

# Lexington-Bluegrass

Association of Realtors®

Mar-17

## Statistical Report Residential Condo, & Townhouses

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings		1,813		1,798	-1%
Month Inventory		4.3		3.5	-19%
% of List Price		97.41		96.74	-1%
<b><u>Residential</u></b>					
Sales	891	\$162,961,630	999	\$187,863,578	12%
Avg Sales Price		\$182,897		\$188,052	3%
Median Sales Price		\$150,000		\$155,350	4%
Avg Days on Market		85		68	-20%
<b><u>Townhouses/Condos</u></b>					
Sales	59	\$10,041,857	61	\$12,772,825	3%
Avg Sales Price		\$170,201		\$209,391	23%
Median Sales Price		\$147,500		\$143,250	-3%
Avg Days on Market		98		70	-29%
Total Activity	950	\$173,003,487	1060	\$200,636,403	12%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings		4,097		4,476	9%
<b><u>Residential</u></b>					
Sales	2,242	\$391,468,540	2,487	\$442,391,897	11%
Avg Sales Price		\$174,607		\$177,882	2%
Median Sales Price		\$145,000		\$150,000	3%
Avg Days on Market		83		69	-17%
<b><u>Townhouses/Condos</u></b>					
Sales	137	\$23,753,087	176	\$32,703,774	28%
Avg Sales Price		\$173,380		\$185,817	7%
Median Sales Price		\$126,000		\$127,250	1%
Avg Days on Market		86		64	-26%
Total Activity	2,379	\$415,221,627	2,663	\$475,095,671	12%

Total Active by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	3688	3657	3692									
2016	4207	4012	4071	4101	4367	4454	4622	4621	4516	4279	4022	3711
2015	5306	5153	5284	5439	5589	5666	5666	5635	5436	5168	4783	4417

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	1027	1138	1458									
2016	864	1153	1459	1546	1396	1404	1314	1307	1137	1141	954	737
2015	883	919	1142	1392	1406	1381	1260	1168	1121	1003	889	709

Total Sales by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	776	794	1060									
2016	640	773	950	1139	1313	1419	1230	1338	1155	1050	1012	1081
2015	571	651	884	963	1140	1346	1334	1165	1072	1054	815	919

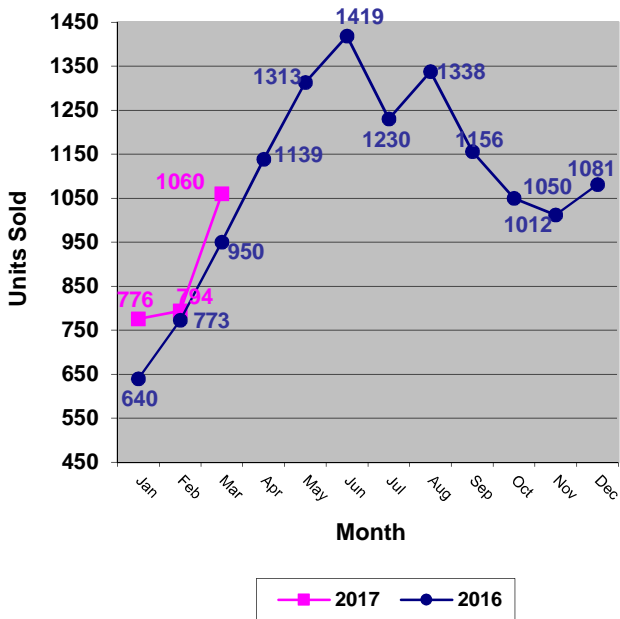
# Lexington-Bluegrass

Association of Realtors®

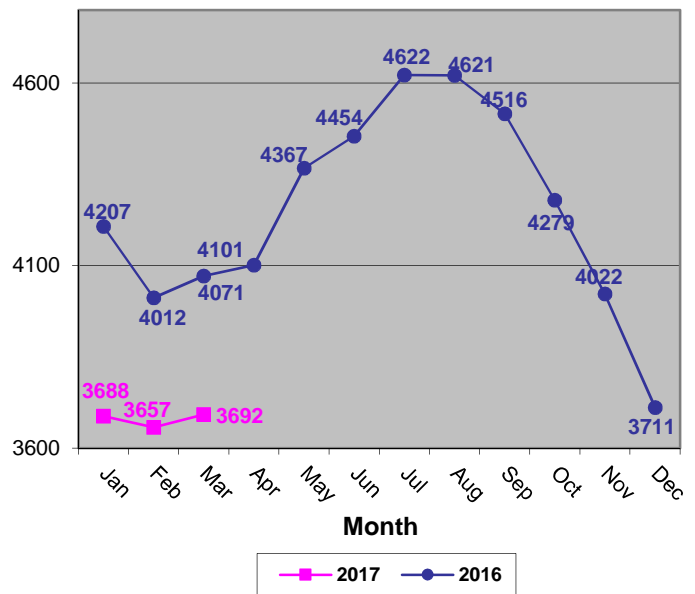
All Residential SALES and INVENTORY with PENDING

Mar-17							Current	Current	Current	March
						Sales	Inventory	Months	Pending	Pending
Price Range			0-2	3	4+	Total	Single	Inv.	Single	Single
			Bedrm	Bedrm	Bedrm	Units	Units		Units	Units
49,999	OR	UNDER	35	30	6	71	202	2.8	91	82
50,000	-	99,999	47	99	15	161	586	3.6	331	199
100,000	-	119,999	16	69	8	93	231	2.5	170	114
120,000	-	139,999	13	85	12	110	281	2.6	256	168
140,000	-	159,999	13	79	18	110	246	2.2	245	164
160,000	-	179,999	5	64	20	89	237	2.7	223	127
180,000	-	199,999	6	35	22	63	167	2.7	162	105
200,000	-	249,999	4	44	65	113	323	2.9	276	170
250,000	-	299,999	2	41	56	99	311	3.1	259	124
300,000	-	499,999	1	31	89	121	680	5.6	320	147
500,000	-	749,999	0	2	24	26	225	8.7	65	42
750,000	-	999,999	0	0	3	3	94	31.3	18	9
1,000,000	-	1,249,999	0	0	0	0	21	21.0	3	3
1,250,000	-	1,499,999	0	0	1	1	31	31.0	2	2
1,500,000	-	1,999,999	0	0	0	0	32	32.0	5	2
2,000,000	-	OVER	0	0	0	0	25	25.0	1	0
<b>Total</b>			<b>142</b>	<b>579</b>	<b>339</b>	<b>1060</b>	<b>3692</b>	<b>3.5</b>	<b>2427</b>	<b>1458</b>
<b>Median Price</b>			<b>\$88,500</b>	<b>\$140,000</b>	<b>\$250,000</b>	<b>\$155,000</b>	<b>\$189,000</b>		<b>\$173,000</b>	
<b>Average Price</b>			<b>\$96,390</b>	<b>\$156,118</b>	<b>\$281,917</b>	<b>\$188,348</b>	<b>\$293,819</b>		<b>\$210,882</b>	

**Sales 16 vs 17**



**Inventory 16 vs 17**



# Lexington-Bluegrass

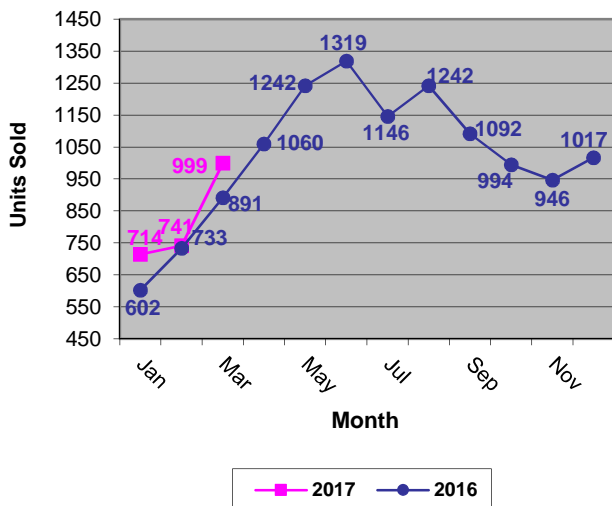
Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

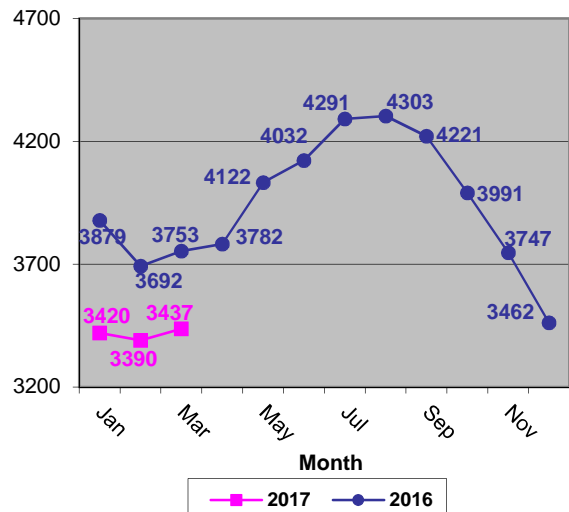
Mar-17

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	34	30	6	70	192	2.7	87
50,000	-	99,999	36	99	15	150	560	3.7	298
100,000	-	119,999	12	67	8	87	214	2.5	148
120,000	-	139,999	4	84	12	100	262	2.6	230
140,000	-	159,999	7	78	18	103	239	2.3	239
160,000	-	179,999	4	63	20	87	224	2.6	211
180,000	-	199,999	4	35	22	61	147	2.4	154
200,000	-	249,999	2	43	65	110	298	2.7	266
250,000	-	299,999	0	34	55	89	253	2.8	237
300,000	-	499,999	0	28	86	114	630	5.5	295
500,000	-	749,999	0	1	23	24	215	9.0	63
750,000	-	999,999	0	0	3	3	94	31.3	18
1,000,000	-	1,249,999	0	0	0	0	21	21.0	3
1,250,000	-	1,499,999	0	0	1	1	31	31.0	2
1,500,000	-	1,999,999	0	0	0	0	32	32.0	5
2,000,000	-	OVER	0	0	0	0	25	25.0	1
<b>Total</b>			<b>103</b>	<b>562</b>	<b>334</b>	<b>999</b>	<b>3437</b>	<b>3.4</b>	<b>2257</b>
<b>Median Price</b>			<b>\$65,000</b>	<b>\$140,000</b>	<b>\$250,000</b>	<b>\$155,700</b>	<b>\$184,900</b>		<b>\$174,900</b>
<b>Average Price</b>			<b>\$80,769</b>	<b>\$152,540</b>	<b>\$280,592</b>	<b>\$187,953</b>	<b>\$298,074</b>		<b>\$212,400</b>

**Sales 16 vs 17**



**Inventory 16 vs 17**



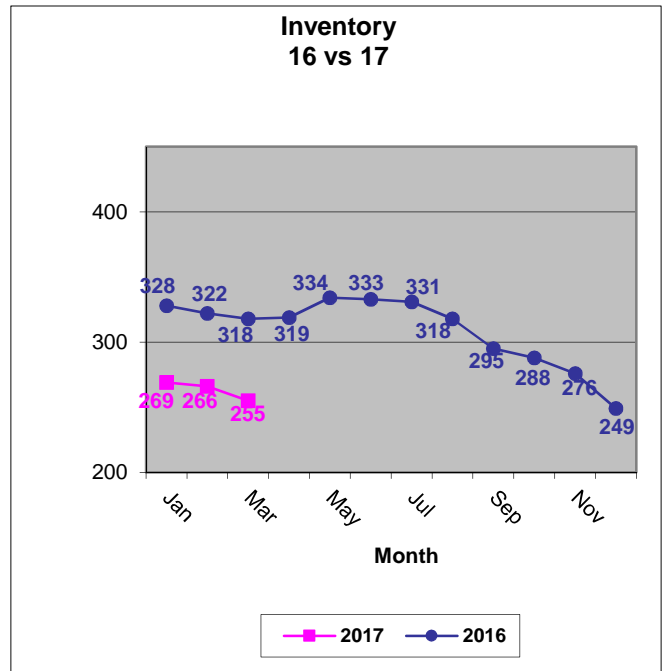
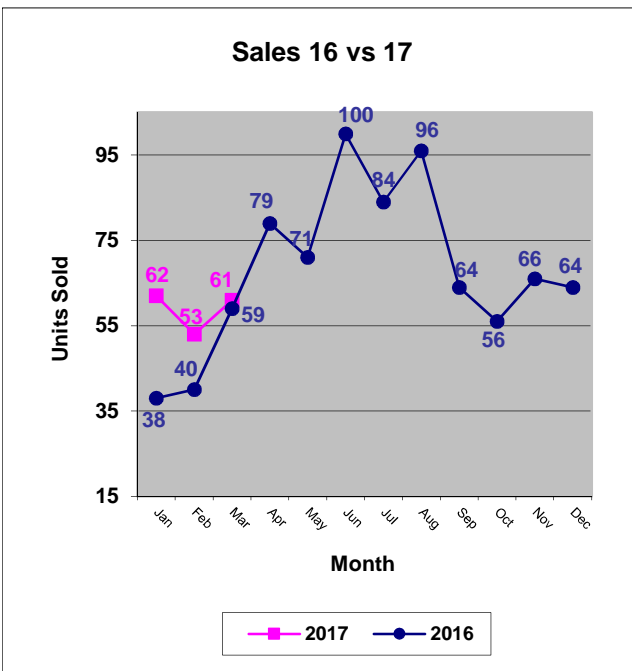
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## Townhouse and Condo SALES and INVENTORY and PENDING

Mar-17

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR UNDER		1	0	0	1	10	10.0	4
50,000	-	99,999	11	0	0	11	26	2.4	33
100,000	-	119,999	4	2	0	6	17	2.8	22
120,000	-	139,999	9	1	0	10	19	1.9	26
140,000	-	159,999	6	1	0	7	7	1.0	6
160,000	-	179,999	1	1	0	2	13	6.5	12
180,000	-	199,999	2	0	0	2	20	10.0	8
200,000	-	249,999	2	1	0	3	25	8.3	10
250,000	-	299,999	2	7	1	10	58	5.8	22
300,000	-	499,999	1	3	3	7	50	7.1	25
500,000	-	749,999	0	1	1	2	10	5.0	2
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>39</b>	<b>17</b>	<b>5</b>	<b>61</b>	<b>255</b>	<b>4.2</b>	<b>170</b>
<b>Median Price</b>			<b>\$125,000</b>	<b>\$256,000</b>	<b>\$329,000</b>	<b>\$149,940</b>	<b>\$227,900</b>		<b>\$139,950</b>
<b>Average Price</b>			<b>\$137,644</b>	<b>\$274,394</b>	<b>\$370,400</b>	<b>\$194,833</b>	<b>\$236,472</b>		<b>\$190,729</b>



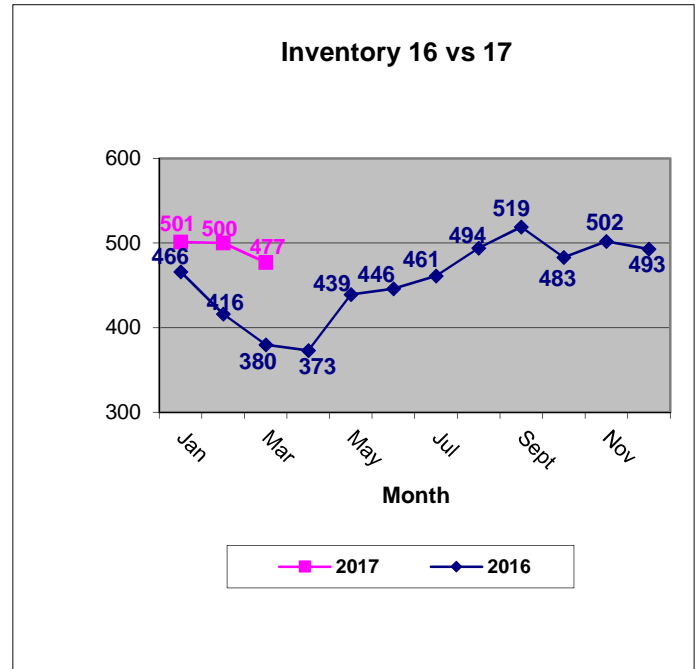
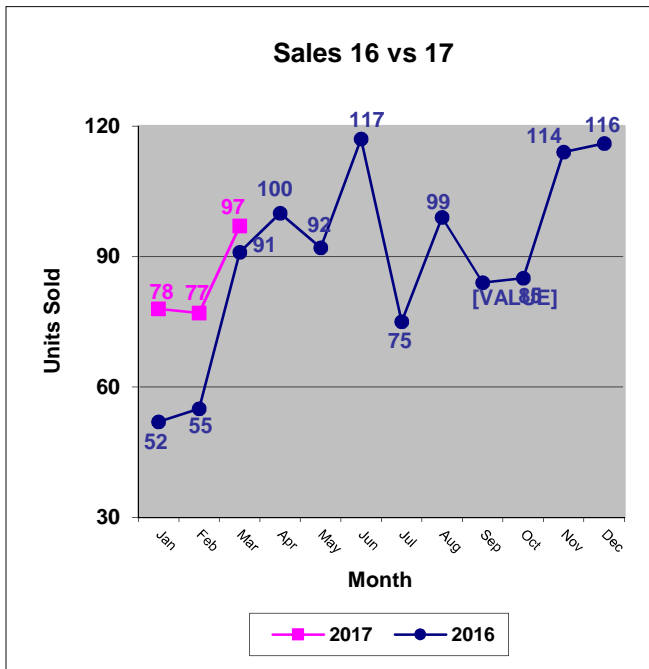
# Lexington-Bluegrass

Association of Realtors®

## New Construction SALES and INVENTORY and PENDING

Mar-17

Price Range	Sales			Current Inventory			
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999 OR UNDER	0	0	0	0	1	1.0	0
50,000 - 99,999	1	0	0	1	5	5.0	1
100,000 - 119,999	0	1	0	1	6	6.0	1
120,000 - 139,999	0	3	0	3	10	3.3	25
140,000 - 159,999	0	7	1	8	52	6.5	45
160,000 - 179,999	0	9	0	9	42	4.7	58
180,000 - 199,999	0	5	1	6	20	3.3	41
200,000 - 249,999	0	5	9	14	80	5.7	85
250,000 - 299,999	1	10	17	28	90	3.2	114
300,000 - 499,999	0	4	19	23	137	6.0	138
500,000 - 749,999	0	1	2	3	26	8.7	15
750,000 - 999,999	0	0	0	0	7	7.0	6
1,000,000 - 1,249,999	0	0	0	0	0	0.0	1
1,250,000 - 1,499,999	0	0	1	1	1	1.0	0
1,500,000 - 1,999,999	0	0	0	0	0	0.0	1
2,000,000 - OVER	0	0	0	0	0	0.0	0
<b>Total</b>	<b>2</b>	<b>45</b>	<b>50</b>	<b>97</b>	<b>477</b>	<b>4.9</b>	<b>531</b>
<b>Median Price</b>	<b>\$181,860</b>	<b>\$187,500</b>	<b>\$296,057</b>	<b>\$263,000</b>	<b>\$265,000</b>		<b>\$256,713</b>
<b>Average Price</b>	<b>\$181,860</b>	<b>\$224,783</b>	<b>\$326,647</b>	<b>\$276,405</b>	<b>\$288,908</b>		<b>\$272,115</b>

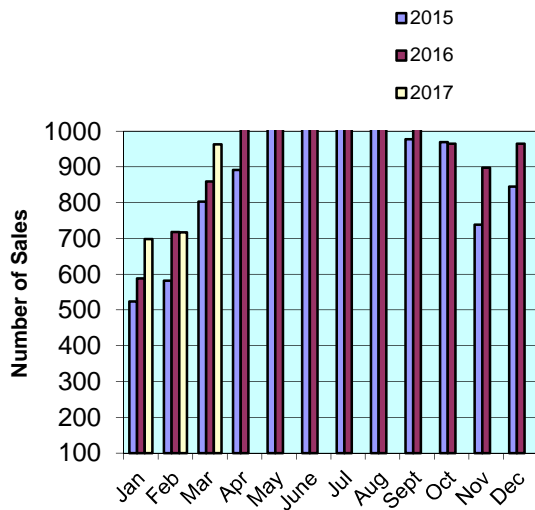


## Existing Homes Sales

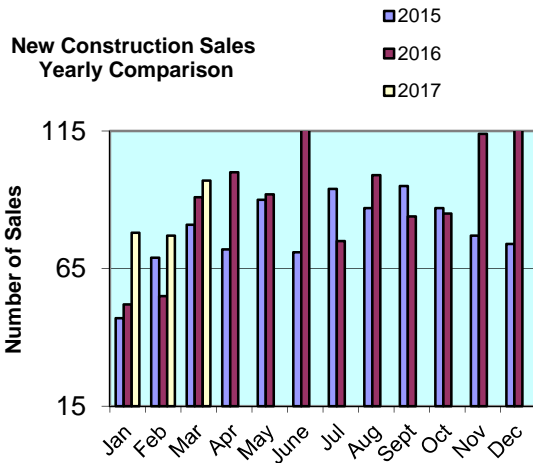
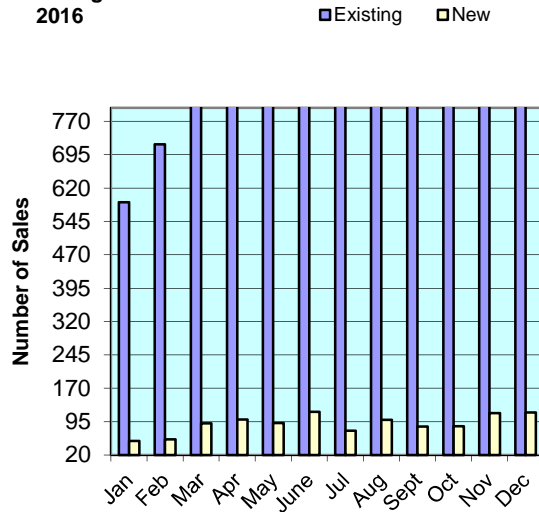
	<u>2015</u>	<u>2016</u>	<u>2017</u>
Jan	524	588	698
Feb	582	718	717
Mar	803	859	963
Apr	891	1039	
May	1050	1221	
June	1275	1302	
Jul	1240	1155	
Aug	1078	1239	
Sept	977	1072	
Oct	969	965	
Nov	738	898	
Dec	845	965	

## New Construction Sales

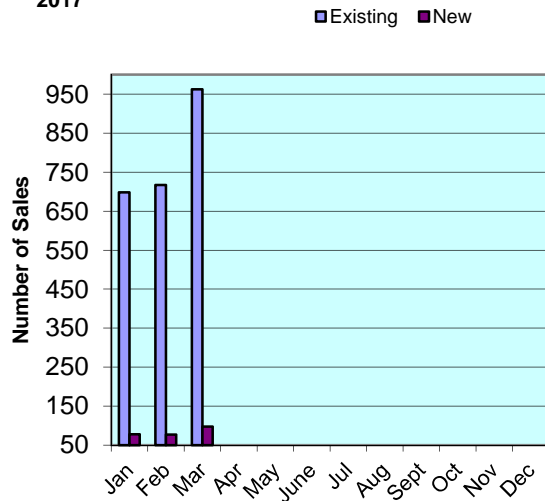
	<u>2015</u>	<u>2016</u>	<u>2017</u>
Jan	47	52	78
Feb	69	55	77
Mar	81	91	97
Apr	72	100	
May	90	92	
June	71	117	
Jul	94	75	
Aug	87	99	
Sept	95	84	
Oct	87	85	
Nov	77	114	
Dec	74	116	



## Existing vs New Sales 2016



## Existing vs New Sales 2017



## Median Price by County

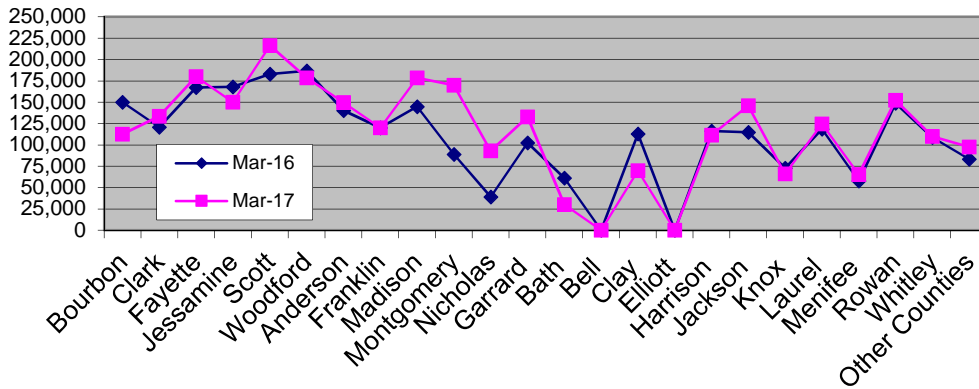
<u>County</u>	<b>Mar-16</b>		<b>Mar-17</b>	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	150,000	5	112,750	12
Clark	121,000	33	133,750	34
Fayette	167,500	385	180,000	426
Jessamine	168,000	58	150,000	53
Scott	183,250	82	216,500	77
Woodford	187,000	27	178,750	28
Anderson	140,400	18	149,750	24
Franklin	120,250	48	120,000	45
Madison	145,000	91	178,500	97
Montgomery	89,000	21	169,950	26
Nicholas	39,000	1	93,000	2
Garrard	102,500	11	133,000	17
Bath	61,250	4	30,000	9
Bell	0	0	0	0
Clay	113,000	2	70,000	1
Elliott	0	0	0	0
Harrison	116,500	10	111,500	12
Jackson	115,000	1	146,000	3
Knox	73,005	8	66,000	9
Laurel	118,718	36	124,500	29
Menifee	58,000	5	65,500	5
Rowan	148,950	10	152,500	8
Whitley	109,000	10	110,000	11
Other Counties	83,500	84	97,750	132
		<b>950</b>		<b>1060</b>

<u>County</u>	<b>Year to Date 3/31/16</b>		<b>Year to Date 3/31/17</b>	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	107,950	34	145,500	33
Clark	118,750	82	129,200	110
Fayette	165,000	903	175,000	1050
Jessamine	150,000	129	161,900	129
Scott	170,000	219	180,725	230
Woodford	210,000	69	182,500	57
Anderson	133,950	54	135,250	62
Franklin	119,950	120	124,500	118
Madison	144,900	233	154,250	216
Montgomery	115,000	47	120,000	60
Nicholas	21,885	2	93,000	10
Garrard	102,500	29	142,500	36
Bath	101,000	10	75,000	17
Bell	55,800	2	46,000	1
Clay	98,000	5	49,000	12
Elliott	0	0	0	0
Harrison	84,500	26	104,125	34
Jackson	94,500	7	165,500	6
Knox	69,800	29	75,000	17
Laurel	132,800	87	120,000	81
Menifee	55,250	12	56,000	11
Rowan	138,250	26	103,500	26
Whitley	119,000	30	70,000	34
Other Counties	80,855	224	84,200	313
		<b>2379</b>		<b>2663</b>

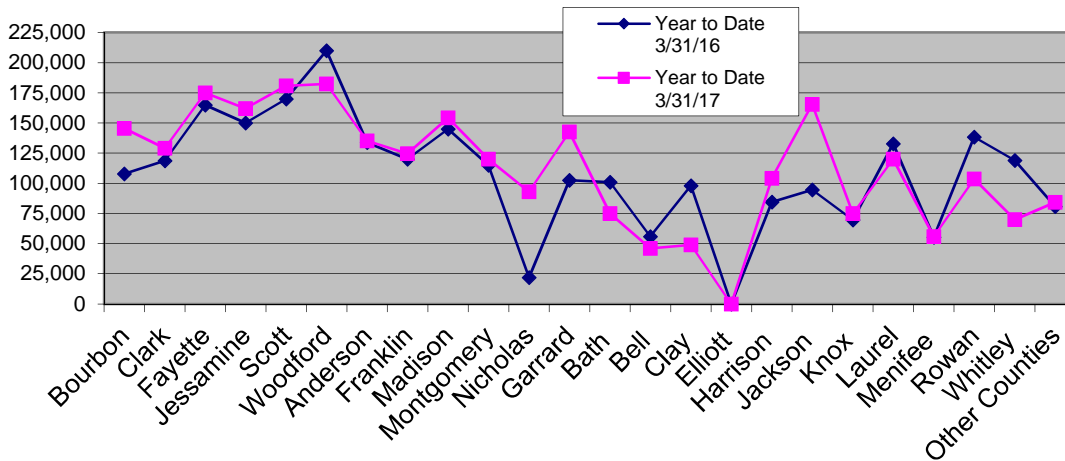


## Median Price by County

### Mar 16 vs Mar 17 Median



### Year to date 3/31/16 vs 3/31/17 Median





# Lexington-Bluegrass

Association of Realtors™

Mar-17

## Statistical Report Residential Condo, & Townhouses

### Financing of Sales

CASH	218	FmHA	1	L/A Escalated	0	SBA	0
CONV	542	FLB	0	LA-Fixed	0	Owner Finance	1
EXCH	2	FNMA	0	L/A-Variable	0	VA	48
FHA	158	KHC	8	L/A + 2nd	0	Wrap Around	0
				RHS	57	Other	25

### Other Statistics

	Fayette	Ander	Bath	Bell	Bourbon	Clark	Clay	Elliott	Franklin	Garrard	Harrison	Jackson	Jess	TOTAL
Out of County Buyer	84	10	1	0	6	11	0	0	12	7	4	0	21	156
Out of State Buyer	49	1	1	0	0	3	0	0	3	2	1	0	4	64
Seller Leaving County	130	7	0	0	4	7	1	0	5	6	2	0	22	184
Seller leaving State	73	3	0	0	3	2	0	0	2	4	1	0	9	97
New Construction	45	2	0	0	0	1	0	0	0	0	0	0	6	54
First Time Buyer	119	4	0	0	0	6	0	0	9	3	1	1	17	160
Listing FSBO	14	1	0	0	1	0	0	0	1	0	0	0	2	19
<b>YTD Listing FSBO</b>	<b>43</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>6</b>	<b>60</b>

	Knox	Laurel	Madison	Meniffee	Montg	Nicholas	Rowan	Scott	Whitley	Woodford	Others	TOTAL	GRAND TOTAL
Out of County Buyer	2	6	19	4	9	0	3	28	2	13	43	129	285
Out of State Buyer	1	3	9	0	5	0	1	10	2	2	14	47	111
Seller Leaving County	2	5	12	3	8	1	6	21	3	11	42	114	298
Seller leaving State	1	2	9	1	4	0	4	11	1	7	21	61	158
New Construction	0	3	13	0	2	0	0	19	1	4	1	43	97
First Time Buyer	1	9	12	0	5	0	2	20	5	9	18	81	241
Listing FSBO	0	1	2	0	2	0	0	0	3	0	2	10	29
<b>YTD Listing FSBO</b>	<b>3</b>	<b>2</b>	<b>3</b>	<b>0</b>	<b>3</b>	<b>0</b>	<b>2</b>	<b>6</b>	<b>5</b>	<b>4</b>	<b>11</b>	<b>39</b>	<b>99</b>

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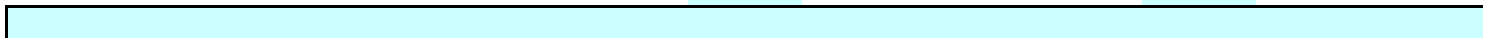
Mar-17

## Statistical Report Residential, Condo, & Townhouses ANDERSON COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings	41		27		-34%
Month Inventory	5.4		3.1		-43%
% of List Price	95.99		95.95		
<b>Residential</b>					
Sales	18	\$2,671,750	24	\$3,979,650	33%
Avg Sales Price		\$148,431		\$165,819	12%
Median Sales Price		\$140,400		\$149,750	7%
Avg Days on Market		141		75	-47%



CUMMULATIVE SUMMARY	Jan 16 -Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings	89		77		-13%
<b>Residential</b>					
Sales	54	\$7,486,500	62	\$9,318,560	15%
Avg Sales Price		\$138,639		\$150,299	8%
Median Sales Price		\$133,950		\$135,250	1%
Avg Days on Market		106		95	-10%



Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	17	29	20									
2016	20	29	35	40	21	31	34	34	44	23	25	24
2015	22	17	21	29	37	33	34	31	19	38	20	13

# Lexington-Bluegrass

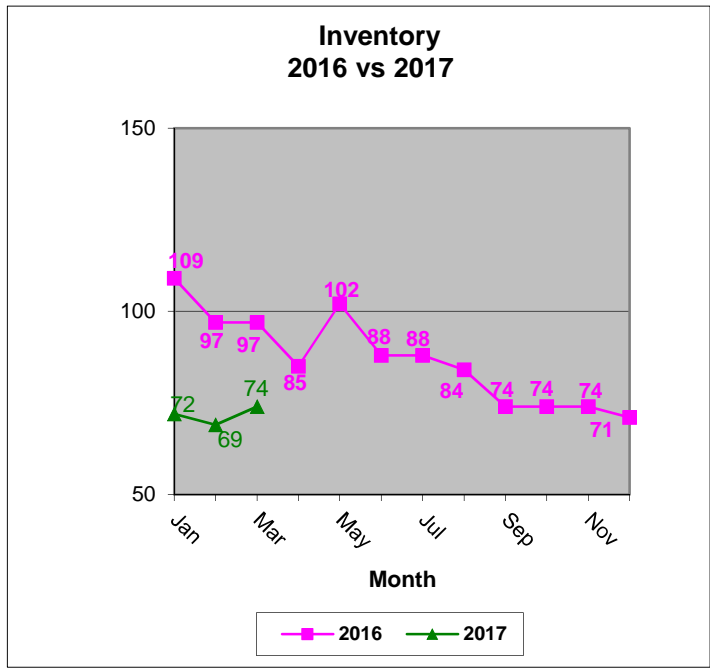
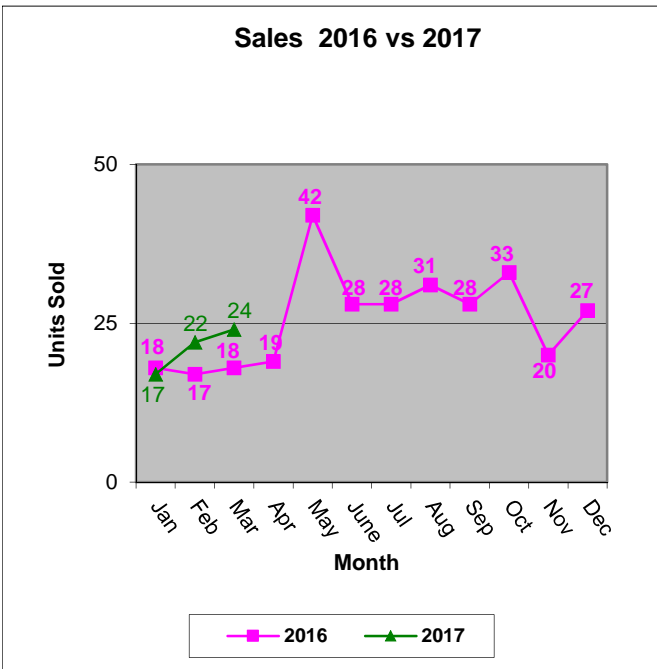
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Mar-17

ANDERSON COUNTY

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	0	1	0	1	2	2.0	2
50,000	-	99,999	1	4	0	5	10	2.0	6
100,000	-	119,999	0	3	0	3	4	1.3	4
120,000	-	139,999	0	2	0	2	7	3.5	7
140,000	-	159,999	0	2	1	3	6	2.0	3
160,000	-	179,999	0	1	0	1	12	12.0	3
180,000	-	199,999	0	2	1	3	5	1.7	3
200,000	-	249,999	0	1	1	2	8	4.0	6
250,000	-	299,999	0	1	1	2	5	2.5	1
300,000	-	499,999	0	2	0	2	13	6.5	3
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
<b>Total</b>			<b>1</b>	<b>19</b>	<b>4</b>	<b>24</b>	<b>74</b>	<b>3.1</b>	<b>38</b>
<b>Median Price</b>			<b>\$63,000</b>	<b>\$138,500</b>	<b>\$205,000</b>	<b>\$149,750</b>	<b>\$171,750</b>		<b>\$142,400</b>
<b>Average Price</b>			<b>\$63,000</b>	<b>\$162,982</b>	<b>\$205,000</b>	<b>\$165,819</b>	<b>\$239,169</b>		<b>\$170,197</b>



# Lexington-Bluegrass

Association of Realtors®

**Mar-17**

## Statistical Report Residential, Condo, & Townhouses

### BATH COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings		13		4	-69%
Month Inventory		8.5		3.8	-55%
% of List Price		96.20		80.39	
<b><u>Residential</u></b>					
Sales	4	\$341,500	9	\$582,245	125%
Avg Sales Price		\$85,375		\$64,694	-24%
Median Sales Price		\$61,250		\$30,000	-51%
Avg Days on Market		64		110	72%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings		27		19	-30%
<b><u>Residential</u></b>					
Sales	10	\$985,500	17	\$1,384,645	70%
Avg Sales Price		\$98,550		\$81,450	-17%
Median Sales Price		\$101,000		\$75,000	-26%
Avg Days on Market		83		107	29%

Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	8	7	3									
2016	6	2	3	9	5	7	5	7	4	6	5	1
2015	8	3	6	8	4	7	5	3	9	5	3	4

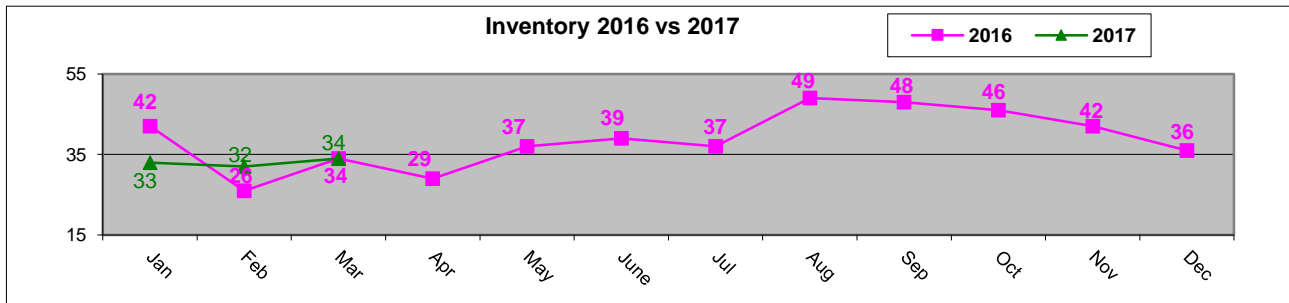
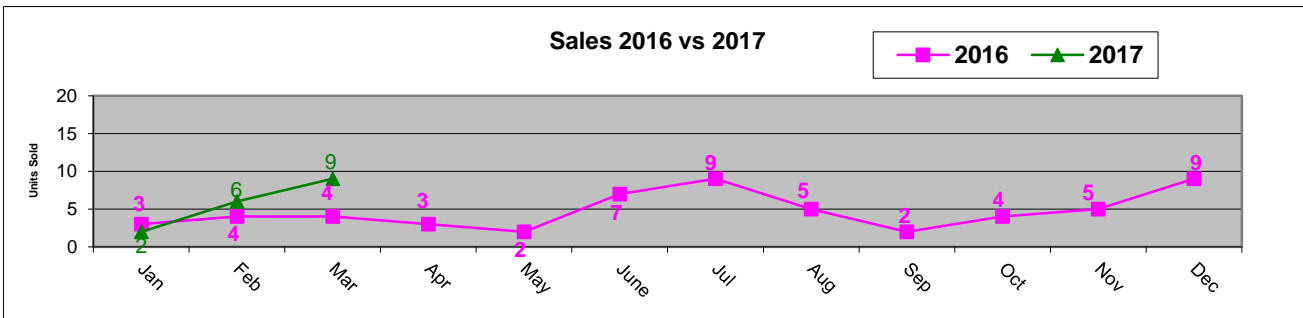
# Lexington-Bluegrass Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

Mar-17

BATH COUNTY

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	2	3	0	5	2	0.4	0
50,000	-	99,999	0	1	0	1	9	9.0	3
100,000	-	119,999	0	0	0	0	3	3.0	0
120,000	-	139,999	0	2	0	2	5	2.5	0
140,000	-	159,999	0	0	0	0	3	3.0	0
160,000	-	179,999	0	1	0	1	4	4.0	0
180,000	-	199,999	0	0	0	0	0	0.0	0
200,000	-	249,999	0	0	0	0	4	4.0	1
250,000	-	299,999	0	0	0	0	0	0.0	0
300,000	-	499,999	0	0	0	0	4	4.0	0
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>2</b>	<b>7</b>	<b>0</b>	<b>9</b>	<b>34</b>	<b>3.8</b>	<b>4</b>
<b>Median Price</b>			<b>\$21,375</b>	<b>\$60,000</b>	<b>\$0</b>	<b>\$30,000</b>	<b>\$129,900</b>		<b>\$72,900</b>
<b>Average Price</b>			<b>\$21,375</b>	<b>\$77,071</b>	<b>\$0</b>	<b>\$64,694</b>	<b>\$152,529</b>		<b>\$113,950</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Mar-17 Statistical Report Residential, Condo, & Townhouses BELL COUNTY

MONTHLY SUMMARY	March-16	March-17	% CHANGE
New Listings	2	1	-50%
Month Inventory	0.0	0.0	
% of List Price	0.00	0.00	
<b><u>Residential</u></b>			
Sales	0	\$0	0
Avg Sales Price	\$0	\$0	
Median Sales Price	\$0	\$0	
Avg Days on Market	0	0	

CUMMULATIVE SUMMARY	Jan 16 - Mar 16	Jan 17 - Mar 17	% CHANGE
New Listings	6	1	-83%
<b><u>Residential</u></b>			
Sales	2	\$111,600	1
Avg Sales Price	\$55,800	\$46,000	-18%
Median Sales Price	\$55,800	\$46,000	-18%
Avg Days on Market	104	79	-24%

Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	1	0	0									
2016	0	1	1	2	0	1	0	1	1	1	1	0
2015	1	0	1	2	0	0	0	0	1	0	2	2

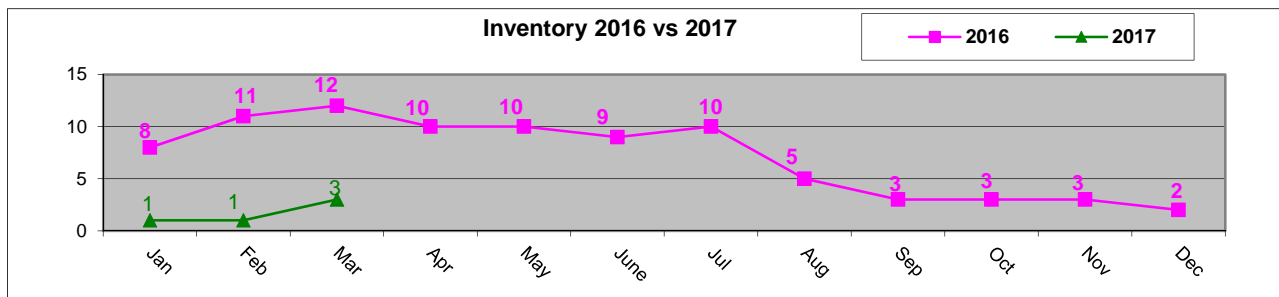
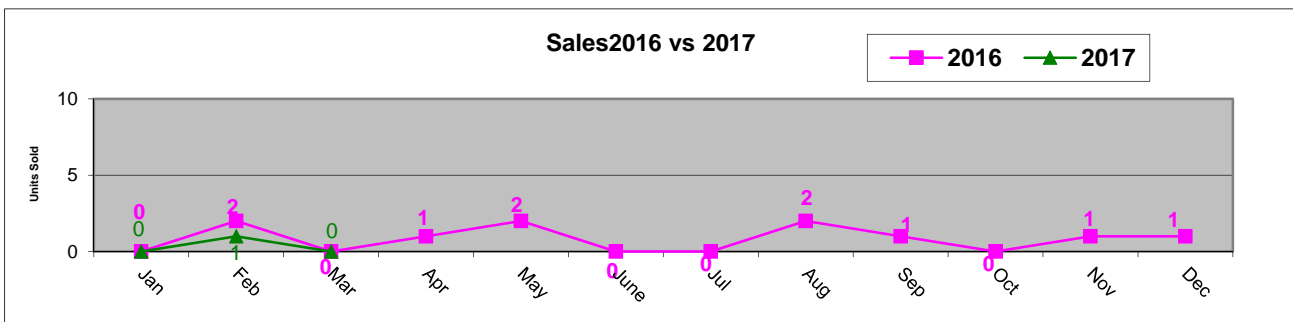
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Mar-17

BELL COUNTY

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	0	0	0	0	2	2.0	0
50,000	-	99,999	0	0	0	0	1	1.0	0
100,000	-	119,999	0	0	0	0	0	0.0	0
120,000	-	139,999	0	0	0	0	0	0.0	0
140,000	-	159,999	0	0	0	0	0	0.0	0
160,000	-	179,999	0	0	0	0	0	0.0	0
180,000	-	199,999	0	0	0	0	0	0.0	0
200,000	-	249,999	0	0	0	0	0	0.0	0
250,000	-	299,999	0	0	0	0	0	0.0	0
300,000	-	499,999	0	0	0	0	0	0.0	0
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3</b>	<b>3.0</b>	<b>0</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$36,500</b>		<b>\$0</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$51,374</b>		<b>\$0</b>



# Lexington-Bluegrass

Association of Realtors®

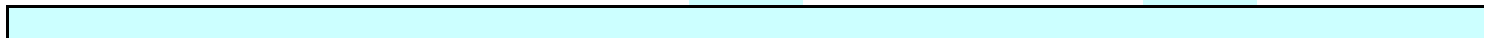
Mar-17

## Statistical Report Residential, Condo, & Townhouses BOURBON COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings	26		27		4%
Month Inventory	12.2		6.5		-47%
% of List Price	91.65		95.60		
<b>Residential</b>					
Sales	5	\$925,000	12	\$2,185,868	140%
Avg Sales Price		\$185,000		\$182,156	-2%
Median Sales Price		\$150,000		\$112,750	-25%
Avg Days on Market		66		103	56%



CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings	59		61		3%
<b>Residential</b>					
Sales	34	\$4,890,810	33	\$6,054,768	-3%
Avg Sales Price		\$143,847		\$183,478	28%
Median Sales Price		\$107,950		\$145,500	35%
Avg Days on Market		104		120	15%



Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	16	9	14									
2016	10	10	15	15	12	19	14	14	12	20	17	9
2015	7	11	13	16	18	24	22	11	12	17	11	19



# Lexington-Bluegrass

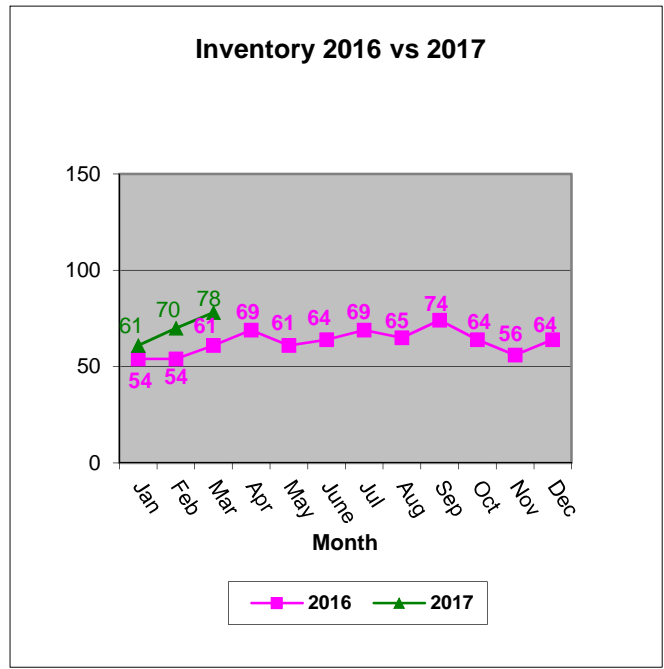
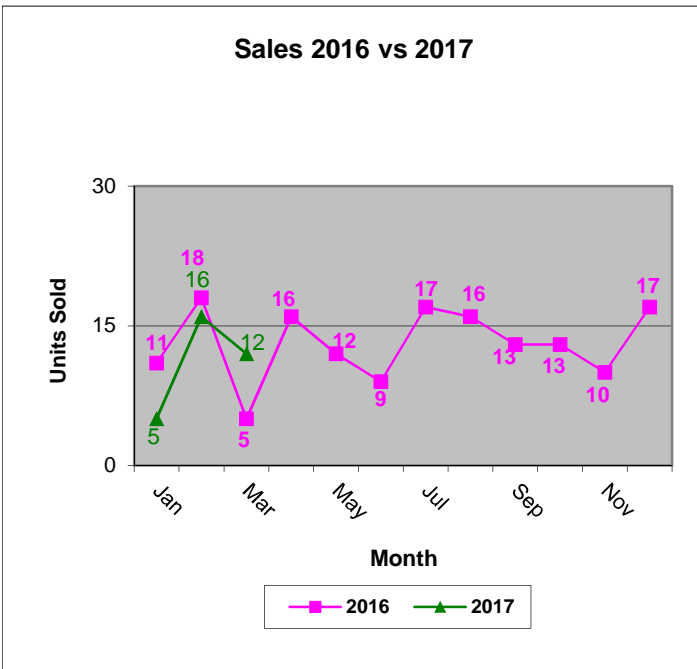
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Mar-17

BOURBON COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	1	0	2	8	4.0	4
50,000	-	99,999	0	1	2	3	24	8.0	3
100,000	-	119,999	0	1	0	1	2	2.0	3
120,000	-	139,999	0	2	0	2	4	2.0	0
140,000	-	159,999	0	0	0	0	3	3.0	3
160,000	-	179,999	0	0	0	0	5	5.0	2
180,000	-	199,999	0	0	0	0	2	2.0	0
200,000	-	249,999	0	0	0	0	2	2.0	3
250,000	-	299,999	0	1	0	1	1	1.0	1
300,000	-	499,999	0	2	1	3	11	3.7	2
500,000	-	749,999	0	0	0	0	9	9.0	0
750,000	-	999,999	0	0	0	0	3	3.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
<b>Total</b>			<b>1</b>	<b>8</b>	<b>3</b>	<b>12</b>	<b>78</b>	<b>6.5</b>	<b>21</b>
<b>Median Price</b>			<b>\$41,000</b>	<b>\$124,500</b>	<b>\$93,500</b>	<b>\$112,750</b>	<b>\$149,900</b>		<b>\$144,900</b>
<b>Average Price</b>			<b>\$41,000</b>	<b>\$195,685</b>	<b>\$193,129</b>	<b>\$182,156</b>	<b>\$410,988</b>		<b>\$144,921</b>



# Lexington-Bluegrass

Association of Realtors®

Mar-17

## Statistical Report Residential Condo, & Townhouses

### CLARK COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings	54		57		6%
Month Inventory	4.8		4.0		-17%
% of List Price	97.3		93.45		
<b><u>Residential</u></b>					
Sales	33	\$6,002,371	34	\$5,408,301	3%
Avg Sales Price		\$181,890		\$159,068	-13%
Median Sales Price		\$121,000		\$133,750	11%
Avg Days on Market		117		68	-42%

CUMMULATIVE SUMMARY	Jan 16 -Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings	126		151		20%
<b><u>Residential</u></b>					
Sales	82	\$12,509,162	110	\$16,637,051	34%
Avg Sales Price		\$152,551		\$151,246	-1%
Median Sales Price		\$118,750		\$129,200	9%
Avg Days on Market		106		93	-12%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	49	37	44									
2016	32	34	57	51	54	54	44	50	37	35	34	40
2015	27	34	51	51	41	52	37	31	54	30	34	25

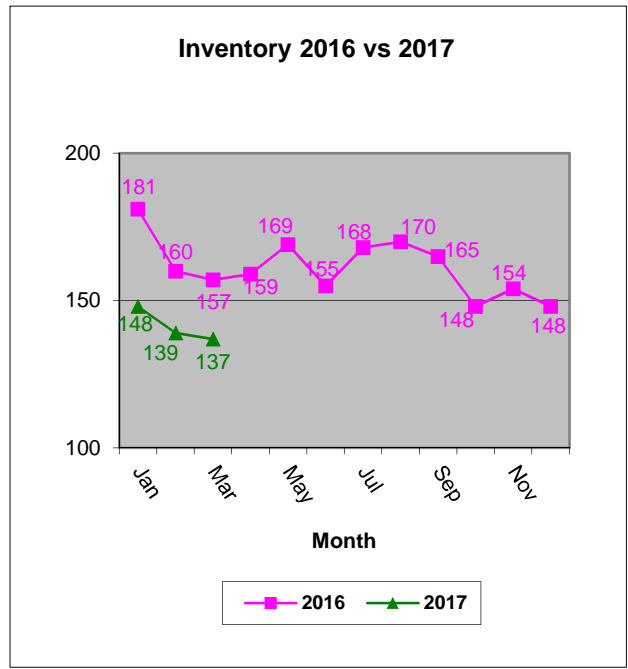
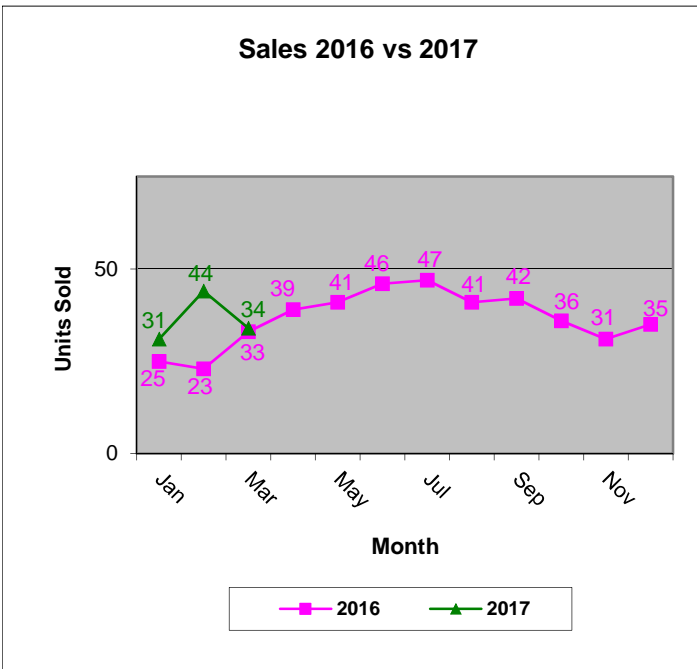
# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

Mar-17  
CLARK COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	2	0	0	2	7	3.5	5
50,000	-	99,999	1	4	2	7	23	3.3	18
100,000	-	119,999	0	3	0	3	13	4.3	10
120,000	-	139,999	1	4	1	6	16	2.7	12
140,000	-	159,999	0	2	0	2	4	2.0	12
160,000	-	179,999	0	3	1	4	12	3.0	5
180,000	-	199,999	0	1	0	1	10	10.0	3
200,000	-	249,999	0	1	1	2	10	5.0	1
250,000	-	299,999	0	3	1	4	11	2.8	5
300,000	-	499,999	0	1	2	3	25	8.3	5
500,000	-	749,999	0	0	0	0	4	4.0	1
750,000	-	999,999	0	0	0	0	2	2.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>4</b>	<b>22</b>	<b>8</b>	<b>34</b>	<b>137</b>	<b>4.0</b>	<b>77</b>
<b>Median Price</b>			<b>\$52,500</b>	<b>\$140,750</b>	<b>\$191,500</b>	<b>\$133,750</b>	<b>\$169,500</b>		<b>\$129,900</b>
<b>Average Price</b>			<b>\$64,250</b>	<b>\$160,536</b>	<b>\$202,438</b>	<b>\$159,068</b>	<b>\$215,709</b>		<b>\$147,391</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Mar-17 Statistical Report Residential, Condo, & Townhouses CLAY COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings	9		0		0%
Month Inventory	14.0		18.0		29%
% of List Price	99.17		100.14		1%
<b><u>Residential</u></b>					
Sales	2	\$226,000	1	\$70,000	-50%
Avg Sales Price	\$113,000		\$70,000		-38%
Median Sales Price	\$113,000		\$70,000		-38%
Avg Days on Market	93		205		120%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings	21		10		-52%
<b><u>Residential</u></b>					
Sales	5	\$589,000	12	\$856,500	140%
Avg Sales Price	\$117,800		\$71,375		-39%
Median Sales Price	\$98,000		\$49,000		-50%
Avg Days on Market	53		92		74%

Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	3	4	0	1								
2016	2	2	4	0	5	2	8	2	4	5	4	4
2015	0	1	2	1	5	1	3	2	5	5	2	2

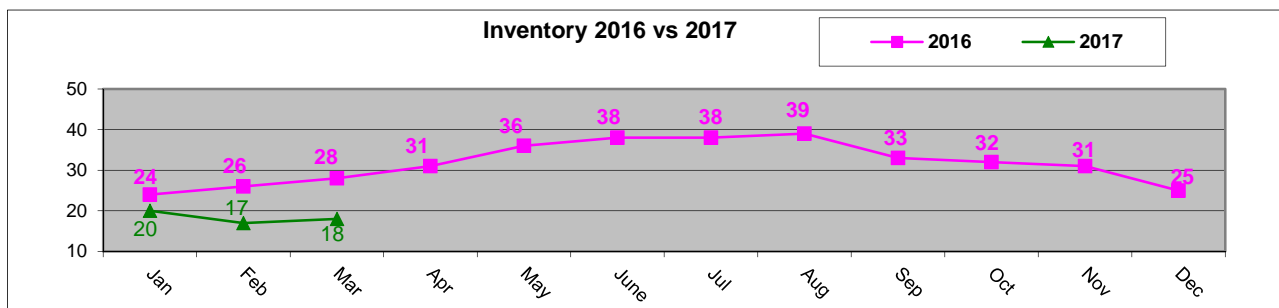
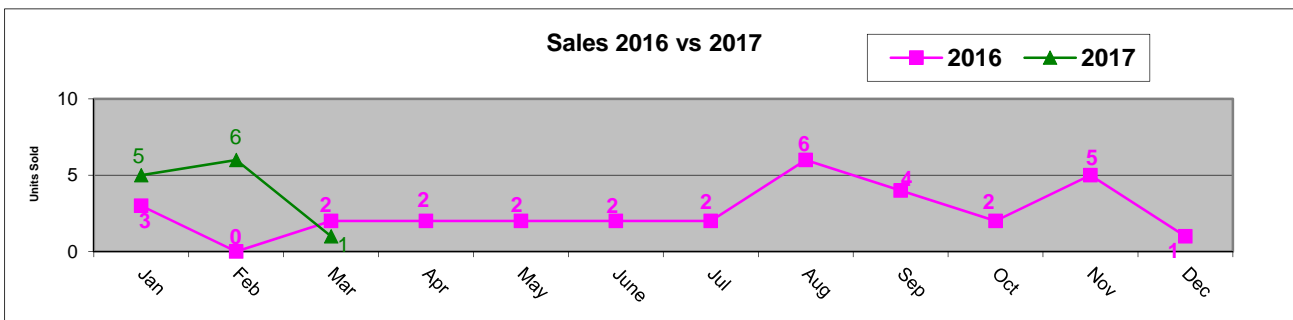
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Mar-17

CLAY COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	1	1.0	0
50,000	-	99,999	0	1	0	1	6	6.0	0
100,000	-	119,999	0	0	0	0	1	1.0	1
120,000	-	139,999	0	0	0	0	5	5.0	0
140,000	-	159,999	0	0	0	0	1	1.0	0
160,000	-	179,999	0	0	0	0	1	1.0	0
180,000	-	199,999	0	0	0	0	1	1.0	0
200,000	-	249,999	0	0	0	0	0	0.0	0
250,000	-	299,999	0	0	0	0	0	0.0	0
300,000	-	499,999	0	0	0	0	2	2.0	0
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>18</b>	<b>18.0</b>	<b>1</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$96,750</b>	<b>\$0</b>	<b>\$51,500</b>	<b>\$130,000</b>		<b>\$90,950</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$97,125</b>	<b>\$0</b>	<b>\$77,750</b>	<b>\$164,476</b>		<b>\$90,950</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

Mar-17

## Statistical Report Residential, Condo, & Townhouses

### ELLIOTT COUNTY

MONTHLY SUMMARY	March-16	March-17	% CHANGE
New Listings	0	0	
Month Inventory	0.0	0.0	0%
% of List Price	0.00	0.00	
<b><u>Residential</u></b>			
Sales	0	0	0%
Avg Sales Price	\$0	\$0	0%
Median Sales Price	\$0	\$0	0%
Avg Days on Market	0	0	0%



CUMMULATIVE SUMMARY	Jan 16 - Mar 16	Jan 17 - Mar 17	% CHANGE
New Listings	0	2	
<b><u>Residential</u></b>			
Sales	0	0	0%
Avg Sales Price	\$0	\$0	0%
Median Sales Price	\$0	\$0	0%
Avg Days on Market	0	0	0%



Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	0	0	0									
2016	0	0	0	0	0	0	1	1	0	0	0	0
2015	0	0	0	0	2	1	0	1	0	0	0	1

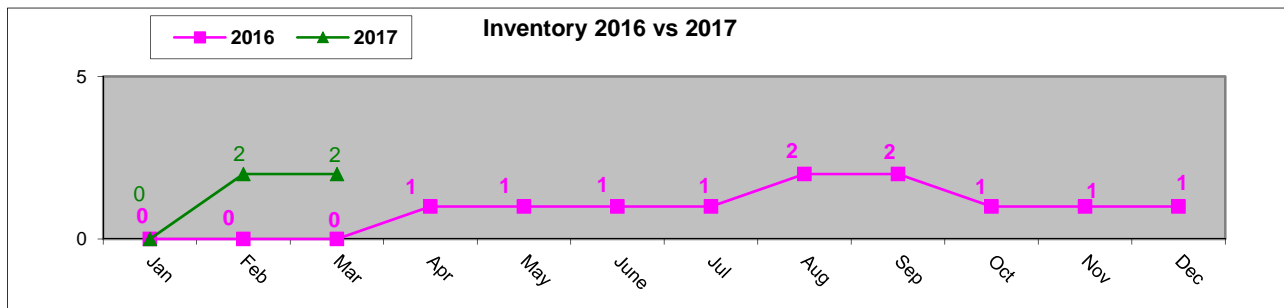
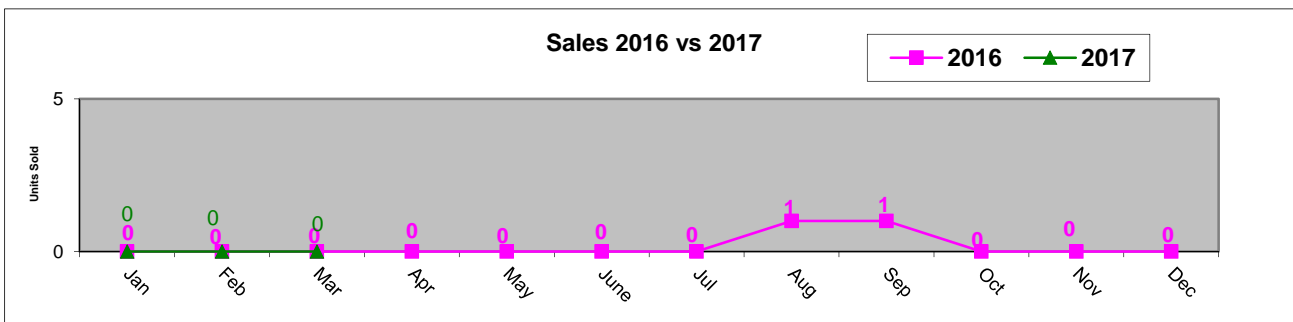
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Mar-17

ELLIOTT COUNTY

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	0	0	0	0	0	0.0	0
50,000	-	99,999	0	0	0	0	1	1.0	0
100,000	-	119,999	0	0	0	0	0	0.0	0
120,000	-	139,999	0	0	0	0	0	0.0	0
140,000	-	159,999	0	0	0	0	0	0.0	0
160,000	-	179,999	0	0	0	0	1	1.0	0
180,000	-	199,999	0	0	0	0	0	0.0	0
200,000	-	249,999	0	0	0	0	0	0.0	0
250,000	-	299,999	0	0	0	0	0	0.0	0
300,000	-	499,999	0	0	0	0	0	0.0	0
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>2.0</b>	<b>0</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$124,950</b>		<b>\$0</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$124,950</b>		<b>\$0</b>



# Lexington-Bluegrass

Association of Realtors®

Mar-17

## Statistical Report Residential Condo, & Townhouses FAYETTE COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings	713		659		-8%
Month Inventory	2.6		1.9		-27%
% of List Price	97.26		97.88		
<b><u>Residential</u></b>					
Sales	385	\$81,968,875	426	\$96,643,109	11%
Avg Sales Price		\$212,906		\$226,862	7%
Median Sales Price		\$167,500		\$180,000	7%
Avg Days on Market		60		45	-25%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings	1,575		1,625		3%
<b><u>Residential</u></b>					
Sales	903	\$182,278,659	1,050	\$223,874,072	16%
Avg Sales Price		\$201,859		\$213,213	6%
Median Sales Price		\$165,000		\$175,000	6%
Avg Days on Market		58		47	-19%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	390	433	549									
2016	318	476	590	706	584	566	527	474	430	422	365	274
2015	348	391	482	625	569	578	529	469	423	369	339	256



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

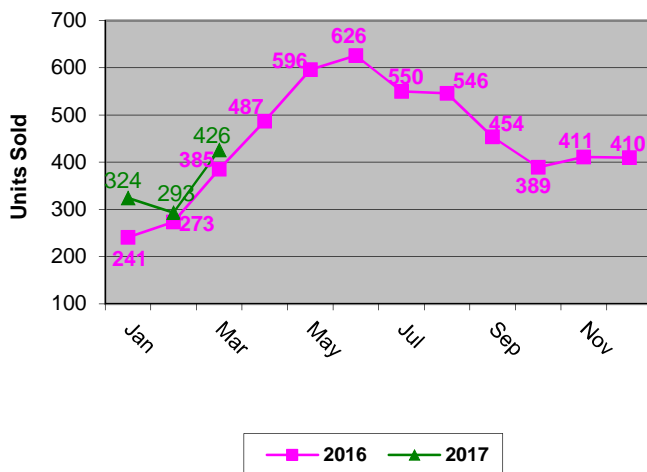
## Single Family SALES and INVENTORY and PENDING

Mar-17

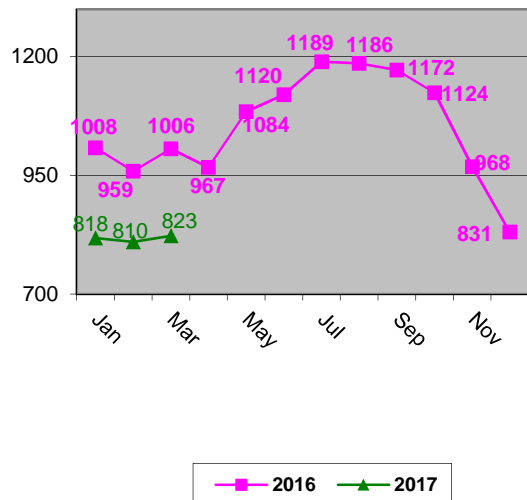
FAYETTE COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	5	1	0	6	11	1.8	2
50,000	-	99,999	21	14	6	41	45	1.1	72
100,000	-	119,999	9	21	5	35	23	0.7	53
120,000	-	139,999	8	27	4	39	24	0.6	90
140,000	-	159,999	9	33	6	48	23	0.5	74
160,000	-	179,999	3	32	8	43	30	0.7	76
180,000	-	199,999	3	14	9	26	30	1.2	61
200,000	-	249,999	3	21	32	56	68	1.2	111
250,000	-	299,999	1	16	25	42	97	2.3	122
300,000	-	499,999	1	16	49	66	255	3.9	194
500,000	-	749,999	0	2	19	21	109	5.2	46
750,000	-	999,999	0	0	2	2	39	19.5	14
1,000,000	-	1,249,999	0	0	0	0	14	14.0	2
1,250,000	-	1,499,999	0	0	1	1	22	22.0	1
1,500,000	-	1,999,999	0	0	0	0	21	21.0	4
2,000,000	-	OVER	0	0	0	0	12	12.0	1
<b>Total</b>			<b>63</b>	<b>197</b>	<b>166</b>	<b>426</b>	<b>823</b>	<b>1.9</b>	<b>923</b>
<b>Median Price</b>			<b>\$110,100</b>	<b>\$162,500</b>	<b>\$279,950</b>	<b>\$180,000</b>	<b>\$329,000</b>		<b>\$215,000</b>
<b>Average Price</b>			<b>\$120,767</b>	<b>\$183,884</b>	<b>\$318,130</b>	<b>\$226,862</b>	<b>\$471,528</b>		<b>\$263,122</b>

**Sales 2016 vs 2017**



**Inventory 2016 vs 2017**



# Lexington-Bluegrass

Association of Realtors®

Mar-17

## Statistical Report Residential, Condo, & Townhouses FRANKLIN COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings	58		90		55%
Month Inventory	4.7		4.2		-11%
% of List Price	95.13		96.52		
<b>Residential</b>					
Sales	48	\$6,174,995	45	\$6,043,320	-6%
Avg Sales Price		\$128,646		\$134,296	4%
Median Sales Price		\$120,250		\$120,000	0%
Avg Days on Market		86		99	15%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings	166		193		16%
<b>Residential</b>					
Sales	120	\$15,542,197	118	\$16,158,110	-2%
Avg Sales Price		\$129,518		\$136,933	6%
Median Sales Price		\$119,950		\$124,500	4%
Avg Days on Market		105		95	-10%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	52	50	82									
2016	48	42	52	59	62	72	65	61	59	50	52	35
2015	40	30	48	57	56	64	54	53	51	58	58	31

# Lexington-Bluegrass

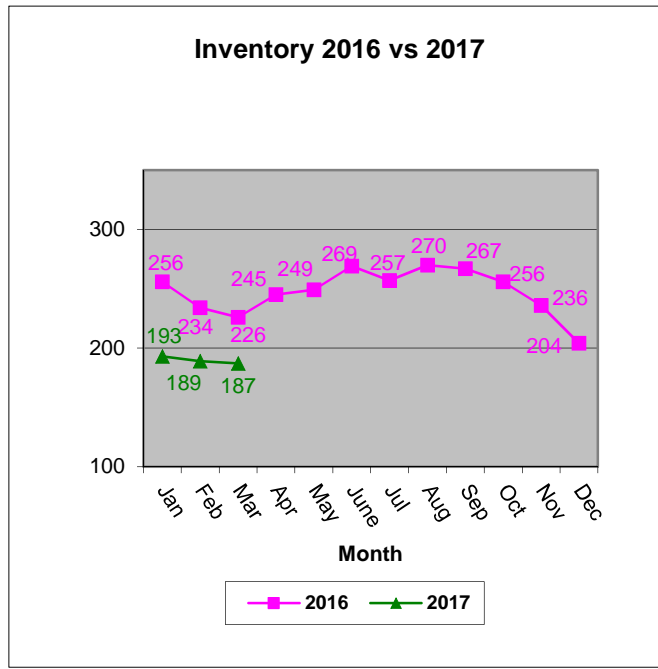
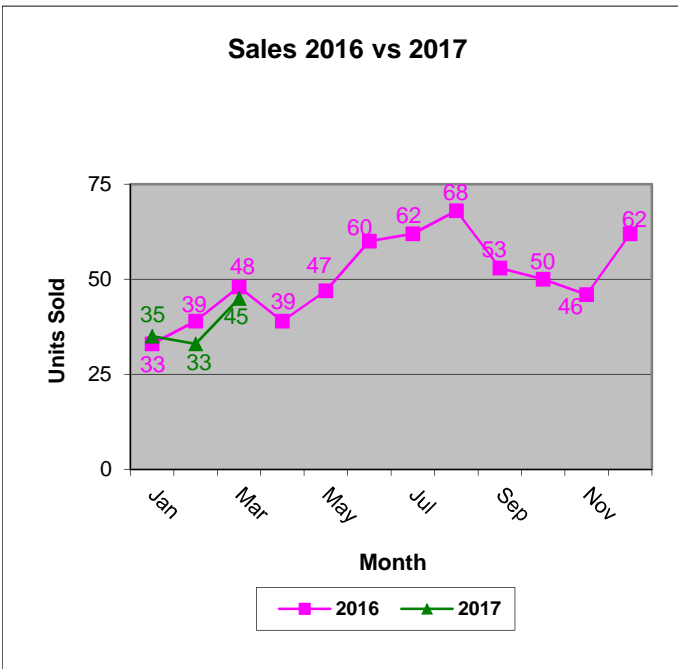
Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

Mar-17

Franklin County

Price Range	Sales			Current Inventory		Pending	
	0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999 OR UNDER	4	1	0	5	8	1.6	9
50,000 - 99,999	1	9	0	10	39	3.9	23
100,000 - 119,999	0	5	1	6	20	3.3	11
120,000 - 139,999	1	6	0	7	22	3.1	23
140,000 - 159,999	1	4	0	5	11	2.2	13
160,000 - 179,999	0	2	0	2	7	3.5	7
180,000 - 199,999	1	1	1	3	11	3.7	6
200,000 - 249,999	0	2	0	2	14	7.0	7
250,000 - 299,999	1	2	1	4	14	3.5	4
300,000 - 499,999	0	0	1	1	30	30.0	3
500,000 - 749,999	0	0	0	0	6	6.0	0
750,000 - 999,999	0	0	0	0	3	3.0	0
1,000,000 - 1,249,999	0	0	0	0	0	0.0	0
1,250,000 - 1,499,999	0	0	0	0	1	1.0	0
1,500,000 - 1,999,999	0	0	0	0	0	0.0	0
2,000,000 - OVER	0	0	0	0	1	1.0	0
<b>Total</b>	<b>9</b>	<b>32</b>	<b>4</b>	<b>45</b>	<b>187</b>	<b>4.2</b>	<b>106</b>
<b>Median Price</b>	<b>\$54,000</b>	<b>\$120,000</b>	<b>\$242,500</b>	<b>\$120,000</b>	<b>\$144,900</b>		<b>\$129,450</b>
<b>Average Price</b>	<b>\$101,530</b>	<b>\$131,236</b>	<b>\$232,500</b>	<b>\$134,296</b>	<b>\$222,981</b>		<b>\$135,030</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

**Mar-17**

## Statistical Report Residential, Condo, & Townhouses

### GARRARD COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings		31		31	0%
Month Inventory		6.9		4.8	-30%
% of List Price		90.45		91.99	
<b><u>Residential</u></b>					
Sales	11	\$1,244,730	17	\$2,431,700	55%
Avg Sales Price		\$113,157		\$143,041	26%
Median Sales Price		\$102,500		\$133,000	30%
Avg Days on Market		104		112	8%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings		67		68	1%
<b><u>Residential</u></b>					
Sales	29	\$4,009,630	36	\$5,087,253	24%
Avg Sales Price		\$138,263		\$141,313	2%
Median Sales Price		\$102,500		\$142,500	39%
Avg Days on Market		90		84	-7%

Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	13	17	20									
2016	9	17	22	18	21	20	14	26	22	17	17	7
2015	12	14	15	15	18	19	15	20	15	16	10	8

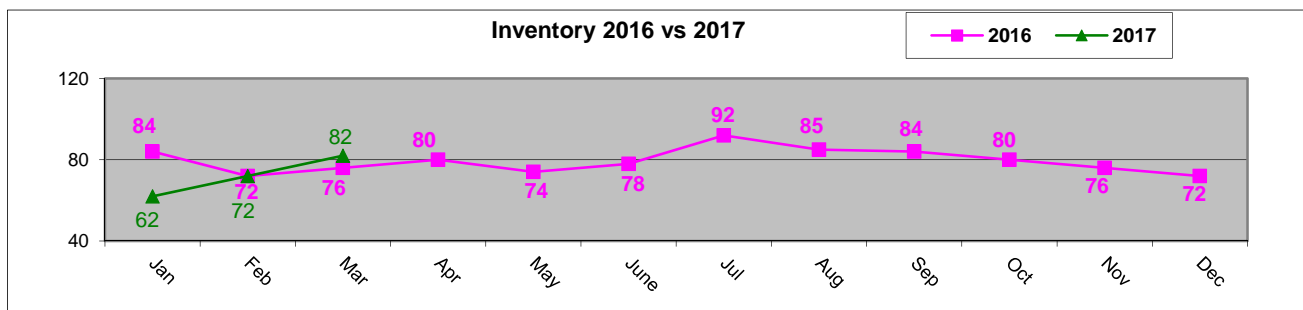
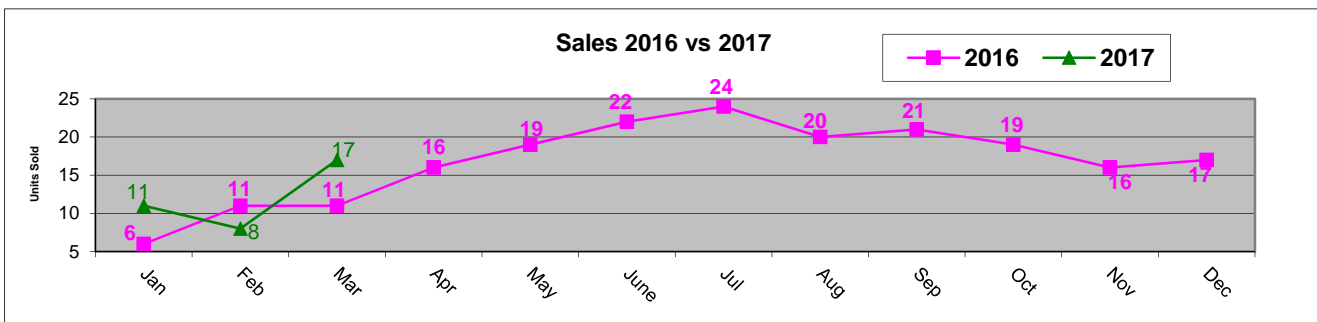
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Mar-17

### GARRARD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	2	0	0	2	6	3.0	2
50,000	-	99,999	1	1	1	3	23	7.7	7
100,000	-	119,999	0	2	0	2	5	2.5	3
120,000	-	139,999	0	2	0	2	3	1.5	3
140,000	-	159,999	0	2	0	2	5	2.5	2
160,000	-	179,999	0	0	1	1	6	6.0	2
180,000	-	199,999	0	1	1	2	6	3.0	3
200,000	-	249,999	0	0	1	1	10	10.0	4
250,000	-	299,999	0	0	0	0	4	4.0	2
300,000	-	499,999	0	0	2	2	9	4.5	0
500,000	-	749,999	0	0	0	0	2	2.0	0
750,000	-	999,999	0	0	0	0	3	3.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>3</b>	<b>8</b>	<b>6</b>	<b>17</b>	<b>82</b>	<b>4.8</b>	<b>28</b>
<b>Median Price</b>			<b>\$25,000</b>	<b>\$132,400</b>	<b>\$195,500</b>	<b>\$133,000</b>	<b>\$154,900</b>		<b>\$128,750</b>
<b>Average Price</b>			<b>\$34,667</b>	<b>\$128,244</b>	<b>\$216,958</b>	<b>\$143,041</b>	<b>\$204,225</b>		<b>\$146,146</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

Mar-17

## Statistical Report Residential, Condo, & Townhouses HARRISON COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings		25		20	-20%
Month Inventory		6.7		3.8	-43%
% of List Price		92.41		94.21	
<b><u>Residential</u></b>					
Sales	10	\$1,271,500	12	\$1,487,800	20%
Avg Sales Price		\$127,150		\$123,983	-2%
Median Sales Price		\$116,500		\$111,500	-4%
Avg Days on Market		147		102	-31%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings		50		48	-4%
<b><u>Residential</u></b>					
Sales	26	\$3,092,400	34	\$3,773,664	31%
Avg Sales Price		\$118,938		\$110,990	-7%
Median Sales Price		\$84,500		\$104,125	23%
Avg Days on Market		96		84	-13%

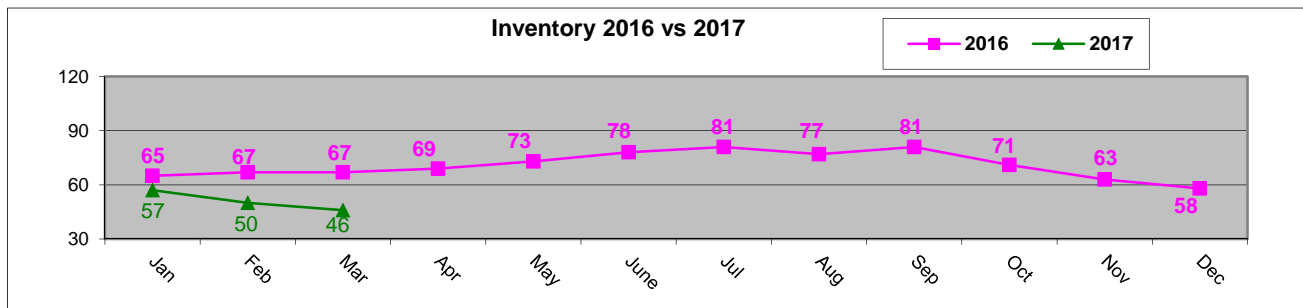
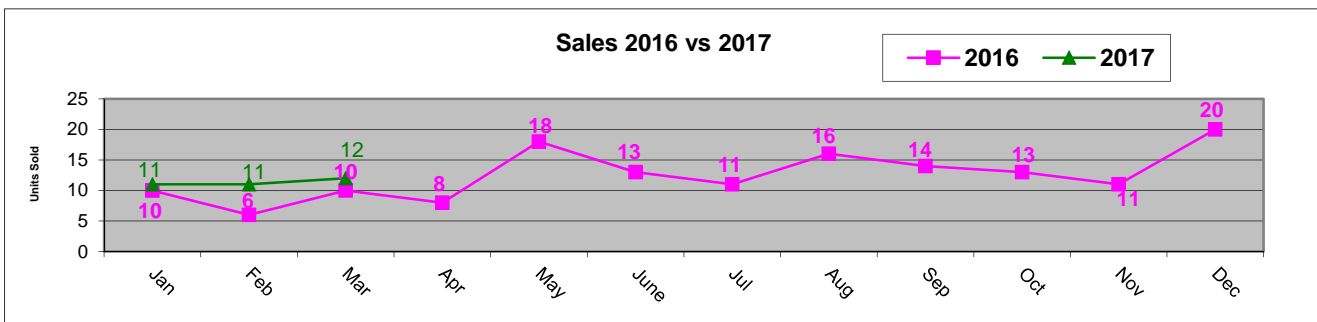
Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	11	16	18									
2016	7	12	23	16	18	16	17	19	13	14	10	14
2015	6	7	21	17	18	16	24	19	13	6	10	8

## Single Family SALES and INVENTORY and PENDING

Mar-17

HARRISON COUNTY

Price Range						Sales	Current Inventory		Pending
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	
49,999	OR	UNDER	0	1	1	2	3	1.5	5
50,000	-	99,999	1	2	0	3	14	4.7	9
100,000	-	119,999	0	3	0	3	3	1.0	4
120,000	-	139,999	0	0	0	0	3	3.0	4
140,000	-	159,999	0	0	0	0	1	1.0	1
160,000	-	179,999	0	1	0	1	1	1.0	2
180,000	-	199,999	0	1	0	1	2	2.0	2
200,000	-	249,999	0	0	0	0	1	1.0	1
250,000	-	299,999	0	1	1	2	4	2.0	2
300,000	-	499,999	0	0	0	0	12	12.0	0
500,000	-	749,999	0	0	0	0	2	2.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>1</b>	<b>9</b>	<b>2</b>	<b>12</b>	<b>46</b>	<b>3.8</b>	<b>30</b>
<b>Median Price</b>			<b>\$50,000</b>	<b>\$113,000</b>	<b>\$152,450</b>	<b>\$111,500</b>	<b>\$138,750</b>		<b>\$107,500</b>
<b>Average Price</b>			<b>\$50,000</b>	<b>\$125,878</b>	<b>\$152,450</b>	<b>\$123,983</b>	<b>\$211,310</b>		<b>\$118,620</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

**Mar-17**

## Statistical Report Residential, Condo, & Townhouses

### JACKSON COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings		10		7	-30%
Month Inventory		35.0		8.7	-75%
% of List Price		76.72		90.50	
<b><u>Residential</u></b>					
Sales	1	\$115,000	3	\$366,000	200%
Avg Sales Price		\$115,000		\$122,000	6%
Median Sales Price		\$115,000		\$146,000	27%
Avg Days on Market		18		114	533%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings		17		18	6%
<b><u>Residential</u></b>					
Sales	7	\$605,000	6	\$1,090,000	-14%
Avg Sales Price		\$86,429		\$181,667	110%
Median Sales Price		\$94,500		\$165,500	75%
Avg Days on Market		75		104	39%

Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	4	3	3									
2016	3	3	1	5	2	1	2	5	5	1	4	2
2015	4	0	5	1	4	2	2	2	3	4	4	4



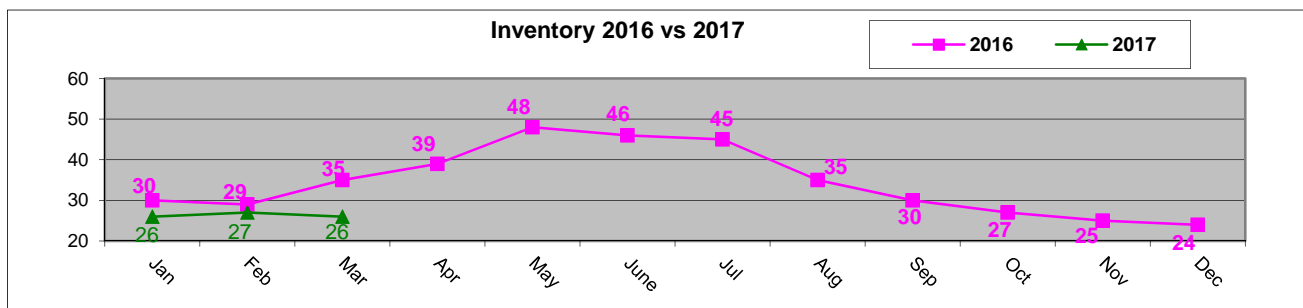
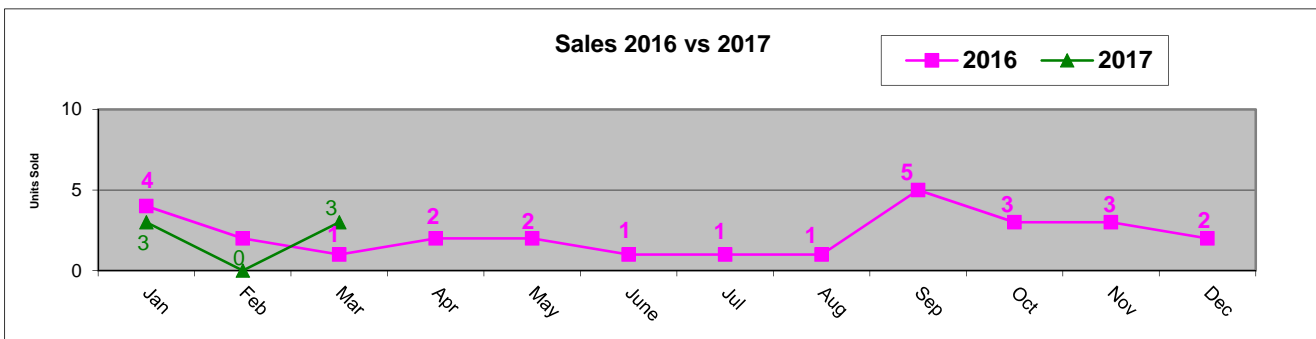
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Mar-17

JACKSON COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	0	0	1	2	2.0	3
50,000	-	99,999	0	0	0	0	10	10.0	3
100,000	-	119,999	0	0	0	0	6	6.0	0
120,000	-	139,999	0	0	0	0	2	2.0	0
140,000	-	159,999	0	0	1	1	1	1.0	1
160,000	-	179,999	0	0	0	0	0	0.0	0
180,000	-	199,999	0	1	0	1	1	1.0	0
200,000	-	249,999	0	0	0	0	1	1.0	1
250,000	-	299,999	0	0	0	0	0	0.0	0
300,000	-	499,999	0	0	0	0	3	3.0	0
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>1</b>	<b>1</b>	<b>1</b>	<b>3</b>	<b>26</b>	<b>8.7</b>	<b>8</b>
<b>Median Price</b>			<b>\$35,000</b>	<b>\$185,000</b>	<b>\$146,000</b>	<b>\$146,000</b>	<b>\$109,950</b>		<b>\$88,750</b>
<b>Average Price</b>			<b>\$35,000</b>	<b>\$185,000</b>	<b>\$146,000</b>	<b>\$122,000</b>	<b>\$138,581</b>		<b>\$90,163</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Mar-17 Statistical Report Residential, Condo, & Townhouses JESSAMINE COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings	99		99		0%
Month Inventory	3.9		3.4		-13%
% of List Price	97.52		96.93		
<b><u>Residential</u></b>					
Sales	58	\$11,829,997	53	\$11,563,765	-9%
Avg Sales Price		\$203,965		\$218,184	7%
Median Sales Price		\$168,000		\$150,000	-11%
Avg Days on Market		91		66	-27%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings	222		233		5%
<b><u>Residential</u></b>					
Sales	129	\$27,616,218	129	\$27,250,288	0%
Avg Sales Price		\$214,079		\$211,243	-1%
Median Sales Price		\$150,000		\$161,900	8%
Avg Days on Market		93		57	-39%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	48	62	85									
2016	41	84	82	83	61	76	68	64	53	57	38	43
2015	54	72	63	82	73	82	76	62	56	48	52	43

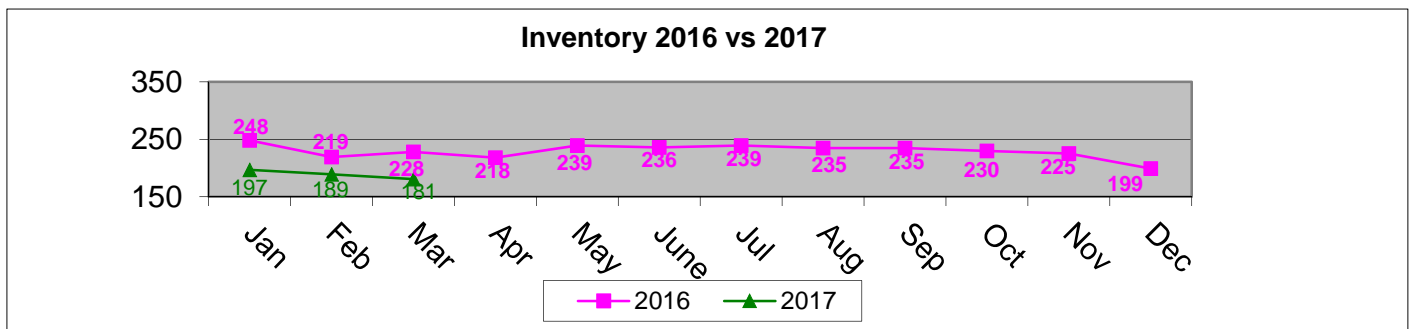
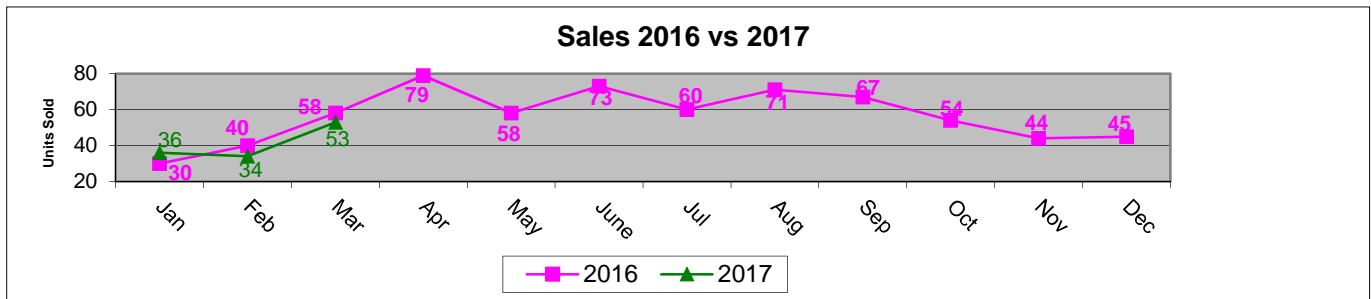
# Lexington-Bluegrass

Association of Realtors®

Mar-17

Single Family SALES and INVENTORY and PENDING  
JESSAMINE COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	0	0	1	7	7.0	3
50,000	-	99,999	1	9	0	10	10	1.0	14
100,000	-	119,999	0	5	0	5	4	0.8	11
120,000	-	139,999	0	6	0	6	10	1.7	15
140,000	-	159,999	0	6	1	7	9	1.3	18
160,000	-	179,999	0	1	2	3	9	3.0	13
180,000	-	199,999	1	0	2	3	6	2.0	5
200,000	-	249,999	0	0	4	4	14	3.5	16
250,000	-	299,999	0	2	1	3	19	6.3	12
300,000	-	499,999	0	3	4	7	36	5.1	16
500,000	-	749,999	0	0	3	3	31	10.3	11
750,000	-	999,999	0	0	1	1	22	22.0	3
1,000,000	-	1,249,999	0	0	0	0	0	0.0	1
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	1
2,000,000	-	OVER	0	0	0	0	2	2.0	0
<b>Total</b>			<b>3</b>	<b>32</b>	<b>18</b>	<b>53</b>	<b>181</b>	<b>3.4</b>	<b>139</b>
<b>Median Price</b>			<b>\$77,000</b>	<b>\$126,500</b>	<b>\$258,250</b>	<b>\$150,000</b>	<b>\$312,000</b>		<b>\$177,900</b>
<b>Average Price</b>			<b>\$91,600</b>	<b>\$154,936</b>	<b>\$351,722</b>	<b>\$218,184</b>	<b>\$422,166</b>		<b>\$252,934</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Mar-17 Statistical Report Residential, Condo, & Townhouses KNOX COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings		14		18	29%
Month Inventory		11.8		6.8	-42%
% of List Price		94.49		90.94	
<b><u>Residential</u></b>					
Sales	8	\$673,710	9	\$944,550	13%
Avg Sales Price		\$84,214		\$104,950	25%
Median Sales Price		\$73,005		\$66,000	-10%
Avg Days on Market		141		259	84%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings		41		43	5%
<b><u>Residential</u></b>					
Sales	29	\$2,276,170	17	\$2,020,850	-41%
Avg Sales Price		\$78,489		\$118,874	51%
Median Sales Price		\$69,800		\$75,000	7%
Avg Days on Market		174		168	-3%

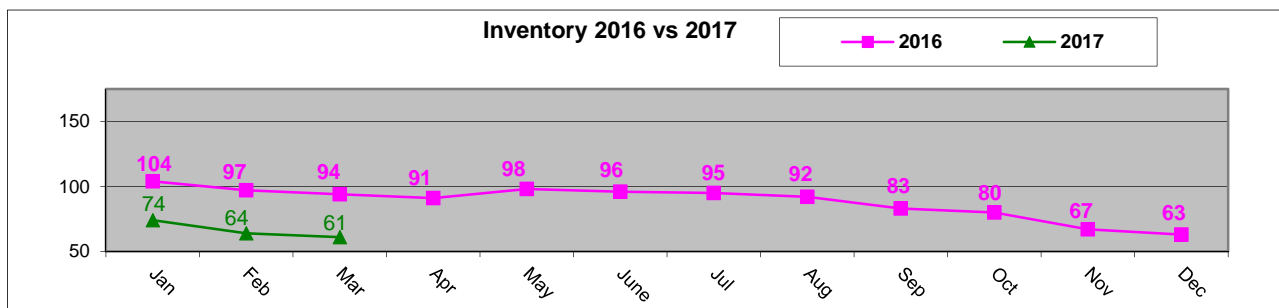
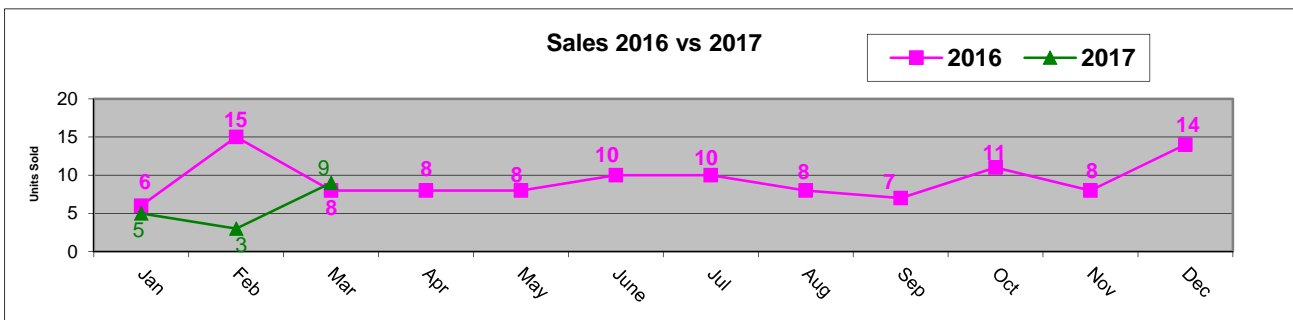
Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	7	10	11									
2016	9	8	16	11	14	10	9	8	18	12	8	4
2015	8	6	5	9	13	14	12	12	15	13	10	5

## Single Family SALES and INVENTORY and PENDING

Mar-17

KNOX COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	3	0	3	2	0.7	0
50,000	-	99,999	1	2	0	3	15	5.0	10
100,000	-	119,999	0	1	0	1	5	5.0	0
120,000	-	139,999	0	0	0	0	13	13.0	2
140,000	-	159,999	0	0	0	0	2	2.0	4
160,000	-	179,999	0	0	0	0	7	7.0	1
180,000	-	199,999	0	0	0	0	3	3.0	1
200,000	-	249,999	0	0	1	1	8	8.0	0
250,000	-	299,999	0	0	0	0	1	1.0	1
300,000	-	499,999	0	0	1	1	3	3.0	0
500,000	-	749,999	0	0	0	0	1	1.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>1</b>	<b>6</b>	<b>2</b>	<b>9</b>	<b>61</b>	<b>6.8</b>	<b>19</b>
<b>Median Price</b>			<b>\$64,900</b>	<b>\$53,000</b>	<b>\$258,450</b>	<b>\$66,000</b>	<b>\$134,500</b>		<b>\$99,500</b>
<b>Average Price</b>			<b>\$64,900</b>	<b>\$60,458</b>	<b>\$258,450</b>	<b>\$104,950</b>	<b>\$185,063</b>		<b>\$117,621</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Mar-17 Statistical Report Residential, Condo, & Townhouses LAUREL COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings		64		61	-5%
Month Inventory		5.9		7.4	25%
% of List Price		96.42		94.18	
<b><u>Residential</u></b>					
Sales	36	\$5,007,185	29	\$4,304,900	-19%
Avg Sales Price		\$139,088		\$148,445	7%
Median Sales Price		\$118,718		\$124,500	5%
Avg Days on Market		109		141	29%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings		152		164	8%
<b><u>Residential</u></b>					
Sales	87	\$12,333,765	81	\$11,022,730	-7%
Avg Sales Price		\$141,767		\$136,083	-4%
Median Sales Price		\$132,800		\$120,000	-10%
Avg Days on Market		103		114	11%

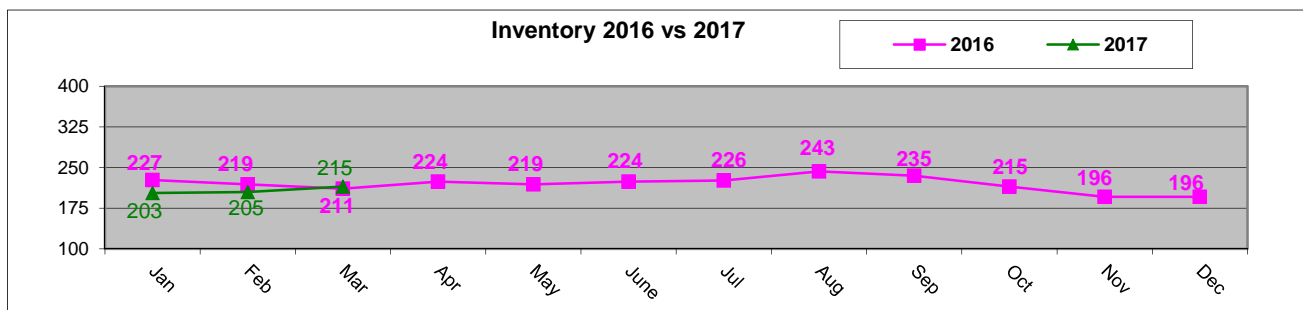
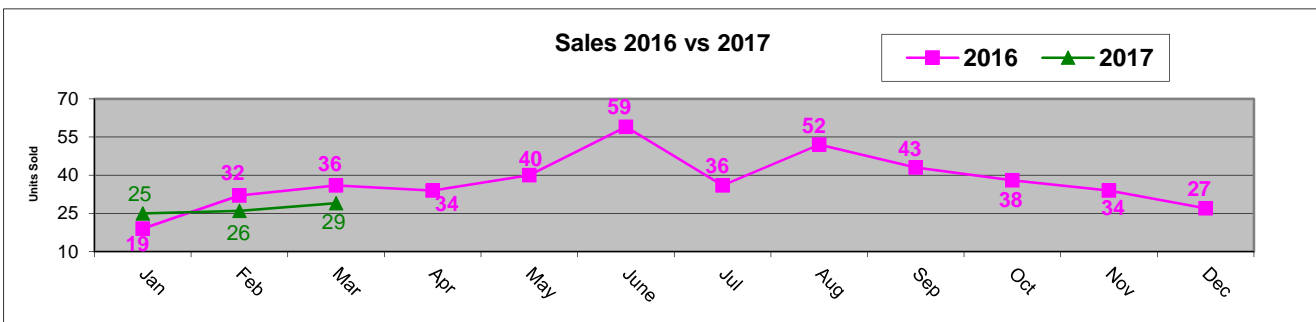
Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	37	32	38									
2016	35	36	49	44	50	52	58	48	41	43	27	16
2015	32	25	39	47	44	45	42	38	53	37	32	26

## Single Family SALES and INVENTORY and PENDING

Mar-17

### LAUREL COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	1	1	3	9	3.0	3
50,000	-	99,999	4	4	0	8	30	3.8	14
100,000	-	119,999	0	3	0	3	25	8.3	5
120,000	-	139,999	1	2	1	4	33	8.3	4
140,000	-	159,999	1	0	2	3	24	8.0	6
160,000	-	179,999	0	0	0	0	12	12.0	4
180,000	-	199,999	0	1	1	2	13	6.5	2
200,000	-	249,999	0	0	0	0	19	19.0	8
250,000	-	299,999	0	1	3	4	13	3.3	2
300,000	-	499,999	0	0	2	2	29	14.5	5
500,000	-	749,999	0	0	0	0	7	7.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>7</b>	<b>12</b>	<b>10</b>	<b>29</b>	<b>215</b>	<b>7.4</b>	<b>53</b>
<b>Median Price</b>			<b>\$70,000</b>	<b>\$106,650</b>	<b>\$220,000</b>	<b>\$124,500</b>	<b>\$149,500</b>		<b>\$145,000</b>
<b>Average Price</b>			<b>\$84,343</b>	<b>\$115,500</b>	<b>\$232,850</b>	<b>\$148,445</b>	<b>\$198,659</b>		<b>\$163,446</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Mar-17 Statistical Report Residential, Condo, & Townhouses MADISON COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings		165		161	-2%
Month Inventory		3.7		3.1	-16%
% of List Price		96.57		96.52	
<b><u>Residential</u></b>					
Sales	91	\$15,770,874	97	\$19,030,032	7%
Avg Sales Price		\$173,306		\$196,186	13%
Median Sales Price		\$145,000		\$178,500	23%
Avg Days on Market		125		72	-42%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings		343		400	17%
<b><u>Residential</u></b>					
Sales	233	\$39,263,891	216	\$38,077,007	-7%
Avg Sales Price		\$168,515		\$176,282	5%
Median Sales Price		\$144,900		\$154,250	6%
Avg Days on Market		100		68	-32%

Total Pending by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	80	111	139									
2016	79	94	116	144	132	127	115	145	99	117	70	59
2015	73	80	90	108	121	98	101	117	99	102	75	62



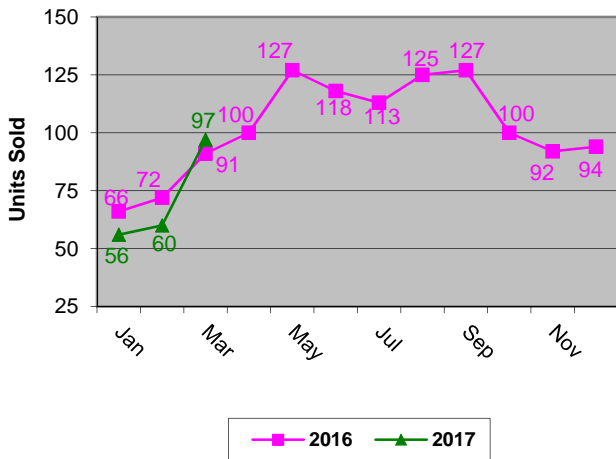
# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

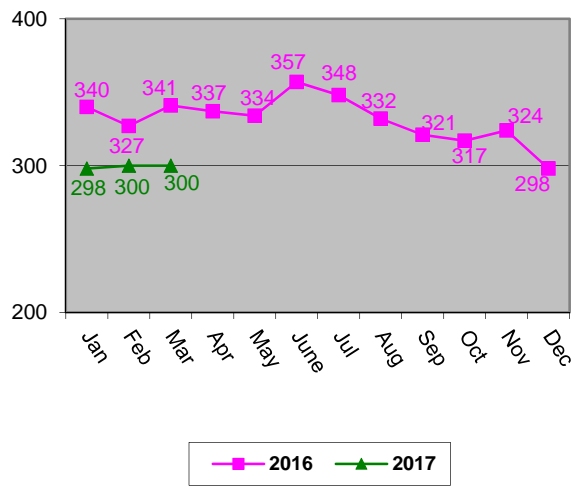
**Single Family SALES and INVENTORY and PENDING**  
**Mar-17**  
**MADISON COUNTY**

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	2	2	0	4	8	2.0	7
50,000	-	99,999	1	6	0	7	31	4.4	25
100,000	-	119,999	0	6	1	7	17	2.4	26
120,000	-	139,999	0	9	1	10	24	2.4	26
140,000	-	159,999	0	11	2	13	32	2.5	30
160,000	-	179,999	0	7	2	9	32	3.6	33
180,000	-	199,999	0	5	3	8	20	2.5	22
200,000	-	249,999	1	8	6	15	41	2.7	32
250,000	-	299,999	0	5	7	12	26	2.2	10
300,000	-	499,999	0	2	8	10	55	5.5	14
500,000	-	749,999	0	0	2	2	11	5.5	1
750,000	-	999,999	0	0	0	0	2	2.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>4</b>	<b>61</b>	<b>32</b>	<b>97</b>	<b>300</b>	<b>3.1</b>	<b>226</b>
<b>Median Price</b>			<b>\$53,000</b>	<b>\$148,000</b>	<b>\$262,000</b>	<b>\$178,500</b>	<b>\$189,450</b>		<b>\$159,900</b>
<b>Average Price</b>			<b>\$89,000</b>	<b>\$164,530</b>	<b>\$269,928</b>	<b>\$196,186</b>	<b>\$230,112</b>		<b>\$170,976</b>

**Sales 2016 vs 2017**



**Inventory 2016 vs 2017**



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Mar-17 Statistical Report Residential, Condo, & Townhouses MENIFEE COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings	13		17		31%
Month Inventory	11.4		12.8		12%
% of List Price	90.50		85.31		
<b><u>Residential</u></b>					
Sales	5	\$333,500	5	\$396,500	0%
Avg Sales Price		\$66,700		\$79,300	19%
Median Sales Price		\$58,000		\$65,500	13%
Avg Days on Market		165		329	99%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings	26		35		35%
<b><u>Residential</u></b>					
Sales	12	\$967,000	11	\$837,500	-8%
Avg Sales Price		\$89,583		\$76,136	-15%
Median Sales Price		\$55,250		\$56,000	1%
Avg Days on Market		213		220	3%

Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	3	10	7									
2016	4	4	5	9	13	7	8	4	10	9	5	6
2015	2	4	4	5	3	7	3	8	5	3	2	6

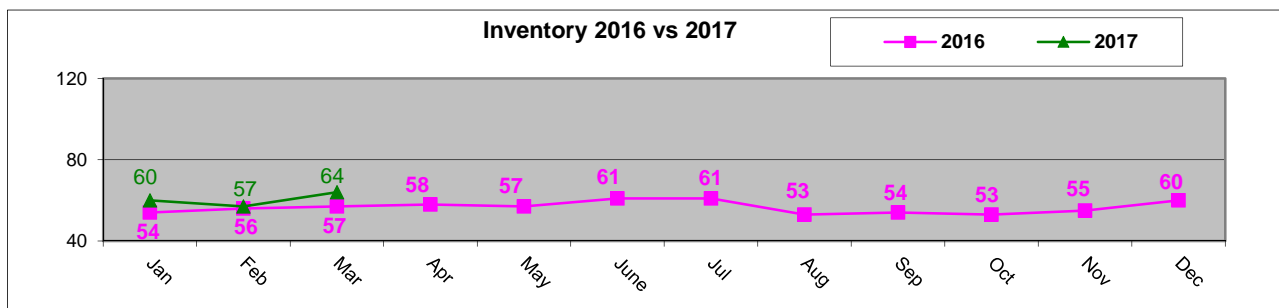
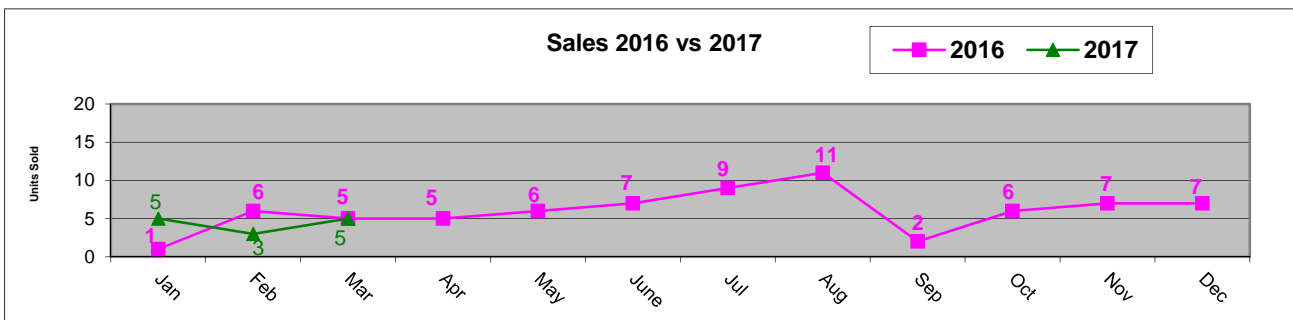
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Mar-17

### MENIFEE COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	2	0	0	2	12	6.0	2
50,000	-	99,999	0	2	0	2	17	8.5	6
100,000	-	119,999	0	0	0	0	5	5.0	0
120,000	-	139,999	0	0	0	0	7	7.0	1
140,000	-	159,999	0	0	0	0	10	10.0	1
160,000	-	179,999	1	0	0	1	6	6.0	1
180,000	-	199,999	0	0	0	0	1	1.0	0
200,000	-	249,999	0	0	0	0	4	4.0	0
250,000	-	299,999	0	0	0	0	1	1.0	0
300,000	-	499,999	0	0	0	0	1	1.0	0
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>3</b>	<b>2</b>	<b>0</b>	<b>5</b>	<b>64</b>	<b>12.8</b>	<b>11</b>
<b>Median Price</b>			<b>\$45,000</b>	<b>\$72,750</b>	<b>\$0</b>	<b>\$65,500</b>	<b>\$115,750</b>		<b>\$89,500</b>
<b>Average Price</b>			<b>\$83,667</b>	<b>\$72,750</b>	<b>\$0</b>	<b>\$79,300</b>	<b>\$116,087</b>		<b>\$95,427</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

**Mar-17**

## Statistical Report Residential, Condo, & Townhouses MONTGOMERY COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings		55		47	-15%
Month Inventory		5.8		3.8	-34%
% of List Price		95.43		95.86	
<b><u>Residential</u></b>					
Sales	21	\$2,703,100	26	\$4,229,950	24%
Avg Sales Price		\$128,719		\$162,690	26%
Median Sales Price		\$89,000		\$169,950	91%
Avg Days on Market		138		76	-45%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings		108		117	8%
<b><u>Residential</u></b>					
Sales	47	\$6,273,025	60	\$8,321,837	28%
Avg Sales Price		\$133,469		\$138,697	4%
Median Sales Price		\$115,000		\$120,000	4%
Avg Days on Market		105		84	-20%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	18	25	37									
2016	16	21	43	31	29	31	21	27	21	36	13	13
2015	26	19	25	29	35	35	22	23	36	13	25	12

# Lexington-Bluegrass

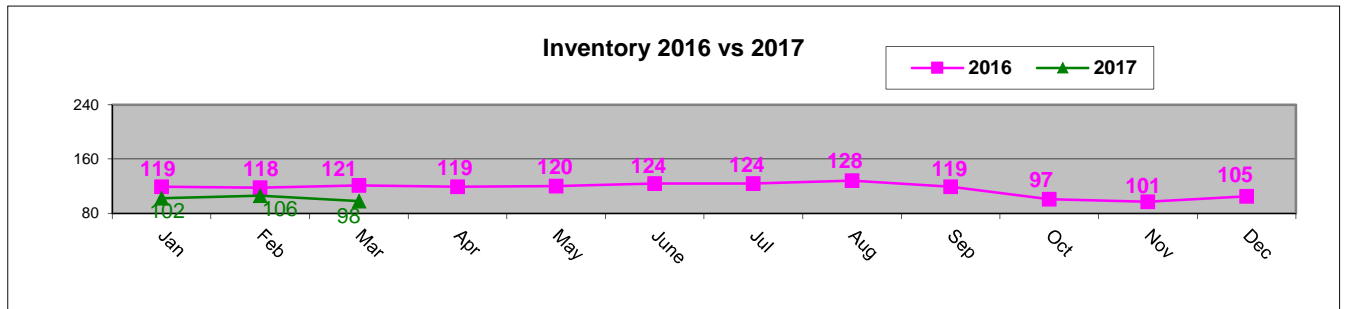
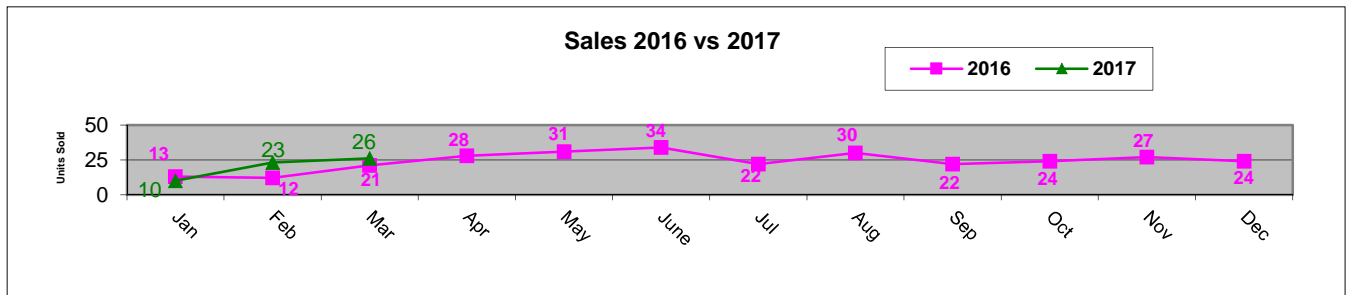
Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

Mar-17

### MONTGOMERY COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	0	0	1	7	7.0	1
50,000	-	99,999	1	6	0	7	23	3.3	14
100,000	-	119,999	1	2	0	3	7	2.3	5
120,000	-	139,999	0	0	0	0	11	11.0	5
140,000	-	159,999	0	1	0	1	7	7.0	2
160,000	-	179,999	0	3	0	3	10	3.3	9
180,000	-	199,999	0	4	1	5	3	0.6	1
200,000	-	249,999	0	0	3	3	6	2.0	1
250,000	-	299,999	0	1	0	1	9	9.0	4
300,000	-	499,999	0	1	1	2	14	7.0	3
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>3</b>	<b>18</b>	<b>5</b>	<b>26</b>	<b>98</b>	<b>3.8</b>	<b>45</b>
<b>Median Price</b>			<b>\$62,000</b>	<b>\$159,950</b>	<b>\$219,600</b>	<b>\$169,950</b>	<b>\$142,000</b>		<b>\$132,000</b>
<b>Average Price</b>			<b>\$69,500</b>	<b>\$153,497</b>	<b>\$251,700</b>	<b>\$162,690</b>	<b>\$186,932</b>		<b>\$149,743</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Mar-17 Statistical Report Residential, Condo, & Townhouses NICHOLAS COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings	8		5		-38%
Month Inventory	36.0		13.5		-63%
% of List Price	91.76		91.63		
<b><u>Residential</u></b>					
Sales	1	\$39,000	2	\$186,000	100%
Avg Sales Price		\$39,000		\$93,000	138%
Median Sales Price		\$39,000		\$93,000	138%
Avg Days on Market		580		17	-97%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings	22		17		-23%
<b><u>Residential</u></b>					
Sales	2	\$43,770	10	\$968,300	400%
Avg Sales Price		\$21,885		\$96,830	342%
Median Sales Price		\$21,885		\$93,000	325%
Avg Days on Market		1046		187	-82%

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	2	4	4									
2016	4	3	4	5	4	3	4	3	4	8	5	6
2015	4	5	1	2	7	6	1	3	5	4	2	2

# Lexington-Bluegrass

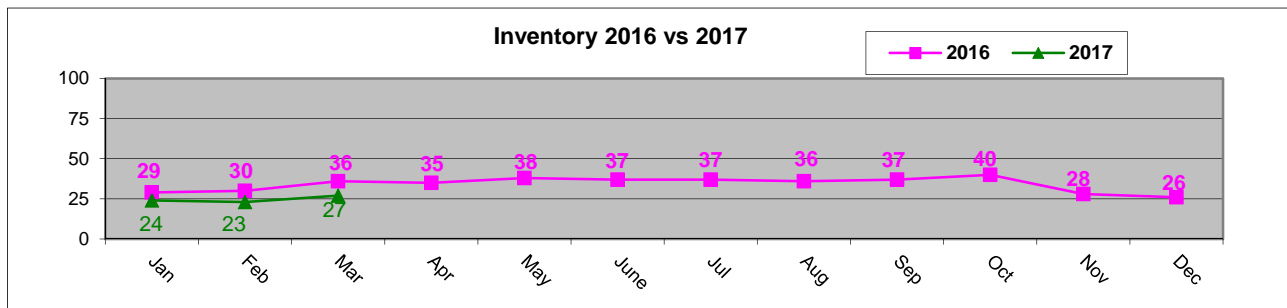
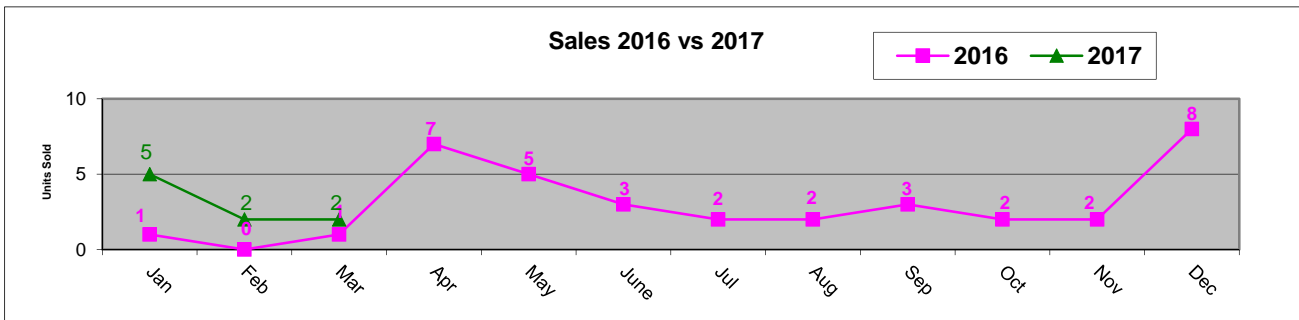
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Mar-17

### NICHOLAS COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	1	1.0	2
50,000	-	99,999	0	1	1	2	12	6.0	3
100,000	-	119,999	0	0	0	0	3	3.0	0
120,000	-	139,999	0	0	0	0	2	2.0	0
140,000	-	159,999	0	0	0	0	3	3.0	0
160,000	-	179,999	0	0	0	0	2	2.0	1
180,000	-	199,999	0	0	0	0	1	1.0	0
200,000	-	249,999	0	0	0	0	0	0.0	1
250,000	-	299,999	0	0	0	0	1	1.0	1
300,000	-	499,999	0	0	0	0	1	1.0	2
500,000	-	749,999	0	0	0	0	1	1.0	1
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>0</b>	<b>1</b>	<b>1</b>	<b>2</b>	<b>27</b>	<b>13.5</b>	<b>11</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$88,000</b>	<b>\$98,000</b>	<b>\$93,000</b>	<b>\$105,000</b>		<b>\$174,900</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$88,000</b>	<b>\$98,000</b>	<b>\$93,000</b>	<b>\$143,737</b>		<b>\$205,714</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Mar-17 Statistical Report Residential, Condo, & Townhouses ROWAN COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings	23		14		-39%
Month Inventory	7.2		8.3		15%
% of List Price	96.95		96.19		
<b><u>Residential</u></b>					
Sales	10	\$1,553,200	8	\$1,267,000	-20%
Avg Sales Price		\$155,320		\$158,375	2%
Median Sales Price		\$148,950		\$152,500	2%
Avg Days on Market		113		25	-78%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings	51		48		-6%
<b><u>Residential</u></b>					
Sales	26	\$3,739,250	26	\$3,271,750	0%
Avg Sales Price		\$143,817		\$125,837	-13%
Median Sales Price		\$138,250		\$103,500	-25%
Avg Days on Market		78		60	-23%

Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	12	12	11									
2016	8	16	13	11	20	15	15	14	9	10	18	4
2015	20	7	10	15	21	10	12	14	17	16	6	8



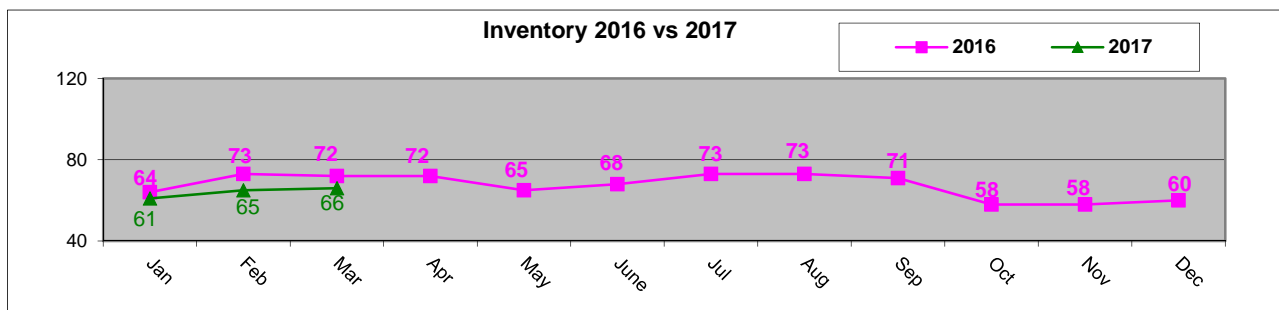
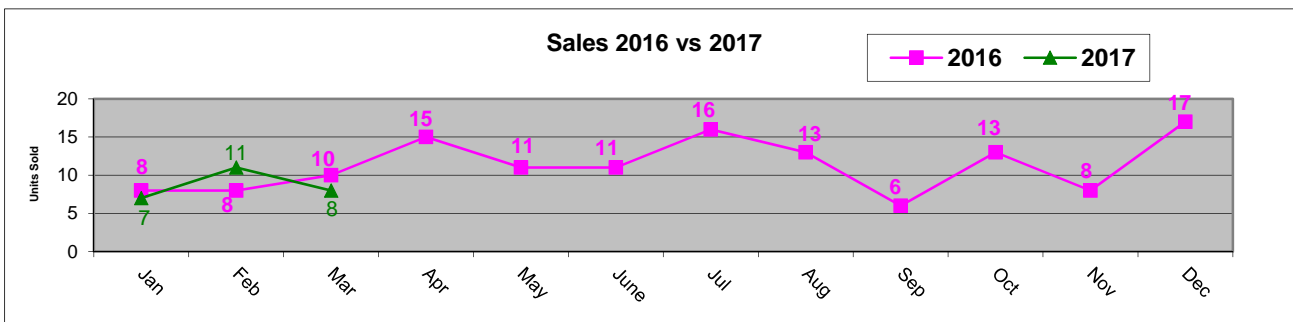
# Lexington-Bluegrass Association of Realtors™

## Single Family SALES and INVENTORY and PENDING

Mar-17

ROWAN COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	1	0	1	4	4.0	1
50,000	-	99,999	0	0	0	0	9	9.0	5
100,000	-	119,999	0	0	0	0	8	8.0	4
120,000	-	139,999	0	1	1	2	6	3.0	1
140,000	-	159,999	0	0	1	1	8	8.0	2
160,000	-	179,999	0	2	0	2	6	3.0	1
180,000	-	199,999	0	0	0	0	8	8.0	2
200,000	-	249,999	0	1	0	1	3	3.0	2
250,000	-	299,999	0	0	1	1	6	6.0	4
300,000	-	499,999	0	0	0	0	8	8.0	1
500,000	-	749,999	0	0	0	0	0	0.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>0</b>	<b>5</b>	<b>3</b>	<b>8</b>	<b>66</b>	<b>8.3</b>	<b>23</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$165,000</b>	<b>\$140,000</b>	<b>\$152,500</b>	<b>\$149,900</b>		<b>\$149,900</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$146,420</b>	<b>\$178,300</b>	<b>\$158,375</b>	<b>\$180,261</b>		<b>\$160,233</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Mar-17 Statistical Report Residential, Condo, & Townhouses SCOTT COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings		60		167	178%
Month Inventory		3.2		3.2	0%
% of List Price		98.29		98.39	
<b><u>Residential</u></b>					
Sales	82	\$15,678,122	77	\$17,061,884	-6%
Avg Sales Price		\$191,197		\$221,583	16%
Median Sales Price		\$183,250		\$216,500	18%
Avg Days on Market		62		45	-27%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings		132		374	183%
<b><u>Residential</u></b>					
Sales	219	\$42,900,680	230	\$45,866,934	5%
Avg Sales Price		\$195,894		\$199,421	2%
Median Sales Price		\$170,000		\$180,725	6%
Avg Days on Market		64		51	-20%

Total Pending by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	109	95	136									
2016	90	106	144	133	108	107	131	108	101	94	76	66
2015	73	85	107	120	138	122	94	83	84	87	69	64

# Lexington-Bluegrass

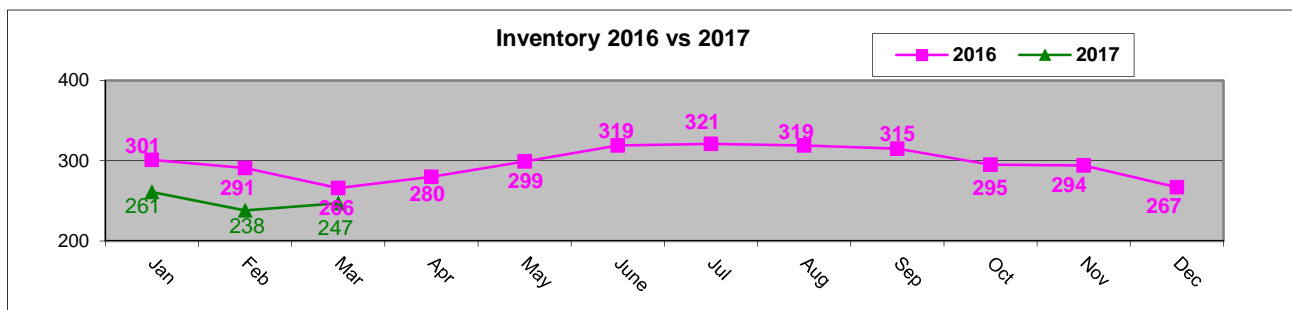
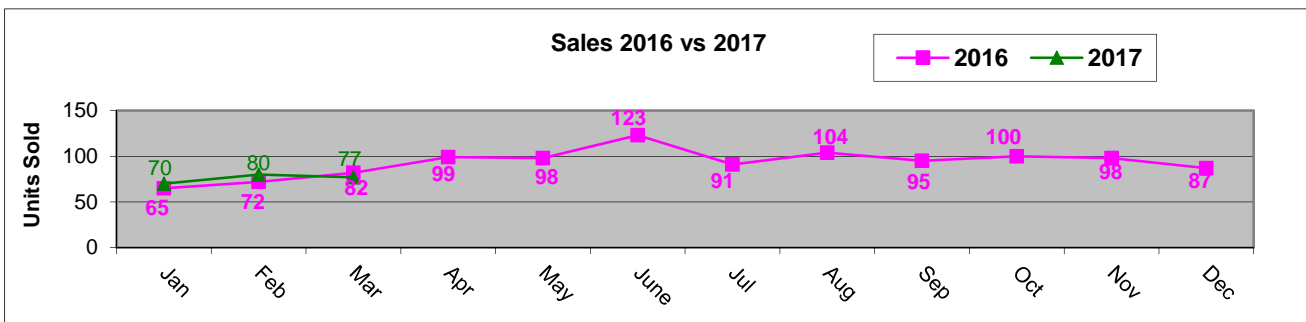
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Mar-17

### SCOTT COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	1	1.0	1
50,000	-	99,999	3	1	0	4	13	13.0	6
100,000	-	119,999	2	1	0	3	2	0.7	8
120,000	-	139,999	1	3	2	6	6	1.0	32
140,000	-	159,999	0	6	2	8	36	4.5	45
160,000	-	179,999	0	7	1	8	21	2.6	41
180,000	-	199,999	1	1	2	4	9	2.3	32
200,000	-	249,999	0	5	11	16	40	2.5	64
250,000	-	299,999	0	2	13	15	43	2.9	56
300,000	-	499,999	0	0	13	13	61	4.7	29
500,000	-	749,999	0	0	0	0	8	8.0	3
750,000	-	999,999	0	0	0	0	3	3.0	0
1,000,000	-	1,249,999	0	0	0	0	2	2.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>7</b>	<b>26</b>	<b>44</b>	<b>77</b>	<b>247</b>	<b>3.2</b>	<b>317</b>
<b>Median Price</b>			<b>\$104,000</b>	<b>\$166,697</b>	<b>\$267,236</b>	<b>\$216,500</b>	<b>\$232,378</b>		<b>\$198,000</b>
<b>Average Price</b>			<b>\$110,614</b>	<b>\$175,011</b>	<b>\$266,757</b>	<b>\$221,583</b>	<b>\$284,453</b>		<b>\$211,674</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

Mar-17

## Statistical Report Residential, Condo, & Townhouses

### WHITLEY COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings		26		24	-8%
Month Inventory		9.7		8.4	-13%
% of List Price		96.17		96.88	
<b><u>Residential</u></b>					
Sales	10	\$1,096,300	11	\$1,170,500	10%
Avg Sales Price		\$109,630		\$106,409	-3%
Median Sales Price		\$109,000		\$110,000	1%
Avg Days on Market		188		44	-77%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings		57		78	37%
<b><u>Residential</u></b>					
Sales	30	\$3,467,510	34	\$2,870,801	13%
Avg Sales Price		\$115,584		\$84,435	-27%
Median Sales Price		\$119,000		\$70,000	-41%
Avg Days on Market		117		88	-25%

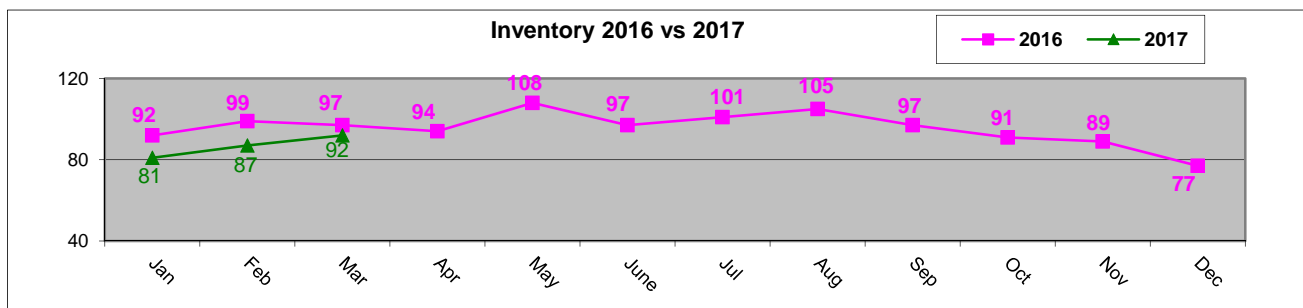
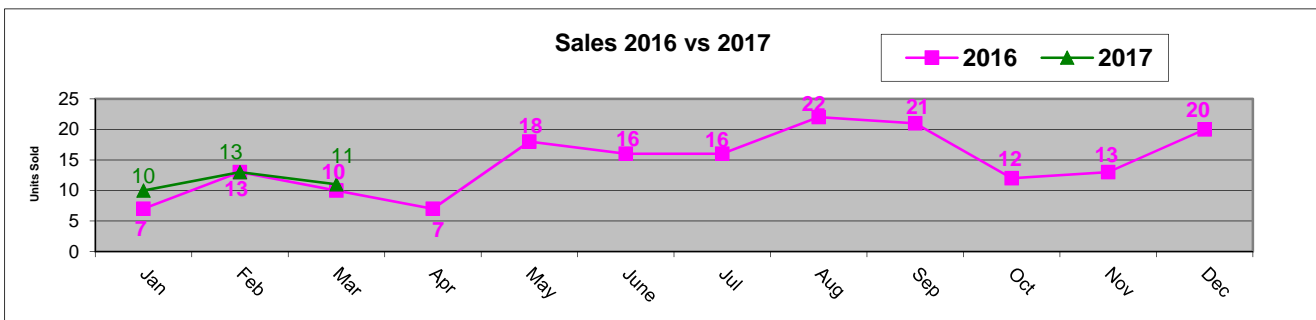
Total Pendings By Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	11	12	19									
2016	7	14	18	26	10	27	17	16	15	14	14	12
2015	10	15	11	14	9	15	17	15	16	10	13	11

## Single Family SALES and INVENTORY and PENDING

Mar-17

### WHITLEY COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	0	0	1	9	9.0	2
50,000	-	99,999	1	2	0	3	23	7.7	7
100,000	-	119,999	0	2	0	2	8	4.0	4
120,000	-	139,999	0	3	0	3	11	3.7	2
140,000	-	159,999	0	2	0	2	13	6.5	3
160,000	-	179,999	0	0	0	0	6	6.0	1
180,000	-	199,999	0	0	0	0	4	4.0	0
200,000	-	249,999	0	0	0	0	4	4.0	2
250,000	-	299,999	0	0	0	0	2	2.0	0
300,000	-	499,999	0	0	0	0	5	5.0	0
500,000	-	749,999	0	0	0	0	2	2.0	0
750,000	-	999,999	0	0	0	0	3	3.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	2	2.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>2</b>	<b>9</b>	<b>0</b>	<b>11</b>	<b>92</b>	<b>8.4</b>	<b>21</b>
<b>Median Price</b>			<b>\$52,750</b>	<b>\$130,500</b>	<b>\$0</b>	<b>\$110,000</b>	<b>\$138,250</b>		<b>\$105,000</b>
<b>Average Price</b>			<b>\$52,750</b>	<b>\$118,333</b>	<b>\$0</b>	<b>\$106,409</b>	<b>\$201,974</b>		<b>\$114,695</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

**Mar-17**

## Statistical Report Residential, Condo, & Townhouses

### WOODFORD COUNTY

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings		37		44	19%
Month Inventory		3.8		2.9	-24%
% of List Price		99.16		97.85	
<b><u>Residential</u></b>					
Sales	27	\$5,858,968	29	\$5,471,650	7%
Avg Sales Price		\$216,999		\$188,678	-13%
Median Sales Price		\$187,000		\$175,000	-6%
Avg Days on Market		54		37	-31%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings		99		117	18%
<b><u>Residential</u></b>					
Sales	69	\$15,951,073	58	\$12,728,129	-16%
Avg Sales Price		\$231,175		\$219,451	-5%
Median Sales Price		\$210,000		\$181,750	-13%
Avg Days on Market		60		51	-15%

Total Pending by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	15	34	41									
2016	14	35	38	23	46	37	24	24	30	28	40	18
2015	23	20	29	33	49	42	38	34	19	28	32	23

# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

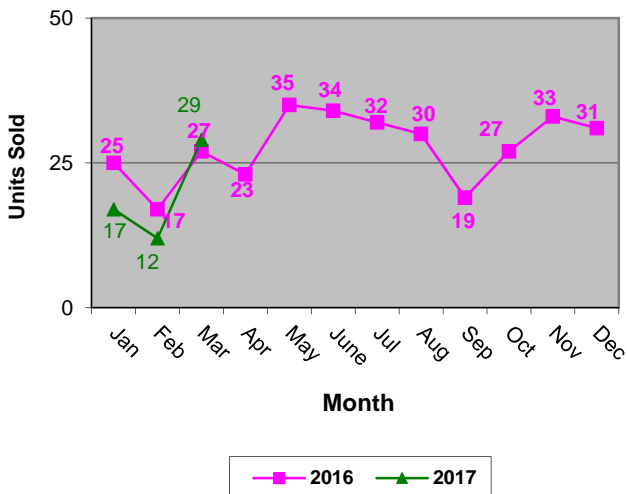
## Single Family SALES and INVENTORY and PENDING

Mar-17

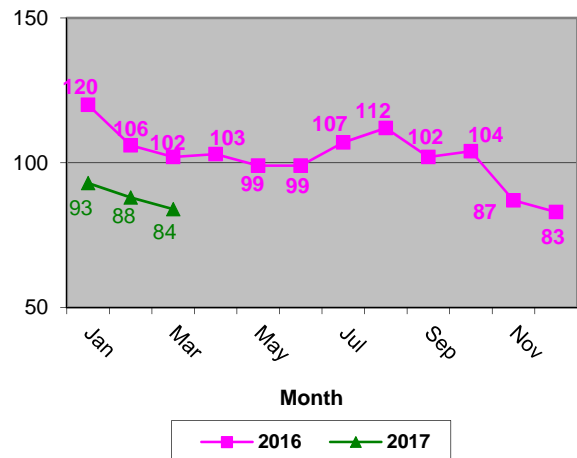
### WOODFORD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	2	0	0	2	3	1.5	1
50,000	-	99,999	0	1	0	1	1	1.0	4
100,000	-	119,999	1	2	0	3	5	4.0	4
120,000	-	139,999	0	3	2	5	4	0.8	7
140,000	-	159,999	0	2	0	2	4	2.0	4
160,000	-	179,999	0	1	1	2	5	2.5	3
180,000	-	199,999	0	2	1	3	1	0.3	4
200,000	-	249,999	0	2	2	4	6	1.5	8
250,000	-	299,999	0	2	1	3	12	4.0	18
300,000	-	499,999	0	3	1	4	20	5.0	26
500,000	-	749,999	0	0	0	0	10	10.0	2
750,000	-	999,999	0	0	0	0	4	4.0	0
1,000,000	-	1,249,999	0	0	0	0	2	2.0	0
1,250,000	-	1,499,999	0	0	0	0	2	2.0	1
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	4	4.0	0
<b>Total</b>			<b>3</b>	<b>18</b>	<b>8</b>	<b>29</b>	<b>84</b>	<b>2.9</b>	<b>82</b>
<b>Median Price</b>			<b>\$25,000</b>	<b>\$178,750</b>	<b>\$215,250</b>	<b>\$175,000</b>	<b>\$317,905</b>		<b>\$274,525</b>
<b>Average Price</b>			<b>\$48,333</b>	<b>\$201,542</b>	<b>\$212,363</b>	<b>\$188,678</b>	<b>\$649,793</b>		<b>\$274,090</b>

**Sales 2016 vs 2017**



**Inventory 2016 vs 2017**



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

Mar-17

## Statistical Report Residential, Condo, & Townhouses

### OTHER COUNTIES

MONTHLY SUMMARY	March-16		March-17		% CHANGE
New Listings	188		220		17%
Month Inventory	7.5		5.8		-23%
% of List Price	93.64		94.52		
<b><u>Residential</u></b>					
Sales	87	\$9,172,928	133	\$15,067,679	53%
Avg Sales Price		\$105,436		\$113,291	7%
Median Sales Price		\$83,500		\$96,500	16%
Avg Days on Market		100		101	1%

CUMMULATIVE SUMMARY	Jan 16 - Mar 16		Jan 17 - Mar 17		% CHANGE
New Listings	470		582		24%
<b><u>Residential</u></b>					
Sales	227	\$24,084,600	314	\$33,800,888	38%
Avg Sales Price		\$106,100		\$107,646	1%
Median Sales Price		\$80,855		\$84,200	4%
Avg Days on Market		117		96	-18%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2017	111	125	177									
2016	101	102	129	102	116	121	111	153	107	123	106	81
2015	84	75	91	101	123	107	115	110	114	83	76	73



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Single Family SALES and INVENTORY and PENDING

Mar-17

### OTHER COUNTIES

Price Range			Sales			Current Inventory			Pending
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	
49,999	OR	UNDER	8	15	4	27	91	3.4	34
50,000	-	99,999	9	29	3	41	201	4.9	79
100,000	-	119,999	3	9	1	13	61	4.7	15
120,000	-	139,999	1	13	0	14	66	4.7	22
140,000	-	159,999	2	8	2	12	45	3.8	21
160,000	-	179,999	1	3	5	9	44	4.9	14
180,000	-	199,999	0	1	0	1	29	29.0	17
200,000	-	249,999	0	3	3	6	62	10.3	11
250,000	-	299,999	0	4	1	5	47	9.4	15
300,000	-	499,999	0	1	4	5	88	17.6	13
500,000	-	749,999	0	0	0	0	22	22.0	2
750,000	-	999,999	0	0	0	0	9	9.0	1
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	1
2,000,000	-	OVER	0	0	0	0	4	4.0	0
<b>Total</b>			<b>24</b>	<b>86</b>	<b>23</b>	<b>133</b>	<b>773</b>	<b>5.8</b>	<b>245</b>
<b>Median Price</b>			<b>\$69,500</b>	<b>\$93,000</b>	<b>\$175,000</b>	<b>\$96,500</b>	<b>\$129,950</b>		<b>\$115,000</b>
<b>Average Price</b>			<b>\$75,088</b>	<b>\$106,844</b>	<b>\$177,261</b>	<b>\$113,291</b>	<b>\$493,299</b>		<b>\$148,685</b>

