

# Lexington-Bluegrass

Association of Realtors®

Jun-12

## Statistical Report Residential Condo, & Townhouses

MONTHLY SUMMARY	January-11		June-12		% CHANGE
New Listings		1435		1454	1%
Month Inventory		9.4		7.8	-17%
% of List Price		95.75		95.78	0%
<b><u>Residential</u></b>					
Sales	667	\$118,933,926	741	\$137,622,371	11%
Avg Sales Price		\$178,312		\$185,725	4%
Median Sales Price		\$145,000		\$153,250	6%
Avg Days on Market		94		88	-6%
<b><u>Townhouses/Condos</u></b>					
Sales	53	\$7,671,150	44	\$6,677,681	-17%
Avg Sales Price		\$144,739		\$151,765	5%
Median Sales Price		\$122,500		\$138,500	13%
Avg Days on Market		90		144	60%
<b>Total Activity</b>	<b>720</b>	<b>\$126,605,076</b>	<b>785</b>	<b>\$144,300,052</b>	<b>9%</b>

CUMMULATIVE SUMMARY	Jan 11 - Jun 11		Jan 12 - Jun 12		% CHANGE
New Listings		8,638		8,597	0%
<b><u>Residential</u></b>					
Sales	3,095	\$508,009,118	3,578	\$603,065,806	16%
Avg Sales Price		\$164,139		\$168,548	3%
Median Sales Price		\$136,100		\$139,900	3%
Avg Days on Market		96		98	2%
<b><u>Townhouses/Condos</u></b>					
Sales	236	\$35,692,503	214	\$32,469,665	-9%
Avg Sales Price		\$151,239		\$151,727	0%
Median Sales Price		\$118,000		\$124,000	5%
Avg Days on Market		112		146	30%
<b>Total Activity</b>	<b>3,331</b>	<b>\$543,701,621</b>	<b>3,792</b>	<b>\$635,535,471</b>	<b>14%</b>

Total Active by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	5611	5694	5969	6103	6191	6112						
2011	5975	6273	6492	6742	6776	6772	6716	6635	6545	6374	5914	5503
2010	5834	6032	6507	6462	6642	6842	7106	7057	6897	6616	6401	5955

Total Pending by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	556	650	753	816	855	832						
2011	456	515	652	648	753	648	621	669	527	570	568	427
2010	555	610	909	1143	522	575	540	561	488	444	428	324

Total Sales by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	400	448	632	649	783	785						
2011	328	352	520	586	657	720	614	713	610	512	552	596
2010	384	468	569	740	917	871	585	539	465	442	438	521

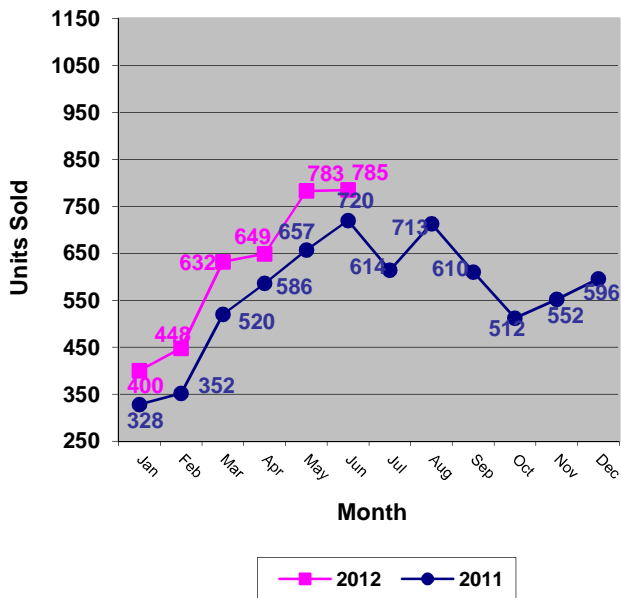
# Lexington-Bluegrass

Association of Realtors®

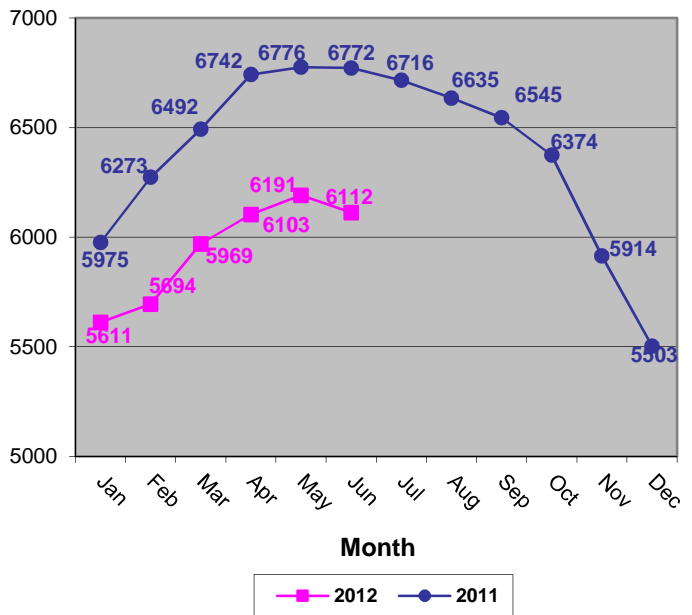
All Residential SALES and INVENTORY with PENDING

Jun-12							Current	Current	Current	June
			Sales				Inventory		Inventory	Pending
Price Range			0-2	3	4+	Total	Single	Months	Single	Single
			Bedrm	Bedrm	Bedrm	Units	Units	Inv.	Units	Units
49,999	OR	UNDER	21	27	5	53	236	4.5	104	83
50,000	-	99,999	28	77	10	115	1026	8.9	247	127
100,000	-	119,999	6	46	9	61	516	8.5	140	80
120,000	-	139,999	9	83	12	104	781	7.5	169	90
140,000	-	159,999	7	59	23	89	593	6.7	160	106
160,000	-	179,999	1	39	24	64	426	6.7	120	71
180,000	-	199,999	4	25	17	46	358	7.8	106	47
200,000	-	249,999	2	30	57	89	626	7.0	218	98
250,000	-	299,999	1	17	46	64	463	7.2	88	53
300,000	-	499,999	1	19	58	78	647	8.3	121	59
500,000	-	749,999	0	1	18	19	236	12.4	23	12
750,000	-	999,999	0	0	2	2	118	59.0	12	4
1,000,000	-	1,249,999	0	0	1	1	23	23.0	2	1
1,250,000	-	1,499,999	0	0	0	0	22	22.0	1	0
1,500,000	-	1,999,999	0	0	0	0	25	25.0	0	1
2,000,000	-	OVER	0	0	0	0	16	16.0	0	0
<b>Total</b>			<b>80</b>	<b>423</b>	<b>282</b>	<b>785</b>	<b>6112</b>	<b>7.8</b>	<b>1511</b>	<b>832</b>
<b>Median Price</b>			<b>\$80,000</b>	<b>\$134,437</b>	<b>\$235,500</b>	<b>\$152,197</b>	<b>\$159,000</b>		<b>\$150,000</b>	
<b>Average Price</b>			<b>\$93,027</b>	<b>\$144,932</b>	<b>\$265,414</b>	<b>\$182,924</b>	<b>\$228,796</b>		<b>\$179,771</b>	

**Sales 11 vs 12**



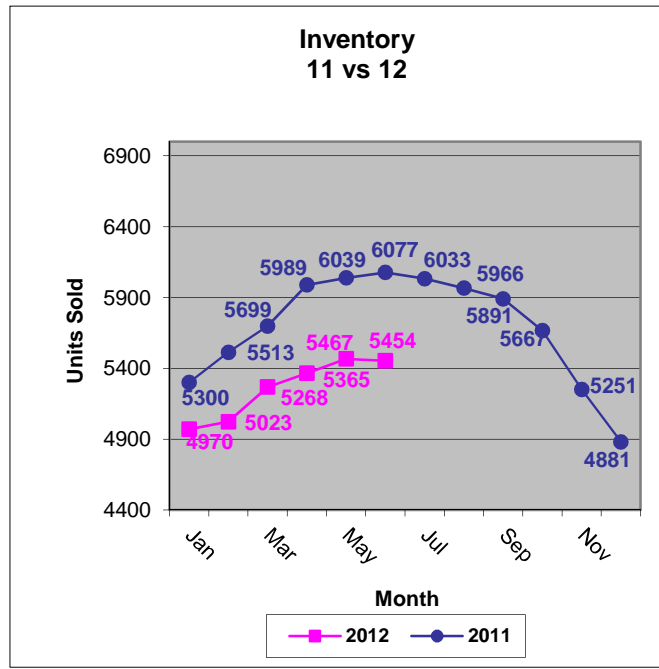
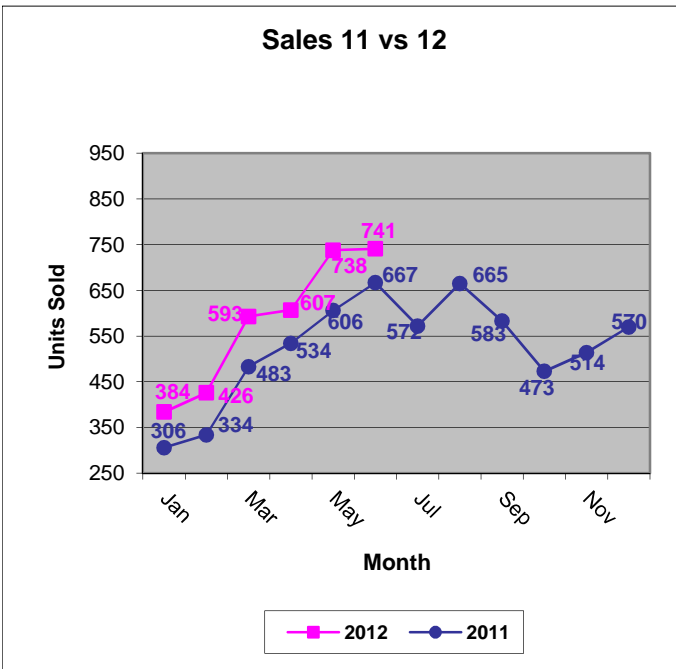
**Inventory 11 vs 12**



# Lexington-Bluegrass Association of Realtors®

## Single Family SALES and INVENTORY and PENDING Jun-12

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	19	27	5	51	215	4.2	99
50,000	-	99,999	19	76	10	105	846	8.1	219
100,000	-	119,999	3	44	9	56	460	8.2	123
120,000	-	139,999	4	82	12	98	689	7.0	158
140,000	-	159,999	3	58	23	84	553	6.6	148
160,000	-	179,999	0	37	24	61	382	6.3	108
180,000	-	199,999	2	21	17	40	326	8.2	98
200,000	-	249,999	1	28	57	86	564	6.6	205
250,000	-	299,999	1	15	46	62	401	6.5	85
300,000	-	499,999	1	17	58	76	584	7.7	109
500,000	-	749,999	0	1	18	19	230	12.1	22
750,000	-	999,999	0	0	2	2	118	59.0	11
1,000,000	-	1,249,999	0	0	1	1	23	23.0	2
1,250,000	-	1,499,999	0	0	0	0	22	22.0	1
1,500,000	-	1,999,999	0	0	0	0	25	25.0	0
2,000,000	-	OVER	0	0	0	0	16	16.0	0
<b>Total</b>			<b>53</b>	<b>406</b>	<b>282</b>	<b>741</b>	<b>5454</b>	<b>7.4</b>	<b>1388</b>
<b>Median Price</b>			<b>\$65,000</b>	<b>\$134,000</b>	<b>\$235,500</b>	<b>\$153,500</b>	<b>\$159,900</b>		<b>\$154,900</b>
<b>Average Price</b>			<b>\$82,498</b>	<b>\$142,997</b>	<b>\$265,414</b>	<b>\$185,258</b>	<b>\$235,889</b>		<b>\$180,795</b>



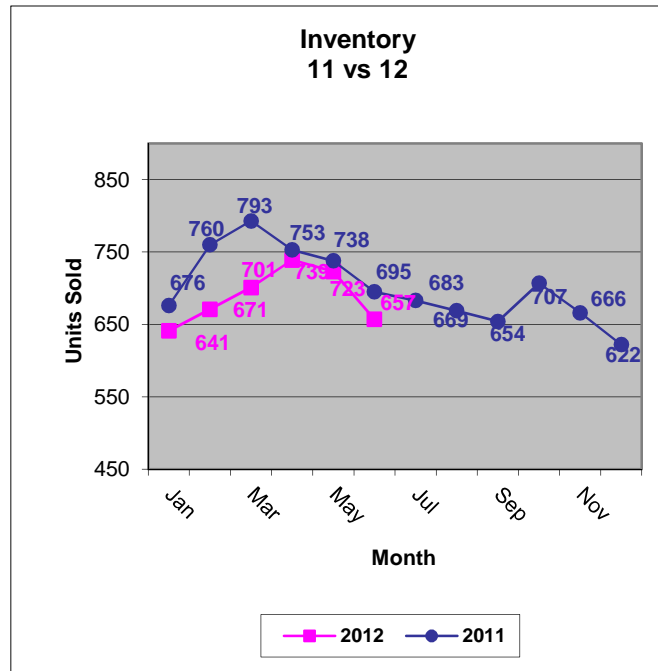
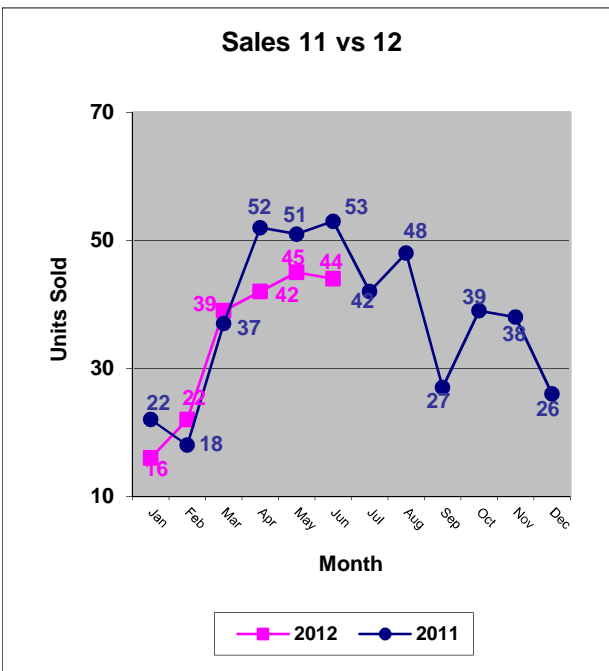
# Lexington-Bluegrass

Association of Realtors®

## Townhouse and Condo SALES and INVENTORY and PENDING

Jun-12

Price Range		Sales			Current Inventory			
		0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR UNDER	2	0	0	2	21	10.5	5
50,000	- 99,999	9	1	0	10	180	18.0	28
100,000	- 119,999	3	2	0	5	56	11.2	17
120,000	- 139,999	5	1	0	6	92	15.3	11
140,000	- 159,999	4	1	0	5	39	7.8	12
160,000	- 179,999	1	2	0	3	44	14.7	12
180,000	- 199,999	2	4	0	6	32	5.3	8
200,000	- 249,999	1	2	0	3	62	20.7	13
250,000	- 299,999	0	2	0	2	62	31.0	3
300,000	- 499,999	0	2	0	2	63	31.5	12
500,000	- 749,999	0	0	0	0	6	6.0	1
750,000	- 999,999	0	0	0	0	0	0.0	1
1,000,000	- 1,249,999	0	0	0	0	0	0.0	0
1,250,000	- 1,499,999	0	0	0	0	0	0.0	0
1,500,000	- 1,999,999	0	0	0	0	0	0.0	0
2,000,000	- OVER	0	0	0	0	0	0.0	0
<b>Total</b>		<b>27</b>	<b>17</b>	<b>0</b>	<b>44</b>	<b>657</b>	<b>14.9</b>	<b>123</b>
<b>Median Price</b>		<b>\$108,200</b>	<b>\$184,500</b>	<b>\$0</b>	<b>\$133,500</b>	<b>\$139,900</b>		<b>\$141,390</b>
<b>Average Price</b>		<b>\$113,694</b>	<b>\$191,141</b>	<b>\$0</b>	<b>\$143,617</b>	<b>\$170,052</b>		<b>\$168,224</b>



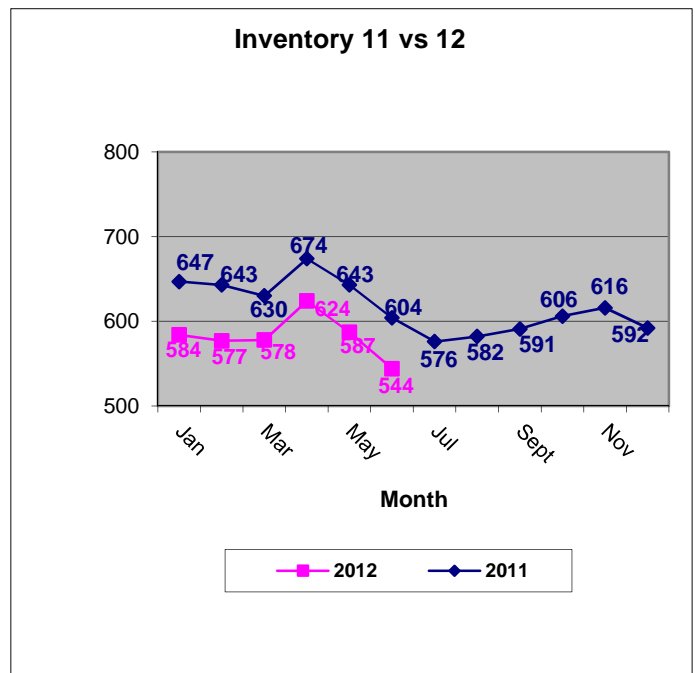
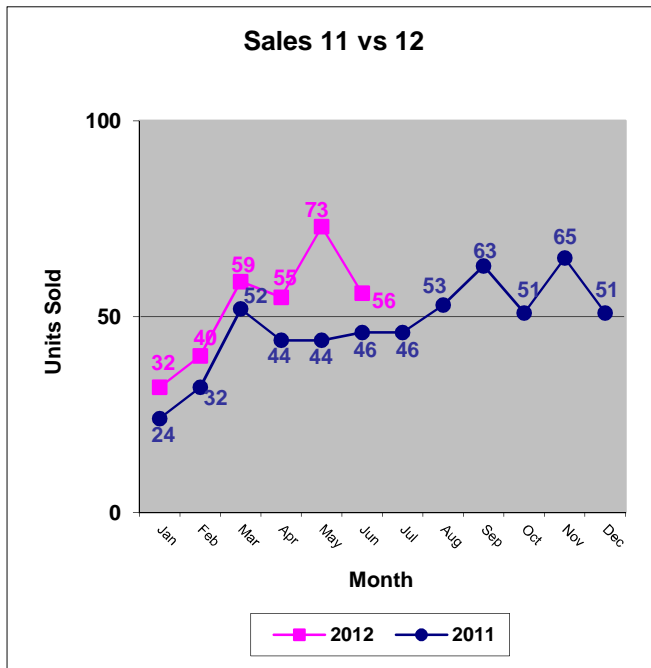
# Lexington-Bluegrass

Association of Realtors®

## New Construction SALES and INVENTORY and PENDING

Jun-12

Price Range	Current Inventory			Sales Total Units	Single Units	Months Inv.	Pending
	0-2 Bedrm	3 Bedrm	4+ Bedrm				
49,999 OR UNDER	0	0	0	0	0	0.0	0
50,000 - 99,999	0	2	0	2	4	2.0	3
100,000 - 119,999	0	2	0	2	24	12.0	12
120,000 - 139,999	1	3	0	4	69	17.3	21
140,000 - 159,999	1	8	0	9	56	6.2	37
160,000 - 179,999	1	4	3	8	39	4.9	29
180,000 - 199,999	1	6	2	9	45	5.0	33
200,000 - 249,999	0	5	7	12	128	10.7	108
250,000 - 299,999	1	0	4	5	76	15.2	26
300,000 - 499,999	0	0	3	3	66	22.0	22
500,000 - 749,999	0	0	2	2	26	13.0	6
750,000 - 999,999	0	0	0	0	6	6.0	2
1,000,000 - 1,249,999	0	0	0	0	2	2.0	1
1,250,000 - 1,499,999	0	0	0	0	0	0.0	0
1,500,000 - 1,999,999	0	0	0	0	3	3.0	0
2,000,000 - OVER	0	0	0	0	0	0.0	0
<b>Total</b>	<b>5</b>	<b>30</b>	<b>21</b>	<b>56</b>	<b>544</b>	<b>9.7</b>	<b>300</b>
<b>Median Price</b>	<b>\$163,000</b>	<b>\$161,950</b>	<b>\$247,217</b>	<b>\$188,873</b>	<b>\$214,950</b>		<b>\$207,925</b>
<b>Average Price</b>	<b>\$180,609</b>	<b>\$164,937</b>	<b>\$280,867</b>	<b>\$209,810</b>	<b>\$257,893</b>		<b>\$223,448</b>

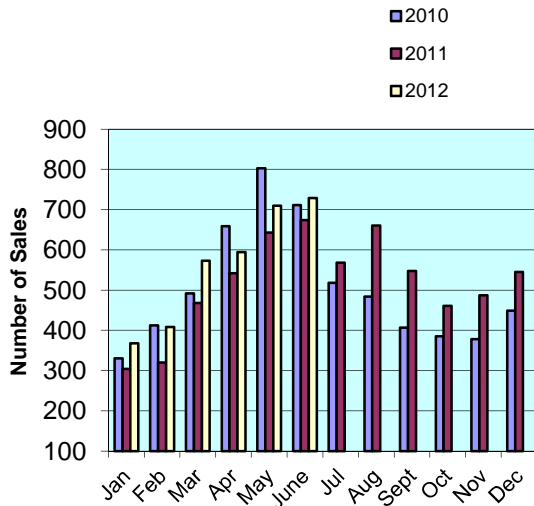


## Existing Homes Sales

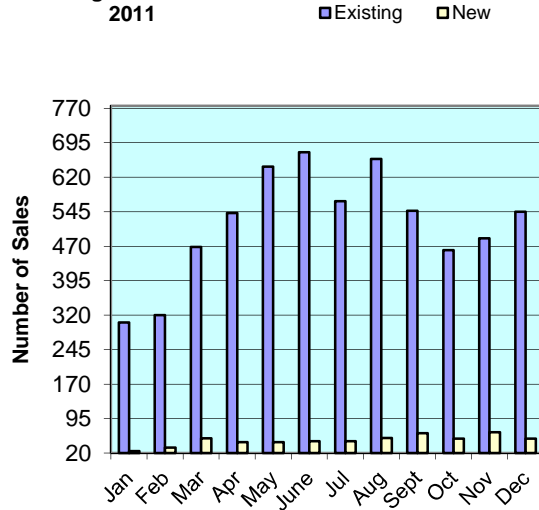
	<u>2010</u>	<u>2011</u>	<u>2012</u>
Jan	330	304	368
Feb	412	320	408
Mar	492	468	573
Apr	659	542	594
May	803	643	710
June	711	674	729
Jul	518	568	
Aug	484	660	
Sept	407	547	
Oct	385	461	
Nov	378	487	
Dec	449	545	

## New Construction Sales

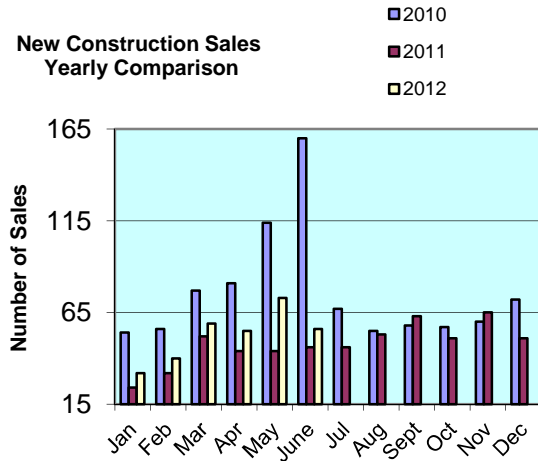
	<u>2010</u>	<u>2011</u>	<u>2012</u>
Jan	54	24	32
Feb	56	32	40
Mar	77	52	59
Apr	81	44	55
May	114	44	73
June	160	46	56
Jul	67	46	
Aug	55	53	
Sept	58	63	
Oct	57	51	
Nov	60	65	
Dec	72	51	



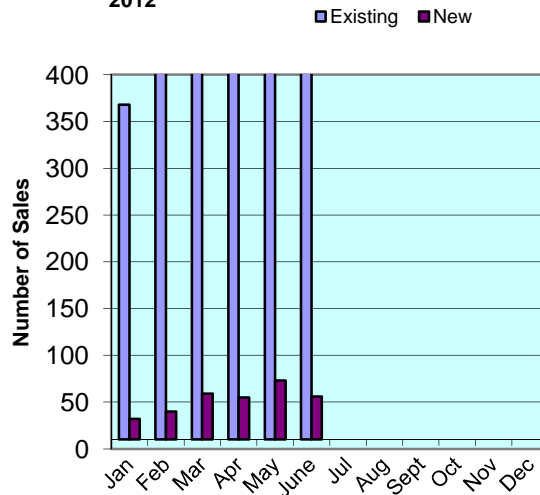
Existing vs New Sales 2011



New Construction Sales Yearly Comparison



Existing vs New Sales 2012



### Median Price by County

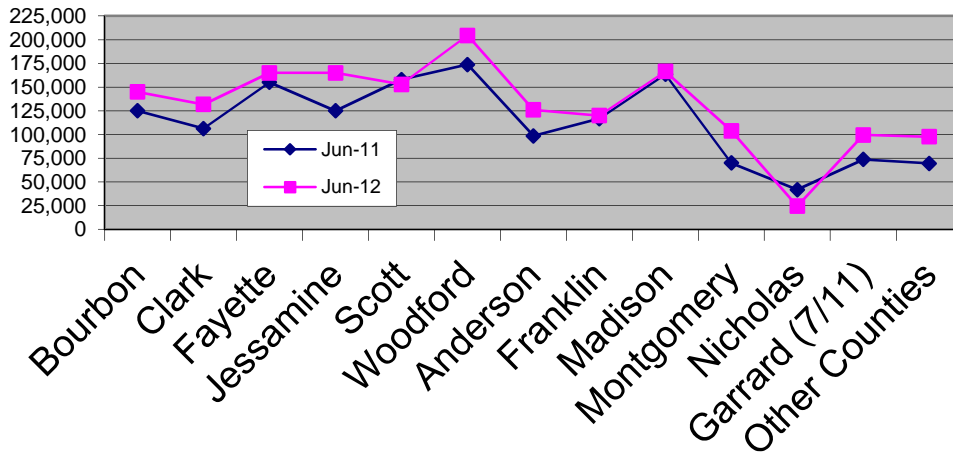
<u>County</u>	Jun-11		Jun-12	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	125,000	8	145,000	13
Clark	106,250	18	131,750	39
Fayette	155,000	391	165,000	405
Jessamine	125,000	47	165,000	49
Scott	158,000	49	152,849	58
Woodford	173,750	26	204,500	27
Anderson	98,550	16	126,000	15
Franklin	116,750	30	120,000	45
Madison	163,500	55	166,500	52
Montgomery	70,000	14	104,000	22
Nicholas	41,900	5	24,500	1
Garrard (7/11)	73,750	8	99,600	7
Other Counties	69,500	<u>53</u>	97,705	<u>52</u>
		<b>720</b>		<b>785</b>

<u>County</u>	Year to Date 6/30/11		Year to Date 6/30/12	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	114,500	53	115,500	65
Clark	110,000	104	126,025	144
Fayette	151,750	1652	155,000	1829
Jessamine	121,600	230	141,000	246
Scott	151,000	245	143,686	324
Woodford	150,050	102	165,250	116
Anderson	115,950	84	126,000	77
Franklin	116,450	146	115,900	195
Madison	137,750	242	139,950	290
Montgomery	75,000	99	88,000	121
Nicholas	62,540	19	64,950	8
Garrard (7/11)	101,450	62	120,000	43
Other Counties	80,000	<u>293</u>	70,000	<u>334</u>
		<b>3331</b>		<b>3792</b>

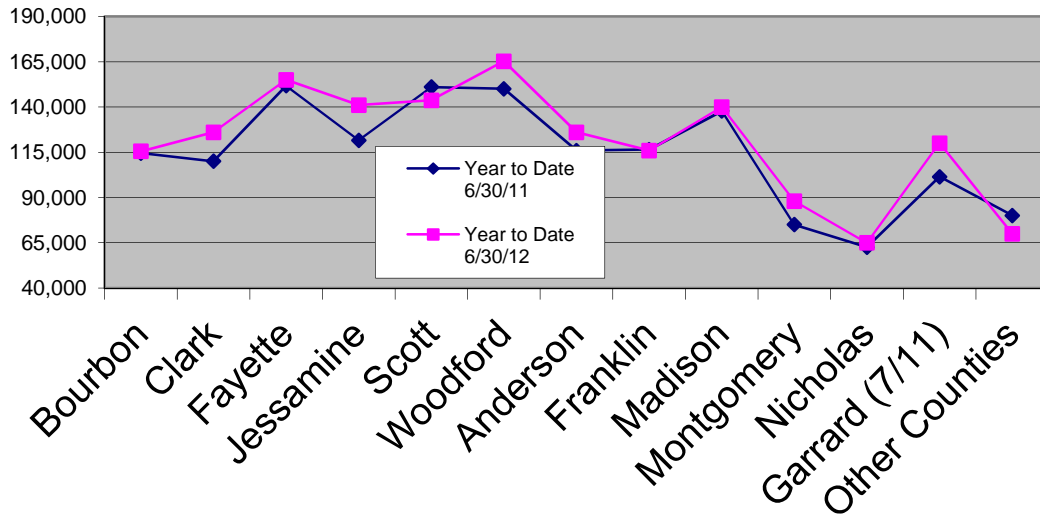


## Median Price by County

### June 11 vs June 12 Median



### Year to date 6/30/11 vs 6/30/12 Median





# Lexington-Bluegrass

Association of Realtors™

Jun-12

## Statistical Report Residential Condo, & Townhouses

### Financing of Sales

CASH	142	FmHA	6	LA-Fixed	2	Owner Finance	0
CONV	372	FLB	0	L/A-Variable	0	VA	44
EXCH	3	FNMA	0	L/A + 2nd	0	Wrap Around	0
FHA	168	L/A Escalated	0	SBA	0	Other	48

### Other Statistics

	Fayette	Anderson	Bourbon	Clark	Franklin	Garrard	Jess	Mad	Montg	Nich	Scott	Woodford	Others	TOTAL
Out of County Buyer	101	6	4	15	4	4	16	14	5	0	25	13	14	221
Out of State Buyer	56	3	1	6	3	1	5	6	1	0	11	3	3	99
Seller Leaving County	148	6	3	14	7	5	17	15	8	0	16	10	10	259
Seller leaving State	77	2	0	6	6	0	5	12	3	0	10	5	2	128
New Construction	29	2	0	0	0	0	5	7	3	0	9	3	0	58
First Time Buyer	103	4	1	10	5	1	12	6	7	1	12	7	7	176
Listing FSBO	12	1	0	1	1	1	3	0	0	0	1	0	1	21
YDT Listing FSBO	45	1	2	1	3	1	10	4	7	0	6	2	4	86

# Lexington-Bluegrass

Association of Realtors®

Jun-12

## Statistical Report Residential, Condo, & Townhouses

### ANDERSON COUNTY

MONTHLY SUMMARY	June-11		June-12		% CHANGE
New Listings	35		37		6%
Month Inventory	12.4		14.8		19%
% of List Price	95.38		94.85		
<b>Residential</b>					
Sales	16	\$1,477,600	15	\$2,099,770	-6%
Avg Sales Price		\$92,350		\$139,985	52%
Median Sales Price		\$98,550		\$126,000	28%
Avg Days on Market		92		170	85%

CUMMULATIVE SUMMARY	Jan 11 - Jun 11		Jan 12 - Jun 12		% CHANGE
New Listings	223		224		0%
<b>Residential</b>					
Sales	84	\$10,072,100	77	\$9,424,860	-8%
Avg Sales Price		\$119,906		\$122,401	2%
Median Sales Price		\$115,950		\$126,000	9%
Avg Days on Market		95		130	37%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	13	12	19	12	13	20						
2011	15	20	13	22	16	21	24	22	16	13	20	9
2010	18	26	26	39	15	18	19	20	20	13	19	5

# Lexington-Bluegrass

Association of Realtors®

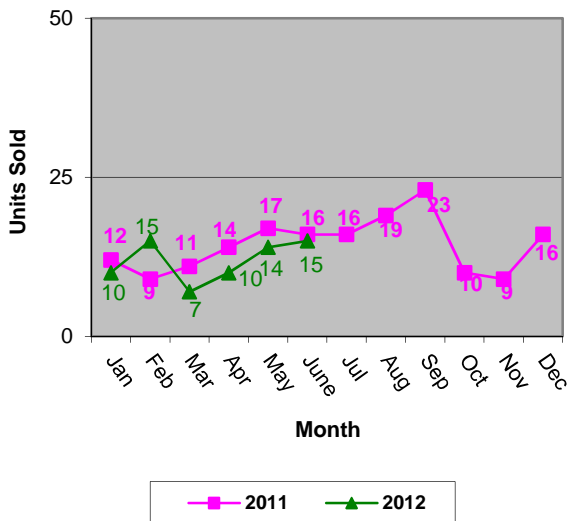
## Single Family SALES and INVENTORY and PENDING

Jun-12

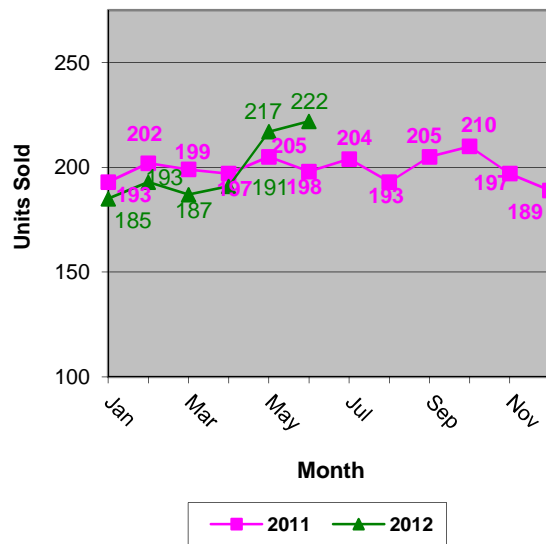
### ANDERSON COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	1	0	2	6	3.0	5
50,000	-	99,999	0	1	1	2	53	26.5	7
100,000	-	119,999	0	0	2	2	22	11.0	5
120,000	-	139,999	0	3	0	3	41	13.7	5
140,000	-	159,999	0	2	0	2	15	7.5	7
160,000	-	179,999	0	0	0	0	16	16.0	4
180,000	-	199,999	0	1	0	1	21	21.0	2
200,000	-	249,999	0	1	0	1	18	18.0	2
250,000	-	299,999	0	0	1	1	13	13.0	2
300,000	-	499,999	0	1	0	1	16	16.0	1
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	0	0.0	1
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>1</b>	<b>10</b>	<b>4</b>	<b>15</b>	<b>222</b>	<b>14.8</b>	<b>41</b>
<b>Median Price</b>			<b>\$18,000</b>	<b>\$139,000</b>	<b>\$108,750</b>	<b>\$126,000</b>	<b>\$138,950</b>		<b>\$123,900</b>
<b>Average Price</b>			<b>\$18,000</b>	<b>\$154,927</b>	<b>\$133,125</b>	<b>\$139,985</b>	<b>\$162,867</b>		<b>\$155,820</b>

**Sales 2011 vs 2012**



**Inventory 2011 vs 2012**



# Lexington-Bluegrass

Association of Realtors®

Jun-12

## Statistical Report Residential, Condo, & Townhouses

### BOURBON COUNTY

MONTHLY SUMMARY	June-11		June-12		% CHANGE
New Listings	30		30		0%
Month Inventory	18.0		9.5		-47%
% of List Price	94.85		94.96		
<b>Residential</b>					
Sales	8	\$1,163,950	13	\$2,198,846	63%
Avg Sales Price		\$145,494		\$169,142	16%
Median Sales Price		\$125,000		\$145,000	16%
Avg Days on Market		112		74	-34%

CUMMULATIVE SUMMARY	Jan 11 - Jun 11		Jan 12 - Jun 12		% CHANGE
New Listings	158		163		3%
<b>Residential</b>					
Sales	53	\$7,976,900	65	\$8,825,325	23%
Avg Sales Price		\$150,508		\$135,774	-10%
Median Sales Price		\$114,500		\$115,500	1%
Avg Days on Market		131		93	-29%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	13	7	15	11	13	18						
2011	6	11	11	9	10	9	13	8	17	10	13	7
2010	9	7	6	16	10	13	7	10	12	9	12	9

# Lexington-Bluegrass

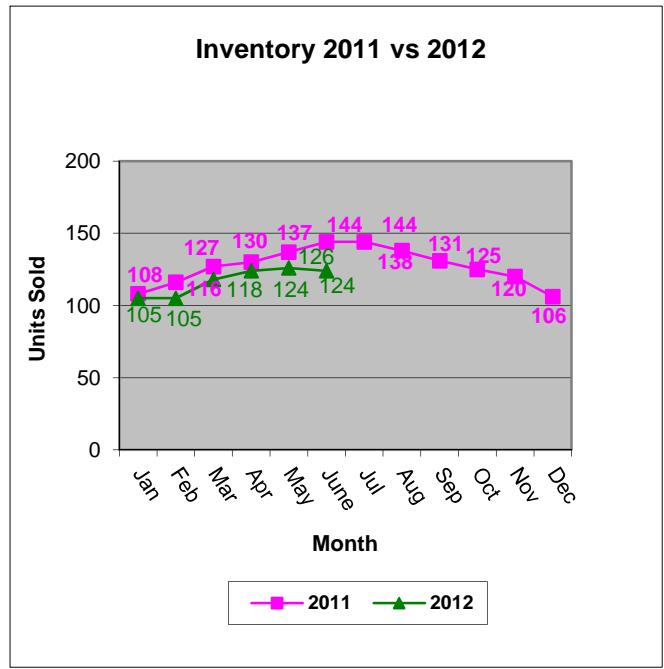
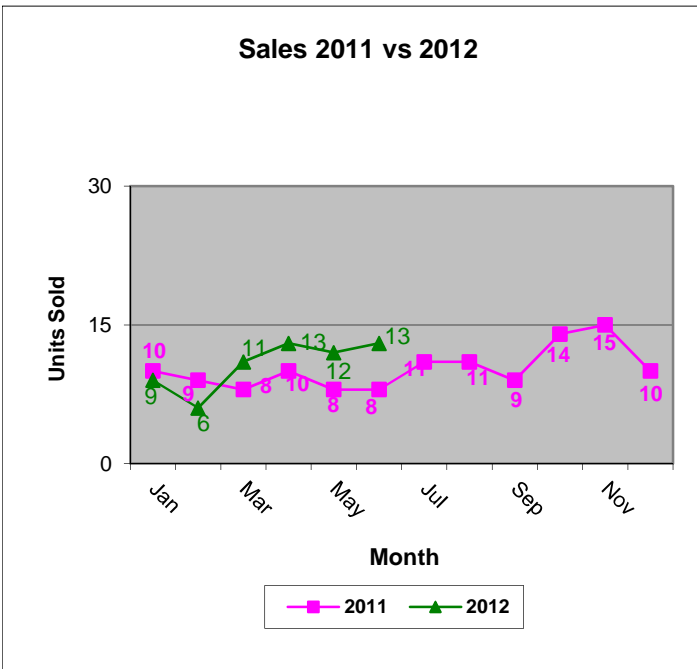
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Jun-12

BOURBON COUNTY

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	0	1	2	3	13	4.3	5
50,000	-	99,999	1	0	0	1	18	18.0	12
100,000	-	119,999	0	0	0	0	9	9.0	2
120,000	-	139,999	0	2	0	2	12	6.0	1
140,000	-	159,999	0	1	1	2	11	5.5	1
160,000	-	179,999	0	1	0	1	6	6.0	0
180,000	-	199,999	0	1	0	1	7	7.0	1
200,000	-	249,999	0	0	0	0	9	9.0	2
250,000	-	299,999	0	0	1	1	11	11.0	0
300,000	-	499,999	0	1	0	1	15	15.0	1
500,000	-	749,999	0	1	0	1	6	6.0	0
750,000	-	999,999	0	0	0	0	2	2.0	0
1,000,000	-	1,249,999	0	0	0	0	2	2.0	0
1,250,000	-	1,499,999	0	0	0	0	2	2.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
<b>Total</b>			<b>1</b>	<b>8</b>	<b>4</b>	<b>13</b>	<b>124</b>	<b>9.5</b>	<b>25</b>
<b>Median Price</b>			<b>\$79,000</b>	<b>\$156,750</b>	<b>\$100,798</b>	<b>\$145,000</b>	<b>\$159,900</b>		<b>\$84,900</b>
<b>Average Price</b>			<b>\$79,000</b>	<b>\$200,281</b>	<b>\$129,399</b>	<b>\$169,142</b>	<b>\$257,103</b>		<b>\$103,772</b>



# Lexington-Bluegrass

Association of Realtors®

Jun-12

## Statistical Report Residential Condo, & Townhouses

### CLARK COUNTY

MONTHLY SUMMARY	June-11		June-12		% CHANGE
New Listings	61		65		7%
Month Inventory	17.5		8.1		-54%
% of List Price	95.43		94.56		
<b><u>Residential</u></b>					
Sales	18	\$1,957,770	39	\$6,273,460	117%
Avg Sales Price		\$108,765		\$160,858	48%
Median Sales Price		\$106,250		\$131,750	24%
Avg Days on Market		95		158	66%

CUMMULATIVE SUMMARY	Jan 11 - Jun 11		Jan 12 - Jun 12		% CHANGE
New Listings	319		343		8%
<b><u>Residential</u></b>					
Sales	104	\$12,905,524	144	\$20,182,920	38%
Avg Sales Price		\$124,092		\$140,159	13%
Median Sales Price		\$110,000		\$126,025	15%
Avg Days on Market		118		138	17%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	14	21	26	38	40	34						
2011	12	19	17	18	25	24	29	39	23	20	19	16
2010	20	27	27	45	19	11	26	27	23	14	16	17

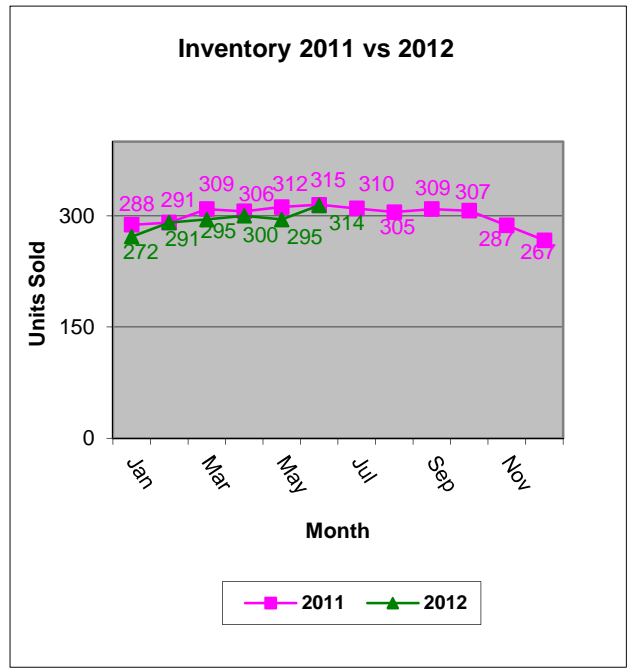
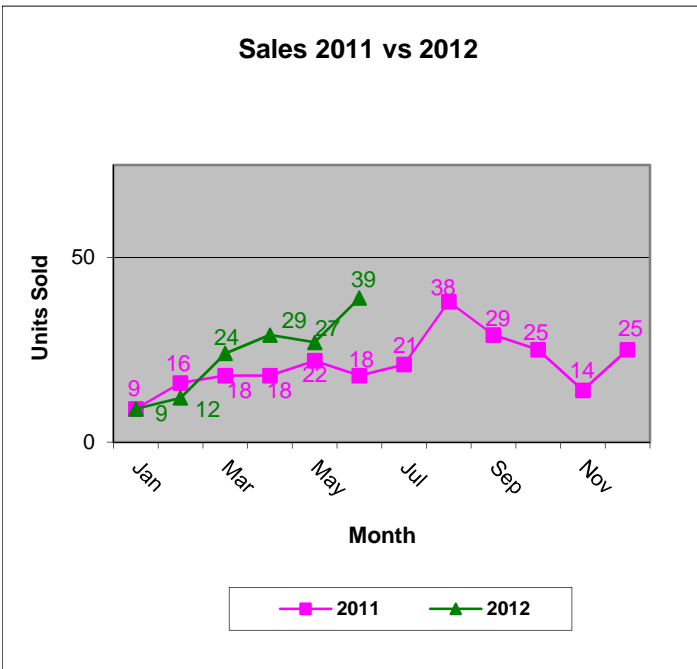
# Lexington-Bluegrass

Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Jun-12  
CLARK COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	3	0	4	13	3.3	6
50,000	-	99,999	1	3	1	5	87	17.4	10
100,000	-	119,999	0	5	0	5	25	5.0	6
120,000	-	139,999	0	7	0	7	39	5.6	6
140,000	-	159,999	0	1	2	3	34	11.3	8
160,000	-	179,999	0	2	1	3	19	6.3	4
180,000	-	199,999	0	1	0	1	16	16.0	0
200,000	-	249,999	0	2	3	5	22	4.4	3
250,000	-	299,999	0	2	1	3	22	7.3	2
300,000	-	499,999	1	0	1	2	26	13.0	2
500,000	-	749,999	0	0	1	1	6	6.0	0
750,000	-	999,999	0	0	0	0	4	4.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>3</b>	<b>26</b>	<b>10</b>	<b>39</b>	<b>314</b>	<b>8.1</b>	<b>47</b>
<b>Median Price</b>			<b>\$88,500</b>	<b>\$125,625</b>	<b>\$208,600</b>	<b>\$131,750</b>	<b>\$136,900</b>		<b>\$123,500</b>
<b>Average Price</b>			<b>\$161,500</b>	<b>\$131,491</b>	<b>\$237,020</b>	<b>\$160,858</b>	<b>\$177,620</b>		<b>\$129,734</b>



# Lexington-Bluegrass

Association of Realtors®

Jun-12

## Statistical Report Residential Condo, & Townhouses

### FAYETTE COUNTY

MONTHLY SUMMARY	June-11		June-12		% CHANGE
New Listings	658		646		-2%
Month Inventory	6.7		5.5		-18%
% of List Price	96.07		96.12		
<b><u>Residential</u></b>					
Sales	391	\$74,603,342	406	\$83,136,960	4%
Avg Sales Price		\$190,801		\$204,771	7%
Median Sales Price		\$155,000		\$165,000	6%
Avg Days on Market		74		69	-7%

CUMMULATIVE SUMMARY	Jan 11 - Jun 11		Jan 12 - Jun 12		% CHANGE
New Listings	4,136		4,020		-3%
<b><u>Residential</u></b>					
Sales	1,652	\$305,052,253	1,830	\$350,359,775	11%
Avg Sales Price		\$184,656		\$191,453	4%
Median Sales Price		\$151,750		\$155,000	2%
Avg Days on Market		79		84	6%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	253	325	410	424	394	412						
2011	227	263	326	344	370	317	286	285	206	239	263	182
2010	239	306	493	638	245	267	251	262	194	204	203	125



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

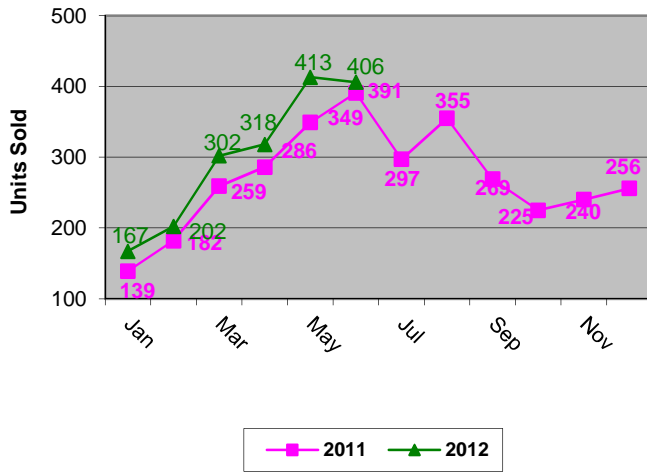
## Single Family SALES and INVENTORY and PENDING

Jun-12

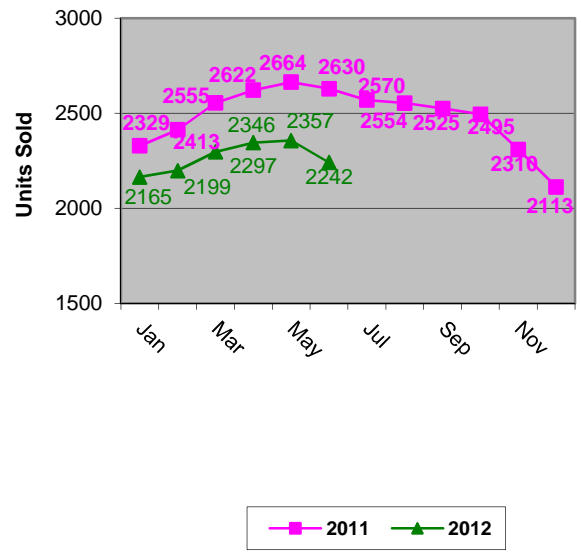
FAYETTE COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	6	4	1	11	33	3.0	27
50,000	-	99,999	17	24	4	45	283	6.3	91
100,000	-	119,999	6	27	5	38	176	4.6	68
120,000	-	139,999	7	40	7	54	302	5.6	75
140,000	-	159,999	6	26	11	43	199	4.6	82
160,000	-	179,999	1	16	14	31	160	5.2	70
180,000	-	199,999	2	13	10	25	146	5.8	55
200,000	-	249,999	1	17	35	53	275	5.2	130
250,000	-	299,999	0	10	29	39	166	4.3	53
300,000	-	499,999	0	16	35	51	268	5.3	75
500,000	-	749,999	0	0	14	14	124	8.9	12
750,000	-	999,999	0	0	1	1	58	58.0	7
1,000,000	-	1,249,999	0	0	1	1	12	12.0	1
1,250,000	-	1,499,999	0	0	0	0	11	11.0	1
1,500,000	-	1,999,999	0	0	0	0	15	15.0	0
2,000,000	-	OVER	0	0	0	0	14	14.0	0
<b>Total</b>			<b>46</b>	<b>193</b>	<b>167</b>	<b>406</b>	<b>2242</b>	<b>5.5</b>	<b>747</b>
<b>Median Price</b>			<b>\$100,850</b>	<b>\$140,500</b>	<b>\$242,000</b>	<b>\$165,000</b>	<b>\$175,900</b>		<b>\$167,005</b>
<b>Average Price</b>			<b>\$99,983</b>	<b>\$162,738</b>	<b>\$282,211</b>	<b>\$204,771</b>	<b>\$270,504</b>		<b>\$198,067</b>

**Sales 2011 vs 2012**



**Inventory 2011 vs 2012**



# Lexington-Bluegrass

Association of Realtors®

Jun-12

## Statistical Report Residential, Condo, & Townhouses

### FRANKLIN COUNTY

MONTHLY SUMMARY	June-11		June-12		% CHANGE
New Listings	81		75		-7%
Month Inventory	12.5		8.1		-35%
% of List Price	95.55		92.80		
<b>Residential</b>					
Sales	30	\$3,646,764	45	\$5,901,651	50%
Avg Sales Price		\$121,559		\$131,148	8%
Median Sales Price		\$116,750		\$120,000	3%
Avg Days on Market		99		134	35%

CUMMULATIVE SUMMARY	Jan 11 - Jun 11		Jan 12 - Jun 12		% CHANGE
New Listings	438		456		4%
<b>Residential</b>					
Sales	146	\$18,306,188	195	\$24,174,622	34%
Avg Sales Price		\$125,385		\$123,972	-1%
Median Sales Price		\$116,450		\$115,900	0%
Avg Days on Market		117		121	3%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	44	39	35	39	47	40						
2011	24	20	29	24	32	31	21	27	30	23	25	23
2010	40	29	58	58	18	32	30	32	35	27	18	20

# Lexington-Bluegrass

Association of Realtors®

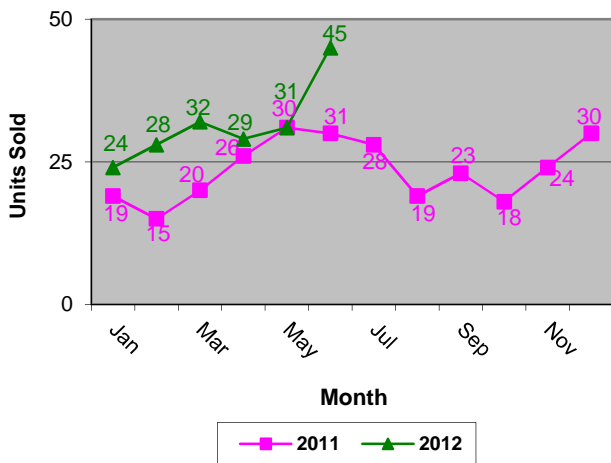
## Single Family SALES and INVENTORY and PENDING

Jun-12

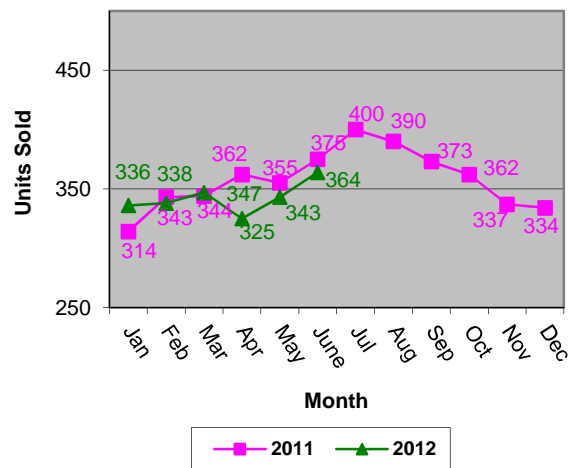
Franklin County

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	3	3	1	7	27	3.9	6
50,000	-	99,999	3	8	0	11	67	6.1	17
100,000	-	119,999	0	3	1	4	44	11.0	11
120,000	-	139,999	0	7	0	7	62	8.9	6
140,000	-	159,999	0	6	1	7	27	3.9	9
160,000	-	179,999	0	0	1	1	25	25.0	2
180,000	-	199,999	0	1	0	1	20	20.0	6
200,000	-	249,999	1	0	2	3	35	11.7	5
250,000	-	299,999	0	1	0	1	25	25.0	2
300,000	-	499,999	0	0	2	2	28	14.0	3
500,000	-	749,999	0	0	1	1	2	2.0	0
750,000	-	999,999	0	0	0	0	2	2.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>7</b>	<b>29</b>	<b>9</b>	<b>45</b>	<b>364</b>	<b>8.1</b>	<b>67</b>
<b>Median Price</b>			<b>\$52,500</b>	<b>\$120,000</b>	<b>\$221,350</b>	<b>\$120,000</b>	<b>\$134,900</b>		<b>\$119,900</b>
<b>Average Price</b>			<b>\$71,300</b>	<b>\$112,624</b>	<b>\$237,383</b>	<b>\$131,148</b>	<b>\$164,967</b>		<b>\$139,419</b>

**Sales 2011 vs 2012**



**Inventory 2011 vs 2012**





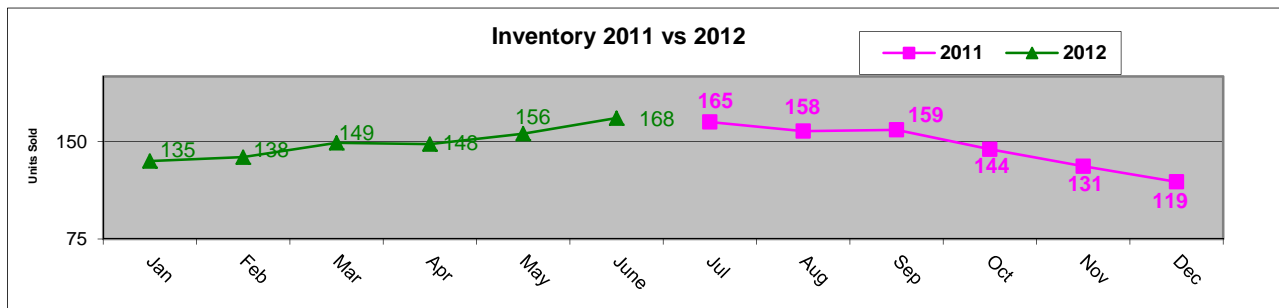
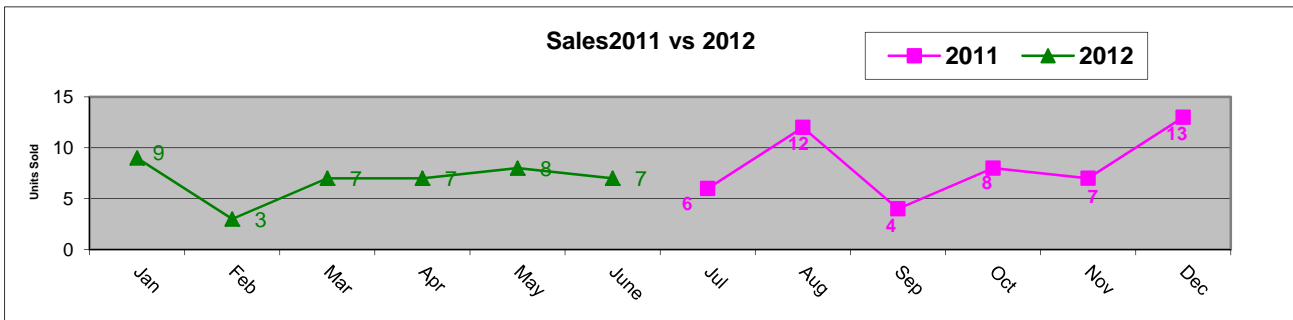
# Lexington-Bluegrass Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

Jun-12

GARRARD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	14	14.0	3
50,000	-	99,999	0	4	0	4	31	7.8	6
100,000	-	119,999	0	0	0	0	13	13.0	0
120,000	-	139,999	0	0	0	0	23	23.0	3
140,000	-	159,999	0	1	0	1	18	18.0	1
160,000	-	179,999	0	1	0	1	17	17.0	1
180,000	-	199,999	0	1	0	1	6	6.0	0
200,000	-	249,999	0	0	0	0	20	20.0	0
250,000	-	299,999	0	0	0	0	13	13.0	3
300,000	-	499,999	0	0	0	0	12	12.0	0
500,000	-	749,999	0	0	0	0	1	1.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>0</b>	<b>7</b>	<b>0</b>	<b>7</b>	<b>168</b>	<b>24.0</b>	<b>17</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$99,600</b>	<b>\$0</b>	<b>\$99,600</b>	<b>\$147,200</b>		<b>\$98,500</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$115,143</b>	<b>\$0</b>	<b>\$115,143</b>	<b>\$166,253</b>		<b>\$124,324</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jun-12 Statistical Report Residential, Condo, & Townhouses JESSAMINE COUNTY

MONTHLY SUMMARY	June-11		June-12		% CHANGE
New Listings	101		102		1%
Month Inventory	11.1		9.3		-16%
% of List Price	94.67		96.26		
<b><u>Residential</u></b>					
Sales	47	\$9,541,212	49	\$10,171,332	4%
Avg Sales Price		\$203,005		\$207,578	2%
Median Sales Price		\$125,000		\$165,000	32%
Avg Days on Market		112		85	-24%

CUMMULATIVE SUMMARY	Jan 11 - Jun 11		Jan 12 - Jun 12		% CHANGE
New Listings	668		643		-4%
<b><u>Residential</u></b>					
Sales	230	\$39,672,538	246	\$47,586,155	7%
Avg Sales Price		\$172,489		\$193,440	12%
Median Sales Price		\$121,600		\$141,000	16%
Avg Days on Market		97		82	-15%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	29	46	39	60	68	52						
2011	31	31	55	48	53	47	41	45	55	38	46	21
2010	52	39	56	68	37	34	30	37	36	28	32	26

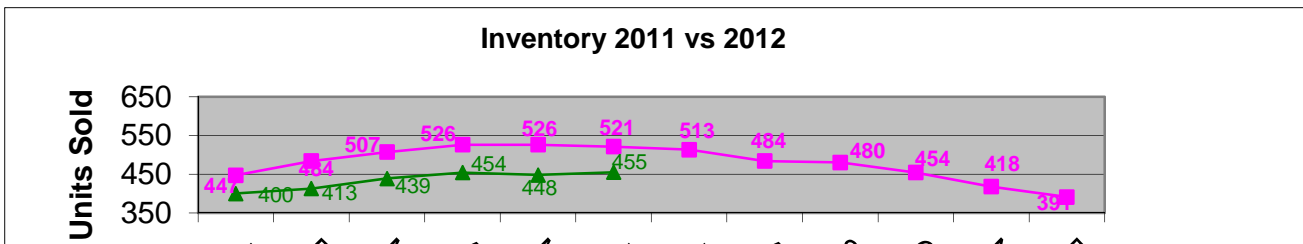
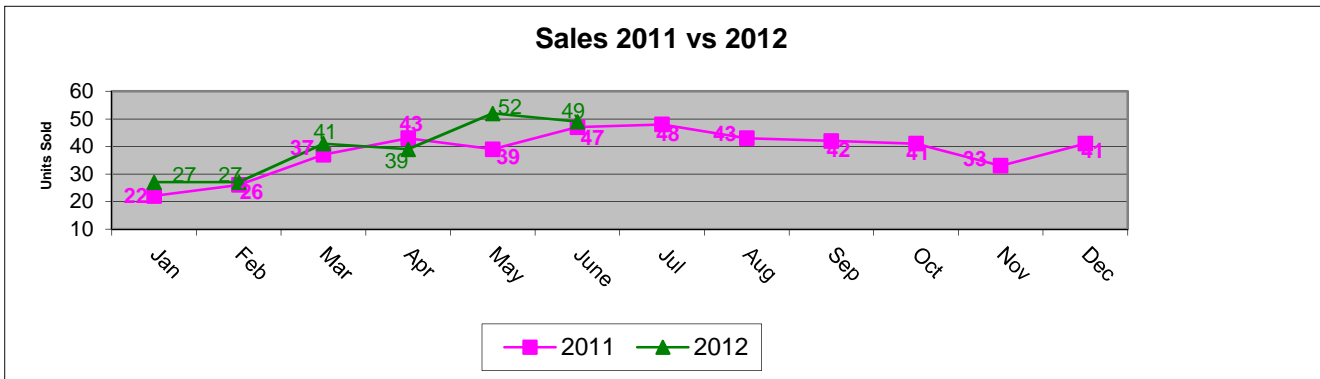
# Lexington-Bluegrass

Association of Realtors®

Jun-12

Single Family SALES and INVENTORY and PENDING  
JESSAMINE COUNTY

Price Range			Sales			Current Inventory		Months Inv.	Pending
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		
49,999	OR	UNDER	1	1	0	2	12	6.0	4
50,000	-	99,999	0	7	0	7	101	14.4	25
100,000	-	119,999	0	2	0	2	46	23.0	11
120,000	-	139,999	0	2	0	2	42	21.0	19
140,000	-	159,999	0	6	2	8	47	5.9	6
160,000	-	179,999	0	4	2	6	23	3.8	2
180,000	-	199,999	0	0	3	3	12	4.0	3
200,000	-	249,999	0	2	4	6	32	5.3	12
250,000	-	299,999	0	1	3	4	24	6.0	3
300,000	-	499,999	0	0	8	8	38	4.8	5
500,000	-	749,999	0	0	1	1	37	37.0	5
750,000	-	999,999	0	0	0	0	28	28.0	4
1,000,000	-	1,249,999	0	0	0	0	3	3.0	1
1,250,000	-	1,499,999	0	0	0	0	5	5.0	0
1,500,000	-	1,999,999	0	0	0	0	5	5.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>1</b>	<b>25</b>	<b>23</b>	<b>49</b>	<b>455</b>	<b>9.3</b>	<b>100</b>
<b>Median Price</b>			<b>\$40,000</b>	<b>\$140,000</b>	<b>\$270,000</b>	<b>\$165,000</b>	<b>\$149,900</b>		<b>\$127,450</b>
<b>Average Price</b>			<b>\$40,000</b>	<b>\$134,361</b>	<b>\$294,448</b>	<b>\$207,578</b>	<b>\$281,411</b>		<b>\$204,724</b>



# Lexington-Bluegrass

Association of Realtors®

## Jun-12 Statistical Report Residential, Condo, & Townhouses MADISON COUNTY

MONTHLY SUMMARY	June-11		June-12		% CHANGE
New Listings	110		103		-6%
Month Inventory	10.1		9.6		-5%
% of List Price	96.10		96.31		

### Residential

Sales	55	\$10,650,046	52	\$8,958,303	-5%
Avg Sales Price		\$193,637		\$172,275	-11%
Median Sales Price		\$163,500		\$166,500	2%
Avg Days on Market		127		125	-2%

CUMMULATIVE SUMMARY	Jan 11 - Jun 11		Jan 12 - Jun 12		% CHANGE
New Listings	706		669		-5%

### Residential

Sales	242	\$38,319,069	290	\$45,695,338	20%
Avg Sales Price		\$158,343		\$157,570	0%
Median Sales Price		\$137,750		\$139,950	2%
Avg Days on Market		112		132	18%

### Total Pending by Month

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	39	41	47	50	70	62						
2011	30	31	37	39	69	47	44	48	41	52	50	32
2010	36	45	49	73	45	45	44	41	54	39	36	30



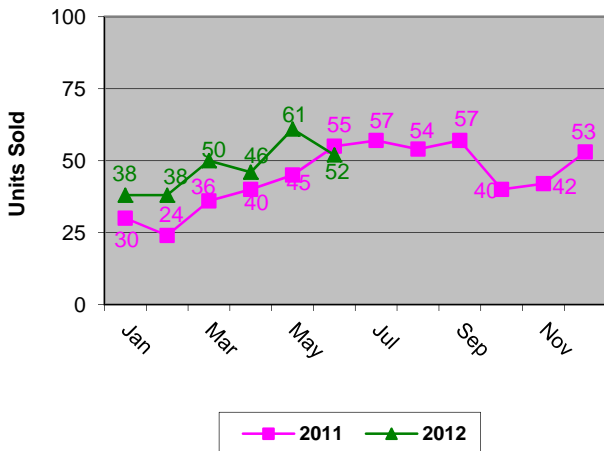
# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

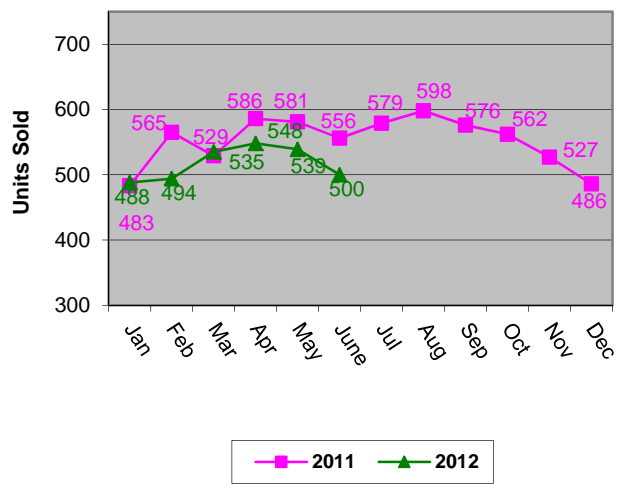
**Single Family SALES and INVENTORY and PENDING**  
**Jun-12**  
**MADISON COUNTY**

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	2	0	3	8	2.7	4
50,000	-	99,999	0	3	1	4	62	15.5	13
100,000	-	119,999	0	2	1	3	32	10.7	10
120,000	-	139,999	0	7	0	7	64	9.1	21
140,000	-	159,999	0	5	2	7	77	11.0	20
160,000	-	179,999	0	7	4	11	49	4.5	14
180,000	-	199,999	0	3	1	4	31	7.8	9
200,000	-	249,999	0	3	2	5	46	9.2	18
250,000	-	299,999	0	1	3	4	55	13.8	8
300,000	-	499,999	0	0	4	4	59	14.8	9
500,000	-	749,999	0	0	0	0	10	10.0	1
750,000	-	999,999	0	0	0	0	6	6.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>1</b>	<b>33</b>	<b>18</b>	<b>52</b>	<b>500</b>	<b>9.6</b>	<b>127</b>
<b>Median Price</b>			<b>\$20,000</b>	<b>\$145,000</b>	<b>\$199,775</b>	<b>\$166,500</b>	<b>\$164,900</b>		<b>\$156,000</b>
<b>Average Price</b>			<b>\$20,000</b>	<b>\$148,352</b>	<b>\$224,595</b>	<b>\$172,275</b>	<b>\$206,817</b>		<b>\$173,913</b>

**Sales 2011 vs 2012**



**Inventory 2011 vs 2012**



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jun-12 Statistical Report Residential, Condo, & Townhouses MONTGOMERY COUNTY

MONTHLY SUMMARY	June-11		June-12		% CHANGE
New Listings	39		42		8%
Month Inventory	18.1		11.1		-39%
% of List Price	91.10		90.47		
<b><u>Residential</u></b>					
Sales	14	\$1,222,500	22	\$3,077,387	57%
Avg Sales Price		\$87,321		\$139,881	60%
Median Sales Price		\$70,000		\$104,000	49%
Avg Days on Market		113		152	35%

CUMMULATIVE SUMMARY	Jan 11 - Jun 11		Jan 12 - Jun 12		% CHANGE
New Listings	274		266		-3%
<b><u>Residential</u></b>					
Sales	99	\$8,311,847	121	\$12,530,680	22%
Avg Sales Price		\$83,958		\$103,559	23%
Median Sales Price		\$75,000		\$88,000	17%
Avg Days on Market		136		137	1%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	22	13	30	17	32	23						
2011	21	15	22	20	24	17	16	24	14	30	10	15
2010	11	14	20	21	21	20	16	15	11	17	9	11

# Lexington-Bluegrass

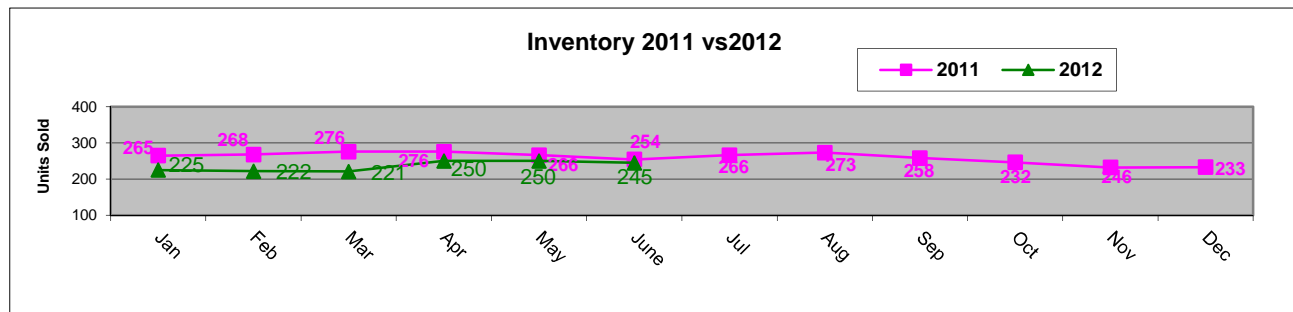
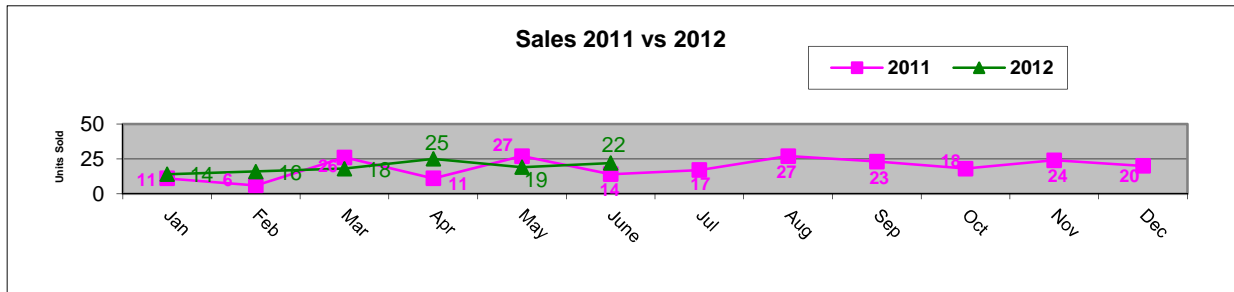
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Jun-12

MONTGOMERY COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	1	1	3	30	10.0	7
50,000	-	99,999	0	6	2	8	54	6.8	13
100,000	-	119,999	0	1	0	1	24	24.0	2
120,000	-	139,999	0	2	1	3	36	12.0	3
140,000	-	159,999	0	1	0	1	24	24.0	3
160,000	-	179,999	0	1	2	3	15	5.0	0
180,000	-	199,999	0	1	0	1	12	12.0	2
200,000	-	249,999	0	1	0	1	22	22.0	3
250,000	-	299,999	0	0	0	0	9	9.0	1
300,000	-	499,999	0	0	0	0	13	13.0	1
500,000	-	749,999	0	0	0	0	3	3.0	1
750,000	-	999,999	0	0	1	1	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>1</b>	<b>14</b>	<b>7</b>	<b>22</b>	<b>245</b>	<b>11.1</b>	<b>36</b>
<b>Median Price</b>			<b>\$36,000</b>	<b>\$104,000</b>	<b>\$122,000</b>	<b>\$104,000</b>	<b>\$130,000</b>		<b>\$95,000</b>
<b>Average Price</b>			<b>\$36,000</b>	<b>\$115,056</b>	<b>\$204,371</b>	<b>\$139,881</b>	<b>\$162,617</b>		<b>\$129,388</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jun-12 Statistical Report Residential, Condo, & Townhouses NICHOLAS COUNTY

MONTHLY SUMMARY	June-11		June-12		% CHANGE
New Listings	11		10		-9%
Month Inventory	10.4		66.0		535%
% of List Price	91.54		100.00		
<b><u>Residential</u></b>					
Sales	5	\$460,900	1	\$24,500	-80%
Avg Sales Price		\$92,180		\$24,500	276%
Median Sales Price		\$41,900		\$24,500	71%
Avg Days on Market		177		206	-14%

CUMMULATIVE SUMMARY	Jan 11 - Jun 11		Jan 12 - Jun 12		% CHANGE
New Listings	48		49		2%
<b><u>Residential</u></b>					
Sales	19	\$1,611,440	8	\$605,400	-58%
Avg Sales Price		\$84,813		\$75,675	-11%
Median Sales Price		\$62,540		\$64,950	4%
Avg Days on Market		108		237	119%

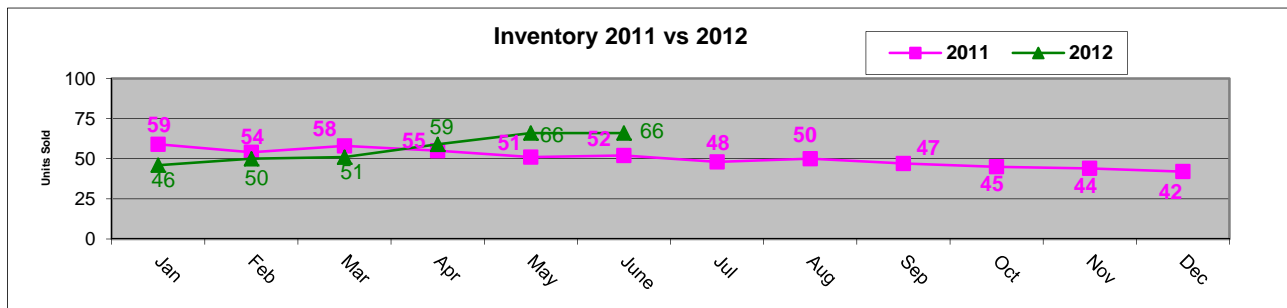
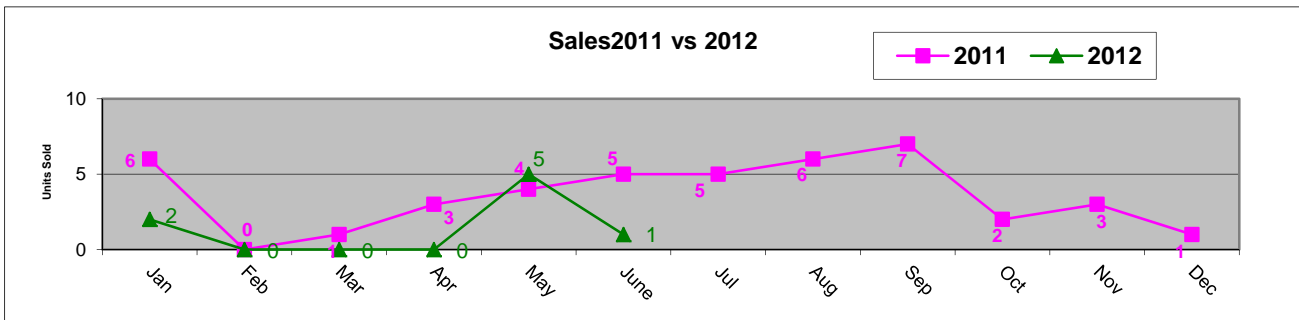
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	0	1	0	2	1	3						
2011	0	3	2	4	6	9	5	5	1	2	3	1
2010	4	2	1	7	4	5	1	4	2	1	5	3

## Single Family SALES and INVENTORY and PENDING

Jun-12

NICHOLAS COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	1	0	1	14	14.0	3
50,000	-	99,999	0	0	0	0	27	27.0	0
100,000	-	119,999	0	0	0	0	6	6.0	0
120,000	-	139,999	0	0	0	0	6	6.0	1
140,000	-	159,999	0	0	0	0	5	5.0	0
160,000	-	179,999	0	0	0	0	2	2.0	0
180,000	-	199,999	0	0	0	0	2	2.0	0
200,000	-	249,999	0	0	0	0	0	0.0	0
250,000	-	299,999	0	0	0	0	2	2.0	0
300,000	-	499,999	0	0	0	0	1	1.0	0
500,000	-	749,999	0	0	0	0	1	1.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>66</b>	<b>66.0</b>	<b>4</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$24,500</b>	<b>\$0</b>	<b>\$24,500</b>	<b>\$82,500</b>		<b>\$32,500</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$24,500</b>	<b>\$0</b>	<b>\$24,500</b>	<b>\$104,255</b>		<b>\$55,300</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jun-12 Statistical Report Residential, Condo, & Townhouses SCOTT COUNTY

MONTHLY SUMMARY	June-11		June-12		% CHANGE
New Listings	94		123		31%
Month Inventory	12.2		9.0		-26%
% of List Price	97.54		97.26		
<b><u>Residential</u></b>					
Sales	49	\$8,873,918	58	\$9,829,174	18%
Avg Sales Price		\$181,100		\$169,469	-6%
Median Sales Price		\$158,000		\$152,849	-3%
Avg Days on Market		107		107	0%

CUMMULATIVE SUMMARY	Jan 11 - Jun 11		Jan 12 - Jun 12		% CHANGE
New Listings	690		721		4%
<b><u>Residential</u></b>					
Sales	245	\$42,941,132	325	\$53,538,344	33%
Avg Sales Price		\$175,270		\$164,733	-6%
Median Sales Price		\$151,000		\$144,371	-4%
Avg Days on Market		113		109	-4%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	49	60	63	64	70	64						
2011	35	42	50	46	60	44	59	61	48	56	42	54
2010	58	51	82	88	48	49	43	38	39	37	29	27

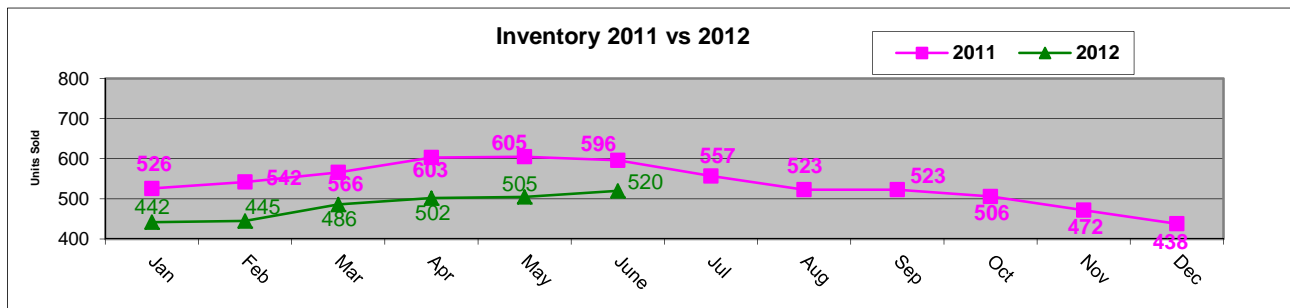
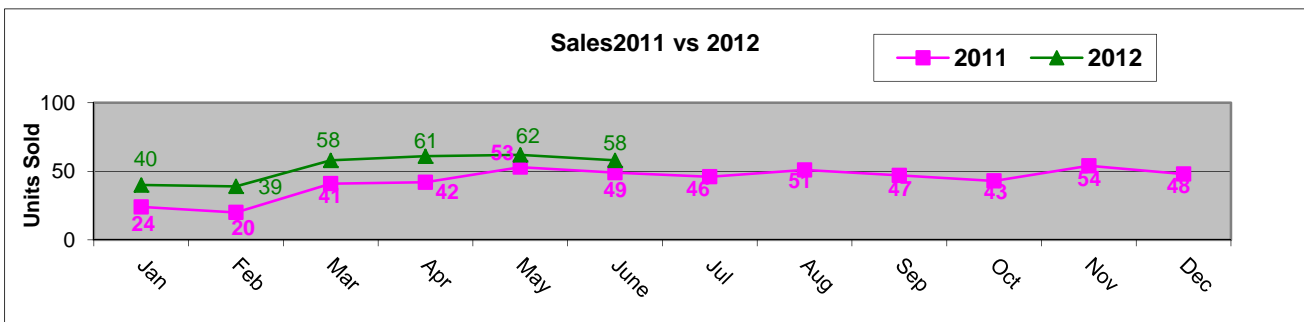
# Lexington-Bluegrass Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Jun-12

### SCOTT COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	2	0	2	9	4.5	1
50,000	-	99,999	2	8	1	11	29	2.6	15
100,000	-	119,999	0	2	0	2	40	20.0	15
120,000	-	139,999	1	8	1	10	73	7.3	18
140,000	-	159,999	0	6	3	9	75	8.3	15
160,000	-	179,999	0	5	0	5	39	7.8	15
180,000	-	199,999	1	2	2	5	37	7.4	12
200,000	-	249,999	0	1	1	2	53	26.5	22
250,000	-	299,999	0	0	6	6	58	9.7	9
300,000	-	499,999	0	1	5	6	84	14.0	12
500,000	-	749,999	0	0	0	0	19	19.0	1
750,000	-	999,999	0	0	0	0	3	3.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>4</b>	<b>35</b>	<b>19</b>	<b>58</b>	<b>520</b>	<b>9.0</b>	<b>135</b>
<b>Median Price</b>			<b>\$104,240</b>	<b>\$135,000</b>	<b>\$252,000</b>	<b>\$152,849</b>	<b>\$179,700</b>		<b>\$165,000</b>
<b>Average Price</b>			<b>\$118,774</b>	<b>\$135,214</b>	<b>\$243,241</b>	<b>\$169,469</b>	<b>\$225,739</b>		<b>\$184,536</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Jun-12 Statistical Report Residential, Condo, & Townhouses WOODFORD COUNTY

MONTHLY SUMMARY	June-11		June-12		% CHANGE
New Listings	47		53		13%
Month Inventory	9.2		7.3		-21%
% of List Price	95.54		96.37		
<b><u>Residential</u></b>					
Sales	26	\$5,337,224	27	\$4,971,345	4%
Avg Sales Price		\$205,278		\$184,124	-10%
Median Sales Price		\$173,750		\$204,500	18%
Avg Days on Market		118		110	-7%

CUMMULATIVE SUMMARY	Jan 11 - Jun 11		Jan 12 - Jun 12		% CHANGE
New Listings	276		255		-8%
<b><u>Residential</u></b>					
Sales	102	\$17,063,040	116	\$20,892,309	14%
Avg Sales Price		\$167,285		\$180,106	8%
Median Sales Price		\$150,050		\$165,250	10%
Avg Days on Market		98		106	8%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	17	21	14	23	31	20						
2011	10	15	24	14	26	20	17	21	21	27	14	6
2010	18	20	39	22	14	22	18	27	15	19	16	12



# Lexington-Bluegrass

Association of Realtors®

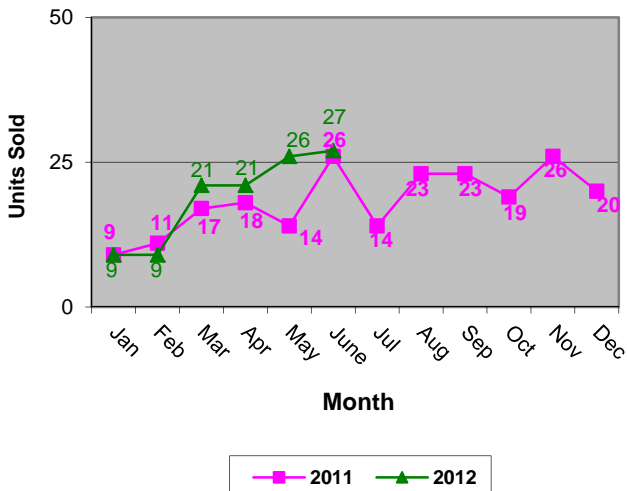
## Single Family SALES and INVENTORY and PENDING

Jun-12

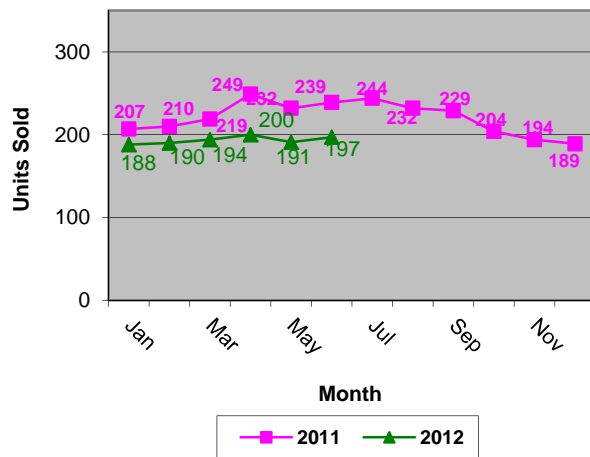
WOODFORD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	1	0	1	2	2.0	0
50,000	-	99,999	0	3	0	3	23	7.7	6
100,000	-	119,999	0	2	0	2	20	10.0	1
120,000	-	139,999	0	2	1	3	13	4.3	2
140,000	-	159,999	0	1	0	1	9	9.0	3
160,000	-	179,999	0	1	0	1	15	15.0	4
180,000	-	199,999	1	0	1	2	9	4.5	6
200,000	-	249,999	0	2	8	10	30	3.0	12
250,000	-	299,999	1	2	0	3	24	8.0	1
300,000	-	499,999	0	0	1	1	28	28.0	6
500,000	-	749,999	0	0	0	0	12	12.0	2
750,000	-	999,999	0	0	0	0	5	5.0	0
1,000,000	-	1,249,999	0	0	0	0	2	2.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	3	3.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
<b>Total</b>			<b>2</b>	<b>14</b>	<b>11</b>	<b>27</b>	<b>197</b>	<b>7.3</b>	<b>43</b>
<b>Median Price</b>			<b>\$230,000</b>	<b>\$123,500</b>	<b>\$222,500</b>	<b>\$204,500</b>	<b>\$219,000</b>		<b>\$198,950</b>
<b>Average Price</b>			<b>\$230,000</b>	<b>\$146,153</b>	<b>\$224,109</b>	<b>\$184,124</b>	<b>\$306,923</b>		<b>\$221,970</b>

**Sales 2011 vs 2012**



**Inventory 2011 vs 2012**



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

Jun-12

## Statistical Report Residential, Condo, & Townhouses

### OTHER COUNTIES

MONTHLY SUMMARY	June-11		June-12		% CHANGE
New Listings	168		130		-23%
Month Inventory	14.7		13.5		-8%
% of List Price	92.73		93.81		
<b><u>Residential</u></b>					
Sales	61	\$6,557,100	52	\$6,281,191	-15%
Avg Sales Price		\$107,493		\$120,792	12%
Median Sales Price		\$69,500		\$97,705	41%
Avg Days on Market		145		83	-43%

CUMMULATIVE SUMMARY	Jan 11 - Jun 11		Jan 12 - Jun 12		% CHANGE
New Listings	903		799		-12%
<b><u>Residential</u></b>					
Sales	355	\$36,757,135	334	\$32,934,958	-6%
Avg Sales Price		\$103,541		\$98,608	-5%
Median Sales Price		\$80,000		\$70,000	-13%
Avg Days on Market		125		113	-10%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	57	61	51	72	59	72						
2011	51	48	67	61	66	62	60	74	51	56	55	54
2010	50	46	53	74	47	62	60	50	48	41	37	40

# Lexington-Bluegrass

Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Jun-12

### OTHER COUNTIES

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	7	7	0	14	56	4.0	35
50,000	-	99,999	4	10	0	14	189	13.5	36
100,000	-	119,999	0	2	0	2	58	29.0	10
120,000	-	139,999	1	4	2	7	73	10.4	9
140,000	-	159,999	1	3	1	5	54	10.8	6
160,000	-	179,999	0	1	0	1	39	39.0	6
180,000	-	199,999	0	1	0	1	39	39.0	9
200,000	-	249,999	0	1	2	3	65	21.7	6
250,000	-	299,999	0	0	2	2	39	19.5	3
300,000	-	499,999	0	0	2	2	61	30.5	6
500,000	-	749,999	0	0	1	1	15	15.0	2
750,000	-	999,999	0	0	0	0	10	10.0	0
1,000,000	-	1,249,999	0	0	0	0	2	2.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>13</b>	<b>29</b>	<b>10</b>	<b>52</b>	<b>701</b>	<b>13.5</b>	<b>128</b>
<b>Median Price</b>			<b>\$45,000</b>	<b>\$96,909</b>	<b>\$239,000</b>	<b>\$97,705</b>	<b>\$134,900</b>		<b>\$86,900</b>
<b>Average Price</b>			<b>\$56,246</b>	<b>\$93,848</b>	<b>\$282,840</b>	<b>\$120,792</b>	<b>\$179,622</b>		<b>\$121,223</b>

