

# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

Jul-13

## Statistical Report Residential Condo, & Townhouses

MONTHLY SUMMARY	July-12		July-13		% CHANGE
New Listings		1397		1621	16%
Month Inventory		7.0		5.6	-20%
% of List Price		95.13		96.35	1%
<b><u>Residential</u></b>					
Sales	780	\$141,647,017	1009	\$190,259,245	29%
Avg Sales Price		\$181,599		\$188,562	4%
Median Sales Price		\$150,000		\$154,450	3%
Avg Days on Market		78		74	-5%
<b><u>Townhouses/Condos</u></b>					
Sales	84	\$12,978,725	66	\$11,569,927	-21%
Avg Sales Price		\$154,509		\$175,302	13%
Median Sales Price		\$135,400		\$141,250	4%
Avg Days on Market		106		89	-16%
<b>Total Activity</b>	<b>864</b>	<b>\$154,625,742</b>	<b>1,075</b>	<b>\$201,829,172</b>	<b>24%</b>

CUMMULATIVE SUMMARY	Jan 12 - July 12		Jan 13 - July 13		% CHANGE
New Listings		9,994		10,875	9%
<b><u>Residential</u></b>					
Sales	4,375	\$747,945,049	5,406	\$945,029,224	24%
Avg Sales Price		\$170,959		\$174,811	2%
Median Sales Price		\$141,000		\$145,000	3%
Avg Days on Market		94		81	-14%
<b><u>Townhouses/Condos</u></b>					
Sales	301	\$45,652,390	388	\$66,994,484	29%
Avg Sales Price		\$151,669		\$172,666	14%
Median Sales Price		\$125,000		\$128,500	3%
Avg Days on Market		134		96	-28%
<b>Total Activity</b>	<b>4,676</b>	<b>\$793,597,439</b>	<b>5,794</b>	<b>\$1,012,023,708</b>	<b>24%</b>

Total Active by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	5098	5312	5445	5813	5890	5991	6033					
2012	5611	5694	5969	6103	6191	6112	6071	5974	5841	5575	5358	5054
2011	5975	6273	6492	6742	6776	6772	6716	6635	6545	6374	5914	5503

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	706	711	909	977	1091	940	957					
2012	556	650	753	816	855	832	833	876	670	721	582	468
2011	456	515	652	648	753	648	621	669	527	570	568	427

Total Sales by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	511	541	758	809	984	956	1075					
2012	400	448	632	649	783	785	864	850	676	727	673	605
2011	328	352	520	586	657	720	614	713	610	512	552	596

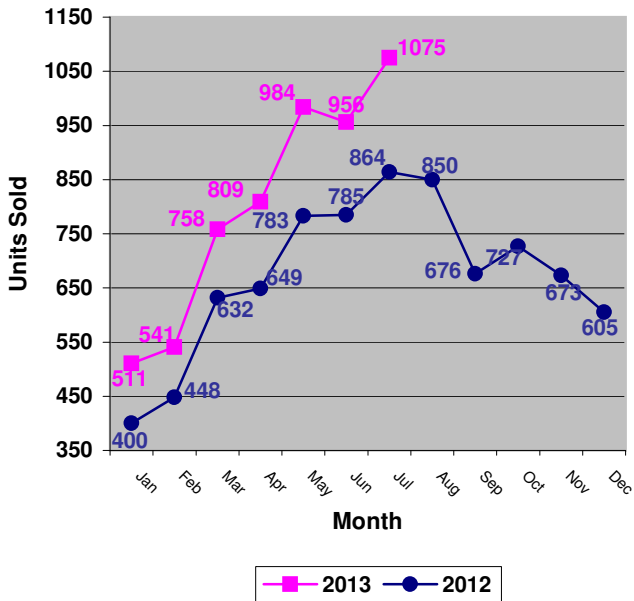
# Lexington-Bluegrass

Association of Realtors®

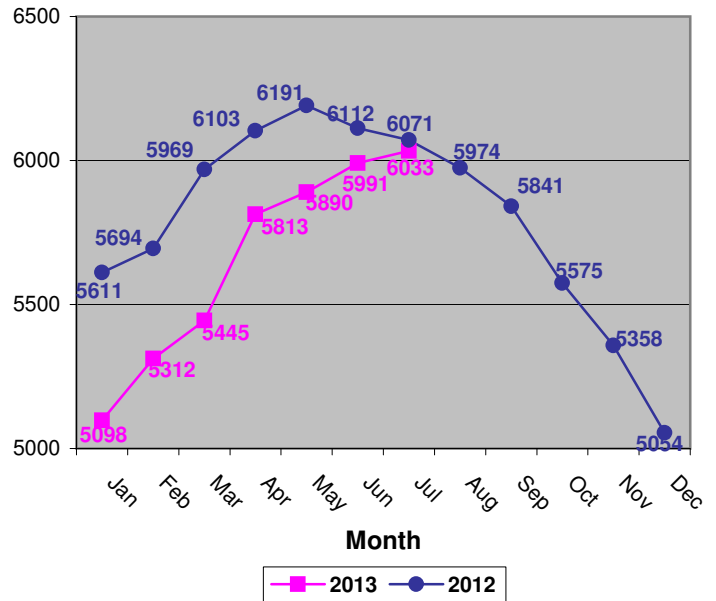
All Residential SALES and INVENTORY with PENDING

Jul-13							Current	Current	Current	July
						Sales	Inventory	Inventory	Pending	
Price Range			0-2	3	4+	Total	Single	Months	Single	Single
			Bedrm	Bedrm	Bedrm	Units	Units	Inv.	Units	Units
49,999	OR	UNDER	34	40	6	80	264	3.3	110	79
50,000	-	99,999	43	119	17	179	1056	5.9	249	176
100,000	-	119,999	11	75	11	97	619	6.4	162	112
120,000	-	139,999	7	89	16	112	761	6.8	150	105
140,000	-	159,999	6	83	20	109	565	5.2	150	99
160,000	-	179,999	8	59	22	89	418	4.7	126	84
180,000	-	199,999	2	33	26	61	346	5.7	92	46
200,000	-	249,999	2	58	62	122	547	4.5	215	97
250,000	-	299,999	2	30	57	89	450	5.1	115	60
300,000	-	499,999	3	20	74	97	617	6.4	132	77
500,000	-	749,999	0	3	26	29	208	7.2	27	15
750,000	-	999,999	0	1	6	7	105	15.0	7	4
1,000,000	-	1,249,999	0	0	2	2	22	11.0	4	1
1,250,000	-	1,499,999	0	0	2	2	17	8.5	1	2
1,500,000	-	1,999,999	0	0	0	0	25	25.0	0	0
2,000,000	-	OVER	0	0	0	0	13	13.0	0	0
<b>Total</b>			<b>118</b>	<b>610</b>	<b>347</b>	<b>1075</b>	<b>6033</b>	<b>5.6</b>	<b>1540</b>	<b>957</b>
<b>Median Price</b>			<b>\$75,500</b>	<b>\$134,750</b>	<b>\$245,000</b>	<b>\$153,000</b>	<b>\$150,000</b>		<b>\$154,950</b>	
<b>Average Price</b>			<b>\$94,479</b>	<b>\$147,173</b>	<b>\$286,114</b>	<b>\$186,238</b>	<b>\$220,859</b>		<b>\$182,075</b>	

**Sales 12 vs 13**



**Inventory 12 vs 13**



# Lexington-Bluegrass

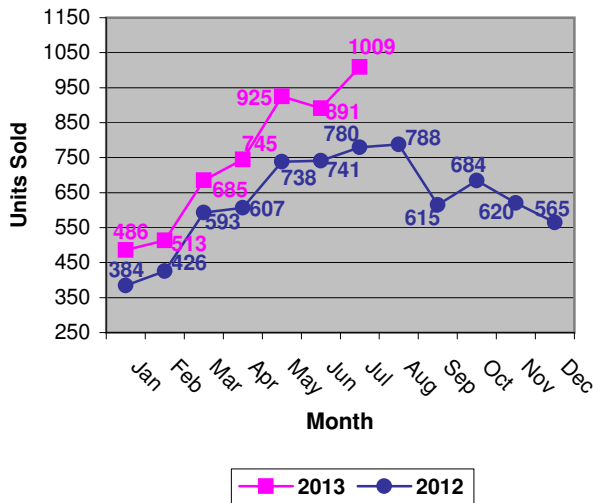
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## Single Family SALES and INVENTORY and PENDING

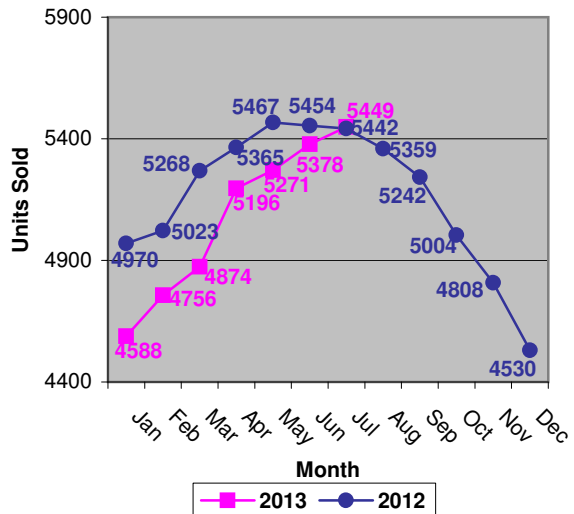
Jul-13

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	31	39	6	76	250	3.3	107
50,000	-	99,999	29	113	17	159	910	5.7	217
100,000	-	119,999	7	74	11	92	554	6.0	153
120,000	-	139,999	6	86	16	108	692	6.4	139
140,000	-	159,999	2	81	20	103	526	5.1	147
160,000	-	179,999	0	59	22	81	373	4.6	112
180,000	-	199,999	1	33	26	60	301	5.0	86
200,000	-	249,999	2	54	62	118	499	4.2	198
250,000	-	299,999	1	26	57	84	399	4.8	104
300,000	-	499,999	2	17	69	88	561	6.4	115
500,000	-	749,999	0	3	26	29	204	7.0	27
750,000	-	999,999	0	1	6	7	103	14.7	7
1,000,000	-	1,249,999	0	0	2	2	22	11.0	4
1,250,000	-	1,499,999	0	0	2	2	17	8.5	1
1,500,000	-	1,999,999	0	0	0	0	25	25.0	0
2,000,000	-	OVER	0	0	0	0	13	13.0	0
<b>Total</b>			<b>81</b>	<b>586</b>	<b>342</b>	<b>1009</b>	<b>5449</b>	<b>5.4</b>	<b>1417</b>
<b>Median Price</b>			<b>\$69,900</b>	<b>\$134,250</b>	<b>\$244,000</b>	<b>\$153,750</b>	<b>\$153,900</b>		<b>\$154,900</b>
<b>Average Price</b>			<b>\$80,571</b>	<b>\$145,665</b>	<b>\$284,878</b>	<b>\$187,626</b>	<b>\$226,190</b>		<b>\$182,126</b>

**Sales 12 vs 13**



**Inventory 12 vs 13**



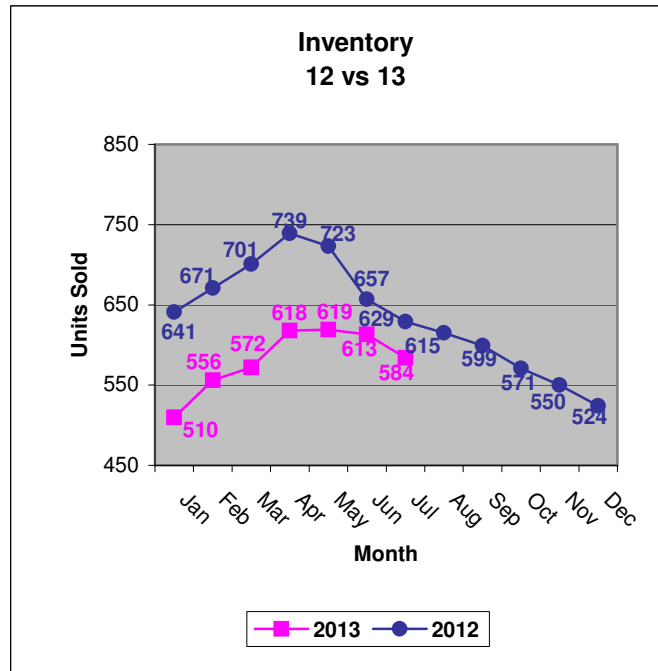
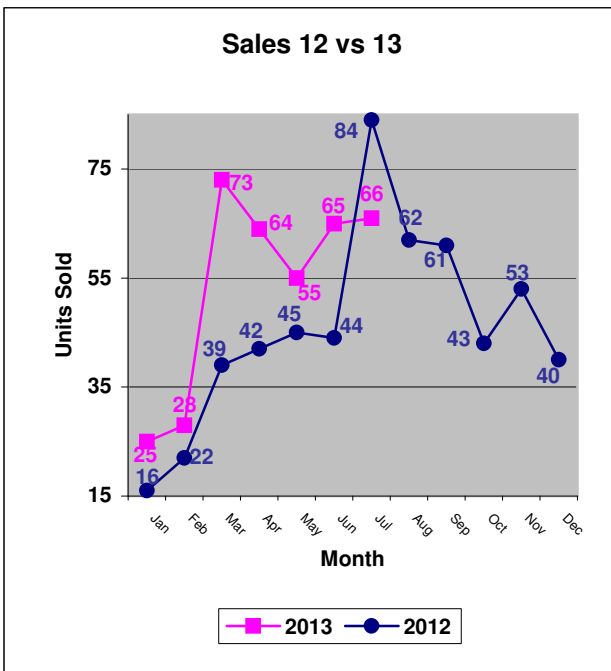
# Lexington-Bluegrass

Association of Realtors®

## Townhouse and Condo SALES and INVENTORY and PENDING

Jul-13

Price Range		Sales			Current Inventory			Pending
		0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	
49,999	OR UNDER	3	1	0	4	14	3.5	3
50,000	- 99,999	14	6	0	20	146	7.3	32
100,000	- 119,999	4	1	0	5	65	13.0	9
120,000	- 139,999	1	3	0	4	69	17.3	11
140,000	- 159,999	4	2	0	6	39	6.5	3
160,000	- 179,999	8	0	0	8	45	5.6	14
180,000	- 199,999	1	0	0	1	45	45.0	6
200,000	- 249,999	0	4	0	4	48	12.0	17
250,000	- 299,999	1	4	0	5	51	10.2	11
300,000	- 499,999	1	3	5	9	56	6.2	17
500,000	- 749,999	0	0	0	0	4	4.0	0
750,000	- 999,999	0	0	0	0	2	2.0	0
1,000,000	- 1,249,999	0	0	0	0	0	0.0	0
1,250,000	- 1,499,999	0	0	0	0	0	0.0	0
1,500,000	- 1,999,999	0	0	0	0	0	0.0	0
2,000,000	- OVER	0	0	0	0	0	0.0	0
<b>Total</b>		<b>37</b>	<b>24</b>	<b>5</b>	<b>66</b>	<b>584</b>	<b>8.8</b>	<b>123</b>
<b>Median Price</b>		<b>\$105,600</b>	<b>\$150,750</b>	<b>\$334,000</b>	<b>\$139,000</b>	<b>\$139,900</b>		<b>\$168,900</b>
<b>Average Price</b>		<b>\$124,926</b>	<b>\$183,966</b>	<b>\$370,700</b>	<b>\$165,022</b>	<b>\$171,125</b>		<b>\$181,484</b>

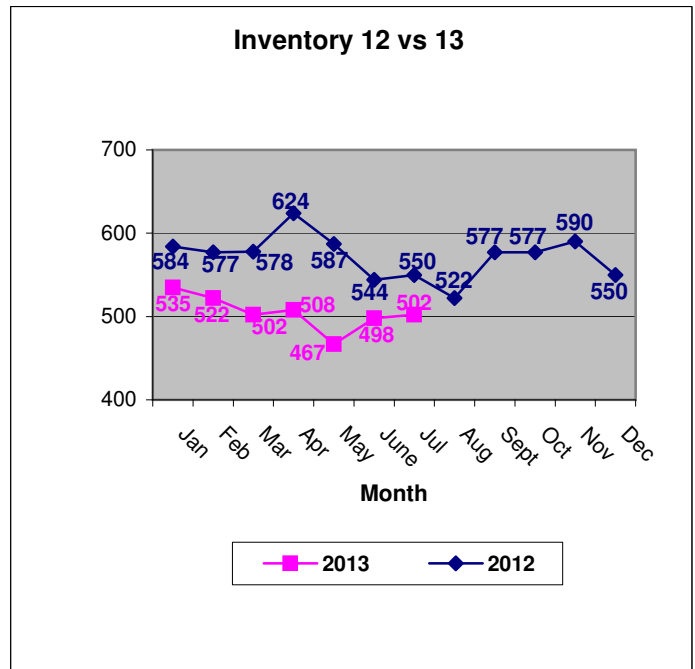
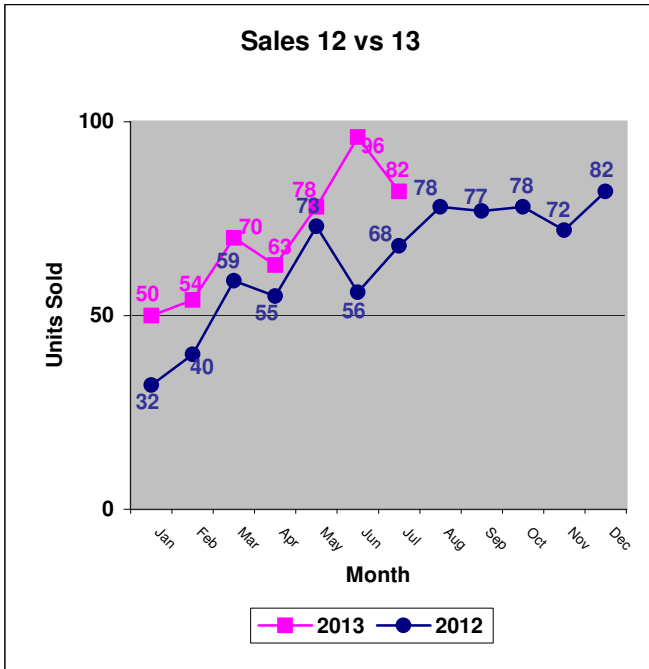


# Lexington-Bluegrass

Association of Realtors®

New Construction SALES and INVENTORY and PENDING  
Jul-13

Price Range		Sales			Current Inventory		Months Inv.	Pending
		0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		
49,999	OR UNDER	0	0	0	0	0	0.0	0
50,000	- 99,999	1	0	0	1	6	6.0	0
100,000	- 119,999	0	4	0	4	20	5.0	9
120,000	- 139,999	1	4	0	5	38	7.6	17
140,000	- 159,999	0	8	0	8	54	6.8	28
160,000	- 179,999	2	10	1	13	39	3.0	36
180,000	- 199,999	0	3	3	6	43	7.2	33
200,000	- 249,999	0	10	6	16	110	6.9	85
250,000	- 299,999	0	5	7	12	84	7.0	61
300,000	- 499,999	0	3	7	10	76	7.6	33
500,000	- 749,999	0	1	3	4	25	6.3	8
750,000	- 999,999	0	0	3	3	4	1.3	1
1,000,000	- 1,249,999	0	0	0	0	0	0.0	1
1,250,000	- 1,499,999	0	0	0	0	2	2.0	0
1,500,000	- 1,999,999	0	0	0	0	1	1.0	0
2,000,000	- OVER	0	0	0	0	0	0.0	0
<b>Total</b>		<b>4</b>	<b>48</b>	<b>30</b>	<b>82</b>	<b>502</b>	<b>6.1</b>	<b>312</b>
<b>Median Price</b>		<b>\$152,000</b>	<b>\$174,200</b>	<b>\$277,510</b>	<b>\$208,206</b>	<b>\$224,289</b>		<b>\$220,165</b>
<b>Average Price</b>		<b>\$133,200</b>	<b>\$202,741</b>	<b>\$364,567</b>	<b>\$258,553</b>	<b>\$259,683</b>		<b>\$239,642</b>

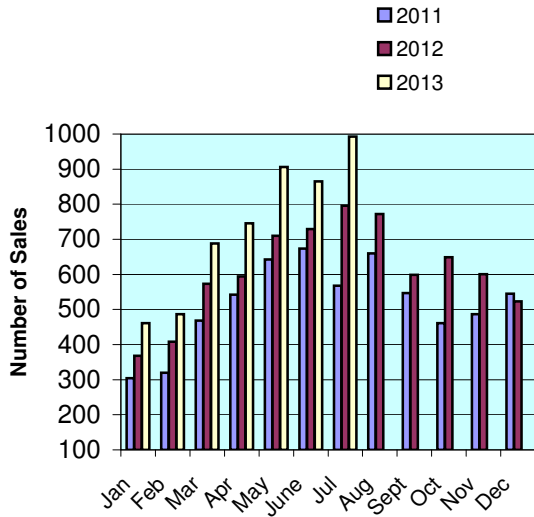


## Existing Homes Sales

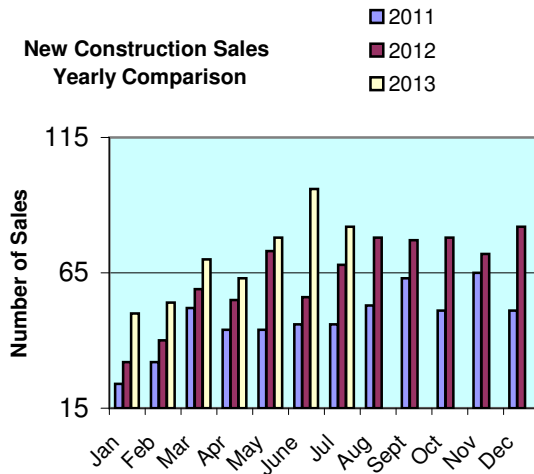
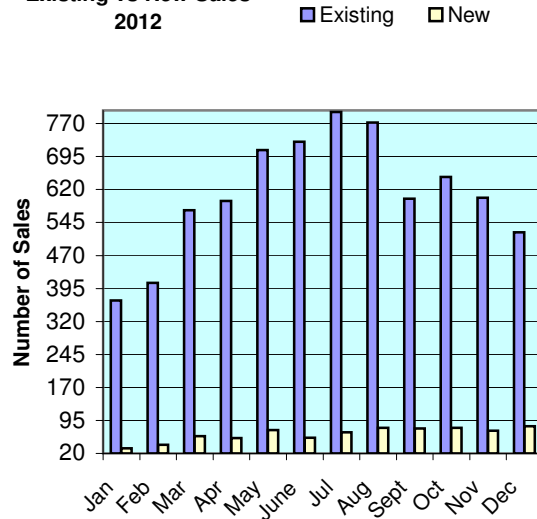
	<u>2011</u>	<u>2012</u>	<u>2013</u>
Jan	304	368	461
Feb	320	408	487
Mar	468	573	688
Apr	542	594	746
May	643	710	906
June	674	729	865
Jul	568	796	993
Aug	660	772	
Sept	547	599	
Oct	461	649	
Nov	487	601	
Dec	545	523	

## New Construction Sales

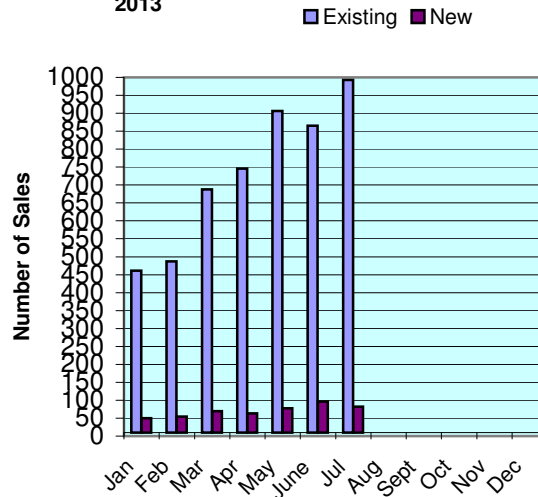
	<u>2011</u>	<u>2012</u>	<u>2013</u>
Jan	24	32	50
Feb	32	40	54
Mar	52	59	70
Apr	44	55	63
May	44	73	78
June	46	56	96
Jul	46	68	82
Aug	53	78	
Sept	63	77	
Oct	51	78	
Nov	65	72	
Dec	51	82	



Existing vs New Sales  
2012



Existing vs New Sales  
2013



### Median Price by County

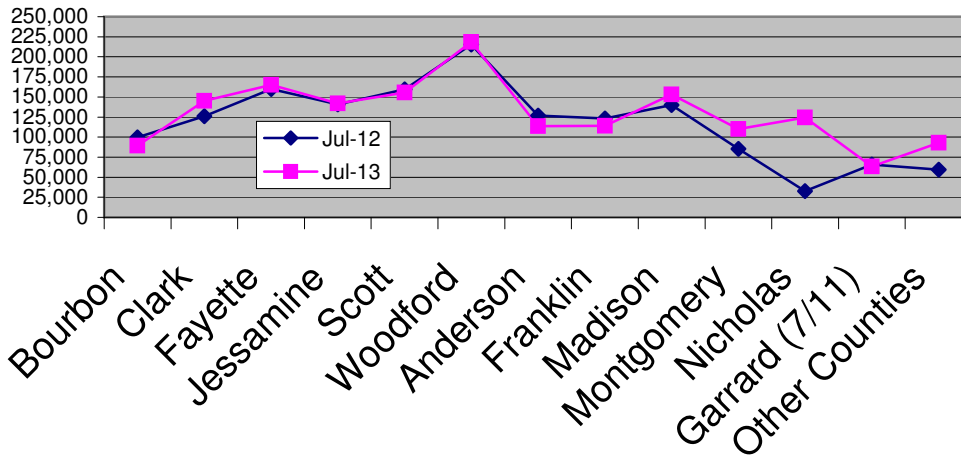
<u>County</u>	Jul-12		Jul-13	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	99,500	19	89,500	16
Clark	126,000	38	145,000	47
Fayette	160,000	461	165,000	555
Jessamine	140,750	52	141,750	78
Scott	159,500	64	155,500	75
Woodford	215,500	19	218,500	24
Anderson	126,600	16	113,812	22
Franklin	123,250	32	114,000	51
Madison	140,000	67	153,000	69
Montgomery	85,500	20	110,001	23
Nicholas	32,500	2	124,500	2
Garrard (7/11)	65,750	12	63,438	14
Other Counties	59,600	<u>62</u>	93,000	<u>99</u>
		<b>864</b>		<b>1075</b>

<u>County</u>	Year to Date 7/31/12		Year to Date 7/31/13	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	112,750	84	85,000	87
Clark	126,025	182	124,450	228
Fayette	156,900	2301	161,500	2889
Jessamine	141,000	298	130,000	392
Scott	145,000	391	153,500	465
Woodford	170,100	136	179,900	169
Anderson	126,000	93	123,000	141
Franklin	116,000	227	119,500	291
Madison	140,000	358	150,000	403
Montgomery	88,000	141	107,500	141
Nicholas	45,000	10	88,500	24
Garrard (7/11)	101,400	55	118,450	80
Other Counties	70,000	<u>400</u>	80,000	<u>484</u>
		<b>4676</b>		<b>5794</b>

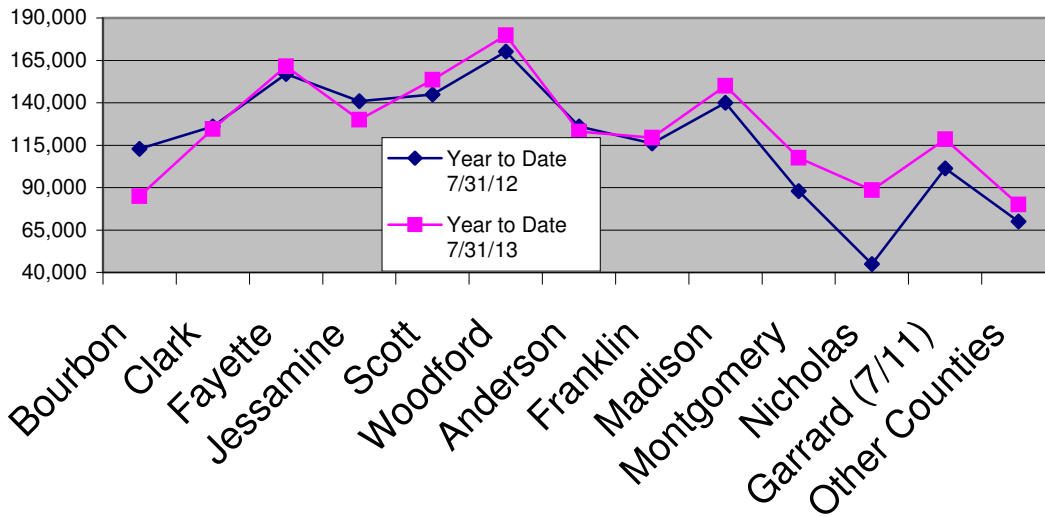


## Median Price by County

### July 12 vs July 13 Median



### Year to date 7/31/12 vs 7/31/13 Median





# Lexington-Bluegrass

Association of Realtors™

Jul-13

## Statistical Report Residential Condo, & Townhouses

### Financing of Sales

CASH	230	FmHA	4	LA-Fixed	0	Owner Finance	1
CONV	575	FLB	1	L/A-Variable	0	VA	47
EXCH	0	FNMA	0	L/A + 2nd	0	Wrap Around	1
FHA	148	L/A Escalated	0	SBA	0	Other	68

### Other Statistics

	Fayette	Anderson	Bourbon	Clark	Franklin	Garrard	Jess	Mad	Montg	Nich	Scott	Woodford	Others	TOTAL
Out of County Buyer	129	7	5	19	9	3	28	15	8	1	24	18	27	293
Out of State Buyer	66	2	2	2	1	0	7	5	0	0	7	6	8	106
Seller Leaving County	159	6	4	16	11	1	25	11	8	1	14	9	24	289
Seller leaving State	91	4	0	9	3	1	12	3	5	0	8	3	11	150
New Construction	49	1	0	0	0	0	6	6	0	0	15	4	1	82
First Time Buyer	114	4	1	12	7	0	9	3	4	1	14	5	17	191
Listing FSBO	15	0	1	3	1	0	2	0	2	0	1	1	1	27
YDT Listing FSBO	103	2	3	8	5	1	11	3	3	0	5	5	10	159

# Lexington-Bluegrass

Association of Realtors®

Jul-13

## Statistical Report Residential, Condo, & Townhouses

### ANDERSON COUNTY

MONTHLY SUMMARY	July-12		July-13		% CHANGE
New Listings	44		29		-34%
Month Inventory	13.9		8.8		-37%
% of List Price	97.54		94.77		

#### **Residential**

Sales	16	\$2,073,300	22	\$2,692,226	38%
Avg Sales Price		\$129,581		\$122,374	-6%
Median Sales Price		\$126,600		\$113,812	-10%
Avg Days on Market		97		108	11%

CUMMULATIVE SUMMARY	Jan 12 - July 12		Jan 13 - July 13		% CHANGE
New Listings	271		292		8%

#### **Residential**

Sales	93	\$11,498,160	141	\$18,000,045	52%
Avg Sales Price		\$123,636		\$127,660	3%
Median Sales Price		\$126,000		\$123,000	-2%
Avg Days on Market		124		126	2%

#### Total Pendings by Month

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	22	19	30	24	21	23	21					
2012	13	12	19	12	13	20	21	36	17	24	24	6
2011	15	20	13	22	16	21	24	22	16	13	20	9

# Lexington-Bluegrass

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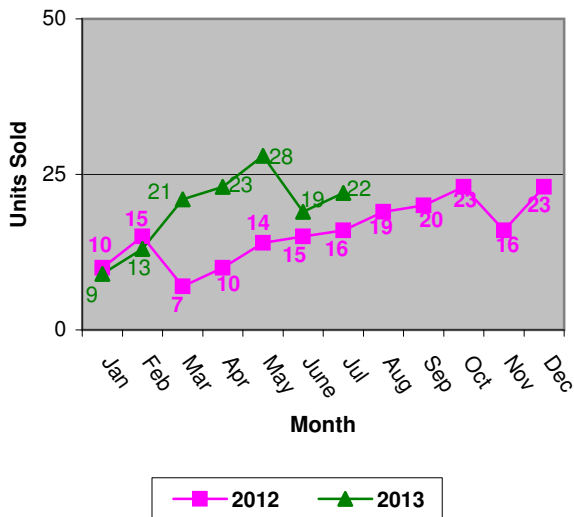
## Single Family SALES and INVENTORY and PENDING

Jul-13

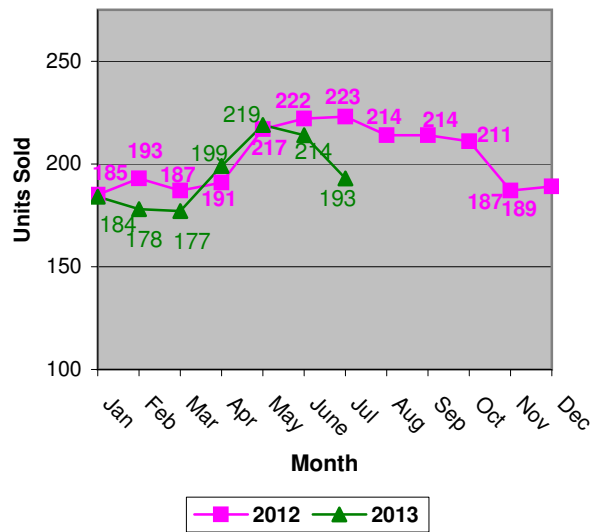
### ANDERSON COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	3	0	4	9	2.3	3
50,000	-	99,999	1	5	0	6	43	7.2	5
100,000	-	119,999	0	1	1	2	25	12.5	3
120,000	-	139,999	0	1	0	1	33	33.0	6
140,000	-	159,999	0	3	1	4	26	6.5	3
160,000	-	179,999	0	2	0	2	15	7.5	3
180,000	-	199,999	0	0	1	1	9	9.0	4
200,000	-	249,999	0	0	0	0	9	9.0	3
250,000	-	299,999	0	0	0	0	13	13.0	1
300,000	-	499,999	0	0	2	2	7	3.5	2
500,000	-	749,999	0	0	0	0	2	2.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>2</b>	<b>15</b>	<b>5</b>	<b>22</b>	<b>193</b>	<b>8.8</b>	<b>33</b>
<b>Median Price</b>			<b>\$35,000</b>	<b>\$70,000</b>	<b>\$192,800</b>	<b>\$113,812</b>	<b>\$132,500</b>		<b>\$139,900</b>
<b>Average Price</b>			<b>\$35,000</b>	<b>\$97,212</b>	<b>\$232,810</b>	<b>\$122,374</b>	<b>\$160,371</b>		<b>\$150,835</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors®

Jul-13

## Statistical Report Residential, Condo, & Townhouses

### BOURBON COUNTY

MONTHLY SUMMARY	July-12		July-13		% CHANGE
New Listings	25		27		8%
Month Inventory	6.4		8.5		33%
% of List Price	92.37		94.47		

#### **Residential**

Sales	20	\$2,071,439	16	\$1,945,550	-20%
Avg Sales Price		\$103,572		\$121,597	17%
Median Sales Price		\$84,851		\$89,500	5%
Avg Days on Market		64		99	55%

CUMMULATIVE SUMMARY	Jan 12 - July 12		Jan 13 - July 13		% CHANGE
New Listings	188		198		5%

#### **Residential**

Sales	85	\$10,896,764	87	\$9,177,205	2%
Avg Sales Price		\$128,197		\$105,485	-18%
Median Sales Price		\$110,000		\$85,000	-23%
Avg Days on Market		86		81	-6%

#### Total Pendings by Month

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	15	12	18	16	8	8	24					
2012	13	7	15	11	13	18	19	21	7	10	10	10
2011	6	11	11	9	10	9	13	8	17	10	13	7

# Lexington-Bluegrass

Association of Realtors®

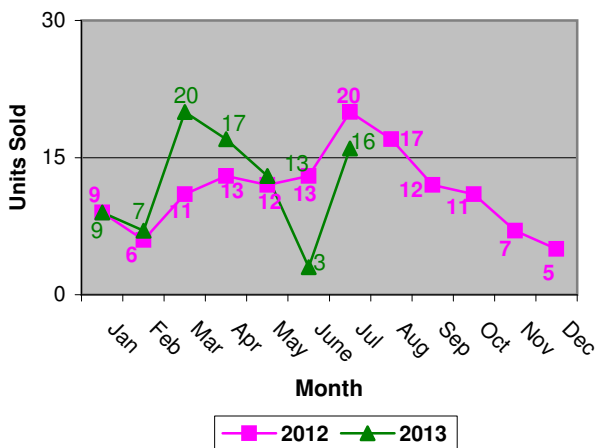
## Single Family SALES and INVENTORY and PENDING

Jul-13

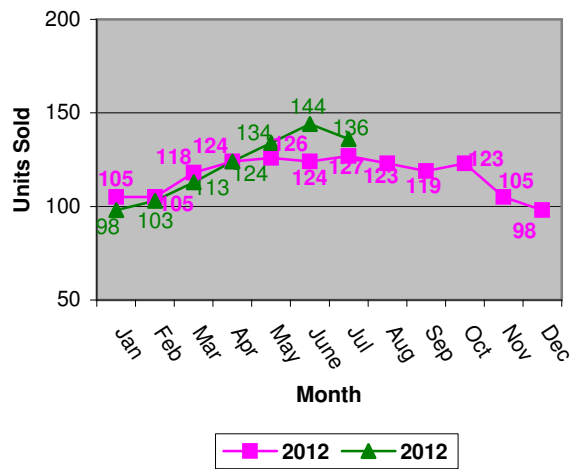
BOURBON COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	2	1	4	8	2.0	9
50,000	-	99,999	2	3	0	5	28	5.6	6
100,000	-	119,999	0	0	0	0	14	14.0	0
120,000	-	139,999	0	1	0	1	14	14.0	3
140,000	-	159,999	0	0	2	2	7	3.5	0
160,000	-	179,999	0	1	0	1	8	8.0	3
180,000	-	199,999	0	0	0	0	4	4.0	0
200,000	-	249,999	0	1	0	1	11	11.0	3
250,000	-	299,999	0	1	0	1	14	14.0	1
300,000	-	499,999	0	0	1	1	12	12.0	6
500,000	-	749,999	0	0	0	0	9	9.0	1
750,000	-	999,999	0	0	0	0	4	4.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>3</b>	<b>9</b>	<b>4</b>	<b>16</b>	<b>136</b>	<b>8.5</b>	<b>32</b>
<b>Median Price</b>			<b>\$75,000</b>	<b>\$93,000</b>	<b>\$149,500</b>	<b>\$89,500</b>	<b>\$153,950</b>		<b>\$125,950</b>
<b>Average Price</b>			<b>\$61,833</b>	<b>\$118,561</b>	<b>\$173,250</b>	<b>\$121,597</b>	<b>\$251,892</b>		<b>\$164,647</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors®

Jul-13

## Statistical Report Residential Condo, & Townhouses CLARK COUNTY

MONTHLY SUMMARY	July-12		July-13		% CHANGE
New Listings	76		89		17%
Month Inventory	8.3		7.2		-13%
% of List Price	91.22		94.37		
<b>Residential</b>					
Sales	38	\$5,208,115	47	\$7,369,551	24%
Avg Sales Price		\$137,056		\$156,799	14%
Median Sales Price		\$126,000		\$145,000	15%
Avg Days on Market		103		135	31%

CUMMULATIVE SUMMARY	Jan 12 - July 12		Jan 13 - July 13		% CHANGE
New Listings	520		452		-13%
<b>Residential</b>					
Sales	182	\$25,391,035	228	\$30,963,352	25%
Avg Sales Price		\$139,511		\$135,804	-3%
Median Sales Price		\$126,025		\$124,450	-1%
Avg Days on Market		131		114	-13%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	36	38	25	28	46	32	39					
2012	14	21	26	38	40	34	39	33	28	27	18	21
2011	12	19	17	18	25	24	29	39	23	20	19	16

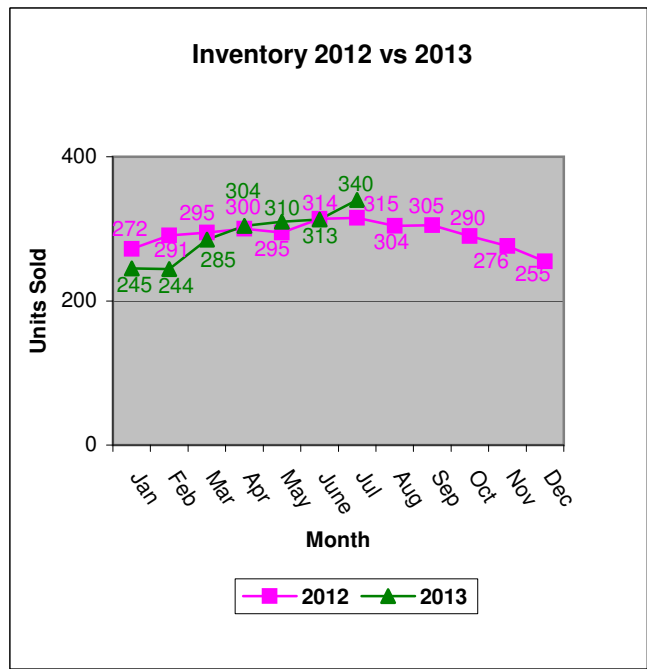
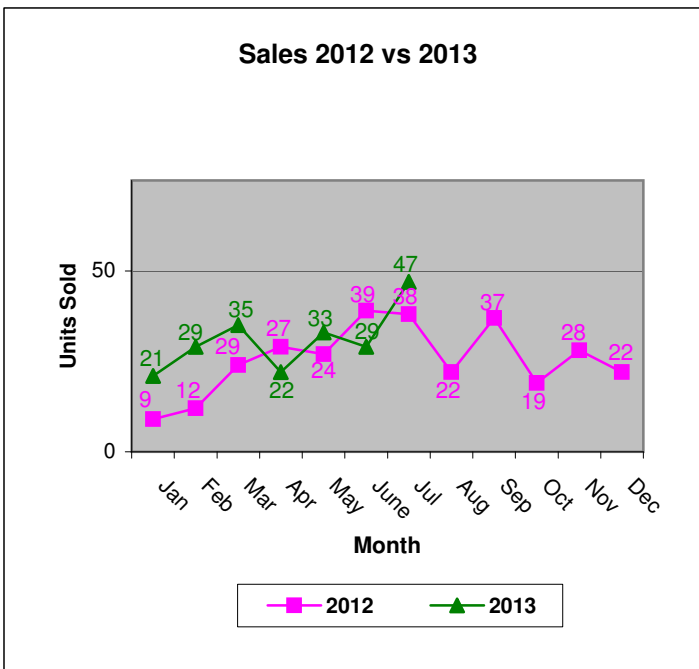
# Lexington-Bluegrass Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

Jul-13

CLARK COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	1	1	3	21	7.0	4
50,000	-	99,999	2	6	1	9	76	8.4	17
100,000	-	119,999	0	4	0	4	37	9.3	7
120,000	-	139,999	0	4	3	7	48	6.9	4
140,000	-	159,999	0	1	3	4	30	7.5	4
160,000	-	179,999	0	2	3	5	31	6.2	0
180,000	-	199,999	0	2	0	2	20	10.0	1
200,000	-	249,999	0	7	0	7	20	2.9	1
250,000	-	299,999	0	2	3	5	18	3.6	1
300,000	-	499,999	0	0	1	1	24	24.0	1
500,000	-	749,999	0	0	0	0	9	9.0	1
750,000	-	999,999	0	0	0	0	6	6.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>3</b>	<b>29</b>	<b>15</b>	<b>47</b>	<b>340</b>	<b>7.2</b>	<b>41</b>
<b>Median Price</b>			<b>\$75,000</b>	<b>\$135,000</b>	<b>\$147,000</b>	<b>\$145,000</b>	<b>\$134,950</b>		<b>\$94,500</b>
<b>Average Price</b>			<b>\$61,667</b>	<b>\$153,281</b>	<b>\$182,627</b>	<b>\$156,799</b>	<b>\$175,488</b>		<b>\$119,598</b>



# Lexington-Bluegrass

Association of Realtors®

Jul-13

## Statistical Report Residential Condo, & Townhouses FAYETTE COUNTY

MONTHLY SUMMARY	July-12		July-13		% CHANGE
New Listings	652		712		9%
Month Inventory	4.8		3.7		-23%
% of List Price	96.12		96.90		
<b>Residential</b>					
Sales	461	\$92,962,164	555	\$118,584,195	20%
Avg Sales Price		\$201,653		\$213,665	6%
Median Sales Price		\$160,000		\$165,000	3%
Avg Days on Market		71		57	-20%

CUMMULATIVE SUMMARY	Jan 12 - July 12		Jan 13 - July 13		% CHANGE
New Listings	4,682		5,027		7%
<b>Residential</b>					
Sales	2,301	\$445,616,189	2,889	\$569,253,453	26%
Avg Sales Price		\$193,662		\$197,042	2%
Median Sales Price		\$156,900		\$161,500	3%
Avg Days on Market		81		63	-22%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	323	343	478	480	533	489	472					
2012	253	325	410	424	394	412	418	404	310	342	263	224
2011	227	263	326	344	370	317	286	285	206	239	263	182



# Lexington-Bluegrass

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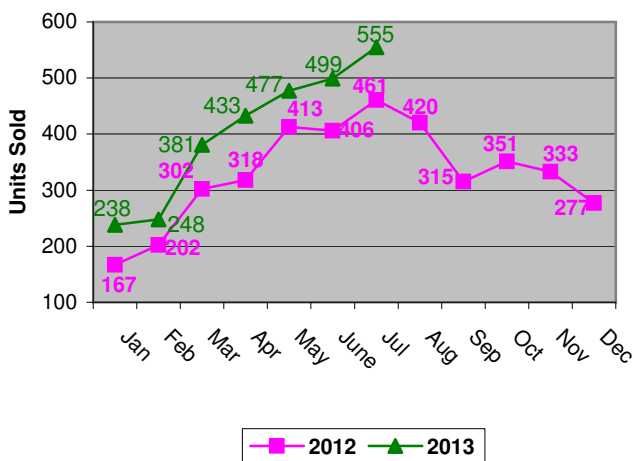
## Single Family SALES and INVENTORY and PENDING

Jul-13

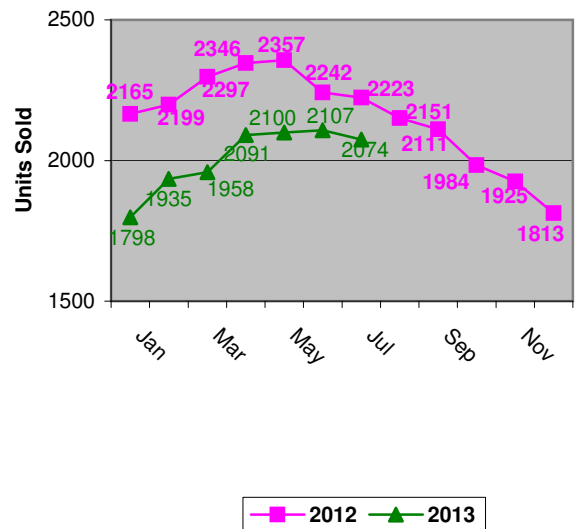
FAYETTE COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	8	9	3	20	33	1.7	27
50,000	-	99,999	18	44	8	70	284	4.1	84
100,000	-	119,999	9	34	8	51	247	4.8	75
120,000	-	139,999	6	46	8	60	271	4.5	55
140,000	-	159,999	4	48	6	58	176	3.0	66
160,000	-	179,999	7	36	9	52	146	2.8	71
180,000	-	199,999	2	16	12	30	131	4.4	49
200,000	-	249,999	1	31	36	68	190	2.8	112
250,000	-	299,999	1	15	29	45	172	3.8	80
300,000	-	499,999	3	15	52	70	245	3.5	82
500,000	-	749,999	0	2	20	22	88	4.0	18
750,000	-	999,999	0	1	5	6	42	7.0	7
1,000,000	-	1,249,999	0	0	1	1	13	13.0	2
1,250,000	-	1,499,999	0	0	2	2	10	5.0	1
1,500,000	-	1,999,999	0	0	0	0	14	14.0	0
2,000,000	-	OVER	0	0	0	0	12	12.0	0
<b>Total</b>			<b>59</b>	<b>297</b>	<b>199</b>	<b>555</b>	<b>2074</b>	<b>3.7</b>	<b>729</b>
<b>Median Price</b>			<b>\$105,600</b>	<b>\$145,000</b>	<b>\$265,000</b>	<b>\$165,000</b>	<b>\$164,900</b>		<b>\$176,900</b>
<b>Average Price</b>			<b>\$123,421</b>	<b>\$163,315</b>	<b>\$315,566</b>	<b>\$213,665</b>	<b>\$261,124</b>		<b>\$210,255</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors®

Jul-13

## Statistical Report Residential, Condo, & Townhouses

### FRANKLIN COUNTY

MONTHLY SUMMARY	July-12		July-13		% CHANGE
New Listings	101		83		-18%
Month Inventory	12.2		8.1		-34%
% of List Price	93.73		95.91		

#### **Residential**

Sales	32	\$4,417,590	51	\$6,859,200	59%
Avg Sales Price		\$138,050		\$134,494	-3%
Median Sales Price		\$123,250		\$114,000	-8%
Avg Days on Market		107		96	-10%

CUMMULATIVE SUMMARY	Jan 12 - July 12		Jan 13 - July 13		% CHANGE
New Listings	560		604		8%

#### **Residential**

Sales	227	\$28,592,212	291	\$36,603,146	28%
Avg Sales Price		\$125,957		\$125,784	0%
Median Sales Price		\$116,000		\$119,500	3%
Avg Days on Market		119		116	-3%

#### Total Pendings by Month

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	43	31	47	53	57	49	48					
2012	44	39	35	39	47	40	39	57	31	40	34	26
2011	24	20	29	24	32	31	21	27	30	23	25	23

# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

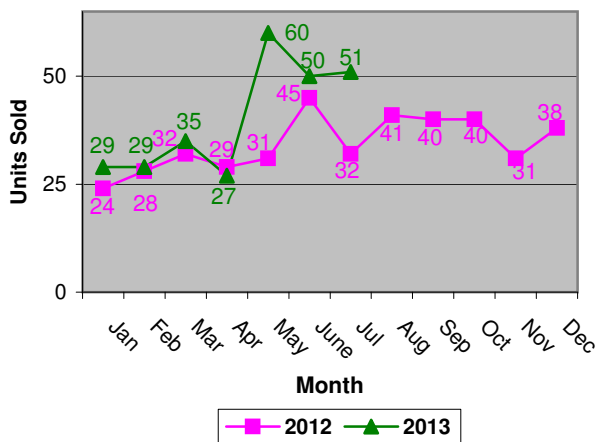
## Single Family SALES and INVENTORY and PENDING

Jul-13

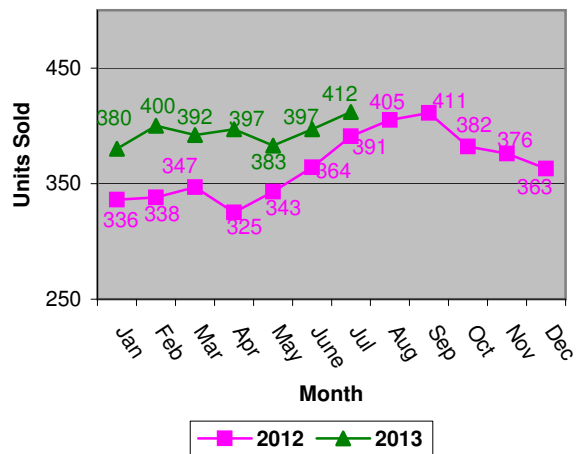
Franklin County

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	3	2	0	5	27	5.4	8
50,000	-	99,999	4	12	1	17	104	6.1	18
100,000	-	119,999	1	4	0	5	51	10.2	8
120,000	-	139,999	0	4	1	5	54	10.8	9
140,000	-	159,999	0	3	0	3	35	11.7	7
160,000	-	179,999	0	4	0	4	18	4.5	2
180,000	-	199,999	0	0	2	2	27	13.5	3
200,000	-	249,999	0	1	4	5	37	7.4	8
250,000	-	299,999	0	0	3	3	23	7.7	2
300,000	-	499,999	0	0	2	2	31	15.5	0
500,000	-	749,999	0	0	0	0	3	3.0	0
750,000	-	999,999	0	0	0	0	2	2.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>8</b>	<b>30</b>	<b>13</b>	<b>51</b>	<b>412</b>	<b>8.1</b>	<b>65</b>
<b>Median Price</b>			<b>\$55,050</b>	<b>\$104,450</b>	<b>\$228,000</b>	<b>\$114,000</b>	<b>\$129,000</b>		<b>\$112,700</b>
<b>Average Price</b>			<b>\$59,263</b>	<b>\$111,807</b>	<b>\$233,146</b>	<b>\$134,494</b>	<b>\$158,874</b>		<b>\$124,705</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

**Jul-13**

## Statistical Report Residential, Condo, & Townhouses

### GARRARD COUNTY

MONTHLY SUMMARY	July-12		July-13		% CHANGE
New Listings		23		32	39%
Month Inventory		12.8		12.1	-5%
% of List Price		88.47		93.71	
<b><u>Residential</u></b>					
Sales	12	\$939,925	14	\$1,510,375	17%
Avg Sales Price		\$78,327		\$107,884	38%
Median Sales Price		\$65,750		\$63,438	-4%
Avg Days on Market		121		73	-40%

CUMMULATIVE SUMMARY	Jan 12 - July 12		Jan 13 - July 13		% CHANGE
New Listings		182		215	18%
<b><u>Residential</u></b>					
Sales	55	\$6,306,601	80	\$10,377,425	45%
Avg Sales Price		\$114,665		\$129,718	13%
Median Sales Price		\$101,400		\$118,450	17%
Avg Days on Market		99		116	17%

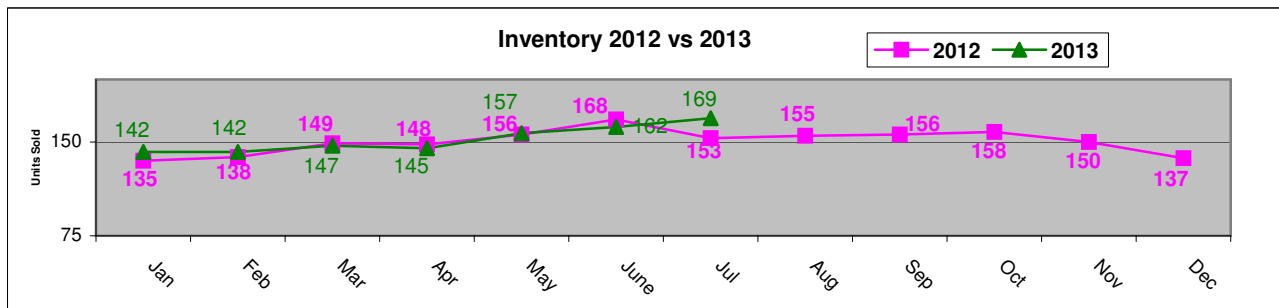
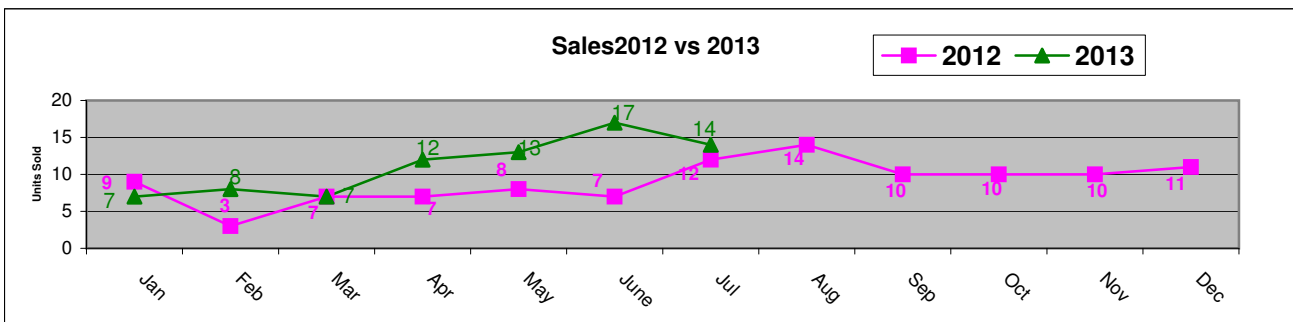
*Started 7/11 Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	10	10	9	18	9	15	18					
2012	5	5	7	9	9	14	14	14	11	7	8	4
2011	*	*	*	*	*	*	10	10	7	8	9	11

## Single Family SALES and INVENTORY and PENDING

Jul-13

### GARRARD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	3	1	0	4	8	2.0	1
50,000	-	99,999	2	4	0	6	47	7.8	13
100,000	-	119,999	0	0	0	0	13	13.0	3
120,000	-	139,999	0	0	0	0	13	13.0	4
140,000	-	159,999	0	0	0	0	18	18.0	3
160,000	-	179,999	0	0	0	0	11	11.0	2
180,000	-	199,999	0	1	1	2	7	3.5	1
200,000	-	249,999	0	0	0	0	22	22.0	1
250,000	-	299,999	1	0	0	1	12	12.0	1
300,000	-	499,999	0	0	1	1	15	15.0	0
500,000	-	749,999	0	0	0	0	3	3.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>6</b>	<b>6</b>	<b>2</b>	<b>14</b>	<b>169</b>	<b>12.1</b>	<b>29</b>
<b>Median Price</b>			<b>\$43,500</b>	<b>\$63,438</b>	<b>\$274,500</b>	<b>\$63,438</b>	<b>\$148,500</b>		<b>\$106,900</b>
<b>Average Price</b>			<b>\$79,933</b>	<b>\$80,296</b>	<b>\$274,500</b>	<b>\$107,884</b>	<b>\$170,001</b>		<b>\$119,326</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jul-13 Statistical Report Residential, Condo, & Townhouses JESSAMINE COUNTY

MONTHLY SUMMARY	July-12		July-13		% CHANGE
New Listings		89		128	44%
Month Inventory		8.5		5.5	-35%
% of List Price		95.72		95.14	
<b><u>Residential</u></b>					
Sales	53	\$10,471,832	78	\$16,151,258	47%
Avg Sales Price		\$197,582		\$207,067	5%
Median Sales Price		\$139,500		\$141,750	2%
Avg Days on Market		71		77	8%

CUMMULATIVE SUMMARY	Jan 12 - July 12		Jan 13 - July 13		% CHANGE
New Listings		732		787	8%
<b><u>Residential</u></b>					
Sales	299	\$58,057,987	392	\$73,229,701	31%
Avg Sales Price		\$194,174		\$186,810	-4%
Median Sales Price		\$140,000		\$130,000	-7%
Avg Days on Market		80		73	-9%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	54	48	68	61	78	68	73					
2012	29	46	39	60	68	52	56	47	45	41	42	29
2011	31	31	55	48	53	47	41	45	55	38	46	21

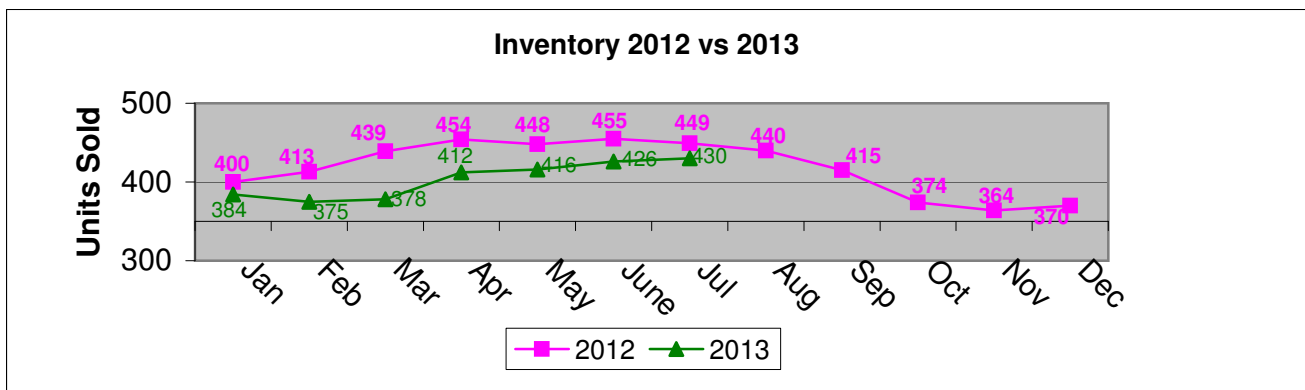
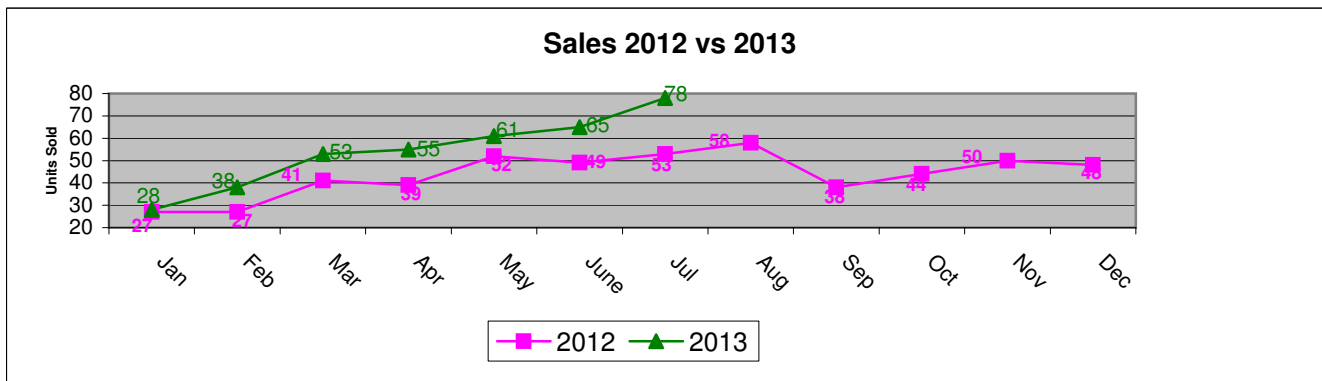
# Lexington-Bluegrass

Association of Realtors®

Jul-13

Single Family SALES and INVENTORY and PENDING  
JESSAMINE COUNTY

Price Range			Sales			Current Inventory		Months Inv.	Pending
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		
49,999	OR	UNDER	2	3	0	5	8	1.6	6
50,000	-	99,999	1	12	1	14	64	4.6	21
100,000	-	119,999	0	11	0	11	38	3.5	16
120,000	-	139,999	0	6	1	7	42	6.0	11
140,000	-	159,999	1	6	3	10	36	3.6	8
160,000	-	179,999	0	2	1	3	33	11.0	6
180,000	-	199,999	0	1	3	4	16	4.0	3
200,000	-	249,999	0	1	5	6	35	5.8	11
250,000	-	299,999	0	2	2	4	25	6.3	5
300,000	-	499,999	0	1	6	7	40	5.7	8
500,000	-	749,999	0	1	4	5	46	9.2	5
750,000	-	999,999	0	0	1	1	34	34.0	0
1,000,000	-	1,249,999	0	0	1	1	7	7.0	1
1,250,000	-	1,499,999	0	0	0	0	4	4.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>4</b>	<b>46</b>	<b>28</b>	<b>78</b>	<b>430</b>	<b>5.5</b>	<b>101</b>
<b>Median Price</b>			<b>\$58,875</b>	<b>\$109,450</b>	<b>\$252,450</b>	<b>\$141,750</b>	<b>\$173,450</b>		<b>\$135,900</b>
<b>Average Price</b>			<b>\$76,563</b>	<b>\$130,807</b>	<b>\$350,996</b>	<b>\$207,067</b>	<b>\$313,353</b>		<b>\$190,056</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

**Jul-13**

## Statistical Report Residential, Condo, & Townhouses

### MADISON COUNTY

MONTHLY SUMMARY	July-12		July-13		% CHANGE
New Listings	92		144		57%
Month Inventory	7.4		8.1		9%
% of List Price	96.06		95.34		
<b><u>Residential</u></b>					
Sales	67	\$10,518,807	69	\$11,502,289	3%
Avg Sales Price		\$156,997		\$166,700	6%
Median Sales Price		\$140,000		\$153,000	9%
Avg Days on Market		103		107	4%

CUMMULATIVE SUMMARY	Jan 12 - July 12		Jan 13 - July 13		% CHANGE
New Listings	762		856		12%
<b><u>Residential</u></b>					
Sales	358	\$56,326,645	403	\$69,073,198	13%
Avg Sales Price		\$157,337		\$171,398	9%
Median Sales Price		\$140,000		\$150,000	7%
Avg Days on Market		126		102	-19%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	44	35	56	50	86	51	64					
2012	39	41	47	50	70	62	47	59	48	62	48	36
2011	30	31	37	39	69	47	44	48	41	52	50	32



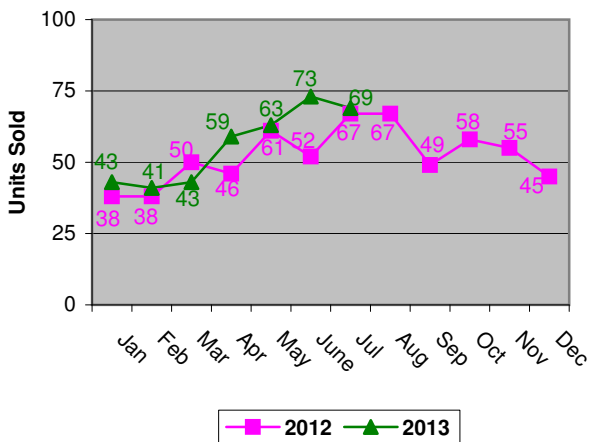
# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

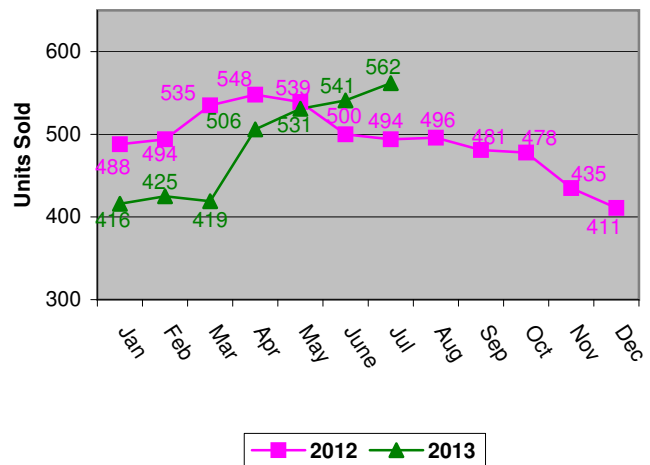
Single Family SALES and INVENTORY and PENDING  
**Jul-13**  
**MADISON COUNTY**

Price Range			Sales				Current Inventory		
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	2	0	3	14	4.7	5
50,000	-	99,999	4	7	0	11	76	6.9	14
100,000	-	119,999	0	4	0	4	38	9.5	11
120,000	-	139,999	0	9	2	11	97	8.8	11
140,000	-	159,999	0	8	0	8	77	9.6	11
160,000	-	179,999	1	3	1	5	52	10.4	7
180,000	-	199,999	0	4	0	4	25	6.3	8
200,000	-	249,999	1	7	3	11	50	4.5	15
250,000	-	299,999	0	3	4	7	58	8.3	4
300,000	-	499,999	0	1	4	5	62	12.4	8
500,000	-	749,999	0	0	0	0	11	11.0	1
750,000	-	999,999	0	0	0	0	2	2.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>7</b>	<b>48</b>	<b>14</b>	<b>69</b>	<b>562</b>	<b>8.1</b>	<b>95</b>
<b>Median Price</b>			<b>\$72,000</b>	<b>\$149,950</b>	<b>\$255,500</b>	<b>\$153,000</b>	<b>\$156,950</b>		<b>\$154,900</b>
<b>Average Price</b>			<b>\$101,557</b>	<b>\$151,906</b>	<b>\$249,993</b>	<b>\$166,700</b>	<b>\$191,297</b>		<b>\$170,561</b>

**Sales 2012 vs 2013**



**Inventory 2012 vs 2013**



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jul-13 Statistical Report Residential, Condo, & Townhouses MONTGOMERY COUNTY

MONTHLY SUMMARY	July-12		July-13		% CHANGE
New Listings		41		41	0%
Month Inventory		12.5		9.8	-22%
% of List Price		93.68		94.53	
<b><u>Residential</u></b>					
Sales	20	\$2,484,213	23	\$2,803,701	15%
Avg Sales Price		\$124,211		\$121,900	-2%
Median Sales Price		\$85,500		\$110,001	29%
Avg Days on Market		56		127	127%

CUMMULATIVE SUMMARY	Jan 12 - July 12		Jan 13 - July 13		% CHANGE
New Listings		308		288	-6%
<b><u>Residential</u></b>					
Sales	141	\$15,014,893	141	\$16,044,872	0%
Avg Sales Price		\$106,489		\$113,793	7%
Median Sales Price		\$88,000		\$107,500	22%
Avg Days on Market		125		115	-8%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	14	19	23	24	18	23	16					
2012	22	13	30	17	32	23	22	27	18	16	22	17
2011	21	15	22	20	24	17	16	24	14	30	10	15

# Lexington-Bluegrass

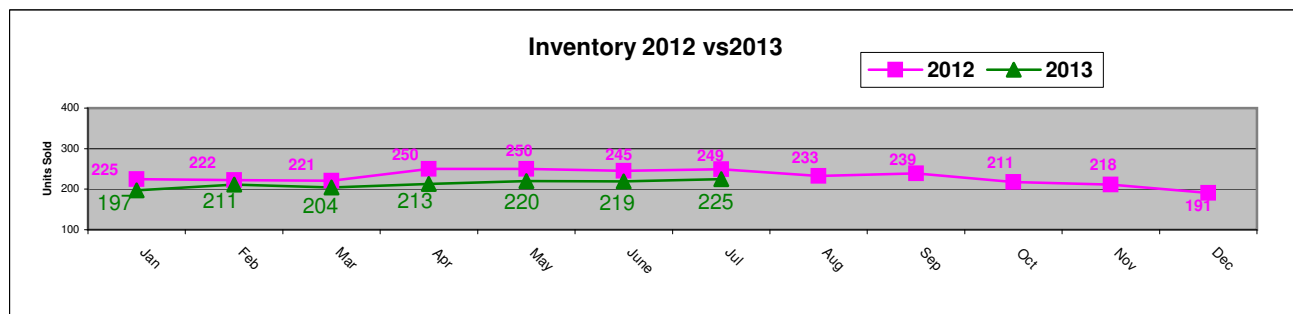
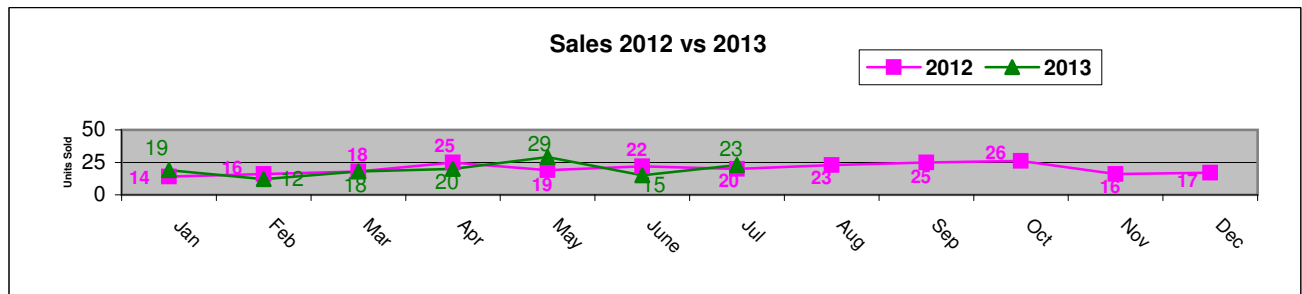
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Jul-13

MONTGOMERY COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	4	0	5	15	3.0	9
50,000	-	99,999	2	3	1	6	66	11.0	5
100,000	-	119,999	0	1	0	1	20	20.0	3
120,000	-	139,999	0	1	0	1	33	33.0	4
140,000	-	159,999	0	1	1	2	27	13.5	1
160,000	-	179,999	0	1	2	3	9	3.0	0
180,000	-	199,999	0	1	0	1	11	11.0	2
200,000	-	249,999	0	1	1	2	18	9.0	1
250,000	-	299,999	0	0	1	1	10	10.0	0
300,000	-	499,999	0	0	1	1	10	10.0	0
500,000	-	749,999	0	0	0	0	3	3.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>3</b>	<b>13</b>	<b>7</b>	<b>23</b>	<b>225</b>	<b>9.8</b>	<b>25</b>
<b>Median Price</b>			<b>\$57,500</b>	<b>\$95,500</b>	<b>\$175,000</b>	<b>\$110,001</b>	<b>\$125,500</b>		<b>\$79,900</b>
<b>Average Price</b>			<b>\$55,667</b>	<b>\$98,254</b>	<b>\$194,200</b>	<b>\$121,900</b>	<b>\$162,327</b>		<b>\$94,046</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

**Jul-13**

## Statistical Report Residential, Condo, & Townhouses NICHOLAS COUNTY

MONTHLY SUMMARY	July-12		July-13		% CHANGE
New Listings	8		2		-75%
Month Inventory	32.5		26.5		-18%
% of List Price	100.00		97.84		
<b><u>Residential</u></b>					
Sales	2	\$65,000	2	\$249,000	0%
Avg Sales Price		\$32,500		\$124,500	283%
Median Sales Price		\$32,500		\$124,500	283%
Avg Days on Market		96		203	111%

CUMMULATIVE SUMMARY	Jan 12 - July 12		Jan 13 - July 13		% CHANGE
New Listings	57		47		-18%
<b><u>Residential</u></b>					
Sales	10	\$670,400	24	\$1,997,023	140%
Avg Sales Price		\$67,040		\$83,209	24%
Median Sales Price		\$45,000		\$88,500	97%
Avg Days on Market		209		134	-36%

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	2	7	4	2	5	0	4					
2012	0	1	0	2	1	3	5	5	4	2	4	2
2011	0	3	2	4	6	9	5	5	1	2	3	1

# Lexington-Bluegrass

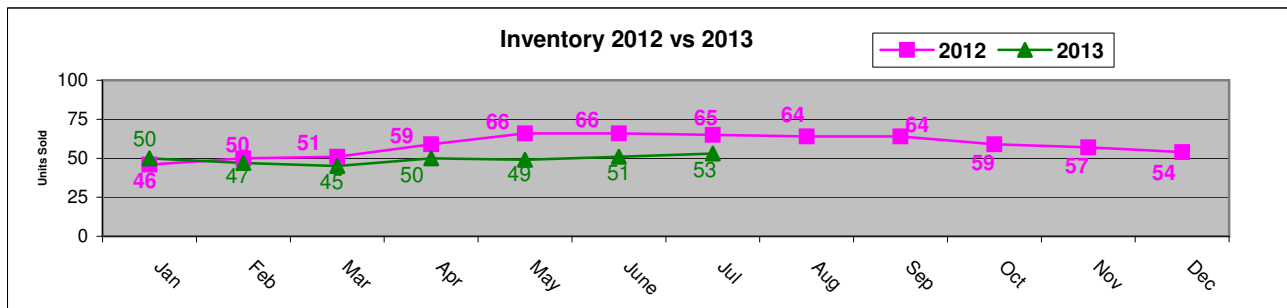
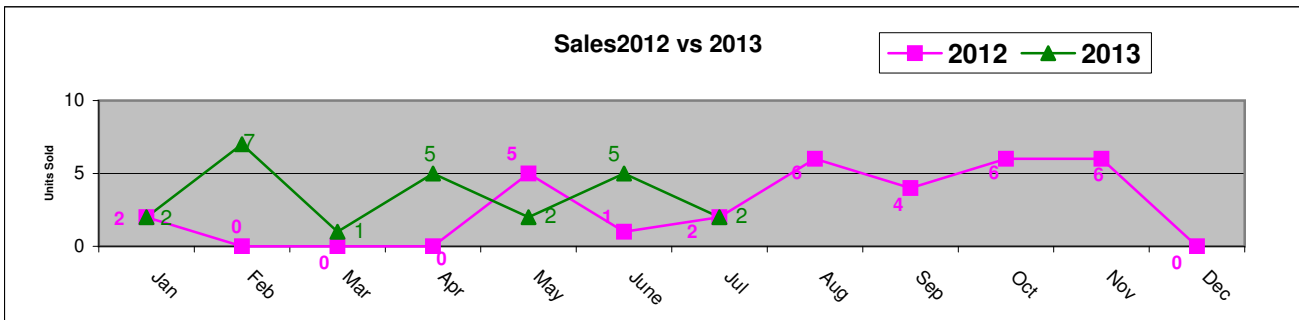
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Jul-13

### NICHOLAS COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	15	15.0	0
50,000	-	99,999	0	1	0	1	15	15.0	1
100,000	-	119,999	0	0	0	0	4	4.0	0
120,000	-	139,999	0	0	0	0	3	3.0	0
140,000	-	159,999	0	1	0	1	3	3.0	1
160,000	-	179,999	0	0	0	0	5	5.0	0
180,000	-	199,999	0	0	0	0	3	3.0	0
200,000	-	249,999	0	0	0	0	3	3.0	1
250,000	-	299,999	0	0	0	0	1	1.0	0
300,000	-	499,999	0	0	0	0	1	1.0	0
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>0</b>	<b>2</b>	<b>0</b>	<b>2</b>	<b>53</b>	<b>26.5</b>	<b>3</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$124,500</b>	<b>\$0</b>	<b>\$124,500</b>	<b>\$89,900</b>		<b>\$155,000</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$124,500</b>	<b>\$0</b>	<b>\$124,500</b>	<b>\$108,621</b>		<b>\$147,833</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

**Jul-13**

## Statistical Report Residential, Condo, & Townhouses

### SCOTT COUNTY

MONTHLY SUMMARY	July-12		July-13		% CHANGE
New Listings	108		124		15%
Month Inventory	8.2		6.4		-22%
% of List Price	96.29		98.37		

**Residential**

Sales	64	\$11,554,421	75	\$13,198,839	17%
Avg Sales Price		\$180,538		\$175,985	-3%
Median Sales Price		\$159,500		\$155,500	-3%
Avg Days on Market		90		69	-23%

CUMMULATIVE SUMMARY	Jan 12 - July 12		Jan 13 - July 13		% CHANGE
New Listings	830		936		13%

**Residential**

Sales	391	\$65,326,465	465	\$84,092,062	19%
Avg Sales Price		\$167,075		\$180,843	8%
Median Sales Price		\$145,000		\$153,500	6%
Avg Days on Market		106		97	-8%

#### Total Pendings by Month

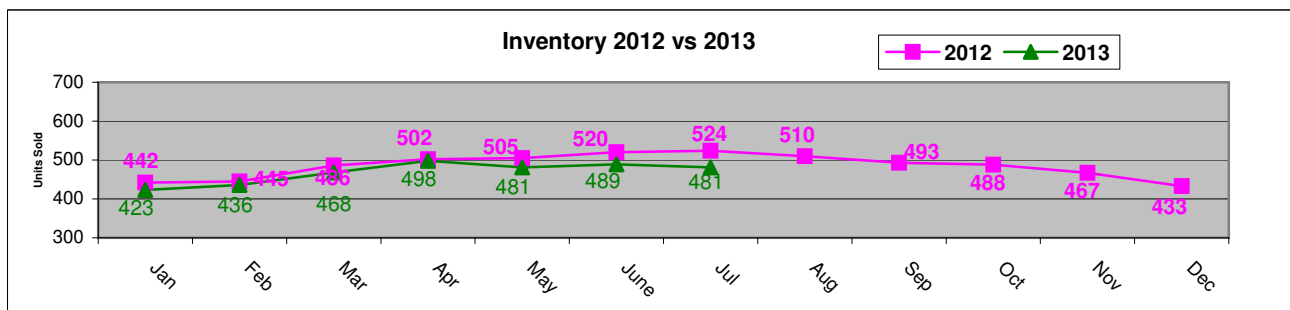
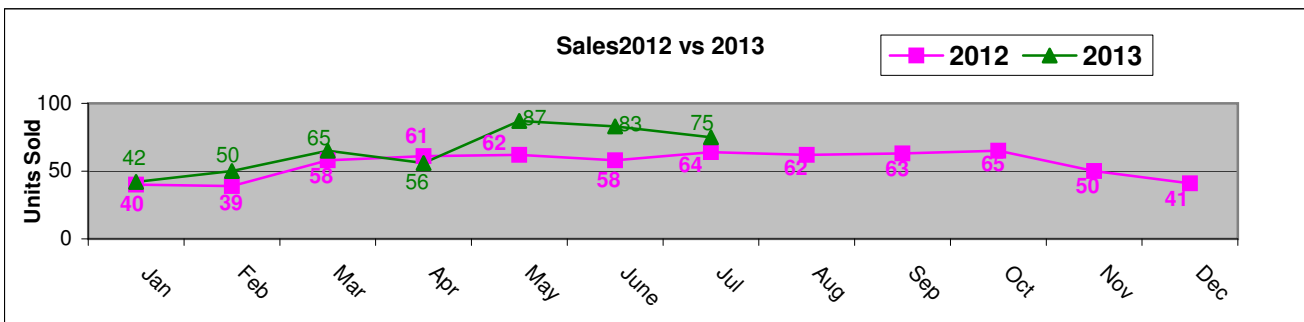
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	71	66	69	105	101	70	88					
2012	49	60	63	64	70	64	64	93	65	57	45	35
2011	35	42	50	46	60	44	59	61	48	56	42	54

## Single Family SALES and INVENTORY and PENDING

Jul-13

### SCOTT COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	2	0	0	2	8	4.0	1
50,000	-	99,999	1	4	2	7	31	4.4	13
100,000	-	119,999	0	8	1	9	47	5.2	21
120,000	-	139,999	0	12	0	12	75	6.3	29
140,000	-	159,999	1	8	1	10	57	5.7	35
160,000	-	179,999	0	3	3	6	37	6.2	21
180,000	-	199,999	0	4	3	7	37	5.3	13
200,000	-	249,999	0	3	8	11	67	6.1	32
250,000	-	299,999	0	1	6	7	47	6.7	11
300,000	-	499,999	0	1	3	4	66	16.5	15
500,000	-	749,999	0	0	0	0	7	7.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>4</b>	<b>44</b>	<b>27</b>	<b>75</b>	<b>481</b>	<b>6.4</b>	<b>191</b>
<b>Median Price</b>			<b>\$68,900</b>	<b>\$137,005</b>	<b>\$224,900</b>	<b>\$155,500</b>	<b>\$174,900</b>		<b>\$157,500</b>
<b>Average Price</b>			<b>\$76,975</b>	<b>\$151,378</b>	<b>\$230,751</b>	<b>\$175,985</b>	<b>\$208,227</b>		<b>\$180,143</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

**Jul-13**

## Statistical Report Residential, Condo, & Townhouses WOODFORD COUNTY

MONTHLY SUMMARY	July-12		July-13		% CHANGE
New Listings	42		49		17%
Month Inventory	9.5		8.7		-8%
% of List Price	98.87		99.23		
<b><u>Residential</u></b>					
Sales	19	\$4,501,381	24	\$5,130,524	26%
Avg Sales Price		\$236,915		\$213,772	-10%
Median Sales Price		\$215,500		\$218,500	1%
Avg Days on Market		74		91	23%

CUMMULATIVE SUMMARY	Jan 12 - July 12		Jan 13 - July 13		% CHANGE
New Listings	300		348		16%
<b><u>Residential</u></b>					
Sales	136	\$25,458,190	169	\$33,351,152	24%
Avg Sales Price		\$187,193		\$197,344	5%
Median Sales Price		\$170,100		\$179,900	6%
Avg Days on Market		102		98	-4%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	19	31	23	33	34	31	24					
2012	17	21	14	23	31	20	28	25	26	23	17	21
2011	10	15	24	14	26	20	17	21	21	27	14	6



# Lexington-Bluegrass

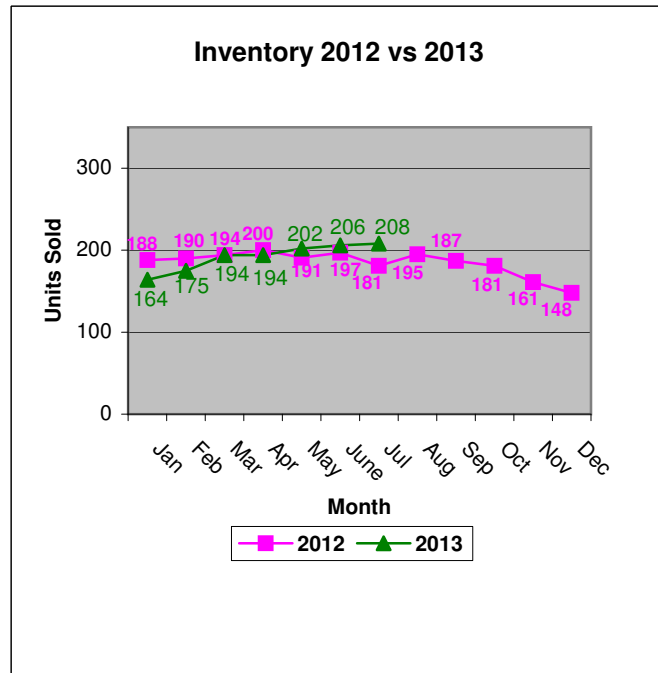
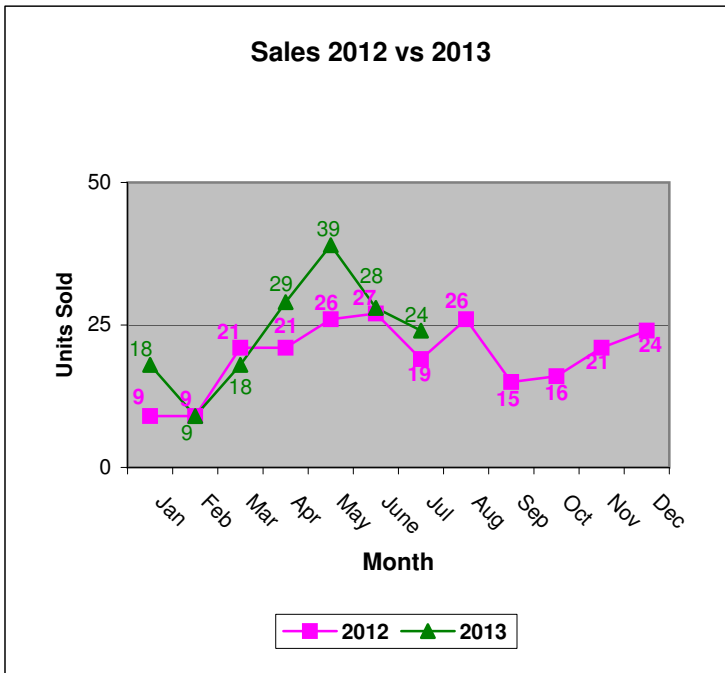
Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

Jul-13

WOODFORD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	2	2.0	2
50,000	-	99,999	0	0	0	0	26	26.0	6
100,000	-	119,999	1	3	0	4	20	5.0	5
120,000	-	139,999	0	0	0	0	17	17.0	3
140,000	-	159,999	0	2	0	2	22	11.0	4
160,000	-	179,999	0	1	1	2	13	6.5	8
180,000	-	199,999	0	0	2	2	18	9.0	2
200,000	-	249,999	0	2	3	5	27	5.4	18
250,000	-	299,999	0	3	4	7	17	2.4	7
300,000	-	499,999	1	1	0	2	23	11.5	6
500,000	-	749,999	0	0	0	0	11	11.0	1
750,000	-	999,999	0	0	0	0	6	6.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	1
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	3	3.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
<b>Total</b>			<b>2</b>	<b>12</b>	<b>10</b>	<b>24</b>	<b>208</b>	<b>8.7</b>	<b>63</b>
<b>Median Price</b>			<b>\$100,000</b>	<b>\$194,200</b>	<b>\$228,000</b>	<b>\$218,500</b>	<b>\$184,950</b>		<b>\$201,966</b>
<b>Average Price</b>			<b>\$100,000</b>	<b>\$200,944</b>	<b>\$238,109</b>	<b>\$213,772</b>	<b>\$277,058</b>		<b>\$221,945</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

**Jul-13**

## Statistical Report Residential, Condo, & Townhouses

### OTHER COUNTIES

MONTHLY SUMMARY	July-12		July-13		% CHANGE
New Listings	104		161		55%
Month Inventory	10.9		7.6		-30%
% of List Price	91.14		93.90		
<b><u>Residential</u></b>					
Sales	62	\$6,145,705	99	\$12,208,851	60%
Avg Sales Price	\$99,124		\$123,322		24%
Median Sales Price	\$59,600		\$93,000		56%
Avg Days on Market	104		79		-24%

CUMMULATIVE SUMMARY	Jan 12 - July 12		Jan 13 - July 13		% CHANGE
New Listings	905		1,048		16%
<b><u>Residential</u></b>					
Sales	400	\$39,422,362	484	\$49,933,528	21%
Avg Sales Price	\$98,556		\$103,168		5%
Median Sales Price	\$70,000		\$80,000		14%
Avg Days on Market	111		104		-6%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2013	57	52	59	83	99	81	66					
2012	57	61	51	72	59	72	70	56	60	69	47	39
2011	51	48	67	61	66	62	60	74	51	56	55	54

# Lexington-Bluegrass

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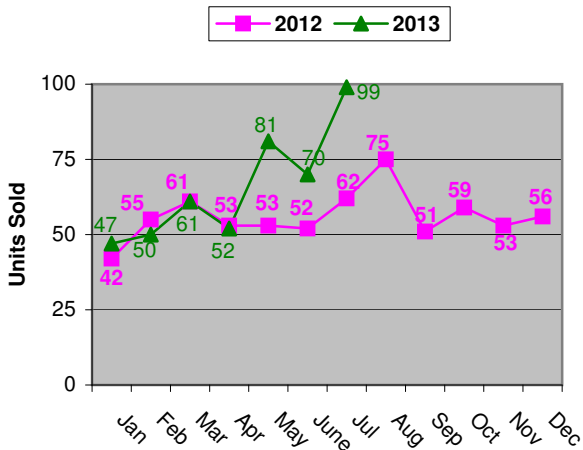
## Single Family SALES and INVENTORY and PENDING

Jul-13

OTHER COUNTIES

Price Range			Sales				Current Inventory		
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	11	13	1	25	96	3.8	35
50,000	-	99,999	6	18	3	27	196	7.3	45
100,000	-	119,999	0	5	1	6	65	10.8	10
120,000	-	139,999	1	5	1	7	62	8.9	11
140,000	-	159,999	0	2	3	5	51	10.2	7
160,000	-	179,999	0	4	2	6	39	6.5	3
180,000	-	199,999	0	4	2	6	38	6.3	5
200,000	-	249,999	0	4	2	6	58	9.7	7
250,000	-	299,999	0	3	5	8	41	5.1	3
300,000	-	499,999	0	1	0	1	81	81.0	3
500,000	-	749,999	0	0	2	2	16	8.0	0
750,000	-	999,999	0	0	0	0	6	6.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>18</b>	<b>59</b>	<b>22</b>	<b>99</b>	<b>752</b>	<b>7.6</b>	<b>129</b>
<b>Median Price</b>			<b>\$34,600</b>	<b>\$93,000</b>	<b>\$176,750</b>	<b>\$93,000</b>	<b>\$125,000</b>		<b>\$81,000</b>
<b>Average Price</b>			<b>\$48,914</b>	<b>\$111,144</b>	<b>\$216,859</b>	<b>\$123,322</b>	<b>\$174,205</b>		<b>\$101,735</b>

### Sales 2012 vs 2013



### Inventory 2012 vs 2013

