

# Lexington-Bluegrass

Association of Realtors<sup>®</sup>

Jun-08

## Statistical Report Residential Condo, & Townhouses

MONTHLY SUMMARY	June-07		June-08		% CHANGE
New Listings		1696		1628	-4%
Month Inventory		6.9		7.7	12%
% of List Price		97.24		96.36	-1%
<b><u>Residential</u></b>					
Sales	911	\$171,951,564	796	\$142,701,074	-13%
Avg Sales Price		\$188,131		\$178,823	-5%
Median Sales Price		\$152,750		\$149,534	-2%
Avg Days on Market		85		84	-1%
<b><u>Townhouses/Condos</u></b>					
Sales	98	\$15,762,170	77	\$12,192,435	-21%
Avg Sales Price		\$157,622		\$154,335	-2%
Median Sales Price		\$126,250		\$155,000	23%
Avg Days on Market		96		101	5%
<b>Total Activity</b>	<b>1009</b>	<b>\$187,713,734</b>	<b>873</b>	<b>\$154,893,509</b>	<b>-13%</b>

CUMMULATIVE SUMMARY	Jan 07 - June 07		Jan 08 - June 08		% CHANGE
New Listings		10,445		9,169	-12%
<b><u>Residential</u></b>					
Sales	4,544	\$805,670,707	3,864	\$661,093,978	-15%
Avg Sales Price		\$176,527		\$170,426	-3%
Median Sales Price		\$147,000		\$143,000	-3%
Avg Days on Market		90		93	3%
<b><u>Townhouses/Condos</u></b>					
Sales	477	\$74,640,261	449	\$66,760,149	-6%
Avg Sales Price		\$150,484		\$144,816	-4%
Median Sales Price		\$123,000		\$121,900	-1%
Avg Days on Market		95		95	0%
<b>Total Activity</b>	<b>5,021</b>	<b>\$880,310,968</b>	<b>4,313</b>	<b>\$727,854,127</b>	<b>-14%</b>

Total Active by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	6290	6299	6380	6523	6591	6739						
2007	6275	6259	6480	6626	6957	6987	7092	7122	7089	6894	6616	6263
2006	4152	4396	4463	4631	4799	5079	5246	5423	5596	6530	6150	6026

Total Pending by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	713	743	804	860	863	800						
2007	801	748	981	1091	1023	883	893	814	644	722	592	469
2006	718	742	1089	1029	1090	1100	932	980	746	799	689	544

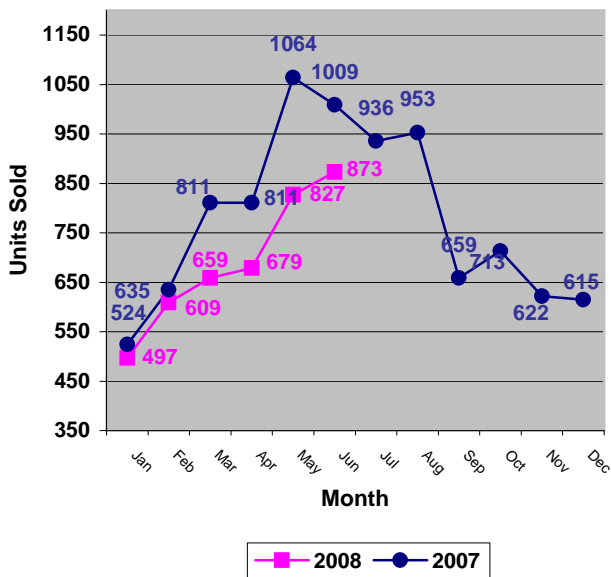
Total Sales by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	497	609	659	679	827	873						
2007	524	635	811	811	1064	1009	936	953	659	713	622	615
2006	597	623	850	897	1031	1097	972	1048	808	816	737	754

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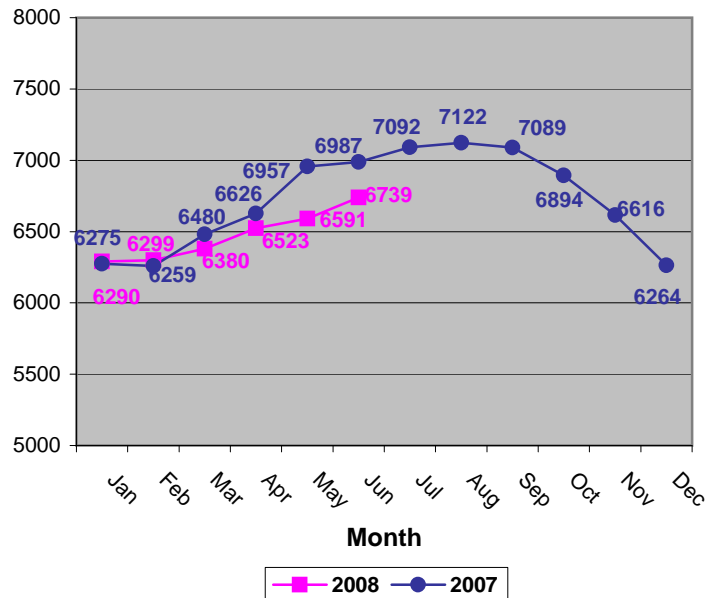
All Residential SALES and INVENTORY with PENDING

Jun-08							Current Inventory		Current Pending Inventory	June Pending
					Sales					
Price Range			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Single Units	Single Units
49,999	OR	UNDER	15	22	6	43	126	2.9	56	51
50,000	-	99,999	35	66	11	112	803	7.2	177	127
100,000	-	119,999	13	62	12	87	505	5.8	111	88
120,000	-	139,999	14	120	8	142	785	5.5	181	124
140,000	-	159,999	5	77	23	105	693	6.6	124	73
160,000	-	179,999	7	65	20	92	631	6.9	136	70
180,000	-	199,999	5	30	28	63	502	8.0	94	52
200,000	-	249,999	9	36	47	92	735	8.0	174	83
250,000	-	299,999	2	18	34	54	607	11.2	101	46
300,000	-	499,999	0	14	47	61	868	14.2	110	70
500,000	-	749,999	0	1	15	16	286	17.9	24	12
750,000	-	999,999	0	0	2	2	115	57.5	10	3
1,000,000	-	1,249,999	0	0	4	4	27	6.8	2	0
1,250,000	-	1,499,999	0	0	0	0	16	16.0	2	1
1,500,000	-	1,999,999	0	0	0	0	26	26.0	1	0
2,000,000	-	OVER	0	0	0	0	14	14.0	0	0
<b>Total</b>			<b>105</b>	<b>511</b>	<b>257</b>	<b>873</b>	<b>6739</b>	<b>7.7</b>	<b>1303</b>	<b>800</b>
<b>Median Price</b>			<b>\$107,500</b>	<b>\$138,000</b>	<b>\$215,000</b>	<b>\$149,793</b>	<b>\$175,000</b>		<b>\$160,844</b>	
<b>Average Price</b>			<b>\$110,133</b>	<b>\$146,592</b>	<b>\$263,171</b>	<b>\$176,526</b>	<b>\$240,683</b>		<b>\$192,102</b>	

**Sales 07 vs 08**



**Inventory 07 vs 08**



# Lexington-Bluegrass

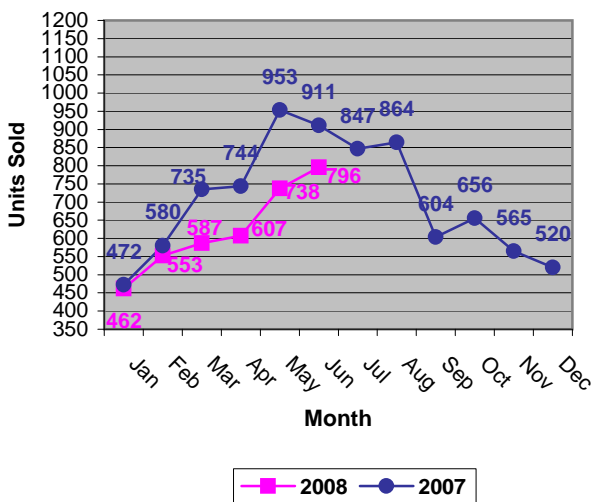
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## Single Family SALES and INVENTORY and PENDING

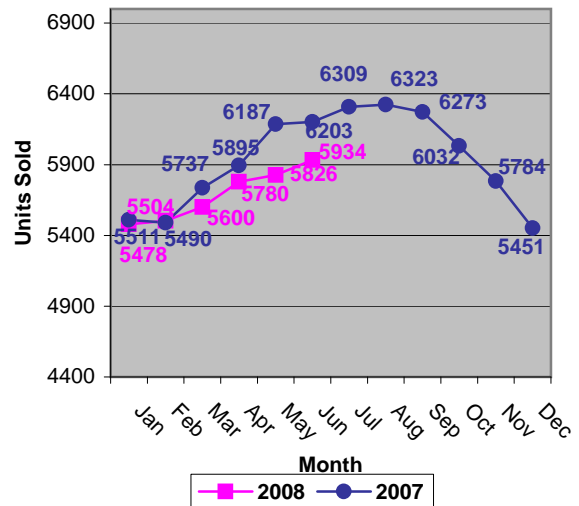
Jun-08

Price Range			Sales			Current Inventory		Pending	
			0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units		Months Inv.
49,999	OR	UNDER	14	22	6	42	118	2.8	56
50,000	-	99,999	15	66	11	92	665	7.2	149
100,000	-	119,999	10	58	12	80	424	5.3	94
120,000	-	139,999	10	116	8	134	702	5.2	163
140,000	-	159,999	3	76	22	101	632	6.3	116
160,000	-	179,999	1	57	20	78	546	7.0	108
180,000	-	199,999	0	30	28	58	465	8.0	90
200,000	-	249,999	1	30	47	78	654	8.4	153
250,000	-	299,999	0	18	34	52	473	9.1	73
300,000	-	499,999	0	13	47	60	784	13.1	93
500,000	-	749,999	0	1	14	15	277	18.5	18
750,000	-	999,999	0	0	2	2	112	56.0	10
1,000,000	-	1,249,999	0	0	4	4	27	6.8	2
1,250,000	-	1,499,999	0	0	0	0	16	16.0	2
1,500,000	-	1,999,999	0	0	0	0	25	25.0	1
2,000,000	-	OVER	0	0	0	0	14	14.0	0
<b>Total</b>			<b>54</b>	<b>487</b>	<b>255</b>	<b>796</b>	<b>5934</b>	<b>7.5</b>	<b>1128</b>
<b>Median Price</b>			<b>\$97,732</b>	<b>\$137,000</b>	<b>\$215,000</b>	<b>\$149,534</b>	<b>\$177,500</b>		
<b>Average Price</b>			<b>\$86,090</b>	<b>\$145,264</b>	<b>\$262,449</b>	<b>\$178,790</b>	<b>\$246,341</b>		<b>\$190,113</b>

**Sales 07 vs 08**



**Inventory 07 vs 08**



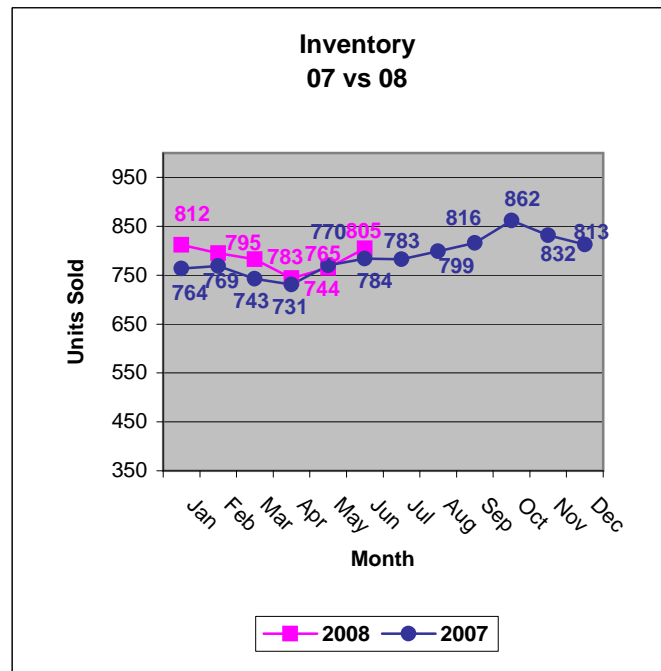
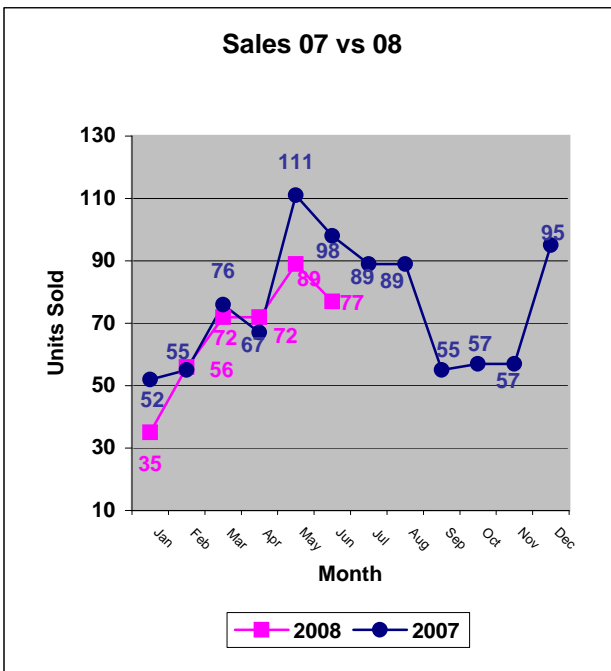
# Lexington-Bluegrass

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## Townhouse and Condo SALES and INVENTORY and PENDING

Jun-08

Price Range		Sales			Current Inventory			
		0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR UNDER	1	0	0	1	9	9.0	0
50,000	- 99,999	20	0	0	20	137	6.9	29
100,000	- 119,999	3	4	0	7	81	11.6	17
120,000	- 139,999	4	4	0	8	83	10.4	18
140,000	- 159,999	2	1	1	4	61	15.3	8
160,000	- 179,999	6	8	0	14	85	6.1	28
180,000	- 199,999	5	0	0	5	37	7.4	4
200,000	- 249,999	8	6	0	14	81	5.8	21
250,000	- 299,999	2	0	0	2	134	67.0	28
300,000	- 499,999	0	1	0	1	84	84.0	17
500,000	- 749,999	0	0	1	1	9	9.0	6
750,000	- 999,999	0	0	0	0	3	3.0	0
1,000,000	- 1,249,999	0	0	0	0	0	0.0	0
1,250,000	- 1,499,999	0	0	0	0	0	0.0	0
1,500,000	- 1,999,999	0	0	0	0	1	1.0	0
2,000,000	- OVER	0	0	0	0	0	0.0	0
<b>Total</b>		<b>51</b>	<b>24</b>	<b>2</b>	<b>77</b>	<b>805</b>	<b>10.5</b>	<b>176</b>
<b>Median Price</b>		<b>\$60,000</b>	<b>\$36,000</b>	<b>\$23,250</b>	<b>\$44,400</b>	<b>\$77,500</b>		<b>\$64,950</b>
<b>Average Price</b>		<b>\$135,590</b>	<b>\$173,542</b>	<b>\$355,175</b>	<b>\$153,123</b>	<b>\$199,180</b>		<b>\$204,209</b>



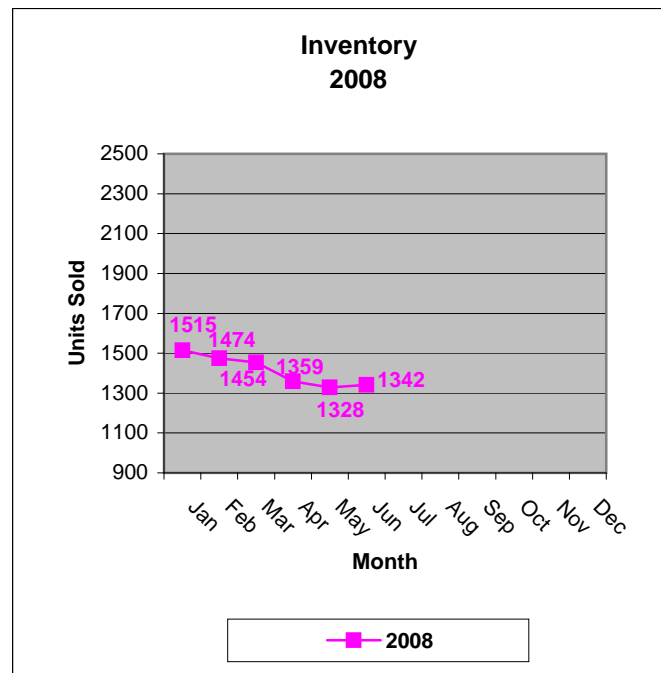
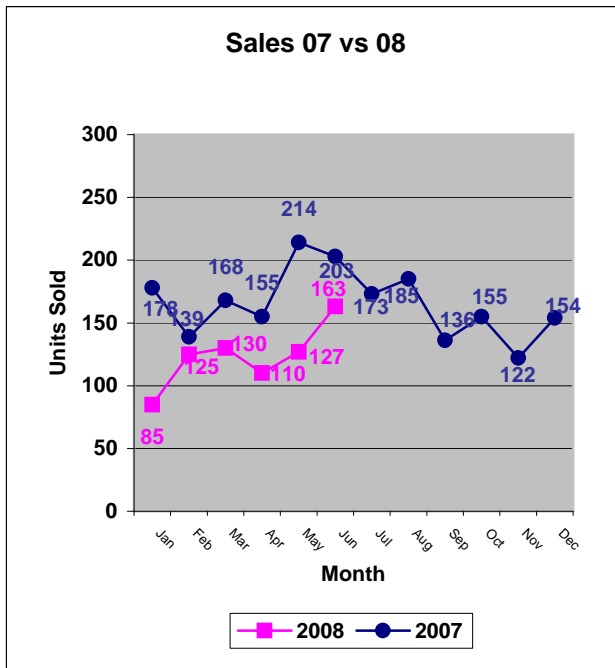
# Lexington-Bluegrass

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## New Construction SALES and INVENTORY and PENDING

Jun-08

Price Range		Sales			Current Inventory			
		0-2 Bedrm	3 Bedrm	4+ Bedrm	Total Units	Single Units	Months Inv.	Pending
49,999	OR UNDER	0	0	0	0	0	0.0	0
50,000	- 99,999	0	1	0	1	9	9.0	2
100,000	- 119,999	0	2	0	2	42	21.0	18
120,000	- 139,999	0	21	2	23	126	5.5	52
140,000	- 159,999	1	16	4	21	160	7.6	53
160,000	- 179,999	4	14	4	22	191	8.7	62
180,000	- 199,999	4	13	11	28	132	4.7	55
200,000	- 249,999	5	14	16	35	201	5.7	101
250,000	- 299,999	1	5	8	14	176	12.6	61
300,000	- 499,999	0	4	9	13	202	15.5	38
500,000	- 749,999	0	0	4	4	54	13.5	10
750,000	- 999,999	0	0	0	0	27	27.0	4
1,000,000	- 1,249,999	0	0	0	0	15	15.0	0
1,250,000	- 1,499,999	0	0	0	0	1	1.0	0
1,500,000	- 1,999,999	0	0	0	0	3	3.0	1
2,000,000	- OVER	0	0	0	0	3	3.0	0
<b>Total</b>		<b>15</b>	<b>90</b>	<b>58</b>	<b>163</b>	<b>1342</b>	<b>8.2</b>	<b>457</b>
<b>Median Price</b>		<b>\$185,897</b>	<b>\$165,988</b>	<b>\$214,820</b>	<b>\$188,000</b>	<b>\$204,053</b>		<b>\$194,900</b>
<b>Average Price</b>		<b>\$197,044</b>	<b>\$179,631</b>	<b>\$255,434</b>	<b>\$208,206</b>	<b>\$270,950</b>		<b>\$225,617</b>



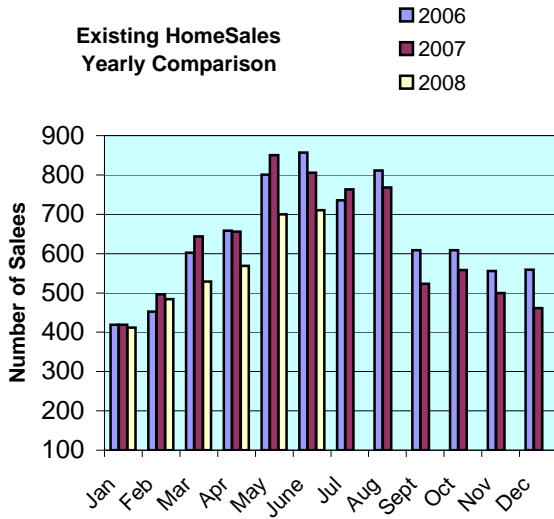
## Existing Homes Sales

	<u>2006</u>	<u>2007</u>	<u>2008</u>
Jan	419	419	412
Feb	452	496	484
Mar	602	644	529
Apr	658	656	569
May	801	850	700
June	857	806	710
Jul	736	763	
Aug	811	768	
Sept	609	523	
Oct	609	558	
Nov	556	500	
Dec	559	461	

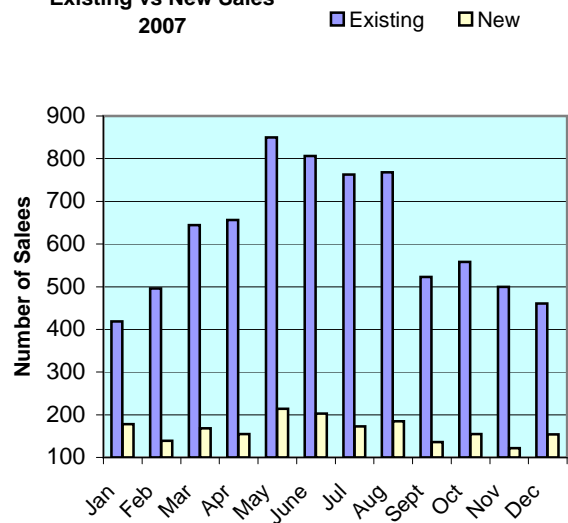
## New Construction Sales

	<u>2006</u>	<u>2007</u>	<u>2008</u>
Jan	178	178	85
Feb	171	139	125
Mar	248	168	130
Apr	239	155	110
May	230	214	127
June	240	203	163
Jul	236	173	
Aug	237	185	
Sept	199	136	
Oct	207	155	
Nov	181	122	
Dec	195	154	

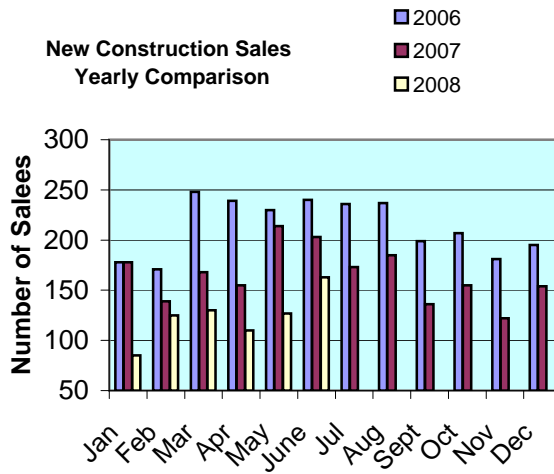
**Existing HomeSales  
Yearly Comparison**



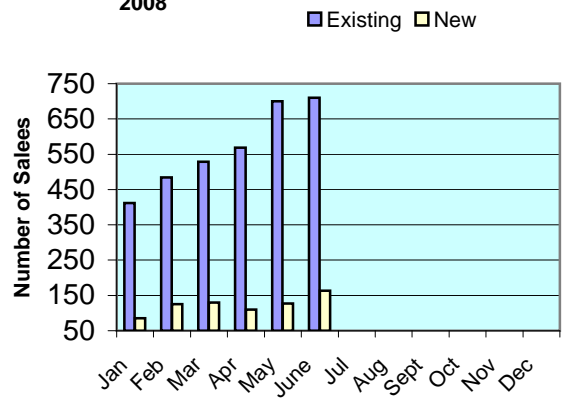
**Existing vs New Sales  
2007**



**New Construction Sales  
Yearly Comparison**



**Existing vs New Sales  
2008**



**Median Price by County**

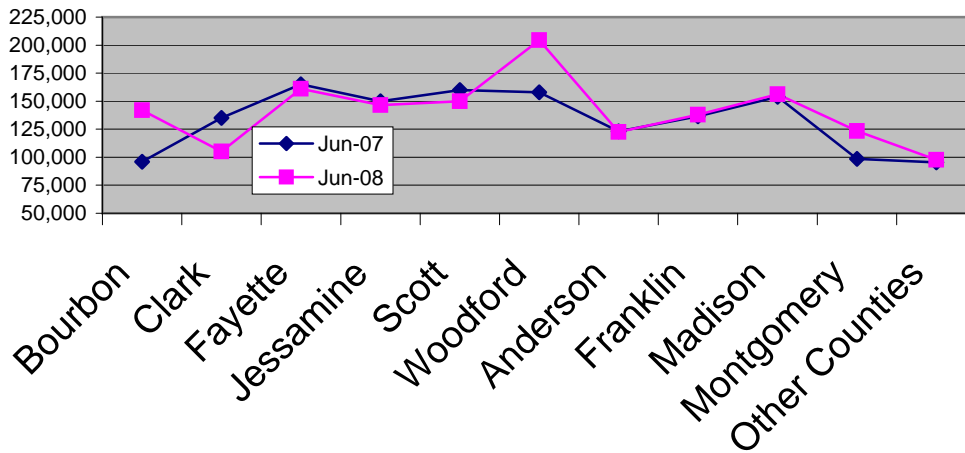
<u>County</u>	<b>Jun-07</b>		<b>Jun-08</b>	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	95,850	16	142,000	11
Clark	135,000	45	105,000	27
Fayette	165,000	541	161,000	443
Jessamine	149,950	58	146,558	60
Scott	160,000	80	149,900	75
Woodford	158,000	24	204,307	27
Anderson	123,000	21	122,500	20
Franklin	136,500	49	137,950	44
Madison	153,825	70	156,150	63
Montgomery	98,500	32	123,500	24
Other Counties	95,500	73	97,750	79
		<b>1009</b>		<b>873</b>

<u>County</u>	<b>Year to Date 6/30/07</b>		<b>Year to Date 6/30/08</b>	
	<u>median sales price</u>	<u>Total</u>	<u>median sales price</u>	<u>Total</u>
Bourbon	110,000	85	98,000	71
Clark	130,000	216	123,000	182
Fayette	155,351	2560	150,000	2119
Jessamine	137,000	322	136,250	308
Scott	150,000	408	149,900	342
Woodford	179,900	139	173,110	123
Anderson	124,701	130	120,000	122
Franklin	127,400	245	120,000	237
Madison	154,000	355	145,950	298
Montgomery	118,200	120	108,000	101
Other Counties	90,000	441	78,000	410
		<b>5021</b>		<b>4313</b>

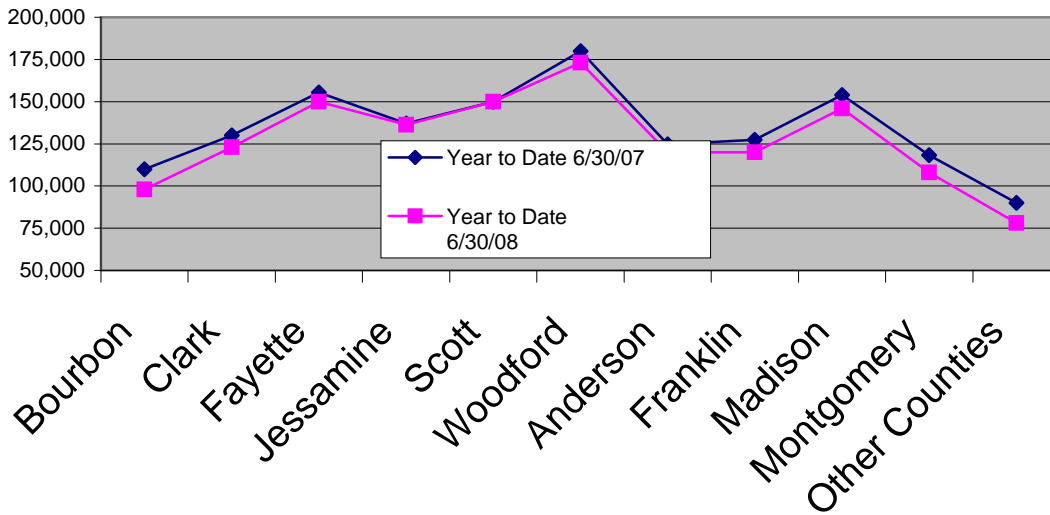


## Median Price by County

### June 07 vs June 08 Median



### Year to date 6/30/07 vs 6/30/08 Median





# Lexington-Bluegrass

Association of Realtors®

Jun-08

## Statistical Report Residential, Condo, & Townhouses

### ANDERSON COUNTY

MONTHLY SUMMARY	June-07		June-08		% CHANGE
New Listings	41		43		5%
Month Inventory	11.3		11.7		4%
% of List Price	97.29		97.80		
<b>Residential</b>					
Sales	21	\$2,761,777	20	\$2,611,300	-5%
Avg Sales Price		\$131,513		\$130,565	-1%
Median Sales Price		\$123,000		\$122,500	0%
Avg Days on Market		81		137	69%

CUMMULATIVE SUMMARY	Jan 07 - June 07		Jan 08 - June 08		% CHANGE
New Listings	294		270		-8%
<b>Residential</b>					
Sales	130	\$18,137,921	122	\$15,126,877	-6%
Avg Sales Price		\$139,522		\$123,991	-11%
Median Sales Price		\$124,701		\$120,000	-4%
Avg Days on Market		136		123	-10%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	18	26	25	26	14	22						
2007	21	18	33	25	25	24	22	27	18	20	18	14
2006	21	28	28	30	31	23	32	35	25	22	14	21

# Lexington-Bluegrass

Association of Realtors®

Jun-08

## Statistical Report Residential, Condo, & Townhouses

### BOURBON COUNTY

MONTHLY SUMMARY	June-07		June-08		% CHANGE
New Listings	24		31		29%
Month Inventory	7.5		11.4		52%
% of List Price	95.25		95.35		
<b>Residential</b>					
Sales	16	\$1,852,200	11	\$1,446,800	-31%
Avg Sales Price		\$115,763		\$131,527	14%
Median Sales Price		\$95,850		\$142,000	48%
Avg Days on Market		126		139	10%

CUMMULATIVE SUMMARY	Jan 07 - June 07		Jan 08 - June 08		% CHANGE
New Listings	162		138		-15%
<b>Residential</b>					
Sales	85	\$11,171,416	71	\$9,562,397	-16%
Avg Sales Price		\$131,428		\$134,682	2%
Median Sales Price		\$110,000		\$98,000	-11%
Avg Days on Market		101		96	-5%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	20	11	11	7	6	16						
2007	16	16	18	13	18	13	10	26	11	13	10	14
2006	12	10	28	17	17	20	17	14	19	13	16	11

# Lexington-Bluegrass

Association of Realtors®

Jun-08

## Statistical Report Residential Condo, & Townhouses CLARK COUNTY

MONTHLY SUMMARY	June-07		June-08		% CHANGE
New Listings	66		62		-6%
Month Inventory	7.4		13.4		81%
% of List Price	96.84		95.05		
<b>Residential</b>					
Sales	45	\$6,668,535	27	\$3,549,935	-40%
Avg Sales Price		\$148,190		\$131,479	-11%
Median Sales Price		\$135,000		\$105,000	-22%
Avg Days on Market		140		158	13%

CUMMULATIVE SUMMARY	Jan 07 - June 07		Jan 08 - June 08		% CHANGE
New Listings	405		386		-5%
<b>Residential</b>					
Sales	216	\$30,397,525	182	\$25,036,122	-16%
Avg Sales Price		\$140,729		\$137,561	-2%
Median Sales Price		\$130,000		\$123,000	-5%
Avg Days on Market		127		120	-6%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	34	29	25	29	38	23						
2007	31	39	25	41	52	32	40	33	25	34	25	18
2006	33	29	52	55	52	50	47	66	36	33	24	20

# Lexington-Bluegrass

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## Statistical Report Residential Condo, & Townhouses

### FAYETTE COUNTY

MONTHLY SUMMARY	June-07		June-08		% CHANGE
New Listings	780		826		6%
Month Inventory	4.9		5.9		20%
% of List Price	97.74		97.03		
<b>Residential</b>					
Sales	541	\$111,640,856	443	\$86,361,192	-18%
Avg Sales Price	\$206,360		\$194,946		-6%
Median Sales Price	\$165,000		\$161,000		-2%
Avg Days on Market	68		65		-4%

CUMMULATIVE SUMMARY	Jan 07 - June 07		Jan 08 - June 08		% CHANGE
New Listings	4,958		4,338		-13%
<b>Residential</b>					
Sales	2,561	\$491,800,074	2,119	\$394,641,335	-17%
Avg Sales Price	\$192,034		\$186,239		-3%
Median Sales Price	\$155,202		\$155,000		0%
Avg Days on Market	73		77		5%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	321	348	391	448	453	412						
2007	425	401	505	571	534	453	439	374	326	352	277	192
2006	378	377	642	548	549	583	448	499	361	381	354	254

# Lexington-Bluegrass

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Jun-08

## Statistical Report Residential, Condo, & Townhouses

### FRANKLIN COUNTY

MONTHLY SUMMARY	June-07		June-08		% CHANGE
New Listings		79		78	-1%
Month Inventory		8.1		8.3	2%
% of List Price		96.33		96.52	
<b>Residential</b>					
Sales	49	\$7,851,298	44	\$6,670,215	-10%
Avg Sales Price		\$160,231		\$151,596	-5%
Median Sales Price		\$136,500		\$137,950	1%
Avg Days on Market		95		128	35%

CUMMULATIVE SUMMARY	Jan 07 - June 07		Jan 08 - June 08		% CHANGE
New Listings		534		472	-12%
<b>Residential</b>					
Sales	245	\$34,608,056	237	\$30,679,827	-3%
Avg Sales Price		\$141,257		\$129,451	-8%
Median Sales Price		\$127,400		\$120,000	-6%
Avg Days on Market		106		110	4%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	70	51	54	37	43	35						
2007	39	29	49	50	60	46	29	40	31	41	43	23
2006	48	44	46	51	64	60	53	52	44	55	44	21

# Lexington-Bluegrass

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## Statistical Report Residential, Condo, & Townhouses

### JESSAMINE COUNTY

MONTHLY SUMMARY	June-07		June-08		% CHANGE
New Listings	139		109		-22%
Month Inventory	8.9		8.1		-9%
% of List Price	96.82		96.24		
<b>Residential</b>					
Sales	58	\$12,089,536	60	\$11,985,203	3%
Avg Sales Price		\$208,440		\$199,753	-4%
Median Sales Price		\$149,950		\$146,558	-2%
Avg Days on Market		91		91	0%

CUMMULATIVE SUMMARY	Jan 07 - June 07		Jan 08 - June 08		% CHANGE
New Listings	753		695		-8%
<b>Residential</b>					
Sales	322	\$61,175,167	308	\$59,729,813	-4%
Avg Sales Price		\$189,985		\$193,928	2%
Median Sales Price		\$137,000		\$136,250	-1%
Avg Days on Market		103		110	7%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	56	62	55	62	61	58						
2007	60	46	70	71	60	53	66	52	43	33	43	32
2006	50	49	72	73	89	70	83	61	54	66	48	39

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## Statistical Report Residential, Condo, & Townhouses

### MADISON COUNTY

MONTHLY SUMMARY	June-07		June-08		% CHANGE
New Listings	146		108		-26%
Month Inventory	10.2		10.5		3%
% of List Price	96.34		97.09		

#### **Residential**

Sales	70	\$12,384,737	63	\$11,014,716	-10%
Avg Sales Price		\$176,925		\$174,837	-1%
Median Sales Price		\$153,825		\$156,150	2%
Avg Days on Market		117		112	-4%

CUMMULATIVE SUMMARY	Jan 07 - June 07		Jan 08 - June 08		% CHANGE
New Listings	899		741		-18%

#### **Residential**

Sales	355	\$62,265,539	298	\$50,485,030	-16%
Avg Sales Price		\$175,396		\$169,413	-3%
Median Sales Price		\$154,000		\$145,950	-5%
Avg Days on Market		119		114	-4%

#### Total Pendings by Month

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	35	36	62	43	45	50						
2007	66	50	67	76	62	59	58	45	44	47	39	40
2006	32	49	77	50	77	87	53	66	55	65	56	36

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## Statistical Report Residential, Condo, & Townhouses

### MONTGOMERY COUNTY

MONTHLY SUMMARY	June-07		June-08		% CHANGE
New Listings	52		53		2%
Month Inventory	8.7		11.6		33%
% of List Price	93.34		93.61		
<b>Residential</b>					
Sales	32	\$3,826,270	24	\$2,918,470	-25%
Avg Sales Price		\$119,571		\$121,603	2%
Median Sales Price		\$98,500		\$123,500	25%
Avg Days on Market		95		98	3%

CUMMULATIVE SUMMARY	Jan 07 - June 07		Jan 08 - June 08		% CHANGE
New Listings	320		274		-14%
<b>Residential</b>					
Sales	120	\$14,564,557	101	\$11,337,473	-16%
Avg Sales Price		\$121,371		\$112,252	-8%
Median Sales Price		\$118,200		\$108,000	-9%
Avg Days on Market		103		132	28%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	16	17	20	28	23	22						
2007	17	18	27	27	20	30	24	20	19	20	15	13
2006	19	29	24	24	28	23	16	38	22	25	19	10



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## Statistical Report Residential, Condo, & Townhouses

### SCOTT COUNTY

MONTHLY SUMMARY	June-07		June-08		% CHANGE
New Listings	143		119		-17%
Month Inventory	7.9		7.8		-1%
% of List Price	97.52		97.27		

**Residential**

Sales	80	\$14,756,881	75	\$13,072,451	-6%
Avg Sales Price		\$184,461		\$174,299	-6%
Median Sales Price		\$160,000		\$149,900	-6%
Avg Days on Market		108		83	-23%

CUMMULATIVE SUMMARY	Jan 07 - June 07		Jan 08 - June 08		% CHANGE
New Listings	987		818		-17%

**Residential**

Sales	408	\$71,685,931	342	\$60,199,368	-16%
Avg Sales Price		\$175,701		\$176,022	0%
Median Sales Price		\$150,000		\$149,900	0%
Avg Days on Market		88		94	7%

#### Total Pendings by Month

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	40	76	69	76	78	72						
2007	76	65	82	99	97	97	74	72	55	58	45	45
2006	81	74	96	74	95	97	77	94	91	63	65	66

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## Statistical Report Residential, Condo, & Townhouses

### WOODFORD COUNTY

MONTHLY SUMMARY	June-07		June-08		% CHANGE
New Listings	50		43		-14%
Month Inventory	8.6		7.9		-8%
% of List Price	98.32		98.06		
<b>Residential</b>					
Sales	25	\$4,201,297	27	\$5,732,514	8%
Avg Sales Price		\$168,052		\$212,315	26%
Median Sales Price		\$157,000		\$204,307	30%
Avg Days on Market		59		58	-2%

CUMMULATIVE SUMMARY	Jan 07 - June 07		Jan 08 - June 08		% CHANGE
New Listings	322		287		-11%
<b>Residential</b>					
Sales	140	\$28,500,008	123	\$25,657,516	-12%
Avg Sales Price		\$203,571		\$208,598	2%
Median Sales Price		\$177,900		\$173,110	-3%
Avg Days on Market		100		79	-21%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	24	19	27	27	24	18						
2007	26	25	27	30	20	21	27	31	15	22	14	15
2006	22	16	32	31	26	38	22	23	19	13	17	26

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## Statistical Report Residential, Condo, & Townhouses

### OTHER COUNTIES

MONTHLY SUMMARY	June-07		June-08		% CHANGE
New Listings		178		156	-12%
Month Inventory		11.9		10.2	-14%
% of List Price		95.09		92.99	
<b>Residential</b>					
Sales	73	\$8,984,050	80	\$8,919,713	10%
Avg Sales Price		\$123,069		\$111,496	-9%
Median Sales Price		\$95,500		\$97,750	2%
Avg Days on Market		115		111	-3%

CUMMULATIVE SUMMARY	Jan 07 - June 07		Jan 08 - June 08		% CHANGE
New Listings		1,116		952	-15%
<b>Residential</b>					
Sales	441	\$49,894,468	411	\$42,193,283	-7%
Avg Sales Price		\$113,139		\$102,660	-9%
Median Sales Price		\$90,000		\$78,000	-13%
Avg Days on Market		114		108	-5%

Total Pendings by Month												
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2008	73	67	72	80	79	71						
2007	87	76	69	99	80	80	82	88	57	85	68	60
2006	42	51	74	89	94	82	90	82	54	75	65	57