

# Lexington-Bluegrass

Association of Realtors®

Mar-08

## Statistical Report Residential Condo, & Townhouses

MONTHLY SUMMARY	March-07		March-08		% CHANGE
New Listings	1869				-19%
Month Inventory	8.0				21%
% of List Price	97.25				-3%
<b><u>Residential</u></b>					
Sales	735	\$128,584,747	587	\$101,833,836	-20%
Avg Sales Price	\$173,998				-1%
Median Sales Price	\$148,600				-6%
Avg Days on Market	92				11%
<b><u>Townhouses/Condos</u></b>					
Sales	76	\$11,195,721	72	\$7,432,711	-5%
Avg Sales Price	\$134,888				-26%
Median Sales Price	\$106,700				-12%
Avg Days on Market	99				-18%
<b>Total Activity</b>	<b>811</b>	<b>\$139,780,468</b>	<b>659</b>	<b>\$109,266,547</b>	<b>-19%</b>

CUMMULATIVE SUMMARY	Jan 07 - Mar 07		Jan 08 - Mar 08		% CHANGE
New Listings	4,934				-13%
<b><u>Residential</u></b>					
Sales	1,844	\$324,573,566	1,632	\$274,511,218	-11%
Avg Sales Price	\$175,067				-4%
Median Sales Price	\$146,000				-5%
Avg Days on Market	93				9%
<b><u>Townhouses/Condos</u></b>					
Sales	192	\$30,363,779	179	\$25,755,602	-7%
Avg Sales Price	\$151,064				-8%
Median Sales Price	\$124,900				-7%
Avg Days on Market	92				-8%
<b>Total Activity</b>	<b>2,036</b>	<b>\$354,937,345</b>	<b>1,811</b>	<b>\$300,266,820</b>	<b>-11%</b>

Total Active by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	6290	6299	6380									
2007	6275	6259	6480	6626	6957	6987	7092	7122	7089	6894	6616	6263
2006	4152	4396	4463	4631	4799	5079	5246	5423	5596	6530	6150	6026

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	713	743	804									
2007	801	748	981	1091	1023	883	893	814	644	722	592	469
2006	718	742	1089	1029	1090	1100	932	980	746	799	689	544

Total Sales by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	497	609	659									
2007	524	635	811	811	1064	1009	936	953	659	713	622	615
2006	597	623	850	897	1031	1097	972	1048	808	816	737	754

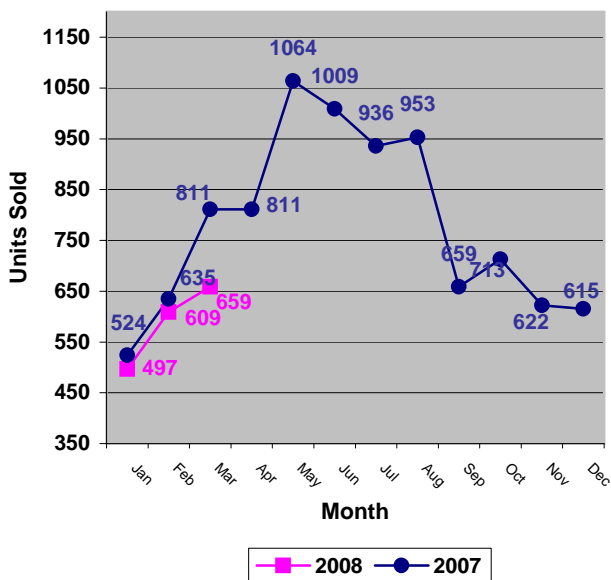
# Lexington-Bluegrass

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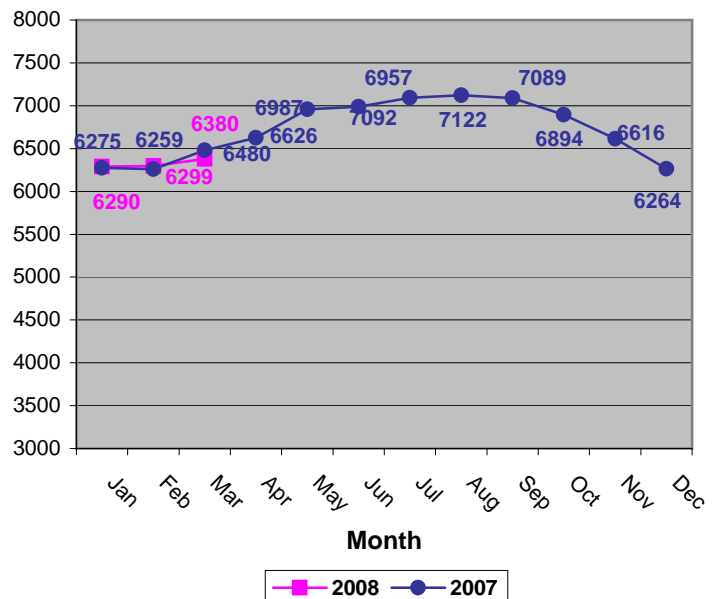
All Residential SALES and INVENTORY with PENDING

Mar-08								Current Pending Inventory	March Pending	
					Sales	Current Inventory				
Price Range			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Single Units	Single Units
49,999	OR	UNDER	36	16	7	59	130	2.2	48	34
50,000	-	99,999	29	64	7	100	739	7.4	188	128
100,000	-	119,999	13	61	6	80	460	5.8	139	96
120,000	-	139,999	11	78	15	104	772	7.4	214	137
140,000	-	159,999	4	53	9	66	649	9.8	160	105
160,000	-	179,999	2	37	13	52	617	11.9	126	65
180,000	-	199,999	3	24	20	47	479	10.2	116	61
200,000	-	249,999	3	30	25	58	683	11.8	154	74
250,000	-	299,999	4	13	21	38	542	14.3	113	44
300,000	-	499,999	1	4	38	43	859	20.0	76	39
500,000	-	749,999	0	0	5	5	274	54.8	27	15
750,000	-	999,999	0	0	2	2	100	50.0	10	5
1,000,000	-	1,249,999	0	0	4	4	21	5.3	2	1
1,250,000	-	1,499,999	0	0	1	1	19	19.0	0	0
1,500,000	-	1,999,999	0	0	0	0	20	20.0	1	0
2,000,000	-	OVER	0	0	0	0	16	16.0	0	0
<b>Total</b>			<b>106</b>	<b>380</b>	<b>173</b>	<b>659</b>	<b>6380</b>	<b>9.7</b>	<b>1374</b>	<b>804</b>
<b>Median Price</b>			<b>\$87,450</b>	<b>\$132,000</b>	<b>\$220,000</b>	<b>\$136,500</b>	<b>\$174,900</b>		<b>\$154,200</b>	
<b>Average Price</b>			<b>\$88,443</b>	<b>\$139,307</b>	<b>\$268,536</b>	<b>\$165,050</b>	<b>\$239,913</b>		<b>\$182,735</b>	

**Sales 07 vs 08**



**Inventory 07 vs 08**



# Lexington-Bluegrass

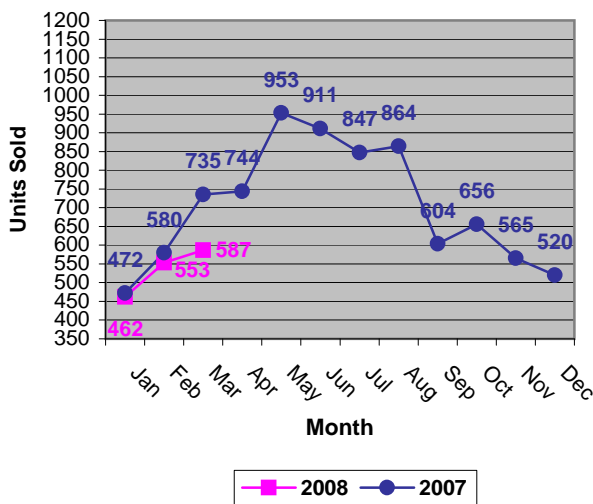
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## Single Family SALES and INVENTORY and PENDING

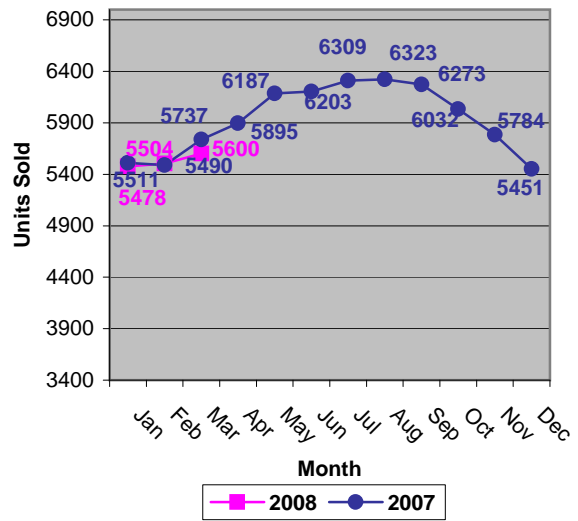
Mar-08

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	12	16	7	35	119	3.4	45
50,000	-	99,999	18	60	7	85	600	7.1	164
100,000	-	119,999	10	58	6	74	380	5.1	117
120,000	-	139,999	8	74	15	97	671	6.9	177
140,000	-	159,999	1	51	9	61	606	9.9	153
160,000	-	179,999	2	33	13	48	541	11.3	112
180,000	-	199,999	3	23	20	46	444	9.7	105
200,000	-	249,999	1	29	24	54	608	11.3	135
250,000	-	299,999	0	12	21	33	434	13.2	83
300,000	-	499,999	0	4	38	42	761	18.1	60
500,000	-	749,999	0	0	5	5	265	53.0	19
750,000	-	999,999	0	0	2	2	96	48.0	10
1,000,000	-	1,249,999	0	0	4	4	21	5.3	2
1,250,000	-	1,499,999	0	0	1	1	19	19.0	0
1,500,000	-	1,999,999	0	0	0	0	19	19.0	1
2,000,000	-	OVER	0	0	0	0	16	16.0	0
<b>Total</b>			<b>55</b>	<b>360</b>	<b>172</b>	<b>587</b>	<b>5600</b>	<b>9.5</b>	<b>1183</b>
<b>Median Price</b>			<b>\$93,500</b>	<b>\$132,000</b>	<b>\$222,000</b>	<b>\$140,500</b>	<b>\$176,900</b>		
<b>Average Price</b>			<b>\$93,715</b>	<b>\$139,247</b>	<b>\$268,858</b>	<b>\$172,959</b>	<b>\$145,501</b>		<b>\$179,887</b>

**Sales 07 vs 08**



**Inventory 07 vs 08**



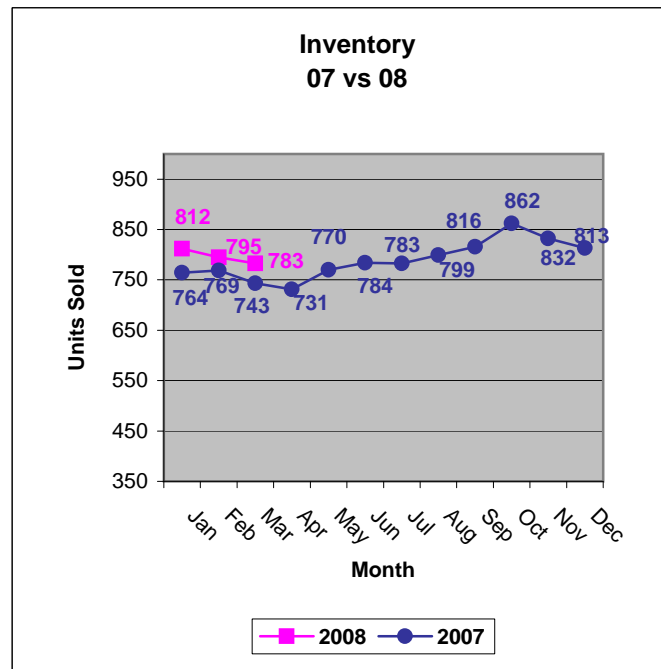
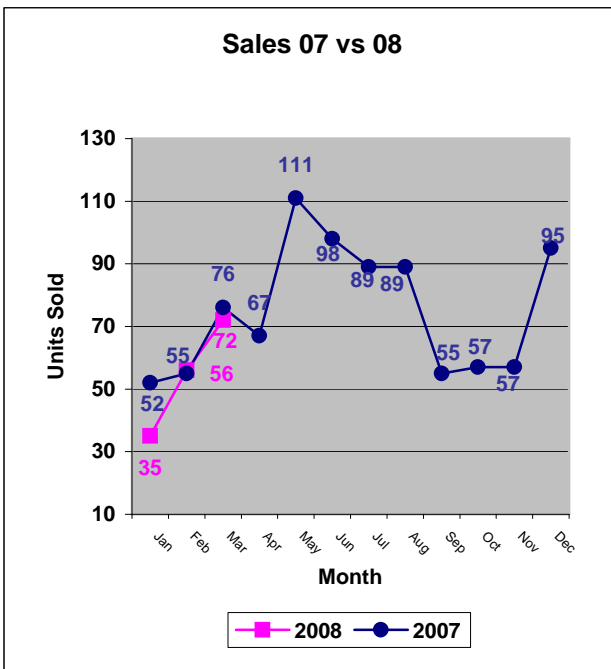
# Lexington-Bluegrass

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## Townhouse and Condo SALES and INVENTORY and PENDING

Mar-08

Price Range			Sales				Current Inventory		
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR UNDER		24	0	0	24	11	0.5	3
50,000	-	99,999	11	4	0	15	139	9.3	24
100,000	-	119,999	3	3	0	6	80	13.3	22
120,000	-	139,999	3	4	0	7	101	14.4	37
140,000	-	159,999	3	2	0	5	43	8.6	7
160,000	-	179,999	0	4	0	4	76	19.0	14
180,000	-	199,999	0	1	0	1	35	35.0	11
200,000	-	249,999	2	1	1	4	75	18.8	19
250,000	-	299,999	4	1	0	5	111	22.2	30
300,000	-	499,999	1	0	0	1	98	98.0	16
500,000	-	749,999	0	0	0	0	9	9.0	8
750,000	-	999,999	0	0	0	0	4	4.0	0
1,000,000	-	1,249,999	0	0	0	0	0	0.0	0
1,250,000	-	1,499,999	0	0	0	0	0	0.0	0
1,500,000	-	1,999,999	0	0	0	0	1	1.0	0
2,000,000	-	OVER	0	0	0	0	0	0.0	0
<b>Total</b>			<b>51</b>	<b>20</b>	<b>1</b>	<b>72</b>	<b>783</b>	<b>10.9</b>	<b>191</b>
<b>Median Price</b>			<b>\$28,000</b>	<b>\$41,625</b>	<b>\$17,000</b>	<b>\$31,000</b>	<b>\$78,900</b>		<b>\$69,500</b>
<b>Average Price</b>			<b>\$82,756</b>	<b>\$140,388</b>	<b>\$213,000</b>	<b>\$100,574</b>	<b>\$200,100</b>		<b>\$200,377</b>



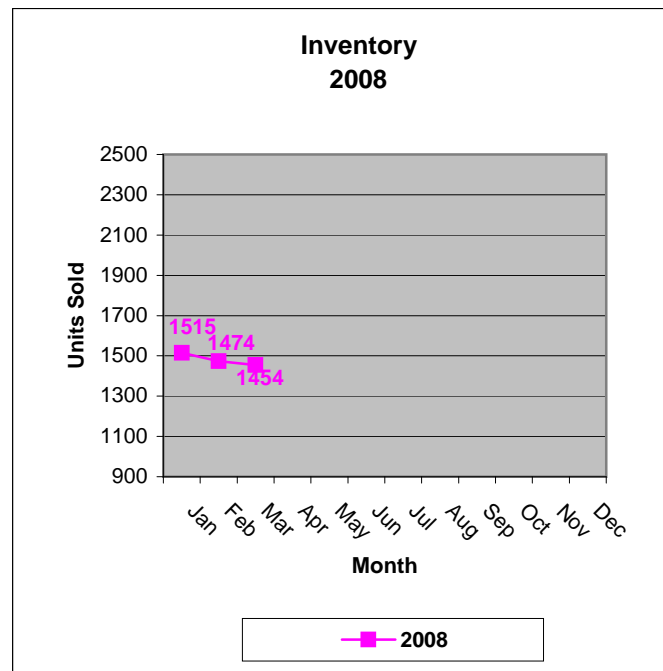
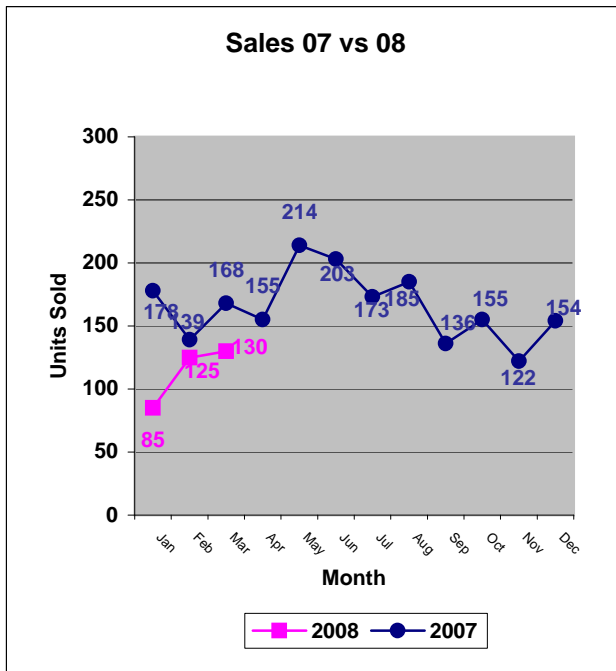
# Lexington-Bluegrass

Association of Realtors®

## New Construction SALES and INVENTORY and PENDING

Mar-08

Price Range		Sales			Current Inventory			
		0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR UNDER	0	0	0	0	0	0.0	1
50,000	- 99,999	0	0	0	0	11	11.0	3
100,000	- 119,999	0	6	0	6	43	7.2	23
120,000	- 139,999	0	12	1	13	166	12.8	68
140,000	- 159,999	1	16	4	21	177	8.4	56
160,000	- 179,999	0	11	3	14	188	13.4	59
180,000	- 199,999	1	13	5	19	161	8.5	61
200,000	- 249,999	0	16	14	30	192	6.4	98
250,000	- 299,999	3	5	4	12	179	14.9	72
300,000	- 499,999	0	2	10	12	230	19.2	35
500,000	- 749,999	0	0	1	1	60	60.0	12
750,000	- 999,999	0	0	1	1	26	26.0	3
1,000,000	- 1,249,999	0	0	1	1	11	11.0	0
1,250,000	- 1,499,999	0	0	0	0	4	4.0	0
1,500,000	- 1,999,999	0	0	0	0	3	3.0	1
2,000,000	- OVER	0	0	0	0	3	3.0	0
<b>Total</b>		<b>5</b>	<b>81</b>	<b>44</b>	<b>130</b>	<b>1454</b>	<b>11.2</b>	<b>492</b>
<b>Median Price</b>		<b>\$265,000</b>	<b>\$175,000</b>	<b>\$234,583</b>	<b>\$186,818</b>	<b>\$199,900</b>		<b>\$194,245</b>
<b>Average Price</b>		<b>\$226,236</b>	<b>\$179,594</b>	<b>\$293,451</b>	<b>\$219,924</b>	<b>\$268,513</b>		<b>\$218,925</b>



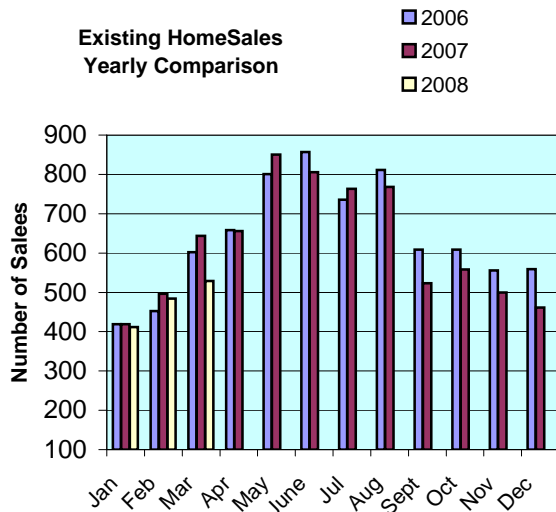
## Existing Homes Sales

	<u>2006</u>	<u>2007</u>	<u>2008</u>
Jan	419	419	412
Feb	452	496	484
Mar	602	644	529
Apr	658	656	
May	801	850	
June	857	806	
Jul	736	763	
Aug	811	768	
Sept	609	523	
Oct	609	558	
Nov	556	500	
Dec	559	461	

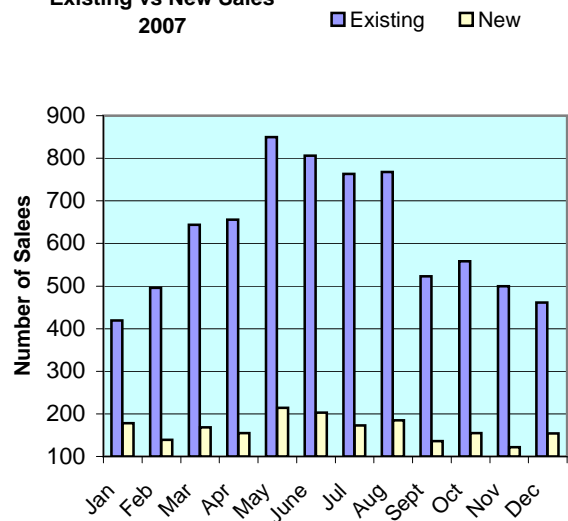
## New Construction Sales

	<u>2006</u>	<u>2007</u>	<u>2008</u>
Jan	178	178	85
Feb	171	139	125
Mar	248	168	130
Apr	239	155	
May	230	214	
June	240	203	
Jul	236	173	
Aug	237	185	
Sept	199	136	
Oct	207	155	
Nov	181	122	
Dec	195	154	

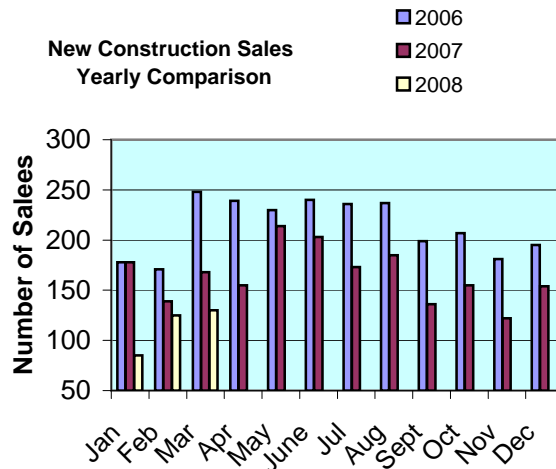
**Existing HomeSales  
Yearly Comparison**



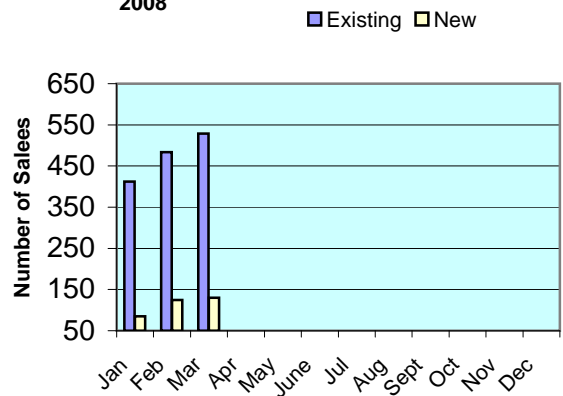
**Existing vs New Sales  
2007**



**New Construction Sales  
Yearly Comparison**



**Existing vs New Sales  
2008**



### Median Price by County

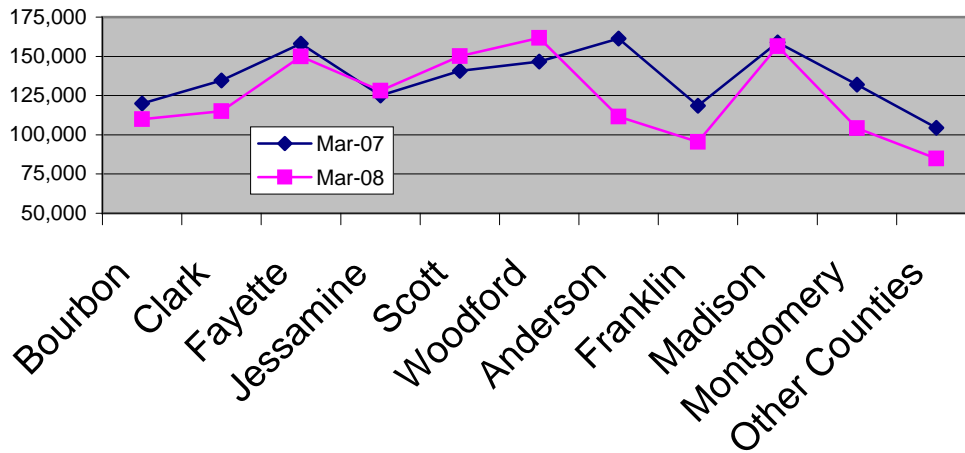
<u>County</u>	<b>Mar-07</b>		<b>Mar-08</b>	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	119,900	15	110,000	11
Clark	134,588	40	115,000	30
Fayette	158,000	413	150,000	317
Jessamine	124,950	56	128,000	45
Scott	140,750	66	150,179	40
Woodford	146,750	24	161,700	17
Anderson	161,250	22	111,600	26
Franklin	118,500	37	95,500	55
Madison	158,980	46	156,500	44
Montgomery	131,900	21	104,200	14
Other Counties	104,500	71	84,950	60
		<b>811</b>		<b>659</b>

<u>County</u>	<b>Year to Date 3/31/07</b>		<b>Year to Date 3/31/08</b>	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	110,000	39	98,000	43
Clark	130,500	91	123,000	88
Fayette	156,000	997	154,900	835
Jessamine	138,450	138	129,750	136
Scott	146,900	169	154,399	128
Woodford	179,950	62	170,000	57
Anderson	145,000	54	121,500	67
Franklin	120,550	98	112,000	111
Madison	158,959	145	142,900	127
Montgomery	122,500	47	89,150	38
Other Counties	96,950	196	72,200	181
		<b>2036</b>		<b>1811</b>

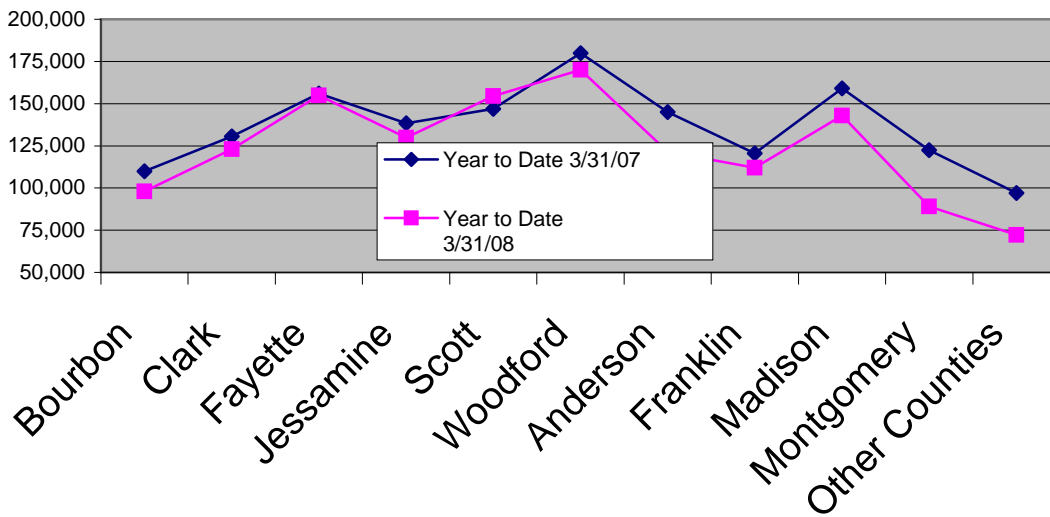


## Median Price by County

### Mar 07 vs Mar 08 Median



### Year to date 3/31/07 vs 3/31/08 Median





# Lexington-Bluegrass

Association of Realtors®

**Mar-08**

## Statistical Report Residential, Condo, & Townhouses ANDERSON COUNTY

MONTHLY SUMMARY	March-07		March-08		% CHANGE
New Listings	74		34		-54%
Month Inventory	11.1		8.0		-28%
% of List Price	97.38		96.51		
<b>Residential</b>					
Sales	22	\$3,556,122	26	\$2,902,302	18%
Avg Sales Price		\$161,642		\$111,550	-31%
Median Sales Price		\$161,250		\$111,600	-31%
Avg Days on Market		160		126	-21%

CUMMULATIVE SUMMARY	Jan 07 - Mar 07		Jan 08 - Mar 08		% CHANGE
New Listings	159		108		-32%
<b>Residential</b>					
Sales	54	\$8,218,951	67	\$8,050,027	24%
Avg Sales Price		\$152,203		\$120,150	-21%
Median Sales Price		\$145,000		\$121,500	-16%
Avg Days on Market		156		128	-18%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	18	26	25									
2007	21	18	33	25	25	24	22	27	18	20	18	14
2006	21	28	28	30	31	23	32	35	25	22	14	21

# Lexington-Bluegrass

Association of Realtors®

Mar-08

## Statistical Report Residential, Condo, & Townhouses

### BOURBON COUNTY

MONTHLY SUMMARY	March-07		March-08		% CHANGE
New Listings	32		23		-28%
Month Inventory	7.7		9.2		19%
% of List Price	93.18		94.65		
<b>Residential</b>					
Sales	15	\$1,230,300	11	\$1,294,300	-27%
Avg Sales Price		\$126,453		\$117,664	-7%
Median Sales Price		\$119,900		\$110,000	-8%
Avg Days on Market		85		91	7%

CUMMULATIVE SUMMARY	Jan 07 - Mar 07		Jan 08 - Mar 08		% CHANGE
New Listings	85		62		-27%
<b>Residential</b>					
Sales	39	\$4,697,966	43	\$6,144,267	10%
Avg Sales Price		\$120,461		\$142,890	19%
Median Sales Price		\$110,000		\$98,000	-11%
Avg Days on Market		99		87	-12%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	20	11	11									
2007	16	16	18	13	18	13	10	26	11	13	10	14
2006	12	10	28	17	17	20	17	14	19	13	16	11

# Lexington-Bluegrass

Association of Realtors®

Mar-08

## Statistical Report Residential Condo, & Townhouses

### CLARK COUNTY

MONTHLY SUMMARY	March-07		March-08		% CHANGE
New Listings	67		66		-1%
Month Inventory	7.4		11.4		54%
% of List Price	96.24		95.80		
<b>Residential</b>					
Sales	40	\$6,076,472	30	\$4,005,082	-25%
Avg Sales Price		\$151,912		\$133,503	-12%
Median Sales Price		\$134,588		\$115,000	-15%
Avg Days on Market		101		118	17%

CUMMULATIVE SUMMARY	Jan 07 - Mar 07		Jan 08 - Mar 08		% CHANGE
New Listings	174		178		2%
<b>Residential</b>					
Sales	91	\$12,652,008	88	\$11,961,028	-3%
Avg Sales Price		\$139,033		\$135,921	-2%
Median Sales Price		\$130,500		\$123,000	-6%
Avg Days on Market		111		108	-3%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	34	29	25									
2007	31	39	25	41	52	32	40	33	25	34	25	18
2006	33	29	52	55	52	50	47	66	36	33	24	20

# Lexington-Bluegrass

Association of Realtors®

Mar-08

## Statistical Report Residential Condo, & Townhouses FAYETTE COUNTY

MONTHLY SUMMARY	March-07		March-08		% CHANGE
New Listings		899		690	-23%
Month Inventory		6.3		7.7	22%
% of List Price		98.10		96.56	
<b><u>Residential</u></b>					
Sales	413	\$77,298,904	317	\$60,744,354	-23%
Avg Sales Price		\$187,164		\$191,623	2%
Median Sales Price		\$158,000		\$150,000	-5%
Avg Days on Market		73		89	22%

CUMMULATIVE SUMMARY	Jan 07 - Mar 07		Jan 08 - Mar 08		% CHANGE
New Listings		2,386		1,913	-20%
<b><u>Residential</u></b>					
Sales	997	\$189,362,417	835	\$155,725,307	-16%
Avg Sales Price		\$189,932		\$186,497	-2%
Median Sales Price		\$156,000		\$154,900	-1%
Avg Days on Market		77		84	9%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	321	348	391									
2007	425	401	505	571	534	453	439	374	326	352	277	192
2006	378	377	642	548	549	583	448	499	361	381	354	254

# Lexington-Bluegrass

Association of Realtors®

Mar-08

## Statistical Report Residential, Condo, & Townhouses

### FRANKLIN COUNTY

MONTHLY SUMMARY	March-07		March-08		% CHANGE
New Listings		69		80	16%
Month Inventory		9.2		6.3	-32%
% of List Price		95.15		95.72	
<b>Residential</b>					
Sales	38	\$4,927,305	55	\$5,782,550	45%
Avg Sales Price		\$129,666		\$105,137	-19%
Median Sales Price		\$118,513		\$95,500	-19%
Avg Days on Market		104		87	-16%

CUMMULATIVE SUMMARY	Jan 07 - Mar 07		Jan 08 - Mar 08		% CHANGE
New Listings		238		250	5%
<b>Residential</b>					
Sales	99	\$12,898,445	111	\$12,906,264	12%
Avg Sales Price		\$130,287		\$116,273	-11%
Median Sales Price		\$121,250		\$112,000	-8%
Avg Days on Market		95		109	15%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	70	51	54									
2007	39	29	49	50	60	46	29	40	31	41	43	23
2006	48	44	46	51	64	60	53	52	44	55	44	21

# Lexington-Bluegrass

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## Statistical Report Residential, Condo, & Townhouses

### JESSAMINE COUNTY

MONTHLY SUMMARY	March-07		March-08		% CHANGE
New Listings	122		111		-9%
Month Inventory	8.5		10.1		19%
% of List Price	96.42		77.51		
<b>Residential</b>					
Sales	59	\$10,078,260	45	\$9,069,288	-24%
Avg Sales Price		\$170,818		\$201,540	18%
Median Sales Price		\$124,900		\$128,000	2%
Avg Days on Market		113		121	7%

CUMMULATIVE SUMMARY	Jan 07 - Mar 07		Jan 08 - Mar 08		% CHANGE
New Listings	338		335		-1%
<b>Residential</b>					
Sales	141	\$26,838,451	136	\$25,948,711	-4%
Avg Sales Price		\$190,344		\$190,799	0%
Median Sales Price		\$137,000		\$129,750	-5%
Avg Days on Market		114		125	10%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	56	62	55									
2007	60	46	70	71	60	53	66	52	43	33	43	32
2006	50	49	72	73	89	70	83	61	54	66	48	39

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## Statistical Report Residential, Condo, & Townhouses

### MADISON COUNTY

MONTHLY SUMMARY	March-07		March-08		% CHANGE
New Listings	165		147		-11%
Month Inventory	13.7		15.5		13%
% of List Price	97.37		95.96		
<b>Residential</b>					
Sales	46	\$9,284,634	44	\$7,672,246	-4%
Avg Sales Price		\$197,545		\$174,369	-12%
Median Sales Price		\$158,959		\$156,500	-2%
Avg Days on Market		157		123	-22%

CUMMULATIVE SUMMARY	Jan 07 - Mar 07		Jan 08 - Mar 08		% CHANGE
New Listings	416		391		-6%
<b>Residential</b>					
Sales	145	\$27,453,952	127	\$21,400,258	-12%
Avg Sales Price		\$189,338		\$168,506	-11%
Median Sales Price		\$158,959		\$142,900	-10%
Avg Days on Market		126		116	-8%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	35	36	62									
2007	66	50	67	76	62	59	58	45	44	47	39	40
2006	32	49	77	50	77	87	53	66	55	65	56	36

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## Statistical Report Residential, Condo, & Townhouses MONTGOMERY COUNTY

MONTHLY SUMMARY	March-07		March-08		% CHANGE
New Listings	60		43		-28%
Month Inventory	12.3		20.1		63%
% of List Price	97.68		96.54		
<b>Residential</b>					
Sales	21	\$2,754,580	14	\$1,383,103	-33%
Avg Sales Price		\$131,170		\$98,793	-25%
Median Sales Price		\$131,900		\$104,200	-21%
Avg Days on Market		94		139	48%

CUMMULATIVE SUMMARY	Jan 07 - Mar 07		Jan 08 - Mar 08		% CHANGE
New Listings	169		121		-28%
<b>Residential</b>					
Sales	47	\$5,671,960	38	\$3,851,603	-19%
Avg Sales Price		\$120,680		\$101,358	-16%
Median Sales Price		\$122,500		\$89,150	-27%
Avg Days on Market		102		126	24%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	16	17	20									
2007	17	18	27	27	20	30	24	20	19	20	15	13
2006	19	29	24	24	28	23	16	38	22	25	19	10



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## Statistical Report Residential, Condo, & Townhouses

### SCOTT COUNTY

MONTHLY SUMMARY	March-07		March-08		% CHANGE
New Listings	155		140		-10%
Month Inventory	8.7		14.6		68%
% of List Price	97.55		96.72		
<b>Residential</b>					
Sales	66	\$10,093,668	40	\$6,738,623	-39%
Avg Sales Price	\$132,934		\$168,466		27%
Median Sales Price	\$140,750		\$150,179		7%
Avg Days on Market	73		102		40%

CUMMULATIVE SUMMARY	Jan 07 - Mar 07		Jan 08 - Mar 08		% CHANGE
New Listings	457		409		-11%
<b>Residential</b>					
Sales	170	\$28,598,816	128	\$22,509,590	-25%
Avg Sales Price	\$168,228		\$175,856		5%
Median Sales Price	\$146,900		\$154,399		5%
Avg Days on Market	79		97		23%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	40	76	69									
2007	76	65	82	99	97	97	74	72	55	58	45	45
2006	81	74	96	74	95	97	77	94	91	63	65	66

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## Statistical Report Residential, Condo, & Townhouses

### WOODFORD COUNTY

MONTHLY SUMMARY	March-07		March-08		% CHANGE
New Listings		63		46	-27%
Month Inventory		7.1		11.7	65%
% of List Price		95.16		96.23	
<b>Residential</b>					
Sales	24	\$3,918,806	17	\$3,088,000	-29%
Avg Sales Price		\$163,284		\$181,647	11%
Median Sales Price		\$146,750		\$161,700	10%
Avg Days on Market		105		96	-9%

CUMMULATIVE SUMMARY	Jan 07 - Mar 07		Jan 08 - Mar 08		% CHANGE
New Listings		147		143	-3%
<b>Residential</b>					
Sales	62	\$13,494,536	57	\$12,299,239	-8%
Avg Sales Price		\$217,654		\$215,776	-1%
Median Sales Price		\$179,950		\$170,000	-6%
Avg Days on Market		101		103	2%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	24	19	27									
2007	26	25	27	30	20	21	27	31	15	22	14	15
2006	22	16	32	31	26	38	22	23	19	13	17	26

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## Statistical Report Residential, Condo, & Townhouses

### OTHER COUNTIES

MONTHLY SUMMARY	March-07		March-08		% CHANGE
New Listings		158		142	-10%
Month Inventory		10.5		12.6	20%
% of List Price		94.37		94.92	
<b>Residential</b>					
Sales	74	\$8,785,883	60	\$6,090,299	-19%
Avg Sales Price		\$118,728		\$101,505	-15%
Median Sales Price		\$104,500		\$84,950	-19%
Avg Days on Market		126		109	-13%

CUMMULATIVE SUMMARY	Jan 07 - Mar 07		Jan 08 - Mar 08		% CHANGE
New Listings		468		434	-7%
<b>Residential</b>					
Sales	196	\$22,495,493	181	\$17,794,638	-8%
Avg Sales Price		\$114,773		\$98,313	-14%
Median Sales Price		\$96,950		\$72,200	-26%
Avg Days on Market		118		109	-8%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	73	67	72									
2007	87	76	69	99	80	80	82	88	57	85	68	60
2006	42	51	74	89	94	82	90	82	54	75	65	57