                | 0                 | 1                | 1.0         | 0                |
| 2,000,000            | -  | OVER      | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| <b>Total</b>         |    |           | <b>0</b>   | <b>3</b>        | <b>2</b>         | <b>5</b>          | <b>74</b>        | <b>14.8</b> | <b>14</b>        |
| <b>Median Price</b>  |    |           | <b>\$0</b> | <b>\$71,000</b> | <b>\$246,250</b> | <b>\$75,000</b>   | <b>\$144,500</b> |             | <b>\$97,200</b>  |
| <b>Average Price</b> |    |           | <b>\$0</b> | <b>\$70,000</b> | <b>\$246,250</b> | <b>\$140,500</b>  | <b>\$182,409</b> |             | <b>\$108,421</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses LAUREL COUNTY

| MONTHLY SUMMARY | January-16 | January-17 | % CHANGE |
|-----------------|------------|------------|----------|
| New Listings    | 49         | 50         | 2%       |
| Month Inventory | 11.9       | 8.1        | -32%     |
| % of List Price | 95.88      | 93.37      |          |

### Residential

|                    |    |             |    |             |      |
|--------------------|----|-------------|----|-------------|------|
| Sales              | 19 | \$2,539,630 | 25 | \$2,860,279 | 32%  |
| Avg Sales Price    |    | \$133,665   |    | \$114,411   | -14% |
| Median Sales Price |    | \$135,000   |    | \$99,000    | -27% |
| Avg Days on Market |    | 143         |    | 111         | -22% |

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| Total Pendings By Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 37  |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 35  | 36  | 49  | 44  | 50  | 52   | 58   | 48  | 41   | 43  | 27  | 16  |
| 2015                    | 32  | 25  | 39  | 47  | 44  | 45   | 42   | 38  | 53   | 37  | 32  | 26  |

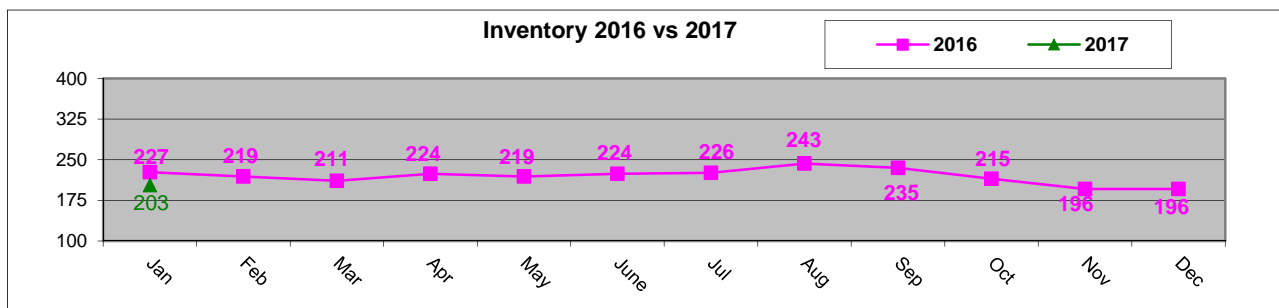
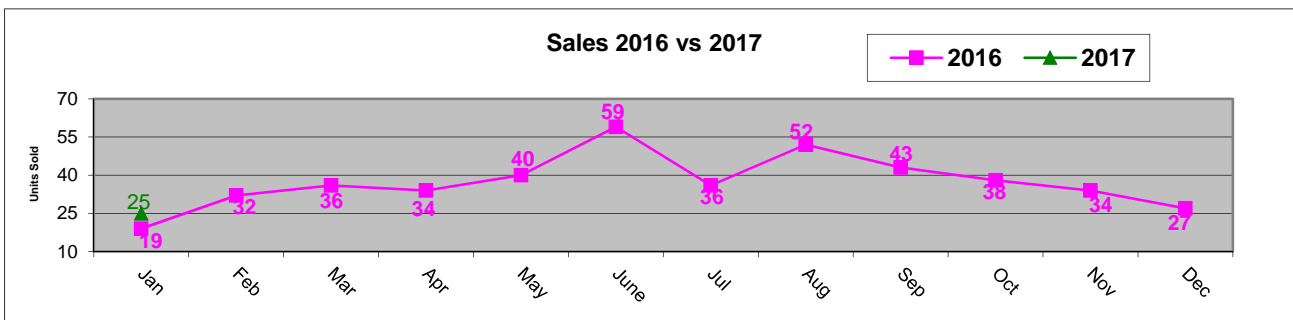
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Jan-17

LAUREL COUNTY

| Price Range          |    |           | Sales           |                  |                  | Current Inventory |                  |             |                  |
|----------------------|----|-----------|-----------------|------------------|------------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm       | 3 Bedrm          | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 1               | 2                | 0                | 3                 | 4                | 1.3         | 1                |
| 50,000               | -  | 99,999    | 2               | 7                | 1                | 10                | 45               | 4.5         | 11               |
| 100,000              | -  | 119,999   | 0               | 2                | 0                | 2                 | 15               | 7.5         | 5                |
| 120,000              | -  | 139,999   | 0               | 0                | 1                | 1                 | 35               | 35.0        | 3                |
| 140,000              | -  | 159,999   | 0               | 1                | 0                | 1                 | 20               | 20.0        | 3                |
| 160,000              | -  | 179,999   | 0               | 3                | 1                | 4                 | 10               | 2.5         | 4                |
| 180,000              | -  | 199,999   | 0               | 0                | 1                | 1                 | 14               | 14.0        | 2                |
| 200,000              | -  | 249,999   | 0               | 2                | 1                | 3                 | 18               | 6.0         | 6                |
| 250,000              | -  | 299,999   | 0               | 0                | 0                | 0                 | 11               | 11.0        | 5                |
| 300,000              | -  | 499,999   | 0               | 0                | 0                | 0                 | 25               | 25.0        | 3                |
| 500,000              | -  | 749,999   | 0               | 0                | 0                | 0                 | 5                | 5.0         | 0                |
| 750,000              | -  | 999,999   | 0               | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,000,000            | -  | 1,249,999 | 0               | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0               | 0                | 0                | 0                 | 1                | 1.0         | 0                |
| 1,500,000            | -  | 1,999,999 | 0               | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 2,000,000            | -  | OVER      | 0               | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| <b>Total</b>         |    |           | <b>3</b>        | <b>17</b>        | <b>5</b>         | <b>25</b>         | <b>203</b>       | <b>8.1</b>  | <b>43</b>        |
| <b>Median Price</b>  |    |           | <b>\$55,000</b> | <b>\$99,000</b>  | <b>\$163,500</b> | <b>\$99,000</b>   | <b>\$143,000</b> |             | <b>\$150,000</b> |
| <b>Average Price</b> |    |           | <b>\$55,125</b> | <b>\$110,965</b> | <b>\$161,700</b> | <b>\$114,411</b>  | <b>\$191,773</b> |             | <b>\$167,721</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses MADISON COUNTY

| MONTHLY SUMMARY           | January-16 |              | January-17 |             | % CHANGE |
|---------------------------|------------|--------------|------------|-------------|----------|
| New Listings              |            | 87           |            | 99          | 14%      |
| Month Inventory           |            | 5.2          |            | 5.3         | 2%       |
| % of List Price           |            | 95.00        |            | 96.92       |          |
| <b><u>Residential</u></b> |            |              |            |             |          |
| Sales                     | 66         | \$12,190,076 | 56         | \$8,838,650 | -15%     |
| Avg Sales Price           |            | \$184,698    |            | \$157,833   | -15%     |
| Median Sales Price        |            | \$151,505    |            | \$147,750   | -2%      |
| Avg Days on Market        |            | 80           |            | 61          | -24%     |

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| Total Pending by Month |     |     |     |     |     |      |      |     |      |     |     |     |
|------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                        | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                   | 80  |     |     |     |     |      |      |     |      |     |     |     |
| 2016                   | 79  | 94  | 116 | 144 | 132 | 127  | 115  | 145 | 99   | 117 | 70  | 59  |
| 2015                   | 73  | 80  | 90  | 108 | 121 | 98   | 101  | 117 | 99   | 102 | 75  | 62  |



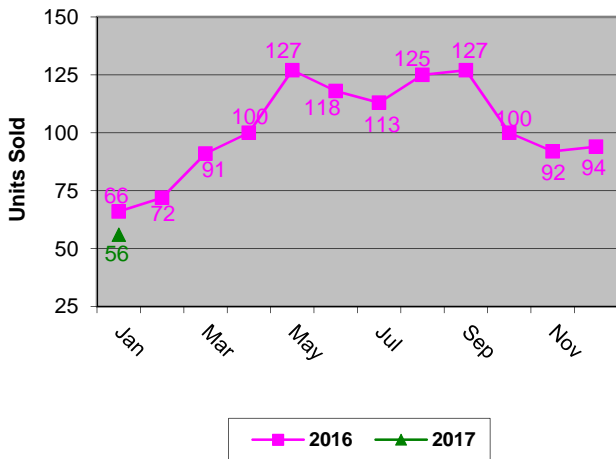
# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

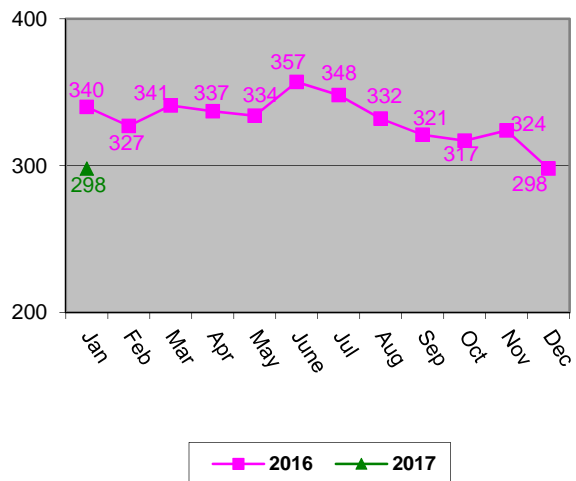
**Single Family SALES and INVENTORY and PENDING**  
**Jan-17**  
**MADISON COUNTY**

| Price Range          |    |           | Sales            |                  |                  | Current Inventory |                  |             |                  |
|----------------------|----|-----------|------------------|------------------|------------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm        | 3 Bedrm          | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 1                | 4                | 0                | 5                 | 11               | 2.2         | 1                |
| 50,000               | -  | 99,999    | 1                | 2                | 2                | 5                 | 26               | 5.2         | 15               |
| 100,000              | -  | 119,999   | 2                | 4                | 0                | 6                 | 20               | 3.3         | 17               |
| 120,000              | -  | 139,999   | 0                | 6                | 3                | 9                 | 23               | 2.6         | 11               |
| 140,000              | -  | 159,999   | 2                | 9                | 1                | 12                | 38               | 3.2         | 20               |
| 160,000              | -  | 179,999   | 0                | 5                | 2                | 7                 | 25               | 3.6         | 22               |
| 180,000              | -  | 199,999   | 0                | 2                | 1                | 3                 | 21               | 7.0         | 9                |
| 200,000              | -  | 249,999   | 0                | 1                | 2                | 3                 | 40               | 13.3        | 14               |
| 250,000              | -  | 299,999   | 0                | 1                | 1                | 2                 | 29               | 14.5        | 15               |
| 300,000              | -  | 499,999   | 1                | 0                | 2                | 3                 | 51               | 17.0        | 12               |
| 500,000              | -  | 749,999   | 0                | 0                | 1                | 1                 | 12               | 12.0        | 1                |
| 750,000              | -  | 999,999   | 0                | 0                | 0                | 0                 | 2                | 2.0         | 0                |
| 1,000,000            | -  | 1,249,999 | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,500,000            | -  | 1,999,999 | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 2,000,000            | -  | OVER      | 0                | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| <b>Total</b>         |    |           | <b>7</b>         | <b>34</b>        | <b>15</b>        | <b>56</b>         | <b>298</b>       | <b>5.3</b>  | <b>137</b>       |
| <b>Median Price</b>  |    |           | <b>\$107,500</b> | <b>\$143,750</b> | <b>\$179,900</b> | <b>\$147,750</b>  | <b>\$189,900</b> |             | <b>\$168,000</b> |
| <b>Average Price</b> |    |           | <b>\$137,200</b> | <b>\$136,031</b> | <b>\$216,880</b> | <b>\$157,833</b>  | <b>\$223,859</b> |             | <b>\$182,865</b> |

**Sales 2016 vs 2017**



**Inventory 2016 vs 2017**



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses MENIFEE COUNTY

| MONTHLY SUMMARY | January-16 | January-17 | % CHANGE |
|-----------------|------------|------------|----------|
| New Listings    | 5          | 11         | 120%     |
| Month Inventory | 54.0       | 12.0       | -78%     |
| % of List Price | 87.93      | 92.63      |          |

### Residential

|                    |   |           |   |           |      |
|--------------------|---|-----------|---|-----------|------|
| Sales              | 1 | \$145,000 | 5 | \$468,500 | 400% |
| Avg Sales Price    |   | \$145,000 |   | \$93,700  | -35% |
| Median Sales Price |   | \$145,000 |   | \$73,000  | -50% |
| Avg Days on Market |   | 145       |   | 88        | -39% |

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| Total Pendings By Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 3   |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 4   | 4   | 5   | 9   | 13  | 7    | 8    | 4   | 10   | 9   | 5   | 6   |
| 2015                    | 2   | 4   | 4   | 5   | 3   | 7    | 3    | 8   | 5    | 3   | 2   | 6   |

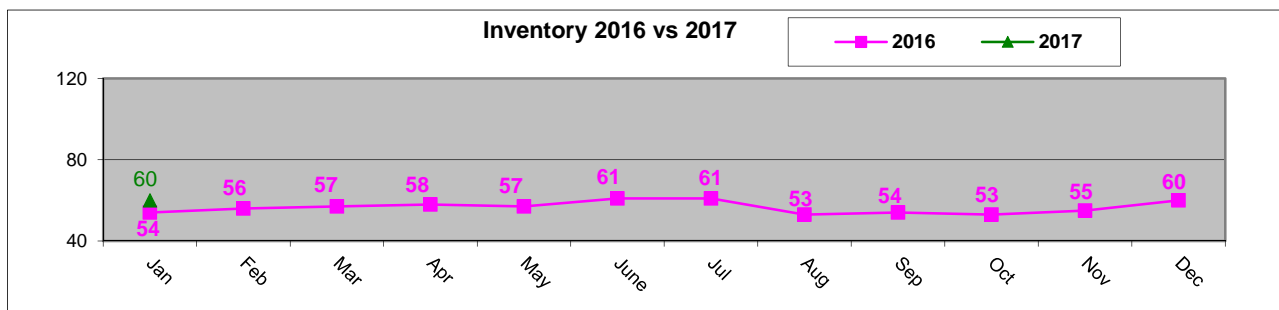
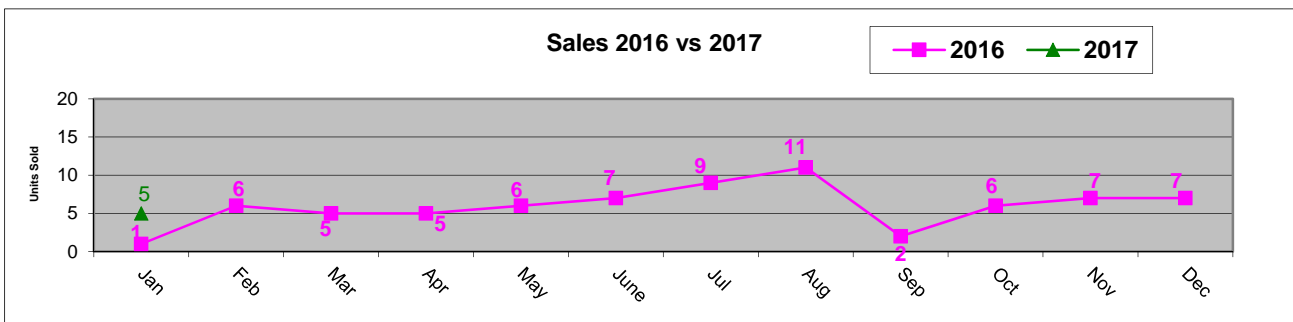
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Jan-17

### MENIFEE COUNTY

| Price Range          |    |           | Sales           |                 |                  | Current Inventory |                  |             |                 |
|----------------------|----|-----------|-----------------|-----------------|------------------|-------------------|------------------|-------------|-----------------|
|                      |    |           | 0-2 Bedrm       | 3 Bedrm         | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending         |
| 49,999               | OR | UNDER     | 1               | 0               | 0                | 1                 | 12               | 12.0        | 4               |
| 50,000               | -  | 99,999    | 1               | 2               | 0                | 3                 | 20               | 6.7         | 3               |
| 100,000              | -  | 119,999   | 0               | 0               | 0                | 0                 | 4                | 4.0         | 0               |
| 120,000              | -  | 139,999   | 0               | 0               | 0                | 0                 | 5                | 5.0         | 1               |
| 140,000              | -  | 159,999   | 0               | 0               | 0                | 0                 | 6                | 6.0         | 0               |
| 160,000              | -  | 179,999   | 0               | 0               | 0                | 0                 | 4                | 4.0         | 1               |
| 180,000              | -  | 199,999   | 0               | 0               | 1                | 1                 | 2                | 2.0         | 0               |
| 200,000              | -  | 249,999   | 0               | 0               | 0                | 0                 | 5                | 5.0         | 0               |
| 250,000              | -  | 299,999   | 0               | 0               | 0                | 0                 | 1                | 1.0         | 0               |
| 300,000              | -  | 499,999   | 0               | 0               | 0                | 0                 | 1                | 1.0         | 0               |
| 500,000              | -  | 749,999   | 0               | 0               | 0                | 0                 | 0                | 0.0         | 0               |
| 750,000              | -  | 999,999   | 0               | 0               | 0                | 0                 | 0                | 0.0         | 0               |
| 1,000,000            | -  | 1,249,999 | 0               | 0               | 0                | 0                 | 0                | 0.0         | 0               |
| 1,250,000            | -  | 1,499,999 | 0               | 0               | 0                | 0                 | 0                | 0.0         | 0               |
| 1,500,000            | -  | 1,999,999 | 0               | 0               | 0                | 0                 | 0                | 0.0         | 0               |
| 2,000,000            | -  | OVER      | 0               | 0               | 0                | 0                 | 0                | 0.0         | 0               |
| <b>Total</b>         |    |           | <b>2</b>        | <b>2</b>        | <b>1</b>         | <b>5</b>          | <b>60</b>        | <b>12.0</b> | <b>9</b>        |
| <b>Median Price</b>  |    |           | <b>\$56,500</b> | <b>\$79,250</b> | <b>\$197,000</b> | <b>\$73,000</b>   | <b>\$99,500</b>  |             | <b>\$59,500</b> |
| <b>Average Price</b> |    |           | <b>\$56,500</b> | <b>\$79,250</b> | <b>\$197,000</b> | <b>\$93,700</b>   | <b>\$115,388</b> |             | <b>\$71,989</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

Jan-17

## Statistical Report Residential, Condo, & Townhouses

### MONTGOMERY COUNTY

| MONTHLY SUMMARY | January-16 | January-17 | % CHANGE |
|-----------------|------------|------------|----------|
| New Listings    | 27         | 37         | 37%      |
| Month Inventory | 9.2        | 10.2       | 11%      |
| % of List Price | 93.89      | 91.66      |          |

#### Residential

|                    |    |             |    |             |      |
|--------------------|----|-------------|----|-------------|------|
| Sales              | 13 | \$1,811,100 | 10 | \$1,365,690 | -23% |
| Avg Sales Price    |    | \$139,315   |    | \$136,569   | -2%  |
| Median Sales Price |    | \$122,000   |    | \$102,750   | -16% |
| Avg Days on Market |    | 87          |    | 65          | -25% |

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| Total Pendings by Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 28  |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 16  | 21  | 43  | 31  | 29  | 31   | 21   | 27  | 21   | 36  | 13  | 13  |
| 2015                    | 26  | 19  | 25  | 29  | 35  | 35   | 22   | 23  | 36   | 13  | 25  | 12  |

# Lexington-Bluegrass

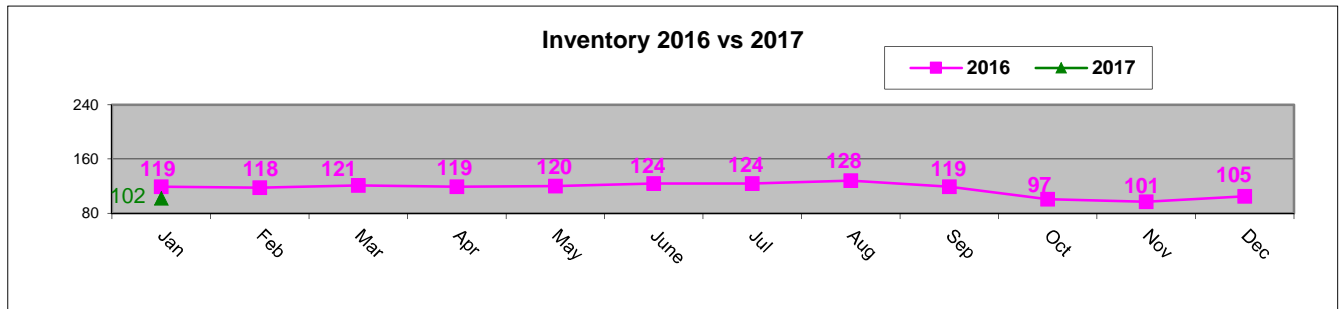
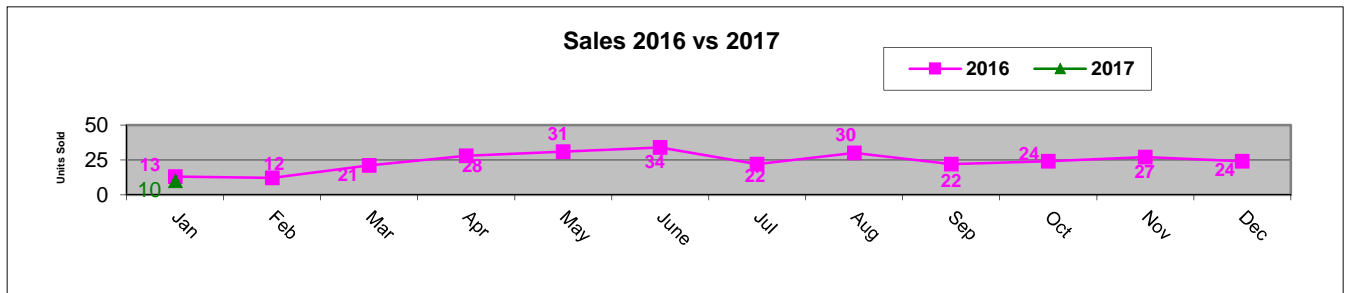
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Jan-17

MONTGOMERY COUNTY

| Price Range          |    |           | Sales      |                 |                  | Current Inventory |                  |             |                  |
|----------------------|----|-----------|------------|-----------------|------------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm  | 3 Bedrm         | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 0          | 3               | 0                | 3                 | 12               | 4.0         | 2                |
| 50,000               | -  | 99,999    | 0          | 2               | 0                | 2                 | 24               | 12.0        | 9                |
| 100,000              | -  | 119,999   | 0          | 0               | 0                | 0                 | 8                | 8.0         | 4                |
| 120,000              | -  | 139,999   | 0          | 1               | 0                | 1                 | 12               | 12.0        | 2                |
| 140,000              | -  | 159,999   | 0          | 0               | 0                | 0                 | 6                | 6.0         | 2                |
| 160,000              | -  | 179,999   | 0          | 0               | 0                | 0                 | 11               | 11.0        | 2                |
| 180,000              | -  | 199,999   | 0          | 1               | 0                | 1                 | 5                | 5.0         | 6                |
| 200,000              | -  | 249,999   | 0          | 0               | 2                | 2                 | 6                | 3.0         | 4                |
| 250,000              | -  | 299,999   | 0          | 0               | 0                | 0                 | 8                | 8.0         | 2                |
| 300,000              | -  | 499,999   | 0          | 0               | 1                | 1                 | 8                | 8.0         | 1                |
| 500,000              | -  | 749,999   | 0          | 0               | 0                | 0                 | 1                | 1.0         | 0                |
| 750,000              | -  | 999,999   | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| 1,000,000            | -  | 1,249,999 | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0          | 0               | 0                | 0                 | 1                | 1.0         | 0                |
| 1,500,000            | -  | 1,999,999 | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| 2,000,000            | -  | OVER      | 0          | 0               | 0                | 0                 | 0                | 0.0         | 0                |
| <b>Total</b>         |    |           | <b>0</b>   | <b>7</b>        | <b>3</b>         | <b>10</b>         | <b>102</b>       | <b>10.2</b> | <b>34</b>        |
| <b>Median Price</b>  |    |           | <b>\$0</b> | <b>\$54,000</b> | <b>\$234,900</b> | <b>\$102,750</b>  | <b>\$129,700</b> |             | <b>\$134,861</b> |
| <b>Average Price</b> |    |           | <b>\$0</b> | <b>\$81,970</b> | <b>\$263,967</b> | <b>\$136,569</b>  | <b>\$166,885</b> |             | <b>\$148,998</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses NICHOLAS COUNTY

| MONTHLY SUMMARY           | January-16 |         | January-17 |           | % CHANGE |
|---------------------------|------------|---------|------------|-----------|----------|
| New Listings              | 6          |         | 4          |           | -33%     |
| Month Inventory           | 29.0       |         | 4.8        |           | -83%     |
| % of List Price           | 31.80      |         | 90.23      |           |          |
| <b><u>Residential</u></b> |            |         |            |           |          |
| Sales                     | 1          | \$4,770 | 5          | \$662,300 | 400%     |
| Avg Sales Price           |            | \$4,770 |            | \$132,460 | 2677%    |
| Median Sales Price        |            | \$4,770 |            | \$134,000 | 2709%    |
| Avg Days on Market        |            | 1512    |            | 331       | -78%     |

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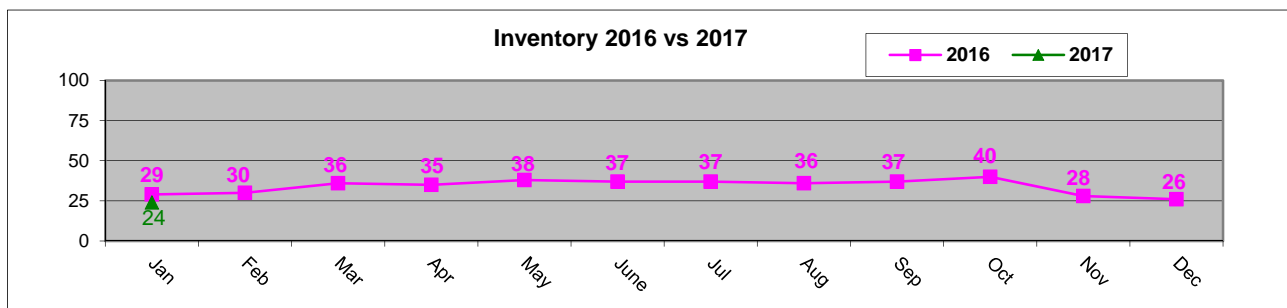
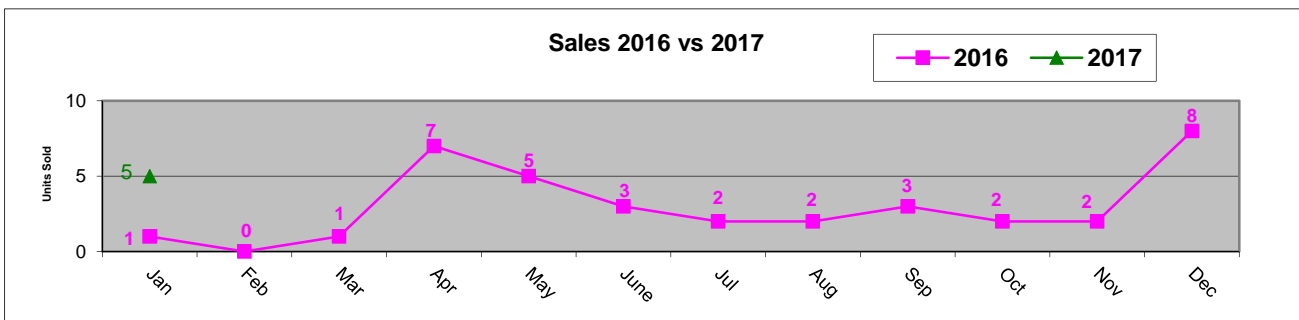
| Total Pendings By Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 2   |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 4   | 3   | 4   | 5   | 4   | 3    | 4    | 3   | 4    | 8   | 5   | 6   |
| 2015                    | 4   | 5   | 1   | 2   | 7   | 6    | 1    | 3   | 5    | 4   | 2   | 2   |

## Single Family SALES and INVENTORY and PENDING

Jan-17

### NICHOLAS COUNTY

| Price Range          |    |           | Sales      |                  |                  | Current Inventory |                  |             |                  |
|----------------------|----|-----------|------------|------------------|------------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm  | 3 Bedrm          | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 0          | 0                | 0                | 0                 | 3                | 3.0         | 1                |
| 50,000               | -  | 99,999    | 0          | 1                | 0                | 1                 | 10               | 10.0        | 3                |
| 100,000              | -  | 119,999   | 0          | 0                | 1                | 1                 | 2                | 2.0         | 1                |
| 120,000              | -  | 139,999   | 0          | 0                | 1                | 1                 | 0                | 0.0         | 0                |
| 140,000              | -  | 159,999   | 0          | 1                | 0                | 1                 | 0                | 0.0         | 0                |
| 160,000              | -  | 179,999   | 0          | 0                | 0                | 0                 | 2                | 2.0         | 1                |
| 180,000              | -  | 199,999   | 0          | 0                | 0                | 0                 | 2                | 2.0         | 0                |
| 200,000              | -  | 249,999   | 0          | 0                | 1                | 1                 | 2                | 2.0         | 0                |
| 250,000              | -  | 299,999   | 0          | 0                | 0                | 0                 | 0                | 0.0         | 2                |
| 300,000              | -  | 499,999   | 0          | 0                | 0                | 0                 | 2                | 2.0         | 0                |
| 500,000              | -  | 749,999   | 0          | 0                | 0                | 0                 | 1                | 1.0         | 1                |
| 750,000              | -  | 999,999   | 0          | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,000,000            | -  | 1,249,999 | 0          | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0          | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,500,000            | -  | 1,999,999 | 0          | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 2,000,000            | -  | OVER      | 0          | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| <b>Total</b>         |    |           | <b>0</b>   | <b>2</b>         | <b>3</b>         | <b>5</b>          | <b>24</b>        | <b>4.8</b>  | <b>9</b>         |
| <b>Median Price</b>  |    |           | <b>\$0</b> | <b>\$102,400</b> | <b>\$134,000</b> | <b>\$134,000</b>  | <b>\$94,000</b>  |             | <b>\$107,000</b> |
| <b>Average Price</b> |    |           | <b>\$0</b> | <b>\$102,400</b> | <b>\$152,500</b> | <b>\$132,460</b>  | <b>\$155,129</b> |             | <b>\$180,389</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses ROWAN COUNTY

| MONTHLY SUMMARY | January-16 | January-17 | % CHANGE |
|-----------------|------------|------------|----------|
| New Listings    | 5          | 14         | 180%     |
| Month Inventory | 8.0        | 8.7        | 9%       |
| % of List Price | 95.32      | 96.93      |          |

### Residential

|                    |   |             |   |           |      |
|--------------------|---|-------------|---|-----------|------|
| Sales              | 8 | \$1,247,400 | 7 | \$847,500 | -13% |
| Avg Sales Price    |   | \$155,925   |   | \$121,071 | -22% |
| Median Sales Price |   | \$139,750   |   | \$108,000 | -23% |
| Avg Days on Market |   | 64          |   | 65        | 2%   |

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| Total Pendings By Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 12  |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 8   | 16  | 13  | 11  | 20  | 15   | 15   | 14  | 9    | 10  | 18  | 4   |
| 2015                    | 20  | 7   | 10  | 15  | 21  | 10   | 12   | 14  | 17   | 16  | 6   | 8   |



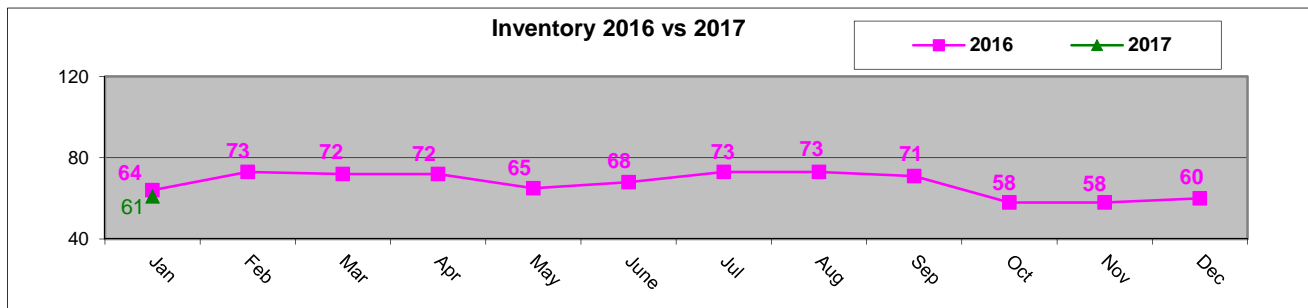
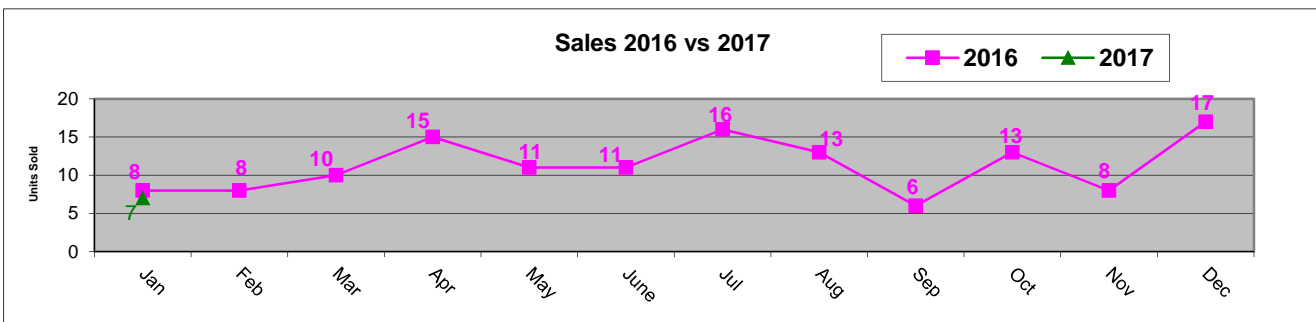
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Jan-17

ROWAN COUNTY

| Price Range          |    |           | Sales        |                  |                  | Current Inventory |                  |                |                  |
|----------------------|----|-----------|--------------|------------------|------------------|-------------------|------------------|----------------|------------------|
|                      |    |           | 0-2<br>Bedrm | 3<br>Bedrm       | 4+<br>Bedrm      | Total<br>Units    | Single<br>Units  | Months<br>Inv. | Pending          |
| 49,999               | OR | UNDER     | 0            | 1                | 0                | 1                 | 5                | 5.0            | 2                |
| 50,000               | -  | 99,999    | 0            | 2                | 0                | 2                 | 8                | 4.0            | 8                |
| 100,000              | -  | 119,999   | 0            | 0                | 1                | 1                 | 3                | 3.0            | 1                |
| 120,000              | -  | 139,999   | 0            | 2                | 0                | 2                 | 8                | 4.0            | 1                |
| 140,000              | -  | 159,999   | 0            | 0                | 0                | 0                 | 6                | 6.0            | 1                |
| 160,000              | -  | 179,999   | 0            | 0                | 0                | 0                 | 6                | 6.0            | 1                |
| 180,000              | -  | 199,999   | 0            | 0                | 0                | 0                 | 5                | 5.0            | 1                |
| 200,000              | -  | 249,999   | 0            | 0                | 0                | 0                 | 5                | 5.0            | 1                |
| 250,000              | -  | 299,999   | 0            | 0                | 0                | 0                 | 6                | 6.0            | 2                |
| 300,000              | -  | 499,999   | 0            | 1                | 0                | 1                 | 8                | 8.0            | 0                |
| 500,000              | -  | 749,999   | 0            | 0                | 0                | 0                 | 1                | 1.0            | 0                |
| 750,000              | -  | 999,999   | 0            | 0                | 0                | 0                 | 0                | 0.0            | 0                |
| 1,000,000            | -  | 1,249,999 | 0            | 0                | 0                | 0                 | 0                | 0.0            | 0                |
| 1,250,000            | -  | 1,499,999 | 0            | 0                | 0                | 0                 | 0                | 0.0            | 0                |
| 1,500,000            | -  | 1,999,999 | 0            | 0                | 0                | 0                 | 0                | 0.0            | 0                |
| 2,000,000            | -  | OVER      | 0            | 0                | 0                | 0                 | 0                | 0.0            | 0                |
| <b>Total</b>         |    |           | <b>0</b>     | <b>6</b>         | <b>1</b>         | <b>7</b>          | <b>61</b>        | <b>8.7</b>     | <b>18</b>        |
| <b>Median Price</b>  |    |           | <b>\$0</b>   | <b>\$95,750</b>  | <b>\$108,000</b> | <b>\$108,000</b>  | <b>\$168,500</b> |                | <b>\$99,400</b>  |
| <b>Average Price</b> |    |           | <b>\$0</b>   | <b>\$123,250</b> | <b>\$108,000</b> | <b>\$121,071</b>  | <b>\$193,682</b> |                | <b>\$123,039</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

Jan-17

## Statistical Report Residential, Condo, & Townhouses

### SCOTT COUNTY

| MONTHLY SUMMARY | January-16 |  | January-17 |  | % CHANGE |
|-----------------|------------|--|------------|--|----------|
| New Listings    | 98         |  | 107        |  | 9%       |
| Month Inventory | 4.6        |  | 3.7        |  | -20%     |
| % of List Price | 97.84      |  | 98.61      |  |          |

#### Residential

|                    |    |              |    |              |      |
|--------------------|----|--------------|----|--------------|------|
| Sales              | 65 | \$13,037,036 | 70 | \$12,911,743 | 8%   |
| Avg Sales Price    |    | \$200,570    |    | \$184,453    | -8%  |
| Median Sales Price |    | \$170,000    |    | \$167,950    | -1%  |
| Avg Days on Market |    | 57           |    | 41           | -28% |

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| Total Pendings by Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 109 |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 90  | 106 | 144 | 133 | 108 | 107  | 131  | 108 | 101  | 94  | 76  | 66  |
| 2015                    | 73  | 85  | 107 | 120 | 138 | 122  | 94   | 83  | 84   | 87  | 69  | 64  |

# Lexington-Bluegrass

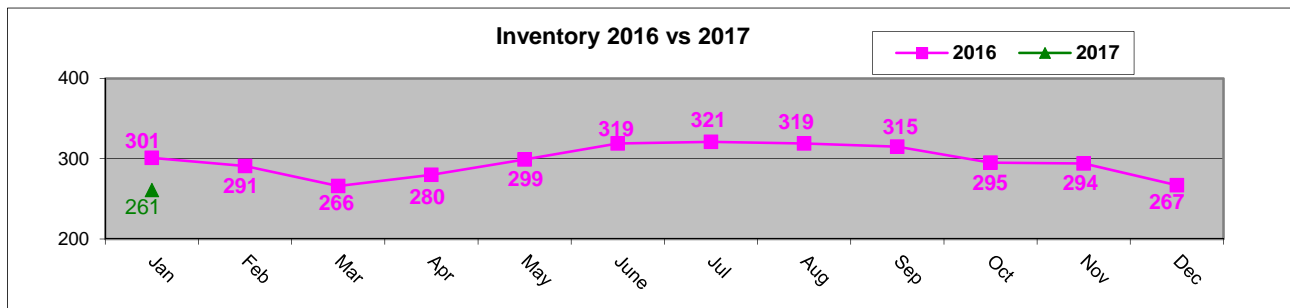
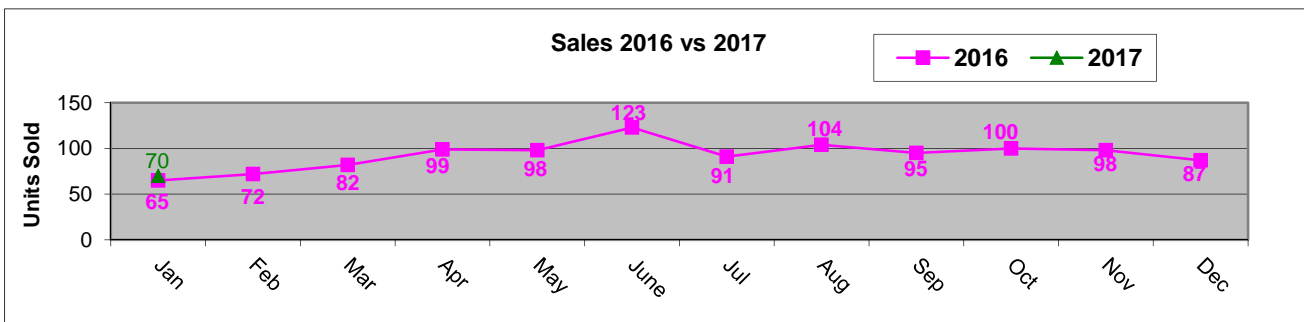
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Jan-17

### SCOTT COUNTY

| Price Range          |    |           | Sales           |                  |                  | Current Inventory |                  |             |                  |
|----------------------|----|-----------|-----------------|------------------|------------------|-------------------|------------------|-------------|------------------|
|                      |    |           | 0-2 Bedrm       | 3 Bedrm          | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999               | OR | UNDER     | 1               | 1                | 0                | 2                 | 0                | 0.0         | 1                |
| 50,000               | -  | 99,999    | 4               | 0                | 0                | 4                 | 6                | 1.5         | 7                |
| 100,000              | -  | 119,999   | 1               | 14               | 1                | 16                | 7                | 0.4         | 4                |
| 120,000              | -  | 139,999   | 0               | 3                | 0                | 3                 | 14               | 4.7         | 22               |
| 140,000              | -  | 159,999   | 0               | 7                | 0                | 7                 | 31               | 4.4         | 36               |
| 160,000              | -  | 179,999   | 0               | 5                | 2                | 7                 | 24               | 3.4         | 29               |
| 180,000              | -  | 199,999   | 0               | 6                | 2                | 8                 | 16               | 2.0         | 15               |
| 200,000              | -  | 249,999   | 0               | 0                | 10               | 10                | 44               | 4.4         | 52               |
| 250,000              | -  | 299,999   | 0               | 0                | 5                | 5                 | 45               | 9.0         | 45               |
| 300,000              | -  | 499,999   | 0               | 1                | 6                | 7                 | 56               | 8.0         | 20               |
| 500,000              | -  | 749,999   | 0               | 0                | 1                | 1                 | 10               | 10.0        | 1                |
| 750,000              | -  | 999,999   | 0               | 0                | 0                | 0                 | 2                | 2.0         | 0                |
| 1,000,000            | -  | 1,249,999 | 0               | 0                | 0                | 0                 | 4                | 4.0         | 0                |
| 1,250,000            | -  | 1,499,999 | 0               | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| 1,500,000            | -  | 1,999,999 | 0               | 0                | 0                | 0                 | 2                | 2.0         | 0                |
| 2,000,000            | -  | OVER      | 0               | 0                | 0                | 0                 | 0                | 0.0         | 0                |
| <b>Total</b>         |    |           | <b>6</b>        | <b>37</b>        | <b>27</b>        | <b>70</b>         | <b>261</b>       | <b>3.7</b>  | <b>232</b>       |
| <b>Median Price</b>  |    |           | <b>\$68,800</b> | <b>\$141,900</b> | <b>\$243,440</b> | <b>\$167,950</b>  | <b>\$228,755</b> |             | <b>\$203,400</b> |
| <b>Average Price</b> |    |           | <b>\$69,833</b> | <b>\$143,994</b> | <b>\$265,369</b> | <b>\$184,453</b>  | <b>\$282,504</b> |             | <b>\$210,682</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses WHITLEY COUNTY

| MONTHLY SUMMARY           | January-16 |           | January-17 |           | % CHANGE |
|---------------------------|------------|-----------|------------|-----------|----------|
| New Listings              | 15         |           | 27         |           | 80%      |
| Month Inventory           | 13.1       |           | 8.1        |           | -38%     |
| % of List Price           | 94.29      |           | 93.24      |           |          |
| <b><u>Residential</u></b> |            |           |            |           |          |
| Sales                     | 7          | \$970,900 | 9          | \$568,900 | 29%      |
| Avg Sales Price           |            | \$138,700 |            | \$63,211  | -54%     |
| Median Sales Price        |            | \$121,000 |            | \$58,000  | -52%     |
| Avg Days on Market        |            | 47        |            | 47        | 0%       |

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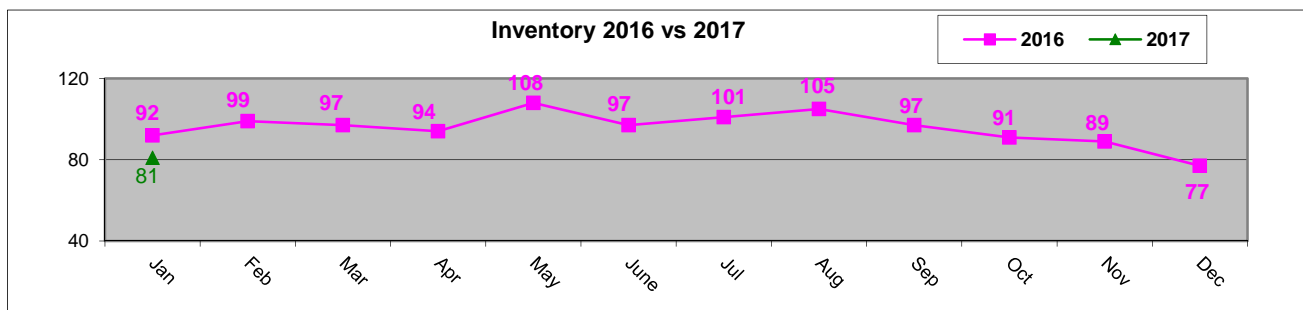
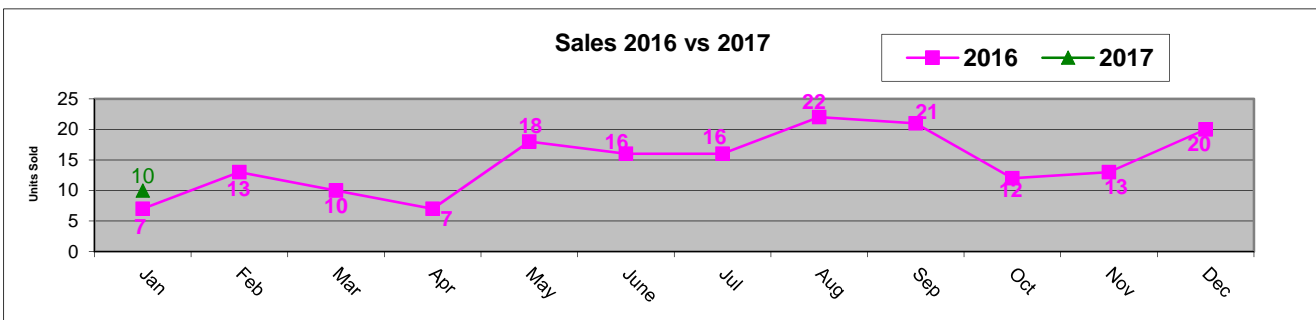
| Total Pendings By Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 11  |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 7   | 14  | 18  | 26  | 10  | 27   | 17   | 16  | 15   | 14  | 14  | 12  |
| 2015                    | 10  | 15  | 11  | 14  | 9   | 15   | 17   | 15  | 16   | 10  | 13  | 11  |

## Single Family SALES and INVENTORY and PENDING

Jan-17

### WHITLEY COUNTY

| Price Range          |    |           | Sales           |                 |                  | Current Inventory |                  |             |                 |
|----------------------|----|-----------|-----------------|-----------------|------------------|-------------------|------------------|-------------|-----------------|
|                      |    |           | 0-2 Bedrm       | 3 Bedrm         | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending         |
| 49,999               | OR | UNDER     | 2               | 2               | 0                | 4                 | 5                | 1.3         | 4               |
| 50,000               | -  | 99,999    | 3               | 1               | 0                | 4                 | 26               | 6.5         | 5               |
| 100,000              | -  | 119,999   | 0               | 0               | 0                | 0                 | 8                | 8.0         | 0               |
| 120,000              | -  | 139,999   | 0               | 0               | 0                | 0                 | 14               | 14.0        | 3               |
| 140,000              | -  | 159,999   | 0               | 0               | 1                | 1                 | 10               | 10.0        | 2               |
| 160,000              | -  | 179,999   | 0               | 0               | 0                | 0                 | 3                | 3.0         | 1               |
| 180,000              | -  | 199,999   | 0               | 0               | 0                | 0                 | 2                | 2.0         | 0               |
| 200,000              | -  | 249,999   | 0               | 0               | 0                | 0                 | 3                | 3.0         | 0               |
| 250,000              | -  | 299,999   | 0               | 0               | 0                | 0                 | 2                | 2.0         | 0               |
| 300,000              | -  | 499,999   | 0               | 0               | 1                | 1                 | 4                | 4.0         | 0               |
| 500,000              | -  | 749,999   | 0               | 0               | 0                | 0                 | 1                | 1.0         | 0               |
| 750,000              | -  | 999,999   | 0               | 0               | 0                | 0                 | 2                | 2.0         | 0               |
| 1,000,000            | -  | 1,249,999 | 0               | 0               | 0                | 0                 | 0                | 0.0         | 0               |
| 1,250,000            | -  | 1,499,999 | 0               | 0               | 0                | 0                 | 1                | 1.0         | 0               |
| 1,500,000            | -  | 1,999,999 | 0               | 0               | 0                | 0                 | 0                | 0.0         | 0               |
| 2,000,000            | -  | OVER      | 0               | 0               | 0                | 0                 | 0                | 0.0         | 0               |
| <b>Total</b>         |    |           | <b>5</b>        | <b>3</b>        | <b>2</b>         | <b>10</b>         | <b>81</b>        | <b>8.1</b>  | <b>15</b>       |
| <b>Median Price</b>  |    |           | <b>\$68,300</b> | <b>\$47,100</b> | <b>\$150,000</b> | <b>\$58,000</b>   | <b>\$120,000</b> |             | <b>\$82,800</b> |
| <b>Average Price</b> |    |           | <b>\$56,760</b> | <b>\$45,033</b> | <b>\$150,000</b> | <b>\$63,211</b>   | <b>\$172,959</b> |             | <b>\$94,500</b> |



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jan-17 Statistical Report Residential, Condo, & Townhouses WOODFORD COUNTY

| MONTHLY SUMMARY | January-16 |  | January-17 |  | % CHANGE |
|-----------------|------------|--|------------|--|----------|
| New Listings    | 19         |  | 31         |  | 63%      |
| Month Inventory | 4.8        |  | 5.5        |  | 15%      |
| % of List Price | 97.12      |  | 97.26      |  |          |

### Residential

|                    |    |             |    |             |      |
|--------------------|----|-------------|----|-------------|------|
| Sales              | 25 | \$6,647,478 | 17 | \$5,025,112 | -32% |
| Avg Sales Price    |    | \$265,899   |    | \$295,595   | 11%  |
| Median Sales Price |    | \$210,000   |    | \$235,000   | 12%  |
| Avg Days on Market |    | 71          |    | 83          | 17%  |

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| Total Pendings by Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 15  |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 14  | 35  | 38  | 23  | 46  | 37   | 24   | 24  | 30   | 28  | 40  | 18  |
| 2015                    | 23  | 20  | 29  | 33  | 49  | 42   | 38   | 34  | 19   | 28  | 32  | 23  |

# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

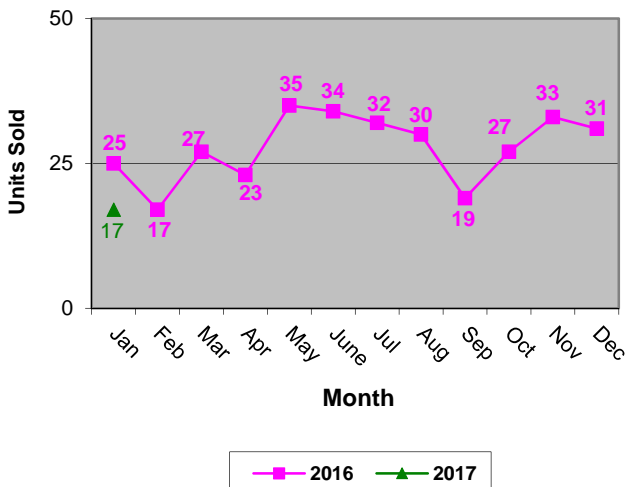
## Single Family SALES and INVENTORY and PENDING

Jan-17

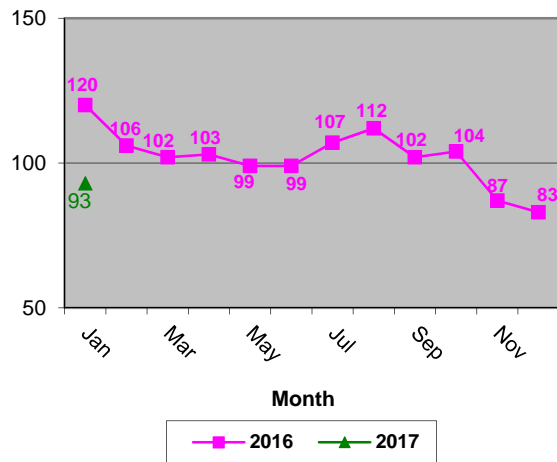
### WOODFORD COUNTY

| Price Range          |    |           | Sales        |                  |                  | Current Inventory |                  |                |                  |
|----------------------|----|-----------|--------------|------------------|------------------|-------------------|------------------|----------------|------------------|
|                      |    |           | 0-2<br>Bedrm | 3<br>Bedrm       | 4+<br>Bedrm      | Total<br>Units    | Single<br>Units  | Months<br>Inv. | Pending          |
| 49,999               | OR | UNDER     | 0            | 0                | 0                | 0                 | 2                | 2.0            | 0                |
| 50,000               | -  | 99,999    | 0            | 0                | 0                | 0                 | 3                | 3.0            | 4                |
| 100,000              | -  | 119,999   | 0            | 2                | 0                | 2                 | 5                | 2.5            | 0                |
| 120,000              | -  | 139,999   | 0            | 1                | 0                | 1                 | 7                | 7.0            | 4                |
| 140,000              | -  | 159,999   | 0            | 1                | 0                | 1                 | 7                | 7.0            | 3                |
| 160,000              | -  | 179,999   | 0            | 1                | 1                | 2                 | 6                | 3.0            | 1                |
| 180,000              | -  | 199,999   | 0            | 0                | 1                | 1                 | 5                | 5.0            | 4                |
| 200,000              | -  | 249,999   | 0            | 1                | 2                | 3                 | 4                | 1.3            | 5                |
| 250,000              | -  | 299,999   | 0            | 0                | 0                | 0                 | 15               | 15.0           | 14               |
| 300,000              | -  | 499,999   | 0            | 1                | 4                | 5                 | 22               | 4.4            | 18               |
| 500,000              | -  | 749,999   | 0            | 0                | 2                | 2                 | 5                | 2.5            | 0                |
| 750,000              | -  | 999,999   | 0            | 0                | 0                | 0                 | 4                | 4.0            | 1                |
| 1,000,000            | -  | 1,249,999 | 0            | 0                | 0                | 0                 | 3                | 3.0            | 0                |
| 1,250,000            | -  | 1,499,999 | 0            | 0                | 0                | 0                 | 3                | 3.0            | 0                |
| 1,500,000            | -  | 1,999,999 | 0            | 0                | 0                | 0                 | 1                | 1.0            | 0                |
| 2,000,000            | -  | OVER      | 0            | 0                | 0                | 0                 | 1                | 1.0            | 0                |
| <b>Total</b>         |    |           | <b>0</b>     | <b>7</b>         | <b>10</b>        | <b>17</b>         | <b>93</b>        | <b>5.5</b>     | <b>54</b>        |
| <b>Median Price</b>  |    |           | <b>\$0</b>   | <b>\$140,000</b> | <b>\$340,236</b> | <b>\$235,000</b>  | <b>\$279,000</b> |                | <b>\$275,075</b> |
| <b>Average Price</b> |    |           | <b>\$0</b>   | <b>\$174,929</b> | <b>\$380,061</b> | <b>\$295,595</b>  | <b>\$391,183</b> |                | <b>\$264,664</b> |

**Sales 2016 vs 2017**



**Inventory 2016 vs 2017**



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

Jan-17

## Statistical Report Residential, Condo, & Townhouses

### OTHER COUNTIES

| MONTHLY SUMMARY           | January-16 |             | January-17 |             | % CHANGE |
|---------------------------|------------|-------------|------------|-------------|----------|
| New Listings              |            | 130         |            | 168         | 29%      |
| Month Inventory           |            | 14.4        |            | 8.6         | -40%     |
| % of List Price           |            | 93.09       |            | 92.46       |          |
| <br>                      |            |             |            |             |          |
| <b><u>Residential</u></b> |            |             |            |             |          |
| Sales                     | 46         | \$5,856,370 | 87         | \$8,292,551 | 89%      |
| Avg Sales Price           |            | \$127,312   |            | \$95,317    | -25%     |
| Median Sales Price        |            | \$94,500    |            | \$77,000    | -19%     |
| Avg Days on Market        |            | 124         |            | 92          | -26%     |

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| Total Pendings by Month |     |     |     |     |     |      |      |     |      |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
|                         | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC |
| 2017                    | 111 |     |     |     |     |      |      |     |      |     |     |     |
| 2016                    | 101 | 102 | 129 | 102 | 116 | 121  | 111  | 153 | 107  | 123 | 106 | 81  |
| 2015                    | 84  | 75  | 91  | 101 | 123 | 107  | 115  | 110 | 114  | 93  | 76  | 73  |



# Lexington-Bluegrass

Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Jan-17

OTHER COUNTIES

| Price Range           | Sales           |                 |                  | Current Inventory |                  |             |                  |
|-----------------------|-----------------|-----------------|------------------|-------------------|------------------|-------------|------------------|
|                       | 0-2 Bedrm       | 3 Bedrm         | 4+ Bedrm         | Total Units       | Single Units     | Months Inv. | Pending          |
| 49,999 OR UNDER       | 6               | 16              | 1                | 23                | 88               | 3.8         | 32               |
| 50,000 - 99,999       | 8               | 18              | 5                | 31                | 180              | 5.8         | 70               |
| 100,000 - 119,999     | 1               | 4               | 2                | 7                 | 55               | 7.9         | 12               |
| 120,000 - 139,999     | 1               | 5               | 0                | 6                 | 66               | 11.0        | 17               |
| 140,000 - 159,999     | 0               | 5               | 0                | 5                 | 47               | 9.4         | 14               |
| 160,000 - 179,999     | 0               | 2               | 1                | 3                 | 43               | 14.3        | 6                |
| 180,000 - 199,999     | 1               | 4               | 1                | 6                 | 41               | 6.8         | 15               |
| 200,000 - 249,999     | 0               | 2               | 2                | 4                 | 59               | 14.8        | 10               |
| 250,000 - 299,999     | 0               | 0               | 1                | 1                 | 48               | 48.0        | 7                |
| 300,000 - 499,999     | 0               | 0               | 1                | 1                 | 84               | 84.0        | 7                |
| 500,000 - 749,999     | 0               | 0               | 0                | 0                 | 22               | 22.0        | 0                |
| 750,000 - 999,999     | 0               | 0               | 0                | 0                 | 9                | 9.0         | 1                |
| 1,000,000 - 1,249,999 | 0               | 0               | 0                | 0                 | 1                | 1.0         | 0                |
| 1,250,000 - 1,499,999 | 0               | 0               | 0                | 0                 | 2                | 2.0         | 0                |
| 1,500,000 - 1,999,999 | 0               | 0               | 0                | 0                 | 2                | 2.0         | 1                |
| 2,000,000 OVER        | 0               | 0               | 0                | 0                 | 2                | 2.0         | 0                |
| <b>Total</b>          | <b>17</b>       | <b>56</b>       | <b>14</b>        | <b>87</b>         | <b>749</b>       | <b>8.6</b>  | <b>192</b>       |
| <b>Median Price</b>   | <b>\$62,500</b> | <b>\$78,500</b> | <b>\$116,000</b> | <b>\$77,000</b>   | <b>\$136,000</b> |             | <b>\$92,750</b>  |
| <b>Average Price</b>  | <b>\$63,725</b> | <b>\$91,204</b> | <b>\$150,129</b> | <b>\$95,217</b>   | <b>\$203,437</b> |             | <b>\$132,402</b> |

