

# Lexington-Bluegrass

Association of Realtors®

**Sep-12**

## Statistical Report Residential Condo, & Townhouses

MONTHLY SUMMARY	September-11		September-12		% CHANGE
New Listings		1155		1223	6%
Month Inventory		10.7		8.6	-20%
% of List Price		95.43		95.82	0%
<b><u>Residential</u></b>					
Sales	583	\$96,437,745	615	\$102,510,073	5%
Avg Sales Price		\$165,416		\$166,683	1%
Median Sales Price		\$143,600		\$142,500	-1%
Avg Days on Market		84		86	2%
<b><u>Townhouses/Condos</u></b>					
Sales	27	\$4,692,450	61	\$8,926,245	126%
Avg Sales Price		\$173,794		\$146,332	-16%
Median Sales Price		\$150,000		\$103,750	-31%
Avg Days on Market		96		76	-21%
<b>Total Activity</b>	<b>610</b>	<b>\$101,130,195</b>	<b>676</b>	<b>\$111,436,318</b>	<b>11%</b>

CUMMULATIVE SUMMARY	Jan 11 - Sept 11		Jan 12 - Sept 12		% CHANGE
New Listings		12,614		12,685	1%
<b><u>Residential</u></b>					
Sales	5,015	\$828,083,885	5,823	\$995,769,855	16%
Avg Sales Price		\$165,121		\$171,006	4%
Median Sales Price		\$138,800		\$141,000	2%
Avg Days on Market		94		92	-2%
<b><u>Townhouses/Condos</u></b>					
Sales	364	\$54,390,283	431	\$64,637,014	18%
Avg Sales Price		\$149,424		\$149,970	0%
Median Sales Price		\$118,500		\$123,500	4%
Avg Days on Market		109		125	15%
<b>Total Activity</b>	<b>5,379</b>	<b>\$882,474,168</b>	<b>6,254</b>	<b>\$1,060,406,869</b>	<b>16%</b>

Total Active by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	5611	5694	5969	6103	6191	6112	6071	5974	5841			
2011	5975	6273	6492	6742	6776	6772	6716	6635	6545	6374	5914	5503
2010	5834	6032	6507	6462	6642	6842	7106	7057	6897	6616	6401	5955

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	556	650	753	816	855	832	833	876	670			
2011	456	515	652	648	753	648	621	669	527	570	568	427
2010	555	610	909	1143	522	575	540	561	488	444	428	324

Total Sales by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	400	448	632	649	783	785	864	850	676			
2011	328	352	520	586	657	720	614	713	610	512	552	596
2010	384	468	569	740	917	871	585	539	465	442	438	521

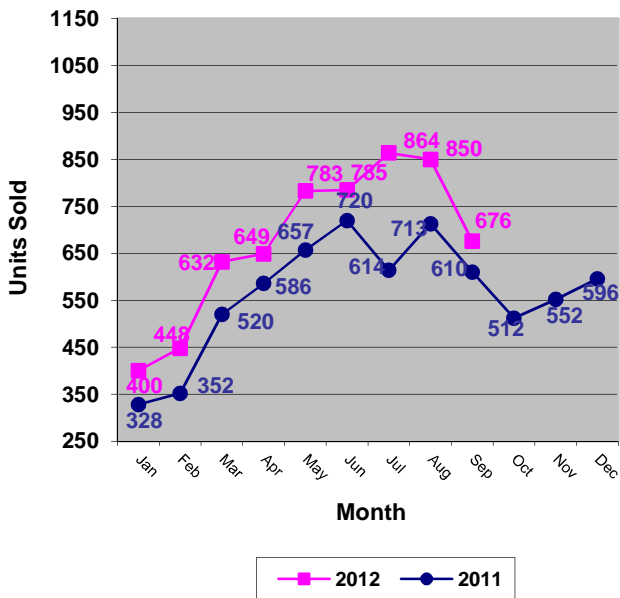
# Lexington-Bluegrass

Association of Realtors®

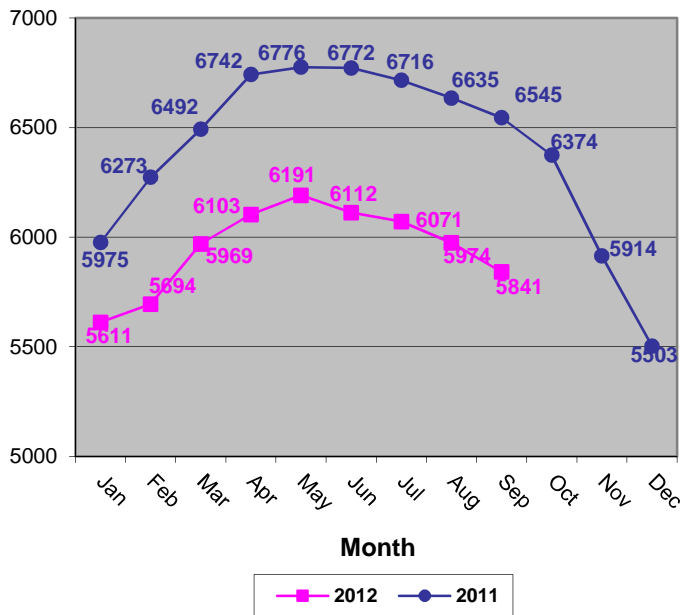
All Residential SALES and INVENTORY with PENDING

Sep-12							Current	Current	Current	Sept
						Sales	Inventory	Months	Pending	Pending
Price Range			0-2	3	4+	Total	Single	Inv.	Single	Single
			Bedrm	Bedrm	Bedrm	Units	Units		Units	Units
49,999	OR	UNDER	32	26	3	61	246	4.0	103	70
50,000	-	99,999	25	98	15	138	1026	7.4	244	139
100,000	-	119,999	2	45	8	55	534	9.7	109	57
120,000	-	139,999	7	61	14	82	743	9.1	143	56
140,000	-	159,999	4	63	14	81	532	6.6	135	70
160,000	-	179,999	4	31	10	45	424	9.4	124	57
180,000	-	199,999	4	16	15	35	348	9.9	110	47
200,000	-	249,999	1	32	41	74	572	7.7	199	77
250,000	-	299,999	1	24	22	47	411	8.7	99	37
300,000	-	499,999	1	13	36	50	588	11.8	111	45
500,000	-	749,999	0	0	4	4	217	54.3	32	12
750,000	-	999,999	0	0	3	3	107	35.7	7	3
1,000,000	-	1,249,999	0	0	0	0	22	22.0	2	0
1,250,000	-	1,499,999	0	0	0	0	25	25.0	0	0
1,500,000	-	1,999,999	0	0	1	1	29	29.0	0	0
2,000,000	-	OVER	0	0	0	0	17	17.0	0	0
<b>Total</b>			<b>81</b>	<b>409</b>	<b>186</b>	<b>676</b>	<b>5841</b>	<b>8.6</b>	<b>1418</b>	<b>670</b>
<b>Median Price</b>			<b>\$65,000</b>	<b>\$130,000</b>	<b>\$216,000</b>	<b>\$140,000</b>	<b>\$155,000</b>		<b>\$157,450</b>	
<b>Average Price</b>			<b>\$83,654</b>	<b>\$139,506</b>	<b>\$244,560</b>	<b>\$161,719</b>	<b>\$227,779</b>		<b>\$180,494</b>	

**Sales 11 vs 12**



**Inventory 11 vs 12**

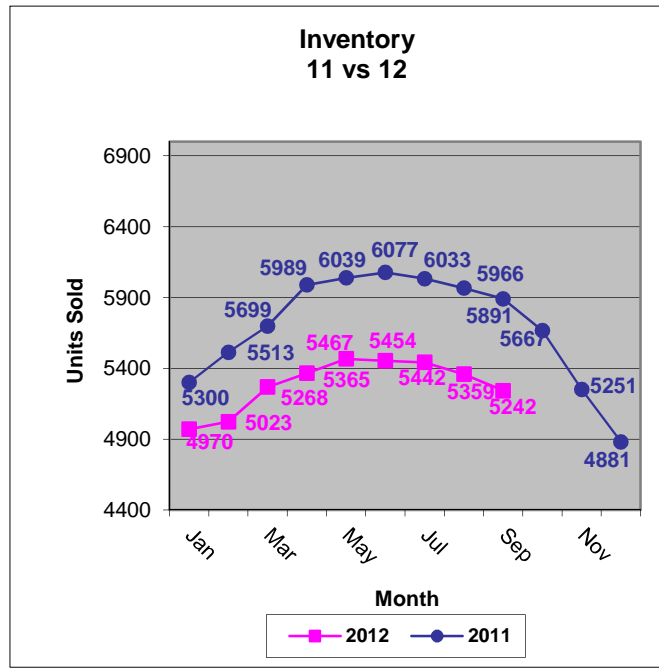
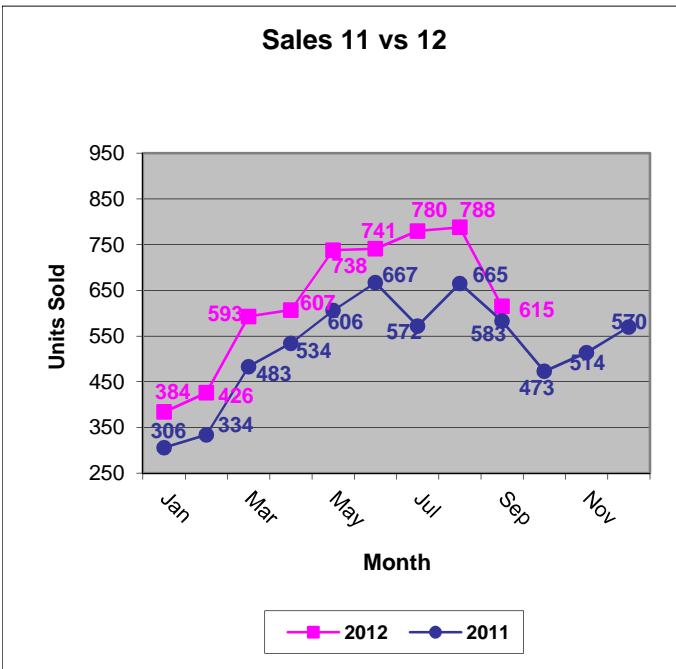


# Lexington-Bluegrass

Association of Realtors®

## Single Family SALES and INVENTORY and PENDING Sep-12

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	27	25	3	55	227	4.1	98
50,000	-	99,999	15	83	15	113	860	7.6	210
100,000	-	119,999	2	41	8	51	481	9.4	100
120,000	-	139,999	2	61	14	77	667	8.7	132
140,000	-	159,999	1	61	14	76	494	6.5	128
160,000	-	179,999	2	31	10	43	382	8.9	118
180,000	-	199,999	1	16	15	32	321	10.0	106
200,000	-	249,999	0	31	40	71	514	7.2	190
250,000	-	299,999	0	20	22	42	369	8.8	94
300,000	-	499,999	0	12	35	47	523	11.1	99
500,000	-	749,999	0	0	4	4	206	51.5	31
750,000	-	999,999	0	0	3	3	105	35.0	6
1,000,000	-	1,249,999	0	0	0	0	22	22.0	2
1,250,000	-	1,499,999	0	0	0	0	25	25.0	0
1,500,000	-	1,999,999	0	0	1	1	29	29.0	0
2,000,000	-	OVER	0	0	0	0	17	17.0	0
<b>Total</b>			<b>50</b>	<b>381</b>	<b>184</b>	<b>615</b>	<b>5242</b>	<b>8.5</b>	<b>1314</b>
<b>Median Price</b>			<b>\$46,250</b>	<b>\$133,000</b>	<b>\$215,500</b>	<b>\$142,000</b>	<b>\$157,700</b>		<b>\$159,900</b>
<b>Average Price</b>			<b>\$60,475</b>	<b>\$140,072</b>	<b>\$243,362</b>	<b>\$164,503</b>	<b>\$233,487</b>		<b>\$181,547</b>



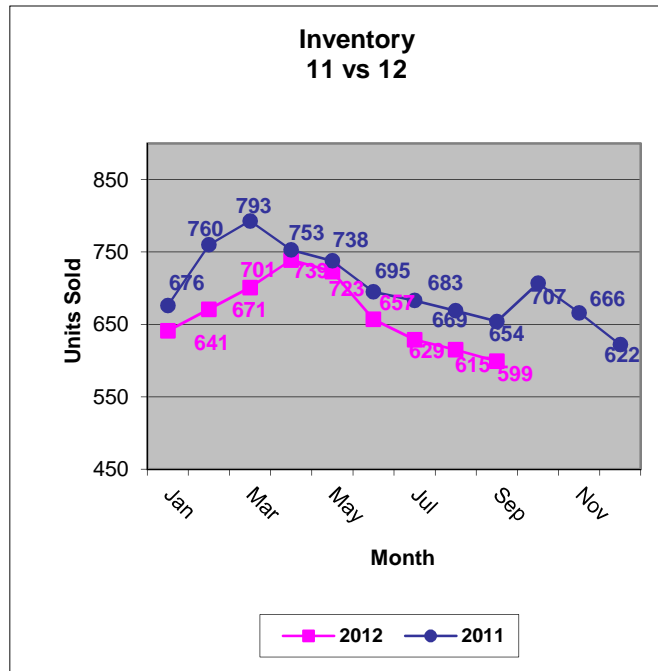
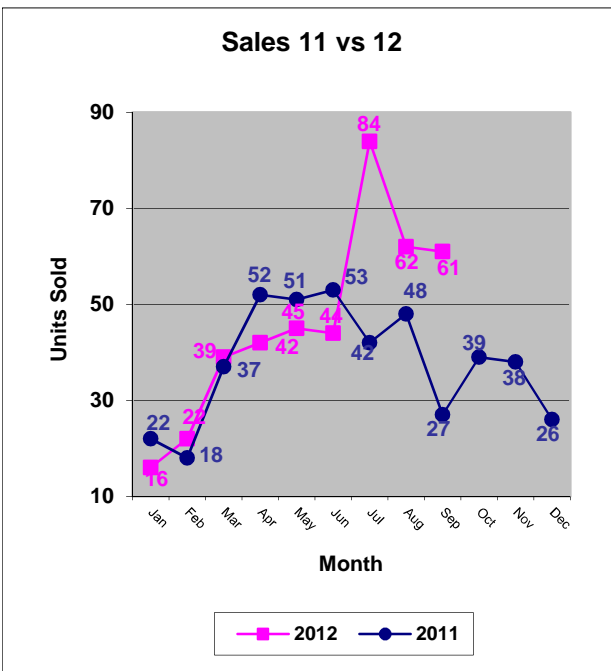
# Lexington-Bluegrass

Association of Realtors®

## Townhouse and Condo SALES and INVENTORY and PENDING

Sep-12

Price Range		Sales			Current Inventory			
		0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR UNDER	5	1	0	6	19	3.2	5
50,000	- 99,999	10	15	0	25	166	6.6	34
100,000	- 119,999	0	4	0	4	53	13.3	9
120,000	- 139,999	5	0	0	5	76	15.2	11
140,000	- 159,999	3	2	0	5	38	7.6	7
160,000	- 179,999	2	0	0	2	42	21.0	6
180,000	- 199,999	3	0	0	3	27	9.0	4
200,000	- 249,999	1	1	1	3	58	19.3	9
250,000	- 299,999	1	4	0	5	42	8.4	5
300,000	- 499,999	1	1	1	3	65	21.7	12
500,000	- 749,999	0	0	0	0	11	11.0	1
750,000	- 999,999	0	0	0	0	2	2.0	1
1,000,000	- 1,249,999	0	0	0	0	0	0.0	0
1,250,000	- 1,499,999	0	0	0	0	0	0.0	0
1,500,000	- 1,999,999	0	0	0	0	0	0.0	0
2,000,000	- OVER	0	0	0	0	0	0.0	0
<b>Total</b>		<b>31</b>	<b>28</b>	<b>2</b>	<b>61</b>	<b>599</b>	<b>9.8</b>	<b>104</b>
<b>Median Price</b>		<b>\$130,000</b>	<b>\$89,000</b>	<b>\$354,825</b>	<b>\$94,000</b>	<b>\$134,900</b>		<b>\$125,000</b>
<b>Average Price</b>		<b>\$121,040</b>	<b>\$131,817</b>	<b>\$354,825</b>	<b>\$133,652</b>	<b>\$177,824</b>		<b>\$167,181</b>



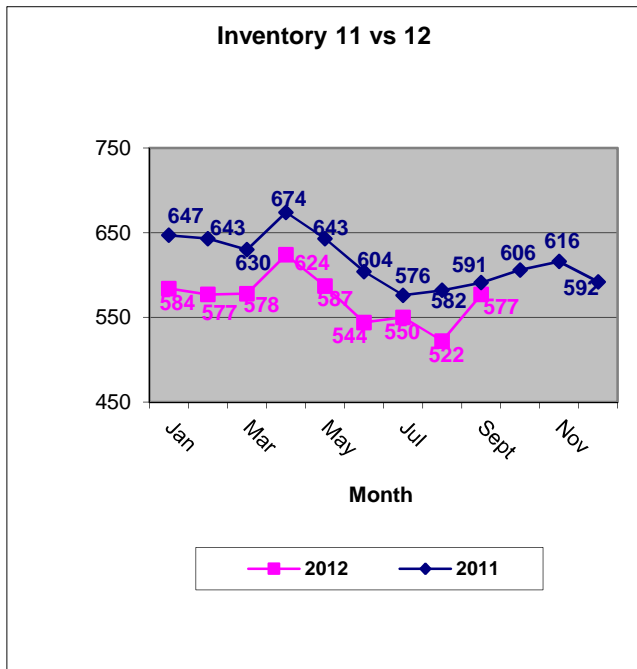
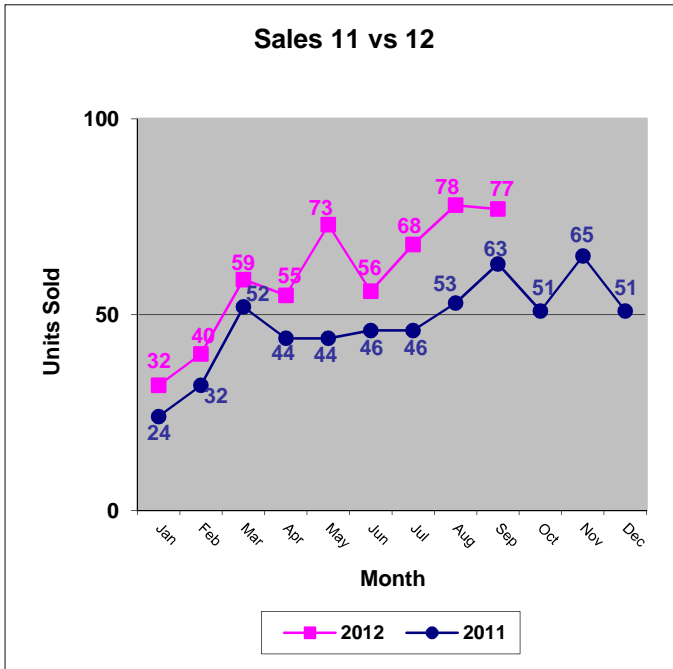
# Lexington-Bluegrass

Association of Realtors®

## New Construction SALES and INVENTORY and PENDING

Sep-12

Price Range		Sales			Current Inventory			
		0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR UNDER	0	0	0	0	0	0.0	0
50,000	- 99,999	0	1	0	1	7	7.0	2
100,000	- 119,999	0	3	0	3	19	6.3	10
120,000	- 139,999	0	7	0	7	68	9.7	15
140,000	- 159,999	1	12	0	13	65	5.0	31
160,000	- 179,999	0	9	2	11	51	4.6	42
180,000	- 199,999	0	3	2	5	47	9.4	43
200,000	- 249,999	1	7	11	19	138	7.3	113
250,000	- 299,999	0	6	6	12	69	5.8	36
300,000	- 499,999	1	3	2	6	64	10.7	29
500,000	- 749,999	0	0	0	0	38	38.0	8
750,000	- 999,999	0	0	0	0	7	7.0	2
1,000,000	- 1,249,999	0	0	0	0	1	1.0	0
1,250,000	- 1,499,999	0	0	0	0	1	1.0	0
1,500,000	- 1,999,999	0	0	0	0	2	2.0	0
2,000,000	- OVER	0	0	0	0	0	0.0	0
<b>Total</b>		<b>3</b>	<b>51</b>	<b>23</b>	<b>77</b>	<b>577</b>	<b>7.5</b>	<b>331</b>
<b>Median Price</b>		<b>\$249,608</b>	<b>\$164,400</b>	<b>\$231,512</b>	<b>\$195,833</b>	<b>\$214,900</b>		<b>\$208,950</b>
<b>Average Price</b>		<b>\$258,861</b>	<b>\$185,094</b>	<b>\$249,163</b>	<b>\$207,105</b>	<b>\$260,764</b>		<b>\$228,478</b>

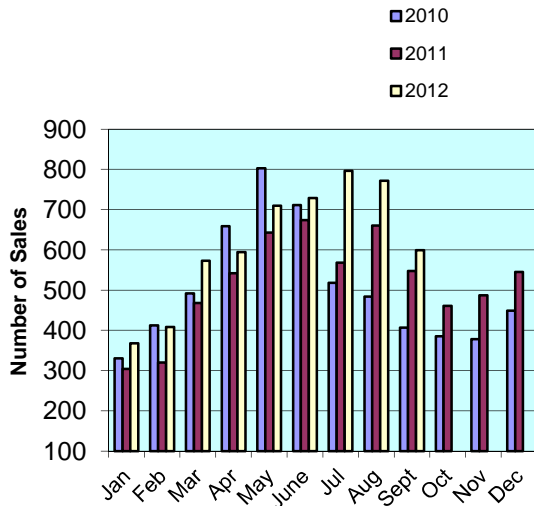


## Existing Homes Sales

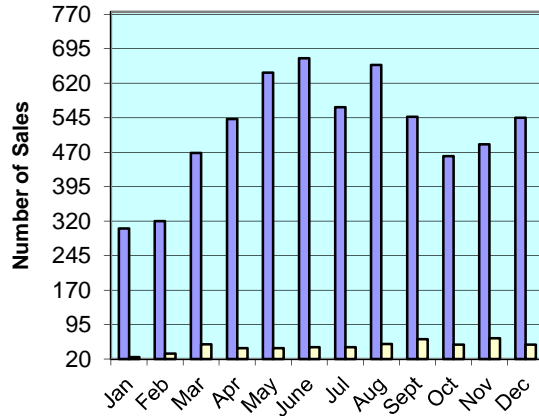
	<u>2010</u>	<u>2011</u>	<u>2012</u>
Jan	330	304	368
Feb	412	320	408
Mar	492	468	573
Apr	659	542	594
May	803	643	710
June	711	674	729
Jul	518	568	796
Aug	484	660	772
Sept	407	547	599
Oct	385	461	
Nov	378	487	
Dec	449	545	

## New Construction Sales

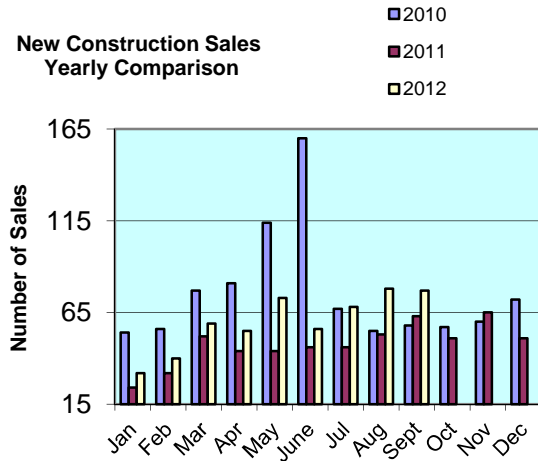
	<u>2010</u>	<u>2011</u>	<u>2012</u>
Jan	54	24	32
Feb	56	32	40
Mar	77	52	59
Apr	81	44	55
May	114	44	73
June	160	46	56
Jul	67	46	68
Aug	55	53	78
Sept	58	63	77
Oct	57	51	
Nov	60	65	
Dec	72	51	



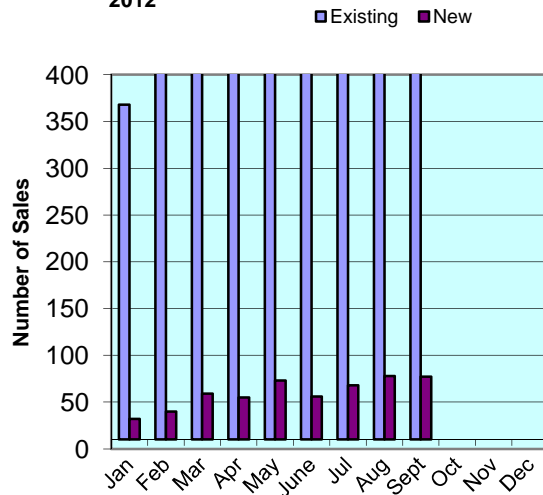
Existing vs New Sales 2011



New Construction Sales Yearly Comparison



Existing vs New Sales 2012



**Median Price by County**

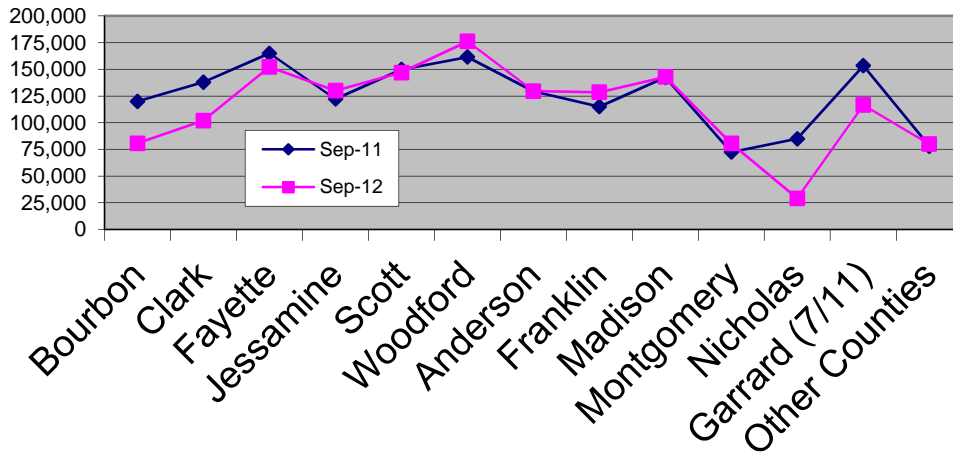
<u>County</u>	<b>Sep-11</b>		<b>Sep-12</b>	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	120,000	9	80,625	12
Clark	138,000	29	102,000	37
Fayette	165,000	269	152,250	314
Jessamine	122,275	42	130,000	38
Scott	149,900	47	147,000	63
Woodford	161,500	23	176,200	14
Anderson	129,500	23	129,625	20
Franklin	115,000	23	128,500	39
Madison	142,500	57	143,000	49
Montgomery	72,500	23	80,502	25
Nicholas	84,950	6	29,050	4
Garrard (7/11)	153,500	4	116,500	10
Other Counties	78,000	<u>55</u>	80,000	<u>51</u>
		<b>610</b>		<b>676</b>

<u>County</u>	<b>Year to Date 9/30/11</b>		<b>Year to Date 9/30/12</b>	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	109,000	85	98,510	118
Clark	118,200	196	122,950	244
Fayette	153,000	2616	156,225	3046
Jessamine	125,000	377	136,500	401
Scott	150,000	405	146,500	521
Woodford	158,550	164	175,000	177
Anderson	120,300	149	127,250	132
Franklin	117,750	218	118,000	309
Madison	138,000	416	142,500	481
Montgomery	81,000	171	84,000	191
Nicholas	80,200	36	37,500	20
Garrard (7/11)	108,875	86	98,800	80
Other Counties	76,750	<u>460</u>	73,550	<u>534</u>
		<b>5379</b>		<b>6254</b>

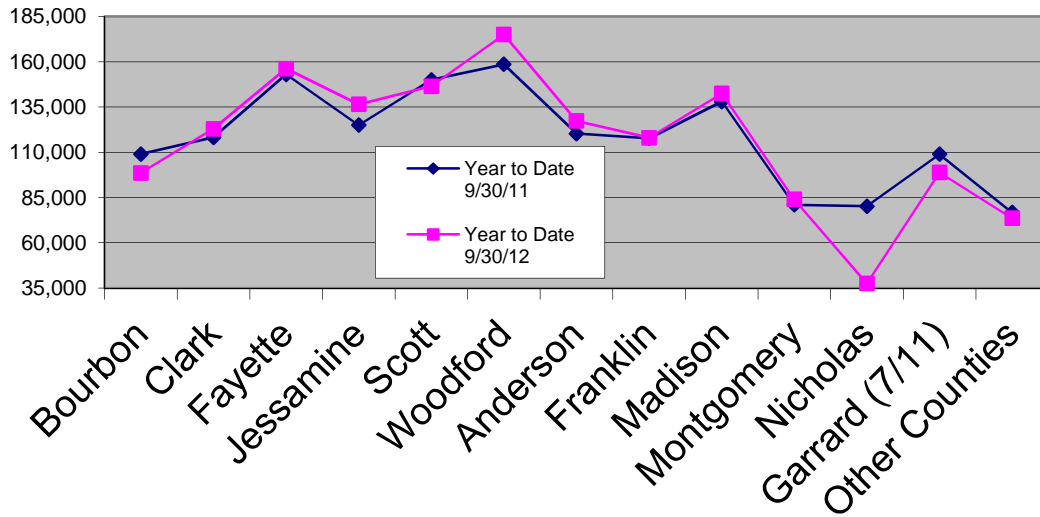


## Median Price by County

### Sept 11 vs Sept 12 Median



### Year to date 9/30/11 vs 9/30/12 Median





# Lexington-Bluegrass

Association of Realtors™

Sep-12

## Statistical Report Residential Condo, & Townhouses

### Financing of Sales

CASH	153	FmHA	4	LA-Fixed	0	Owner Finance	1
CONV	296	FLB	0	L/A-Variable	0	VA	29
EXCH	1	FNMA	0	L/A + 2nd	0	Wrap Around	0
FHA	131	L/A Escalated	0	SBA	0	Other	61

### Other Statistics

	Fayette	Anderson	Bourbon	Clark	Franklin	Garrard	Jess	Mad	Montg	Nich	Scott	Woodford	Others	TOTAL
Out of County Buyer	55	7	1	13	9	4	11	13	12	1	23	11	19	179
Out of State Buyer	26	0	0	2	3	0	2	6	4	0	6	1	3	53
Seller Leaving County	78	2	3	14	8	3	13	13	9	1	16	9	13	182
Seller leaving State	46	1	1	2	5	2	7	9	3	1	7	2	4	90
New Construction	45	1	0	1	1	0	5	5	1	0	15	2	1	77
First Time Buyer	72	2	5	15	5	1	9	7	6	0	10	2	9	143
Listing FSBO	10	1	0	2	0	0	1	1	1	0	0	0	4	20
YDT Listing FSBO	85	4	4	3	5	2	13	5	9	0	12	4	9	155

# Lexington-Bluegrass

Association of Realtors®

**Sep-12**

## Statistical Report Residential, Condo, & Townhouses

### ANDERSON COUNTY

MONTHLY SUMMARY	September-11		September-12		% CHANGE
New Listings	46		26		-43%
Month Inventory	8.9		10.7		20%
% of List Price	95.65		93.89		
<b>Residential</b>					
Sales	23	\$3,066,155	20	\$3,126,350	-13%
Avg Sales Price		\$133,311		\$156,318	17%
Median Sales Price		\$129,500		\$129,625	0%
Avg Days on Market		109		77	-29%

CUMMULATIVE SUMMARY	Jan 11 - Sept 11		Jan 12 - Sept 12		% CHANGE
New Listings	343		348		1%
<b>Residential</b>					
Sales	149	\$18,183,912	132	\$17,179,410	-11%
Avg Sales Price		\$122,040		\$130,147	7%
Median Sales Price		\$120,300		\$127,250	6%
Avg Days on Market		107		115	7%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	13	12	19	12	13	20	21	36	17			
2011	15	20	13	22	16	21	24	22	16	13	20	9
2010	18	26	26	39	15	18	19	20	20	13	19	5

# Lexington-Bluegrass

Association of Realtors®

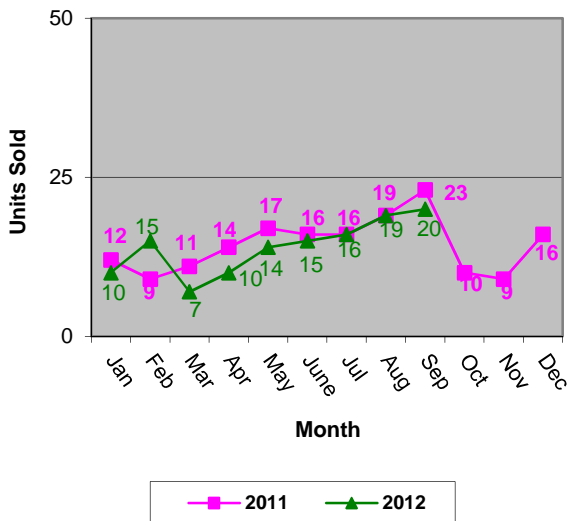
## Single Family SALES and INVENTORY and PENDING

Sep-12

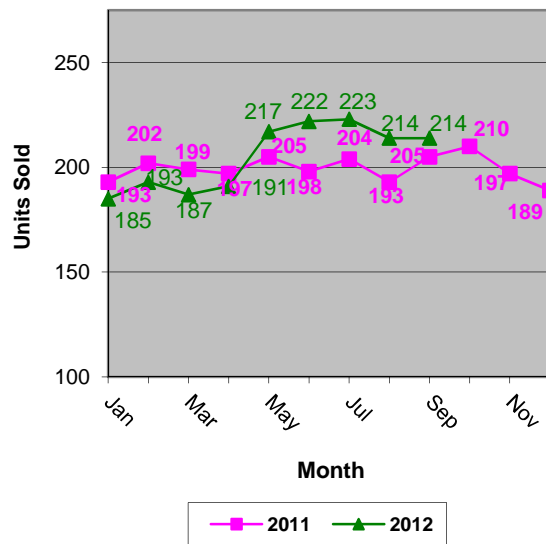
### ANDERSON COUNTY

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	0	1	0	1	8	8.0	4
50,000	-	99,999	0	4	0	4	47	11.8	14
100,000	-	119,999	0	2	0	2	27	13.5	4
120,000	-	139,999	0	4	1	5	39	7.8	3
140,000	-	159,999	0	1	0	1	13	13.0	7
160,000	-	179,999	0	0	1	1	24	24.0	4
180,000	-	199,999	0	0	0	0	14	14.0	7
200,000	-	249,999	0	1	0	1	18	18.0	3
250,000	-	299,999	0	2	2	4	11	2.8	4
300,000	-	499,999	0	1	0	1	11	11.0	1
500,000	-	749,999	0	0	0	0	1	1.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>0</b>	<b>16</b>	<b>4</b>	<b>20</b>	<b>214</b>	<b>10.7</b>	<b>51</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$125,700</b>	<b>\$222,500</b>	<b>\$129,625</b>	<b>\$134,900</b>		<b>\$145,500</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$141,038</b>	<b>\$217,438</b>	<b>\$156,318</b>	<b>\$160,058</b>		<b>\$143,850</b>

**Sales 2011 vs 2012**



**Inventory 2011 vs 2012**



# Lexington-Bluegrass

Association of Realtors®

Sep-12

## Statistical Report Residential, Condo, & Townhouses

### BOURBON COUNTY

MONTHLY SUMMARY	September-11		September-12		% CHANGE
New Listings		24		27	13%
Month Inventory		14.6		9.9	-32%
% of List Price		92.01		88.17	
<b>Residential</b>					
Sales	9	\$1,559,250	12	\$982,799	33%
Avg Sales Price		\$173,250		\$81,900	-53%
Median Sales Price		\$120,000		\$80,625	-33%
Avg Days on Market		43		56	30%

CUMMULATIVE SUMMARY	Jan 11 - Sept 11		Jan 12 - Sept 12		% CHANGE
New Listings		237		241	2%
<b>Residential</b>					
Sales	85	\$11,165,303	118	\$14,402,514	39%
Avg Sales Price		\$131,357		\$122,055	-7%
Median Sales Price		\$109,000		\$98,510	-10%
Avg Days on Market		104		87	-16%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	13	7	15	11	13	18	19	21	7			
2011	6	11	11	9	10	9	13	8	17	10	13	7
2010	9	7	6	16	10	13	7	10	12	9	12	9

# Lexington-Bluegrass

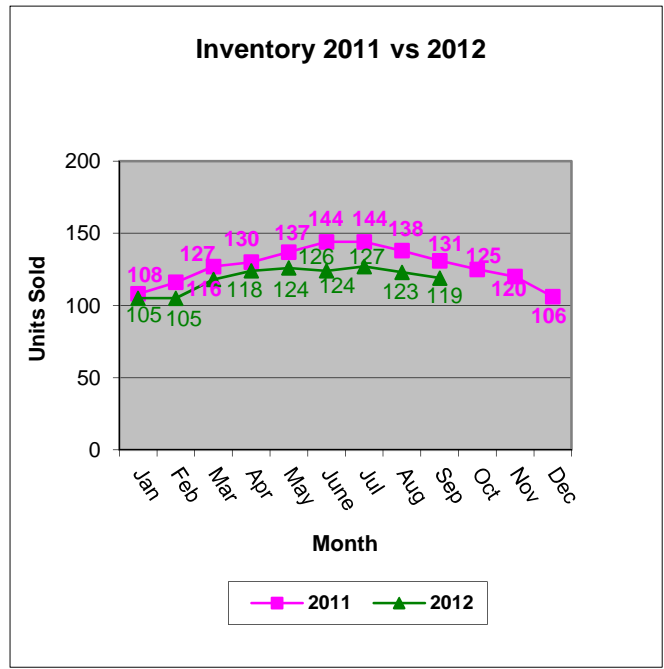
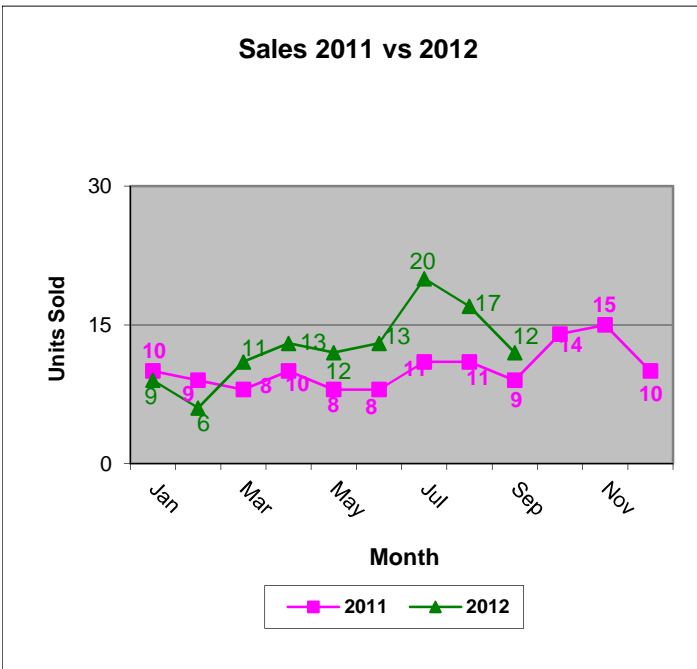
Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Sep-12

BOURBON COUNTY

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	1	2	0	3	10	3.3	7
50,000	-	99,999	2	3	0	5	23	4.6	5
100,000	-	119,999	0	0	1	1	10	10.0	2
120,000	-	139,999	0	2	0	2	10	5.0	1
140,000	-	159,999	0	0	0	0	8	8.0	1
160,000	-	179,999	0	0	0	0	8	8.0	1
180,000	-	199,999	0	1	0	1	5	5.0	1
200,000	-	249,999	0	0	0	0	11	11.0	0
250,000	-	299,999	0	0	0	0	9	9.0	0
300,000	-	499,999	0	0	0	0	14	14.0	0
500,000	-	749,999	0	0	0	0	6	6.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	3	3.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
<b>Total</b>			<b>3</b>	<b>8</b>	<b>1</b>	<b>12</b>	<b>119</b>	<b>9.9</b>	<b>18</b>
<b>Median Price</b>			<b>\$53,875</b>	<b>\$86,500</b>	<b>\$117,000</b>	<b>\$80,625</b>	<b>\$152,500</b>		<b>\$69,600</b>
<b>Average Price</b>			<b>\$47,958</b>	<b>\$90,241</b>	<b>\$117,000</b>	<b>\$81,900</b>	<b>\$250,569</b>		<b>\$82,122</b>



# Lexington-Bluegrass

Association of Realtors®

Sep-12

## Statistical Report Residential Condo, & Townhouses

### CLARK COUNTY

MONTHLY SUMMARY	September-11		September-12		% CHANGE
New Listings	48		49		2%
Month Inventory	10.7		8.2		-23%
% of List Price	95.92		94.07		
<b>Residential</b>					
Sales	29	\$4,308,700	37	\$4,829,853	28%
Avg Sales Price		\$148,576		\$130,537	-12%
Median Sales Price		\$138,000		\$102,000	-26%
Avg Days on Market		129		138	7%

CUMMULATIVE SUMMARY	Jan 11 - Sept 11		Jan 12 - Sept 12		% CHANGE
New Listings	493		527		7%
<b>Residential</b>					
Sales	196	\$25,360,074	244	\$33,281,939	24%
Avg Sales Price		\$129,388		\$136,401	5%
Median Sales Price		\$118,200		\$122,950	4%
Avg Days on Market		123		129	5%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	14	21	26	38	40	34	39	33	28			
2011	12	19	17	18	25	24	29	39	23	20	19	16
2010	20	27	27	45	19	11	26	27	23	14	16	17

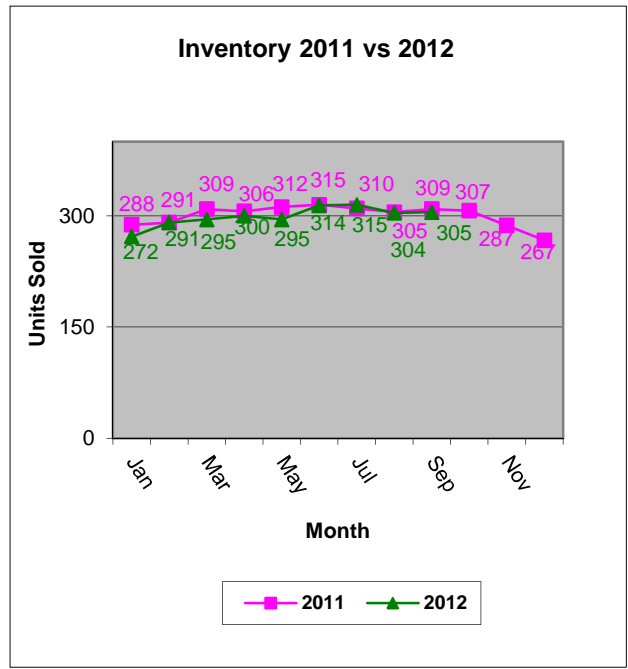
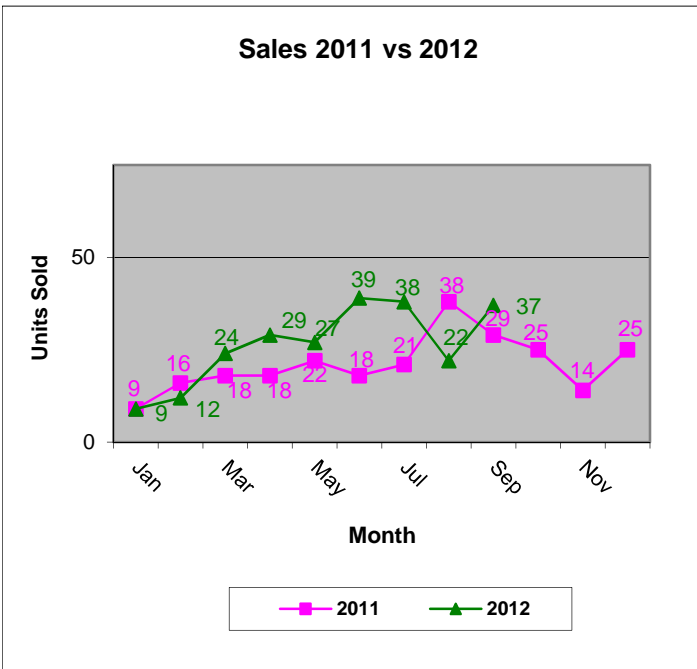
# Lexington-Bluegrass

Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Sep-12  
CLARK COUNTY

Price Range			Sales			Current Inventory		Months Inv.	Pending
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		
49,999	OR	UNDER	2	3	0	5	17	3.4	6
50,000	-	99,999	2	10	0	12	82	6.8	8
100,000	-	119,999	0	2	1	3	18	6.0	7
120,000	-	139,999	0	6	1	7	43	6.1	4
140,000	-	159,999	0	3	0	3	33	11.0	4
160,000	-	179,999	0	1	0	1	16	16.0	2
180,000	-	199,999	0	0	1	1	17	17.0	0
200,000	-	249,999	0	0	0	0	21	21.0	2
250,000	-	299,999	0	0	3	3	23	7.7	0
300,000	-	499,999	0	0	2	2	23	11.5	1
500,000	-	749,999	0	0	0	0	6	6.0	1
750,000	-	999,999	0	0	0	0	5	5.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>4</b>	<b>25</b>	<b>8</b>	<b>37</b>	<b>305</b>	<b>8.2</b>	<b>35</b>
<b>Median Price</b>			<b>\$56,250</b>	<b>\$99,000</b>	<b>\$266,550</b>	<b>\$102,000</b>	<b>\$139,000</b>		<b>\$109,500</b>
<b>Average Price</b>			<b>\$62,375</b>	<b>\$102,870</b>	<b>\$251,075</b>	<b>\$130,537</b>	<b>\$179,135</b>		<b>\$126,401</b>



# Lexington-Bluegrass

Association of Realtors®

Sep-12

## Statistical Report Residential Condo, & Townhouses

### FAYETTE COUNTY

MONTHLY SUMMARY	September-11		September-12		% CHANGE
New Listings		518		553	7%
Month Inventory		9.4		6.7	-29%
% of List Price		96.71		96.81	
<b><u>Residential</u></b>					
Sales	269	\$49,812,420	314	\$58,493,516	17%
Avg Sales Price		\$185,176		\$186,285	1%
Median Sales Price		\$165,000		\$152,250	-8%
Avg Days on Market		64		58	-9%

CUMMULATIVE SUMMARY	Jan 11 - Sept 11		Jan 12 - Sept 12		% CHANGE
New Listings		5,996		5,904	-2%
<b><u>Residential</u></b>					
Sales	2,617	\$486,854,699	3,046	\$588,859,683	16%
Avg Sales Price		\$186,035		\$193,322	4%
Median Sales Price		\$153,000		\$156,225	2%
Avg Days on Market		76		77	1%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	253	325	410	424	394	412	418	404	310			
2011	227	263	326	344	370	317	286	285	206	239	263	182
2010	239	306	493	638	245	267	251	262	194	204	203	125



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

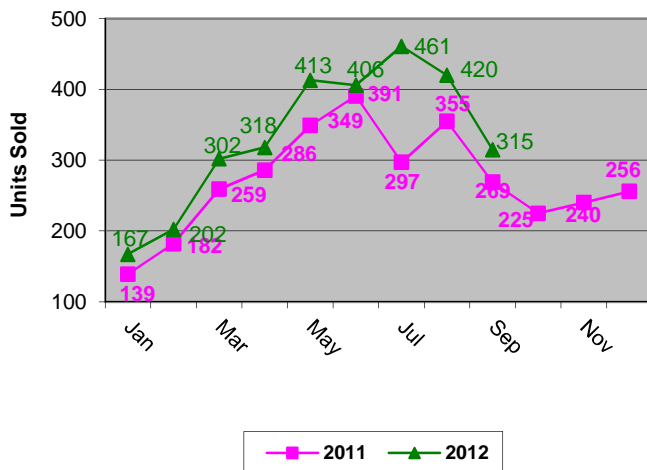
## Single Family SALES and INVENTORY and PENDING

Sep-12

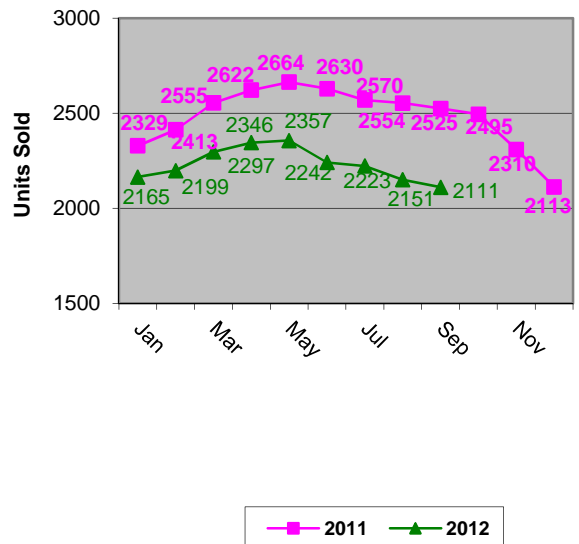
FAYETTE COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	9	7	0	16	45	2.8	23
50,000	-	99,999	15	29	8	52	276	5.3	82
100,000	-	119,999	2	17	4	23	199	8.7	54
120,000	-	139,999	5	22	6	33	269	8.2	59
140,000	-	159,999	3	38	6	47	185	3.9	54
160,000	-	179,999	3	15	3	21	161	7.7	62
180,000	-	199,999	2	7	10	19	133	7.0	57
200,000	-	249,999	1	18	23	42	228	5.4	120
250,000	-	299,999	1	11	13	25	148	5.9	61
300,000	-	499,999	1	9	20	30	257	8.6	63
500,000	-	749,999	0	0	3	3	107	35.7	21
750,000	-	999,999	0	0	3	3	51	17.0	7
1,000,000	-	1,249,999	0	0	0	0	11	11.0	2
1,250,000	-	1,499,999	0	0	0	0	10	10.0	0
1,500,000	-	1,999,999	0	0	1	1	16	16.0	0
2,000,000	-	OVER	0	0	0	0	15	15.0	0
<b>Total</b>			<b>42</b>	<b>173</b>	<b>100</b>	<b>315</b>	<b>2111</b>	<b>6.7</b>	<b>665</b>
<b>Median Price</b>			<b>\$85,500</b>	<b>\$146,000</b>	<b>\$229,098</b>	<b>\$152,500</b>	<b>\$169,900</b>		<b>\$179,900</b>
<b>Average Price</b>			<b>\$106,812</b>	<b>\$155,826</b>	<b>\$273,460</b>	<b>\$186,635</b>	<b>\$269,047</b>		<b>\$209,894</b>

**Sales 2011 vs 2012**



**Inventory 2011 vs 2012**



# Lexington-Bluegrass

Association of Realtors®

Sep-12

## Statistical Report Residential, Condo, & Townhouses

### FRANKLIN COUNTY

MONTHLY SUMMARY	September-11		September-12		% CHANGE
New Listings		61		68	11%
Month Inventory		16.2		10.3	-36%
% of List Price		92.82		95.00	
<b>Residential</b>					
Sales	23	\$3,726,505	40	\$5,533,201	74%
Avg Sales Price		\$162,022		\$138,330	-15%
Median Sales Price		\$115,000		\$129,250	12%
Avg Days on Market		86		83	-3%

CUMMULATIVE SUMMARY	Jan 11 - Sept 11		Jan 12 - Sept 12		% CHANGE
New Listings		656		733	12%
<b>Residential</b>					
Sales	218	\$29,226,293	310	\$39,621,019	42%
Avg Sales Price		\$134,066		\$127,810	-5%
Median Sales Price		\$117,750		\$118,000	0%
Avg Days on Market		119		112	-6%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	44	39	35	39	47	40	39	57	31			
2011	24	20	29	24	32	31	21	27	30	23	25	23
2010	40	29	58	58	18	32	30	32	35	27	18	20

# Lexington-Bluegrass

Association of Realtors®

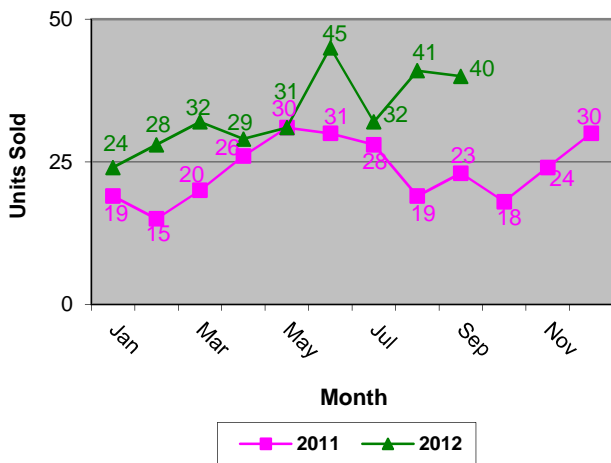
## Single Family SALES and INVENTORY and PENDING

Sep-12

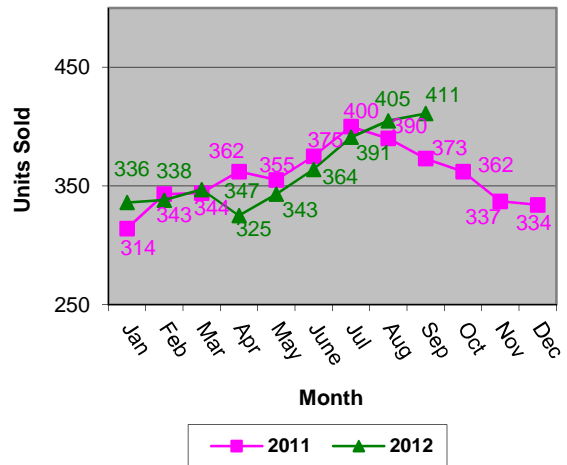
Franklin County

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	6	1	0	7	32	4.6	8
50,000	-	99,999	1	5	1	7	88	12.6	20
100,000	-	119,999	0	3	0	3	51	17.0	6
120,000	-	139,999	1	3	1	5	55	11.0	10
140,000	-	159,999	0	3	0	3	39	13.0	6
160,000	-	179,999	0	1	2	3	23	7.7	2
180,000	-	199,999	0	2	0	2	27	13.5	1
200,000	-	249,999	0	1	4	5	45	9.0	1
250,000	-	299,999	0	3	0	3	23	7.7	1
300,000	-	499,999	0	1	1	2	25	12.5	2
500,000	-	749,999	0	0	0	0	2	2.0	0
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>8</b>	<b>23</b>	<b>9</b>	<b>40</b>	<b>411</b>	<b>10.3</b>	<b>57</b>
<b>Median Price</b>			<b>\$17,750</b>	<b>\$130,000</b>	<b>\$207,500</b>	<b>\$129,250</b>	<b>\$134,900</b>		<b>\$100,000</b>
<b>Average Price</b>			<b>\$36,625</b>	<b>\$151,748</b>	<b>\$194,444</b>	<b>\$138,330</b>	<b>\$155,624</b>		<b>\$114,030</b>

**Sales 2011 vs 2012**



**Inventory 2011 vs 2012**



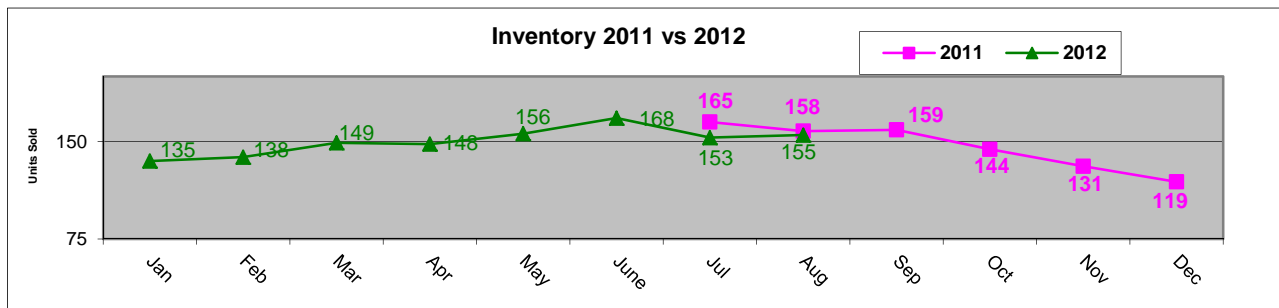
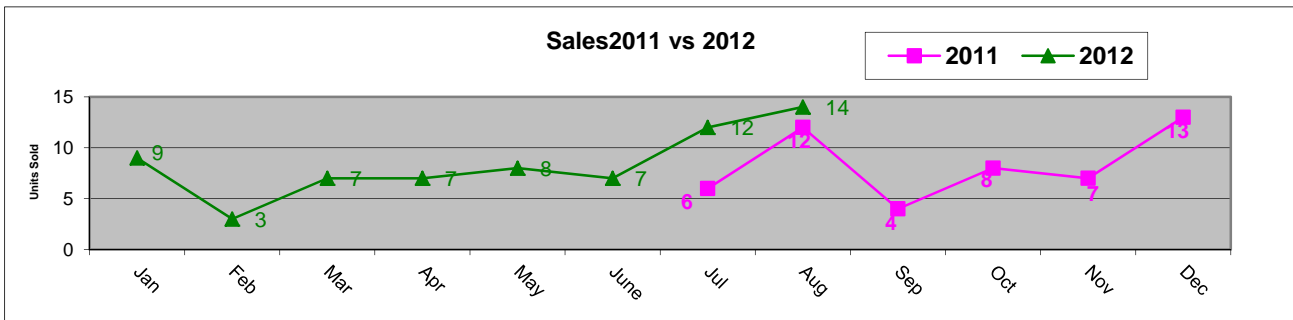


## Single Family SALES and INVENTORY and PENDING

Sep-12

GARRARD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	12	12.0	2
50,000	-	99,999	0	3	1	4	39	9.8	2
100,000	-	119,999	0	1	1	2	17	8.5	0
120,000	-	139,999	0	0	1	1	15	15.0	5
140,000	-	159,999	0	0	0	0	12	12.0	4
160,000	-	179,999	0	1	0	1	16	16.0	2
180,000	-	199,999	0	1	0	1	7	7.0	1
200,000	-	249,999	0	0	1	1	17	17.0	2
250,000	-	299,999	0	0	0	0	9	9.0	3
300,000	-	499,999	0	0	0	0	9	9.0	0
500,000	-	749,999	0	0	0	0	3	3.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>0</b>	<b>6</b>	<b>4</b>	<b>10</b>	<b>156</b>	<b>15.6</b>	<b>21</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$104,000</b>	<b>\$126,750</b>	<b>\$116,500</b>	<b>\$132,450</b>		<b>\$153,900</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$113,708</b>	<b>\$139,350</b>	<b>\$123,965</b>	<b>\$161,035</b>		<b>\$155,262</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Sep-12 Statistical Report Residential, Condo, & Townhouses JESSAMINE COUNTY

MONTHLY SUMMARY	September-11		September-12		% CHANGE
New Listings	89		86		-3%
Month Inventory	11.4		10.9		-4%
% of List Price	92.04		96.52		
<b><u>Residential</u></b>					
Sales	42	\$8,060,177	38	\$5,653,477	-10%
Avg Sales Price		\$191,909		\$148,776	-22%
Median Sales Price		\$122,275		\$130,000	6%
Avg Days on Market		84		74	-12%

CUMMULATIVE SUMMARY	Jan 11 - Sept 11		Jan 12 - Sept 12		% CHANGE
New Listings	959		921		-4%
<b><u>Residential</u></b>					
Sales	377	\$66,198,292	401	\$76,067,721	6%
Avg Sales Price		\$175,592		\$189,695	8%
Median Sales Price		\$125,000		\$136,500	9%
Avg Days on Market		98		82	-16%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	29	46	39	60	68	52	56	47	45			
2011	31	31	55	48	53	47	41	45	55	38	46	21
2010	52	39	56	68	37	34	30	37	36	28	32	26

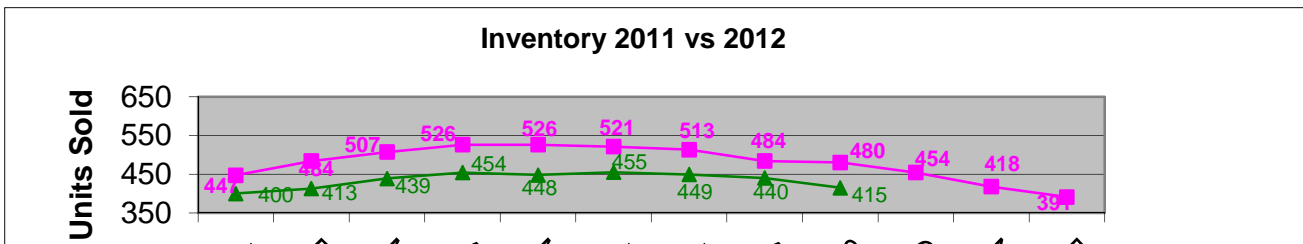
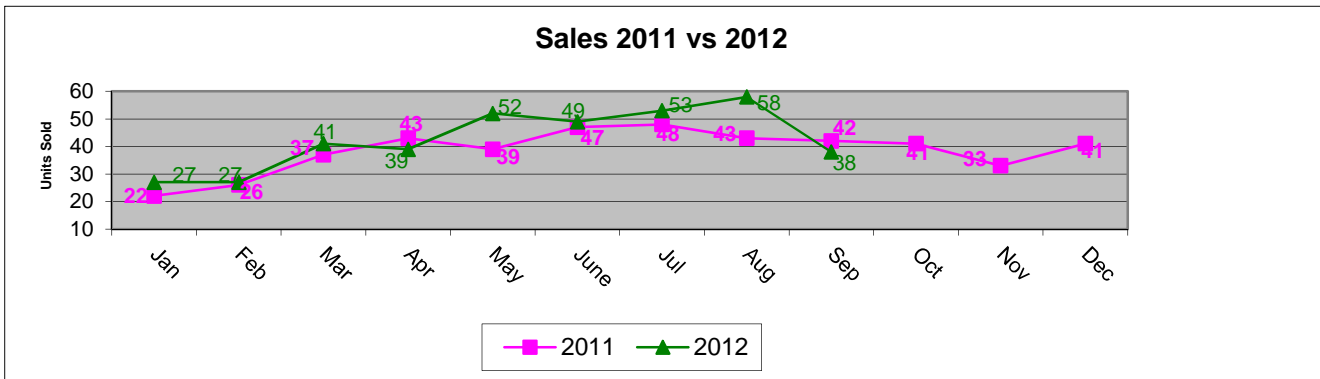
# Lexington-Bluegrass

Association of Realtors®

Sep-12

Single Family SALES and INVENTORY and PENDING  
JESSAMINE COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	2	0	0	2	11	5.5	3
50,000	-	99,999	2	7	1	10	91	9.1	27
100,000	-	119,999	0	4	0	4	39	9.8	10
120,000	-	139,999	1	4	1	6	39	6.5	11
140,000	-	159,999	0	2	1	3	33	11.0	13
160,000	-	179,999	0	4	0	4	18	4.5	4
180,000	-	199,999	1	0	1	2	10	5.0	3
200,000	-	249,999	0	1	3	4	29	7.3	4
250,000	-	299,999	0	1	0	1	20	20.0	5
300,000	-	499,999	0	0	1	1	38	38.0	4
500,000	-	749,999	0	0	1	1	37	37.0	4
750,000	-	999,999	0	0	0	0	31	31.0	0
1,000,000	-	1,249,999	0	0	0	0	5	5.0	1
1,250,000	-	1,499,999	0	0	0	0	8	8.0	0
1,500,000	-	1,999,999	0	0	0	0	5	5.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
<b>Total</b>			<b>6</b>	<b>23</b>	<b>9</b>	<b>38</b>	<b>415</b>	<b>10.9</b>	<b>89</b>
<b>Median Price</b>			<b>\$70,000</b>	<b>\$122,000</b>	<b>\$207,000</b>	<b>\$130,000</b>	<b>\$159,000</b>		<b>\$125,000</b>
<b>Average Price</b>			<b>\$92,667</b>	<b>\$127,564</b>	<b>\$240,389</b>	<b>\$148,776</b>	<b>\$509,859</b>		<b>\$171,027</b>



# Lexington-Bluegrass

Association of Realtors®

## Sep-12 Statistical Report Residential, Condo, & Townhouses MADISON COUNTY

MONTHLY SUMMARY	September-11		September-12		% CHANGE
New Listings	87		86		-1%
Month Inventory	10.1		9.8		-3%
% of List Price	95.82		96.80		
<b><u>Residential</u></b>					
Sales	57	\$9,079,925	49	\$8,354,015	-14%
Avg Sales Price		\$159,297		\$170,490	7%
Median Sales Price		\$142,500		\$143,000	0%
Avg Days on Market		106		141	33%

CUMMULATIVE SUMMARY	Jan 11 - Sept 11		Jan 12 - Sept 12		% CHANGE
New Listings	1,062		953		-10%
<b><u>Residential</u></b>					
Sales	416	\$64,799,394	481	\$76,521,220	16%
Avg Sales Price		\$155,768		\$159,088	2%
Median Sales Price		\$138,000		\$142,500	3%
Avg Days on Market		107		122	14%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	39	41	47	50	70	62	47	59	48			
2011	30	31	37	39	69	47	44	48	41	52	50	32
2010	36	45	49	73	45	45	44	41	54	39	36	30



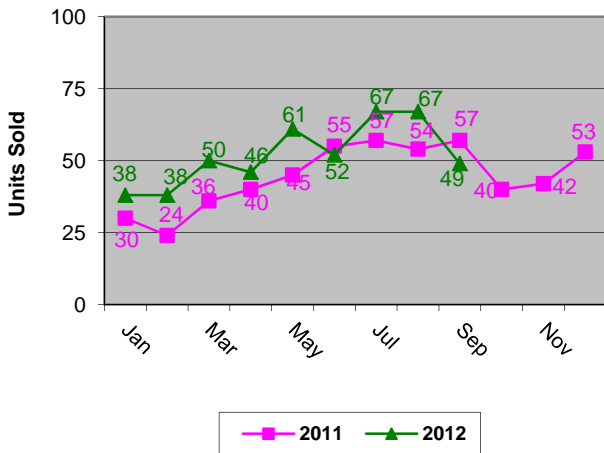
# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

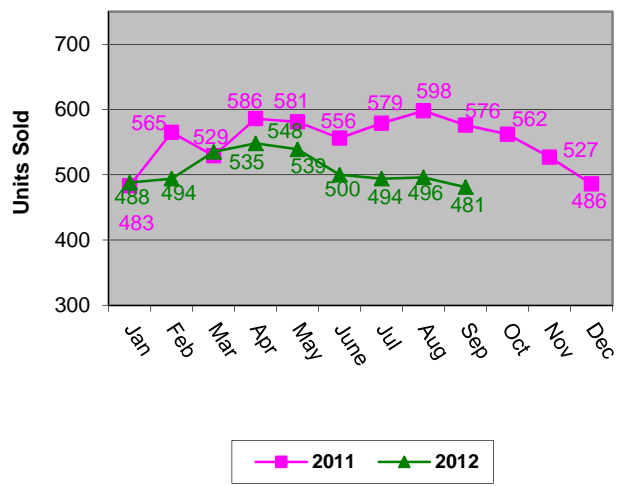
**Single Family SALES and INVENTORY and PENDING**  
**Sep-12**  
**MADISON COUNTY**

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	3	0	0	3	6	2.0	9
50,000	-	99,999	0	8	0	8	55	6.9	12
100,000	-	119,999	0	3	0	3	39	13.0	6
120,000	-	139,999	0	7	1	8	70	8.8	14
140,000	-	159,999	0	6	0	6	63	10.5	18
160,000	-	179,999	0	2	1	3	46	15.3	6
180,000	-	199,999	0	1	0	1	29	29.0	8
200,000	-	249,999	0	3	2	5	48	9.6	16
250,000	-	299,999	0	5	2	7	54	7.7	6
300,000	-	499,999	0	1	4	5	51	10.2	10
500,000	-	749,999	0	0	0	0	12	12.0	2
750,000	-	999,999	0	0	0	0	8	8.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>3</b>	<b>36</b>	<b>10</b>	<b>49</b>	<b>481</b>	<b>9.8</b>	<b>107</b>
<b>Median Price</b>			<b>\$45,000</b>	<b>\$140,450</b>	<b>\$260,805</b>	<b>\$143,000</b>	<b>\$167,000</b>		<b>\$154,900</b>
<b>Average Price</b>			<b>\$44,000</b>	<b>\$155,797</b>	<b>\$261,331</b>	<b>\$170,490</b>	<b>\$209,645</b>		<b>\$177,072</b>

**Sales 2011 vs 2012**



**Inventory 2011 vs 2012**



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Sep-12 Statistical Report Residential, Condo, & Townhouses MONTGOMERY COUNTY

MONTHLY SUMMARY	September-11		September-12		% CHANGE
New Listings	36		42		17%
Month Inventory	11.2		9.6		-14%
% of List Price	93.19		92.58		
<b><u>Residential</u></b>					
Sales	23	\$2,138,250	25	\$2,520,652	9%
Avg Sales Price		\$92,967		\$100,826	8%
Median Sales Price		\$72,500		\$80,502	11%
Avg Days on Market		91		90	-1%

CUMMULATIVE SUMMARY	Jan 11 - Sept 11		Jan 12 - Sept 12		% CHANGE
New Listings	409		383		-6%
<b><u>Residential</u></b>					
Sales	171	\$15,635,207	191	\$19,968,824	12%
Avg Sales Price		\$91,434		\$104,549	14%
Median Sales Price		\$81,000		\$84,000	4%
Avg Days on Market		122		116	-5%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	22	13	30	17	32	23	22	27	18			
2011	21	15	22	20	24	17	16	24	14	30	10	15
2010	11	14	20	21	21	20	16	15	11	17	9	11

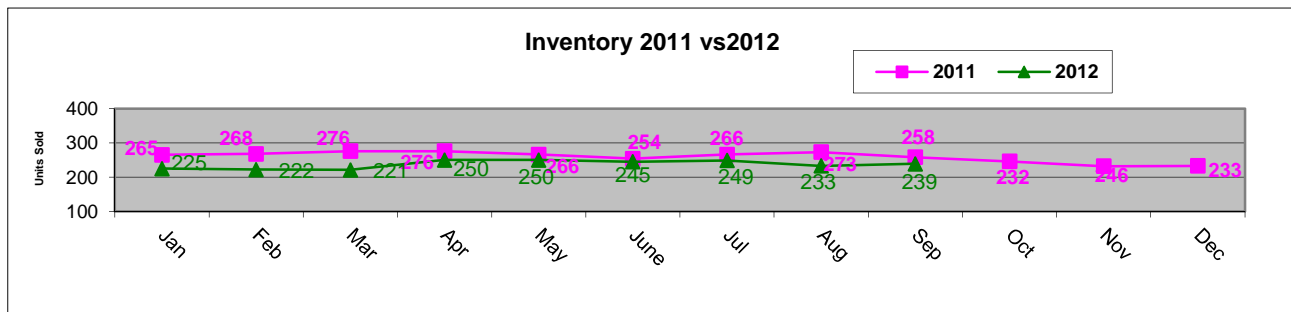
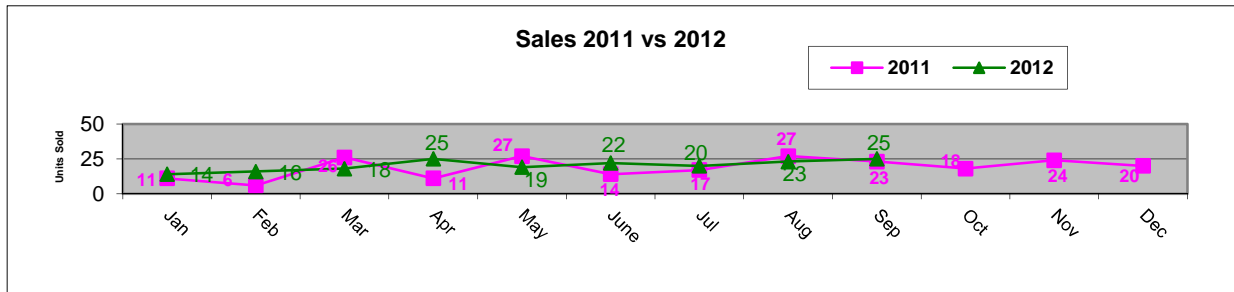
# Lexington-Bluegrass Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Sep-12

MONTGOMERY COUNTY

Price Range			Current Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	3	1	5	19	3.8	5
50,000	-	99,999	1	8	1	10	62	6.2	11
100,000	-	119,999	0	1	0	1	21	21.0	1
120,000	-	139,999	0	4	0	4	44	11.0	3
140,000	-	159,999	0	1	1	2	19	9.5	1
160,000	-	179,999	0	1	0	1	17	17.0	1
180,000	-	199,999	0	0	0	0	16	16.0	2
200,000	-	249,999	0	0	1	1	17	17.0	2
250,000	-	299,999	0	0	0	0	5	5.0	0
300,000	-	499,999	0	0	1	1	13	13.0	2
500,000	-	749,999	0	0	0	0	3	3.0	1
750,000	-	999,999	0	0	0	0	1	1.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	2	2.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>2</b>	<b>18</b>	<b>5</b>	<b>25</b>	<b>239</b>	<b>9.6</b>	<b>29</b>
<b>Median Price</b>			<b>\$36,875</b>	<b>\$87,751</b>	<b>\$155,000</b>	<b>\$80,502</b>	<b>\$129,900</b>		<b>\$99,000</b>
<b>Average Price</b>			<b>\$36,875</b>	<b>\$93,189</b>	<b>\$153,900</b>	<b>\$100,826</b>	<b>\$161,300</b>		<b>\$134,755</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Sep-12 Statistical Report Residential, Condo, & Townhouses NICHOLAS COUNTY

MONTHLY SUMMARY	September-11		September-12		% CHANGE
New Listings	3		7		133%
Month Inventory	6.7		16.0		139%
% of List Price	83.56		82.99		
<b><u>Residential</u></b>					
Sales	7	\$511,300	4	\$176,600	-43%
Avg Sales Price		\$73,043		\$44,150	65%
Median Sales Price		\$82,900		\$29,050	185%
Avg Days on Market		59		71	-17%

CUMMULATIVE SUMMARY	Jan 11 - Sept 11		Jan 12 - Sept 12		% CHANGE
New Listings	72		74		3%
<b><u>Residential</u></b>					
Sales	37	\$3,278,850	20	\$1,176,500	-46%
Avg Sales Price		\$88,618		\$58,825	-34%
Median Sales Price		\$77,500		\$37,500	-52%
Avg Days on Market		121		173	43%

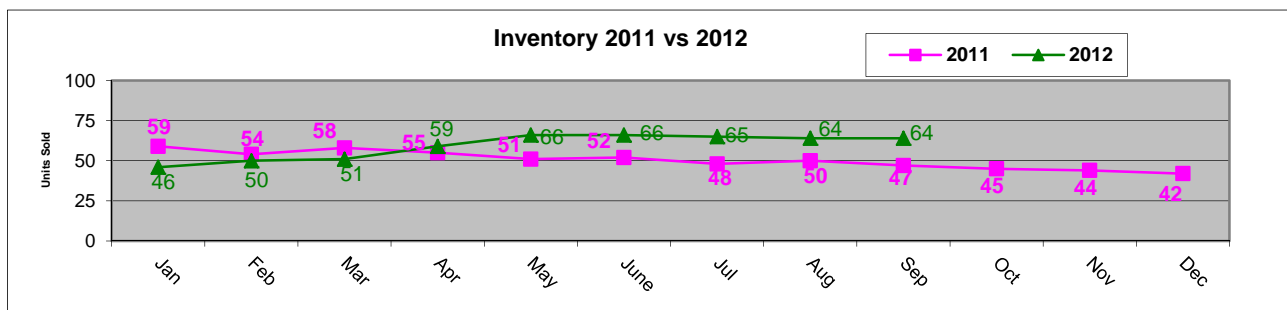
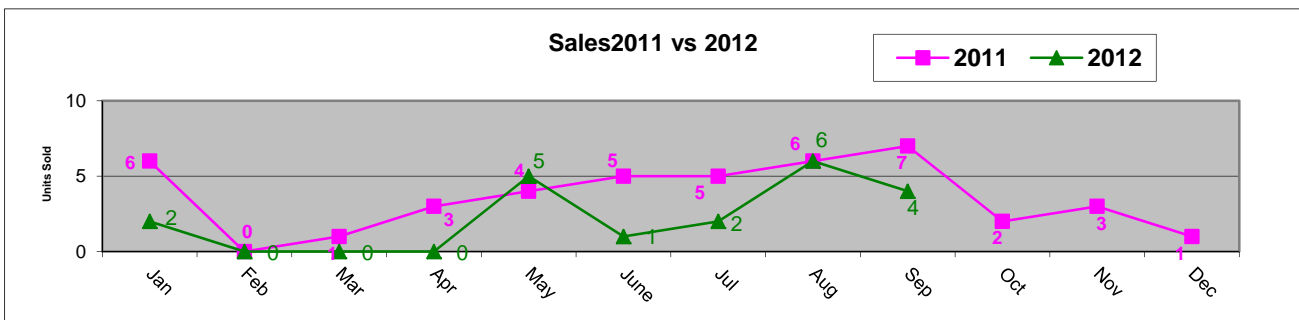
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	0	1	0	2	1	3	5	5	4			
2011	0	3	2	4	6	9	5	5	1	2	3	1
2010	4	2	1	7	4	5	1	4	2	1	5	3

## Single Family SALES and INVENTORY and PENDING

Sep-12

NICHOLAS COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	1	1	3	12	4.0	0
50,000	-	99,999	0	0	0	0	27	27.0	1
100,000	-	119,999	0	1	0	1	7	7.0	1
120,000	-	139,999	0	0	0	0	6	6.0	2
140,000	-	159,999	0	0	0	0	5	5.0	1
160,000	-	179,999	0	0	0	0	4	4.0	0
180,000	-	199,999	0	0	0	0	0	0.0	0
200,000	-	249,999	0	0	0	0	1	1.0	0
250,000	-	299,999	0	0	0	0	1	1.0	0
300,000	-	499,999	0	0	0	0	0	0.0	0
500,000	-	749,999	0	0	0	0	1	1.0	0
750,000	-	999,999	0	0	0	0	0	0.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>1</b>	<b>2</b>	<b>1</b>	<b>4</b>	<b>64</b>	<b>16.0</b>	<b>5</b>
<b>Median Price</b>			<b>\$7,500</b>	<b>\$69,500</b>	<b>\$30,100</b>	<b>\$29,050</b>	<b>\$84,500</b>		<b>\$125,000</b>
<b>Average Price</b>			<b>\$7,500</b>	<b>\$69,500</b>	<b>\$30,100</b>	<b>\$44,150</b>	<b>\$102,906</b>		<b>\$116,000</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Sep-12 Statistical Report Residential, Condo, & Townhouses SCOTT COUNTY

MONTHLY SUMMARY	September-11		September-12		% CHANGE
New Listings		95		99	4%
Month Inventory		11.1		7.8	-30%
% of List Price		95.09		96.49	
<b><u>Residential</u></b>					
Sales	47	\$7,996,629	63	\$10,744,597	34%
Avg Sales Price		\$170,141		\$170,549	0%
Median Sales Price		\$149,900		\$147,000	-2%
Avg Days on Market		117		102	-13%

CUMMULATIVE SUMMARY	Jan 11 - Sept 11		Jan 12 - Sept 12		% CHANGE
New Listings		994		1,055	6%
<b><u>Residential</u></b>					
Sales	405	\$69,823,895	521	\$88,008,320	29%
Avg Sales Price		\$172,405		\$168,922	-2%
Median Sales Price		\$150,000		\$146,500	-2%
Avg Days on Market		115		106	-8%

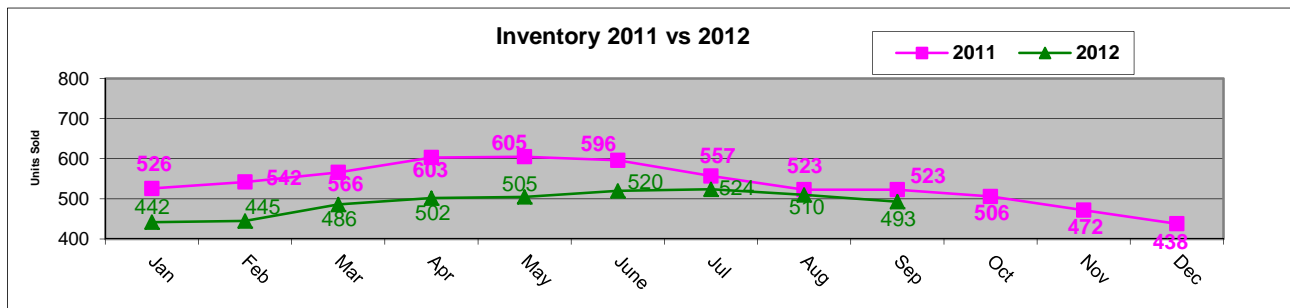
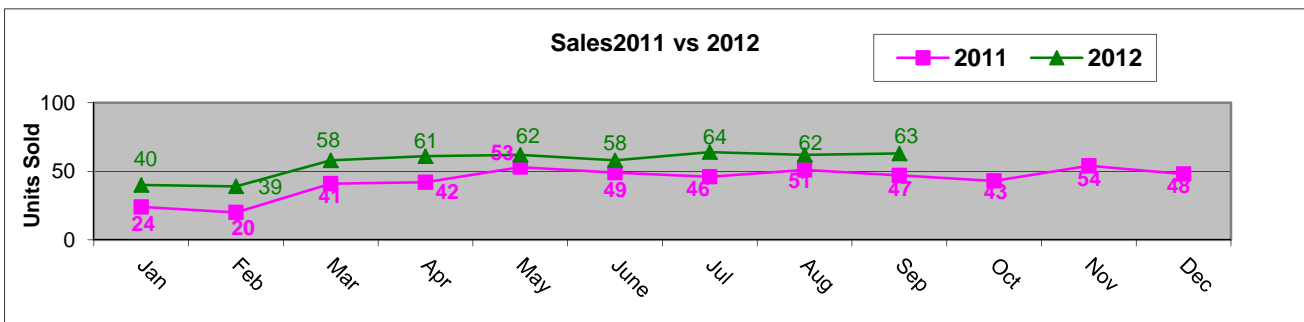
Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	49	60	63	64	70	64	64	93	65			
2011	35	42	50	46	60	44	59	61	48	56	42	54
2010	58	51	82	88	48	49	43	38	39	37	29	27

## Single Family SALES and INVENTORY and PENDING

Sep-12

SCOTT COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	1	0	0	1	11	11.0	1
50,000	-	99,999	0	7	0	7	33	4.7	13
100,000	-	119,999	0	8	0	8	35	4.4	12
120,000	-	139,999	0	7	1	8	84	10.5	23
140,000	-	159,999	1	5	4	10	58	5.8	18
160,000	-	179,999	1	4	2	7	40	5.7	23
180,000	-	199,999	1	2	2	5	33	6.6	15
200,000	-	249,999	0	4	5	9	59	6.6	23
250,000	-	299,999	0	1	2	3	53	17.7	10
300,000	-	499,999	0	0	5	5	74	14.8	18
500,000	-	749,999	0	0	0	0	10	10.0	3
750,000	-	999,999	0	0	0	0	2	2.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	0	0.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>4</b>	<b>38</b>	<b>21</b>	<b>63</b>	<b>493</b>	<b>7.8</b>	<b>159</b>
<b>Median Price</b>			<b>\$156,500</b>	<b>\$128,500</b>	<b>\$216,000</b>	<b>\$147,000</b>	<b>\$172,220</b>		<b>\$170,000</b>
<b>Average Price</b>			<b>\$128,413</b>	<b>\$138,170</b>	<b>\$237,167</b>	<b>\$170,549</b>	<b>\$214,290</b>		<b>\$193,170</b>



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

## Sep-12 Statistical Report Residential, Condo, & Townhouses WOODFORD COUNTY

MONTHLY SUMMARY	September-11		September-12		% CHANGE
New Listings		29		42	45%
Month Inventory		10.0		12.5	25%
% of List Price		95.69		92.11	
<b><u>Residential</u></b>					
Sales	23	\$3,854,537	15	\$2,948,325	-35%
Avg Sales Price		\$167,589		\$196,555	17%
Median Sales Price		\$161,500		\$190,000	18%
Avg Days on Market		106		78	-26%

CUMMULATIVE SUMMARY	Jan 11 - Sept 11		Jan 12 - Sept 12		% CHANGE
New Listings		398		397	0%
<b><u>Residential</u></b>					
Sales	164	\$28,446,992	178	\$34,221,601	9%
Avg Sales Price		\$173,457		\$192,256	11%
Median Sales Price		\$158,550		\$176,500	11%
Avg Days on Market		99		104	5%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	17	21	14	23	31	20	28	25	26			
2011	10	15	24	14	26	20	17	21	21	27	14	6
2010	18	20	39	22	14	22	18	27	15	19	16	12



# Lexington-Bluegrass

Association of Realtors®

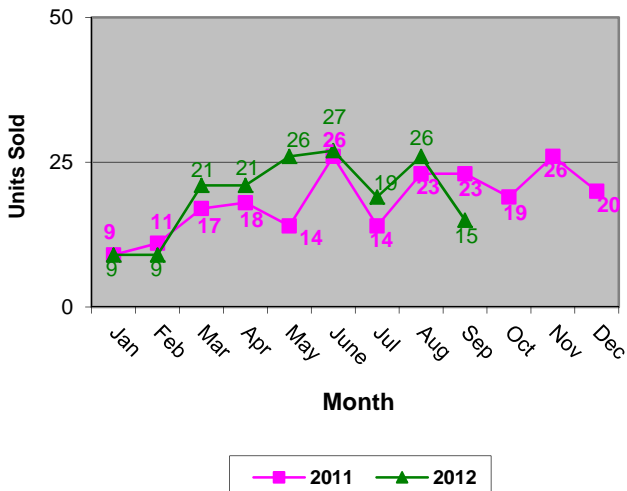
## Single Family SALES and INVENTORY and PENDING

Sep-12

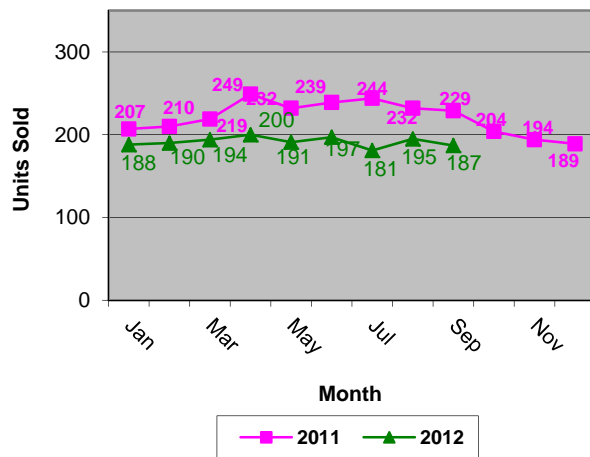
WOODFORD COUNTY

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	0	0	0	0	2	2.0	2
50,000	-	99,999	0	3	0	3	24	8.0	8
100,000	-	119,999	0	0	0	0	17	17.0	1
120,000	-	139,999	0	1	0	1	7	7.0	3
140,000	-	159,999	0	1	1	2	18	9.0	3
160,000	-	179,999	0	1	0	1	11	11.0	8
180,000	-	199,999	0	1	0	1	14	14.0	6
200,000	-	249,999	0	1	2	3	31	10.3	21
250,000	-	299,999	0	1	1	2	24	12.0	3
300,000	-	499,999	0	1	1	2	17	8.5	5
500,000	-	749,999	0	0	0	0	11	11.0	1
750,000	-	999,999	0	0	0	0	4	4.0	0
1,000,000	-	1,249,999	0	0	0	0	1	1.0	0
1,250,000	-	1,499,999	0	0	0	0	1	1.0	0
1,500,000	-	1,999,999	0	0	0	0	4	4.0	0
2,000,000	-	OVER	0	0	0	0	1	1.0	0
<b>Total</b>			<b>0</b>	<b>10</b>	<b>5</b>	<b>15</b>	<b>187</b>	<b>12.5</b>	<b>61</b>
<b>Median Price</b>			<b>\$0</b>	<b>\$154,325</b>	<b>\$230,000</b>	<b>\$190,000</b>	<b>\$200,000</b>		<b>\$199,000</b>
<b>Average Price</b>			<b>\$0</b>	<b>\$170,743</b>	<b>\$248,180</b>	<b>\$196,555</b>	<b>\$300,598</b>		<b>\$198,158</b>

**Sales 2011 vs 2012**



**Inventory 2011 vs 2012**



# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

Sep-12

## Statistical Report Residential, Condo, & Townhouses

### OTHER COUNTIES

MONTHLY SUMMARY	September-11		September-12		% CHANGE
New Listings		104		108	4%
Month Inventory		13.4		13.1	-2%
% of List Price		92.58		91.42	
<b><u>Residential</u></b>					
Sales	55	\$5,428,247	51	\$5,162,783	-7%
Avg Sales Price		\$98,695		\$101,231	3%
Median Sales Price		\$78,000		\$80,000	3%
Avg Days on Market		89		147	65%

CUMMULATIVE SUMMARY	Jan 11 - Sept 11		Jan 12 - Sept 12		% CHANGE
New Listings		1,125		1,149	2%
<b><u>Residential</u></b>					
Sales	460	\$46,649,667	534	\$54,190,572	16%
Avg Sales Price		\$101,412		\$101,480	0%
Median Sales Price		\$76,750		\$73,550	-4%
Avg Days on Market		121		119	-2%

Total Pending by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2012	57	61	51	72	59	72	70	56	60			
2011	51	48	67	61	66	62	60	74	51	56	55	54
2010	50	46	53	74	47	62	60	50	48	41	37	40

# Lexington-Bluegrass

Association of Realtors®

## Single Family SALES and INVENTORY and PENDING

Sep-12

### OTHER COUNTIES

Price Range			Sales			Current Inventory			
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR	UNDER	6	8	1	15	63	4.2	33
50,000	-	99,999	2	11	3	16	183	11.4	35
100,000	-	119,999	0	3	1	4	52	13.0	6
120,000	-	139,999	0	1	1	2	62	31.0	7
140,000	-	159,999	0	3	1	4	47	11.8	5
160,000	-	179,999	0	1	1	2	44	22.0	6
180,000	-	199,999	0	1	1	2	45	22.5	9
200,000	-	249,999	0	3	2	5	50	10.0	5
250,000	-	299,999	0	0	0	0	35	35.0	3
300,000	-	499,999	0	0	1	1	56	56.0	6
500,000	-	749,999	0	0	0	0	18	18.0	0
750,000	-	999,999	0	0	0	0	6	6.0	0
1,000,000	-	1,249,999	0	0	0	0	2	2.0	0
1,250,000	-	1,499,999	0	0	0	0	2	2.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>8</b>	<b>31</b>	<b>12</b>	<b>51</b>	<b>666</b>	<b>13.1</b>	<b>115</b>
<b>Median Price</b>			<b>\$36,750</b>	<b>\$84,985</b>	<b>\$132,000</b>	<b>\$80,000</b>	<b>\$134,500</b>		<b>\$77,500</b>
<b>Average Price</b>			<b>\$40,075</b>	<b>\$98,729</b>	<b>\$148,467</b>	<b>\$101,231</b>	<b>\$180,782</b>		<b>\$111,215</b>

